## FINANCIAL SECTION

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## SIX-YEAR FINANCIAL SUMMARY

For the years ended March 31

#### **1. Key Financial Indicators**

		Billions of Yen					
	2009	2008	2007	2006	2005	2004	2009
Total assets	7,018.2	7,571.4	8,430.5	6,711.9	5,533.1	5,012.5	70,890
Shareholders' equity	1,353.1	1,492.7	1,473.1	1,304.0	934.9	730.8	13,668
Shareholders' equity ratio (%)	19.3	19.7	17.5	19.4	16.9	14.6	19.3
Return on equity (%)	15.1	16.1	15.2	14.3	10.2	9.9	15.1
Return on assets (%)	2.9	3.0	2.8	2.6	1.6	1.4	2.9
Interest-bearing liabilities (gross)	3,702.7	3,709.8	3,355.6	3,152.5	2,840.1	2,795.9	37,401
Interest-bearing liabilities (net)	3,186.8	3,247.6	2,913.3	2,622.2	2,376.0	2,377.6	32,190
Debt-equity ratio (gross) (times)	2.7	2.5	2.3	2.4	3.0	3.8	2.7
Debt-equity ratio (net) (times)	2.4	2.2	2.0	2.0	2.5	3.3	2.4
Working capital	795.1	990.4	1,310.3	1,021.8	897.0	694.0	8,032

## 2. Consolidated Statements of Income

2009 2,833.3 678.3	2008	2007	2006	2005	2004	0000
678.3	3.040.7				200-	2009
678.3	3.040.7					-
		2,495.0	2,079.6	1,586.1	1,284.1	28,619
	630.2	582.2	501.8	463.2	424.5	6,851
3,511.6	3,670.9	3,077.2	2,581.4	2,049.3	1,708.6	35,470
2,342.9	2,551.7	2,076.6	1,737.7	1,361.8	1,097.5	23,665
233.5	184.7	142.9	137.1	124.4	109.8	2,358
2,576.3	2,736.4	2,219.5	1,874.8	1,486.2	1,207.3	26,023
935.2	934.5	857.7	706.6	563.1	501.3	9,447
(654.4)	(669.4)	(609.9)	(515.8)	(437.9)	(422.4)	(6,610)
_		9.6	(0.1)	2.8	(7.1)	_
(17.5)	(11.1)	(8.0)	(14.7)	(12.9)	(8.0)	(176)
(14.7)	(13.5)	(9.8)	(12.4)	(29.5)	(5.2)	(149)
(0.4)	3.5	2.4	(0.4)	11.5	13.3	(4)
21.6	28.3	32.9	19.0	14.6		218
(57.7)	(71.1)	(70.0)	(39.0)	(23.2)	(22.0)	(583)
14.6	15.3	14.1	10.4	6.4	6.9	148
4.5	94.9	44.4	41.8	20.0	16.3	45
90.0				37.4		909
(1.6)				(1.0)		(16)
(615.6)	(566.9)	(525.8)	(458.8)	(411.8)	(392.3)	(6,218)
						3,229
96.3	119.8	114.8	80.7	57.8	35.7	973
223.3	247.8	217.1	167.1	93.5	73.3	2,256
(8.3)	(8.9)	(6.1)	(6.9)	(8.4)	(6.7)	(83)
215.1	238.9	211.0	160.2	85.1	66.6	2,173
10 750 0	11 /8/ 6	10 528 3	10 336 3	9 898 6	Q 107 Q	108,586
	3,511.6 2,342.9 233.5 2,576.3 935.2 (654.4) (17.5) (14.7) (0.4) 21.6 (57.7) 14.6 (57.7) 14.6 4.5 90.0 (1.6) (615.6) 319.6 96.3 223.3	3,511.6       3,670.9         2,342.9       2,551.7         233.5       184.7         2,576.3       2,736.4         935.2       934.5         (654.4)       (669.4)         -       -         (17.5)       (11.1)         (14.7)       (13.5)         (0.4)       3.5         21.6       28.3         (57.7)       (71.1)         14.6       15.3         4.5       94.9         90.0       56.9         (1.6)       (0.7)         (615.6)       (566.9)         319.6       367.6         96.3       119.8         223.3       247.8         (8.3)       (8.9)         215.1       238.9	3,511.6         3,670.9         3,077.2           2,342.9         2,551.7         2,076.6           233.5         184.7         142.9           2,576.3         2,736.4         2,219.5           935.2         934.5         857.7           (654.4)         (669.4)         (609.9)           -         -         9.6           (17.5)         (11.1)         (8.0)           (14.7)         (13.5)         (9.8)           (0.4)         3.5         2.4           21.6         28.3         32.9           (57.7)         (71.1)         (70.0)           14.6         15.3         14.1           4.5         94.9         44.4           90.0         56.9         70.3           (1.6)         (0.7)         (1.8)           (615.6)         (566.9)         (525.8)           319.6         367.6         331.9           96.3         119.8         114.8           223.3         247.8         217.1           (8.3)         (8.9)         (6.1)           215.1         238.9         211.0	3,511.6       3,670.9       3,077.2       2,581.4         2,342.9       2,551.7       2,076.6       1,737.7         233.5       184.7       142.9       137.1         2,576.3       2,736.4       2,219.5       1,874.8         935.2       934.5       857.7       706.6         (654.4)       (669.4)       (609.9)       (515.8)         -       -       9.6       (0.1)         (17.5)       (11.1)       (8.0)       (14.7)         (14.7)       (13.5)       (9.8)       (12.4)         (0.4)       3.5       2.4       (0.4)         21.6       28.3       32.9       19.0         (57.7)       (71.1)       (70.0)       (39.0)         14.6       15.3       14.1       10.4         4.5       94.9       44.4       41.8         90.0       56.9       70.3       51.4         (1.6)       (0.7)       (1.8)       1.0         (615.6)       (566.9)       (525.8)       (458.8)         319.6       367.6       331.9       247.8         96.3       119.8       114.8       80.7         223.3       247.8       2	3,511.6       3,670.9       3,077.2       2,581.4       2,049.3         2,342.9       2,551.7       2,076.6       1,737.7       1,361.8         233.5       184.7       142.9       137.1       124.4         2,576.3       2,736.4       2,219.5       1,874.8       1,486.2         935.2       934.5       857.7       706.6       563.1         (654.4)       (669.4)       (609.9)       (515.8)       (437.9)         -       -       9.6       (0.1)       2.8         (17.5)       (11.1)       (8.0)       (14.7)       (12.9)         (14.7)       (13.5)       (9.8)       (12.4)       (29.5)         (0.4)       3.5       2.4       (0.4)       11.5         21.6       28.3       32.9       19.0       14.6         (57.7)       (71.1)       (70.0)       (39.0)       (23.2)         14.6       15.3       14.1       10.4       6.4         4.5       94.9       44.4       41.8       20.0         90.0       56.9       70.3       51.4       37.4         (1.6)       (0.7)       (1.8)       1.0       (1.0)         (615.6)	3,511.6       3,670.9       3,077.2       2,581.4       2,049.3       1,708.6         2,342.9       2,551.7       2,076.6       1,737.7       1,361.8       1,097.5         233.5       184.7       142.9       137.1       124.4       109.8         2,576.3       2,736.4       2,219.5       1,874.8       1,486.2       1,207.3         935.2       934.5       857.7       706.6       563.1       501.3         (654.4)       (669.4)       (609.9)       (515.8)       (437.9)       (422.4)         -       -       9.6       (0.1)       2.8       (7.1)         (17.5)       (11.1)       (8.0)       (14.7)       (12.9)       (8.0)         (14.7)       (13.5)       (9.8)       (12.4)       (29.5)       (5.2)         (0.4)       3.5       2.4       (0.4)       11.5       13.3         21.6       28.3       32.9       19.0       14.6       15.7         (57.7)       (71.1)       (70.0)       (39.0)       (23.2)       (22.0)         14.6       15.3       14.1       10.4       6.4       6.9         4.5       94.9       44.4       41.8       20.0       1

\* Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as principal or as agent. Total trading transactions is a measure commonly used by Japanese trading companies. It is not to be construed as equivalent to, or a substitute for, sales or revenues under accounting principles generally accepted in the United States of America ("U.S. GAAP").

### 3. Consolidated Statements of Comprehensive Income (Loss)

	Billions of Yen						
	2009	2008	2007	2006	2005	2004	2009
Net income	215.1	238.9	211.0	160.2	85.1	66.6	2,173
Net unrealized holding gains (losses)							
on securities available-for-sale	(108.7)	(134.7)	11.9	152.4	28.5	79.5	(1,098)
Foreign currency translation adjustments	(160.6)	(56.4)	25.7	46.0	0.7	(26.1)	(1,623)
Net unrealized gains (losses) on derivatives	(12.2)	2.7	4.7	(8.2)	(1.0)	0.4	(123)
Pension liability adjustments	(24.8)	(11.0)	_	_	_	_	(250)
Total comprehensive income (loss)	(91.2)	39.5	253.3	350.4	113.3	120.4	(921)

		Billions	of Yen			Millions o U.S. Dolla
2009	2008	2007	2006	2005	2004	2009
511.4	456.8	436.8	522.0	453.9	415.6	5,165
4.5	5.4	5.5	8.3	10.2	2.7	46
19.0	19.9	17.3	22.1	23.1	2.8	192
188.6	242.3	292.6	265.0	307.1		1,905
1,304.0						13,172
115.9	109.3			84.9		1,171
(16.5)	(14.8)			(11.0)	(8.9)	(166
840.1				503.8	412.3	8,485
34.0						343
94.9	73.9		50.2	56.9	51.6	958
_	—	1,516.4	—	—	—	_
279.0	253.4	228.1	310.4	271.2	140.1	2,818
3,374.8	3,723.8	5,157.8	3,644.3	3,095.0	2,621.2	34,089
893.4	883.6	559.5	469.5	394.6	384.0	9,024
450.3	655.2	833.8	783.0	502.7	469.0	4,549
745.6	832.8	706.1	662.1	620.8	597.5	7,531
(33.1)	(22.1)	(28.4)	(40.7)	(45.7)	(50.0)	(334
2,056.2	2,349.5	2,071.0	1,873.9	1,472.4	1,400.5	20,770
1,725.9	1,596.4	1,371.7	1,263.7	1,129.7	1,157.4	17,433
(670.7)					(388.8)	(6,775
1,055.1	997.1	864.7		720.4	768.6	10,658
,				113.6		4,046
						439
					9.4	365
					35.8	523
7,018.2	7,571.4		6,711.9	5,533.1	5,012.5	70,890
	,	,	,	,		
792.2	625.1	461.9	539.6	412.2	452.1	8,002
						3,867
63.7	84.6	107.9	93.3	101.7	107.5	644
						8,387
						352
						284
						865
						1,236
239.6	162 7		244 0	182.2	99.8	2,420
						26,057
						28,498
						20,490
						1,397
						1,068
100.0	123.3	30.0	34.7	03.0	00.0	1,000
210.3	210.2	210.2	210.3	210.3	160 /	2,215
						2,213
291.3	291.0	219.1	219.0	200.9	109.0	2,942
177	477	177	177	177	177	470
						179
						11,200
1,127.1	960.8	772.9	596.9	460.3	383.6	11,385
						10 000
s) <b>(283.4)</b>	22.8	222.2	213.8	17.1	(11.2)	
	22.8 (1.2) 1,492.7	<u>222.2</u> (21.0) 1,473.1	213.8 (5.5) 1,304.0	(0.7) 934.9	(11.2) (0.6) 730.8	(2,863 (11 13,668
	511.4 4.5 19.0 188.6 1,304.0 115.9 (16.5) 840.1 34.0 94.9  279.0 3,374.8 893.4 450.3 745.6 (33.1) 2,056.2 1,725.9 (670.7) 1,055.1 400.6 43.5 36.2 51.7	511.4         456.8           4.5         5.4           19.0         19.9           188.6         242.3           1,304.0         1,782.1           115.9         109.3           (16.5)         (14.8)           840.1         756.2           34.0         39.3           94.9         73.9               279.0         253.4           3,374.8         3,723.8           893.4         883.6           450.3         655.2           745.6         832.8           (33.1)         (22.1)           2,056.2         2,349.5           1,725.9         1,596.4           (670.7)         (599.3)           1,055.1         997.1           400.6         379.4           43.5         47.8           36.2         14.2           51.7         59.6           7,018.2         7,571.4           9         26.7           28.1         37.4           85.6         101.5           122.4         107.3            239.6         162.7 <t< td=""><td>2009         2008         2007           511.4         456.8         436.8           4.5         5.4         5.5           19.0         19.9         17.3           188.6         242.3         292.6           1,304.0         1,782.1         1,722.1           115.9         109.3         100.0           (16.5)         (14.8)         (13.6)           840.1         756.2         757.5           34.0         39.3         39.3           94.9         73.9         55.6            -         1,516.4           279.0         253.4         228.1           3,374.8         3,723.8         5,157.8           893.4         883.6         559.5           450.3         655.2         833.8           745.6         832.8         706.1           (33.1)         (22.1)         (28.4)           2,056.2         2,349.5         2,071.0           1,725.9         1,596.4         1,371.7           (670.7)         (599.3)         (507.0)           1,055.1         997.1         864.7           400.6         379.4         255.5      &lt;</td><td>511.4         456.8         436.8         522.0           4.5         5.4         5.5         8.3           19.0         19.9         17.3         22.1           188.6         242.3         292.6         265.0           1,304.0         1,782.1         1,722.1         1,646.1           115.9         109.3         100.0         98.3           (16.5)         (14.8)         (13.6)         (15.3)           840.1         756.2         757.5         705.2           34.0         39.3         39.3         32.0           94.9         73.9         55.6         50.2           -         -         1,516.4         -           279.0         253.4         228.1         310.4           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         469.5           450.3         655.2         833.8         783.0           745.6&lt;</td><td>2009         2008         2007         2006         2005           511.4         456.8         436.8         522.0         453.9           4.5         5.4         5.5         8.3         10.2           19.0         19.9         17.3         22.1         23.1           188.6         242.3         292.6         265.0         307.1           1,304.0         1,782.1         1,722.1         1,646.1         1,355.7           115.9         109.3         100.0         98.3         84.9           (16.5)         (14.8)         (13.6)         (15.3)         (11.0)           840.1         766.2         757.5         705.2         503.8           34.0         39.3         39.3         32.0         39.2           94.9         73.9         55.6         50.2         56.9           97.0         253.4         228.1         310.4         271.2           3,374.8         3,723.8         5,157.8         3,644.3         3,095.0           745.6         832.8         706.1         662.1         620.8           (670.7)         (599.3)         (507.0)         (444.2)         (40.7)           (1,055.1</td></t<> <td>2009         2008         2007         2006         2005         2004           511.4         456.8         436.8         522.0         453.9         415.6           4.5         5.4         5.5         8.3         10.2         2.7           19.0         19.9         17.3         22.1         23.1         2.7           18.6         242.3         292.6         265.0         307.1         238.2           1.304.0         1,782.1         1,722.1         16.46.1         1,355.7         1,178.0           115.9         109.3         100.0         98.3         84.9         151.2           (16.5)         (14.8)         (13.6)         (15.3)         (11.0)         (8.9)           840.1         756.2         757.5         705.2         50.38         412.3           34.0         39.3         32.3         32.0         39.2         37.6           94.9         73.9         55.6         50.2         56.9         51.6           -         -         -         1.516.4         -         -         -           279.0         253.4         228.1         310.4         271.2         140.1           3.3</td>	2009         2008         2007           511.4         456.8         436.8           4.5         5.4         5.5           19.0         19.9         17.3           188.6         242.3         292.6           1,304.0         1,782.1         1,722.1           115.9         109.3         100.0           (16.5)         (14.8)         (13.6)           840.1         756.2         757.5           34.0         39.3         39.3           94.9         73.9         55.6            -         1,516.4           279.0         253.4         228.1           3,374.8         3,723.8         5,157.8           893.4         883.6         559.5           450.3         655.2         833.8           745.6         832.8         706.1           (33.1)         (22.1)         (28.4)           2,056.2         2,349.5         2,071.0           1,725.9         1,596.4         1,371.7           (670.7)         (599.3)         (507.0)           1,055.1         997.1         864.7           400.6         379.4         255.5      <	511.4         456.8         436.8         522.0           4.5         5.4         5.5         8.3           19.0         19.9         17.3         22.1           188.6         242.3         292.6         265.0           1,304.0         1,782.1         1,722.1         1,646.1           115.9         109.3         100.0         98.3           (16.5)         (14.8)         (13.6)         (15.3)           840.1         756.2         757.5         705.2           34.0         39.3         39.3         32.0           94.9         73.9         55.6         50.2           -         -         1,516.4         -           279.0         253.4         228.1         310.4           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         3,644.3           3,374.8         3,723.8         5,157.8         469.5           450.3         655.2         833.8         783.0           745.6<	2009         2008         2007         2006         2005           511.4         456.8         436.8         522.0         453.9           4.5         5.4         5.5         8.3         10.2           19.0         19.9         17.3         22.1         23.1           188.6         242.3         292.6         265.0         307.1           1,304.0         1,782.1         1,722.1         1,646.1         1,355.7           115.9         109.3         100.0         98.3         84.9           (16.5)         (14.8)         (13.6)         (15.3)         (11.0)           840.1         766.2         757.5         705.2         503.8           34.0         39.3         39.3         32.0         39.2           94.9         73.9         55.6         50.2         56.9           97.0         253.4         228.1         310.4         271.2           3,374.8         3,723.8         5,157.8         3,644.3         3,095.0           745.6         832.8         706.1         662.1         620.8           (670.7)         (599.3)         (507.0)         (444.2)         (40.7)           (1,055.1	2009         2008         2007         2006         2005         2004           511.4         456.8         436.8         522.0         453.9         415.6           4.5         5.4         5.5         8.3         10.2         2.7           19.0         19.9         17.3         22.1         23.1         2.7           18.6         242.3         292.6         265.0         307.1         238.2           1.304.0         1,782.1         1,722.1         16.46.1         1,355.7         1,178.0           115.9         109.3         100.0         98.3         84.9         151.2           (16.5)         (14.8)         (13.6)         (15.3)         (11.0)         (8.9)           840.1         756.2         757.5         705.2         50.38         412.3           34.0         39.3         32.3         32.0         39.2         37.6           94.9         73.9         55.6         50.2         56.9         51.6           -         -         -         1.516.4         -         -         -           279.0         253.4         228.1         310.4         271.2         140.1           3.3

Notes: 1. For the fiscal year ended March 31, 2005, the Companies reclassified Mining rights from Other assets to Property and equipment, at cost and Accumulated depreciation in a manner consistent with the accounting guidance in Emerging Issues Task Force ("EITF") Issue No. 04-02. The presentation of the prior years has been reclassified accordingly.

2. The U.S. dollar amounts represent translations of Japanese yen amounts at the rate of ¥99=U.S.\$1, the approximate exchange rate on March 31, 2009.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### INTRODUCTION

We are an integrated trading company (sogo shosha) engaged in a wide range of business activities on a global basis. Our business foundation consists of trust, global relations with over 100,000 business partners around the world, a global network with offices and subsidiaries worldwide, intellectual capital and advanced functions in business development, logistic solutions, financial services, IT solutions, risk management and intelligence gathering and analysis. Through integration of these elements, we provide a diverse array of values to our customers. Based on this business foundation and these functions, we engage in general trading of a wide range of goods and commodities and in various business activities. We act as both principal and agent in these trading transactions. We also provide a range of services for a variety of industries, such as: financing for customers and suppliers; planning, coordination and operation of urban and industrial infrastructure projects; consulting in areas such as system integration and technology development; and transportation and logistics. In addition, we engage in other diverse business activities, including investing in a variety of industries ranging from biotechnology to communications; developing natural resources; manufacturing and processing products such as steel products and textiles; developing and managing real estate; and operating retail stores.

We conduct our business through eight industry-based business segments and two sets of regional operations (domestic and overseas). Our industry-based business segments are:

- Metal Products
- Transportation & Construction Systems
- Infrastructure
- Media, Network & Lifestyle Retail
- Chemical & Electronics
- Mineral Resources & Energy
- General Products & Real Estate
- Financial & Logistics

## 2 OUR MEDIUM-TERM TARGETS

pursuing its strategic goals, managing operations and ensuring accountability. Each business unit also has its own planning and administration department to enable prompt decision-making and facilitate efficient operation. In today's increasingly global business environment, our worldwide network of offices, subsidiaries and associated companies, and our global relationships with customers, suppliers and business partners have allowed us to conduct and expand our operations around the world. Our eight industry-based business units and domestic and overseas operations regularly collaborate with one another to leverage their combined strengths to conduct their respective businesses more effectively as well as to meet our corporate targets and goals. We have designed our infrastructure to centralize and consolidate information from all of our business units and domestic and over-

Each business segment operates with a degree of autonomy in

seas operations to facilitate proper integration and risk control. As of March 31, 2009, we had total assets of ¥7,018.2 billion and 70,755 employees worldwide. For the fiscal year ended March 31, 2009, our consolidated net income was ¥215.1 billion.

On April 1, 2009, the Chemical & Electronics Business Unit and the Mineral Resources & Energy Unit were reorganized to form the newly established "Mineral Resources, Energy, Chemical & Electronics Business Unit." The industry-based business segments after the reorganization are:

- Metal Products
- Transportation & Construction Systems
- Infrastructure
- Media, Network & Lifestyle Retail
- Mineral Resources, Energy, Chemical & Electronics
- General Products & Real Estate
- Financial & Logistics

The following discussion of our medium-term targets contains forward-looking statements and measures that have been calculated based on a number of judgments, estimates and assumptions. Unless otherwise stated, the forward-looking statements reflect management's current assumptions and expectations of future events as of March 31, 2009. Accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance.

In recent years, we have been setting targets for, and monitoring the progress of, our businesses and operations by establishing medium-term plans. Under the GG Plan, a medium-term management plan from April 1, 2007 to March 31, 2009, we set the quantitative targets of a two-year average risk-adjusted return ratio of 15% or more and of net income of ¥470 billion as the two-year total (¥235 billion in both fiscal 2007 and fiscal 2008). As our qualitative goals, we undertook a globally consolidated drive to improve quality in the four areas of earnings base, operations, group management, and human resources and workstyles, seeking to establish a truly solid earnings base through the rigorous strengthening and expansion of our core businesses and to improve management quality in pursuit of sustained growth.

In order to achieve these targets, in April 2007 we reinforced our business capability with the reorganization of our business units, reducing the number from nine to eight, and in April 2008 we reinforced our management and operational support systems with the reorganization of our Corporate Group, switching from a setup consisting of two groups and one office to a three-group setup. We also established Sumitomo Corporation Asia Pte. Ltd., thereby further consolidating our organizational infrastructure for strategy implementation in the high-growth region of Asia. In addition, we implemented measures in support of efforts to create and grow new businesses to serve as future earnings pillars and to expand locally sourced businesses. We also undertook even more rigorous selection and concentration with steps including the strengthening our monitoring process for individual business and the tightening of our investment standards so as to improve the quality of our earnings base. Furthermore, we moved actively to improve quality in the areas of operations, group management, and human resources and workstyles with such steps as the strengthening of internal controls and the improvement of asset efficiency on a globally consolidated basis and the promotion of work-life balance. As a result, regarding the two-year average risk-adjusted return ratio, we reached our goal by achieving the ratio of 16.5%, but for net income, we did not reach our goal of ¥470 billion since net income was ¥215.1 billion for fiscal 2008, which was impacted primarily by the global business recession even though we recorded net income of ¥238.9 billion in fiscal 2007, reaching a new record high.

This April we launched our new medium-term management plan, "FOCUS'10." From the Reform Package launched in April 1999 through the GG Plan completed in March of this year, we have implemented management reforms over a period of 10 years. Building on this track record and by confronting external conditions of an unprecedented economic crisis, we under the new plan will formulate a "growth scenario on a new stage" with a focus on the next 10 years by continuing to strive for the "creation of new value" as set forth in our Mission Statement.

Our fundamental principles to accomplish this goal will be to (1) promote medium- to long-term growth by enhancing our valuecreation capability while reinforcing our soundness and efficiency and (2) promote company-wide growth by leveraging the diversity and the strength of our businesses. On this basis we will devote efforts to the achievement of three qualitative targets: the steady execution of selective and focused growth strategies, the thorough reinforcement of soundness and efficiency and the development of human and organizational dynamism to enhance value-creation capability.

**3** ECONOMIC ENVIRONMENT

Internationally during the period, the effects of the credit crunch set off by the collapse of a major U.S. investment bank spread not just among the advanced countries but to the emerging and developing countries as well, and a simultaneous global downturn appeared to be taking place, with economies caught in a vicious cycle of deteriorating economic sentiment and declining demand. Prices on international commodity markets fell in response to the effects of moves to reduce risk asset holdings and sharp drops in demand. Under FOCUS'10 our quantitative targets, investment plan, and indicators are as listed below. The quantitative targets have been set based on the intention that we will maintain a risk-adjusted return ratio of 7.5%, which is assumed to cover our cost of share-holder's equity, even under the severe business environment, and that we will restore a risk-adjusted return ratio 15% over the medium-term. And with a view to the reinforcement of our sound-ness and efficiency, which will be essential as we aim for medium-to long-term growth, we have adopted general indicators for consolidated total assets and free cash flow. In addition, the cost for the acceleration of asset replacement on a group-wide basis, which is an after-tax cost of ¥5 billion, has been taken into consideration in setting the consolidated net income targets.

#### Quantitative targets

Net income: ¥115 billion in FY 2009

• Risk-adjusted return ratio: Two-year average of around 10%

Note: "Net income" presented above means "Net income attributable to shareholders of Sumitomo Corporation" in the Statement of Financial Accounting Standards No. 160 effective April 1, 2009, which is equivalent to the caption "Net income" appearing in the consolidated financial statements for fiscal year ended March 31, 2009

#### Investment plan

Net increase in risk-adjusted assets: Two-years total of ¥100 billion

#### Indicators of soundness and efficiency

- Consolidated total assets: Remains on the same level as the end of March 2009
- · Consolidated free cash flow: Positive two-year total

The effects of the global credit crunch also had an impact domestically, leading to declines in both exports and production; moves to reduce employment also progressed rapidly. The government initiated emergency economic stimulus measures, and the Bank of Japan lowered interest rates in stages, but the deterioration of economic sentiment continued, with the yen appreciating, stock prices falling, and unemployment and corporate bankruptcies increasing.

## CERTAIN LINE ITEMS IN OUR CONSOLIDATED STATEMENTS OF INCOME

The following is a description of certain line items in our consolidated statements of income:

*Revenues.* We categorize our revenues into sales of tangible products and sales of services and others. We generate revenues from sales of tangible products:

- in connection with our wholesale, retail, manufacturing and processing operations;
- in connection with our real estate operations; and
- under long-term construction type arrangements.

We enter into transactions that include multiple element arrangements, which may include any combination of products, equipment and installation services.

We generate revenues from sale of services and others in connection with:

- customized software development services contracts and other software related services;
- direct financing and operating leases of commercial real estate, automobiles, vessels and aircrafts; and

• other service arrangements, such as arranging finance and coordinating logistics in connection with trading activities.

Gross Profit. Gross profit primarily consists of:

- gross profit on transactions for which we act as a principal; and
  fees and commissions received on transactions for which we
- act as an agent.

To the extent revenues are recorded on a gross basis, any expenses or commissions or other payments to third parties that are directly attributable to the sales are recorded as cost of sales. Gross profit reflects the net amount of gross revenues after cost of sales. As part of sales of services and others, we recognize revenues from fees and commissions on a net basis. As a result, sales of services and others contribute a larger portion of our gross profit than they do of our revenues. For the fiscal year ended March 31, 2009, sales of services and others accounted for 19.3% of our total revenues, but the gross profit from sales of services and others accounted for 47.6% of our gross profit.

*Provision for Doubtful Receivables.* Provision for doubtful receivables represents additions to the valuation allowance provided for probable losses inherent in the trade receivables and long-term loans portfolio. In cases where we are able to collect on such receivables and loans due to changes in circumstances, we subsequently record a reversal of the allowance for doubtful receivables. See "6—Critical Accounting Policies—Collectibility of Receivables."

*Impairment Losses on Long-Lived Assets.* To operate our global business, we maintain a significant amount of long-lived assets. A large portion of such long-lived assets are our real estate, goodwill and other intangible assets. We have recognized impairment losses with respect to our real estate, goodwill and other intangible assets. For a detailed discussion of our accounting policy with respect to such impairment losses, see "6—Critical Accounting Policies—Recoverability of Long-Lived Assets."

Gain (Loss) on Sale of Property and Equipment, Net. As a result of strategic and aggressive replacement of our asset portfolio, we may, at times, recognize gains and losses on sales of some of our real estate assets.

*Dividends.* Dividends reflect dividends declared by companies in which we hold interests other than our consolidated subsidiaries or associated companies.

Other than Temporary Impairment Losses on Securities. We maintain a significant level of investments in order to supplement

our trading activities. When the fair value of an investment is deemed to have suffered an other-than-temporary decline in value, we recognize impairment losses on such investments. For a detailed discussion of our accounting policy with respect to our marketable securities and other investments, see "6—Critical Accounting Policies—Impairment of Investments in Marketable Securities and Other Investments."

Gain on Sale of Marketable Securities and Other Investments, Net. We recognize gains on sales of our non-trading marketable securities and other investments when we elect to sell investment holdings.

Gain (Loss) on Issuances of Stock by Subsidiaries and Associated Companies. If an affiliate company issues shares to a third party, we may recognize gain or loss based on the effect of the difference between our book value per share in the investment and the price at which shares are sold to the third party.

