

Sumitomo Corporation

Enriching lives and the world

Enriching lives and the world



Sumitomo Corporation Business Report

155th Newsletter to Shareholders

April 1, 2022 through March 31, 2023

Stock Exchange Code: 8053

To All Shareholders,

I wish to express our sincere appreciation for the exceptional support you, our shareholders, have always shown us. I would like to extend my greetings to all along with the 155th (April 1, 2022 through March 31, 2023) newsletter to our shareholders.



Renewal of newsletter to shareholders

In view of the recent trend for digitalization, we are renewing SC NEWS, our newsletter to shareholders, to a business report that is closely linked with our corporate website and simplifying the provision of hard copies. Further on, since many shareholders view the Notice of Convocation of the Ordinary General Meeting of Shareholders, the SC NEWS that will be enclosed with documents pertaining to the fiscal year-end dividend, will be consisted primarily of a summary of earnings results for past fiscal years and the various activities of the Sumitomo Corporation Group. The SC NEWS, which will be enclosed with documents related to the interim dividend, is scheduled to focus on earnings progress in the first half of the relevant fiscal year and information regarding individual businesses. We ask for your continued support going forward.

In the previous fiscal year, which was the second year of our mid-term management plan “SHIFT 2023,” we continued to promote the three shifts, “Business Portfolio SHIFT,” “Framework SHIFT,” and “Management Base SHIFT,” with the goal of improving the profitability and to strengthen the downward resilience of our business portfolio*. Consequently, net income totaled 565.2 billion yen, a rise of 101.5 billion yen versus net income of 463.7 billion yen in the previous fiscal year (For more details, please refer to the Business Report which is posted in the Notice of Convocation of the 155th Ordinary General Meeting of Shareholders.) Reflecting this, the year-end dividend was 575 yen per share, taking into account our shareholder return policy.

Just as the pledge embodied in our Corporate Message “Enriching lives and the world,” which was created to commemorate 100th anniversary year, Sumitomo Corporation Group, through its healthy and sound business activities, aims to implement this as its corporate mission to enrich society and the lives of people around the world, and to furthermore continue to work as one to tackle challenges to create new value.

We ask our shareholders for their continued support going forward.

June 2023

Representative Director
President and Chief Executive Officer

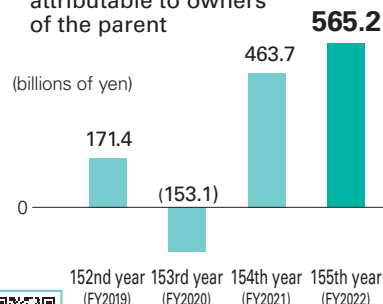
Masayuki Hyodo

*For more information regarding the three SHIFTS and its initiatives, please access to our corporate website (<https://www.sumitomocorp.com/en/jp/about/policy/mid-term>).

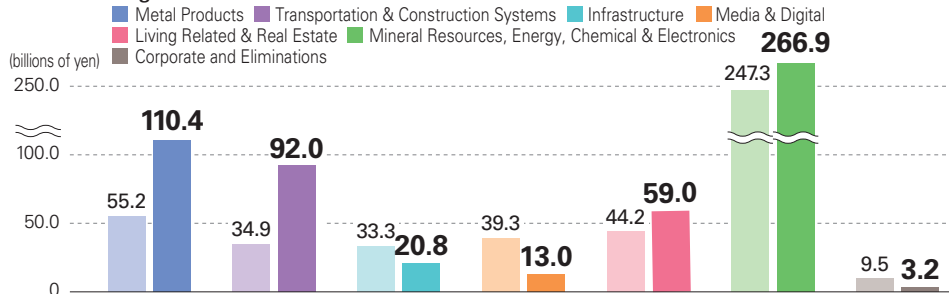


Performance Highlights

▶ Profit (loss) for the year attributable to owners of the parent



▶ Profit for the year (attributable to owners of the parent) of each Segment



Left side: The 154th year (FY2021)
Right side: The 155th year (FY2022)



For more information, please see the link

Shareholder Return Policy

We aim to increase dividends by achieving medium- and long-term earnings growth while adhering to its fundamental policy of paying shareholders a stable dividend over the long term.

