# Manager – Investment Portfolio Management – London

### Introduction

Sumitomo Corporation Europe Ltd is a subsidiary of Sumitomo Corporation, a world leader in integrated trading and investment. We have access to a global network of more than 75,000 people across 66 countries. We take great pride in our technical know-how and operational ability, which is combined with a drive to keep customer service at the heart of what we do. To achieve this, we recruit high calibre individuals, we invest in their training, and give them accountability and responsibility as soon as they are ready. Find out more: <a href="https://www.sumitomocorp.com/en/jp/about">www.sumitomocorp.com/en/jp/about</a>.

### Role

This role will support the Department General Manager ("DGM") and other Department Managers for all investment related risk management work – both new opportunities as well as existing portfolio investments that fall within Sumitomo Corporation Europe ("SCEU") remit.

This role will report to the DGM of Investment Portfolio Management or their delegate. This role will be responsible for managing members of the team as appropriate.

### Scope

- Support the department in providing recommendations to SCEU management on investment opportunities based on own analysis and evaluation (including the handling of internal applications for such procedures).
- Support business departments as an "in-house advisor" in terms of investment sourcing and deal execution.
- Monitor and oversee invested subsidiaries and affiliates in order to keep them growing and
  profitable through budget control and decision-making for key governance matters (including
  the handling of internal applications for such procedures).
- Consider and advise management of subsidiaries and affiliates on their business and operations and offer ways to improve performance and efficiency.
- Collaborate with business departments and support corporate development activities.
- Support strategic exits of investments as required.
- Coach and develop junior staff members in the department.
- Encourage efficient and improved delivery of corporate service to BLCs
- Actively contribute to accomplishment of IPM team targets.

# Qualifications/Skills/Personal Qualities

#### **Qualifications:**

- Undergraduate university education or higher.
- Degree in Management & Business Administration, Corporate Finance, Accounting, Economics or similar (preferred)

#### **Skills:**

- Excellent communication and interpersonal skills
- Team player
- Excellent understanding of corporate finance and M&A
- Strong analytical and modelling skills
- Strong leadership skills with the ability to manage and develop a high performing team (previous people management experience required)

#### Personal qualities/Attributes:

- Analytical nature
- Eager to tackle challenges and highly self-driven
- Results-oriented with a positive outlook and a clear focus on high quality deliverables
- Comfortable challenging the status quo and engaging with management
- Happy to travel frequently, mainly in Europe and occasionally further afield.

### What We Offer

Company benefits include group pension scheme, private health insurance and free leisure centre/gym membership to name but a few.

## To Apply

Please complete the Candidate Application Form (found on the vacancies page <a href="www.sumitomocorp.com/en/europe/sceu/career/current-vacancies">www.sumitomocorp.com/en/europe/sceu/career/current-vacancies</a>) and send the form along with your CV to <a href="mailto:recruitment.sceu@sumitomocorp.com">recruitment.sceu@sumitomocorp.com</a>.