Equity in Earnings of Associated Companies, Net. In connection with our investment strategy and the development of business opportunities, we may, from time to time, acquire or make investments in newly established or existing companies, enter into joint ventures with other entities or form strategic business alliances with industry participants, in each case in a variety of business segments. In general, we account for the earnings or losses of such investee under the equity method when the level of the investment is between 20% and 50% of the total voting equity of the investee.

Total Trading Transactions. Total trading transactions is a voluntary disclosure and represents the gross transaction volume of trading transactions, or the nominal aggregate value of the transactions for which we act as principal or as agent. Total trading transactions is not meant to represent sales or revenues in accordance with U.S. GAAP. Total trading transactions should not be construed as equivalent to, or a substitute or proxy for, revenues, or as an indicator of our operating performance, liquidity or cash flows generated by operating, investing or financing activities. A substantial part of total trading transactions represents transactions in which we participate without physical acquisition of goods or without significant inventory risk. We have included the information concerning total trading transactions because it is used by similar Japanese trading companies as an industry benchmark, and we believe it is a useful supplement to results of operations data as a measure of our performance compared to other similar Japanese trading companies.

## 5 EFFECTS OF RECENT TRANSACTIONS ON OUR CONSOLIDATED STATEMENTS OF INCOME

On January 12, 2009, the Company executed a sales and purchase agreement with Apex Silver Mines Limited whereby the Company purchased 65% of the shares of Minera San Cristobal S.A. ("MSC") which wholly owns an interest in the development and operations of San Cristobal Silver, Zinc and Lead Mining Project in the Plurinational State of Bolivia. The acquisition from Apex Silver Mines Limited for consideration of \$27.5 million was completed on March 24, 2009. As a result of the acquisition, the Company owns 100% of the shares of MSC and MSC is now a wholly owned subsidiary of the Company.

Operating results of MSC will be included in the consolidated financial statements of the Company based on the 100% ownership interest beginning the date of above acquisition.

## 6 CRITICAL ACCOUNTING POLICIES

The preparation of our consolidated financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, we evaluate our estimates, which are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. The results of these evaluations form the basis for making judgments about the carrying values of assets and liabilities and the reported amounts of revenues and expenses that are not readily apparent from other sources. Actual results may differ from those estimates under different assumptions. For a summary of our significant accounting policies, including the critical accounting policies discussed below, see note 2 to our consolidated financial statements.

The following are the critical accounting policies that are important to our financial condition and results of operations and require significant management judgments and estimates:

#### **Revenue Presentation – Gross Versus Net**

Acting as an intermediary in executing transactions with third parties is a distinctive role of an integrated trading company (sogo shosha). In recognizing revenue from transactions, we must determine whether we are acting as a "principal" in the transaction, and should report revenue on a gross basis based on the sales amount of the transaction, or acting as an "agent" in the transaction, and should recognize net fees or commissions earned. The evaluation of the relevant factors in making this determination is subject to significant subjective judgments. In certain situations, others might make a different determination. Similarly, if our risks and obligations in a certain type of transaction change, the determination of whether revenue should be recognized on a net or gross basis for that type of transaction may also change. Revenues related to a substantial portion of the trading transactions in all our business segments are recognized on a net basis. The amounts of gross profit and net income are not affected by whether revenue is reported on a gross or net basis.

Factors that indicate that we are acting as a principal, and thus should recognize revenue on a gross basis include:

- we are the primary obligor in the arrangement;
- we have general inventory risk (before customer order is placed or upon customer return);
- we have physical loss inventory risk (after customer order or during shipping);
- we have latitude in establishing price;
- we change the product or perform part of the services;
- we have discretion in supplier selection;
- we are involved in the determination of product or service specifications; and
- we have credit risk.

Factors that indicate that we are acting as an agent, and thus should recognize revenue on a net basis relative to the service offered include:

- the supplier (not us) is the primary obligor in the arrangement;
- the amount we earn is fixed; and
- the supplier (not us) has credit risk.

#### **Revenue Recognition**

Most of our revenues are the result of (i) the sale of tangible products in connection with our wholesale, retail, manufacturing, and processing operations from which revenue is recognized based on the transfer of title, delivery or shipment, or the attainment of customer acceptance, or (ii) from the provision of services and the other sales, from which revenue is recognized based on the delivery of services. Revenue recognition in these situations does not involve difficult, subjective or complex judgments or estimations.

Recognition of revenue using the percentage-of-completion method for certain long-term construction-type arrangements is based on the ratio that costs incurred bear to total estimated project costs and is dependent on our ability to estimate these costs reliably. The impact of revisions of profit estimates on fixed price contracts is recognized in the period in which the revisions are made; anticipated losses on fixed price contracts are charged to earnings when losses can be estimated; and provisions are made for contingencies in the period in which they become known and losses are estimable.

#### **Collectibility of Receivables**

We engage in a variety of businesses and carry substantial notes and loans receivable, accounts receivable, receivables for associated companies, and long-term receivables. In maintaining our allowance for doubtful receivables, our estimate of probable losses requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values, and the present and expected future levels of interest rates. This estimation requires us to make assumptions and judgments about inherently uncertain matters, and we cannot predict with absolute certainty the amount of losses inherent in the portfolio.

Operating segments that hold greater amounts of long-term receivables than other segments are Transportation & Construction Systems and Infrastructure Business Units.

#### **Recoverability of Long-Lived Assets**

We maintain significant long-lived assets in the operation of our global business. We review long- lived assets, such as real estate, aircraft and intangibles subject to amortization, for impairment whenever events or changes in circumstances suggest that the carrying amount of such assets may not be recoverable. Determining whether impairment has occurred typically requires various estimates and assumptions, including determining whether cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount, and the asset's residual value, if any. We also review goodwill and other intangible assets with indefinite useful life for impairment at least annually, or more often if events or circumstances, such as adverse changes in the business climate, indicate that there may be impairment. In turn, measurement of an impairment loss requires a determination of fair value, which is based on the best information available. We use internal discounted cash flow estimates, quoted market prices, when available, and independent appraisals, as appropriate, to determine fair value. We derive cash flow estimates from our historical experience and our internal business plans, and apply an appropriate discount rate. Changes in strategy or in market conditions could significantly affect these determinations.

## Impairment of Investments in Marketable Securities and Other Investments

We regularly review investment securities for impairment based on criteria that include the extent to which the investment's carrying value exceeds its market value, the duration of the market decline, our ability to hold to recovery, and the financial strength and specific prospects of the issuer of the security. We monitor market conditions and the performance of the investees to identify potentially impaired investments. The fair value of non-marketable securities for which impairment losses are recognized is determined based on estimated discounted future cash flows, or other appropriate valuation methods.

#### Tax Asset Valuation

A valuation allowance is established for deferred tax assets when, in management's judgment, it is more likely than not that the deferred tax assets, or a portion thereof, will not be realized. In assessing the realizability of deferred tax assets, we must determine whether we will be able to generate adequate future taxable income in the tax jurisdictions that give rise to the deferred tax assets during the periods in which the underlying temporary differences become deductible or before tax net operating loss carryforwards expire. We consider all available evidence, both positive and negative, in making this assessment. Determination of the allowance is based on estimates and judgment. A change in the ability of our operations to generate future taxable income in the tax jurisdictions that give rise to the deferred tax assets could change our assessment as to the realizability of these assets.

### RESULTS OF OPERATIONS

## Fiscal Year Ended March 31, 2009 Compared to Fiscal Year Ended March 31, 2008

*Total Revenues.* Total revenues decreased by ¥159.3 billion, or 4.3%, from ¥3,670.9 billion in the fiscal year ended March 31, 2008 to ¥3,511.6 billion in the fiscal year ended March 31, 2009. The decrease was mainly due to the stronger yen which eroded the revenues of overseas subsidiaries.

*Gross Profit.* Gross profit in the fiscal year ended March 31, 2009 was ¥935.2 billion, approximately the same as the gross profit in the fiscal year ended March 31, 2008 of ¥934.5 billion. While stronger yen eroded the gross profit of overseas subsidiaries, strong performance in tubular products operations in North America and coal mining operation in Australia contributed to the increase.

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased by ¥15.0 billion, or 2.2%, from ¥669.4 billion in the fiscal year ended March 31, 2008, to ¥654.4 billion in the fiscal year ended March 31, 2009. The decrease was due to the stronger yen which decreased the expenses of overseas subsidiaries. In addition, there was a decrease in expenses as a result of a subsidiary becoming an associated company.

*Provision for Doubtful Receivables.* The provision for doubtful receivables increased by ¥6.4 billion, or 57.7%, to ¥17.5 billion in the fiscal year ended March 31, 2009, compared to ¥11.1 billion in the fiscal year ended March 31, 2008. The provision for doubtful

receivables for the fiscal year ended March 31, 2009 was recognized mainly at our domestic finance business and auto leasing operation.

*Impairment Losses on Long-Lived Assets.* Impairment losses on long-lived assets increased by ¥1.2 billion, or 8.6%, from ¥13.5 billion in the fiscal year ended March 31, 2008 to ¥14.7 billion in the fiscal year ended March 31, 2009. Impairment losses recognized for the fiscal year ended March 31, 2009 were mainly related to an impairment loss on an oil field interest in the North Sea and on goodwill of Hartz Mountain, a pet care business in the U.S.

*Gain (Loss) on Sale of Property and Equipment, Net.* Gain on sale of property and equipment decreased by ¥3.9 billion from ¥3.5 billion gain in the fiscal year ended March 31, 2008 to ¥0.4 billion loss in the fiscal year ended March 31, 2009.

*Interest Income.* Interest income decreased by ¥6.7 billion, or 23.6%, from ¥28.3 billion in the fiscal year ended March 31, 2008 to ¥21.6 billion in the fiscal year ended March 31, 2009. This was mainly due to a lower U.S. dollar interest rate.

*Interest Expense.* Interest expense decreased by ¥13.4 billion, or 18.8%, from ¥71.1 billion in the fiscal year ended March 31, 2008 to ¥57.7 billion in the fiscal year ended March 31, 2009. This was mainly due to a lower U.S. dollar interest rate.

*Dividends.* Total dividend income was ¥14.6 billion in the fiscal year ended March 31, 2009, approximately the same as dividend income of ¥15.3 billion in the fiscal year ended March 31, 2008.

Other than Temporary Impairment Losses on Securities. Other than temporary impairment losses on securities increased by ¥6.6 billion, or 41.2%, from ¥16.0 billion in the fiscal year ended March 31, 2008 to ¥22.6 billion in the fiscal year ended March 31, 2009. Impairment losses recognized for the fiscal year ended March 31, 2009 were mainly related to the investment in Fuji Media Holdings, Inc.

Gain (Loss) on Sale of Marketable Securities and Other Investments, Net. Gain on sale of marketable securities and other investments decreased by ¥43.4 billion, or 61.6%, from ¥70.5 billion for the fiscal year ended March 31, 2008 to ¥27.1 billion for the fiscal year ended March 31, 2009. While we had capital gains on business restructuring of MS communications Co., Ltd. and on sales of shares of INPEX Corporation for the fiscal year ended March 31, 2009, there was a larger gain for the fiscal year ended March 31, 2008, including gains related to large scale business restructuring and value realization through sales of marketable securities.

Gain (Loss) on Issuances of Stock by Subsidiaries and Associated Companies. Gain on issuances of stock by subsidiaries and associated companies decreased by ¥40.4 billion from the fiscal year ended March 31, 2008. Gain for the fiscal year ended March 31, 2008 includes a gain associated with the merger of general and auto leasing businesses.

Equity in Earnings of Associated Companies, Net. Equity in earnings of associated companies increased by ¥33.0 billion, or 58.0%, from ¥56.9 billion in the fiscal year ended March 31, 2008 to ¥90.0 billion in the fiscal year ended March 31, 2009. While equity earnings of our copper business in Indonesia (Batu Hijau

copper & gold mine project) decreased due to the decline of its production volume, equity earnings of our iron ore business in South Africa contributed to the increase. In addition, there was hedge evaluation gain related to the San Cristobal silver-zinc-lead mining project in Bolivia.

*Income Taxes.* Income taxes decreased by ¥23.5 billion, or 19.6%, from ¥119.8 billion in the fiscal year ended March 31, 2008 to ¥96.3 billion in the fiscal year ended March 31, 2009, attributable to the reversal of the deferred tax liability as a result of a dividend distribution of undistributed earnings of Sumitomo Mitsui Finance and Leasing Company, Limited.

*Minority Interests in Earnings of Subsidiaries, Net.* Minority interests in earnings of subsidiaries in the fiscal year ended March 31, 2009 was ¥8.3 billion, approximately the same as minority interests in earnings in the fiscal year ended March 31, 2008 of ¥8.9 billion.

*Net Income.* As a result of the factors discussed above, net income decreased by ¥23.9 billion, or 10.0%, from ¥238.9 billion in the fiscal year ended March 31, 2008 to ¥215.1 billion in the fiscal year ended March 31, 2009.

*Total Trading Transactions.* Total trading transactions decreased by ¥734.6 billion, or 6.4%, from ¥11,484.6 billion in the fiscal year ended March 31, 2008 to ¥10,750.0 billion in the fiscal year ended March 31, 2009. This was mainly due to the stronger yen which eroded the total trading transactions of overseas subsidiaries.





#### 8 OPERATING SEGMENT ANALYSIS

We manage and assess our business using ten operating segments, including eight operating segments based on industries and two operating segments based on a geographical focus.

We conduct our business using eight business segments based on industries, including: Metal Products; Transportation & Construction Systems; Infrastructure; Media, Network & Lifestyle Retail; Chemical & Electronics; Mineral Resources & Energy; General Products & Real Estate; and Financial & Logistics.

In addition, we conduct our business in regional operations domestic and overseas. Domestically, in addition to our subsidiaries and offices throughout Japan, we have three regional business units, which are distinct from the industry-based business units, that oversee activities in the Kansai, Chubu and KyushuOkinawa regions. Our overseas operations are conducted by our overseas subsidiaries, such as Sumitomo Corporation of America, and branch offices. These regional operations conduct trading activities in all industry sectors based on their specialized knowledge of the regions. In addition, they work together on certain projects with our industry-based business units in order to develop products and services that are more focused for any particular region. In such cases, revenues and expenses are shared by the units based on their respective roles. These regional operations constitute the "Domestic Regional Business Units and Offices" and "Overseas Subsidiaries and Branches" segments in our consolidated financial statements.

The following table sets forth our operating results by operating segments for the fiscal years ended March 31, 2009 and 2008.

#### Breakdown of Gross Profit by Operating Segment

		Millions of U.S. Dollars			
For the years ended March 31, 2009 and 2008	2009	2008	Increase/ decrease	Increase/ decrease	2009
Metal Products	¥ 86.4	¥ 80.2	¥ 6.2	7.7%	\$ 873
Transportation & Construction Systems	155.6	157.7	(2.1)	(1.3)	1,572
Infrastructure	40.4	41.0	(0.6)	(1.5)	408
Media, Network & Lifestyle Retail	176.4	168.7	7.7	4.6	1,781
Chemical & Electronics	40.4	46.0	(5.6)	(12.2)	408
Mineral Resources & Energy	51.5	48.0	3.5	7.3	520
General Products & Real Estate	111.1	122.0	(10.9)	(8.9)	1,122
Financial & Logistics	26.8	31.8	(5.0)	(15.7)	271
Domestic Regional Business Units and Offices	42.6	43.7	(1.1)	(2.5)	431
Overseas Subsidiaries and Branches	211.7	200.7	11.0	5.5	2,138
Segment Total	942.9	939.8	3.1	0.3	9,524
Corporate and Eliminations	(7.7)	(5.3)	(2.4)	(45.3)	(77)
Consolidated	¥935.2	¥934.5	¥ 0.7	0.1%	\$9,447

#### Breakdown of Net Income by Operating Segment

		Billions of Yen					
For the years ended March 31, 2009 and 2008	2009	2008	Increase/ decrease	Increase/ decrease	2009		
Metal Products	¥ 29.7	¥ 29.2	¥ 0.5	1.7%	\$ 300		
Transportation & Construction Systems	29.3	41.6	(12.3)	(29.6)	296		
Infrastructure	16.5	18.9	(2.4)	(12.7)	167		
Media, Network & Lifestyle Retail	8.5	13.8	(5.3)	(38.4)	86		
Chemical & Electronics	(0.3)	4.7	(5.0)	—	(3)		
Mineral Resources & Energy	43.6	32.0	11.6	36.3	440		
General Products & Real Estate	13.1	19.5	(6.4)	(32.8)	132		
Financial & Logistics	(1.6)	5.1	(6.7)	—	(17)		
Domestic Regional Business Units and Offices	6.8	9.0	(2.2)	(24.4)	69		
Overseas Subsidiaries and Branches	48.6	45.6	3.0	6.6	491		
Segment Total	194.2	219.4	(25.2)	(11.5)	1,961		
Corporate and Eliminations	20.9	19.5	1.4	7.2	212		
Consolidated	¥215.1	¥238.9	¥(23.8)	(10.0)%	\$2,173		



Note: For the year ended March 31, 2007, net income by segment was adjusted to reflect the reorganization of business units in April 2007.

# Fiscal Year Ended March 31, 2009 Compared to Fiscal Year Ended March 31, 2008

#### Metal Products

Gross profit increased by ¥6.2 billion, or 7.7%, from ¥80.2 billion in the fiscal year ended March 31, 2008 to ¥86.4 billion in the fiscal year ended March 31, 2009. Although the gross profit decreased in the 4th quarter due to the plunge of the market and the recognition of inventory valuation losses, strong performance in tubular products business in North America and in the steel service center business contributed to the increase. Net income increased by ¥0.5 billion, or 1.7%, from ¥29.2 billion in the fiscal year ended March 31, 2008 to ¥29.7 billion in the fiscal year ended March 31, 2009.

#### Transportation & Construction Systems

Gross profit decreased by ¥2.1 billion, or 1.3%, from ¥157.7 billion in the fiscal year ended March 31, 2008 to ¥155.6 billion in the fiscal year ended March 31, 2009. The decrease was mainly due to the decrease in gross profit of the automotive and construction equipment business in the 4th quarter. Net income decreased by ¥12.3 billion, or 29.6%, from ¥41.6 billion in the fiscal year ended March 31, 2008 to ¥29.3 billion in the fiscal year ended March 31, 2009. The decrease was mainly due to the decrease in gross profit and the capital gain as a result of a merger of auto leasing operations in the fiscal year ended March 31, 2008.

#### Infrastructure

Gross profit in the fiscal year ended March 31, 2009 was ¥40.4 billion, approximately the same as the gross profit in the fiscal year ended March 31, 2008 of ¥41.0 billion. Net income decreased by ¥2.4 billion, or 12.7%, from ¥18.9 billion in the fiscal year ended March 31, 2008 to ¥16.5 billion in the fiscal year ended March 31, 2009. While the IPP business mainly in Asia showed stable performance, net income decreased since there were large scale construction projects in the fiscal year ended March 31, 2008.

#### Media, Network & Lifestyle Retail

Gross profit increased by ¥7.7 billion, or 4.6%, from ¥168.7 billion in the fiscal year ended March 31, 2008 to ¥176.4 billion in the fiscal year ended March 31, 2009. The increase was mainly due to the consolidation of Jupiter Shop Channel (SC Media & Commerce Inc.). Net income decreased by ¥5.3 billion, or 38.4%, from ¥13.8 billion in the fiscal year ended March 31, 2008 to ¥8.5 billion in the fiscal year ended March 31, 2009. Although Jupiter Telecommunications Co., Ltd. (J:COM) showed strong performance, there was a impairment loss on shares of Fuji Media Holdings, Inc.

#### **Chemical & Electronics**

Gross profit decreased by ¥5.6 billion, or 12.2%, from ¥46.0 billion in the fiscal year ended March 31, 2008 to ¥40.4 billion in the fiscal year ended March 31, 2009. The decrease was mainly due to the weak performance in Cantex Inc., the U.S. polyvinyl chloride pipe manufacturer, Sumitronics Corporation and Sumitomo Shoji Chemicals Co., Ltd., which were affected by the flagging market. Meanwhile the agricultural chemical business showed strong performance. Net income decreased by ¥5.0 billion, from net income of ¥4.7 billion in the fiscal year ended March 31, 2008 to net loss of ¥0.3 billion in the fiscal year ended March 31, 2009. In addition to the decrease in gross profit, this was mainly due to the impairment loss on goodwill of The Hartz Mountain Corporation.

#### Mineral Resources & Energy

Gross profit increased by ¥3.5 billion, or 7.3%, from ¥48.0 billion in the fiscal year ended March 31, 2008 to ¥51.5 billion in the fiscal year ended March 31, 2009, since coal mining operation in Australia showed strong performance due to the rise of coal prices although its gross profit decelerated in the 4th quarter. Net income increased by ¥11.6 billion, or 36.3%, from ¥32.0 billion in the fiscal year ended March 31, 2008 to ¥43.6 billion in the fiscal year ended March 31, 2009. The increase was mainly due to the hedge evaluation gains related to the San Cristobal silver-zinc-lead project in Bolivia, while equity earnings from copper business in Indonesia (Batu Hijau copper & gold mine project) decreased due to the decline in its production volume.

#### General Products & Real Estate

Gross profit decreased by ¥10.9 billion, or 8.9%, from ¥122.0 billion in the fiscal year ended March 31, 2008 to ¥111.1 billion in the fiscal year ended March 31, 2009. Although the banana business showed strong performance, gross profit from the domestic building-product business and TBC Corporation (tire business in the U.S.) decreased. Net income decreased by ¥6.4 billion, or 32.8%, from ¥19.5 billion in the fiscal year ended March 31, 2008 to ¥13.1 billion in the fiscal year ended March 31, 2009.

#### **Financial & Logistics**

Gross profit decreased by ¥5.0 billion, or 15.7%, from ¥31.8 billion in the fiscal year ended March 31, 2008 to ¥26.8 billion in the fiscal year ended March 31, 2009, due to the decrease in gross profit of asset management business and commodities trading business. Net income decreased by ¥6.7 billion, from net income of ¥5.1 billion in the fiscal year ended March 31, 2008 to a net loss of ¥1.6 billion in the fiscal year ended March 31, 2009. In addition to the decline in gross profit, the decrease was due to the impairment losses on shares of unlisted companies and the provisions for doubtful receivables in the domestic finance business.

#### Domestic Regional Business Units and Offices

Gross profit decreased by ¥1.1 billion, or 2.5%, from ¥43.7 billion in the fiscal year ended March 31, 2008 to ¥42.6 billion in the fiscal year ended March 31, 2009. The decrease was mainly due to the inventory valuation loss associated with the metal products business. Net income decreased by ¥2.2 billion, or 24.4%, from ¥9.0 billion in the fiscal year ended March 31, 2008 to ¥6.8 billion in the fiscal year ended March 31, 2009. The decrease was due to the decrease in gross profit and to the capital gain in the fiscal year ended March 31, 2008.

#### Overseas Subsidiaries and Branches

Gross profit increased by ¥11.0 billion, or 5.5%, from ¥200.7 billion in the fiscal year ended March 31, 2008 to ¥211.7 billion in the fiscal year ended March 31, 2009. The increase was mainly due to the strong performance in tubular products business in North America. Net income increased by ¥3.0 billion, or 6.6%, from ¥45.6 billion in the fiscal year ended March 31, 2008 to ¥48.6 billion in the fiscal year ended March 31, 2009. The increase was mainly due to the increase in gross profit, while there was an impairment loss on goodwill of The Hartz Mountain Corporation.

## 9 LIQUIDITY AND CAPITAL RESOURCES

In general, we seek to fund our operations through cash flow from operations, bank debt and debt raised in the capital markets and issuance of commercial paper. Our basic policy for fund raising activities is to secure stable, medium- to long-term low-interest rate funds and liquidity for our operations. Although the effects of the credit crunch set off by the collapse of the Lehman Brothers spread out globally and caused serious confusion to in the financial markets, we were able to secure stable funding, mainly from the major banks with whom we have maintained long-term relationships. As a result the effects of the recent market turmoil was quite limited.

As of March 31, 2009, we had ¥4,006.5 billion of short-term and long-term debt. Our short-term debt, excluding current maturities of long-term debt was ¥792.2 billion, an increase of ¥167.1 billion

from the previous year. Our short-term debt consisted of ¥471.1 billion of loans, principally from banks, and ¥321.1 billion of commercial paper.

As of March 31, 2009, we had long-term debt of ¥3,214.3 billion, a decrease of ¥250.5 billion from the previous year, including current maturities of ¥393.0 billion. As of March 31, 2009, the balance of our borrowings from banks and insurance companies was ¥2,473.5 billion, a decrease of ¥35.2 billion from the previous year, the balance of notes and bonds was ¥437.0 billion, a decrease of ¥138.9 billion from the previous year, and the balance of other long-term debt including capital lease obligations was ¥303.8 billion, a decrease of ¥76.4 billion from the previous year.

Most of our loans from banks contain covenant provisions customary in Japan. We do not believe those provisions materially limit





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our operating or financial flexibility. However, some credit agreements require us to obtain prior approval for any dividend payments or other distributions to shareholders. Several of the loan agreements require maintenance of certain financial ratios and minimum levels of tangible net worth. Under some agreements, principally with government-owned financial institutions, we may be required to make early repayments of an outstanding amount if the lender concludes that we are able to repay the outstanding amount through improved earnings or from the proceeds of an equity or debt offering, and makes such prepayment request. Certain agreements provide that the banks may require the borrower to receive bank approval prior to the payment of dividends and other appropriations of earnings. We have not been asked to make any such prepayments and currently do not anticipate any prepayment requests. See "Risk Factors-Risks stemming from restriction on access to liquidity and capital."

In addition, we continuously determine various worst case scenarios, including the current financial market turmoil to maintain certain levels of liquidity in any market condition. As of March 31, 2009, we had several committed lines of credit available for immediate borrowing, providing an aggregate of up to \$1,050 million and ¥445 billion in short-term loans. These lines of credit consist of:

- a \$1,000 million multi-borrower and multi-currency line of credit provided by a syndicate of major European and U.S. banks, under which we can obtain loans for Sumitomo Corporation or any of our subsidiaries in the United Kingdom, Netherlands and the United States;
- a \$50 million U.S. dollar-denominated line of credit provided to Sumitomo Corporation of America by a major U.S. bank;
- a ¥330 billion line of credit provided by a syndicate of major Japanese banks; and
- a ¥115 billion line of credit provided by a syndicate of Japanese regional banks.

To date, we have not drawn on any of these lines of credit. We believe these lines of credit do not contain any material covenants, ratings triggers or other restrictions that could potentially impair our ability to draw down funds. We also have several uncommitted lines of credit. As of March 31, 2009, our long-term and short-term credit ratings are A2/P-1 from Moody's Investors Service, A/A-1 from Standard & Poor's and AA-/a-1+ from Rating and Investment Information, Inc. In order to facilitate our access to capital markets for funding, we have established several funding programs, including:

- a ¥200 billion Japanese shelf registration for primary debt offerings;
- a ¥1.0 trillion commercial paper program in Japan;
- a \$1,500 million commercial paper program, established by our U.S. subsidiary, Sumitomo Corporation of America;
- a U.S.\$3,000 million Euro Medium Term Note program jointly established by Sumitomo Corporation Capital Europe PLC, Sumitomo Corporation Capital Netherlands N.V., Sumitomo Corporation of America and Sumitomo Corporation Capital Asia.
- a U.S.\$1,500 million Euro-denominated commercial paper program established by Sumitomo Corporation Capital Europe.

Our total assets decreased by ¥553.2 billion from March 31, 2008, to ¥7,018.2 billion mainly due to the stronger yen and the decrease of operating receivables as a result of the fall in commodity prices and the decrease of transaction volume.

As of March 31, 2009, our shareholders' equity was ¥1,353.1 billion, representing a decrease of ¥139.6 billion from March 31, 2008, due to the decrease of foreign currency transaction adjustments caused by the stronger yen and the decrease in unrealized holding gains on securities available-for-sale although there was increase in retained earnings. Our ratio of shareholders' equity to total assets was 19.3%. Our interest-bearing liabilities (net) were ¥3,186.8 billion, a decrease of ¥60.7 billion. As a result, our net debt-to-equity ratio was 2.4 as of March 31, 2009.

As of March 31, 2009, we had current trade receivables of ¥1,492.6 billion from third parties and ¥115.9 billion from associated companies. Our current trade receivables in Japan are generally collected within six months. We make allowances for doubtful current receivables, which at March 31, 2009 were ¥16.5 billion. As of March 31, 2009, we had current trade payables of ¥894.1 billion to third parties and ¥34.9 billion to associated companies.

We had working capital of ¥795.1 billion as of March 31, 2009 compared to ¥990.4 billion as of March 31, 2008.





