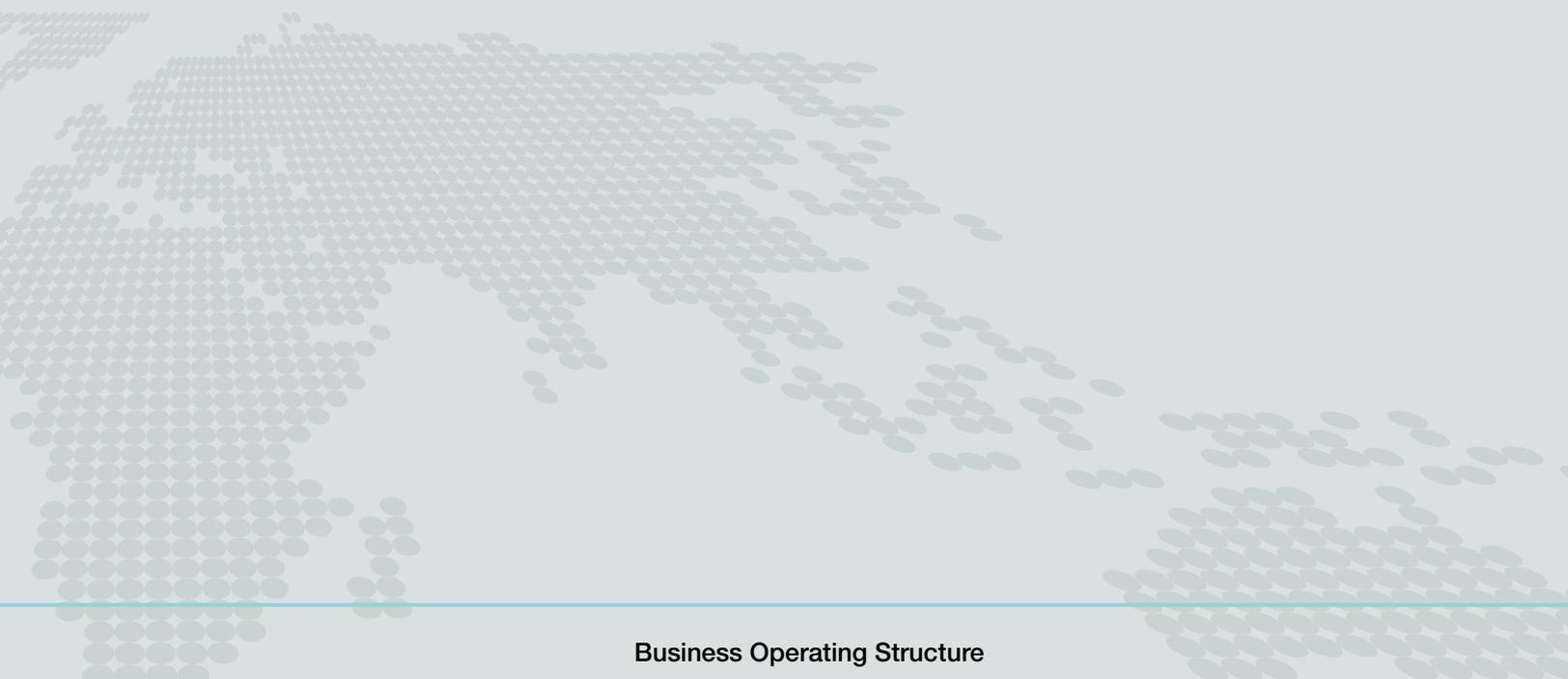




## Corporate Information

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## Business Operating Structure

### Directors, Corporate Auditors and Executive Officers

(As of August 1, 2015)



#### Directors

Chairman  
**Kazuo Ohmori**

President and CEO  
**Kuniharu Nakamura\***

Director  
**Naoki Hidaka\***

Director  
**Hiroyuki Inohara\***

Director  
**Michihiko Kanegae\***

Director  
**Hideki Iwasawa\***

Director  
**Masahiro Fujita\***

Director  
**Masao Tabuchi\***

Director  
**Hirohiko Imura\***

Director  
**Makoto Horie\***

Director  
**Akio Harada\*<sup>1</sup>**

Director  
**Kazuo Matsunaga\*<sup>1</sup>**

Director  
**Yayoi Tanaka\*<sup>1</sup>**

#### Corporate Auditors

Standing Corporate Auditor  
(Full-Time)  
**Takahiro Moriyama**

Corporate Auditor (Full-Time)  
**Nobuhiko Yuki**

Corporate Auditor  
(Certified Public Accountant)  
**Tsuguoki Fujinuma\*<sup>2</sup>**

Corporate Auditor (Lawyer)  
**Mutsuo Nitta\*<sup>2</sup>**

Corporate Auditor (Lawyer)  
**Haruo Kasama\*<sup>2</sup>**

Notes: 1. Representative Directors are indicated by an asterisk (\*).  
2. Outside Directors are indicated by an asterisk (\*1).  
Outside Corporate Auditors are indicated by an asterisk (\*2).

## Executive Officers

### ■ President and CEO

#### Kuniharu Nakamura

### ■ Executive Vice Presidents

#### Naoki Hidaka

General Manager, Transportation & Construction Systems Business Unit

#### Hiroyuki Inohara

Chief Financial Officer

#### Michihiko Kanegae

General Manager, Environment & Infrastructure Business Unit

### ■ Senior Managing Executive Officers

#### Masaru Nakamura

Responsible for Kansai Region; General Manager, Kansai Office

#### Hideki Iwasawa

Chief Administration Officer

#### Masahiro Fujita

General Manager, Mineral Resources, Energy, Chemical & Electronics Business Unit

#### Koichi Takahata

Assistant CFO, Accounting; General Manager, Accounting Controlling Dept.

### ■ Managing Executive Officers

#### Kiyoshi Ogawa

General Manager, Internal Auditing Dept.

#### Masao Sekiuchi

General Manager for Asia & Oceania; CEO of Sumitomo Corporation Asia & Oceania Group; President and CEO, Sumitomo Corporation Asia & Oceania Pte. Ltd.

#### Masato Sugimori

Assistant CFO, Risk Management

#### Akira Satake

Assistant CFO, Finance

#### Hiroki Inoue

General Manager for East Asia; CEO of Sumitomo Corporation China Group; General Manager, Sumitomo Corporation (China) Holding Ltd.

#### Masao Tabuchi

Chief Strategy Officer, Managing Executive Officer, Responsible for Chubu Region

#### Hirohiko Imura

General Manager, Media, Network, Lifestyle Related Goods & Services Business Unit

#### Kiyoshi Sunobe

General Manager for Europe, Middle East, Africa & CIS; General Manager for Europe; CEO of Sumitomo Corporation Europe Group; Managing Director, Sumitomo Corporation Europe Holding Limited; Chairman and Managing Director, Sumitomo Corporation Europe Limited

#### Makoto Horie

General Manager, Metal Products Business Unit

#### Toshikazu Nambu

General Manager for the Americas; President and CFO of Sumitomo Corporation of Americas Group; Director and President of Sumitomo Corporation of Americas

#### Masayuki Hyodo

General Manager, Corporate Planning & Coordination Dept.

### ■ Executive Officers

#### Fumihiro Koba

General Manager, Steel Sheet & Construction Steel Products Division

#### Shoichi Kato

President, KI Fresh Access, Inc.

#### Atsushi Shinohara

President and CEO, Jupiter Shop Channel Co., Ltd.

#### Shingo Ueno

General Manager, Energy Division

#### Michihiko Hosono

Assistant CAO, General Affairs & Legal

#### Akira Tsuyuguchi

Senior Managing Executive Officer, Sumitomo Mitsui Auto Service Company, Limited

#### Hiroyuki Takai

President and CEO, Sumitomo Corporation Global Research Co. Ltd.

#### Takeshi Saraoka

General Manager, Planning & Administration Dept., Mineral Resources, Energy, Chemical & Electronics Business Unit

#### Shuichi Suzuki

General Manager, Tubular Products Division

#### Hideo Ogawa

General Manager, Planning & Administration Dept., Media, Network, Lifestyle Related Goods & Services Business Unit

#### Daisuke Mikogami

Director, Executive Vice President, Jupiter Telecommunications Co., Ltd.