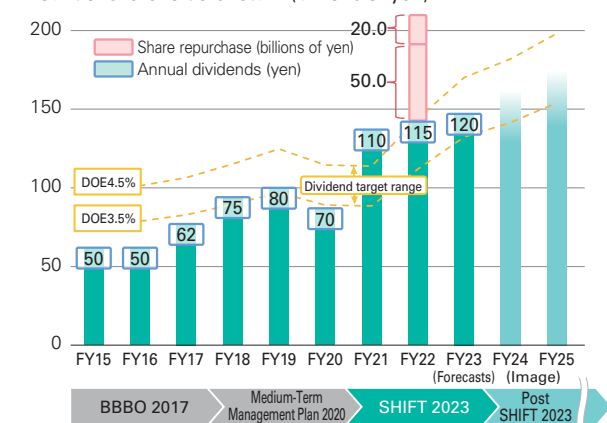
In our present shareholder return policy, we will decide the amount of annual dividends based on the consolidated dividend payout ratio of 30% within the DOE (dividend on equity ratio) range of 3.5% to 4.5%, taking into consideration the status of fundamental earnings capacity, cash flows and other factors. If 30 % of the profit for the year exceeds such range, we intend to pay dividends or repurchase shares for the excess portion in a flexible and agile manner.

In FY 2022, as our net income totaled 565.2 billion yen, our annual dividend was 115 yen per share (interim dividend of 57.5 yen, year-end dividend of 57.5 yen) based on the abovementioned shareholder return policy. (The year-end dividend was approved at the 155th Ordinary General Meeting of Shareholders held on June 23, 2023.) In addition, at a meeting of Board of Directors held on February 6, 2023, we resolved to repurchase 50 billion yen worth of our own shares (acquisition period: from February 7, 2023 to April 28, 2023) and canceled all the repurchased shares on June 2, 2023. Further, at a meeting of Board of Directors held on May 9, 2023, we resolved to repurchase additional 20 billion yen worth of our own shares (acquisition period: from May 10, 2023 to June 9, 2023). All the repurchased shares thereby are to be canceled on July 24, 2023.

In FY 2023, we aim to pay an annual dividend of 120 yen per share (interim dividend of 60 yen, year-end dividend of 60 yen), based on our net income forecast of 480 billion yen.

▶ Amount of Shareholder Returns

Amount of shareholders return (billions of yen)



Topics

Initiatives regarding sports sponsorship activities

Through the sponsorship of sports, we are supporting the development of sports overall, the promotion of people's mental and physical health and the cultivation of the next generation.

Signing a sponsor agreement with sport climber Ms. Ai Mori

The outer appearance of sport climbing athletes, who grow by repeatedly taking on the challenge of climbing a difficult wall, overlaps with the outer appearance of the Sumitomo Corporation Group, which challenges worldwide while confronting and solving the various issues our society faces. In light of this, we have been supporting the activities of sport climbing as a sponsor of the Japan Mountaineering & Sport Climbing Association from 2018 and Mr. Kai Harada from 2019.

In addition to this, on April 2023, we signed a sponsor agreement with Ms. Ai Mori. We plan to support the Japanese national team ahead of The Paris 2024 Olympic Games and share the attractions of sport climbing via our sponsorship activities.

Special website for sport climbing



Joint establishment with the Japan Ladies Professional Golfers' Association (JLPGA) of childcare facilities at JLPGA tour grounds

We are striving to support a diverse workforce through a commitment to Diversity, Equity & Inclusion. From May 2023, in cooperation with the JLPGA, we jointly established a childcare facilities at JLPGA tour grounds where JLPGA tour players and members can leave their



children to be taken care of. We plan to support people who are raising children by providing a safe environment so that athletes can focus on the tournament.

Topics

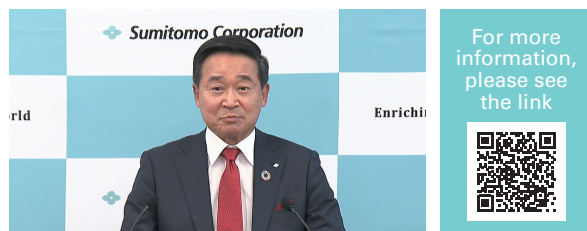


We occasionally deliver our latest information via corporate website. We kindly hope that you take a look.