#### Liquidity and Capital Resources

		Billions of Yen		Millions of U.S. Dollars
As of March 31, 2009, 2008 and 2007	2009	2008	2007	2009
Short-term				
Loans, principally from banks	¥ 471.1	¥ 356.0	¥ 316.2	\$ 4,758
Commercial paper	321.1	269.1	145.7	3,244
	792.2	625.1	461.9	8,002
Long-term, including current maturities of long-term debt				
Secured long-term debt				
Loans	221.9	214.1	237.4	2,242
Bonds	17.0	35.1	25.3	172
Unsecured long-term debt				
Loans	2,251.6	2,294.7	2,131.4	22,743
Bonds and notes	420.0	540.8	499.6	4,242
	2,910.5	3,084.7	2,893.7	29,399
Interest-bearing liabilities (gross)	3,702.7	3,709.8	3,355.6	37,401
Cash and cash equivalents & time deposits	515.9	462.2	442.3	5,211
Interest-bearing liabilities (net)	3,186.8	3,247.6	2,913.3	32,190
Total assets	7,018.2	7,571.4	8,430.5	70,890
Shareholders' equity	1,353.1	1,492.7	1,473.1	13,668
Shareholders' equity ratio (%)	19.3	19.7	17.5	
Debt-equity ratio (gross) (times)	2.7	2.5	2.3	
Debt-equity ratio (net) (times)	2.4	2.2	2.0	

The following table sets forth our cash flow information for the fiscal years ended March 31, 2009, 2008 and 2007:

#### Summary Statements of Consolidated Cash Flows

		Millions of U.S. Dollars		
For the years ended March 31, 2009, 2008 and 2007	2009	2008	2007	2009
Net cash provided by operating activities	¥ 345.6	¥ 320.6	¥ 191.2	\$ 3,491
Net cash used in investing activities	(308.7)	(299.8)	(453.1)	(3,118)
Free cash flow	36.9	20.8	(261.9)	373
Net cash provided by financing activities	44.5	12.7	176.1	449
Effect of exchange rate changes on cash and cash equivalents	(26.9)	(15.8)	4.4	(271)
Effect of the change in the reporting period of				
subsidiaries and associated companies	_	—	3.8	_
Net increase (decrease) in cash and cash equivalents included				
in assets held for sale	_	2.3	(7.6)	_
Net increase (decrease) in cash and cash equivalents	¥ 54.5	¥ 20.0	¥ (85.2)	\$ 551

Net cash provided by operating activities was ¥345.6 billion for the fiscal year ended March 31, 2009, compared to ¥320.6 billion provided by operating activities for the fiscal year ended March 31, 2008. This was due to the strong business performances in each segment.

Net cash used in investing activities was ¥308.7 billion for the fiscal year ended March 31, 2009 compared to ¥299.8 billion for the fiscal year ended March 31, 2008. This was mainly due to the strategic investments such as acquiring office buildings in the United States as well as acquiring additional ownership interest in Jupiter Shop Channel Co., Ltd. to make it a wholly owned

subsidiary, while replacing assets such as by selling a partial share of Sumitomo Mitsui Finance and Leasing Company, Limited.

As a result, free cash flow, calculated as net cash provided by operating activities plus net cash used in investing activities, was ¥36.9 billion cash in for the fiscal year ended March 31, 2009, and ¥20.8 billion cash in for the fiscal year ended March 31, 2008.

Net cash provided by financing activities was ¥44.5 billion for the fiscal year ended March 31, 2009, and ¥12.7 billion for the fiscal year ended March 31, 2008. As a result of the factors discussed above, cash and cash equivalents increased by ¥54.5 billion from the fiscal year ended March 31, 2008, to ¥511.4 billion.

As of March 31, 2009, our contractual cash obligations for the periods indicated were as follows:

		Billions of Yen								
		Payments due by period								
	Total	Less than 1 year	1 – 2 years	2 – 3 years	3 – 4 years	4 – 5 years	More than 5 years			
Long-term debt	¥3,214.3	¥393.0	¥523.4	¥566.9	¥421.5	¥320.5	¥ 989.0			
Operating leases	362.9	44.7	40.1	37.9	34.3	31.9	174.0			
Total	¥3,577.2	¥437.7	¥563.5	¥604.8	¥455.8	¥352.4	¥1,163.0			

Long-term debt includes capital lease obligations.

As of March 31, 2009, we had long-term financing commitments in the aggregate amount of ¥12.1 billion in connection with loans and investments in equity capital.

We enter into long-term purchase commitments in the normal course of our trading operations that provide for either fixed prices or basic purchase prices adjustable to market. Those commitments are in most instances matched with counterparty sales contracts. Long-term purchase contracts at fixed prices or at basic purchase prices adjustable to market amounted to ¥1,390.8 billion as of March 31, 2009. Scheduled deliveries are at various dates through 2017.

As of March 31, 2009, we have no material commitments for capital expenditures.

In addition to our commitments discussed above, in connection with our businesses, from time to time, we incur various contingent liabilities, such as guarantees of our customers' obligations. In addition, we are, from time to time, subject to contingent liabilities arising from litigation. These contingent liabilities are discussed in detail in "10 Contingencies" and "11 Litigation" described below. Although we currently do not believe that our cash needs under such contingent liabilities will be significant, if, contrary to expectations, defaults under guarantees are substantial or there is a major adverse outcome in our litigation, such contingent liabilities may create significant new cash needs for us.

Our primary future recurring cash needs will be for working capital, capital investments in new and existing business ventures and debt service. Our growth strategy contemplates the making of investments, in the form of acquisitions, equity investments and loans. We invested ¥330.1 billion in property, equipment and other assets and made ¥195.3 billion of other investments in the fiscal year ended March 31, 2009. We are currently contemplating acquisitions of companies complementary to our existing businesses and also to related business areas in all business segments.

These investments, however, are either at a preliminary evaluation stage or are subject to a number of conditions, and accordingly, may not be completed. And we believe that our existing cash, current credit arrangements and cash flow from operations will be sufficient to meet our cash needs during the foreseeable future, although we cannot assure you that this will be the case. If our future cash flows from operations are less than we expect, we may need to incur additional debt, pursue other sources of liquidity, or modify our investment plans.

## **10** CONTINGENCIES

In connection with our businesses, from time to time, we incur various contingent liabilities, such as guarantees of our customers' obligations. We conduct business with counterparties around the world, and we make an effort to control the related trade receivables and guarantees in order to minimize concentrations of credit risks. We do not anticipate losses on the commitments and guarantees discussed below in excess of established allowances.

From time to time, we sell certain trade notes receivable to banks and other financial institutions on a recourse basis in the ordinary course of our business. In particular, we enter into such transactions when we believe holding a particular receivable may expose us to unnecessary risks, such as foreign currency exchange risks associated with a non-yen-denominated receivable matched with a yen-denominated payable. As of March 31, 2009, we were contingently liable to certain banks for the aggregate amount of ¥152.1 billion for discounted trade notes receivable (principally relating to export transactions maturing through 2010) sold to those banks on a recourse basis. As of March 31, 2009, we were contingently liable for guarantees (continuing through 2034) in the aggregate amount of ¥121.3 billion, including ¥78.9 billion relating to our associated companies and ¥2.8 billion to our employees but excluding discounted trade notes receivable sold to banks on a recourse basis as discussed above. The guarantees were primarily to enhance the credit standings of our associated companies, suppliers, buyers and employees, and in respect of the residual value on operating leases.

We also provide residual value guarantees to compensate for any potential shortfall between a specified price and actual sale proceeds on fixed dates to 2015 in the aggregate amount of ¥11.2 billion, for some owners in relation to transportation equipment subject to operating leases. If the market value of the transportation equipment is less than the guaranteed value on the fixed date, we will be required to compensate for the shortfall. The current estimated future value of such transportation equipment is higher than the guaranteed value, and consequently there was no allowance for the liabilities under these guarantees as of March 31, 2009.

## **11** LITIGATION

The Companies are involved in certain legal actions and claims incidental to its business. In the opinion of management, none of these actions or claims will have a material adverse effect on the financial position or results of operations of the Companies.

## **12** NEW ACCOUNTING PRONOUNCEMENTS

In December, 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations" ("SFAS No. 141R"). SFAS No. 141R amends the principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired arising from business combinations. SFAS No. 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. SFAS No. 141R is effective as of the beginning of an entity's first fiscal year that begins after December 14, 2008. The Companies are evaluating the effect of the adoption of SFAS No. 141R. In December, 2007, the FASB issued SFAS No. 160, "Noncontrolling Interest in Consolidated Financial Statements, an amendment of ARB No. 51." SFAS No. 160 defines the accounting for noncontrolling interests (previously referred to as minority interests) which should be reported as a component of equity. SFAS No. 160 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS No. 160 is effective as of the beginning of an entity's first fiscal year that begins after December 14, 2008. The Companies are evaluating the effect of the adoption of SFAS No. 160.

## **13** QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

In the normal course of business, we are exposed to risks arising from fluctuations in interest and currency exchange rates, commodity prices and equity prices. In order to manage these risks, we use financial and commodity derivative instruments including: foreign exchange forwards, currency swaps and options; interest rate swaps, futures and options; and commodity futures, forwards, swaps, and options. To a lesser degree, we also use derivative commodity instruments for trading purposes within prescribed position limits and loss limits imposed under the risk management structure described below.

#### Interest Rate Risk

Our business activities expose us to market risks arising from changes in interest rates, which we monitor and for which we take measures to minimize through our Financial Resources Management Group of the Corporate Group. In particular, interest rate fluctuations will impact our borrowing costs because a significant amount of our outstanding debt instruments are floating rate instruments and because we have short-term borrowings that we refinance from time to time. However, the impact on our borrowing costs will be partially offset by increased returns on certain of our assets which will also be impacted by interest rate fluctuations. In addition, we are engaged in financing activities, such as automobile financing, which could be affected by interest rate fluctuations. To manage this risk, we enter into interest rate swap agreements, future contracts and option contracts which serve to modify and match the interest rate characteristics of our assets and liabilities.

#### Foreign Currency Exchange Rate Risk

The nature of our global operations expose us to market risks caused by fluctuations in foreign currency exchange rates related to imports, exports and financing in currencies other than the local currency. Each business department manages its foreign currency exchange rate risk by entering into internal foreign exchange forward contracts with our Financial Resources Management Group, except for the certain risks including the risk associated with foreign investments considered to be permanent. Through those internal transactions and otherwise, the Financial Resources Management Group monitors the company-wide market risks arising from the changes in foreign exchange rates associated with underlying transactions denominated in foreign currencies. The Financial Resources Management Group enters into foreign exchange forward contracts, currency swap agreements and currency option contracts with third parties for hedging purposes.

#### **Commodity Price Risk**

As major participants in global commodity markets, we trade in commodities such as physical precious and base metals, energy products (crude oil and refined oil products) and agricultural products (wheat, coffee, sugar and others), and utilize a variety of derivatives related to these commodities. Derivatives on those commodities are often used to hedge price movements in the underlying physical transactions. To a lesser degree, we use such instruments for trading purposes within well-defined position limits and loss limits. In addition, we are engaged in mining and oil and gas production operations, which are subject to fluctuations in commodity prices.

#### **Equity Price Risk**

We are exposed to equity price risk inherent in stock we hold in financial institutions and our customers and suppliers for strategic purposes and in the other investments held by us. We do not engage in continuous hedging measures against the market exposures on those securities. The cost, fair value and unrealized holding net gains on our marketable equity securities as of March 31, 2009 and 2008 were as follows:

The Cost, Fair Value and Net Unrealized Gains on Marketable Equity Securities	The Cost, Fair	Value and Net	Unrealized	Gains on	Marketable E	Equity	Securities
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	Billion	Billions of Yen		
As of March 31, 2009 and 2008	2009	2008	2009	
Cost	¥232.3	¥238.1	\$2,347	
Fair value	282.7	467.6	2,856	
Net unrealized gains	¥ 50.4	¥229.5	\$ 509	

#### **Risk Management Structure**

Any business department wishing to enter into a derivative transaction or any other type of transaction exposing us to market risk must obtain approval from the President or General Manager, depending on the magnitude of the transaction, before entering into the transaction. The President or General Manager, as the case may be, reviews requests with the assistance of staff members who have expertise in derivative contracts. The request must identify the counterparty, the applicable market and credit risks and state the objectives of the transaction, the trading limit, and the loss limit amount.

The Financial Resources Management Group provides the following with respect to the execution and monitoring of transactions:

- back office support services for financial and derivative commodity transactions, such as opening accounts, confirming the execution of contracts, processing settlement and delivery of funds, and maintaining accounting records for the transactions;
- confirmation of balances of each transaction position; and
- monitoring of the status of positions and analyzing and calculating the risks of related transactions on a company-wide basis, and issuing periodic reports to our senior management, including semi-annual reports to our board of directors.

Our subsidiaries are required to comply with the risk management structure described above when they execute commodity market transactions.

#### VaR (Value-at-Risk)

VaR is a statistical measure of the potential maximum loss in the fair value of a portfolio that may result from adverse market movements in underlying risk factors, which is calculated over a defined period and within a certain confidence level. We use the VaR method to measure the market risk for certain market-sensitive commodity transactions, including transactions associated with precious metals, non-ferrous metals, fuels, and agricultural products, and certain financial transactions. The following table sets forth the year-end, high, low, and average VaR figures (which are generally calculated using a three-day holding period) as of the end of each month in the fiscal year ended March 31, 2009:

#### VaR

		Billions	s of Yen	
For the year ended March 31, 2009	At year-end	Average		
	¥3.8	¥6.7	¥3.6	¥5.1

We estimated VaR during the defined periods using the Monte Carlo simulation method with a confidence level of 99%. As VaR incorporates historical data regarding changes in market risk factors, our actual results may differ materially from the calculations above.

We periodically conduct backtesting in which estimated quantitative risks are compared with actual gains or losses to verify the accuracy of our VaR measurement model. Most recently, we have conducted backtesting during the twelve months ended December 31, 2008. Based on the backtesting conducted, though unusual market fluctuations caused by the recent global financial turmoil resulted in some transactions' gains and losses exceeding our VaR threshold, overall, the majority of the transactions' gains and losses fell within our VaR threshold. Consequently, we believe our VaR model has provided reasonably accurate measurements.

## CONSOLIDATED BALANCE SHEETS

Sumitomo Corporation and Subsidiaries As of March 31, 2009 and 2008

	Millions	Millions of Yen		
ASSETS	2009	2008	2009	
Current assets:				
Cash and cash equivalents (Note 11)	¥ 511,350	¥ 456,809	\$ 5,165	
Time deposits (Note 11)	4,514	5,369	46	
Marketable securities (Notes 5, 11 and 18)	18,963	19,856	192	
Receivables-trade (Notes 6, 11 and 22):				
Notes and loans	188,564	242,312	1,905	
Accounts	1,304,030	1,782,114	13,172	
Associated companies	115,943	109,354	1,171	
Allowance for doubtful receivables	(16,477)	(14,789)	(166)	
Inventories (Notes 7 and 18)	840,088	756,190	8,485	
Deferred income taxes (Note 12)	33,987	39,300	343	
Advance payments to suppliers	94,859	73,881	958	
Other current assets (Notes 13, 16 and 17)	279,026	253,354	2,818	
Total current assets	3,374,847	3,723,750	34,089	
nvestments and long-term receivables (Notes 6, 11, 17 and 22):				
Investments in and advances to associated companies (Note 8)	893,372	883,635	9,024	
Other investments (Notes 5 and 18)	450,280	655,190	4,549	
Long-term receivables	745,583	832,761	7,531	
Allowance for doubtful receivables	(33,051)	(22,099)	(334)	
Total investments and long-term receivables	2,056,184	2,349,487	20,770	
Property and equipment, at cost (Notes 9, 11 and 22)	1,725,887	1,596,457	17,433	
Accumulated depreciation	(670,738)	(599,329)	(6,775)	
	1,055,149	997,128	10,658	

Goodwill and other intangible assets (Notes 3, 10 and 22)	400,555	379,405	4,046
Prepaid expenses, non-current (Note 13)	43,518	47,836	439
Deferred income taxes, non-current (Note 12)	36,161	14,228	365
Other assets (Note 16)	51,742	59,565	523

Total (Note 20)	¥7,018,156	¥7,571,399	\$70,890

	Millions	Millions of U.S. Dollars	
LIABILITIES AND SHAREHOLDERS' EQUITY	2009	2008	2009
Current liabilities:			
Short-term debt (Note 11)	¥ 792,169	¥ 625,106	\$ 8,002
Current maturities of long-term debt (Note 11)	382,849	428,869	3,867
Payables—trade (Note 22):			
Notes and acceptances	63,719	84,610	644
Accounts	830,356	1,159,158	8,387
Associated companies	34,863	26,716	352
Income taxes (Note 12)	28,133	37,419	284
Accrued expenses	85,634	101,557	865
Advances from customers	122,389	107,269	1,236
Other current liabilities (Notes 12, 16 and 17)	239,591	162,667	2,420
Total current liabilities	2,579,703	2,733,371	26,057
Long-term debt, less current maturities (Notes 11, 16, 17, 22 and 23)	2,821,287	3,011,992	28,498
Accrued pension and retirement benefits (Note 13)	20,003	14,074	202
Deferred income taxes, non-current (Note 12)	138,264	189,273	1,397
Minority interests	105,784	129,947	1,068
	100,704	129,947	1,000
Commitments and contingent liabilities (Note 24)	100,704	129,947	
Commitments and contingent liabilities (Note 24)	100,704	129,947	1,000
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19):	100,104	129,947	1,000
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock —	219,279	219,279	
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000,000 shares; issued			2,215
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000,000 shares; issued 1,250,602,867 shares in 2009 and 2008	219,279	219,279	2,215
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000,000 shares; issued 1,250,602,867 shares in 2009 and 2008 Additional paid-in capital	219,279	219,279	2,215
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000,000 shares; issued 1,250,602,867 shares in 2009 and 2008 Additional paid-in capital Retained earnings:	219,279 291,256	219,279 291,032	2,215
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000,000 shares; issued 1,250,602,867 shares in 2009 and 2008 Additional paid-in capital Retained earnings: Appropriated for legal reserve	219,279 291,256 17,696 1,109,442	219,279 291,032 17,696	2,215 2,942 179 11,206
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000,000 shares; issued 1,250,602,867 shares in 2009 and 2008 Additional paid-in capital Retained earnings: Appropriated for legal reserve	219,279 291,256 17,696	219,279 291,032 17,696 943,114	2,215 2,942 179 11,206 11,385
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000 shares; issued 1,250,602,867 shares in 2009 and 2008 Additional paid-in capital Retained earnings: Appropriated for legal reserve Unappropriated	219,279 291,256 17,696 1,109,442 1,127,138 (283,416)	219,279 291,032 17,696 943,114 960,810	2,215 2,942 179 11,206 11,385 (2,863
Commitments and contingent liabilities (Note 24) Shareholders' equity (Notes 14 and 19): Common stock — authorized 2,000,000,000 shares; issued 1,250,602,867 shares in 2009 and 2008 Additional paid-in capital Retained earnings: Appropriated for legal reserve Unappropriated Accumulated other comprehensive income (loss) (Note 15)	219,279 291,256 17,696 1,109,442 1,127,138	219,279 291,032 17,696 943,114 960,810 22,845	2,215 2,942 179 11,206 11,385 (2,863 (11) 13,668

## CONSOLIDATED STATEMENTS OF INCOME

Sumitomo Corporation and Subsidiaries

For the years ended March 31, 2009, 2008 and 2007

_		Millions of Yen		Millions of U.S. Dollars
	2009	2008	2007	2009
Revenues (Notes 16 and 20):				
Sales of tangible products (Note 18)	¥ 2,833,308	¥ 3,040,712	¥ 2,495,030	\$ 28,619
Sales of services and others	678,269	630,184	582,180	6,851
Total revenues	3,511,577	3,670,896	3,077,210	35,470
Cost (Notes 9, 16 and 21):				
Cost of tangible products sold (Note 18)	2,342,890	2,551,640	2,076,591	23,665
Cost of services and others	233,455	184,714	142,930	2,358
Total cost	2,576,345	2,736,354	2,219,521	26,023
Gross profit (Note 20)	935,232	934,542	857,689	9,447
Other income (expenses):				
Selling, general and administrative expenses				
(Notes 9, 10, 13 and 14)	(654,375)	(669,364)	(609,900)	(6,610
Settlements on copper trading litigation		—	9,584	
Provision for doubtful receivables (Note 6)	(17,465)	(11,077)	(8,041)	(176
Impairment losses on long-lived assets (Notes 9 and 10)	(14,714)	(13,545)	(9,822)	(149
Gain (loss) on sale of property and equipment, net	(386)	3,471	2,355	(4
Interest income (Note 16)	21,593	28,273	32,936	218
Interest expense (Note 16)	(57,713)	(71,111)	(70,022)	(583
Dividends	14,633	15,260	14,095	148
Other than temporary impairment losses on securities	(22,593)	(15,996)	(2,850)	(228
Gain on sale of marketable securities and other investments,			· · ·	
net (Note 5)	27,089	70,529	46,970	273
Gain (loss) on issuances of stock by subsidiaries and				
associated companies (Notes 3 and 8)	(12)	40,411	360	(0
Equity in earnings of associated companies, net (Notes 8 and 12)	89,954	56,942	70,307	909
Other, net (Note 16)	(1,608)	(742)	(1,732)	(16
Total other income (expenses)	(615,597)	(566,949)	(525,760)	(6,218
Income before income taxes and minority interests in				
earnings of subsidiaries (Note 12)	319,635	367,593	331,929	3,229
Income taxes (Note 12)	96,303	119,772	114,843	973
Income before minority interests in earnings of subsidiaries	223,332	247,821	217,086	2,256
Minority interests in earnings of subsidiaries, net	(8,254)	(8,893)	(6,082)	(83
Net income (Note 20)	¥ 215,078	¥ 238,928	¥ 211,004	\$ 2,173
	,	,		
Total trading transactions* (Note 20)	¥10,749,996	¥11,484,585	¥10,528,277	\$108,586
		Ven		
				U.S. Dollars
Net income per share of common stock (Note 19):		Yen		
Net income per share of common stock (Note 19): Basic	¥ 172.06	¥ 192.51	¥ 169.93	\$ 1.74

\*Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as principal or as agent. Total trading transactions is a measure commonly used by Japanese trading companies. It is not to be construed as equivalent to, or a substitute for, sales or revenues under accounting principles generally accepted in the United States of America ("U.S. GAAP").

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME Sumitomo Corporation and Subsidiaries For the years ended March 31, 2009, 2008 and 2007

			Mil	lions of Yen				ons of Dollars
-		2009		2008		2007	2	009
Common stock:								
Balance, beginning of year	¥	219,279	¥	219,279	¥	219,279	\$	2,215
Balance, end of year		219,279	¥	219,279	¥			2,215
				-, -		- / -		
Additional paid-in capital:								
Balance, beginning of year	¥	291,032	¥	279,711	¥	279,470	\$	2,940
Increase due to Share Exchange Agreement (Note 3)				11,190				
Increase due to grant of stock options		298		341		263		3
Loss on sale of treasury stock		(74)		(210)		(22)		(1)
Balance, end of year	¥	291,256	¥	291,032	¥	279,711	\$	2,942
Retained earnings appropriated for legal reserve:								
Balance, beginning of year	¥	17,696	¥	17,696	¥	17,696	\$	179
Balance, end of year	¥	17,696	¥	17,696	¥	17,696	\$	179
Unappropriated retained earnings:								
Balance, beginning of year	¥	943,114	¥	755,159	¥	579,217	\$	9,526
Effect of adoption of new accounting standard (Notes 12 and 14)		_		(6,099)				_
Net income		215,078		238,928		211,004		2,173
Cash dividends		(48,750)		(44,874)		(36,188)		(493)
Effect of the change in the reporting period of subsidiaries								
and associated companies		_		_		2,406		_
Effect of the change of the accounting principles								
and others (Note 14)		_		_		(1,280)		_
Balance, end of year	¥1	,109,442	¥	943,114	¥	755,159	\$1	1,206
Accumulated other comprehensive income (loss), net of tax (Note 15):								
Balance, beginning of year	¥	22,845	¥	222,290	¥	213,767	\$	231
Other comprehensive income (loss), net of tax		(306,261)		(199,445)		42,329	(	3,094)
Adjustment to initially apply SFAS No.158 (Note 13)		_						
Effect of the change in the reporting period of subsidiaries						(30,436)		
and associated companies								
						(3,370)		_
Balance, end of year	¥	 (283,416)	¥	22,845	¥	(3,370)	\$ (	 2,863)
Balance, end of year Treasury stock, common stock:	¥	<u> </u>	¥	22,845	¥	(3,370)	\$ (	 2,863)
	¥	(283,416) (1,224)	¥	22,845	¥	(3,370)	\$ (	 2,863) (12)
Treasury stock, common stock:				,		(3,370) 222,290		
Treasury stock, common stock: Balance, beginning of year				,		(3,370) 222,290 (5,454)		
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3)		(1,224)		(21,007)		(3,370) 222,290 (5,454)		
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3)				(21,007) — (72,245)		(3,370) 222,290 (5,454) (15,468) — (15,468) — (85)		
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3)		(1,224)		(21,007) — (72,245) 91,680		(3,370) 222,290 (5,454) (15,468) —		(12)
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net	¥	(1,224) — — — 82	¥	(21,007) — (72,245) 91,680 348	¥	(3,370) 222,290 (5,454) (15,468) — (15,468) — (85)	\$	(12) — — — 1
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net Balance, end of year Total	¥	(1,224) — — 82 (1,142)	¥	(21,007) (72,245) 91,680 348 (1,224)	¥	(3,370) 222,290 (5,454) (15,468) — — (85) (21,007)	\$	(12) — — 1 (11)
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net Balance, end of year Total Comprehensive income (loss):	¥ ¥ ¥1,	(1,224) — — 82 (1,142) ,353,115	¥ ¥ ¥	(21,007) — (72,245) 91,680 348 (1,224) I,492,742	¥ ¥ ¥	(3,370) 222,290 (5,454) (15,468) — — (85) (21,007) 1,473,128	\$ \$ \$1	(12) — — 1 (11) 3,668
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net Balance, end of year Total Comprehensive income (loss): Net income	¥ ¥ ¥1,	(1,224) — — 82 (1,142)	¥	(21,007) — (72,245) 91,680 348 (1,224) 1,492,742	¥	(3,370) 222,290 (5,454) (15,468) — — (85) (21,007) (21,007)	\$ \$ \$1	(12) — — 1 (11)
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net Balance, end of year Total Comprehensive income (loss): Net income Other comprehensive income (loss), net of tax (Note 15)	¥ ¥ ¥1,	(1,224) — — 82 (1,142) ,353,115	¥ ¥ ¥	(21,007) — (72,245) 91,680 348 (1,224) I,492,742	¥ ¥ ¥	(3,370) 222,290 (5,454) (15,468) — — (85) (21,007) 1,473,128	\$ \$ \$1	(12) — — 1 (11) 3,668
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net Balance, end of year Total Comprehensive income (loss): Net income Other comprehensive income (loss), net of tax (Note 15) Net unrealized holding gains (losses) on securities	¥ ¥ ¥1,	(1,224) — — 82 (1,142) ,353,115 215,078	¥ ¥ ¥	(21,007) — (72,245) 91,680 348 (1,224) 1,492,742 238,928	¥ ¥ ¥	(3,370) 222,290 (5,454) (15,468) — (15,468) — (85) (21,007) 1,473,128 211,004	\$ \$ \$1 \$	(12) — — 1 (11) 3,668 2,173
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net Balance, end of year Total Comprehensive income (loss): Net income Other comprehensive income (loss), net of tax (Note 15) Net unrealized holding gains (losses) on securities available-for-sale (Note 5)	¥ ¥ ¥1,	(1,224) — — 82 (1,142) ,353,115 215,078 (108,675)	¥ ¥ ¥	(21,007) (72,245) 91,680 348 (1,224) 1,492,742 238,928 (134,662)	¥ ¥ ¥	(3,370) 222,290 (5,454) (15,468) — (15,468) (21,007) (21,007) (21,007) (211,004 11,925	\$ \$ \$1 \$ ((	(12) — 1 (11) 3,668 2,173 1,098)
Treasury stock, common stock:         Balance, beginning of year         Increase due to Sumisho Lease becoming a Subsidiary (Note 3)         Increase due to Share Exchange Agreement (Note 3)         Decrease due to Share Exchange Agreement (Note 3)         Other, net         Balance, end of year         Total         Comprehensive income (loss):         Net income         Other comprehensive income (loss), net of tax (Note 15)         Net unrealized holding gains (losses) on securities available-for-sale (Note 5)         Foreign currency transaction adjustments (Note 16)	¥ ¥ ¥1,	(1,224) — 82 (1,142) ,353,115 215,078 (108,675) (160,653)	¥ ¥ ¥	(21,007) (72,245) 91,680 348 (1,224) 1,492,742 238,928 (134,662) (56,441)	¥ ¥ ¥	(3,370) 222,290 (5,454) (15,468) — (15,468) (21,007) (21,007) (21,007) (211,004 (11,925) 25,688	\$ \$ \$1 \$ ((	(12) — 1 (11) 3,668 2,173 1,098) 1,623)
Treasury stock, common stock: Balance, beginning of year Increase due to Sumisho Lease becoming a Subsidiary (Note 3) Increase due to Share Exchange Agreement (Note 3) Decrease due to Share Exchange Agreement (Note 3) Other, net Balance, end of year Total Comprehensive income (loss): Net income Other comprehensive income (loss), net of tax (Note 15) Net unrealized holding gains (losses) on securities available-for-sale (Note 5)	¥ ¥ ¥1,	(1,224) — — 82 (1,142) ,353,115 215,078 (108,675)	¥ ¥ ¥	(21,007) (72,245) 91,680 348 (1,224) 1,492,742 238,928 (134,662)	¥ ¥ ¥	(3,370) 222,290 (5,454) (15,468) — (15,468) (21,007) (21,007) (21,007) (211,004 11,925	\$ \$ \$1 \$ ((	(12) — — 1 (11) 3,668

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Sumitomo Corporation and Subsidiaries For the years ended March 31, 2009, 2008 and 2007