#### Shoichiro Oka

General Manager, Automobile Division, No. 2

#### Tsuyoshi Oikawa

General Manager, Mineral Resources Division No. 2

#### Tsutomu Akimoto

General Manager, Global Power Infrastructure Business Division

#### Masato Ishida

Assistant General Manager for Europe, Middle East, Africa & CIS; General Manager for Middle East; Managing Director, Sumitomo Corporation Middle East FZE

#### Takeshi Murata

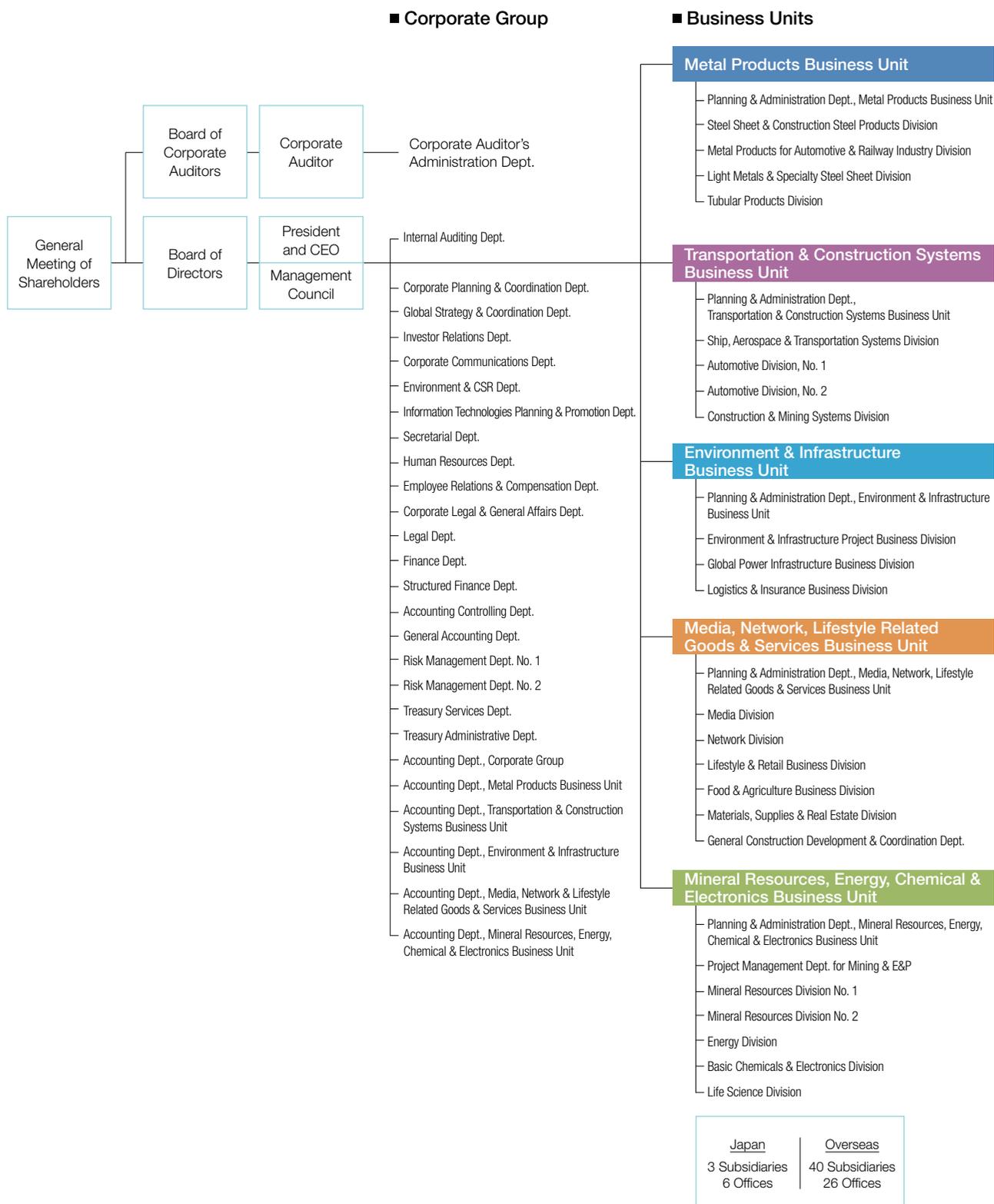
General Manager, Ship, Aerospace & Transportation System Division

#### Nobuki Ando

General Manager, Materials, Supplies & Real Estate Division

# Organization

(As of July 1, 2015)



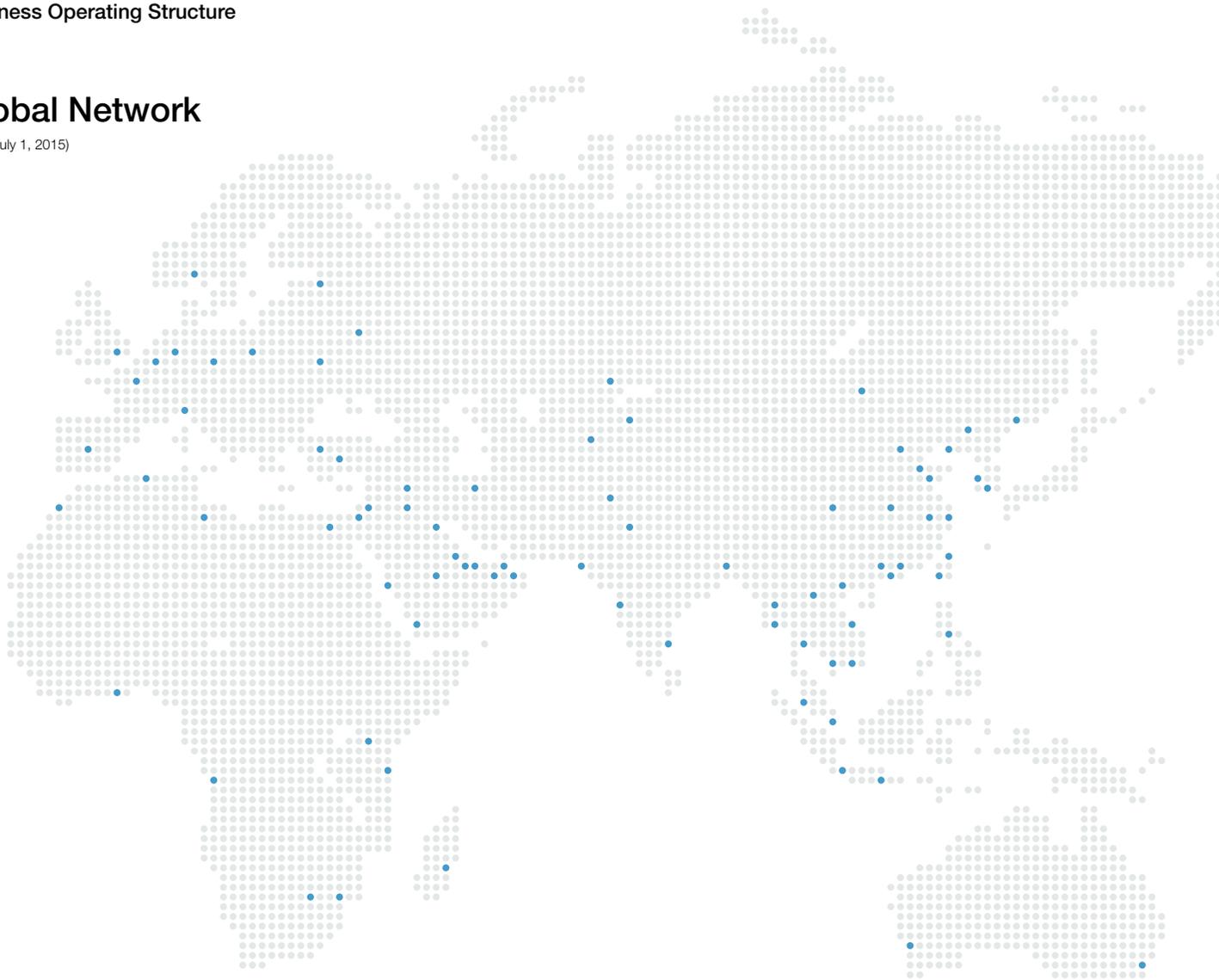
# Regional Subsidiaries

(As of July 1, 2015)

Region	Name of Subsidiary	Location
Japan	Sumitomo Corporation Kyushu Co., Ltd.	Fukuoka
	Sumitomo Corporation Hokkaido Co., Ltd.	Sapporo
	Sumitomo Corporation Tohoku Co., Ltd.	Sendai
East Asia	Sumitomo Corporation (China) Holding Ltd.	Beijing
	Sumitomo Corporation (China) Limited	Beijing
	Sumitomo Corporation (Shanghai) Limited	Shanghai
	Sumitomo Corporation (Tianjin) Ltd.	Tianjin
	Sumitomo Corporation (Qingdao) Ltd.	Qingdao
	Sumitomo Corporation (Guangzhou) Ltd.	Guangzhou
	Shenzhen Sumitomo Corporation Ltd.	Shenzhen
	Sumitomo Corporation (Hong Kong) Limited	Hong Kong
	Sumitomo Corporation Taiwan Ltd.	Taipei
Sumitomo Corporation Korea Ltd.	Seoul	
Southeast and Southwest Asia	Sumitomo Corporation Asia & Oceania Pte. Ltd.	Singapore
	Sumitomo Corporation Thailand, Ltd. Sumi-Thai International Limited	Bangkok
	Sumur Cahaya Sdn. Bhd.	Kuala Lumpur
	Sumitomo Corporation of the Philippines	Manila
	PT. Sumitomo Indonesia	Jakarta
	Sumitomo Corporation Vietnam LLC	Hanoi
	Sumitomo Corporation India Private Limited	New Delhi
Oceania	Sumitomo Australia Pty Ltd	Sydney
Europe	Sumitomo Corporation Europe Holding Limited	London
	Sumitomo Corporation Europe Limited	London
	Sumitomo Corporation España S.A.	Madrid
	Sumitomo Deutschland GmbH	Dusseldorf
	Sumitomo France S.A.S. Sumitomo Benelux S.A./N.V.	Paris Brussels
Africa	Sumitomo Corporation Africa Pty Ltd	Johannesburg
Middle East	Sumitomo Corporation Middle East FZCO	Dubai
	Sumitomo Corporation Iran, Ltd.	Teheran
	Sumitomo Corporation Dis Ticaret A.S.	Istanbul
	Sumitomo Corporation Saudi Arabia Ltd.	Alkhobar
CIS	Sumitomo Corporation (Central Eurasia) LLC	Moscow
North America	Sumitomo Corporation of Americas	New York
	Sumitomo Canada Limited	Calgary
Central America and South America	Sumitomo Corporation de Mexico S.A. de C.V.	Mexico City
	Sumitomo Corporation do Brasil S.A.	Sao Paulo
	Sumitomo Corporation del Ecuador S.A.	Quito
	Sumitomo Corporation de Venezuela, S.A.	Caracas
	Sumitomo Corporation Colombia S.A.S.	Bogota
	Sumitomo Corporation del Peru S.A. Sumitomo Corporation Argentina S.A. Sumitomo Corporation (Chile) Limitada	Lima Buenos Aires Santiago