Presentation of FY2022 earnings results

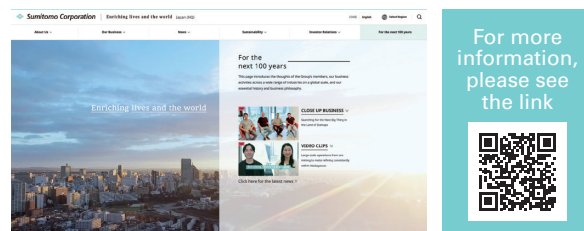
On Wednesday, May 10, 2023, we conducted a presentation of our FY 2022 earnings results, which were announced on Tuesday, May 9, 2023. You can watch the video of the presentation, including the Q&A session.

We will also implement presentations for our quarterly earnings results in future and we plan to post videos of those presentations as well.



Special Website “For the next 100 years”

As one of the opportunities for communication with our stakeholders, we are strengthening the provision of information within our corporate website. On our special website, titled “For the next 100 years,” which was renewed in February 2023, we are delivering information including the business activities of the Sumitomo Corporation Group and introducing the thoughts of our Group members through interview articles and videos. We occasionally update the contents.



Our global initiatives regarding social contribution project “100 SEED”

We aim to grow along with society through the “100SEED” program. This is a social contribution activity program that was kicked off in 2019, on the occasion of Sumitomo Corporation's celebration of the centennial of its founding. Based on the concept that education contributes to the building of foundations for resolving various social issues, Sumitomo Corporation Group members have been conducting activities rooted to solve educational issues faced by local communities in their respective regions.

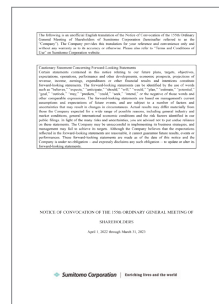


For more information, please see the link



Information regarding General Meetings of Shareholders

On June 23, 2023, we held the 155th Ordinary General Meeting of Shareholders. In addition to the Notice of Resolutions, matters related to the General Meeting of Shareholders of Sumitomo Corporation, including scenes from the day of the General Meeting of Shareholders and responses to questions received in advance from shareholders, will be uploaded to our corporate website, therefore, in addition to those who have attended our general meeting of shareholders, shareholders who were unable to attend on the meeting or were not able to watch the live stream, please take this opportunity to view our website.



For more information, please see the link



Corporate Profile (As of March 31, 2023)

Company Name: Sumitomo Corporation
Establishment: December 1919
Paid-in Capital: ¥220.0 billion
Head Office: Otemachi Place East Tower, 3-2 Otemachi
2-chome, Chiyoda-ku, Tokyo 100-8601, Japan
Phone: +81-3-6285-5000

Website:

<https://www.sumitomocorp.com/en/jp>
For stock information, visit the Investor Relations page.



Facebook:

<https://www.facebook.com/sumitomocorporation.global/>



Information for Shareholders

Fiscal Year: From April 1 of each year through March 31 of the following year

Ordinary General Meeting of Shareholders: June

Record Date: Ordinary General Meeting of Shareholders and Year-end Dividends: March 31
Interim Dividends: September 30

Stock Transfer Agent and Account Management Institution for Special Accounts: Sumitomo Mitsui Trust Bank, Limited
4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo

Shares per Unit: 100 shares

Stock Listing: Tokyo

Stock Exchange Code: 8053

Method for Public Notice: Electronic public notice
<https://www.sumitomocorp.com>
(If we cannot issue an electronic public notice due to an accident or other unavoidable reason, we will post the notice in the *Nihon Keizai Shimbun*.)

Stock-related Procedures

- **For shareholders having an account with a securities company:**
Please contact the securities company where you hold the account.
- **For shareholders not having an account with a securities company (shareholders having a special account):**
Please contact the following account management institution for special accounts.

Sumitomo Mitsui Trust Bank, Limited
Stock Transfer Agency Business Planning Department
Phone Inquiries: 0120-782-031
Website: <https://www.smtb.jp/tools/english/>

* Special accounts have been opened at our account management institution for special accounts, Sumitomo Mitsui Trust Bank, Limited, for shareholders who did not use the custody and book-entry transfer system for securities prior to the introduction of the electronic share certificate system.