		Millions of Yen		Millions of U.S. Dollars
	2009	2008	2007	2009
Operating activities:				
Net income	¥ 215,078	¥ 238,928	¥ 211,004	\$ 2,173
Adjustments to reconcile net income to net cash provided by				
operating activities:				
Depreciation and amortization	157,454	146,624	113,278	1,590
Provision for doubtful receivables	17,465	11,077	8,041	176
Impairment losses on long-lived assets	14,714	13,545	9,822	149
Loss (gain) on sale of property and equipment, net	386	(3,471)	(2,355)	4
Other than temporary impairment losses on securities	22,593	15,996	2,850	228
Gain on sale of marketable securities and other investments, net	(27,089)	(70,529)	(46,970)	(274)
Loss (gain) on issuances of stock by subsidiaries				
and associated companies	12	(40,411)	(360)	1
Equity in earnings of associated companies, less dividends				
received	(38,670)	(17,041)	(44,412)	(391)
Changes in operating assets and liabilities,				
excluding effect of acquisitions and divestitures:				
Decrease (increase) in receivables	379,573	(3,611)	(92,375)	3,834
Increase in inventories	(131,177)	(41,415)	(87,503)	(1,325)
(Decrease) increase in payables	(265,166)	69,990	106,887	(2,678)
(Increase) decrease in prepaid expenses	(32,087)	(21,576)	10,266	(324)
Other, net	32,510	22,545	3,062	328
Net cash provided by operating activities	345,596	320,651	191,235	3,491
Investing activities:				
Expenditures for property, equipment and other assets	(330,070)	(496,554)	(317,034)	(3,334)
Proceeds from sale of property, equipment and other assets	61,327	63,562	43,174	619
Acquisition of available-for-sale securities	(13,642)	(58,022)	(35,327)	(138)
Proceeds from sale of available-for-sale securities	12,647	51,391	48,246	128
Proceeds from maturities of available-for-sale securities		102	75	
Acquisition of held-to-maturity securities	(250)	(310)	(165)	(3)
Proceeds from maturities of held-to-maturity securities	6,169	1,795	2,395	62
Acquisition of other investments	(195,256)	(106,971)	(300,749)	(1,972)
Proceeds from sale of other investments	99,558	83,446	35,368	1,006
Increase in loans and other receivables	(489,647)	(483,953)	(434,036)	(4,946)
Collection of loans and other receivables	541,430	646,327	497,551	5,469
Net (increase) decrease in time deposits	(919)	(656)	7,382	(9)
Net cash used in investing activities	(308,653)	(299,843)	(453,120)	(3,118)
Financing activities:				
Net increase (decrease) in short-term debt	234,970	38,162	(28,140)	2,373
Proceeds from issuance of long-term debt	436,503	681,881	779,713	4,409
Repayment of long-term debt	(578,330)	(592,987)	(539,739)	(5,842)
Cash dividends paid	(48,750)	(44,874)	(36,188)	(492)
Capital contribution from minority interests	_	1,286	565	
(Acquisition) sales of treasury stock, net	82	(70,789)	(105)	1
Net cash provided by financing activities	44,475	12,679	176,106	449
	(00.077)	(45.000)	,	(07.1)
Effect of exchange rate changes on cash and cash equivalents	(26,877)	(15,823)	4,414	(271)
Effect of the change in the reporting period of subsidiaries			0.0.5	
and associated companies			3,815	
Net increase (decrease) in cash and cash equivalents		0.004		
included in assets held for sale		2,331	(7,636)	
Net increase (decrease) in cash and cash equivalents	54,541	19,995	(85,186)	551
Cash and cash equivalents, beginning of year	456,809	436,814	522,000	4,614
Cash and cash equivalents, end of year	¥ 511,350	¥ 456,809	¥ 436,814	\$ 5,165

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Sumitomo Corporation and Subsidiaries For the years ended March 31, 2009, 2008 and 2007

#### DESCRIPTION OF BUSINESS

Sumitomo Corporation (the "Company") is an integrated trading company (sogo shosha). The Company and its subsidiaries (together, the "Companies") are engaged in a wide range of business activities on a global basis. The Companies' business foundation consists of trust, global relations with over 100,000 business partners around the world, a global network with offices and subsidiaries worldwide, intellectual capital, and advanced functions in business development, logistic solutions, financial services, IT solutions, risk management and intelligence gathering and analysis. Through integration of these elements, the Companies provide a diverse array of values to our customers. Based on this business foundation and these functions, the Companies engage in general trading of a wide range of goods and commodities and in various business activities. The Companies act as both principal and agent in these trading transactions. The Companies also provide a range of services for a variety of industries, such as: financing for customers and suppliers; planning, coordination and operation of urban and industrial infrastructure projects; consulting in areas such as system integration and technology development; and transportation and logistics. In addition, the Companies engage in other diverse business activities, including investing in a variety of industries ranging from biotechnology to communications; developing natural resources; manufacturing and processing products such as steel products and textiles; developing and managing real estate; and operating retail stores.

The Companies conduct business through eight industry-based business segments and two sets of regional operations (domestic and overseas) (see Note 20). The Companies' industry-based business segments are:

- Metal Products
- Transportation & Construction Systems
- Infrastructure
- Media, Network & Lifestyle Retail
- Chemical & Electronics
- Mineral Resources & Energy
- General Products & Real Estate
- Financial & Logistics

Each business segment operates with a degree of autonomy in pursuing strategic goals, managing operations and ensuring accountability.

We reformed our nine Business Unit segments to eight on April 1, 2007. Accordingly, the four operating segments before March 31, 2007, the "Media, Electronics & Network", the "Chemical", the "Consumer Goods & Service" and the "Materials & Real Estate" Business Unit segment, were reorganized to the three, the "Media, Network & Lifestyle Retail", the "Chemical & Electronics" and the "General Products & Real Estate" Business Unit segment. The "Machinery & Electric" Business Unit segment changed the name to the "Infrastructure" Business Unit segment.

"Trading" as used in the following descriptions of the Companies' industry-based business segments represents sales transactions where the business segment acts as a principal or an agent. See revenue recognition discussed in Note 2 (o).

Metal Products— The Metal Products Business Unit segment engages in global trading involving ferrous and non-ferrous metal products and investment in processing and manufacturing. In steel sheets and tubular products business, we are offering supply chain management (SCM) services in response to the customer's precise needs. This segment consists of three Iron & Steel Divisions, the Tubular Products Division, the Metal Products for Automotive Industries Division and the Non-Ferrous Products & Metals Division.

Transportation & Construction Systems— The Transportation & Construction Systems Business Unit segment engages in global transactions involving ships, aircraft, transportation systems, motor vehicles, construction equipment and related components and parts. Activities of this segment range from trading, leasing and financing to designing and arranging the construction of public transportation systems. This segment consists of the Ship, Aerospace & Transportation Systems Division, two Automotive Divisions and the Construction & Mining Systems Division.

Infrastructure— The Infrastructure Business Unit segment engages in a wide range of large-scale infrastructure development projects relating to, power generation, telecommunications facilities, water and sewage facilities and so on. This segment also engages in constructing, investing and financing of infrastructure projects overseas and in supplying manufacturing equipment and systems, and electric power projects for various domestic industries. This segment also engages in trading and investing in businesses such as energy-saving and environment-friendly technology. This segment consists of the Telecommunication, Environment & Industrial Infrastructure Business Division and the Power & Social Infrastructure Business Division.

Media, Network & Lifestyle Retail— The Media, Network & Lifestyle Retail Business Unit segment engages in cable TV operations, production and distribution of programming, movie business, IT solution service business, cell-phone related business and internet related business. This segment also engages in retail business such as food supermarket, drugstore, various mail order business and fashion brand business. With these businesses, this segment intends to enhance the value of each business, as well as to expand synergy among them. This segment consists of the Media Division, the Network Division and the Lifestyle & Retail Business Division.

Chemical & Electronics— The Chemical & Electronics Business Unit segment handles an extensive range of products such as raw materials for plastics, plastic products, organic and inorganic chemicals, and is also involved and invests in businesses, relating to cutting-edge electronic materials including silicon wafers and blue LEDs, pharmaceuticals, medical services, agricultural chemicals, household insecticide and pet supplies. This segment is also actively operating EMS\* mainly in Asia. This segment consists of the Basic Chemicals Division, the Electronics Business Division and the Life Science Division.

\*EMS: Electronics Manufacturing Services, providing electronics devices manufacturing services on a contract basis.

Mineral Resources & Energy— The Mineral Resources & Energy Business Unit segment develops and trades various mineral and energy sources including coal, iron ore, non-ferrous metal, precious metal, petroleum, natural gas and liquefied natural gas (LNG). This segment also trades ferrous and non-ferrous raw materials, petroleum products, liquefied petroleum gas (LPG), solar and storage batteries, carbon products and nuclear fuels. This segment consists of two Mineral Resources Divisions and the Energy Division.

General Products & Real Estate— The General Products & Real Estate Business Unit segment engages in trading, marketing, manufacturing, selling, processing and distribution of food, foodstuffs, fertilizers, cement, timber, building materials, paper pulp, used paper and tires. This segment is also engaged in a variety of real estate activities relating to office buildings and commercial and residential real property. This segment consists of the Food Business Division, the Materials & Supplies Division and the Construction & Real Estate Division.

Financial & Logistics— The Financial & Logistics Business Unit segment engages in finance-related businesses such as commodity futures trading, derivative transactions, private equity investments, mergers and acquisition-related activities, small-business financing, leasing business, the development and marketing of alternative investment instruments, and in logistics services ranging from delivery, customs clearance and transportation services to the development and operation of industrial parks. Acting as a broker, this segment also arranges for insurance in connection with trading conducted by other business segments. This segment consists of the Financial Service Division and the Logistics & Insurance Business Division.

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the preparation of the accompanying consolidated financial statements are summarized below:

#### (a) Principles of Presentation and Consolidation

The accompanying consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and principally operates. The translation of Japanese yen amounts into United States dollars for the year ended March 31, 2009 is included solely for the convenience of readers and has been made at the rate of ¥99 = U.S. \$1, the approximate exchange rate prevailing at the Federal Reserve Bank of New York on March 31, 2009. Such translation should not be construed as a representation that the Japanese yen amounts have been, or could in the future be converted into United States dollars at that or any other rate.

The accompanying consolidated financial statements have been prepared on the basis of accounting principles generally accepted in the United States of America ("U.S. GAAP"). The Company and most of its subsidiaries' accounting records are maintained principally in accordance with accounting practices prevailing in the countries of domicile. Adjustments to those records have been made to present these consolidated financial statements in accordance with U.S. GAAP. The significant adjustments include those relating to the accounting for the valuation of certain investment securities, pension costs, accrual of certain expenses and losses, derivative instruments and hedging activities, leases, business combinations, and deferred taxes.

The consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. Associated companies consist of companies and corporate joint ventures owned 20% to 50%, or those owned less than 20% in the case where the Companies have the ability to exercise significant influence over operating and financial policies. Investments in associated companies are accounted for by the equity method. A loss in value of an investment that is other than a temporary decline is recognized in the period incurred. All significant intercompany accounts and transactions have been eliminated. The accounts of certain subsidiaries that have a fiscal year end within three months prior to March 31 have been included in the consolidated financial statements based on their fiscal year.

During the fiscal year ended March 31, 2007, some subsidiaries and associated companies changed their reporting periods to March 31. The effect of these changes was included in the accompanying Consolidated Statements of Shareholders' Equity and Comprehensive Income and of Cash Flows classified as "Effect of the change in the reporting period of subsidiaries and associated companies."

The Companies also consolidate variable interest entities for which they are the primary beneficiary, in accordance with FASB Interpretation No. 46R, "Consolidation of Variable Interest Entities ("FIN No. 46R")."

#### (b) Cash Equivalents

The Companies consider all highly liquid investments, including short-term time deposits, with an original maturity of three months or less, to be cash equivalents.

#### (c) Foreign Currency Translation

The Company's functional and reporting currency is Japanese yen. Under the provision of Statements of Financial Accounting Standards ("SFAS") No. 52, "Foreign Currency Transactions," assets and liabilities denominated in foreign currencies are translated into Japanese yen at the respective year-end exchange rates. All income and expense accounts are translated at the average rates of exchange prevailing during each fiscal year in consolidating the financial statements of overseas subsidiaries whose functional currency is other than Japanese yen. The resulting accumulated translation adjustments are included in a separate component of accumulated other comprehensive income (loss) in the accompanying consolidated balance sheets. All foreign currency transaction gains and losses are included in income in the period incurred.

#### (d) Inventories

Inventories mainly consist of commodities, materials and real estate held for development and resale. The cost of inventories is determined based on the moving average basis or specific-identification basis. Precious metals that have immediate marketability at quoted market prices are valued at market value with unrealized gains and losses included in earnings. Other commodities and materials are stated at the lower of average cost or market. Real estate held for development and resale are stated at the lower of cost or net realizable value.

#### (e) Marketable Securities and Other Investments Marketable equity securities and all debt securities

SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities" requires all investments in debt and marketable equity securities to be classified as either trading, available-for-sale, or held-to-maturity securities. All of the Companies' investments in debt securities and marketable equity securities are classified as either (i) trading securities, which are accounted for at fair value with unrealized gains and losses included in earnings, (ii) availablefor-sale securities, which are accounted for at fair value with unrealized gains and losses excluded from earnings and reported in a separate component of accumulated other comprehensive income (loss), net of related taxes in the accompanying consolidated balance sheets, or (iii) held-to-maturity securities, which are accounted for at amortized cost. Those securities that mature or are expected to be sold in one year are classified as current assets.

A decline in fair value of any available-for-sale or held-to-maturity securities below the amortized cost basis that is deemed to be other than temporary results in a write-down of the amortized cost basis to fair value as a new cost basis and the amount of the writedown is included in earnings. Impairment to be recognized is measured based on the amount by which the carrying amount of the investment exceeds the fair value of the investment. Fair value is determined based on quoted market prices.

On a continuous basis, but no less frequently than at the end of each quarterly period, the Companies evaluate the cost basis of available-for-sale securities and held-to-maturity securities for possible impairment. Factors considered in assessing whether an indication of other than temporary impairment exists include: the degree of change in the ratio of market prices per share to book value per share at date of evaluation compared to that at date of acquisition, the financial condition and prospects of each investee company, industry conditions in which the investee company operates, the fair value of an available-for-sale security relative to the cost basis of the investment, the period of time the fair value of an available-for-sale security has been below the cost basis of the investment and other relevant factors.

The cost of securities sold is determined based on the average cost of all the shares of such security held at the time of sale.

#### Other investments

Non-marketable equity securities held as investments are carried at cost. Management quarterly assesses the results of the underlying companies, the performance of the underlying companies relative to plan, industry conditions, financial condition and prospects and determines whether any events or changes in circumstances that

might have a significant adverse effect on fair value are identified. When events or changes in circumstances that might have a significant adverse effect on fair value are identified, management assesses whether the fair value of the investment has declined below its carrying amount. If a decline in fair value below cost is judged to be other than temporary, after considering the period of time that the estimated fair value has been below the carrying amount of the investment, the carrying value of the investment is written down to its estimated fair value. Fair value is determined based on analysis of discounted estimated cash flows, valuation models based on revenues, profitability and net worth, market value of comparable companies, and other valuation approaches.

#### (f) Allowance for Doubtful Receivables

An allowance for doubtful receivables is maintained at the level which, in the judgment of management, is adequate to provide for probable losses that can be reasonably estimated. Management considers individual customers' risk factors such as historical performance, recent developments, changes in original terms, internal risk-ratings, industry trends, and other specific factors applicable to the customer as well as general risk factors including, but not limited to, sovereign risk of the country where the customer resides.

The Companies maintain a specific allowance for impaired loans. A loan is considered impaired pursuant to SFAS No. 114, "Accounting by Creditors for Impairment of a Loan." Pursuant to SFAS No. 114, a loan is impaired if it is probable that the Companies will not collect all principal and interest due. An impairment allowance is recognized equal to the difference between the loan's book value and either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's market price if available, or the fair value of collateral if the loan is collateral dependent. In addition to the specific allowance, an allowance is established for probable losses that are not individually identified but are expected to have occurred that are inherent in portfolios of similar loans. This allowance for losses is based on relevant observable data that include, but are not limited to, historical experience, delinguencies, loan stratification by portfolio, and when applicable, geography, collateral type, and size of the loan balance. Past due balances are reviewed individually for collectibility. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

#### (g) Property and Equipment

Property and equipment is stated at cost less accumulated depreciation. Depreciation of buildings, including leasehold improvements, is computed principally under the straight-line method based on the estimated useful lives of the assets. Depreciation of machinery and equipment is computed under the straight-line method or the declining-balance method based on the estimated useful lives of the assets. Depreciation of mineral rights is computed under the units-of-production over the estimated proven and probable reserve tons.

SFAS No. 143, "Accounting for Asset Retirement Obligations" addresses the financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The Company records the fair

value of an asset retirement obligation as a liability with the corresponding increases to the carrying amount of the long-lived assets that are amortized over the life of the assets. The liability is adjusted each period to reflect the passage of time and changes in the estimates.

#### (h) Impairment of Long-Lived Assets

Long-lived assets and purchased intangibles subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable, in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." Recoverability of an asset to be held and used is measured by a comparison of the carrying amount of the asset to estimated undiscounted future cash flows without interest expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated undiscounted future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. Fair values are determined based on market values, appraisal or discounted future cash flows based on realistic assumptions less costs to sell.

Assets to be disposed of are reported separately in the balance sheet at the lower of the carrying amount or fair value less cost to sell, and are no longer depreciated. The assets and liabilities of a disposal group classified as held for sale would be presented separately in the appropriate asset and liability sections of the balance sheet.

#### (i) Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of an acquired entity over the net of the amount assigned to assets acquired and liabilities assumed. SFAS No. 141, "Business Combinations" requires that all business combinations are accounted for by the purchase method. Under SFAS No. 142, "Goodwill and Other Intangible Assets," goodwill is not amortized and instead requires annual impairment testing thereof at least annually. Intangible assets with a definite useful life are amortized over their respective estimated useful lives and reviewed for impairment in accordance with SFAS No. 144. Intangible assets determined to have an indefinite useful life are not amortized, but instead are tested for impairment based on fair value at least annually until the remaining life would be determined to no longer be indefinite.

Goodwill and intangible assets not subject to amortization are tested for impairment at the reporting unit level at least annually, or more often if events or circumstances, such as adverse changes in the business climate, indicate that there may be impairment.

#### (j) Stock Option Plan

The Company has stock option plans as incentive plans for directors, executive officers, and corporate officers under the Company's qualification system.

The Company accounted for these arrangements under SFAS No. 123R, "Share-Based Payment." SFAS No. 123R requires measurement of the cost of employee services received in exchange for stock compensation based on the grant-date fair value of the employee stock options. Incremental compensation costs arising from subsequent modifications of awards after the

grant date must also be recognized. The Company adopted SFAS No. 123R under the modified prospective method of application.

#### (k) Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in earnings in the period that includes the enactment date.

The Companies adopted FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109" ("FIN No. 48") on April 1, 2007. FIN No. 48 clarifies the criteria for recognizing tax benefits under SFAS No. 109, "Accounting for Income Taxes." FIN No. 48 also requires additional financial statement disclosures about uncertain tax positions. The Companies recognize interest and penalties accrued to be paid on an underpayment of income taxes in income taxes in the Consolidated Statement of Income. See Note 14 about the effect of the adoption of FIN No. 48.

#### (I) Derivative Instruments and Hedging Activities

The Companies account for derivatives and hedging activities in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Certain Hedging Activities," as amended, which requires that all derivative instruments be recorded on the accompanying consolidated balance sheets at their respective fair values. The Companies utilize derivative instruments to manage interest rate risk, foreign currency risk and the risk of the price fluctuation of commodity inventories and trading commitments. The primary derivative instruments used by the Companies include foreign exchange forward contracts, currency swaps, interest rate swaps and commodity future contracts.

On the date a derivative contract is entered into, the Companies designate the derivative as a hedge of the fair value of a recognized asset or liability (fair-value hedge), a hedge of the variability of cash flows to be received or paid related to a recognized asset or liability (cash-flow hedge), or a hedge of a net investment in a foreign operation. For all hedging relationships the Companies formally document the hedging relationship, their risk-management objective, strategy for undertaking the hedge, the hedging instrument, the hedged item, the nature of the risk being hedged, how the hedging instrument's effectiveness in offsetting the hedged risk will be assessed, and a description of the method of measuring effectiveness and ineffectiveness. This process includes linking all derivatives that are designated as hedges to specific assets and liabilities on the accompanying consolidated balance sheets. The Companies also formally assess, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. Changes in the fair value of a derivative that is highly effective and that is designated and

qualifies as a fair-value hedge, along with the loss or gain on the hedged asset or liability that is attributable to the hedged risk, are recorded in earnings. Changes in the fair value of a derivative that is highly effective and that is designated and gualifies as a cashflow hedge are recorded in other comprehensive income (loss) on the accompanying consolidated balance sheets to the extent that the derivative is effective as a hedge, until earnings are affected by the variability in cash flows of the designated hedged item. If a derivative is used as a hedge of a net investment in a foreign operation, its changes in fair value, to the extent effective as a hedge, are recorded in other comprehensive income (loss). The ineffective portion of the change in fair value of a derivative instrument that qualifies as either a fair-value hedge, a cash-flow hedge or a hedge of a net investment in foreign operation is reported in earnings. Changes in the fair value of derivative trading instruments are reported in current period earnings.

The Companies discontinue hedge accounting prospectively when it is determined that the derivative is no longer effective in offsetting changes in the fair value or cash flows of the hedged item, the derivative expires or is sold, terminated, or exercised, or the derivative is de-designated as a hedging instrument, because management determines that designation of the derivative as a hedging instrument is no longer appropriate.

When hedge accounting is discontinued because it is determined that the derivative no longer qualifies as an effective fairvalue hedge, the Companies continue to carry the derivative on the accompanying consolidated balance sheets at its fair value and no longer adjust the hedged asset or liability for changes in fair value. The adjustment of the carrying amount of the hedged asset or liability is accounted for in the same manner as other components of the carrying amount of that asset or liability. In all other situations in which hedge accounting is discontinued, the Companies continue to carry the derivative at its fair value on the accompanying consolidated balance sheets and recognize any subsequent changes in its fair value in earnings.

#### (m) Use of Estimates in the Preparation of the Financial Statements

Management has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period to prepare these consolidated financial statements in conformity with U.S. GAAP. Significant items subject to such estimates and assumptions include the allowance for doubtful receivables, inventories, investments, impairment of long-lived assets, deferred income taxes and contingencies. Actual results could differ from those estimates.

#### (n) Net Income per Share

Net income per share is presented in accordance with the provisions of SFAS No. 128, "Earnings per Share." Under SFAS No. 128, basic net income per share excludes dilution for potential common shares and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted net income per share reflects the potential dilution that could occur if securities or other contracts to issue common shares were exercised or converted into common shares.

#### (o) Revenue Recognition

The Companies recognize revenue when it is realized or realizable and earned. The Companies consider revenue realized or realizable and earned when it has persuasive evidence of an arrangement, the goods have been delivered or the services have been rendered to the customer, the sales price is fixed or determinable, and collectibility is reasonably assured.

The Companies also enter into transactions that include multiple element arrangements, which may include any combination of products, equipment, and installation services. In accordance with FASB EITF No. 00-21, "Revenue Arrangements with Multiple Deliverables," if certain elements are delivered prior to others in the arrangement, revenue is deferred until the delivery of the last element, unless transactions are such that the price of a deliverable, when it is regularly sold on a standalone basis of the undelivered elements, is available and the functionality of the delivered element is not dependent on the undelivered elements. The Companies allocate revenue involving multiple elements to each element based on its relative fair value.

#### Gross versus net

In the normal course of business, the Companies frequently act as an intermediary or agent in executing transactions with third parties. In these arrangements, the Companies determine whether to report revenue based on the "gross" amount billed to the ultimate customer for goods or services provided or on the "net" amount received from the customer after commissions and other payments to third parties. However, the amounts of gross profit and net income are not affected by whether revenue is reported on a gross or net basis.

Determining whether revenue should be reported gross or net is based on an assessment of whether the Companies are acting as a "principal" or an "agent" in a transaction. Accordingly, to the extent that the Companies are acting as a principal in a transaction, the Companies report revenue on a gross basis and to the extent that the Companies are acting as an agent in a transaction, the Companies report revenue on a net basis. The determination of whether the Companies are acting as a principal or an agent in a transaction involves judgment and is based on an evaluation of the terms of an arrangement.

Factors that indicate that the Companies act as a principal, and thus recognize revenue on a gross basis include: (i) the Companies are the primary obligor in the arrangement, (ii) the Companies have general inventory risk (before customer order is placed or upon customer return), (iii) the Companies have physical loss inventory risk (after customer order or during shipping), (iv) the Companies have latitude in establishing price, (v) the Companies change the product or perform part of the services, (vi) the Companies have discretion in supplier selection, (vii) the Companies are involved in the determination of product or service specifications, and (viii) the Companies have credit risk.

Factors that indicate that the Companies act as an agent, and thus recognize revenue on a net basis relative to the service offered include: (i) the supplier (not the Companies) is the primary obligor in the arrangement, (ii) the amount the Companies earn is fixed, and (iii) the supplier (not the Companies) has credit risk.

#### Revenue from sales of tangible products

The Companies generate revenue from sales of tangible products (i) in connection with the Companies' wholesale, retail, manufacturing and processing operations, (ii) in connection with the Companies' real estate operations, and (iii) under long-term construction type arrangements.

The Companies recognize revenue from sales of tangible products in connection with the Companies' wholesale, retail, manufacturing and processing operations when title and risk of loss have been transferred to the customer. Depending upon the terms of the contract, this may occur at the time of delivery or shipment or upon the attainment of customer acceptance. The conditions of acceptance are governed by the terms of the contract or customer arrangement and those not meeting the predetermined specifications are not recognized as revenue until the attainment of customer acceptance. The Companies' policy is not to accept product returns unless the products are defective. The Companies have no material exposure to losses under warranty provisions on transactions with which the Companies are involved. Such losses are recognized when probable and estimable. The effects of rebate and discount programs are recognized as a reduction of revenue. The effects of such programs are not material. The Companies recognize revenue upon delivery, shipment, or upon the attainment of customer acceptance for steel service center operations in which the Companies process and cut steel sheets to customer specifications [Metal Products], dealership operations in which the Companies sell automobiles to general consumers and distribute construction equipment and machinery to construction companies [Transportation & Construction Systems], retail business operations such as supermarkets and drugstores [Media, Network & Lifestyle Retail], plastic products [Chemical & Electronics], and service station operations in which the Companies provide petroleum for automobiles [Mineral Resources & Energy].

Revenues from sale of land, office-buildings, and condominiums are recognized using the full accrual method provided that various criteria relating to the terms of the transactions are met. These criteria deal with whether (i) a sale is consummated, (ii) the buyer's initial and continuing investments are adequate, (iii) the seller's receivable is not subject to future subordination, and (iv) the seller has transferred to the buyer the usual risks and rewards of ownership and does not have a substantial continuing involvement with the property. Revenues relating to transactions that do not meet the established criteria are deferred and recognized when the criteria are met or using the installment or cost recovery methods as appropriate in the circumstances.

The Companies generate revenue from sales of tangible products under long-term construction type arrangements, principally in connection with the construction of power plants in which the Companies provide engineering, procurement and construction [Infrastructure] under the percentage-of-completion method as prescribed by AICPA Statement of Position ("SOP") No. 81-1, "Accounting for Performance of Construction-Type and Certain Production-Type Contracts." Progress toward completion is measured using the cost-to-cost method. Under the cost-to-cost method, revenues are recognized based on the ratio that costs incurred bear to total estimated costs. The Companies review cost performance and estimate to complete projections on its contracts at least quarterly, and in many cases, more frequently. The impact of revisions of profit estimates on fixed price contracts are recognized in the period in which the revisions are made. Anticipated losses on fixed price contracts are charged to earnings when such losses can be estimated. Provisions are made for contingencies in the period in which they become known pursuant to specific contract terms and conditions are estimable.

#### Revenue from sales of services and others

The Companies also generate revenue from sales of services and others in connection with (i) customized software development services contracts and other software related services, (ii) direct financing and operating leases of automobiles, vessels, and aircrafts, and (iii) all other service arrangements such as arranging finance and coordinating logistics in connection with trading activities.

The Companies recognize revenue from customized software development services contracts and other software related services in accordance with the provisions of SOP No. 97-2, "Software Revenue Recognition," as amended by SOP No. 98-9, "Modification of SOP No. 97-2, Software Revenue Recognition, With Respect to Certain Transactions." Revenue from the customized software services contracts that require the Companies to develop, manufacture or modify information technology (IT) systems to a customer's specification, and to provide services related to the performance of such contracts, is recognized upon customer acceptance if pricing is fixed and determinable and collectibility is probable. The terms of such service contracts are less than one year. Revenue from maintenance is recognized over the contractual period or as the services are performed [Media, Network & Lifestyle Retail].

The Companies recognize revenue from direct financing leases, sales type leases and leveraged leases using methods that approximate the interest method. The Companies recognize revenue from the sales of equipment under sales type leases at the inception of lease. Related origination and other non-refundable fees and direct origination costs are deferred and amortized as an adjustment of interest and direct financing lease income over the contractual lives of the arrangements. Rental income on operating leases is recognized on an accrual basis.

The accrual of interest income on direct financing leases, sales type leases and leveraged leases is generally suspended and an account placed on non-accrual status when payment of principal on interest is contractually delinquent for ninety days or more, or earlier when in the opinion of management, full collection of principal and interest is doubtful. To the extent that the estimated value of collateral does not satisfy both the principal and accrued income receivables, previously accrued interest is reversed. Proceeds received on non-accrued loans are applied to the outstanding principal balance until such time as the outstanding receivable is collected, or charged off, or returned to accrual status.