# Global Network

(As of July 1, 2015)



## EUROPE

- London
- Oslo
- Praha
- Warsaw
- Milan
- Madrid
- Dusseldorf
- Paris
- Brussels

## AFRICA

- Algiers
- Casablanca
- Johannesburg
- Nairobi
- Dar es Salaam
- Luanda
- Antananarivo
- Accra
- Maputo

## MIDDLE EAST

- Dubai
- Teheran
- Istanbul
- Ankara
- Alkhobar
- Riyadh
- Jeddah
- Abu Dhabi
- Muscat
- Baghdad
- Erbil
- Doha
- Kuwait
- Bahrain
- Sanaa
- Cairo
- Amman
- Damascus
- Tripoli

## CIS

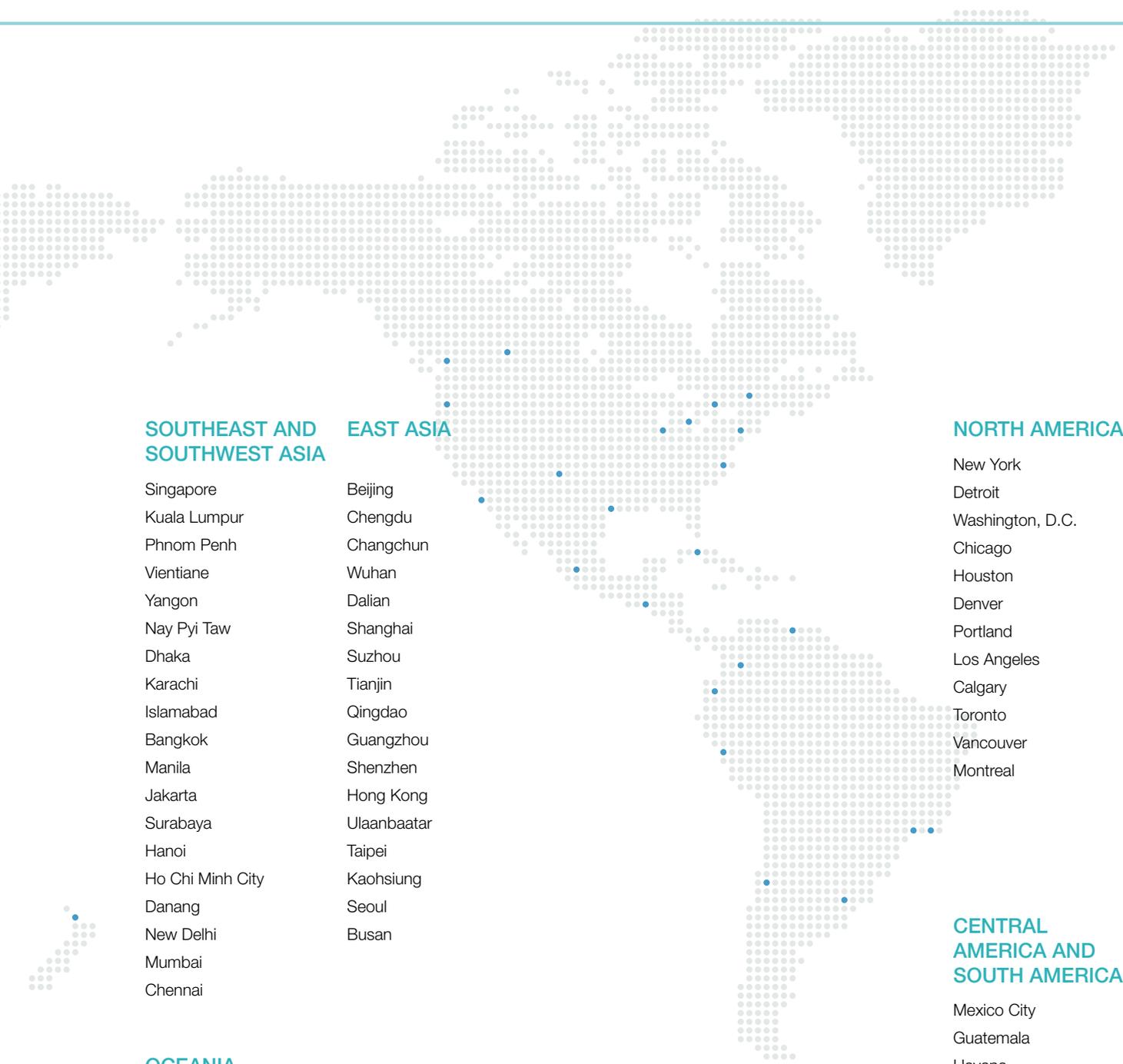
- Moscow
- Vladivostok
- St. Petersburg
- Kiev
- Almaty
- Astana
- Tashkent

### Overseas: 66 countries

40 Subsidiaries / 83 locations
2 Branches / 2 locations
1 Sub-Branch / 1 location
26 Offices / 26 locations
<b>Total 112 locations</b>

### Japan:

Headquarters
3 Subsidiaries / 9 locations
6 Offices / 13 locations
<b>Total 23 locations</b>



## SOUTHEAST AND SOUTHWEST ASIA

Singapore  
Kuala Lumpur  
Phnom Penh  
Vientiane  
Yangon  
Nay Pyi Taw  
Dhaka  
Karachi  
Islamabad  
Bangkok  
Manila  
Jakarta  
Surabaya  
Hanoi  
Ho Chi Minh City  
Danang  
New Delhi  
Mumbai  
Chennai

## EAST ASIA

Beijing  
Chengdu  
Changchun  
Wuhan  
Dalian  
Shanghai  
Suzhou  
Tianjin  
Qingdao  
Guangzhou  
Shenzhen  
Hong Kong  
Ulaanbaatar  
Taipei  
Kaohsiung  
Seoul  
Busan

## NORTH AMERICA

New York  
Detroit  
Washington, D.C.  
Chicago  
Houston  
Denver  
Portland  
Los Angeles  
Calgary  
Toronto  
Vancouver  
Montreal

## CENTRAL AMERICA AND SOUTH AMERICA

Mexico City  
Guatemala  
Havana  
Sao Paulo  
Rio de Janeiro  
Quito  
Caracas  
Bogota  
Lima  
Buenos Aires  
Santiago

## OCEANIA

Sydney  
Melbourne  
Perth  
Auckland

## JAPAN

Tokyo  
Sapporo  
Muroran  
Sendai  
Niigata  
Hamamatsu  
Nagoya  
Osaka  
Kobe  
Hiroshima  
Imabari  
Takamatsu  
Niihama  
Kita-Kyushu  
Fukuoka  
Nagasaki  
Kagoshima  
Naha



## Business Operating Structure

## Principal Subsidiaries and Associated Companies

(As of March 31, 2015)

