The total amount of energy (1,000 kWh) used for the publication of this brochure is generated from wind power.
Since its founding in 1919, the Sumitomo Corporation Group has endeavored to meet the needs of an ever-changing society, transcending barriers among industries and regions to create new value alongside stakeholders.

Our Medium-term Management Plan 2020 is now entering its second year, having begun in April 2018. By driving digital transformation and upgrading our business development functions, we are accelerating our growth strategies, transforming existing businesses and creating next-generation businesses in order to respond to rapid changes in social and business environments. To reinforce the management bases that support these strategies, we are enhancing our governance and human resources strategy as well as improving our financial soundness.

Sumitomo Corporation will be celebrating its 100th anniversary on December 24, 2019. In this milestone year, we have created a new Corporate Message – “Enriching lives and the world” – that conveys the determination and enthusiasm of the Sumitomo Corporation Group. We reflected on our history over the past 100 years in which our company has advanced together with society, and we looked toward the next 100 years and the achievements yet to come.

The message also represents the group’s unwavering pledge to further enrich the world, society, and people’s lives through sound business activities.

We hope you look forward to seeing the Sumitomo Corporation Group continue its unceasing challenge for new value creation as we enter our next century.
Sumitomo Corporation Group’s Corporate Mission Statement
Founded on the Sumitomo’s Business Philosophy

Sumitomo was founded around 400 years ago, in the 17th century. Based on the founder, Masatomo Sumitomo’s idea of how merchants should conduct business, Sumitomo’s modern-day business philosophy “Business Principles” places importance on not being misled by changes that are happening right before us, but pursuing integrity and sound management at all times, rather than easy gains. We must stay a step ahead with an enterprising spirit in dealing with change. Sumitomo Corporation Group’s Corporate Mission Statement is based on this Sumitomo’s Business Philosophy, which has been passed on for 400 years.

Wooden statue of Masatomo Sumitomo (1585-1652)
“Monjuin Shiigaki,” as stated by Masatomo
“Business Principles” written in the Rules Governing the House of Sumitomo in 1891
(Source: Sumitomo Historical Archives)

Sumitomo Corporation Group’s Corporate Mission Statement

We aim to be a global organization that constantly stays a step ahead in dealing with change, creates new value, and contributes broadly to society.

Management Principles
[Corporate Mission] To achieve prosperity and realize dreams through sound business activities
[Management Style] To place prime importance on integrity and sound management with utmost respect for the individual
[Corporate Culture] To foster a corporate culture full of vitality and conducive to innovation

Activity Guidelines
• To act with honesty and sincerity on the basis of Sumitomo’s business philosophy and in keeping with the Management Principles
• To comply with laws and regulations while maintaining the highest ethical standards
• To set high value on transparency and openness
• To attach great importance to protecting the global environment
• To contribute to society as a good corporate citizen
• To achieve teamwork and integrated corporate strength through active communication
• To set clear objectives and achieve them with enthusiasm

(Source: Sumitomo Historical Archives)
Sumitomo Corporation Group’s Material Issues

With growing expectations for businesses to play a role in addressing social issues, as well as the movement toward environment, society, and governance (ESG) factors having influence on the evaluation of and investment in businesses, Sumitomo Corporation has identified its “Six Material Issues to Achieve Sustainable Growth with Society,” a set of issues that it should prioritize addressing through its business activities taking advantage of its strengths, based on Sumitomo’s Business Philosophy and the Sumitomo Corporation Group’s Corporate Mission Statement.

Where Material Issues Fit In

We have defined the Six Material Issues to Achieve Sustainable Growth with Society as an important factor in developing business strategies and in the decision-making process for individual businesses. Going forward, we will pursue sustainable growth by resolving these issues through our business activities.

*SDGs: An abbreviation of Sustainable Development Goals. Comprising 17 goals encompassing global challenges to be achieved by 2030. These goals were embraced by all 193 UN member states at a UN General Assembly held in 2015.

Six Material Issues to Achieve Sustainable Growth with Society

Leveraging our trust-based relationships with customers and partners across the globe and utilizing our business expertise, we will secure our growth and address social issues simultaneously by fulfilling our Corporate Mission: “To achieve prosperity and realize dreams through sound business activities.”