Direct financing leases, sales type leases and leveraged leases are recorded at the aggregate of future minimum lease payments plus estimated residual values less unearned finance income. Operating lease equipment is carried at cost less accumulated depreciation and is depreciated to estimated residual value using the straight-line method over the projected economic life of the asset. Equipment acquired in satisfaction of loans and subsequently placed on operating lease is recorded at the lower of carrying value or estimated fair value when acquired. Management performs periodic reviews of the estimated residual values and recognizes impairment losses in the period they are determined to occur. The Companies recognize revenue from operating leases in connection with automobiles leased to consumers, vessels leased to shipping companies, aircraft leased to airlines [Transportation & Construction Systems], and rental of commercial real estate [General Products & Real Estate].

Revenue from all other service arrangements include transactions in which the Companies act between customer and supplier as agent or broker to provide such services as arranging financing or coordinating logistics in connection with trading activities. Such revenues are recognized when the contracted services are rendered to third-party customers.

#### Total trading transactions

Total trading transactions is a voluntary disclosure and represents the gross transaction volume of trading transactions, or the nominal aggregate value of the transactions for which the Companies act as principal or as agent. Total trading transactions is not meant to represent sales or revenues in accordance with U.S. GAAP. Total trading transactions should not be construed as equivalent to, or a substitute or proxy for, revenues, or as an indicator of our operating performance, liquidity or cash flows generated by operating, investing or financing activities. A substantial part of total trading transactions represents transactions in which the Companies participate without physical acquisition of goods or without significant inventory risk. The Companies have included the information concerning total trading transactions because it is used by similar Japanese trading companies as an industry benchmark, and the Companies believe it is a useful supplement to results of operations data as a measure of the Companies' performance compared to other similar Japanese trading companies.

#### (p) Issuance of Stock by Subsidiaries and Associated Companies

The Company recognizes a gain or loss when a subsidiary or an associated company issues its shares to third parties at amounts in excess of or less than the Company's average carrying value. Such a gain or loss is recognized only when the realization of a gain or loss is reasonably assured and the value of the proceeds can be objectively determined.

#### (q) Capitalized Software Costs

The Companies capitalize certain costs incurred to purchase or develop software for internal-use. Costs incurred to develop software for internal-use are expensed as incurred during the preliminary project stage, which includes costs for making strategic decisions about the project, determining performance and system requirements and vendor demonstration cost. Costs incurred subsequent to the preliminary project stage through implementation are capitalized. The Companies also expense costs incurred for internal-use software projects in the post implementation stage such as costs for training and maintenance.

Costs incurred to develop software to be sold are capitalized subsequent to the attainment of technological feasibility in the form

of detailed program design. Those costs include coding and testing performed subsequent to establishing technological feasibility. Costs incurred prior to reaching technological feasibility are expensed as incurred. Capitalized software costs are amortized on a product-by-product basis. The annual amortization is the greater of the amount computed using (i) the ratio that current gross revenues for a product bear to the total of current and anticipated future gross revenues for that product or (ii) the straight-line method over the remaining estimated economic life of the product including the period being reported on. Amortization starts when the product is available for general release to customers.

#### (r) Fair Value Measurements

The Companies adopted SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for the measurement of fair value, and enhances disclosures about fair value measurements. SFAS No. 157 applies when other accounting pronouncements require or permit fair value measurements. See Note 18 about disclosures under SFAS No.157.

#### (s) New Accounting Standards

In December, 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations" ("SFAS No. 141R"). SFAS No. 141R amends the principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired arising from business combinations. SFAS No. 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. SFAS No. 141R is effective as of the beginning of an entity's first fiscal year that begins after December 14, 2008. The Companies are evaluating the effect of the adoption of SFAS No. 141R.

In December, 2007, the FASB issued SFAS No. 160, "Noncontrolling Interest in Consolidated Financial Statements, an amendment of ARB No. 51." SFAS No. 160 defines the accounting for noncontrolling interests (previously referred to as minority interests) which should be reported as a component of equity. SFAS No. 160 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS No. 160 is effective as of the beginning of an entity's first fiscal year that begins after December 14, 2008. The Companies are evaluating the effect of the adoption of SFAS No. 160.

#### (t) Reclassifications

Certain reclassifications of previously reported amounts have been made to conform to the current year presentation.

#### 2009

On January 12, 2009, the Company executed a sales and purchase agreement with Apex Silver Mines Limited whereby the Company purchased 65% of the shares of Minera San Cristobal S.A. ("MSC") which wholly owns an interest in the development and operations of San Cristobal Silver, Zinc and Lead Mining Project in the Plurinational State of Bolivia. The acquisition from Apex Silver Mines Limited for consideration of \$27.5 million was completed on March 24, 2009. As a result of the acquisition, the Company owns 100% of the shares of MSC and MSC is now a wholly owned subsidiary of the Company.

The acquisition was made to allow the Company to develop and operate the project under its own control.

The accompanying consolidated financial statements for the year ended March 31, 2009 include the operating results of MSC based on the 35% ownership of MSC before the acquisition of the 65% interest as described above.

The following table summarizes the estimated fair values of the assets purchased and liabilities assumed at the date of purchase.

	Millions of Yen	Millions of U.S. Dollars
Current assets	¥ 18,728	\$ 189
Property and equipment	72,379	731
Other assets	15,526	157
Total assets purchased	106,633	1,077
Current liabilities	(19,590)	(198)
Long-term liabilities	(63,277)	(639)
Total liabilities assumed	(82,867)	(837)
Book value of investment before acquisition	(21,079)	(213)
Net assets purchased	¥ 2,687	\$ 27

During the year ended March 31, 2009, excluding the MSC acquisition, the Companies made material business acquisitions of four companies with an aggregate purchase price of ¥8,315 million (\$84 million), including businesses with operations in the sales and rental of construction machineries and material, sales and processing of steel pipe and aluminum products (for cylinder etc.), sales and manufacturing of commercial vehicles, sales and processing of steel sheets and other operations. In connection with these business combinations, ¥1,905 million (\$19 million) and ¥1,040 million (\$11 million) were recognized in other intangible assets and good-will, respectively. The intangible assets subject to amortization consist primarily of customer relationships.

The Companies have used preliminary estimates with respect to the value of the underlying net assets acquired above in determining goodwill. The amount of goodwill may be adjusted upon completion of the final purchase price allocation.

#### 2008

On May 22, 2007, the Company executed a comprehensive business restructuring agreement ("the Master Agreement") with Liberty Media International, Inc. ("LMI"), Liberty Programming Japan, Inc. (a wholly-owned subsidiary of LMI; "LPJ") and Jupiter TV Co., Ltd. (a joint venture with 50% investment by the Company and LPJ, respectively; "JTV") regarding the business restructuring of JTV, which owned shares in Jupiter Shop Channel Co., Ltd. ("Shop"). The business restructuring included following items;

(1) The Company purchased one share of JTV to be issued under the third-party share allocation on May 23, 2007, automatically turning JTV into a consolidated subsidiary of the Company, holding shares of over 50%.

The purchase price was determined based on the expected future cash flows JTV will generate. The accompanying consolidated financial statements for the year ended March 31, 2008 include the operating results of JTV based on the increase of ownership, from 50% to over 50% of shares outstanding after the purchase of newly issued shares of JTV on May 23, 2007.

The following table summarizes the estimated fair values of the assets purchased and liabilities assumed at the date of purchase.

	Millions of Yen
Current assets	¥ 35,364
Property and equipment	7,744
Goodwill and other intangible assets	7,492
Other assets	7,394
Total assets purchased	57,994
Current liabilities	(17,165)
Long-term liabilities	(3,743)
Minority interest	(23,433)
Total liabilities assumed	(44,341)
Book value of investment before acquisition	(13,652)
Net assets purchased	¥ 1

(2) Corporate spin-off and establishment of a new company ("the Spin-off") under which JTV was the Spin-off company and the new company established on July 2, 2007 ("JTV1") was the Successor company. The company name of "JTV" was changed to "SC Media & Commerce Inc." beginning July 2, 2007.

(3) The Company acquired SC Media & Commerce Inc. as a wholly-owned subsidiary through a share exchange between the Company and SC Media & Commerce Inc. ("the Share Exchange") on July 3, 2007, which was conditional on the Spin-off being effective. The fair value of treasury stock granted to LPJ upon the Share Exchange was ¥102,124 million.

This transaction promoted the further growth of the Shop business by directly linking the Shop operation with the strategy of the Company, and strengthening of the business foundations of the Company's overall retail business that the Company is actively expanding. In addition, the Company intends to maximize revenues by expanding new retail business opportunities from e-commerce and Web marketing, etc.

In connection with this transaction, ¥46,463 million and ¥58,708 million were assigned to intangible assets subject to amortization and goodwill, respectively. The intangible assets subject to amortization consist primarily of customer relationships with a weighted-average amortization period of 17 years.

(4) Jupiter Telecommunications Co., Ltd. (equity method affiliate of the Company; "J:COM") and JTV1 had merged on September 1, 2007, which was conditional on the Spin-off being effective. By merging J:COM and JTV1, the Company intends to maximize revenues of J:COM business and the programming provisioning

business through utilizing the financial strength and customer information of J:COM to provide more attractive programming service for the customers.

On October 13, 2006, the Company, Sumisho Lease Co., Ltd. ("SCL"), Sumisho Auto Leasing Corporation ("SAL"), Sumitomo Mitsui Financial Group, Inc. ("SMFG"), SMBC Leasing Company, Limited, a wholly owned subsidiary of SMFG ("SMBC Leasing") and SMBC Auto Leasing Company, Limited, a wholly owned subsidiary of SMBC Leasing ("SMBC Auto Leasing") announced that they had reached a basic agreement to pursue strategic joint businesses in leasing and auto leasing.

SAL and SMBC Auto Leasing merged on October 1, 2007 and the newly merged company's name was changed to "Sumitomo Mitsui Auto Service Company, Limited."

SAL issued 10,767,948 common shares at ¥4,139 per share, or ¥44,567 million in total, in this merger.

This transaction's objective is to win a place in the leasing industry that is becoming increasingly competitive and to establish a structure aimed at being ranked number one with respect to market share based upon the high-quality of customer bases of both the Companies' Group and SMFG by combining high-value-added service based on SAL's value chain and business network of SMBC Auto Leasing.

The Company had a wholly-owned ownership of the voting shares of SAL prior to this merger and a 60% ownership of the voting shares of Sumitomo Mitsui Auto Service Company, Limited. The merger ratio was determined based on the stock value of SAL and SMBC Auto Leasing.

The following table summarizes the estimated fair values of the assets purchased and liabilities assumed at the date of merger.

	Millions of Yen
Current assets	¥ 228,032
Property and equipment	76,957
Other assets	24,085
Total assets purchased	329,074
Current liabilities	(222,772)
Long-term liabilities	(70,543)
Minority interest	(6,518)
Total liabilities assumed	(299,833)
Net assets purchased	¥ 29,241

In connection with this transaction, ¥5,280 million and ¥13,983 million were assigned to intangible assets subject to amortization and goodwill, respectively. The intangible assets subject to amortization consist primarily of customer relationships with a weighted-average amortization period of 20 years.

As a result of this merger, the Companies recognized a gain of ¥13,021 million, related to the difference between the Companies' book value of the investment and the price at which shares were sold to SMFG which is classified as "Gain (loss) on issuances of stock by subsidiaries and associated companies." The Companies have not recognized income taxes for this gain because the Companies have a tax planning strategy with an objective to avoid any future taxes on the gain.

For the year ended March 31, 2008, other than SC Media & Commerce Inc. and SMBC Auto Leasing acquisition, the Companies made material business acquisitions with an aggregate purchase amount of ¥20,069 million for six companies, including operations such as a leading oilfield services provider to OEM's, sale, import and design of Italian apparel, automobile lease, financial services provider focused on the domestic companies, internet drugstore, sales of U.S. natural soda ash and others. In connection with these business combinations, ¥8,053 million and ¥5,630 million were recognized in other intangible assets and goodwill, respectively. The intangible assets subject to amortization consist primarily of customer relationships.

## 4 CASH FLOW INFORMATION

Supplemental disclosure of cash flow information for the years ended March 31, 2009, 2008 and 2007 is as follows:

		Millions of U.S. Dollars		
	2009	2008	2007	2009
Cash paid during the year for:				
Interest	¥ 53,023	¥ 78,324	¥ 70,886	\$ 536
Income taxes	106,867	147,062	78,349	1,079
Non-cash investing and financing activities:				
Capital lease obligations incurred	2,035	26,125	26,710	21
Acquisition of wholly-owned subsidiaries due to				
Share Exchange Agreement (Note 3)	—	102,870	—	
Acquisition of subsidiaries:				
Fair value of assets acquired	132,269	474,318	1,545,745	1,336
Fair value of liabilities assumed	(98,526)	(384,807)	(1,306,466)	(995)
Minority interests assumed	(2,574)	(37,761)	(3,759)	(26)
Fair value of treasury stock	—	—	15,468	
Book value of investment before acquisition	(23,412)	(45,567)	(50,355)	(237)
Gain on issuances of stock by subsidiaries				
and associated companies	—	(13,021)	_	
Cash paid (received), net	7,757	(6,838)	200,633	78
Deconsolidation of subsidiaries due to merger:				
Transferred assets	_	1,470,331	_	
Transferred liabilities	_	(1,218,443)		_
Gain on issuances of stock by subsidiaries				
and associated companies	_	27,252	_	
Acquired investment	_	279,140	_	

## 5 MARKETABLE SECURITIES AND OTHER INVESTMENTS

Marketable securities and other investments as of March 31, 2009 and 2008 are as follows:

	Million	s of Yen	Millions of U.S. Dollars
	2009	2008	2009
Marketable securities—current:			
Trading	¥ 8,927	¥12,830	\$ 90
Available-for-sale	3,024	855	31
Held-to-maturity	7,012	6,171	71
	¥18,963	¥19,856	\$192
	Million	Millions of Yen	
	2009	2008	2009
Other investments:			
Available-for-sale	¥283,040	¥490,431	\$2,859
Held-to-maturity	550	7,320	6
Non-marketable securities and other investments	166,690	157,439	1,684
	¥450,280	¥655,190	\$4,549

#### (a) Marketable Equity Securities and All Debt Securities

Information regarding each category of securities classified as trading, available-for-sale and held-to-maturity as of March 31, 2009 and 2008 is as follows (excluding non-marketable securities and other investments discussed below):

		Millions	s of Yen			
As of March 31, 2009:	Cost	Unrealized gains	Unrealized losses	Fair value		
Securities classified as:						
Trading	¥ 8,927	¥ —	¥ —	¥ 8,927		
Available-for-sale:						
Equity securities	232,298	60,908	(10,539)	282,667		
Debt securities	3,387	10	_	3,397		
Held-to-maturity	7,562	_	_	7,562		
	¥252,174	¥60,918	¥(10,539)	¥302,553		
		Millions of Yen				
As of March 31, 2008:	Cost	Unrealized gains	Unrealized losses	Fair value		
Securities classified as:						
Trading	¥ 12,830	¥ —	¥ —	¥ 12,830		
Available-for-sale:						
Equity securities	238,142	236,715	(7,233)	467,624		
Debt securities	21,259	2,403	_	23,662		
Held-to-maturity	13,491		_	13,491		

		Millions of U.S. Dollars				
As of March 31, 2009:	Cost	Unrealized gains	Unrealized losses	Fair value		
Securities classified as:						
Trading	\$ 90	\$ —	\$ —	\$ 90		
Available-for-sale:						
Equity securities	2,347	615	(106)	2,856		
Debt securities	34	0	_	34		
Held-to-maturity	77	_	_	77		
	\$2,548	\$615	\$(106)	\$3,057		

¥285,722

¥239,118

Debt securities classified as available-for-sale securities and held-to-maturity securities mainly consist of preferred stock that must be redeemed, Japanese government and municipal bonds, and corporate debt securities. Gross unrealized losses on marketable securities that had been in a continuous unrealized loss position for twelve months or longer as of March 31, 2009 were immaterial.

¥(7,233)

¥517,607

The carrying values of debt securities classified as available-for-sale and held-to-maturity as of March 31, 2009 and 2008 are summarized by contractual maturities as follows:

		Millions of Yen			Millions of U.S. Dollars	
	20	2009 2008		008	20	09
	Available- for-sale	Held-to- maturity	Available- for-sale	Held-to- maturity	Available- for-sale	Held-to- maturity
Due in one year or less	¥2,978	¥7,012	¥ 573	¥ 6,171	\$30	\$71
Due after one year through five years	416	550	23,075	7,320	4	6
Due after five years through ten years	3	_	14		0	_
Due after ten years	_	_	—	_	_	_
Total	¥3,397	¥7,562	¥23,662	¥13,491	\$34	\$77

Proceeds from sales and gross gain and loss on sale of securities on available-for-sale securities for the years ended March 31, 2009, 2008 and 2007 are as follows:

	Millions of Yen			Millions of U.S. Dollars
	2009	2008	2007	2009
Proceeds from sales	¥12,647	¥51,391	¥48,246	\$128
Gross gain on sale of securities	¥ 6,600	¥46,086	¥35,725	\$ 67
Gross loss on sale of securities	245	1,269	235	3
Net realized gains	¥ 6,355	¥44,817	¥35,490	\$ 64

#### (b) Non-Marketable Securities and Other Investments

Other investments as of March 31, 2009 and 2008 included investments in non-traded, unassociated companies, and others, amounting to ¥166,690 million (\$1,684 million) and ¥157,439 million, respectively. As of March 31, 2009 and 2008, investments in nontraded securities of unassociated companies, and others carried at cost were ¥153,910 million (\$1,555 million) and ¥144,410 million, respectively. If there is decline in the fair value of an investment below its carrying amount that is determined to be other than temporary, the investment is written down to its fair value. As of March 31, 2009 and 2008, investments with aggregate cost of ¥83,369 million (\$842 million) and ¥118,041 million, respectively, were not evaluated for fair value because no events or changes in circumstances that might have a significant adverse effect on the fair value were identified in the impairment evaluation, and estimation of fair value is not practicable.

## 6 RECEIVABLES

Receivables by operating segment as of March 31, 2009 and 2008 are summarized as follows:

			Millions of Yen		
As of March 31, 2009:	Notes and loans receivable	Accounts receivable	Receivables from associated companies	Long-term receivables	Total
Metal Products	¥ 43,016	¥ 202,233	¥ 19,885	¥ 7,800	¥ 272,934
Transportation & Construction Systems	72,397	222,842	44,563	419,335	759,137
Infrastructure	12,159	89,445	426	211,673	313,703
Media, Network & Lifestyle Retail	5,759	44,347	1,803	41,109	93,018
Chemical & Electronics	12,562	114,745	240	2,187	129,734
Mineral Resources & Energy	66,279	140,574	5,638	67,267	279,758
General Products & Real Estate	14,538	101,148	5,599	28,768	150,053
Financial & Logistics	20,984	60,704	5,064	38,780	125,532
Others	(59,130)	327,992	32,725	54,076	355,663
	188,564	1,304,030	115,943	870,995	2,479,532
Less: Allowance for doubtful receivables	(2,117)	(14,066)	(294)	(33,051)	(49,528)
Total	¥186,447	¥1,289,964	¥115,649	¥837,944	¥2,430,004

	Millions of Yen				
As of March 31, 2008:	Notes and loans receivable	Accounts receivable	Receivables from associated companies	Long-term receivables	Total
Metal Products	¥ 58,745	¥ 268,898	¥ 20,719	¥ 8,894	¥ 357,256
Transportation & Construction Systems	66,294	281,919	48,954	455,685	852,852
Infrastructure	11,335	92,467	1,138	199,063	304,003
Media, Network & Lifestyle Retail	7,520	70,863	1,572	91,428	171,383
Chemical & Electronics	13,999	192,446	1,487	3,097	211,029
Mineral Resources & Energy	41,708	263,942	826	34,527	341,003
General Products & Real Estate	18,733	119,149	2,887	33,121	173,890
Financial & Logistics	21,569	91,549	712	46,578	160,408
Others	2,409	400,881	31,059	75,697	510,046
	242,312	1,782,114	109,354	948,090	3,081,870
Less: Allowance for doubtful receivables	(1,960)	(12,622)	(207)	(22,099)	(36,888)
Total	¥240,352	¥1,769,492	¥109,147	¥925,991	¥ 3,044,982

	Millions of U.S. Dollars				
As of March 31, 2009:	Notes and loans receivable	Accounts receivable	Receivables from associated companies	Long-term receivables	Total
Metal Products	\$ 434	\$ 2,043	\$ 201	\$ 79	\$ 2,757
Transportation & Construction Systems	731	2,251	450	4,236	7,668
Infrastructure	123	903	5	2,138	3,169
Media, Network & Lifestyle Retail	58	448	18	415	939
Chemical & Electronics	127	1,159	2	22	1,310
Mineral Resources & Energy	670	1,420	57	679	2,826
General Products & Real Estate	147	1,022	56	291	1,516
Financial & Logistics	212	613	51	392	1,268
Others	(597)	3,313	331	546	3,593
	1,905	13,172	1,171	8,798	25,046
Less: Allowance for doubtful receivables	(21)	(142)	(3)	(334)	(500)
Total	\$1,884	\$13,030	\$1,168	\$8,464	\$24,546

The following analysis of activity in the allowance for credit losses for the years ended March 31, 2009, 2008 and 2007 encompasses allowance for receivables.

	Millions of Yen			Millions of U.S. Dollars
	2009	2008	2007	2009
Balance, beginning of year	¥ 36,888	¥ 42,048	¥ 56,038	\$ 373
Provision for allowance for doubtful receivables	17,465	11,077	8,041	176
Charge-off	(1,416)	(15,336)	(22,819)	(14)
Foreign currency translation adjustments	(3,409)	(901)	788	(35)
Balance, end of year	49,528	36,888	42,048	500
Less: Current portion	(16,477)	(14,789)	(13,594)	(166)
Long-term portion	¥ 33,051	¥ 22,099	¥ 28,454	\$ 334

As of March 31, 2009 and 2008, the total gross amount of longterm receivables considered impaired was ¥43,363 million (\$438 million) and ¥27,979 million, respectively, and the related valuation allowance provided as at each year-end was ¥33,102 million (\$334 million) and ¥20,138 million, respectively. The amount of long-term receivables considered impaired, for which no allowance for doubtful receivable was provided, was ¥1,044 million (\$11 million) and ¥1,089 million as of March 31, 2009 and 2008, respectively. The average investment in impaired receivables for the years ended March 31, 2009 and 2008 was ¥35,149 million (\$355 million) and ¥39,809 million, respectively.

The Companies recognize interest income on impaired loans on a cash basis. Interest income on impaired loans recognized for the years ended March 31, 2009, 2008 and 2007 was not material.

## INVENTORIES

Major segments that hold inventories are Overseas Subsidiaries and Branches, General Products & Real Estate, Metal Products and Transportation & Construction Systems, described in Note 20. Real estate held for development and resale aggregated ¥82,202 million (\$830 million) and ¥55,405 million as of March 31, 2009 and 2008, respectively, mainly in General Products & Real Estate.

### 8 INVESTMENTS IN AND ADVANCES TO ASSOCIATED COMPANIES

Associated companies operate principally in the manufacturing and service industries and participate substantially in the Companies' revenue generating transactions as either purchasers or suppliers.

Investments in and advances to associated companies as of March 31, 2009 and 2008 consisted of the following:

	Million	s of Yen	Millions of U.S. Dollars
	2009	2008	2009
Investments in common stock	¥767,960	¥768,306	\$7,757
Advances	125,412	115,329	1,267
Total	¥893,372	¥883,635	\$9,024

Investments in common stock in the above include goodwill amounting to ¥156,318 million (\$1,579 million) and ¥146,387 million as of March 31, 2009 and 2008, respectively. The ending balance as of March 31, 2009 includes goodwill determined using an initial purchase price allocation. Associated companies numbered 229 and 232 and weighted average ownership percentages for those associated companies were approximately 31% and 34% as of March 31, 2009 and 2008, respectively. Investments in common stock of certain associated companies as of March 31, 2009 and 2008 included marketable securities of public associated companies with carrying amounts of ¥54,729 million (\$553 million) and ¥29,495 million, respectively, with corresponding aggregate quoted market values of ¥50,893 million (\$514 million) and ¥41,818 million, respectively.

Summarized combined financial information of associated companies accounted for by the equity method as of March 31, 2009 and 2008 and for the years ended March 31, 2009, 2008 and 2007 are presented below:

		Millions	s of Yen	Millions of U.S. Dollars
		2009	2008	2009
Current assets		¥2,994,962	¥2,452,522	\$30,252
Property and equipment, net		1,827,265	1,392,618	18,457
Other assets		2,231,026	2,951,663	22,536
Total assets		¥7,053,253	¥6,796,803	\$71,245
Current liabilities		¥2,633,525	¥2,618,427	\$26,601
Non-current liabilities		2,445,519	2,383,764	24,702
Shareholders' equity		1,974,209	1,794,612	19,942
Total liabilities and shareholders' equity		¥7,053,253	¥6,796,803	\$71,245
		Millions of Yen		Millions of U.S. Dollars
	2009	2008	2007	2009
Gross profit	¥749,590	¥665,940	¥590,183	\$7,572
Net income	¥255,060	¥206,594	¥223,310	\$2,576

Associated companies include certain variable interest entities as defined in FIN No. 46R where the companies are not deemed to be the primary beneficiary. These variable interest entities mainly engage in mineral resources development projects. These variable interest entities have total assets of ¥210,630 million (\$2,128 million) and ¥90,894 million as of March 31, 2009 and 2008, respectively. The total amounts of investments in, advances to and guarantees of indebtness for these variable interest entities were ¥91,260 million (\$922 million) and ¥20,215 million as of March 31, 2009 and 2008, respectively.

The three major associated companies accounted for by the equity method included in the summarized combined financial information above are Sumitomo Mitsui Finance and Leasing Company, Limited (40% owned), Jupiter Telecommunication Co., Ltd. (approximately 27.7% owned), and P.T. Newmont Nusa Tenggara (economic interest 26% owned). The following summarized financial information for these three associated companies has been presented due to the relative significance of these entities to the Company's operations.
## Sumitomo Mitsui Finance and Leasing Company, Limited

Sumitomo Mitsui Finance and Leasing Company, Limited's summarized financial information as of and for the year ended March 31, 2009 and 2008:

	Millions of Yen		Millions of U.S. Dollars
	2009	2008	2009
Lease receivables and others	¥3,008,179	¥3,329,224	\$30,386
Property and equipment, net	183,851	52,053	1,857
Total assets	¥3,192,030	¥3,381,277	\$32,243
Current liabilities	¥1,533,999	¥1,571,836	\$15,495
Non-current liabilities	1,130,881	1,284,471	11,423
Shareholders' equity	527,150	524,970	5,325
Total liabilities and shareholders' equity	¥3,192,030	¥3,381,277	\$32,243
	Million	s of Yen	Millions of U.S. Dollars
	2009	2008	2009
Revenues	¥646,176	¥798,577	\$6,527
Net income	¥ 12,692	¥ 13,344	\$ 128

Sumitomo Mitsui Finance and Leasing Company, Limited engages in a variety of financial services, including leasing and leasing-related financing services. On October 1, 2007, Sumisho Lease Co., Ltd. merged with SMBC Leasing Company, Limited and changed its company name to Sumitomo Mitsui Finance and Leasing Company, Limited. Sumisho Lease Co., Ltd. was a consolidated subsidiary as of March 31, 2007. Sumisho Lease Co., Ltd. issued Sumitomo Mitsui Financial Group, Inc. 52,422,762 common shares at ¥7,011 per share, or ¥367,552 million in total, in this merger. As a result of this merger, the Companies recognized a gain of ¥27,252 million, related to the difference between the Companies' book value of the investment and the price at which shares were issued to Sumitomo Mitsui Financial Group, Inc., classified as "Gain (loss) on issuances of stock by subsidiaries and associated companies" and recognized deferred income taxes of ¥11,174 million on the gain for the year ended March 31, 2008.

## Jupiter Telecommunication Co., Ltd. ("J:COM")

J:COM's summarized financial information as of March 31, 2009 and 2008 and for the years ended March 31, 2009, 2008 and 2007:

		Million	Millions of U.S. Dollars	
		2009	2008	2009
Current assets		¥ 62,224	¥ 50,960	\$ 629
Property and equipment, net		380,879	340,243	3,847
Other assets		316,057	290,117	3,192
Total assets		¥759,160	¥681,320	\$7,668
Current liabilities		¥ 87,129	¥ 80,149	\$ 880
Non-current liabilities		317,221	264,488	3,204
Shareholders' equity		354,810	336,683	3,584
Total liabilities and shareholders' equity		¥759,160	¥681,320	\$7,668
		Millions of Yen		Millions of U.S. Dollars
	2009	2008	2007	2009
Revenues	¥303,624	¥272,328	¥234,466	\$3,067
Net income	¥ 28,252	¥ 25,165	¥ 25,598	\$ 285

J:COM is a Multiple System Operator (MSO) in Japan that provides multi-channel broadcasting, internet, and telephony services. As of March 31, 2009, the Company held an approximately 27.7% interest in J:COM. An approximately 24.0% interest\* in J:COM is indirectly owned through LGI/Sumisho Super Media, LLC ("Super Media"), a holding company that owns shares in J:COM. Super Media is approximately 41.3%-owned by the Company and approximately 58.7%-owned by Liberty Global, Inc. ("LGI"). An approximately 3.7% interest\*\* in J:COM is directly owned by the Company.

\* The Company and LGI have an agreement whereby the Company contributed substantially all its remaining ownership interest in J:COM to Super Media in September, 2005. Super Media will dissolve in February 2010 unless the Company and LGI agree otherwise.