		Subsidiary/ Associated Company	Main Business	
<b>Metal Products Business Unit</b>				
<b>Japan</b>	Hokkaido Shearing Kaisha, Ltd.	Sub.	Shearing, slitting, and sale of steel sheets	
	KS Summit Steel Co., Ltd.	Sub.	Shearing, slitting, and sale of steel sheets	
	Mazda Steel Co., Ltd.	Ass.	Shearing, slitting, and sale of steel sheets	
	Nippon Katan Co., Ltd.	Sub.	Manufacture and sale of power line hardware	
	SC Pipe Solutions Co., Ltd.	Sub.	Sale of steel piping and other steel products	
	SC Tubulars Co., Ltd.	Sub.	Sale of specialty tubular products	
	Sofuku-koki Co., Ltd.	Sub.	Manufacture and sale of steel racks	
	Sumisho Metalex Corporation	Sub.	Sale of non-ferrous metal products, materials for home heat solution	
	Sumisho Specialty Steel Corporation	Sub.	Stock, sale, and processing of specialty steel	
	Sumisho Tekko Hanbai Co., Ltd.	Sub.	Sale of steel products	
	Summit Steel Co., Ltd.	Sub.	Shearing, slitting, and sale of steel sheets	
	Summit Steel Corporation	Sub.	Sale of metal products	
	<b>Asia</b>	Eastern Steel Industry Corporation (Cambodia)	Sub.	Manufacture and sale of galvanized steel sheets
Dong Guan Summit Metal Products Co., Ltd. (China)		Sub.	Shearing, slitting, and sale of steel sheets	
Foshan Summit Nikka Mold & Metal Products Co., Ltd. (China)		Sub.	Stock, sale, and processing of tool steel	
Shanghai Nikka Metal Products Co., Ltd. (China)		Sub.	Stock, sale, and processing of tool steel	
Tianjin Hua Zhu Metal Products Co., Ltd. (China)		Sub.	Shearing, slitting, and sale of steel sheets	
Wuxi Summit-Bao Metal Products Co., Ltd. (China)		Sub.	Shearing, slitting, and sale of steel sheets	
Zhongshan Nomura Steel Product Co., Ltd. (China)		Sub.	Shearing, slitting, and sale of steel sheets	
India Steel Summit Private Limited (India)		Sub.	Shearing and slitting of steel plates and manufacture of metal stamping parts and dies	
P.T. Summit Electrical Steel Processing Indonesia (Indonesia)		Sub.	Core cutting, slitting, and sale of electrical steel sheets	
P.T. Super Steel Karawang (Indonesia)		Sub.	Shearing, slitting, and sale of steel sheets	
Steel Centre Malaysia Sdn. Bhd. (Malaysia)		Sub.	Shearing, slitting, and sale of steel sheets	
Sumiputeh Steel Centre Sdn. Bhd. (Malaysia)		Ass.	Shearing, slitting, and sale of steel sheets	
Calamba Steel Center, Inc. (Philippines)		Sub.	Shearing, slitting, and sale of steel sheets	
Mactan Steel Center, Inc. (Philippines)		Sub.	Shearing, slitting, and sale of steel sheets	
Mason Metal Industry Co., Ltd. (Taiwan)		Sub.	Shearing, slitting, and sale of steel sheets	
CS Metal Co., Ltd. (Thailand)		Ass.	Shearing, slitting, and sale of steel sheets	
CS Non-Ferrous Center Co., Ltd. (Thailand)		Ass.	Shearing, slitting, and sale of non-ferrous metal sheets	
Sumisho Metal (Thailand) Co., Ltd. (Thailand)		Sub.	Shearing, slitting, and sale of steel sheets	
Hanoi Steel Center Co., Ltd. (Vietnam)		Sub.	Shearing, slitting, and sale of steel sheets	
Saigon Steel Service & Processing Co., Ltd. (Vietnam)		Ass.	Shearing, slitting, and sale of steel sheets	
<b>Middle East</b>		Summit Steel (M.E.) FZCO (UAE)	Sub.	Trade of various steel products and shearing, slitting, and sale of steel sheets
<b>Europe</b>		Steel Center Europe, S.R.O. (Czech)	Ass.	Shearing, slitting, and sale of steel sheets
		Kienle + Spiess GmbH (Germany)	Sub.	Manufacturing and sale of motor cores
<b>The Americas</b>	Servilamina Summit Mexicana S.A. de C.V. (Mexico)	Sub.	Shearing, slitting, and sale of steel sheets	
	Arkansas Steel Associates LLC (U.S.)	Ass.	Steel mini mill (manufacture of railroad tie plates)	
	SC Pipe Services Inc. (U.S.)	Sub.	Investment in pipe manufacturing and sales company in the U.S.	
<b>Oceania</b>	SC Metal Pty. Ltd. (Australia)	Sub.	Investment in aluminum smelting operation in Australia	

	Subsidiary/Associated Company	Main Business
<b>Transportation &amp; Construction Systems Business Unit</b>		
<b>Japan</b>	KIRIU Corporation	Sub. Automotive components manufacturer (disc rotors, brake drums, etc.)
	Oshima Shipbuilding Co., Ltd.	Ass. Shipbuilding
	SC Machinery & Service Co., Ltd.	Sub. Sales of equipment for automotive industries and factory automation products
	SC-ABeam Automotive Consulting	Sub. Automotive industry-focused consulting
	SMBC Aviation Capital Japan Co., Ltd.	Ass. Aircraft operating lease
	Sumisho Aero-Systems Corporation	Sub. Sale of aerospace equipment
	Sumisho Machinery Trade Corporation	Sub. Trading of machinery, equipment, and automobiles
	Sumisho Marine Co., Ltd.	Sub. Ship-related operational services
	Sumitomo Mitsui Auto Service Company, Limited	Ass. Leasing of motor vehicles
	Sumitomo Mitsui Finance and Leasing Company, Limited	Ass. Finance and lease
<b>Asia</b>	Chongqing Sumisho Yunxin Logistics Co., Ltd. (China)	Sub. Logistics service, light assembly and sales for automotive components
	Fujiwa Machinery Industry (Kunshan) Co., Ltd. (China)	Ass. Automotive components manufacturing and sales (brake disc, brake drum, knuckle, etc.)
	SC Construction Machinery (Shanghai) Corporation (China)	Sub. Sale, rental, and other services of construction equipment
	Shanghai Baosteel Summit Auto Trading Co., Ltd. (China)	Ass. Dealership of motor vehicles
	J.J. IMPEX (Dehli) PRIVATE LIMITED (India)	Ass. Maruti Suzuki Authorized After-sales Service station
	Kubota Agricultural Machinery India Private Ltd. (India)	Ass. Sale of tractors, combines and rice transplanters in India
	SML Isuzu Limited (India)	Ass. Commercial vehicle manufacturer
	P.T. Asuransi Sumit Oto (Indonesia)	Sub. Insurance for automobiles and motorcycles
	P.T. Oto Multiartha (Indonesia)	Sub. Financing of automobiles
	P.T. Summit Oto Finance (Indonesia)	Sub. Financing of motorcycles
	P.T. Traktor Nusantara (Indonesia)	Ass. Forklift hire and rental. Sale and service of forklift, farm tractor and industrial equipment
	Summit SPA Motors, Ltd. (Myanmar)	Sub. Aftersales service for Hino Motors trucks and busses
	Sumisho Motor Finance Corporation (Philippines)	Ass. Financing of motorcycles
	Dunlop Tire Thailand Co., Ltd. (Thailand)	Ass. Wholesale of tires to the replacement tire market in Thailand
	Summit Auto Management (Thailand)	Sub. Holding and management company of automotive dealership and finance companies
	Summit Capital Leasing Co., Ltd. (Thailand)	Sub. Financing of motorcycles
	HAL Vietnam Co., Ltd (Vietnam)	Ass. Manufacturing and sale of aluminum casting
	Toyota Can Tho Company Ltd. (Vietnam)	Ass. Dealership of Toyota motor vehicles
	Toyota Giai Phong Company (Vietnam)	Ass. Dealership of Toyota motor vehicles
	Toyota Ly Thuong Kiet (Vietnam)	Sub. Dealership of Toyota motor vehicles
<b>Middle East</b>	SAS Automotive Services Co., Ltd. (Iraq)	Ass. Toyota Authorized Service Station
	Summit Auto Trade Facilities (Jordan)	Sub. Financing of automobiles
	ABDUL LATIF JAMEEL SUMMIT COMPANY LIMITED (Saudi Arabia)	Ass. Operates dealership of Komatsu construction equipment and others
	Shaheen Tyres Company L.L.C. (UAE)	Ass. Import and sale of tires in the UAE
<b>Europe</b>	SMBC Aviation Capital Limited (Ireland)	Ass. Aircraft operating lease
	Sumisho Aero Engine Lease B.V. (Netherlands)	Sub. Aircraft engine lease
	Dunlop Tire CIS, LLC (Russia)	Ass. Import and sale of tires in CIS (except Ukraine/Moldova)
	Sumitec International, Ltd. (Russia)	Sub. Sale and after-sales service of construction, mining and material handling equipment
	Summit Motors (Madivostok) (Russia)	Sub. Dealership of Toyota motor vehicles
	TECNOLOGÍA PARA LA CONSTRUCCION Y MINERIA S.L. (Spain)	Sub. Holding and management company of Komatsu distributor and other business
	Toyota Canarias, S.A. (Canary Islands, Spain)	Sub. Import and wholesale of Toyota and Lexus motor vehicles and parts
	Summit Motors Ukraine (Ukraine)	Sub. Dealership of Toyota and Lexus motor vehicles
	Toyota Ukraine (Ukraine)	Sub. Import and wholesale of Toyota and Lexus motor vehicles and parts
<b>The Americas</b>	SMS Construction and Mining Systems Inc. (Canada)	Sub. Holding and management company of Komatsu distributor and other business
	SMS Equipment Inc. (Canada)	Sub. Operates dealership of Komatsu construction, mining, and other equipment
	HAL Aluminum Mexico, S.A. de C.V. (Mexico)	Ass. Manufacturing and sale of aluminum casting
	Hirotec Mexico, S.A. de C.V. (Mexico)	Ass. Manufacturing and sale of body stamping assembly and exhaust system
	Mazda de Mexico Vehicle Operation (Mexico)	Ass. Manufacturing and sale of Mazda motor vehicles
	Linder Industrial Machinery Company (U.S.)	Sub. Operates dealership of Komatsu construction equipment and others
	SMS International Corporation (U.S.)	Sub. Holding and management company of Komatsu distributor and other business
	Summit Auto Group Holding, LLC (U.S.)	Sub. Holding and management company of automotive dealerships
	Sunstate Equipment Co., LLC (U.S.)	Sub. Rental of construction equipment
	TBC Corporation (U.S.)	Sub. Retail and wholesale of tires
<b>Oceania</b>	Sumitomo Rubber Australia Pty. Ltd. (Australia)	Ass. Import and wholesale of tires
	Summit Auto Lease Australia Pty Limited (Australia)	Ass. Motor vehicle leasing to corporate customers
<b>Africa</b>	Toyota Libya FZC (Libya)	Sub. Import and wholesale of Toyota motor vehicles and parts