As a prerequisite for resolving the issues listed above, we strive to maintain and enhance our Management Style that places prime importance on integrity and sound management with utmost respect for the individual and our Corporate Culture full of vitality and conducive to innovation.
Sumitomo Corporation at a Glance
(as of March 31, 2019)

**Shareholders’ equity**
US$25.0 billion

**Net Income**
US$2.9 billion

**Number of Consolidated Subsidiaries and Associated Companies**
931
Consolidated Subsidiaries 626 (Japan:95 Overseas:531)
Associated Companies 305 (Japan:53 Overseas:252)

**Number of Employees (Consolidated Base)**
65,662

**Corporate Evaluation**
Fortune Global 500

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International Financial Reporting Standards (IFRS)
The US Dollar amounts represent translations of Japanese Yen amounts at the rate of ¥111=US$1.

*1 equity attributable to owners of the parent  *2 attributable to owners of the parent. Results for FY2018

Sumitomo Corporation is ranked in the Fortune Global 500, an annual list compiled and published by US Fortune magazine, for 24 years, as one of the global companies leading the world’s development.
Global Network Overseas offices are operated in four broad regions.

*Locations of offices are marked.

<table>
<thead>
<tr>
<th>Region</th>
<th>Number of Offices</th>
<th>Number of Consolidated Subsidiaries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe, Middle East, Africa &amp; CIS</td>
<td>66 countries and regions</td>
<td>79 countries and regions</td>
</tr>
<tr>
<td>East Asia</td>
<td>132 locations</td>
<td>931 companies</td>
</tr>
<tr>
<td>Asia &amp; Oceania</td>
<td></td>
<td></td>
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<tr>
<td>The Americas</td>
<td></td>
<td></td>
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<tr>
<td>Japan</td>
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</tbody>
</table>

[as of March 31, 2019]
Six Business Fields

Sumitomo Corporation Group conducts business activities in a wide range of industries on a global scale, with its six business units and regional organizations all over the world working closely together. Strategically and organically integrating our robust business foundation and our diverse, high-level functions, we create new values by staying a step ahead in dealing with changes and transcending existing frameworks as a way to help solve social issues.
Metal Products

We cover a wide-range of metal products, from steel products such as steel sheets and tubular products, to non-ferrous metals such as aluminum and titanium, those of which are used in various fields and support our lifestyles. These fields include transport vehicles such as automobiles, ships, aircraft and trains; home appliances and office equipment; and tubular products such as Oil Country Tubular Goods (OCTG) and line pipes used for drilling and transporting oil and natural gas.

In the automotive industry, we are addressing the trend of automotive weight reduction and shift toward electric vehicles by expanding our value chains from materials to parts manufacturing.

In the energy industry, we help ensure the stable supply of OCTG to the major international oil companies with long-term contracts, while providing high-quality services across the world through our global network.

We contribute to the development of local communities and industries with our global value chains for various metal products including steel sheets, tubular products and aluminum.

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1. Steel service center (Mexico)
2. Storage yard, lined up with OCTG (Norway)
3. Aluminum smelting business (Malaysia)
We cover a wide-range of metal products, from steel products such as steel sheets and tubular products, to non-ferrous metals such as aluminum and titanium, those of which are used in various fields and support our lifestyles. These fields include transport vehicles such as automobiles, ships, aircraft and trains; home appliances and office equipment; and tubular products such as Oil Country Tubular Goods (OCTG) and line pipes used for drilling and transporting oil and natural gas.

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In the fields of lease, ship & aerospace, we develop ship business, aerospace business and top-class aircraft leasing services. We also aim to evolve our solutions further by introducing our integrated strengths to our group finance & lease company.

In the automotive field, with the perspective view on the value chains in the automotive and tire industries, we operate extensive businesses globally in all sectors from upstream to downstream in anticipation of the coming mobility society.

In the field of construction and mining equipment, promoting dealer business with superior customer service, rental business and trade across the globe, we contribute to the development of various infrastructure, mining and agricultural innovation. We also enter into new business areas that leverage advanced technology.

Through transportation and construction systems, we respond to growing demand for global social infrastructure and create the new values leveraged by technological innovation.

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In the field of construction and mining equipment, promoting dealer business with superior customer service, rental business and trade across the globe, we contribute to the development of various infrastructure, mining and agricultural innovation. We also enter into new business areas that leverage advanced technology.
Providing global infrastructure that meets the needs of each country, region and society, we contribute to the society where people can live in harmony with the global environment and to the development of industries and local communities across the world.

