

Assistant Manager – Madrid

Introduction

Sumitomo Corporation Europe Ltd is a subsidiary of Sumitomo Corporation, a world leader in integrated trading and investment. We have access to a global network of more than 75,000 people across 66 countries. We take great pride in our technical know-how and operational ability, which is combined with a drive to keep customer service at the heart of what we do. To achieve this, we recruit high calibre individuals, we invest in their training, and give them accountability and responsibility as soon as they are ready. Find out more: www.sumitomocorp.com/en/jp/about.

Role

This role will provide commercial focus to the food related businesses in Spain by maintaining the current business, developing new income streams and looking for investment opportunities. Regular travel domestically and internationally will be required as well as supporting on site tours, negotiations and entertaining Food related business visitors. This role will take primary responsibility for the work of the supporting team based in Madrid.

This role will report into the Department General Manager in Dusseldorf, and is the first line manager of the support team based in Madrid.

Scope

- Able to manage and support as a first line manager of the food back office in Madrid.
- Able to negotiate international commercial contracts.

Qualifications/Skills/Experience

Qualifications:

- Fluency to communicate in Spanish and English to a technical level and Japanese preferential.
- Must be open minded, friendly, logical/creative, flexible, patient, passionate about developing relationships and partnering business models.

Skills/Experience:

- Significant experience in international Trade or Sales is essential.
- Experience of the Food business (meats, oils fresh produce).
- Able to travel domestically and internationally as required.

To Apply

Please complete the Candidate Application Form (found on the vacancies page www.sumitomocorp.com/en/europe/sceu/career/current-vacancies) and send the form along with your CV to recruitment.sceu@sumitomocorp.com.