	Subsidiary/Associated Company	Main Business
<b>Environment &amp; Infrastructure Business Unit</b>		
<b>Japan</b>	Bluewell Insurance Brokers Ltd.	Sub. Broker for casualty insurance and re-insurance
	MMS Thilawa Development Company Limited	Ass. Investment in Special Economic Zone Development in Myanmar
	SC Hiroshima Energy Corporation	Sub. Electricity and steam supply (energy service provider)
	Sumisho Global Logistics Co., Ltd.	Sub. Global logistics provider
	Sumisho Insurance Corporation	Sub. Agent for casualty insurance and life insurance
	Sumisho Machinery Trade Corporation	Sub. Trading of machinery, equipment, and automobiles in Japan
	Sumitomo Shoji Machinex Co., Ltd.	Sub. Sale of machinery and equipment
	Summit Air Service Corporation	Sub. Travel agency
	Summit Energy Corporation	Sub. Power retail and wind power generation business in Japan
	Tomra Japan Limited	Ass. Collection and recycling of used beverage containers
<b>Asia</b>	Nanjing CMSCL Co., Ltd. (China)	Ass. Automobile related transportation in China
	Sumisho Global Logistics (China) Co., Ltd. (China)	Sub. Warehousing and distribution services in China
	Eastern Water Co., Limited (Hong Kong)	Ass. Development and investment of water business in China
	P.T. East Jakarta Industrial Park (Indonesia)	Ass. Development, sales, and operation of industrial estate in Indonesia
	PT. Indomobil Summit Logistics (Indonesia)	Ass. Automobile related logistics in Indonesia
	PT Sumisho Global Logistics Indonesia (Indonesia)	Sub. Warehousing and distribution services in Indonesia
	PT Supreme Energy Muara Laboh (Indonesia)	Ass. Power generation and supply of geothermal electricity in Indonesia
	PT Supreme Energy Rajabasa (Indonesia)	Ass. Power generation and supply of geothermal electricity in Indonesia
	Thilawa Global Logistics Co., Ltd. (Myanmar)	Sub. Warehousing and distribution services in Myanmar
	First Philippine Industrial Park, Inc. (Philippines)	Ass. Development, sales, and operation of industrial estate in Philippines
	Sumisho Global Logistics (Thailand) Co., Ltd. (Thailand)	Sub. Warehousing and distribution services in Thailand
	Summit Sunrise Energy Co., Ltd. (Thailand)	Sub. Investment company for power plant asset in Thailand
	Dragon Logistics Co., Ltd. (Vietnam)	Ass. Warehousing and distribution services in Vietnam
	Mekong Energy Company Ltd. (Vietnam)	Ass. Power generation and supply of electricity in Vietnam
	Thang Long Industrial Park Corporation (Vietnam)	Sub. Development, sales, and operation of industrial estate in Vietnam
	Thang Long Industrial Park II Corporation (Vietnam)	Sub. Development, sales, and operation of industrial estate in Vietnam
<b>Middle East</b>	Hidd Power Company (Bahrain)	Ass. Power generation and sea water desalination project company in Bahrain
	Shamal Az-Zour Al-Oula K.S.C. (Kuwait)	Ass. Power generation and sea water desalination project company in Kuwait
	Muscat City Desalination Company S.A.O.C. (Oman)	Ass. Sea Water Desalination Project Company in Oman
	Sahara Cooling Limited (UAE)	Ass. District cooling project company in the UAE
	Shuweihat Asia Power Company PJSC (UAE)	Ass. Power generation project company in the UAE
	Shuweihat CMS International Power Company PJSC (UAE)	Ass. Power generation and sea water desalination project company in the UAE
<b>Europe</b>	Sumisho Global Logistics Europe GmbH (Germany)	Sub. Warehousing and distribution services in Europe
	CBK Netherlands Holdings B.V. (Netherlands)	Ass. Holding company of CBK Power Company Ltd., which operates a hydraulic power plant in the Philippines
	Energia Verde De La Macaronesia, S.L. (EVM) (Spain)	Ass. Development and management of solar power generation plant in Spain
	EVM2 Energias Renovables S.L. (EVM2) (Spain)	Ass. Development and management of solar power generation plant in Spain
	Bluewell Reinsurance Company (Bermuda) Ltd. (U.K.)	Sub. Captive insurance company (Rent A Captive)
	Summit Renewable Energy Europe Ltd. (U.K.)	Sub. Development and management of offshore wind power generation plants in Europe
	Summit Water Limited (U.K.)	Sub. Investment vehicle for Sutton & East Surrey Water plc. water supply and distribution company in England, and other related subsidiaries
<b>The Americas</b>	Mesquite Creek Wind, LLC (U.S.)	Sub. Development and management of wind power generation plant in the U.S.
	Perennial Power Holdings Inc. (U.S.)	Sub. Development, ownership, and management of power plant in the U.S.
	Sumisho Global Logistics (USA) Corporation (U.S.)	Sub. International intermodal transport in the U.S.
	Summit Solar Americas, Inc. (U.S.)	Sub. Development and management of solar power generation plant in the U.S.
	Summit Wind Energy, Inc. (U.S.)	Sub. Development and management of wind power generation plant in the U.S.
	Summit Wind Power Texas, Inc. (U.S.)	Sub. Development and management of wind power generation plant in the U.S.
<b>Oceania</b>	Summit Southern Cross Power Holdings Pty Ltd (Australia)	Sub. Development, ownership, and management of power plant in Australia
	Bluewell Reinsurance (Micronesia) Ltd. (Micronesia)	Sub. Captive insurance company