\*\*As part of the reorganization of the Company's media business field, including J:COM, the Company acquired an approximately 3.7% interest in J:COM in September 2007. As to the reorganization of the Company's media business field, refer to Note 3.

## P.T. Newmont Nusa Tenggara

P.T. Newmont Nusa Tenggara ("PTNNT")'s summarized financial information as of December 31, 2008 and 2007 and for the years ended December 31, 2008, 2007 and 2006:

		Millions of Yen		Millions of U.S. Dollars
		2009	2008	2009
Current assets		¥ 35,863	¥ 77,691	\$ 362
Property and equipment, net		123,714	163,005	1,250
Other assets		57,868	44,612	584
Total assets		¥217,445	¥285,308	\$2,196
Current liabilities		¥ 32,469	¥ 41,589	\$ 328
Non-current liabilities		56,627	82,988	572
Shareholders' equity		128,349	160,731	1,296
Total liabilities and shareholders' equity		¥217,445	¥285,308	\$2,196
		Millions of Yen		Millions of U.S. Dollars
	2009	2008	2007	2009
Revenues	¥37,926	¥99,483	¥108,860	\$383
Net income	¥20,085	¥61,449	¥ 24,337	\$203

PTNNT, an Indonesian corporation holds a Contract of Work ("COW") issued by the Indonesian government, under which it explores for and develops on an exclusive basis mineral resources within certain defined areas in Sumbawa, Lombok and Nusa Tenggara Barat, Indonesia.

PTNNT is 80%-owned by Nusa Tenggara Partnership V.O.F. ("NTP"), a general partnership organized under the laws of the Netherlands, and 20%-owned by P.T. Pukuafu Indah ("PTPI").

NTP is 43.75%-owned by Nusa Tenggara Mining Corporation, a 74.3%-owned subsidiary of the Company, and 56.25%-owned by Newmont Indonesia Limited ("NIL"), a subsidiary of Newmont Mining Corporation ("Newmont"), both U.S. corporations. Both the Company and Newmont have significant participating rights in the NTP business and unanimous approval is needed for vital NTP decisions.

PTPI owned a 20% "carried interest," as its capital interest, in PTNNT. NTP funded indirectly this carried interest and PTPI agreed to assign 70% of its rights to dividends from PTNNT to NTP, pursuant to an agreement with NIL. Including its share of this carried interest, the Company's economic interest in PTNNT amounted to 30.5%. On May 25, 2007, PTPI fully repaid the carried interest funded by NTP. As a result of the carried interest repayment, the Company's economic interest in PTNNT has been reduced from 30.5% to 26%.

Under the COW, a portion of NTP must be offered for sale to the Indonesian government or to Indonesian nationals. If this offer is

accepted, the effect of this provision, combined with the effect of the repayment of the carried interest, could potentially reduce NTP's economic interest in PTNNT to 49%, and that of the Company's to 15.9%. On January 28, 2008, NTP agreed to sell 2% of PTNNT's shares to Kabupaten Sumbawa, one of the local governments. On February 11, 2008, PTNNT received notification from the Indonesian government alleging that PTNNT is in breach of its divestiture requirements under the COW and threatening to issue a notice to terminate the COW if PTNNT does not agree to divest a 3% interest (required to be offered for sale in 2006) and a 7% interest (required to be offered for sale in 2007), in accordance with the direction of the Indonesian government, by March 3, 2008. NTP made an effort to offer for sale to the central government and local governments, but was unsuccessful. On March 3, 2008, the Indonesian government and PTNNT filed for international arbitration as provided for under the article 21 of the COW.

Following a series of the arguments between the Indonesian government and PTNNT over whether or not the Indonesian government is entitled to terminate the COW in July through November 2008 and a hearing held in Jakarta in December 8 to 13, 2008, the arbitration panel issued its Final Award on the matter on March 31, 2009. In its Final Award decision, (1) the arbitration panel determined that PTNNT's foreign shareholders had not complied with the divestiture procedure required by the COW in 2006 and 2007 (2006 3% interest and 2007 7% interest), but the panel ruled that the Indonesian government is not entitled to immediately

terminate the COW and the panel rejected the Indonesian government's claim for damages. (2) The Arbitration Panel granted PTNNT 180 days from the date of notification of the Final Award to transfer 17% interest in total including 2008 7% interest as described above in PTNNT to the Indonesian government and local governments or their respective nominees. PTNNT is committed to working with the Indonesian government to transfer the shares pursuant to the award.

The Companies engage in various agency transactions with associated companies involving sales by third parties to associated companies and sales by associated companies to third parties. Net fees earned on these transactions are not material. Transactions with associated companies are summarized as follows:

	Millions of Yen			Millions of U.S. Dollars
	2009	2008	2007	2009
Management and secondment fees, received	¥2,857	¥2,811	¥3,662	\$29
Interest income	2,345	2,398	2,332	24
Interest expense	879	763	404	9

## 9 PROPERTY AND EQUIPMENT

Property and equipment, including property and equipment under capital leases (see Note 22) as of March 31, 2009 and 2008 consisted of the following:

	Millions of Yen		Millions of U.S. Dollars
	2009	2008	2009
Land and land improvements	¥ 224,508	¥ 208,425	\$ 2,268
Buildings, including leasehold improvements	412,822	386,328	4,170
Machinery and equipment	1,017,666	916,313	10,279
Projects in progress	23,875	23,201	241
Mining rights	47,016	62,190	475
Total	1,725,887	1,596,457	17,433
Less: Accumulated depreciation	(670,738)	(599,329)	(6,775)
Property and equipment, net	¥1,055,149	¥ 997,128	\$10,658

Depreciation expense for the years ended March 31, 2009, 2008 and 2007 was ¥132,520 million (\$1,338 million), ¥123,681 million and ¥93,812 million, respectively.

The Companies assess the potential impairment of all material long-lived assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Certain assets, primarily mining rights of oil development in North Sea were deemed to be impaired during the year ended March 31, 2009, and certain assets, primarily mining rights of gas development in North America were deemed to be impaired during the years ended March 31, 2008 and 2007. Those impairment losses were recognized in Mineral Resources & Energy and Overseas Subsidiaries and Branches. The losses recognized from the impairment for the years ended March 31, 2009, 2008 and 2007 were applicable to the following segments:

	Millions of Yen			Millions of U.S. Dollars
	2009	2008	2007	2009
Metal Products	¥ —	¥ 18	¥ 46	\$—
Transportation & Construction Systems	4	15	37	0
Infrastructure	_	518	140	_
Media, Network & Lifestyle Retail	415	1,264	754	4
Chemical & Electronics	10	—	12	0
Mineral Resources & Energy	6,424	7,185	4,801	65
General Products & Real Estate	1,105	40	22	11
Domestic Regional Business Units and Offices	_	_	117	_
Overseas Subsidiaries and Branches	731	2,762	1,997	8
Corporate and Eliminations	381	—	1,490	4
Total	¥9,070	¥11,802	¥9,416	\$92

These amounts were included in "Impairment losses on longlived assets" in the accompanying Consolidated Statements of Income. Such impairment losses were calculated based on appraisals for assets or using the best estimates of discounted future cash flows based on realistic assumptions as to continuing operations.

# 10 GOODWILL AND OTHER INTANGIBLE ASSETS

## (a) Intangible Assets

The components of intangible assets subject to amortization as of March 31, 2009 and 2008 are as follows:

		Millions of Yen 2009			lillions of U.S. Dolla	rs
					2009	
	Gross amount	Accumulated amortization	Net carrying value	Gross amount	Accumulated amortization	Net carrying value
Software	¥103,196	¥ 75,263	¥ 27,933	\$1,042	\$ 760	\$ 282
Sales licenses, trademarks and						
customer relationships	189,619	33,765	155,854	1,915	341	1,574
Other	13,974	4,913	9,061	142	50	92
Total	¥306,789	¥113,941	¥192,848	\$3,099	\$1,151	\$1,948

		Millions of Yen				
		2008				
	Gross amount	Accumulated amortization	Net carrying value			
Software	¥ 85,416	¥58,491	¥ 26,925			
Sales licenses, trademarks and						
customer relationships	175,222	29,067	146,155			
Other	9,952	3,619	6,333			
Total	¥270,590	¥91,177	¥179,413			

Intangible assets subject to amortization acquired during the years ended March 31, 2009 and 2008 were ¥51,631 million (\$522 million) and ¥75,629 million, respectively, which were related primarily to acquisitions described in Note 3. For the year ended March 31, 2007, certain subsidiaries changed their fiscal year-ends to March 31, mainly from December 31, in order to conform the subsidiaries' fiscal year ends with the fiscal year end of the Company. The earnings or losses of the subsidiaries for the stub period of the fiscal year exceeding 12 months were directly credited or charged to unappropriated retained earnings in order to maintain the comparability of periodic earnings. Intangible assets subject to amortization acquired during the stub period of the year

ended March 31, 2007 were ¥2 million. The weighted-average amortization periods are five years for software, fifteen years for sales licenses, trademarks and customer relationships, and twenty years for other. Aggregate amortization expense for the years ended March 31, 2009, 2008 and 2007 was ¥24,934 million (\$252 million), ¥22,943 million and ¥19,466 million, respectively. Estimated amortization expense for the next five years ending March 31 is: ¥22,787 million (\$230 million) in 2010, ¥19,406 million (\$196 million) in 2011, ¥17,534 million (\$177 million) in 2012, ¥15,833 million (\$160 million) in 2013, and ¥13,772 million (\$139 million) in 2014, respectively.

The components of intangible assets not subject to amortization as of March 31, 2009 and 2008 are as follows:

	Millio	Millions of Yen	
	2009	2008	2009
Leaseholds on land	¥18,549	¥18,364	\$187
Sales licenses and trademarks	10,632	6,812	107
Other	725	639	8
Total	¥29,906	¥25,815	\$302

In accordance with SFAS No. 142 and No. 144, these intangible assets were tested for impairment. For the years ended March 31, 2009, 2008 and 2007, the Companies recognized impairment losses of ¥1,703 million (\$17 million), ¥466 million and ¥93 million,

respectively. These amounts were included in "Impairment losses on long-lived assets" in the accompanying Consolidated Statements of Income. Impairment losses recorded for the year ended March 31, 2009 consist primarily of ¥1,555 million (\$16 million) for the write-down of intangible assets related to an acquired sales license and others of the U.S. subsidiary. Fair value was determined based on the discounted cash flows in a revised

business plan. These impaired assets were included in the Chemical & Electronics Business Unit segment and Overseas Subsidiaries and Branches segment.

## (b) Goodwill

The following table shows changes in the carrying amount of goodwill by operating segment for the years ended March 31, 2009 and 2008:

		Millions of Yen						
As of March 31, 2009:	Balance, beginning of year	Acquisition	Impairment losses	Foreign currency translation adjustments and other	Balance, end of year			
Metal Products	¥ 5,228	¥ 860	¥ —	¥ (896)	¥ 5,192			
Transportation & Construction Systems	28,710	2,161	_	(1,930)	28,941			
Media, Network & Lifestyle Retail	72,676	9,314	(372)	1,214	82,832			
Chemical & Electronics	6,107	_	(1,449)	(195)	4,463			
Mineral Resources & Energy	606	_	_	_	606			
General Products & Real Estate	18,453	146	_	(1,460)	17,139			
Financial & Logistics	108	_	_	_	108			
Overseas Subsidiaries and Branches	42,289	2,035	(2,120)	(3,684)	38,520			
Total	¥174,177	¥14,516	¥(3,941)	¥(6,951)	¥177,801			

			Millions of Yen		
As of March 31, 2008:	Balance, beginning of year	Acquisition	Impairment losses	Foreign currency translation adjustments and other	Balance, end of year
Metal Products	¥ 3,189	¥ 2,854	¥ —	¥ (815)	¥ 5,228
Transportation & Construction Systems	20,683	13,983	_	(5,956)	28,710
Media, Network & Lifestyle Retail	13,608	58,957	_	111	72,676
Chemical & Electronics	7,533	286	(867)	(845)	6,107
Mineral Resources & Energy	—	606	—	—	606
General Products & Real Estate	22,889	533	_	(4,969)	18,453
Financial & Logistics	_	108	_	—	108
Overseas Subsidiaries and Branches	41,800	8,086	(410)	(7,187)	42,289
Total	¥109,702	¥85,413	¥(1,277)	¥(19,661)	¥174,177

		I	Millions of U.S. Dolla	rs	
As of March 31, 2009:	Balance, beginning of year	Acquisition	Impairment losses	Foreign currency translation adjustments and other	Balance, end of year
Metal Products	\$ 53	\$9	\$ —	\$(10)	\$ 52
Transportation & Construction Systems	290	22	_	(20)	292
Media, Network & Lifestyle Retail	734	94	(4)	13	837
Chemical & Electronics	62	_	(15)	(2)	45
Mineral Resources & Energy	6	_	_	_	6
General Products & Real Estate	186	1	_	(14)	173
Financial & Logistics	1	_	_	_	1
Overseas Subsidiaries and Branches	427	21	(21)	(37)	390
Total	\$1,759	\$147	\$(40)	\$(70)	\$1,796

\*Foreign currency translation adjustments and other consists primarily of reclassifications to/from other accounts.

In accordance with SFAS No. 142, goodwill was tested for impairment. For the years ended March 31, 2009, 2008 and 2007, the Companies recognized impairment losses of ¥3,941 million (\$40 million), ¥1,277 million and ¥313 million, respectively. These amounts were included in "Impairment losses on long-lived assets" in the accompanying Consolidated Statements of Income. Impairment losses recorded for the year ended March 31, 2009 consist primarily of ¥3,569 million (\$36 million) for goodwill of the

U.S. subsidiary. Fair value was determined based on the discounted cash flows in a revised business plan. This goodwill was included in the Chemical & Electronics Business Unit segment and Overseas Subsidiaries and Branches segment.

The Companies used preliminary estimates with respect to the value of the underlying net assets of the acquired companies in determining the amount of goodwill. The amount of goodwill may be adjusted upon completion of the purchase price allocation.

# 11 SHORT-TERM AND LONG-TERM DEBT

Short-term debt as of March 31, 2009 and 2008 consisted of the following:

	Millions of Yen			Millions of U.S. Dollars	
	20	09	20	08	2009
		Weighted average interest rate		Weighted average interest rate	
Loans, principally from banks	¥471,057	2.34%	¥356,012	3.42%	\$4,758
Commercial paper	321,112	0.84	269,094	1.64	3,244
Total	¥792,169		¥625,106		\$8,002

The interest rates represent weighted average rates in effect as of March 31, 2009 and 2008 though the range of the interest rates varies by borrowing currency.

banks, in the amount of \$1,050 million with foreign banks and ¥445,000 million (\$4,495million) with domestic banks. All of these lines of credit were unused as of March 31, 2009.

The Companies have line of credit agreements available for immediate borrowing with syndicates of domestic and foreign

Long-term debt as of March 31, 2009 and 2008 and interest rates as of March 31, 2009 consisted of the following:

	Millions of Yen		Millions of U.S. Dollars
	2009	2008	2009
Secured long-term debt:			
Banks and insurance companies, maturing serially through 2024,			
average rate 4.65%	¥ 221,939	¥ 214,091	\$ 2,242
Bonds payable in Indonesian rupiah, maturing serially through 2010,			
average rate 11.24%	17,015	35,090	172
Unsecured long-term debt:			
Banks and insurance companies, maturing serially through 2025,			
average rate 1.53%	2,251,570	2,294,652	22,743
Bonds payable in Japanese yen due,			
2008, fixed rate		13,991	_
2010, fixed rates 0.81% to 2.07%	30,035	30,078	303
2011, fixed rates 0.82% to 1.28%	32,125	32,017	324
2012, fixed and floating rates 1.07% to 1.17%	30,003	29,924	303
2013, fixed and floating rates 1.03% to 1.43%	45,272	45,196	457
2014, fixed and floating rates 1.45% to 1.83%	40,806	40,797	412
2015, floating rate 0.96%	15,000	15,000	152
2016, fixed rates 1.70% to 2.12%	52,556	52,241	531
2017, fixed and floating rates 1.33% to 1.98%	20,635	20,545	208
2018, fixed and floating rates 1.35% to 1.89%	25,606	25,474	259
2019, fixed rate 2.21%	10,897	10,745	110
Medium-term notes, maturing serially through 2018, average rate 1.84%	116,319	223,977	1,175
Various notes and bonds, maturing serially through 2011, average rate 0.64%	750	810	8
Capital lease obligations	35,310	93,814	357
Other	268,463	286,400	2,712
Total	3,214,301	3,464,842	32,468
Less: Current maturities	(393,014)	(452,850)	(3,970)
Long-term debt, less current maturities	¥2,821,287	¥3,011,992	\$28,498

Annual maturities of long-term debt as of March 31, 2009 are as follows:

Year ending March 31,	Millions of Yen	Millions of U.S. Dollars
2010	¥ 393,014	\$ 3,970
2011	523,359	5,287
2012	566,917	5,726
2013	421,508	4,258
2014	320,494	3,237
2015 and thereafter	989,009	9,990
Total	¥3,214,301	\$32,468

Most short-term and long-term loans from banks contain certain covenants. The banks may, under certain conditions, require the Companies to provide collateral (or additional collateral) or guarantors. The banks may treat any collateral as collateral for all indebtedness to the banks. Several of the loan agreements require maintenance of certain financial ratios and minimum levels of tangible net worth. Default provisions of certain agreements grant certain rights of possession to the banks. The borrower may be required to make early repayments of outstanding amounts under some agreements, principally with government-owned financial institutions, if the lender concludes that the borrower is able to repay the outstanding amount through improved earnings or from the proceeds of an equity or debt offering, and makes the prepayment request. Certain agreements provide that the banks may require the borrower to receive bank approval prior to the payment of dividends and other appropriations of earnings, before presentation to the shareholders. The Companies have not been asked to make any prepayments during the years ended March 31, 2009, 2008 and 2007 and currently do not anticipate any prepayment requests.

The Companies have been in compliance with all of the shortterm borrowing and long-term debt obligation covenants for the years ended March 31, 2009, 2008 and 2007.

#### **Pledged Assets**

The following table summarizes the book value of assets pledged as collateral for short-term debt and long-term debt, including current maturities of long-term debt of the Companies as of March 31, 2009:

	Millions of Yen	Millions of U.S. Dollars
Cash and deposits	¥ 17,699	\$ 179
Marketable securities and investments	68,602	693
Trade receivables and long-term receivables	331,950	3,353
Property and equipment, net	88,480	894
Total	¥506,731	\$5,119

Such collateral secured the following obligations:

	Millions of Yen	Millions of U.S. Dollars
Short-term debt	¥ 14,536	\$ 147
Long-term debt, including current maturities of long-term debt	327,729	3,310
Total	¥342,265	\$3,457

In addition to the above, marketable securities and investments of ¥12,333 million (\$125 million) are pledged as substitution for a guarantee deposit.

Trust receipts issued under customary import financing arrangements give recipient banks a security interest in the merchandise imported and/or the accounts receivable or sales proceeds resulting from the sale of such merchandise. The Companies repay the related notes and acceptances payable at the maturity dates without applying the sales proceeds to specific notes or acceptances. The large number of transactions makes it impracticable to determine the aggregate amounts of assets covered by outstanding trust receipts.

# 12 INCOME TAXES

The Company is subject to a national corporate tax of 30%, an inhabitant tax of 6.21% and a deductible business tax of 7.56%, which in the aggregate resulted in a statutory income tax rate of

approximately 41%. Foreign subsidiaries are subject to the income taxes of the countries in which they operate.

Income before income taxes and minority interests in earnings of subsidiaries for the years ended March 31, 2009, 2008 and 2007 is as follows:

		Millions of Yen		
	2009	2008	2007	2009
Domestic	¥118,980	¥229,492	¥186,258	\$1,202
Foreign	200,655	138,101	145,671	2,027
Total	¥319,635	¥367,593	¥331,929	\$3,229

Income tax provision for the years ended March 31, 2009, 2008 and 2007 is as follows:

		Millions of Yen		
	2009	2008	2007	2009
Current:				
Domestic	¥36,359	¥ 47,581	¥ 59,723	\$367
Foreign	50,768	37,444	40,076	513
Deferred:				
Domestic	(3,131)	33,999	13,448	(31)
Foreign	12,307	748	1,596	124
Total	¥96,303	¥119,772	¥114,843	\$973

The reconciliation between the statutory income tax rate in Japan and the Companies' effective income tax rate reflected in the accompanying Consolidated Statements of Income for the years ended March 31, 2009, 2008 and 2007 is summarized as follows:

2009	2008	2007
41.0%	41.0%	41.0%
1.2	0.9	0.7
(5.0)	(2.3)	(1.9)
3.2	0.2	0.8
(6.9)	(5.1)	(4.2)
(3.4)	(2.1)	(1.8)
30.1%	32.6%	34.6%
	41.0% 1.2 (5.0) 3.2 (6.9) (3.4)	41.0%         41.0%           1.2         0.9           (5.0)         (2.3)           3.2         0.2           (6.9)         (5.1)           (3.4)         (2.1)

Total income taxes recognized for the years ended March 31, 2009, 2008 and 2007 are allocated as follows:

	Millions of Yen			Millions of U.S. Dollars
	2009	2008	2007	2009
Income before income taxes and minority interests				
in earnings of subsidiaries	¥ 96,303	¥119,772	¥114,843	\$ 973
Shareholders' equity:				
Net unrealized holding gains (losses) on securities available-for-sale	(72,831)	(94,696)	3,745	(736)
Foreign currency translation adjustments	(15,605)	(572)	1,416	(158)
Net unrealized gains (losses) on derivatives	(2,912)	1,365	2,507	(29)
Pension liability adjustments	(16,766)	(7,632)	(21,079)	(169)
Total income taxes	¥(11,811)	¥ 18,237	¥101,432	\$(119)

	Millions of Yen		Millions of U.S. Dollars
	2009	2008	2009
Assets:			
Net operating loss carry forwards	¥ 30,219	¥ 20,554	\$ 305
Investment securities	46,203	46,544	466
Inventories and long-lived assets	35,698	38,539	360
Allowance for doubtful receivables	1,741	2,211	18
Accrued pension and retirement benefits	51,270	33,982	518
Accrual and other	18,342	12,274	185
Gross deferred tax assets	183,473	154,104	1,852
Less: Valuation allowance	(21,026)	(13,030)	(212)
Deferred tax assets, less valuation allowance	162,447	141,074	1,640
Liabilities:			
Investment in marketable securities	(19,932)	(93,704)	(201)
Deferred gain on sales of property for tax purposes	(22,418)	(24,832)	(226)
Securities contributed to the Trust	(22,941)	(22,540)	(232)
Undistributed earnings of subsidiaries and associated companies	(76,222)	(73,318)	(770)
Long-lived assets	(75,550)	(52,174)	(763)
Other	(15,454)	(17,853)	(156)
Gross deferred tax liabilities	(232,517)	(284,421)	(2,348)
Net deferred tax liabilities	¥ (70,070)	¥(143,347)	\$ (708)

The tax effects of temporary differences that give rise to significant components of deferred tax assets and liabilities as of March 31, 2009 and 2008 are as follows:

Deferred income taxes as of March 31, 2009 and 2008 are reflected in the accompanying Consolidated Balance Sheets as follows:

	Millions of Yen		Millions of U.S. Dollar	
	2009	2008	2009	
Assets:				
Deferred income taxes	¥ 33,987	¥ 39,300	\$ 343	
Deferred income taxes, non-current	36,161	14,228	365	
Liabilities:				
Other current liabilities	(1,954)	(7,602)	(19)	
Deferred income taxes, non-current	(138,264)	(189,273)	(1,397)	
Net deferred tax liabilities	¥ (70,070)	¥(143,347)	\$ (708)	

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not that the Company will realize the benefits of these deductible differences, net of the existing valuation allowances. The amount of the deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced. The net change in the total valuation allowance for the years ended March 31, 2009, 2008 and

2007 was an increase of ¥7,996 million (\$81 million), a decrease of ¥21 million, and an increase of ¥780 million, respectively.

The valuation allowance relates primarily to the valuation allowance for deferred tax assets associated with net operating loss carryforwards of certain domestic subsidiaries. The Company has performed an analysis for each of these subsidiaries to assess their ability to realize such deferred tax assets. Considering scheduled reversals of deferred tax liabilities, projections for future taxable income, historical performance, tax planning strategies, market conditions and other factors, as appropriate, management believes it is more likely than not that these subsidiaries will realize their respective deferred tax assets (principally net operating loss carryforwards) net of the existing valuation allowance.

As of March 31, 2009 and 2008, the Company has not provided a deferred tax liability on the undistributed earnings of its foreign subsidiaries and foreign corporate joint ventures because the Company intends to reinvest those unremitted earnings indefinitely. A deferred tax liability will be recognized when the Company no longer plans to permanently reinvest the undistributed earnings. As of March 31, 2009 and 2008, the amounts of undistributed earnings of such foreign subsidiaries and foreign corporate joint ventures on which a deferred tax liability has not been recognized in the accompanying consolidated financial statements totaled to ¥563,876 million (\$5,696 million) and ¥449,615 million, respectively. Calculation of the unrecognized deferred tax liability is not practicable. The domestic undistributed earnings would not, under present Japanese tax laws, be subject to additional taxation.

As of March 31, 2009, the Companies have aggregate net operating loss carryforwards of ¥72,790 million (\$735 million), which may be used as a deduction in the determination of taxable income in future periods. If not utilized, such loss carryforwards expire as follows:

Year ending March 31, N	fillions of Yen	Millions of U.S. Dollars
2010	¥ 2,361	\$ 24
2011	2,066	21
2012	2,480	25
2013	2,417	24
2014	3,465	35
2015 and thereafter	60,001	606
Total	¥72,790	\$735

The Companies adopted FIN No. 48 from April 1, 2007.

A reconciliation of the beginning and ending amount of gross unrecognized tax benefits is as follows:

	Millions of Yen		Millions of U.S. Dollars
	2009	2008	2009
Balance, beginning of the year	¥ 7,357	¥6,630	\$75
Increase related to current year tax positions	14	870	0
Increase related to prior year tax positions	—	49	_
Decrease related to prior year tax positions	(6,228)	—	(63)
Settlements	(666)	(192)	(7)
Balance, end of the year	¥ 477	¥7,357	\$5

The total amount of unrecognized tax benefits as of March 31, 2009 and 2008 that, if recognized, would affect the effective tax rate, are ¥477 million (\$5 million) and ¥7,357 million, respectively. Given the uncertainty regarding when tax authorities will complete their examinations, the items subject to their examinations and the possible outcomes of their examinations, an accurate estimate of significant increases or decreases that may occur within the next 12 months cannot be made at this time. Based on the facts that the Companies have evaluated, any change in the unrecognized

tax benefits within the next 12 months is not expected to be material to the financial statements.

Interest and penalties included in income taxes are not material for the years ended March 31, 2009 and 2008. The Companies file income tax returns in Japan and various foreign tax jurisdictions. In Japan, the United States and other major foreign tax jurisdictions, the Companies with few exceptions will not be subject to income tax examinations by tax authorities for the years before 2002.

## **13** ACCRUED PENSION AND RETIREMENT BENEFITS

The Company has non-contributory defined benefit pension plans (the "Plans") covering substantially all employees other than directors and executive officers. The Plans provide benefits based upon years of service, compensation at the time of severance, and other factors. Most of the subsidiaries have unfunded retirement benefit plans and/or funded pension plans. Employees, other than directors, are entitled to, under most circumstances, upon mandatory retirement at normal retirement age or earlier termination of employment, lump-sum retirement benefits based on compensation at the time of retirement, years of service and other factors. Net periodic pension costs for the years ended March 31, 2009, 2008 and 2007 include the following components:

		Millions of U.S. Dollars		
	2009	2008	2007	2009
Service cost—benefits earned during the year	¥ 6,923	¥ 6,936	¥ 7,297	\$ 70
Interest cost on projected benefit obligation	5,318	4,905	5,047	54
Expected return on plan assets	(4,829)	(5,105)	(5,220)	(49)
Amortization of unrecognized actuarial loss	4,293	3,060	2,181	43
Amortization of unrecognized prior service cost	224	252	213	2
(Gain) loss on settlements and curtailments	_	4	(73)	_
Net periodic pension cost	¥11,929	¥10,052	¥ 9,445	\$120

The reconciliation of beginning and ending balances of the projected benefit obligations and the fair value of the plan assets is as follows:

	Millions	s of Yen	Millions of U.S. Dollars
-	2009	2008	2009
Change in benefit obligations:			
Projected benefit obligations, beginning of year	¥186,922	¥193,883	\$1,888
Service cost	6,923	6,936	70
Interest cost	5,318	4,905	54
Actuarial (gain) loss	9,655	(9,129)	97
Plan amendments	(28)	5	(0)
Benefits paid	(9,443)	(9,806)	(95)
Settlements	(122)	(803)	(1)
Acquisitions and divestitures	(2,425)	1,734	(25)
Foreign currency translation adjustments	(2,477)	(803)	(25)
Projected benefit obligations, end of year	194,323	186,922	1,963
Change in plan assets:			
Fair value of plan assets, beginning of year	197,086	218,942	1,991
Actual return on plan assets	(32,648)	(26,856)	(330)
Employer contribution	41,298	13,919	417
Benefits paid from plan assets	(8,012)	(8,034)	(81)
Settlements	(11)	(678)	(0)
Acquisitions and divestitures	(2,443)	163	(25)
Foreign currency translation adjustments	(2,990)	(370)	(30)
Fair value of plan assets, end of year	192,280	197,086	1,942
Funded status	¥ (2,043)	¥ 10,164	\$ (21)
Amounts recognized in the accompanying Consolidated Balance Sheets consist of:			
Other current assets and Prepaid expenses, non-current			
(Prepaid cost for retirement benefits)	17,960	24,238	181
Accrued pension and retirement benefits	(20,003)	(14,074)	(202)
Net amount recognized	¥ (2,043)	¥ 10,164	\$ (21)

The amounts recognized in accumulated other comprehensive income (loss) (pretax amount) are as follows:

	Millio	Millions of Yen	
	2009	2008	2009
Actuarial loss	¥113,136	¥69,966	\$1,143
Prior service cost	659	880	6
Total	¥113,795	¥70,846	\$1,149

The measurement dates used to determine the benefit obligations are mainly March 31 of each year.