We are engaged in various infrastructure-related businesses to meet market needs including: social infrastructure such as electricity, water and railroad projects to support our lives; industrial infrastructure such as trading industrial facilities and developing and operating industrial parks; distribution and retail of electricity in Japan; and logistic and insurance services for wide-ranging commercial products.

Through those businesses, we aim to contribute to the development of industries and local communities across the world. We also focus on developing environmentally-friendly infrastructure to realize a sustainable society, promoting renewable energy such as wind power, solar power, geothermal power and biomass, while driving energy management that make use of rechargeable batteries.
Media & Digital

By providing superior products and services in the fields of media, digital business and smart communications platform, we contribute to comfortable and enriching lifestyles and diverse accessibility.

For our media business, we have reinforced our revenue base by supporting the continued growth of Jupiter Telecommunications, Japan’s largest cable TV operator, and Jupiter Shop Channel, a TV shopping company. We also continue to make our efforts to enhance our promising digital media related businesses.

In digital business field, we have concentrated our digital talent at the DX Center and accelerate our digital transformation, closely collaborating with our IT service company, SCSK. We globally invest in start-up companies to take in their new advanced technologies and promote our digital innovation.

In the smart communications platform field, we expand our business of T-Gaia, a mobile phone distribution company, and telecommunications business in Myanmar as well as value-added services. And so, we create a foundation for the smart society.

1. Jupiter Telecommunications ZAQ Dome 4K Event
2. Telecommunication business (Myanmar)
3. Promoting our digital transformation
In the fields of lifestyle/retail, food, materials & supplies and real estate, we help achieve harmony with the global environment, and ensure comfortable and enriching lifestyles, with conducting environmentally friendly businesses and providing superior products and services.

In the lifestyle/retail field, we manage a variety of retail and textile businesses to meet diverse consumer needs, such as supermarket and drugstore chains, and further explore our healthcare-related businesses.

In the food field, we aim to expand our fresh & processed food business, mainly focused on fruits, vegetables and meat, and also aim to develop stable business foundations for grains/oils and sugar.

In the materials and supplies field, we conduct wood businesses centering on sustainable forest management and enhance our environmentally friendly biomass business.

In the real estate field, we focus on our core businesses in Japan including office buildings, retail facilities, residences, logistics facilities and real estate fund business, while actively seeking to develop overseas real estate business mainly in the US and Asian region.

1. A supermarket chain, “Summit”
2. Fruits and Vegetables handled by Fyffes, a leading international produce grower and distributor
3. “GINZA SIX”, the Ginza area’s largest mixed-use facility
In the fields of lifestyle/retail, food, materials & supplies and real estate, we help achieve harmony with the global environment, and ensure comfortable and enriching lifestyles, with conducting environmentally friendly businesses and providing superior products and services.

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We contribute to the sustainable and prosperous growth of industries and communities across the world by providing a stable supply of mineral resources, energy, chemical and electronics in an environmentally conscious manner.

We support a wide-range of customers by securing mineral, oil and gas resources and creating new business opportunities by leveraging our trading businesses, derivative functions and global value chains.

In the basic chemicals and electronics fields, we serve our customers’ evolving needs with competitive trading and manufacturing.

In the field of life sciences, we use our advanced expertise and promote global businesses to help ensure happy and comfortable living.

1. The San Cristobal; silver, zinc, and lead mine (Bolivia)
2. Cove Point LNG terminal (US)
3. Veterinary medicine for companion animal (US)
Company Name : SUMITOMO CORPORATION
Establishment Date : December 24, 1919
Representative Director
President and Chief Executive Officer : Masayuki Hyodo
Paid-in Capital : 219.4 billion yen
Number of Offices : Japan: 22, Overseas: 110
Head Office : OTEMACHI PLACE EAST TOWER 3-2 Otemachi 2-Chome, Chiyoda-ku, Tokyo 100-8601 Japan
Phone: +81-3-6285-5000
URL : https://www.sumitomocorp.com/
Number of Employees : 5,295* (Consolidated Base: 65,662)
* Including the 169 employees employed at overseas offices
Number of Consolidated Subsidiaries : 626 (Japan: 95, Overseas: 531)
Associated Companies [Equity Method] : 305 (Japan: 53, Overseas: 252)
Business Description : With its global network and based on trust from customers and partners in various industries, Sumitomo Corporation engages in multifaceted business activities by making the most of its Integrated Corporate Strength. These business activities include sales of a variety of products and services, import and export, trilateral trade, and domestic and international business investment.
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