	Subsidiary/Associated Company	Main Business	
<b>Media, Network, Lifestyle Related Goods &amp; Services Business Unit</b>			
<b>Japan</b>	Akachan House 1.2.3 Co., Ltd.	Sub. Online retailer of baby related items	
	Chiba Flour Milling Co., Ltd.	Ass. Flour milling	
	Chiba Kyodo Silo Co., Ltd.	Sub. Operation of silo facility and handling of grain, such as wheat, barley, and corn	
	IG Kogyo Co., Ltd.	Sub. Manufacture and sale of insulated metal panels for roofing and walls	
	Jupiter Shop Channel Co., Ltd.	Ass. Operation of TV shopping channel	
	Jupiter Telecommunications Co., Ltd. (J:COM)	Ass. Operation of multiple cable TV systems (MSO) and channels (MCO)	
	KI Fresh Access, INC.	Ass. Fresh product wholesale	
	Mammy Mart Corporation	Ass. Supermarket chain	
	MARC JACOBS JAPAN K.K.	Ass. Import and sale of bags, apparel, and accessories, "MARC JACOBS" and "MARC BY MARC JACOBS"	
	Nissin Sugar Co., Ltd.	Ass. Sugar refining	
	REIBI CO., LTD.	Sub. Facility management of buildings in Kansai region	
	S.C. BUILDING SERVICE CO., LTD.	Sub. Facility management of buildings in Kanto region	
	S.C. Cement Co., Ltd.	Sub. Sale of cement, ready-mixed concrete, and concrete products	
	S.C. Cement (Kyushu) Co., Ltd.	Sub. Sale of ready-mixed concrete, concrete products, cement, and aggregate	
	SC Foods Co., Ltd.	Sub. Import, development, and sale of foodstuffs	
	SCSK Corporation	Sub. System integration, IT infrastructure implementation, and IT management	
	SEVEN INDUSTRIES CO., LTD.	Ass. Manufacture and sale of laminated lumber and wood products	
	Soukai Drug Co., Ltd.	Sub. Internet drugstore	
	SRJ Co., Ltd.	Ass. Development and Distribution of Learning Enhancement, English Education and Career Training tools and services	
	Sumifru Corporation	Sub. Import and sale of fruits and vegetables	
	Sumisho Airbag Systems Co., Ltd.	Sub. Manufacture and sale of cushions for side curtain airbags	
	Sumisho & Mitsuibussan Kenzai Co., Ltd.	Ass. Sale of building materials	
	Sumisho Brand Management Corporation	Sub. Import, design, and sale of the German luxury line of Chenille fabrics brand "FEILER" and women's apparel and accessories brand "NARA CAMICIE"	
	SUMISHO BUILDING MANAGEMENT CO., LTD.	Sub. Property management of office buildings	
	Sumisho Interior International Inc.	Sub. Interior designing and installation, import and sale of furniture	
	Sumisho Montblanc Co., Ltd.	Sub. Processing and sale of work uniforms and related clothing products	
	Sumisho Realty Management Co., Ltd.	Sub. Asset management business of real estate	
	SUMISHO TATEMONO CO., LTD.	Sub. Sale and management of residential properties and housing remodeling	
	Sumisho Urban Kaihatsu Co., Ltd.	Sub. Planning, development, management, and operation of shopping centers	
	Sumitex International Co., Ltd.	Sub. Production and sale of textile products and materials	
	Summit, Inc.	Sub. Supermarket chain	
	Summit Oil Mill Co., Ltd.	Sub. Refining and sale of vegetable oil	
	T-Gaia Corporation	Ass. Sale of cellular phones and fixed-line telecommunication services	
	TOMOD'S INC.	Sub. Drugstore chain	
	<b>Asia</b>	Sumitomo Corporation Equity Asia Limited (Hong Kong)	Sub. Strategic venture investment in Asia
		PT. Summit Biomass Indonesia (Indonesia)	Sub. Manufacture and sale of carbonized Palm Kernel Shell (PKS)
		MobiCom Corporation LLC (Mongolia)	Ass. Integrated telecommunication service in Mongolia
		KDDI SUMMIT GLOBAL SINGAPORE (Singapore)	Ass. Provision of telecommunications business in Myanmar through Myanmar Subsidiary
		SANYOU DRUGSTORES, LTD. (Taiwan)	Ass. Drugstore chain in Taiwan
		3S Holding CO., LTD (Thailand)	Ass. Investing in sugar sales & manufacturing business in Thailand
		SHOP Global (Thailand) Co., Ltd. (Thailand)	Ass. Development of multi-media retail business in Thailand
	CJ-SC Global Milling (Vietnam)	Ass. Production, distribution, sales, and exports of wheat flour and flour pre-mix	
	<b>Europe</b>	OA0 Terneyles (Russia)	Ass. General forest products company
<b>The Americas</b>	Volterra S.A. (Chile)	Ass. Afforestation, manufacture, and sale of woodchip for paper	
	Presidio Ventures, Inc. (U.S.)	Sub. Strategic venture investment in the U.S.	
<b>Oceania</b>	Emerald Grain Pty Ltd (Australia)	Sub. Grain accumulation, trading, and marketing and grain storage and port operation	
	Suprima Holdings Pty Ltd (Australia)	Ass. Manufacturing and sale of frozen dough	
	Juice Products New Zealand Ltd (New Zealand)	Sub. Manufacturing of squeezed juice from vegetables & fruit, mainly from carrots	
	Summit Forests New Zealand Ltd. (New Zealand)	Sub. Forest management in New Zealand	

	Subsidiary/Associated Company	Main Business
<b>Mineral Resources, Energy, Chemical &amp; Electronics Business Unit</b>		
<b>Japan</b>	Enessance Holdings Co., Ltd.	Ass. Planning strategy of LPG & home solution business, controlling its subsidiaries, and LPG wholesale
	Gyxis Corporation	Ass. Manufacture, storage, transport, sale and import/export of LP gas
	LNG Japan Corporation	Ass. Trading of LNG and investment and financing related to LNG business
	Nippon Power Graphite Co., Ltd.	Ass. Manufacture and sale of lithium-ion battery anode material
	Nusa Tenggara Mining Corporation	Sub. Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia
	Osakagas Summit Resources Co., Ltd.	Ass. Investment in oil and natural gas development business
	Petrocoke Japan Ltd.	Sub. Manufacture and sale of petroleum needle coke
	Petro Summit E & P Corporation	Sub. Exploration, development, production, and sale of and investment in oil and natural gas, etc.; investment in and financing business of the same kind
	Soda Ash Japan Co., Ltd.	Sub. Sale of soda ash from the United States
	Sumisho Materials Corporation	Sub. Trading of precious metals and other products
	Sumitomo Shoji Chemicals Co., Ltd.	Sub. Sale and trade of chemicals and plastics
	Sumitronics Corporation	Sub. Electronics manufacturing service
	Summit Agri-Business Corporation	Sub. Manufacture and sale of fertilizer and agriculture-related materials
	Summit Agro International, Ltd.	Sub. Development and distribution of crop protection products, household insecticides, and pet care products
	Summit CRM, Ltd.	Sub. Trading of carbon-related materials (coke, etc.), refractories, and ferrous raw materials
	Summit Pharmaceuticals International Corporation	Sub. Drug discovery services, pharmaceutical development, and supply of active pharmaceutical ingredients, intermediates, and formulations
<b>Asia</b>	Cepsa Quimica China S.A. (China)	Ass. Manufacture petrochemicals (phenol) in China
	Summit Agro China Co., Ltd. (China)	Sub. Distribution of crop protection products in China
	Summit Fertilizer (Foshan) Co., Ltd. (China)	Ass. Manufacture and sale of chemical fertilizer in China
	Summit Fertilizer (Qingdao) Co., Ltd. (China)	Ass. Manufacture and sale of chemical fertilizer in China
	Sakura Ferroalloys Sdn. Bhd (Malaysia)	Ass. Production and marketing of manganese alloy
	Union Harvest (M) Sdn. Bhd. (Malaysia)	Sub. Import, manufacture, and sale of fertilizer in Malaysia
	Petro Summit Pte. Ltd. (Singapore)	Sub. International trade of crude oil and petroleum products
	Sumitronics Taiwan Co., Ltd. (Taiwan)	Sub. Sale of electronics materials and parts
<b>Europe</b>	Sumi Agro Turkey Tarim Ilaclari Sanayi Ve Ticaret A.S. (Turkey)	Sub. Distribution of crop protection products in Turkey
	C&O Pharmaceutical Technology (Holdings) Limited (Bermuda Islands)	Ass. R&D, manufacture, import, and sale of pharmaceutical products
	Appak LLP (Kazakhstan)	Ass. Development of uranium mine in Kazakhstan and production and sale of uranium ore concentrates
	SMM Cerro Verde Netherlands B.V. (Netherlands)	Ass. Investment in the Cerro Verde copper mine in Peru
	Alcedo S.R.L. (Romania)	Sub. Integrated sale of agricultural materials in Romania
	LLC Russian Quartz (Russia)	Ass. Manufacture and sale of high-purity quartz
	Interacid Trading S.A. (Switzerland)	Sub. International trade of sulfur and sulfuric acid
	Summit Minerals GmbH (Switzerland)	Sub. Sale of silver, zinc, and lead concentrates produced in the San Cristobal project in Bolivia
	Sumi Agro Europe Limited (U.K.)	Sub. Investment in crop protection business in Europe
	Sumitomo Corporation Global Commodities Limited (U.K.)	Sub. Trading of Market Commodities
	Summit Exploration & Production Limited (U.K.)	Sub. Exploration, development, production, and sale of and investment in oil and natural gas in the U.K. North Sea
	Summit Pharmaceuticals Europe Ltd. (U.K.)	Sub. Supply of active pharmaceutical ingredients, intermediates, and distribution of cosmetic raw materials
<b>The Americas</b>	Summit-Agro Argentina S.A. (Argentina)	Sub. Distribution of crop protection products in Argentina
	Minera San Cristobal S.A. (Bolivia)	Sub. Mining of San Cristobal silver, zinc, and lead project in Bolivia
	Agro Amazonia Productos Agropecuarios S.A. (Brazil)	Sub. Integrated supply of agricultural materials in Brazil
	Cosmotec Internacional Especialidades Cosmeticas Ltda. (Brazil)	Sub. Distribution of cosmetic raw materials and development of formulation recipe for the cosmetic and personal care markets
	Mineração Usiminas S.A. (Brazil)	Ass. Exploitation, production, and export of iron ore and development of related infrastructure
	SMM Sierra Gorda Inversiones Limitada (Chile)	Ass. Investment in the Sierra Gorda copper and molybdenum mine in Chile
	Summit Agro South America SpA (Chile)	Sub. Investment in crop protection business in South America
	Summit Agro Mexico S.A. de C.V. (Mexico)	Sub. Distribution of crop protection products in Mexico
	Pacific Summit Energy LLC (U.S.)	Sub. Natural gas and power trade
	Presperse Corporation (U.S.)	Sub. Distribution of cosmetic raw materials and development of formulation recipe for the cosmetic and personal care markets
	SC Minerals America, Inc. (U.S.)	Sub. Investment in the Morenci copper mine and the Pogo gold mine in the U.S. and the Candelaria and Ojos del Salado copper mines in Chile
	Summit Agro USA, LLC (U.S.)	Sub. Distribution of crop protection products in the U.S.
	Summit Discovery Resources, II, III, LLC. (U.S.)	Sub. Exploration, development, production, sale of and investment in natural gas in North America
	Summit Mining International Inc. (U.S.)	Sub. Management support of the San Cristobal Project in Bolivia and development and consulting service for new mining investment
	The Hartz Mountain Corporation (U.S.)	Ass. Manufacturing, distribution, and sales of pet care products
<b>Oceania</b>	SC Mineral Resources Pty. Ltd. (Australia)	Sub. Investment in the Northparkes copper mine in Australia
	Sumisho Coal Australia Pty. Ltd. (Australia)	Sub. Investment in coal mines in Australia
	Summit Rural Western Australia Pty. Ltd. (Australia)	Sub. Import, manufacture, and sale of fertilizer in Western Australia
<b>Africa</b>	Ambatovy Minerals S.A. (Madagascar)	Ass. Mining of the Ambatovy nickel project in Madagascar
	Dynatec Madagascar S.A. (Madagascar)	Ass. Processing and refining for the Ambatovy nickel project in Madagascar
	Oresteel Investments (Proprietary) Limited (South Africa)	Ass. Investment in the Assmang iron ore and manganese mine in South Africa

