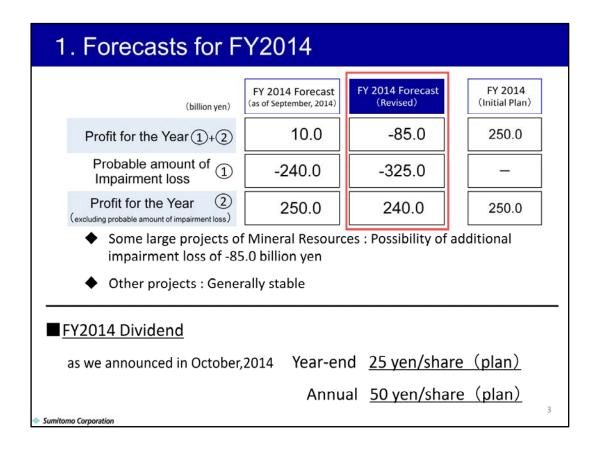


I am Nakamura, President and CEO of Sumitomo Corporation. Thank you very much for attending this briefing.

Today I would like to explain the revisions of our forecasts for FY2014 and our new medium-term management plan.

Topics 1. Forecasts for FY2014 2. Major projects causing revisions of forecast for FY2014 Cautionary Natement Concerning Lorward-looking Statements These sides include forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements releted to management current assumptions and expectations of future events, and accordingly, they are inherity sousceptible to under thinking and changes in a supplication of future events, and accordingly, they are inherity sousceptible to under shalles and changes in a supplication of future events, and accordingly, they are inherity sousceptible to under shalles and changes in a supplication of future events, and accordingly, they are inherity sousceptible to under shallow and market conditions and general international commonic condition, in light of the many risks and superstainting, you are an indicated in these sides are not projections, and do not represent management forcasts included in these sides are not projections, and do not represent managements forcasts included in these sides are not projections, and do not represent managements of cracts by included in these sides are not projections, and do not represent managements forcasts included in these sides are not projections, and do not represent managements of tracts by included in these sides are not projections, and on on the projection and the projection and the statements. The management forcasts included in these sides are not projections, and do not represent managements of tracts by included in these sides are not projections, and on on the statements of the Company was be unsuccessful in implementing to business strategies. In Company may be unsuccessful in implementing to business strategies, and management may full to achieve its forcasts. The Company may be unsuccessful in implementing to business strategies, and management may full to achieve its forcasts. The Company may be unsuccessful in implementing to business strategies, a

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Firstly, I will explain the revisions of our forecasts for FY2014.

It is truly regrettable that we had to revise our forecasts of the profit for the year from 10 billion yen (as of September 2014) to minus 85 billion yen.

The major cause of this revision is the recognition of an additional impairment loss of 85 billion yen expected in the 4th quarter of FY 2014 due to further decline in prices of mineral resources and energy since last September.

We will not revise the year-end dividend forecast for FY2014, which is 25 yen per share, as announced on October 31, 2014, taking into consideration the fact that the results from businesses, excluding impairment losses, are showing a stable performance. As a result, the annual dividend will come to 50 yen.

2. Major projects causing revisions of forecasts for FY2014

(billion yen)	Previous Forecasts* (as of September, 2014)	Revised forecasts (as of March, 2015)	Difference	Main Reason for the Difference
Tight oil development project in the U.S.	Approx. (170)	Approx. (200)	Approx. (30)	Decline in the oil prices, revision of the long-term business plan.
Iron ore mining project in Brazil	Approx. (50)	Approx. (65)	Approx. (15)	Decline in the iron ore prices, revision of the life of mine plan and future expansion plan.
Shale gas project in the U.S./ Oil field interests in the North Sea	_	Approx. (40)	Approx. (40)	Decline in the oil & gas prices, revision of the long-term business plan.

^{*}The amount of attached document "Notice Concerning Revisions of Consolidated Earnings Forecasts and Dividend Forecasts, and Interim Dividend, for the fiscal year ending March 31, 2015 and Divestment of Certain" in September 29, 2014.

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Secondly, I will explain the details of the additional impairment losses.

We recognized an impairment loss of about 170 billion yen in the 2nd quarter of FY2014 by resolving to divest the lease properties, wells and related facilities in the northern part of the Tight Oil Development Project in the U.S.

We will recognize an impairment loss of approximately 30 billion yen for the southern part of the project, which we plan to continue holding, as a result of a revaluation of the project reflecting a decline in oil prices and the revision of the long-term business plan.

In addition, relation to although we announced the possibility of an impairment loss of approximately 50 billion yen in the iron ore project in Brazil, we will now recognize an impairment loss of approximately 65 billion yen, attributable mainly to a decline in iron ore prices and the revision of the long-term business plan.

Moreover, we will recognize, in total, an impairment loss of approximately 40 billion yen in the shale gas project in the U.S. and the oil field interests in the North Sea due to a decline in oil and gas prices and the revision of the long-term business plan.

In considering the seriousness of current situation of the deficit, a decision was made to cut my average monthly remuneration by 30% and the General Manager of Mineral Resources, Energy, Chemical & Electronics Business Unit and CFO's by 10% for six months after April, 2015 as part of the management's initiatives.

This is the end of my explanation about the revisions of the FY2014 forecasts.

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Following the possibility of impairment losses on several large projects in September last year, we set up a Special Committee on Managerial Reform.

The Committee is composed of Mr. Iwasawa (Senior Managing Executive Officer), as the chairperson of the Committee, two members of our business units and four other members of our corporate group. They held 31 meetings in total and investigated and analyzed the impairment losses in detail.

The Committee also hired external consultants and discussed the relevant issues.

In addition to such analysis and taking into consideration the diverse and broad perspectives to increase the value of the company, the Committee made a proposal for five areas of improvement and we must look into these. These are:

- Strategy and performance management
- Investment execution process and handling system
- Risk management system
- Development and appropriate allocation of human resources
- Corporate governance and decision-making process

Our new medium-term management plan, that I will explain now, includes these areas of improvement.