The Companies' funding policy is based on a number of factors including the tax deductibility of contributions, funded status, actuarial calculations and other considerations. Contributions are intended to provide not only for benefits attributable to service to date but also for those expected to be earned in the future. In addition, the Company may contribute certain marketable equity securities, or cash to an employee retirement benefit trust in order to maintain a sufficient level of funding at the end of the fiscal year.

### The asset allocations are as follows:

	2009	2008
	Actual Allocation	Actual Allocation
Equity securities	35%	45%
Debt securities	35%	39%
Other*	30%	16%
Total	100%	100%

\*Other mainly includes cash, alternative investments and life insurance company general accounts.

The Companies set investment policies, strategies and target allocation and oversees the investment allocation process, which includes selecting investment managers, commissioning periodic asset-liability studies, setting long-term strategic targets and monitoring asset allocations. The target allocations are guidelines, not limitations, and occasionally the Companies will approve an allocation above or below a target allocation.

The Companies' target allocation is 53% equity securities, 34% debt securities and 13% other.

Assumptions used for the years ended March 31, 2009, 2008 and 2007 in determining costs and the funded status information shown above are principally as follows:

## Weighted average assumptions used to determine the net periodic benefit cost

	2009	2008	2007
Discount rate	3.0%	2.6%	2.6%
Expected long-term rate of return on plan assets	2.5%	2.3%	2.3%
Rate of expectable salary increase	3.1%	3.2%	3.0%

## Weighted average assumptions used to determine the benefit obligations

	2009	2008
Discount rate	2.4%	3.0%
Rate of expectable salary increase	2.9%	3.1%

The Companies' expected long-term rate of return on plan assets assumption is derived from a detailed study that includes a review of the asset allocation strategy, anticipated future long-term performance of individual asset classes, risks and correlations for each of the asset classes that comprise the funds' asset mix.

The accumulated benefit obligations for the defined benefit plans of the Companies are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2009	2008	2009
Accumulated benefit obligations, end of year	¥187,212	¥179,290	\$1,891

The employer's contributions expected to be paid for the year ending March 31, 2010 are ¥10,368 million (\$105 million).

Benefits expected to be paid in the future are as follows:

Year ending March 31,	Millions of Yen	Millions of U.S. Dollars
2010	¥ 9,916	\$ 100
2011	9,952	101
2012	10,582	107
2013	10,465	106
2014	10,619	107
2015 – 2019	53,304	538
Total	¥104,838	\$1,059

The actuarial loss and prior service costs that will be amortized into net periodic pension costs for the year ending March 31, 2010 are ¥7,412 million (\$75 million) and ¥436 million (\$4 million), respectively.

Certain subsidiaries have defined contribution plans. The cost of defined contribution plans for the years ended March 31, 2009, 2008 and 2007 were ¥1,910 million (\$19 million), ¥2,224 million and ¥1,717 million, respectively.

In addition to unfunded retirement benefit plans or funded pension plans, certain domestic subsidiaries and associated companies also participate in a multiemployer defined benefit pension plan, recognizing the required contributions for a period as net pension cost and recognizing any contributions due and unpaid as a liability. The total amount of the domestic subsidiaries' contributions to the plan for the years ended March 31, 2009, 2008 and 2007 were ¥2,197 million (\$22 million), ¥1,799 million and ¥1,669 million, respectively.

## 14 SHAREHOLDERS' EQUITY

## (a) Common Stock and Additional Paid-in Capital

Under the Company Law of Japan ("the Company Law"), at least 50% of the proceeds of certain issues of common shares shall be credited to the common stock account. The remainder of the proceeds shall be credited to additional paid-in capital. The Company Law permits, upon approval of the general meeting of shareholders, the transfer of amounts from additional paid-in capital to the common stock account.

For the year ended March 31, 2008, under the Company Law, there was an increase of ¥11,190 million in "Additional paid-in capital" in the accompanying Consolidated Balance Sheets as a result of the Share Exchange described in Note 3 (3).

#### (b) Appropriated for Legal Reserve

The Company Law provides that a 10% dividend of retained earnings shall be appropriated as additional paid-in capital or legal reserve until an aggregate amount of additional paid-in capital and legal reserve equals 25% of common stock. The legal reserve may be used to eliminate or reduce a deficit or transferred to retained earnings by resolution of the shareholders.

### (c) Unappropriated Retained Earnings

Retained earnings available for dividends under the Company Law is based on the amount recorded in the Company's general accounting records maintained in accordance with accounting principles generally accepted in Japan.

The Company Law limits the amount of retained earnings available for dividends. Retained earnings of ¥270,972 million (\$2,737 million) and ¥243,255 million, shown by the Company's accounting records as of March 31, 2009 and 2008, respectively, exclusive of the amount previously appropriated for legal reserve, were not restricted by the limitations under the Company Law.

Dividends are approved by the shareholders at the general meeting of shareholders held subsequent to the statutory fiscal period for which the dividends are payable to shareholders. Interim dividends are approved by the Board of Directors for the interim six-month period. Dividends are reported in the accompanying Consolidated Statements of Shareholders' Equity and Comprehensive Income when approved.

On June 19, 2009, the shareholders authorized a cash dividend to shareholders of record as of March 31, 2009 of ¥15 (\$0.2) per share for a total of ¥18,750 million (\$189 million).

## (d) Stock Option Plan

The Company has stock option plans for directors, executive officers of the Company, and corporate officers under the Company's qualification system. Under the plans, each stock option granted from September 1, 2006 entitles the recipient to acquire 100 shares of common stock at an exercise price equal to the greater of (i) 105% of the average closing market price of the Company's common stock on the Tokyo Stock Exchange for the calendar month before the grant date (excluding days when there were no transactions), or (ii) the closing market price of the Company's common stock on the Tokyo Stock Exchange on the grant date (or the closing market price on the day immediately preceding such date, if there were no transactions on such date). Each stock option granted until August 31, 2006 entitles the recipient to acquire 1,000 shares of common stock under the same conditions described above.

The options vest 100% at the grant date. The options granted are exercisable beginning April 1 of the fiscal year after the fiscal year in which they are granted. They are exercisable for four years and three months from that date.

On May 16, 2008, the Board of Directors, and on June 20, 2008, the shareholders authorized the issue of new stock options for up to 195,000 shares of common stock. The options for 195,000 shares were granted under these authorizations. On May 15, 2009, the Board of Directors, and on June 19, 2009, the shareholders authorized the issue of new stock options for up to 195,000 shares of common stock.

The following table summarizes information about stock option activity for the years ended March 31, 2009, 2008 and 2007:

		2009		2008		2007	
	Number of shares	Weighted average exercise price	Weighted average exercise price	Number of shares	Weighted average exercise price	Number of shares	Weighted average exercise price
		Yen	U.S. Dollars		Yen		Yen
Outstanding, beginning of year	386,000	¥1,941	\$20	383,000	¥1,255	367,000	¥ 882
Granted	195,000	1,537	16	196,000	2,415	189,000	1,624
Exercised	22,000	1,068	11	174,000	981	142,000	831
Cancelled or expired	42,000	1,980	20	19,000	1,803	31,000	1,028
Outstanding, end of year	517,000	1,822	18	386,000	1,941	383,000	1,255
Options exercisable, end of year	324,000	¥1,992	\$20	196,000	¥1,481	199,000	¥ 914

The following table summarizes information about stock options outstanding and exercisable as of March 31, 2009:

Outstanding				Exercisable			
Exercisable price range	Number of shares	Weighted average exercise price	Weighted average exercise price	Weighted average remaining life	Number of shares	Weighted average exercise price	Weighted average exercise price
Yen	-	Yen	U.S. Dollars			Yen	U.S. Dollars
¥ 801 ~ 1,000	22,000	¥ 934	\$ 9	1.07	22,000	¥ 934	\$ 9
1,401 ~ 1,600	193,000	1,537	16	4.25	_	_	_
1,601 ~ 1,800	132,000	1,624	16	2.25	132,000	1,624	16
2,401 ~ 2,600	170,000	2,415	24	3.25	170,000	2,415	24
	517,000	¥1,822	\$18	3.28	324,000	¥1,992	\$20

The fair value of these stock options was estimated using the Black-Scholes option pricing model with the following weighted-average valuation assumptions:

	2009	2008
Expected life	4.5 years	4.5 years
Risk-free rate	1.07%	1.31%
Expected volatility	29.77%	29.18%
Expected dividend yield	1.65%	1.37%

The Company has stock-linked compensation plans for directors and executive officers. Under the plans, each stock option granted beginning September 1, 2006 entitles the recipient to acquire 100 shares of common stock at an exercise price equal to ¥1 (\$0.01) per share. Each stock option granted prior to and including August 31, 2006 entitles the recipient to acquire 1,000 shares of common stock at an exercise price equal to ¥1 per share. On May 16, 2008, the Board of Directors, and on June 20, 2008, the shareholders authorized the issue of new stock options under these stock-linked compensation plans for up to 240,000 shares of common stock based on the plans. Options for 143,000 shares were granted under these authorizations. On May 15, 2009, the Board of Directors, and on June 19, 2009, the shareholders authorized the issue of new stock options for up to 490,000 shares of common stock based on the plans.

The options vest 100% at the grant date. The options granted are exercisable beginning the day after leaving their positions as both director and executive officer of the Company. The options are exercisable for ten years from that date. The following table summarizes information about stock option activity under the stock-linked compensation plans for the year ended March 31, 2009 and 2008:

2009	2008
Number of shares	Number of shares
181,400	111,000
143,000	94,400
23,600	24,000
_	_
300,800	181,400
2,800	—
	Number of shares           181,400           143,000           23,600

The fair value of these stock options based on the plans was estimated using the Black-Scholes option pricing model with the following weighted-average valuation assumptions:

	2009	2008
Expected life	3.2 years	3.6 years
Risk-free rate	0.89%	1.16%
Expected volatility	32.83%	26.67%
Expected dividend yield	1.88%	1.36%

Compensation expense incurred based on the stock option plans and the stock-linked compensation plans for the years ended March 31, 2009, 2008 and 2007 was ¥258 million (\$3 million), ¥305 million and ¥220 million, respectively.

#### (e) Effect of Adoption of New Accounting Standard

As described in Note 12, for the year ended March 31, 2008, the adoption of FIN No. 48 decreased unappropriated retained earnings by ¥5,196 million. The adoption of EITF Issue No. 06-2 "Accounting for Sabbatical Leave and Other Similar Benefits Pursuant to FASB Statement No. 43" decreased unappropriated retained earnings by ¥903 million. EITF 06-2 provides guidance as to compensation cost associated with a sabbatical or other similar benefit arrangement that requires the compensation of a minimum service period, in which the benefit does not increase with additional years of service, in which the individual continues to be a compensated employee and is not required to perform duties for the entity during the absence. The compensation cost associated with a sabbatical or other similar benefit arrangement should be accrued over the requisite service period.

## (f) Effect of the Change in the Reporting Period of Subsidiaries and Associated Companies

EITF Issue No. 06-9 "Reporting a Change in (or the Elimination of) a Previously Existing Difference between the Fiscal Year-End of a Parent Company and that of a Consolidated Entity or between the Reporting Period of an Investor and that of an Equity Method Investee" was effective for the year ended March 31, 2007. The adoption of EITF Issue No. 06-9 had no effect on the Companies' consolidated financial statements.

## (g) Effect of the Change of the Accounting Principles and Others

For the year ended March 31, 2007, the adoption of EITF Issue No. 04-6 "Accounting for Stripping Costs Incurred during Production in the Mining Industry" increased unappropriated retained earnings by ¥908 million. EITF 04-6 provides guidance that stripping costs incurred during the production phase of a mine are variable production costs that should be included in the costs of the inventory produced during the period in which the stripping costs are incurred. In connection with EITF 04-6, the Companies have changed the accounting policy for costs of ongoing underground development incurred before the production phase of a mine are variable production costs that should be included in the costs of the inventory produced during the period that the cost of ongoing underground development in advance are incurred. This change decreased unappropriated retained earnings by ¥2,188 million. As it is impracticable to determine the period-specific effects of this change on all prior periods presented, the total amount is included directly in the consolidated statements of shareholders' equity and comprehensive income.

# 15 OTHER COMPREHENSIVE INCOME (LOSS)

Changes in each component of accumulated other comprehensive income (loss) for the years ended March 31, 2009, 2008 and 2007 are as follows:

		Millions of Yen		Millions of U.S. Dollars
-	2009	2008	2007	2009
Net unrealized holding gains (losses) on securities available-for-sale:				
Balance, beginning of year	¥ 127,630	¥ 262,292	¥251,013	\$ 1,289
Adjustment for the year	(108,675)	(134,662)	11,279	(1,098)
Balance, end of year	¥ 18,955	¥ 127,630	¥262,292	\$ 191
Foreign currency translation adjustments:				
Balance, beginning of year	¥ (60,638)	¥ (4,197)	¥ (27,750)	\$ (612)
Adjustment for the year	(160,653)	(56,441)	23,553	(1,623)
Balance, end of year	¥(221,291)	¥ (60,638)	¥ (4,197)	\$(2,235)
Net unrealized gains (losses) on derivatives:				
Balance, beginning of year	¥ (2,672)	¥ (5,369)	¥ (9,496)	\$ (27)
Adjustment for the year	(12,179)	2,697	4,127	(123)
Balance, end of year	¥ (14,851)	¥ (2,672)	¥ (5,369)	\$ (150)
Pension liability adjustments:				
Balance, beginning of year	¥ (41,475)	¥ (30,436)	¥ —	\$ (419)
Adjustment for the year	(24,754)	(11,039)	(30,436)	(250)
Balance, end of year	¥ (66,229)	¥ (41,475)	¥ (30,436)	\$ (669)
Total accumulated other comprehensive income (loss):				
Balance, beginning of year	¥ 22,845	¥ 222,290	¥213,767	\$ 231
Adjustment for the year	(306,261)	(199,445)	8,523	(3,094)
Balance, end of year	¥(283,416)	¥ 22,845	¥222,290	\$(2,863)

Tax effects allocated to each component of other comprehensive income (loss) are as follows:

		Millions of Yen	
2009:	Pretax amount	Tax (expense) or benefit	Net-of-tax amount
Net unrealized holding losses on securities available-for-sale:			
Unrealized holding losses arising during the year	¥(191,006)	¥ 76,702	¥(114,304)
Reclassification adjustment for losses included in net income	9,500	(3,871)	5,629
Adjustment for the year	(181,506)	72,831	(108,675)
Foreign currency translation adjustments:			
Aggregated adjustment for the year resulting from translation			
of foreign currency financial statements	(173,568)	15,226	(158,342)
Reclassification adjustment for gains included in net income	(2,690)	379	(2,311)
Adjustment for the year	(176,258)	15,605	(160,653)
Net unrealized losses on derivatives:			
Unrealized losses arising during the year	(12,913)	2,134	(10,779)
Reclassification adjustment for gains included in net income	(2,178)	778	(1,400)
Adjustment for the year	(15,091)	2,912	(12,179)
Pension liability adjustments:			
Unrealized losses arising during the year	(46,037)	18,616	(27,421)
Reclassification adjustment for losses included in net income	4,517	(1,850)	2,667
Adjustment for the year	(41,520)	16,766	(24,754)
Other comprehensive income (loss)	¥(414,375)	¥108,114	¥(306,261)

		Millions of Yen	
2008:	Pretax amount	Tax (expense) or benefit	Net-of-tax amount
Net unrealized holding losses on securities available-for-sale:			
Unrealized holding losses arising during the year	¥(196,126)	¥ 81,473	¥(114,653)
Reclassification adjustment for gains included in net income	(33,232)	13,223	(20,009)
Adjustment for the year	(229,358)	94,696	(134,662)
Foreign currency translation adjustments:	()	,	()
Aggregated adjustment for the year resulting from translation			
of foreign currency financial statements	(56,689)	563	(56,126)
Reclassification adjustment for losses included in net income	(324)	9	(315)
Adjustment for the year	(57,013)	572	(56,441)
Net unrealized gains on derivatives:			,
Unrealized losses arising during the year	(1,370)	945	(425)
Reclassification adjustment for losses included in net income	5,432	(2,310)	3,122
Adjustment for the year	4,062	(1,365)	2,697
Pension liability adjustments:		· · · /	
Unrealized losses arising during the year	(21,983)	8,975	(13,008)
Reclassification adjustment for losses included in net income	3,312	(1,343)	1,969
Adjustment for the year	(18,671)	7,632	(11,039)
Other comprehensive income (loss)	¥(300,980)	¥101,535	¥(199,445)
		Millions of Yen	
2007:	Pretax amount	Tax (expense) or benefit	Net-of-tax amount
Net unrealized holding gains on securities available-for-sale:			
Unrealized holding gains arising during the year	¥ 50,814	¥(18,184)	¥ 32,630
Effect of the change in the reporting period of subsidiaries	+ 00,014	+(10,10+)	+ 02,000
and associated companies	(923)	277	(646)
Reclassification adjustment for gains included in net income	(34,867)	14,162	(20,705)
Adjustment for the year	15,024	(3,745)	11,279
Foreign currency translation adjustments:	10,024	(0,140)	11,210
Aggregated adjustment for the year resulting from translation			
of foreign currency financial statements	27.732	(1,539)	26,193
Effect of the change in the reporting period of subsidiaries	21,102	(1,000)	20,100
and associated companies	(2,135)		(2,135)
Reclassification adjustment for losses included in net income	(628)	123	(505)
Adjustment for the year	24,969	(1,416)	23,553
Net unrealized gains on derivatives:	24,000	(1,410)	20,000
	(14,728)	6,734	(7,994)
I Inrealized losses arising during the year	(17,720)	0,104	(1,554)
Unrealized losses arising during the year			
Effect of the change in the reporting period of subsidiaries		252	(589)
Effect of the change in the reporting period of subsidiaries and associated companies	(841)	252	(589)
Effect of the change in the reporting period of subsidiaries and associated companies Reclassification adjustment for losses included in net income	(841) 22,203	(9,493)	12,710
Effect of the change in the reporting period of subsidiaries and associated companies Reclassification adjustment for losses included in net income Adjustment for the year	(841)		
Effect of the change in the reporting period of subsidiaries and associated companies Reclassification adjustment for losses included in net income Adjustment for the year Pension liability adjustments:	(841) 22,203 6,634	(9,493) (2,507)	12,710 4,127
Effect of the change in the reporting period of subsidiaries and associated companies Reclassification adjustment for losses included in net income Adjustment for the year	(841) 22,203	(9,493)	12,710

	Ν	lillions of U.S. Dolla	ars
2009:	Pretax amount	Tax (expense) or benefit	Net-of-tax amount
Net unrealized holding losses on securities available-for-sale:			
Unrealized holding losses arising during the year	\$ (1,930)	\$ 775	\$(1,155)
Reclassification adjustment for losses included in net income	96	(39)	57
Adjustment for the year	(1,834)	736	(1,098)
Foreign currency translation adjustments:			
Aggregated adjustment for the year resulting from translation			
of foreign currency financial statements	(1,754)	154	(1,600)
Reclassification adjustment for gains included in net income	(27)	4	(23)
Adjustment for the year	(1,781)	158	(1,623)
Net unrealized losses on derivatives:			
Unrealized losses arising during the year	(130)	21	(109)
Reclassification adjustment for gains included in net income	(22)	8	(14)
Adjustment for the year	(152)	29	(123)
Pension liability adjustments:			
Unrealized losses arising during the year	(465)	188	(277)
Reclassification adjustment for losses included in net income	46	(19)	27
Adjustment for the year	(419)	169	(250)
Other comprehensive income (loss)	\$(4,186)	\$1,092	\$(3,094)

## **16** DERIVATIVES AND HEDGING ACTIVITIES

## **Risk Management Policy**

The Companies operate internationally, exposing them to the risk of changes in foreign exchange rates, interest rates and commodity prices. Derivative financial instruments are comprised principally of foreign exchange contracts, interest rate swaps and commodity future contracts utilized by the Company and certain of its subsidiaries to reduce these risks. The Companies assess foreign currency exchange rate risk, interest rate risk and commodity price risk by continually monitoring changes in these exposures and by evaluating hedging opportunities. The Companies hold or issue commodity derivatives for trading purposes. The Companies are also exposed to credit-related losses in the event of nonperformance by counterparties to derivative financial instruments. but it is not expected that any counterparties will fail to meet their obligations, because most of the counterparties are internationally recognized financial institutions and contracts are diversified across a number of major financial institutions.

## Foreign Currency Exchange Rate Risk Management

The Companies operate internationally and are exposed to foreign currency risks related to purchasing, selling, financing and investing in currencies other than the local currencies in which the Companies operate. The Companies' strategy to manage foreign currency risks is to net foreign currency exposures on recognized assets, liabilities and unrecognized firm commitments by taking advantage of natural offsets, and purchase foreign exchange forward contracts and other contracts to preserve the economic value of cash flows in non-functional currencies.

## Interest Rate Risk Management

The Companies' exposure to the market risk of changes in interest rates relates primarily to its debt obligations. The fixed-rate debt

obligations expose the Companies to variability in their fair values due to changes in interest rates. To manage the variability in fair values caused by interest rate changes, the Companies enter into interest rate swaps when it is determined to be appropriate based on market conditions. The interest rate swaps change the fixedrate debt obligations to variable-rate debt obligations by entering into receive-fixed, pay-variable interest rate swaps. The hedging relationship between the interest rate swaps and the hedged debt obligations is highly effective in achieving offsetting changes in fair values resulting from interest rate risk.

## **Commodity Price Risk Management**

The Companies are exposed to price fluctuations of commodities used in their trading and other operating activities. To hedge the variability in commodity prices, the Companies enter into commodity futures, forwards and swaps contracts. These contracts relate principally to precious metals, nonferrous metals, crude oil and agricultural products.

## **Fair-Value Hedges**

Fair-value hedges are hedges that eliminate the risk of changes in the fair values of assets and liabilities. The Companies use interest rate swaps to hedge the change of fair value on fixed-rate borrowings used to fund assets earning interest at variable rates. Changes in the fair value of derivatives designated as fair-value hedges are recorded in earnings and are offset by corresponding changes in the fair value of the hedged item to the extent of hedge effectiveness.

## **Cash-Flow Hedges**

Cash-flow hedges are hedges that use derivatives to offset the variability of expected future cash flows. The Companies use commodity future contracts to hedge the variability of cash flows

related to forecasted transactions and interest rate swaps to hedge the variability of cash flows related to floating-rate borrowings. The Companies record changes in the fair value of derivative instruments in other comprehensive income (loss) as a separate component of shareholders' equity. Such amounts are released to earnings contemporaneously when the hedged item affects earnings. For the year ended March 31, 2009, net derivative gains of ¥1,400 million (\$14 million), net of related income tax expense of ¥778 million (\$8 million), were reclassified into earnings. For the year ended March 31, 2008, net derivative losses of ¥3,122 million, net of related income tax benefit of ¥2,310 million, were also reclassified. As of March 31, 2009, net derivative losses that were expected to be reclassified into earnings, net of the related tax benefit, within the next fiscal year were ¥4,767 million (\$48 million).

### Hedge of the Net investment in Foreign Operations

The Companies use currency swaps to hedge the foreign currency risk of the net investments in foreign operations. The Companies recorded changes in fair values of hedging instruments in foreign currency translation adjustments within other comprehensive income (loss) as a separate component of shareholders' equity to the extent of hedge effectiveness. For the years ended March 31, 2009 and 2008, net derivative gains of ¥19,066 million (\$193 million) and ¥12,329 were included in foreign currency translation adjustments, respectively.

## Derivatives not Designated as Hedges

SFAS No. 133 specifies criteria that must be met in order to apply hedge accounting. For example, hedge accounting is not permitted for hedged items that are remeasured with the changes in fair-value

## The Fair Values of Derivative Instruments

The fair values of derivative instruments as of March 31, 2009 were as follows:

attributable to the hedged risk reported currently in earnings. The Companies use derivatives to hedge exposures when it makes economic sense to do so, including circumstances in which the hedging relationship does not qualify for hedge accounting.

The Companies use foreign exchange forward contracts to economically hedge the fluctuations of foreign exchange rates on foreign currency assets, liabilities and unrecognized firm commitments. The Companies also enter into commodity forwards, futures and swap contracts to economically hedge their inventories and unrecognized firm commitments against market price fluctuations. Certain commodity derivatives are entered into for trading purposes to the extent approved by management. These derivatives do not qualify for hedge accounting and any changes in their fair value are recognized in earnings.

### Earnings Effects of Derivatives

For the years ended March 31, 2009, 2008 and 2007, the amount of hedge ineffectiveness recognized on fair-value hedges and the hedge of the net investment in foreign operations was losses of ¥76 million (\$1 million), losses of ¥69 million and losses of ¥124 million, respectively. There were no gains or losses excluded from the assessment of hedge effectiveness for the years ended March 31, 2009, 2008 and 2007.

In the context of hedging relationships, "Effectiveness" refers to the degree of achieving offsetting changes in fair value or offsetting the variability in cash flows attributable to the risk being hedged.

Management continuously assesses effectiveness of these derivative transactions and market risks surrounding these transactions to formulate the Companies' policy regarding derivative transactions.

			Millions of Yen	
	Asset derivativ	res	Liability derivatives	
As of March 31, 2009:	Balance sheet location	Fair value	Balance sheet location	Fair value
Derivatives designated as hedges				
Interest rate contracts	Other current assets	¥ 22	Other current liabilities	¥ 1,608
	Other assets	24,978	Long-term debt, less current maturities	4,673
Foreign exchange contracts	Other current assets	7,160	Other current liabilities	3,384
	Other assets	11,000	Long-term debt, less current maturities	2,133
Commodity contracts	Other current assets	978	Other current liabilities	2,212
	Other assets	122	Long-term debt, less current maturities	4,519
Total derivatives designated as hedges		¥ 44,260		¥ 18,529
Derivatives not designated as hedges				
Interest rate contracts	Other assets	¥ 1,299	Other current liabilities	¥ 141
			Long-term debt, less current maturities	1,262
Foreign exchange contracts	Other current assets	14,777	Other current liabilities	33,691
	Other assets	9,810	Long-term debt, less current maturities	2,713
Commodity contracts	Other current assets	68,137	Other current liabilities	66,575
	Other assets	15,287	Long-term debt, less current maturities	50,471
Other contracts			Other current liabilities	1
Total derivatives not designated as hedge	S	¥109,310		¥154,854
Total derivatives		¥153,570		¥173,383

				Millions of U.S. Dollars		
	Asset derivatives			Liability derivatives		
As of March 31, 2009:	Balance sheet location		value	Balance sheet location		r value
Derivatives designated as hedges						
Interest rate contracts	Other current assets	\$	0	Other current liabilities	\$	16
	Other assets		252	Long-term debt, less current maturities		47
Foreign exchange contracts	Other current assets		73	Other current liabilities		34
	Other assets		111	Long-term debt, less current maturities		22
Commodity contracts	Other current assets	10		Other current liabilities		22
	Other assets		1	Long-term debt, less current maturities		46
Total derivatives designated as hedges		\$	447		\$	187
Derivatives not designated as hedges						
Interest rate contracts	Other assets	\$	13	Other current liabilities	\$	1
				Long-term debt, less current maturities		13
Foreign exchange contracts	Other current assets		149	Other current liabilities		340
	Other assets		99	Long-term debt, less current maturities		27
Commodity contracts	Other current assets		688	Other current liabilities	673	
	Other assets		155	Long-term debt, less current maturities		510
Other contracts				Other current liabilities		0
Total derivatives not designated as hedge	ès	\$1	,104		\$1	<b>,56</b> 4
Total derivatives		\$1	,551		\$1	,751

## The Impact of Derivative Instruments on the Consolidated Statements of Income

The impact of derivative instruments on the consolidated statements of income for the year ended March 31, 2009 were as follows:

## Fair-value hedges:

	Millions of Yen					
	Gain or loss on deriva	Gain or loss on hedged item				
	Location	Amount	Location	Amount		
Interest rate contracts	Interest income/expense	¥ (3,650)	Interest income/expense	¥ 3,634		
Foreign exchange contracts	Cost/Other, net	(8,926)	Cost/Other, net	8,926		
Commodity contracts	Revenues/Cost	565	Revenues/Cost	(565)		
Total		¥ (12,011)		¥11,995		
	Millions of U.S. Dollars					
	Gain or loss on deriva	Gain or loss on hedged	item			
	Location	Amount	Location	Amount		
Interest rate contracts	Interest income/expense	\$ (37)	Interest income/expense	\$ 37		
Foreign exchange contracts	Cost/Other, net	(90)	Cost/Other, net	90		
Commodity contracts	Revenues/Cost	6	Revenues/Cost	(6)		
Total		\$(121)		\$121		

## Cash-flow hedges:

	Millions of Yen					
	Gain or loss recognized in OCI on derivatives (Effective portion)	recognized in OCI Gain or loss reclassified on derivatives from accumulated OCI		Gain or loss on derivatives (Ineffective portion and amou excluded from effectiveness tes		
-	Amount	Location	Amount	Location	Amount	
Interest rate contracts	¥(10,619)	Interest income/expense	¥(426)	_	_	
Foreign exchange contracts	12,285	Cost/Other, net	705	_	_	
Commodity contracts	2,261	Revenues/Cost	(81)	—	_	
Total	¥ 3,927		¥ 198		_	

		Millions of U.S. Dollars					
	Gain or loss recognized in OCI on derivatives (Effective portion)	Gain or loss reclassifi from accumulated O into income (Effective pc	CI	(Ineffective port	on derivatives ion and amount ectiveness testing)		
-	Amount	Location	Amount	Location	Amount		
Interest rate contracts	\$(107)	Interest income/expense	\$(4)	_	_		
Foreign exchange contracts	124	Cost/Other, net	7	_	_		
Commodity contracts	23	Revenues/Cost	(1)	—	_		
Total	\$ 40		\$ 2		_		

### Hedges of the net investment in foreign operations:

		Millions of Yen						
-	Gain or loss recognized in OCI on derivatives (Effective portion)	d in OCI Gain or loss reclassified vatives from accumulated OCI			on derivatives tion and amount ectiveness testing)			
-	Amount	Location	Amount	Location	Amount			
Foreign exchange contracts	¥(4,355)	—	—	_	_			
	Millions of U.S. Dollars							
-	Gain or loss recognized in OCI on derivatives (Effective portion)	Gain or loss recl from accumulat into income (Effecti	ed OCI	(Ineffective por	on derivatives tion and amount rectiveness testing)			
	Amount	Location	Amount	Location	Amount			
Foreign exchange contracts	\$(44)	_	_	_				

## Derivatives not designated as hedges:

	Millions of Yen	Millions of Yen Gain or loss on derivatives				
	Gain or loss on deriva				n	
	Location	Amount		Location		ount
Interest rate contracts	Interest income/expense	¥	627	Interest income/expense	\$	6
Foreign exchange contracts	Cost/Other, net	(2	1,413)	Cost/Other, net	(2	216
Commodity contracts	Revenues/Cost	(	9,397)	Revenues/Cost	(	(95
Other contracts	Revenues/Cost/Interest inco	me	95	Revenues/Cost/Interest income		1
Total		¥(3	0,088)		\$(3	304

The impact of derivative instruments on the consolidated statements of income represents the changes from January 1, 2009 to March 31, 2009 after the adoption of SFAS No.161.