	Subsidiary/Associated Company	Main Business	
<b>Overseas</b>			
<b>Asia</b>	Huayou Tubular Co., Ltd. (China)	Ass. Stock and sale of speciality tubular products for boilers	
	Shanghai Hi-Tec Metal Products Co., Ltd. (China)	Sub. Manufacture and sale of metal-processing products	
	Shanghai Summit Metal Products Co., Ltd. (China)	Sub. Shearing, slitting, and sale of steel sheets	
	OMS Holdings Pte. Ltd. (Singapore)	Sub. Manufacturing, shearing, slitting, and sale of tubular products for the oil and gas industry	
	Summit Sunrise Energy Co., Ltd. (Thailand)	Sub. Ownership of power plant in Asia	
<b>Middle East</b>	Mezon Stainless Steel FZCO (JAE)	Sub. Sale of stainless steel tubular, pipes, and plates	
<b>Europe</b>	Sumisho Global Logistics Europe GmbH (Germany)	Sub. Forwarding and logistics business	
	Summit D&V Kft. (Hungary)	Sub. OEM supply, sub-assembly, and sequence delivery of automotive components	
	Summit Auto Poland Sp. z o.o. (Poland)	Sub. Dealership of Honda motor vehicles	
	Summit Motors Poland Sp. z o.o. (Poland)	Sub. Dealership of Ford motor vehicles	
	Summit Motors Slovakia s.r.o (Slovakia)	Sub. Import and sale of Ford motor vehicles and parts	
	Summit Leasing Slovenija d.o.o. (Slovenia)	Sub. Financing of motor vehicles	
	Summit Motors Ljubljana d.o.o. (Slovenia)	Sub. Import and sale of Ford motor vehicles and parts	
	Tecnosumit (Tecnologia para La Construcción y Minería S.L.) (Spain)	Sub. Holding and management company of Komatsu distributors and other business in Europe	
	SC Motors Sweden AB (Sweden)	Sub. Management company of automotive distributorship and wholesale of parts and accessories	
	ERYNGIUM Ltd. (U.K.)	Sub. Manufacturing, processing, and distribution of speciality metals for OCTG market	
	Sumitomo Corporation Capital Europe Plc (U.K.)	Sub. Financial services to Group companies	
	<b>The Americas</b>	Summit Tubulars Corporation (Canada)	Sub. Sales of tubular products for the oil and gas industry
		Atlantic Hills Corporation (U.S.)	Sub. Investment in house developments
Diversified CPC International, Inc. (U.S.)		Sub. Mixing, refining, and sale of aerosol gases	
Edgen Group Inc. (U.S.)		Sub. Sales of specialized products for energy and infrastructure industry and tubular products for oil and gas industry	
Global Stainless Supply, Inc. (U.S.)		Sub. Wholesale of stainless steel tubes	
Linder Industrial Machinery Company (U.S.)		Sub. Sales and rental of construction equipment	
Maruichi Leavitt Pipe & Tube, LLC (U.S.)		Ass. Manufacturing of structural tubing	
Oxford Finance LLC (U.S.)		Ass. Specialty finance dedicated to the life science and healthcare industry	
Perennial Power Holdings Inc. (U.S.)		Sub. Development, ownership, and management of power plant in the U.S.	
Pipeco Services, Inc. (U.S.)		Sub. Sales of tubular products for the oil and gas industry	
Premier Pipe LLC (U.S.)		Sub. Sales of tubular products for the oil and gas industry	
Pyramid Tubular Products, L.P. (U.S.)		Ass. Sales of tubular products for the oil and gas industry	
SCOA Residential, LLC (U.S.)		Sub. Investment in house/apartment developments	
SMS International Corporation (U.S.)		Sub. Holding and management company of Komatsu distributor and other business	
Stanton Wind Energy, LLC (U.S.)		Ass. Investment in wind power plant projects	
Steel Summit Holdings, Inc. (U.S.)		Sub. Shearing, slitting, and sale of steel sheets	
Steel Summit International, Inc. (U.S.)		Sub. Sales of steel products	
Sumisho Global Logistics (USA) Corporation (U.S.)		Sub. International intermodal transport	
Summit Solar Americas, Inc. (U.S.)		Sub. Development and management of solar power generation plant	
Summit Wind Energy Inc. (U.S.)		Sub. Investment in wind power plant projects	
Sunstate Equipment Co., LLC (U.S.)		Sub. Rental of construction equipment	
TBC Corporation (U.S.)		Sub. Retail and wholesale of tires	
The Hartz Mountain Corporation (U.S.)		Ass. Manufacturing, distribution, and sales of pet care products	
TKOS I, LLC (U.S.)		Sub. Office building leasing	
TKOS II, LLC (U.S.)		Sub. Office building leasing	
Tubular Solutions Alaska, LLC (U.S.)		Sub. Sales of tubular products for the oil and gas industry	
Unique Machine, LLC (U.S.)		Sub. Threading and processing of tubular products for the oil and gas industry	
VAM USA, LLC (U.S.)		Ass. Threading and processing of tubular products for the oil and gas industry	
V&M Star LP (U.S.)		Ass. Seamless tubular products mill	
Agro Amazonia Produtos Agropecuarios S.A. (Brazil)		Sub. Agricultural input distributor	
<b>Others</b>			
<b>Japan</b>		Sumisho Administration Services Co., Ltd.	Sub. Personnel and general affairs services
	Sumitomo Shoji Financial Management Co., Ltd.	Sub. Financial services such as cash management, trade settlement, and accounting services to Sumitomo Corporation and its subsidiaries	
	Sumitomo Corporation Global Research Co. Ltd.	Sub. Research and consulting arm of Sumitomo Corporation Group	

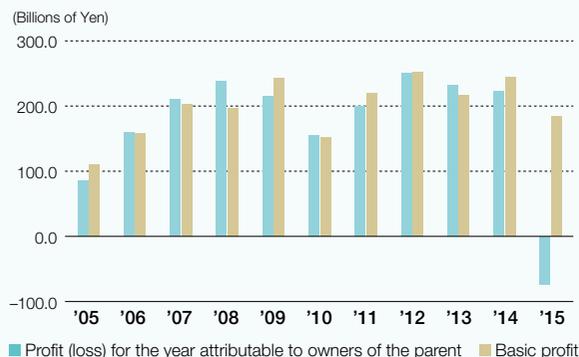
## Financial Highlights

For the years ended March 31

We have prepared consolidated financial statements in accordance with U.S. GAAP for 2010 or earlier and International Financial Reporting Standards ("IFRSs") for 2011 or later.

Financial Data	AA Plan	AG Plan		GG Plan
	2005	2006	2007	2008
<b>Results of operations:</b>				
Gross profit	¥ 563.1	¥ 706.6	¥ 857.7	¥ 934.5
Financial income (expense)	(2.3)	(9.5)	(23.0)	(27.6)
Interest expense, net	(8.6)	(20.0)	(37.1)	(42.8)
Dividends	6.4	10.4	14.1	15.3
Share of profit of investments accounted for using the equity method*	37.4	51.4	70.3	56.9
Profit (loss) for the year attributable to owners of the parent*	85.1	160.2	211.0	238.9
<b>Financial position at year end:</b>				
Total assets	5,533.1	6,711.9	8,430.5	7,571.4
Equity attributable to owners of the parent*	934.9	1,304.0	1,473.1	1,492.7
Interest-bearing liabilities (net)* <sup>1</sup>	2,376.0	2,622.2	2,913.3	3,247.6
<b>Cash flows:</b>				
Net cash from operating activities	(19.4)	(60.8)	194.3	323.7
Net cash used in investing activities	(52.7)	(137.9)	(449.7)	(298.0)
Free cash flows	(72.0)	(198.7)	(255.5)	25.6
Net cash from (used in) financing activities	111.2	256.7	169.7	7.9
<b>Amounts per share:</b>				
Profit (loss) for the year attributable to owners of the parent*:				
Basic	¥ 72.83	¥ 130.18	¥ 169.93	¥ 192.51
Diluted	72.82	130.17	169.90	192.47
Equity attributable to owners of the parent*	776.61	1,047.88	1,192.35	1,194.20
Cash dividends declared for the year* <sup>2</sup>	11.00	25.00	33.00	38.00
<b>Ratios:</b>				
Equity attributable to owners of the parent ratio (%)*	16.9	19.4	17.5	19.7
ROE (%)	10.2	14.3	15.2	16.1
ROA (%)	1.6	2.6	2.8	3.0
Debt-Equity Ratio (net) (times)	2.5	2.0	2.0	2.2
<b>For reference:</b>				
Total trading transactions* <sup>3</sup>	¥9,898.6	¥10,336.3	¥10,528.3	¥11,484.6
Basic profit* <sup>4</sup>	110.0	158.3	202.9	197.1

### Profit (loss) and basic profit



### Total assets and ROA



\* Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit (loss) for the year attributable to owners of the parent" corresponds to "Net income (loss) attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio."