# **17** FINANCIAL INSTRUMENTS

In accordance with the requirements of SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," the Companies have provided the following fair value estimates and information about valuation methodologies.

Quoted market prices, where available, are used to estimate fair values of financial instruments. However, quoted market prices are not available for a substantial portion of the Companies' financial instruments, and, therefore, fair values for such financial instruments are estimated using a discounted cash flow analysis or other valuation techniques as deemed appropriate.

## Cash, Cash Equivalents, Short-Term Investments,

Accounts Receivable, Accounts Payable and Notes Payable The carrying amount approximates fair value of these instruments because of their short-term maturities.

## Marketable Securities and Other Investments

The fair values of marketable securities are estimated using quoted market prices. Other investments include investments in common stock of non-traded and unaffiliated companies such as customers and suppliers, and investments in non-listed preferred stock of certain financial institutions. It is not practicable to estimate the fair value of investments in unlisted common stock because of the lack of a market price and difficulty in estimating fair value without incurring excessive cost (see Note 5).

# Non-Current Trade Receivables and Advances to Associated Companies

The fair values of non-current trade receivables including long-term loans receivable, except for loans with floating rates whose carrying amount approximates fair value, are estimated by discounted cash flow analysis, using interest rates currently being offered for loans or accounts receivable with similar terms to borrowers or customers of similar credit quality and remaining maturities.

## Long-Term Debt

The fair values of long-term debt, except for debt with floating rates whose carrying amount approximates fair value, are estimated by discounted cash flow analysis, using rates currently available for similar types of borrowings with similar terms and remaining maturities.

### Guarantee of Third Party Debt

As a result of the adoption of FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for

Guarantees, Including Indirect Guarantees of Indebtedness of Others," the fair values of financial guarantees are estimated based on the premiums received or receivables by guarantors in an arm's length transactions with unrelated parties (see Note 24).

# Interest Rate Swaps, Currency Swap Agreements and Currency Option Contracts

The fair values of interest rate swaps, currency swap agreements and currency option contracts are estimated by obtaining quotes from brokers and other appropriate valuation techniques based on information available to the Companies.

## Foreign Exchange Forward Contracts

The fair values of foreign exchange forward contracts are estimated based on market prices for contracts with similar terms.

## Interest Rate Future Contracts and Bond Future Contracts

The fair values of interest rate future contracts and bond future contracts are estimated using quoted market prices.

The estimated fair values of certain financial instruments and derivative financial instruments as of March 31, 2009 and 2008 were as follows:

		Millions of Yen		Millions of U.S. Dollars		
	Notional	Carrying	Fair	Notional	Carrying	Fair
As of March 31, 2009:	amount	amount	value	amount	amount	value
Financial Assets:						
Non-current trade receivables and						
advances to associated companies,						
less allowance for doubtful receivables	¥ —	¥ 843,920	¥ 845,906	\$ —	\$ 8,524	\$ 8,545
Financial Liabilities:						
Long-term debt, including current maturities	—	3,204,136	3,221,204		32,365	32,537
Derivative Financial Instruments (Assets):						
Interest rate swaps	1,122,582	26,261	26,261	11,339	265	265
Currency swap agreements,						
and currency options	166,255	26,525	26,525	1,679	268	268
Foreign exchange forward contracts	260,619	9,499	9,499	2,633	96	96
Derivative Financial Instruments (Liabilities):						
Interest rate swaps	158,502	7,646	7,646	1,601	77	77
Currency swap agreements,						
and currency options	281,064	14,692	14,692	2,839	148	148
Foreign exchange forward contracts	573,595	20,506	20,506	5,794	207	207
Bond future contracts	1,382	1	1	14	0	0

	Millions of Yen						
	Notional	Carrying	Fair				
As of March 31, 2008:	amount	amount	value				
Financial Assets:							
Non-current trade receivables and							
advances to associated companies,							
less allowance for doubtful receivables	¥ —	¥ 936,331	¥ 941,158				
Financial Liabilities:							
Long-term debt, including current maturities		3,440,861	3,457,167				
Derivative Financial Instruments (Assets):							
Interest rate swaps	1,223,971	23,491	23,491				
Currency swap agreements,							
and currency options	436,577	38,056	38,056				
Foreign exchange forward contracts	733,167	13,654	13,654				
Derivative Financial Instruments (Liabilities):							
Interest rate swaps	143,260	3,528	3,528				
Interest rate future contracts	138,793	61	61				
Currency swap agreements,							
and currency options	37,372	2,699	2,699				
Foreign exchange forward contracts	394,247	17,306	17,306				

The Companies' global operation in a variety of businesses with diverse customers and suppliers reduces concentrations of credit risks. The Companies deal with selected international financial institutions, with a certain credit rating or higher from the international statistical credit rating agency, in order to mitigate the credit risk exposure of derivatives with off-balance-sheet risk. Credit risk represents the possibility that the counterparties may be unable to perform under the terms of the agreements. Management does not expect any material losses as a result of counterparty default on financial instruments. Credit risk is managed through the credit line approved by management and by monitoring the counterparties periodically. The Companies require collateral to the extent considered necessary. There was no major customer comprising more than 10% of the sales transactions with the Companies for the years ended March 31, 2009, 2008 and 2007.

## **18** FAIR VALUE MEASUREMENTS

The Companies adopted SFAS No. 157 on April 1, 2008. SFAS No. 157 establishes the three levels of the fair value hierarchy that prioritize the inputs used to measure fair value as follows:

Level 1 inputs are quoted prices in active markets for identical assets or liabilities.

Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the asset or liability. The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The following table presents assets and liabilities that are measured at fair value on a recurring basis as of March 31, 2009:

	Millions of Yen					
	Level 1	Level 2	Level 3	Total		
Assets:						
Trading securities	¥ 8,927	¥ —	¥ —	¥ 8,927		
Available-for-sale securities	286,064	_	_	286,064		
Inventories*	43,510	_	_	43,510		
Derivatives	2,363	111,345	387	114,095		
Total	¥340,864	¥111,345	¥ 387	¥452,596		
Liabilities:						
Derivatives	¥ 4,731	¥120,557	¥17,760	¥143,048		
Total	¥ 4,731	¥120,557	¥17,760	¥143,048		

\*Primarily represented precious metals.

	Millions of U.S. Dollars					
	Level 1	Level 2	Level 3	Total		
Assets:						
Trading securities	\$ 90	\$ —	\$ —	\$ 90		
Available-for-sale securities	2,890	_	—	2,890		
Inventories*	439	—	—	439		
Derivatives	24	1,125	4	1,153		
Total	\$3,443	\$1,125	\$4	\$4,572		
Liabilities:						
Derivatives	\$ 48	\$1,218	\$179	\$1,445		
Total	\$ 48	\$1,218	\$179	\$1,445		

\*Primarily represented precious metals.

Trading securities, available-for-sale securities and inventories are classified within Level 1. This is because they are valued using quoted market prices. Derivatives are classified within Level 1, Level 2 or Level 3. This is because Level 1 derivatives are valued using quoted prices in active markets, Level 2 derivatives are valued using quoted pricing models using observable market inputs such as foreign currency exchange rates and interest rates, Level 3 derivatives are valued using quoted pricing models using unobservable inputs.

A reconciliation of the beginning and ending amount of net derivatives measured at fair value on a recurring basis using Level 3 inputs as defined in SFAS No. 157 is as follows:

	Millions of Yen	Millions of U.S. Dollars
Balance at April 1, 2008	¥ (40,572)	\$(410)
Total gains or losses included in earnings (realized or unrealized)	15,852	160
Settlements	7,347	75
Balance at March 31, 2009	¥(17,373)	\$(175)

The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at March 31, 2009 ¥ 16,021 \$ 162

Total gains or losses included in earnings (realized or unrealized) were included in "Sales of tangible products" and "Cost of tangible products sold" in the accompanying Consolidated Statements of Income.

The Companies have adopted FASB Staff Position SFAS No. 157-2, "Effective Date of FASB Statement No. 157." FSP FAS 157-2

delays the effective date of SFAS No. 157 until fiscal years beginning after November 15, 2008 for all nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis.

## **19** NET INCOME PER SHARE

A reconciliation of the numerators and denominators of the basic and diluted net income per share computations for the years ended March 31, 2009, 2008 and 2007 is as follows:

		Millions of U.S. Dollars		
Income (Numerator)	2009	2008	2007	2009
Net income	¥215,078	¥238,928	¥211,004	\$2,173
		Number of shares		
Shares (Denominator)	2009	2008	2007	
Weighted-average shares—basic	1,250,005,230	1,241,143,028	1,241,708,656	
Dilutive effect of:				
Stock options	209,139	222,583	191,223	
Weighted-average shares—diluted	1,250,214,369	1,241,365,611	1,241,899,879	

		Yen			
	2009	2008	2007	2009	
Vet income per share:					
Basic	¥172.06	¥192.51	¥169.93	\$1.74	
Diluted	172.03	192.47	169.90	1.74	

# 20 SEGMENT INFORMATION

The Companies conduct business through the eight industrybased business segments as described in Note 1 and two sets of regional operations; domestic and overseas described as follows.

Domestic Regional Business Units and Offices—Domestic Regional Business Units and Offices segment conducts domestic regional operations in three regional business units, focused in the Kansai, Chubu and Kyushu-Okinawa regions, and two other regional offices. This region-focused operation conducts business activities in all industry sectors based on their specialized knowledge of the region. The region-focused operation also works together on certain projects with the industry-based business segments in order to develop products and services that are more focused on that particular region.

Overseas Subsidiaries and Branches—The Overseas Subsidiaries and Branches segment includes subsidiaries, branches located throughout the world and representative offices in China, with the largest operations in the Americas, Europe, China, and Asia. This region-focused operation conducts business activities in all industry sectors based on their specialized knowledge of the region. The region-focused operation also works together on certain projects with the industry-based business segments in order to develop products and services that are more focused on that particular region.

Each business segment operates with a degree of autonomy in pursuing strategic goals, managing operations and ensuring accountability. Each business segment also has its own planning and administration department and separate financial reporting. The reportable segments are organized based on the nature of products and services provided and on certain specific domestic and overseas region that oversee the business activities of all business in those regions. Segment financial information is evaluated regularly by management in order to assess performance and determine the allocation of resources.

Information by operating segment for the years ended March 31, 2009, 2008 and 2007 is summarized as follows:

#### **Operating Segments:**

2009:	Millions of Yen						
Segment	Revenues	Gross profit	Net income	Assets	Total trading transactions*		
Metal Products	¥ 577,339	¥ 86,449	¥ 29,686	¥ 645,509	¥ 1,918,842		
Transportation & Construction Systems	826,001	155,595	29,282	1,451,365	1,715,967		
Infrastructure	128,454	40,406	16,511	482,537	334,306		
Media, Network & Lifestyle Retail	495,364	176,363	8,504	696,877	594,828		
Chemical & Electronics	179,492	40,356	(328)	250,360	858,605		
Mineral Resources & Energy	89,359	51,496	43,562	717,603	2,346,647		
General Products & Real Estate	352,566	111,111	13,097	722,158	835,526		
Financial & Logistics	78,432	26,859	(1,627)	581,484	125,872		
Domestic Regional Business Units and Offices	81,933	42,620	6,857	409,142	1,087,399		
Overseas Subsidiaries and Branches	717,998	211,666	48,626	1,203,154	1,957,134		
Segment Total	3,526,938	942,921	194,170	7,160,189	11,775,126		
Corporate and Eliminations	(15,361)	(7,689)	20,908	(142,033)	(1,025,130)		
Consolidated	¥3,511,577	¥935,232	¥215,078	¥7,018,156	¥10,749,996		

2008:			Millions of Yen		
Segment	Revenues	Gross profit	Net income	Assets	Total trading transactions*
Metal Products	¥ 605,934	¥ 80,259	¥ 29,237	¥ 755,525	¥ 1,885,768
Transportation & Construction Systems	864,521	157,670	41,567	1,604,917	1,815,107
Infrastructure	168,385	40,960	18,916	478,782	351,347
Media, Network & Lifestyle Retail	472,562	168,675	13,791	675,640	589,091
Chemical & Electronics	232,511	46,019	4,670	352,770	1,099,882
Mineral Resources & Energy	144,012	47,985	31,980	760,426	2,707,705
General Products & Real Estate	407,752	121,964	19,541	742,039	876,070
Financial & Logistics	37,563	31,838	5,093	449,488	90,534
Domestic Regional Business Units and Offices	79,428	43,725	8,953	480,052	1,138,282
Overseas Subsidiaries and Branches	671,959	200,753	45,646	1,000,685	2,159,170
Segment Total	3,684,627	939,848	219,394	7,300,324	12,712,956
Corporate and Eliminations	(13,731)	(5,306)	19,534	271,075	(1,228,371)
Consolidated	¥3,670,896	¥934,542	¥238,928	¥7,571,399	¥11,484,585
2007:					
Segment	Revenues	Gross profit	Net income	Assets	Total trading transactions*
Metal Products	¥ 449,303	¥ 77,624	¥ 26,331	¥ 799,211	¥ 1,756,350
Transportation & Construction Systems	714,956	134,573	26,717	1,140,692	1,751,363
Infrastructure	141,813	38,259	16,503	472,603	326,320
Media, Network & Lifestyle Retail	353,764	126,097	12,522	513,927	465,594
Chemical & Electronics	96,696	47,925	7,789	390,521	1,050,879
Mineral Resources & Energy	141,102	48,069	33,126	726,421	2,007,528
General Products & Real Estate	396,239	118,105	17,194	741,721	868,599
Financial & Logistics	140,305	29,154	5,864	430,059	170,568
Domestic Regional Business Units and Offices	72,119	41,711	6,989	508,777	1,115,767
Overseas Subsidiaries and Branches	690,664	226,436	43,208	1,035,653	2,055,666
Segment Total	3,196,961	887,953	196,243	6,759,585	11,568,634
Corporate and Eliminations	(119,751)	(30,264)	14,761	1,670,892	(1,040,357)
Consolidated	¥3,077,210	¥857,689	¥211,004	¥8,430,477	¥10,528,277
2009:		1	Villions of U.S. Dolla	rs	
Segment	Revenues	Gross profit	Net income	Assets	Total trading transactions*
Metal Products	\$ 5,832	\$ 873	\$ 300	\$ 6,520	\$ 19,382
Transportation & Construction Systems	8,343	1,572	296	14,660	17,333
Infrastructure	1,298	408	167	4,874	3,377
Media, Network & Lifestyle Retail	5,004	1,781	86	7,039	6,008
Chemical & Electronics	1,813	408	(3)	2,529	8,673
Mineral Resources & Energy	903	520	440	7,248	23,704
Conoral Products & Pool Estato	2 561	1 1 2 2	120	7 005	0 1 1 0

Media, Network & Lifestyle Retail	5,004	1,781	86	7,039	6,008
Chemical & Electronics	1,813	408	(3)	2,529	8,673
Mineral Resources & Energy	903	520	440	7,248	23,704
General Products & Real Estate	3,561	1,122	132	7,295	8,440
Financial & Logistics	792	271	(17)	5,874	1,271
Domestic Regional Business Units and Offices	828	431	69	4,133	10,984
Overseas Subsidiaries and Branches	7,252	2,138	491	12,153	19,769
Segment Total	35,626	9,524	1,961	72,325	118,941
Corporate and Eliminations	(156)	(77)	212	(1,435)	(10,355)
Consolidated	\$35,470	\$9,447	\$2,173	\$70,890	\$108,586

Corporate assets consist primarily of cash and cash equivalents and marketable securities maintained for general corporate purposes. As of March 31, 2007, "Assets held for sale", which is recognized in relation to the strategic reorganization of the Companies' lease business, is included in the Assets of Corporate and Eliminations segment. Transfers between segments are made at arm's-length prices.

\*Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as principal or as agent. Total trading transactions is a measure commonly used by Japanese trading companies. It is not to be construed as equivalent to, or a substitute for, sales or revenues under U.S. GAAP.

## Geographic Information:

2009:	Millior	Millions of Yen		
	Revenues	Long-lived assets	Revenues	Long-lived assets
Japan	¥1,705,930	¥ 939,836	\$17,232	\$ 9,494
Asia	376,220	44,865	3,800	453
North America:				
U.S.	751,884	228,907	7,595	2,312
Other	127,447	15,520	1,287	157
Europe	380,115	131,568	3,839	1,329
Other	169,981	138,526	1,717	1,399
Total	¥3,511,577	¥1,499,222	\$35,470	\$15,144
0000				

2008:	Million	s of Yen
	Revenues	Long-lived assets
Japan	¥1,767,909	¥ 914,465
Asia	427,181	45,541
North America:		
U.S.	759,909	199,561
Other	155,939	16,545
Europe	362,700	154,419
Other	197,258	93,838
Total	¥3,670,896	¥1,424,369
2007:	Million	s of Yen
	Revenues	Long-lived assets
Japan	¥1,509,414	¥ 652,885
Asia	231,842	40,956
North America:		
U.S.	817,141	245,662
Other	113,669	17,295
Europe	264,108	117,213
Other	141,036	93,634
	¥3,077,210	¥1,167,645

## 21 FOREIGN EXCHANGE GAINS AND LOSSES

Gains and losses resulting from translating assets and liabilities denominated in a currency other than the functional currency of the reporting entity or from settling such items are included in earnings as they arise. Net foreign currency transaction losses of ¥8,078

million (\$82 million), gains of ¥10,967 million, and gains of ¥3,416 million, were included in the determination of net income for the years ended March 31, 2009, 2008 and 2007, respectively.

## 22 LEASES

#### As Lessor

The Companies lease vehicles, vessels, power station, service equipment, and others under arrangements which are classified as direct financing leases, sales type leases or leveraged leases under SFAS No. 13, "Accounting for Leases."

Net investments in direct financing leases or sales type leases at March 31, 2009 and 2008, included in "Receivables—trade" and "Long-term receivables" in the accompanying Consolidated Balance Sheets, are as follows:

	Million	Millions of Yen	
	2009	2008	2009
Future minimum lease payments to be received	¥508,918	¥ 652,416	\$5,141
Unguaranteed residual value	10,600	11,322	107
Less: unearned income	(94,220)	(113,022)	(952)
Net investments	¥425,298	¥ 550,716	\$4,296

Contingent rentals amounted to ¥4,071 million (\$41 million) and ¥9,525 million for the years ended March 31, 2009 and 2008, respectively.

The Companies also lease aircraft, office buildings and other industrial properties and equipment to third parties under cancelable and non-cancelable operating leases. As of March 31, 2009 9

and 2008, the cost of the leased property was ¥876,189 million (\$8,850 million) and ¥758,469 million, respectively, and the accumulated depreciation was ¥355,165 million (\$3,588 million) and ¥271,311 million, respectively, these are included in "Property and equipment" and "Goodwill and other intangible assets." (See Notes 9 and 10.)

Future minimum lease payments to be received as of March 31, 2009 are as follows:

	Millions of Yen				Millions of U.S. Dollars		
Year ending March 31,	Direct financing leases and sales type leases	Non-cancelable operating leases	Total	Direct financing leases and sales type leases	Non-cancelable operating leases	Total	
2010	¥125,366	¥126,757	¥252,123	\$1,266	\$1,280	\$2,546	
2011	98,128	94,397	192,525	991	954	1,945	
2012	73,364	66,124	139,488	741	668	1,409	
2013	49,370	44,562	93,932	499	450	949	
2014	33,573	23,333	56,906	339	236	575	
2015 and thereafter	129,117	49,424	178,541	1,304	499	1,803	
Total	¥508,918	¥404,597	¥913,515	\$5,140	\$4,087	\$9,227	

The components of the net investment in leveraged leases at March 31, 2009 and 2008 are as follows:

	Millions of Yen		Millions of U.S. Dollars	
	<b>2009</b> 2008	2009		
Future minimum lease payments to be received				
(net of principal and interest on third-party nonrecourse debt)	¥ 2,514	¥ 3,222	\$ 25	
Unguaranteed residual value	7,633	7,633	77	
Less: unearned income	(2,332)	(2,899)	(23)	
Investments in leveraged leases	7,815	7,956	79	
Less: deferred tax liabilities arising from leveraged leases	(1,284)	(1,033)	(13)	
Net investments	¥ 6,531	¥ 6,923	\$ 66	

#### As Lessee

The Companies lease office space and certain other assets under cancelable and non-cancelable operating leases. Total rental expenses under such cancelable and non-cancelable leases for the years ended March 31, 2009, 2008 and 2007 were ¥62,011 million (\$626 million), ¥59,289 million and ¥54,207 million, respectively. The Companies also lease equipment and others under

arrangements which are classified as capital leases under SFAS No. 13, "Accounting for Leases." As of March 31, 2009 and 2008, the cost of the leased property was ¥43,504 million (\$439 million) and ¥39,794 million, respectively, and the accumulated depreciation was ¥16,350 million (\$165 million) and ¥16,688 million, respectively, these are included in "Property and equipment" and "Goodwill and other intangible assets." (See Notes 9 and 10.)

As of March 31, 2009, the future minimum lease payments under capital leases and non-cancelable operating leases are as follows:

	Millions of Yen			Millions of U.S. Dollars		
Year ending March 31,	Capital leases	Non-cancelable operating leases	Total	Capital leases	Non-cancelable operating leases	Total
2010	¥ 12,487	¥ 44,668	¥ 57,155	\$ 126	\$ 451	\$ 577
2011	7,105	40,123	47,228	72	405	477
2012	5,687	37,861	43,548	57	383	440
2013	4,831	34,321	39,152	49	346	395
2014	3,534	31,878	35,412	36	322	358
2015 and thereafter	15,229	174,030	189,259	154	1,758	1,912
	48,873	362,881	411,754	494	3,665	4,159
Less: amount representing interest	(13,563)			(137)		
	¥ 35,310	_		\$ 357		

# 23 ASSET RETIREMENT OBLIGATIONS

The Companies account for asset retirement obligations, consisting of the costs related to dismantlement of facilities and mine reclamation, in accordance with SFAS No. 143, "Accounting for Asset Retirement Obligations." The asset retirement obligations are principally related to the costs of dismantlement of crude oil and coal mining drilling facilities. These liabilities are included in "Longterm debt, less current maturities" in the consolidated balance sheets.

The changes in asset retirement obligations for the years ended March 31, 2009 and 2008 were as follows:

	Millio	Millions of Yen	
	2009	2008	2009
Balance, beginning of year	¥13,176	¥12,070	\$133
Liabilities incurred	580	821	6
Liabilities settled	(294)	(24)	(3)
Accretion expense	261	296	3
Revisions in estimated cash flows	982	(220)	10
Other*	(2,154)	233	(22)
Balance, end of year	¥12,551	¥13,176	\$127

\*Other includes the effect of changes in foreign currency exchange rates and the effect of consolidation and deconsolidation of certain subsidiaries.

## 24 COMMITMENTS AND CONTINGENT LIABILITIES

## (a) Commitments

The Companies customarily enter into long-term purchase commitments for certain items, principally ocean transport vessels and industry materials, either at fixed prices or at basic purchase prices adjustable to market. Such purchase commitments are in most instances matched with counter-party sales contracts. Long-term purchase contracts at fixed prices or at basic purchase prices adjustable to market amounted to ¥1,390,822 million (\$14,049 million) as of March 31, 2009. Scheduled deliveries are at various dates through 2017.

The Companies also had long-term financing commitments of ¥12,145 million (\$123 million) as of March 31, 2009 for loans and investments in equity capital.

## (b) Guarantees

The Companies enter into various guarantee agreements. These agreements arise in transactions related to enhancing the credit standings of associated companies, suppliers, buyers and employees, and residual values on operating leases.

FIN No. 45 requires that the Companies recognize the fair value of guarantee and indemnification arrangements issued or modified after December 31, 2002, if the arrangements are within the scope of the Interpretation. The carrying amounts of the liabilities recognized for the Companies' obligations as a guarantor under those guarantees as of March 31, 2009 were insignificant.

The following table provides the undiscounted maximum amount of potential future payments for each major group of guarantees:

As of March 31, 2009:	Millions of Yen	Millions of U.S. Dollars
Discounted trade notes receivable with banks	¥152,123	\$1,536
Guarantees of indebtedness:		
Associated companies	78,877	797
Third parties	39,629	400
Employees	2,765	28
Residual value guarantees	11,249	114
Total	¥284,643	\$2,875

## Discounted Trade Notes Receivable with Banks

Guarantees of Indebtedness for Employees

The Companies are contingently liable for trade notes receivable sold to banks on a discounted basis with recourse to the Companies. These notes arise mainly from export transactions and mature through 2010. If an issuer of a note defaults on its payment, the Companies would be required to pay the banks for any loss. As of March 31, 2009, ¥115,499 million (\$1,167 million) of outstanding discounted trade notes receivable were covered by letters of credit, whereby other banks would be required to pay for any defaults by the issuers of the notes.

## Guarantees of Indebtedness for Associated Companies

The Companies provide guarantees on certain of their associated companies' borrowings from banks, payables to suppliers and other indebtedness. These guarantees mature through 2021. Guarantees with third party guarantee aggregated ¥1,252 million (\$13 million) as of March 31, 2009. The Companies would be obligated to reimburse the banks for losses, if any, if a borrower defaults on a guaranteed loan.

## Guarantees of Indebtedness for Third Parties

The Companies also provide guarantees of indebtedness for third parties. These guarantees are arranged mainly with suppliers and customers and mature through 2025. The Companies must pay if a guaranteed party defaults on a guaranteed indebtedness. Guarantees with third party guarantee aggregated ¥72 million (\$1 million) as of March 31, 2009. Certain of these guarantees are also collateralized by borrower assets.

The Companies offer guarantees to banks for housing loans of employees as an employee benefit. The maximum maturity of the guarantees is 25 years. The Companies would be obligated to reimburse the bank for losses, if any, if the employee defaults on a guaranteed loan. These guarantees are collateralized by the housing units related to the loans.

#### **Residual Value Guarantees**

The Companies also provide residual value guarantees to owners of transportation equipment leased by third parties under operating leases to compensate for the gap between fixed prices and actual disposal proceeds on dates specified in these contracts. These guarantees mature through 2015. If the actual disposal amount of the equipment is less than the guaranteed value on the specified date, the Companies will be required to compensate for the shortfall so long as obligations by the lessee under the contract are satisfied. The current estimated future values of such transportation equipment are higher than the guaranteed values, and, accordingly, no allowance has been provided as of March 31, 2009.

Management does not anticipate incurring losses on the above commitments and guarantees in excess of established allowances.

### (c) Litigation

The Companies are involved in certain legal actions and claims incidental to its business. In the opinion of management, none of these actions or claims will have a material adverse effect on the financial position or results of operations of the Companies.



## **Independent Auditors' Report**

The Board of Directors and Shareholders Sumitomo Corporation:

We have audited the accompanying consolidated balance sheets of Sumitomo Corporation and subsidiaries as of March 31, 2009 and 2008, and the related consolidated statements of income, shareholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended March 31, 2009, all expressed in yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Sumitomo Corporation and subsidiaries as of March 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended March 31, 2009, in conformity with U.S. generally accepted accounting principles.

The accompanying consolidated financial statements as of and for the year ended March 31, 2009 have been translated into United States dollars solely for the convenience of the reader. We have audited the translation and, in our opinion, the consolidated financial statements expressed in Japanese yen have been translated into dollars on the basis set forth in note 2 of the notes to the consolidated financial statements.

KOMG ASA

Tokyo, Japan June 19, 2009