\*1 Interest-bearing liabilities (net) excludes cash and cash equivalents and time deposits from interest-bearing liabilities.

\*2 Cash dividends per share represents the cash dividends declared applicable to each respective year, including dividends paid after the year-end.

\*3 Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as a principal or as an agent. Total trading transactions is a measure commonly used by Japanese trading companies and is presented in a manner customarily used in Japan solely for Japanese investors' purposes. It is not to be construed as equivalent to, or a substitute for, sales or revenues under accounting principles generally accepted in the United States of America ("U.S. GAAP") or IFRSs.

\*4 Basic Profit = (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net + Dividends) x (1 - Tax rate) + Share of profit of investments accounted for using the equity method

<Tax rate was 41% for 2005 through 2012, 38% for 2013 and 2014, and 36% for 2015.>

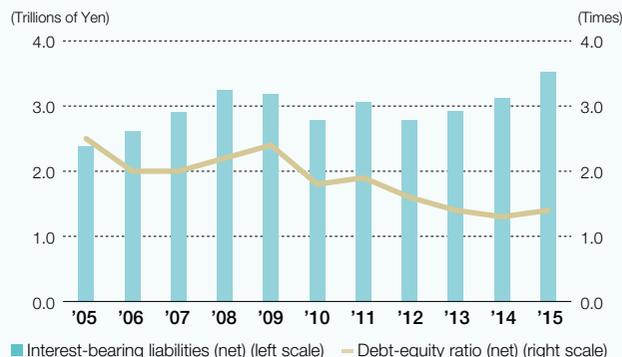
\*5 The U.S. Dollar amounts represent transactions of Japanese yen amounts at the rate of ¥120 = U.S.\$1.

GG Plan	FOCUS' 10		f(x)		BBBO2014		BBBO2014	
	2009	2010	2011	2012	2013	2014	2015	
¥ 935.2	¥ 779.5	¥ 864.0	¥ 918.8	¥ 827.0	¥ 894.4	¥ 952.9	\$ 7,941	
(21.5)	(12.8)	(8.1)	(3.9)	(2.3)	(2.6)	4.3	35	
(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)	(109)	
14.6	11.3	10.0	11.2	13.4	14.9	17.2	144	
90.0	76.1	95.6	110.6	107.4	126.2	49.1	409	
215.1	155.2	200.2	250.7	232.5	223.1	(73.2)	(610)	
7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	75,178	
1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	20,679	
3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	29,312	
348.8	510.4	219.5	190.4	280.3	278.2	243.7	2,031	
(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)	(3,330)	
87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)	(1,299)	
(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)	(623)	
							Yen	U.S. Dollars
¥ 172.06	¥ 124.15	¥ 160.17	¥ 200.52	¥ 185.92	¥ 178.59	¥ (58.64)	\$ (0.49)	
172.03	124.12	160.09	200.39	185.79	178.46	(58.64)	(0.49)	
1,082.47	1,266.93	1,256.31	1,351.10	1,641.60	1,927.37	1,988.62	16.57	
34.00	24.00	36.00	50.00	46.00	47.00	50.00	0.42	
							% , Times	
19.3	22.2	21.7	23.4	26.2	27.7	27.5		
15.1	10.6	12.9	15.4	12.4	10.0	(3.0)		
2.9	2.2	2.8	3.5	3.1	2.7	(0.8)		
2.4	1.8	1.9	1.6	1.4	1.3	1.4		
							Billions of Yen	Millions of U.S. Dollars
¥10,750.0	¥ 7,767.2	¥ 8,349.4	¥ 8,273.0	¥ 7,502.7	¥ 8,146.2	¥ 8,596.7	\$71,639	
243.0	151.4	220.5	251.5	216.5	245.0	184.0	1,533	

### Equity attributable to owners of the parent and ROE



### Interest-bearing liabilities (net) and DER (net)



# Summary of Management's Discussion and Analysis of Financial Condition and Results of Operations

## 1. Economic Environment

During the period under review (fiscal 2014, i.e., April 1, 2014, through March 31, 2015), on the global economic front, although the United States maintained its strong performance, recovery from the downturn was delayed in Europe and the economies of emerging countries generally slowed down, resulting in only moderate growth overall. Geopolitical risks in Ukraine, the Middle East, and North Africa also came to the surface, increasing uncertainties about the outlook for the

global economy. International commodity markets faced increased downward pressure due to mounting doubts over future demand and concerns about oversupply. In the Japanese economy, although there was weakness in personal spending and housing investment after the consumption tax rate was raised in April 2014, the employment and income environment and corporate performance continued to improve, resulting in a gradual recovery trend in the second half.

## 2. Overall Business Performance and Financial Condition

### (1) Business Performance

Consolidated net income (loss) for fiscal 2014 amounted to a loss of ¥73.2 billion, a decrease of ¥296.2 billion from the previous fiscal year. Basic profit of our non-mineral resources businesses, such as the tubular products business, leasing business, overseas power infrastructure business, and media-related business, continued in an upward trend, driven by the earnings pillars which showed robust performance, but also driven by profit contributions from investments made in recent years. However, in addition to the sluggish performance in our mineral resources businesses due to a drop in commodity prices, we posted impairment losses of ¥310.3 billion in total in the several projects, such as Tight oil development project in the U.S. and Iron ore mining project in Brazil; as a result we reported a net loss.

- **Gross Profit.** Gross profit totaled ¥952.9 billion, up by ¥58.5 billion, from ¥894.4 billion in the previous year. This was due to factors such as a robust performance by tubular products business in North America and the new consolidation of Edgen Group.

- **Selling, General and Administrative Expenses.** Selling, general and administrative expenses totaled ¥755.2 billion, an increase of ¥48.8 billion, from ¥706.4 billion in the previous year. This was owing mainly to the yen's depreciation, and to the new consolidation of Edgen Group.

- **Impairment losses on long-lived assets.** Impairment losses on long-lived assets totaled ¥278.6 billion, up by ¥247.2 billion, from ¥31.4 billion in the previous year. This was owing mainly to impairment losses on Tight oil development project in the U.S., Shale gas project in the U.S., Coal-mining projects in Australia, Tire business in the U.S., and Oil field interests in the North Sea.

- **Share of profit of investments accounted for using the equity method.** Share of profit of investments accounted for using the equity method totaled ¥49.1 billion, a decrease of ¥77.1 billion, from ¥126.2 billion in the previous year. This was owing mainly to impairment losses on Iron ore mining project in Brazil.

### (2) Financial Condition

#### 1) Assets, Liabilities, and Equity

As of March 31, 2015, Total assets stood at ¥9,021.4 billion, representing an increase of ¥352.6 billion from the previous fiscal year-end due to new investments and the yen's depreciation despite a decrease caused by impairment losses in the several projects including Tight oil development project in the U.S. and Iron ore mining project in Brazil. As of March 31, 2015, Equity attributable to owners of the parent totaled to ¥2,481.4 billion, an increase of ¥76.8 billion from the previous fiscal year-end, due primarily to an increase in Exchange differences on translating foreign operations caused by the yen's depreciation despite a decrease in Retained earnings by incurring Loss for the year attributable to owners of the parent. The ratio of Equity attributable to owners of the parent to Total assets was 27.5%. Meanwhile, Interest-bearing liabilities (net) rose by ¥394.1 billion from the previous fiscal year-end, to ¥3,517.5 billion. Consequently, the net debt-equity ratio (Interest-bearing liabilities (net) / Equity attributable to owners of the parent) was 1.4.

#### 2) Cash Flows

Net cash provided by operating activities totaled ¥243.7 billion, as our core businesses performed well in generating cash. Net cash used in investing activities was ¥399.6 billion due mainly to new investments of approx. ¥450.0 billion. As a result, Free cash flow, calculated as Net cash provided by operating activities plus Net cash used in investing activities, totaled ¥155.9 billion outflow. Net cash used in financing activities was ¥74.8 billion. As a result, Cash and cash equivalents as of March 31, 2015 decreased by ¥215.3 billion from March 31, 2014 to ¥895.9 billion.

# Principal Subsidiaries and Associated Companies Contributing to Consolidated Results/Overseas Four Broad Regions

(Billions of yen)

	Shares in equity (End of FY2014) (%)	Main business	FY2013 equity in earnings	FY2014 equity in earnings
<b>Metal Products Business Unit</b>				
ERYNGIUM Ltd.*1	*100.00%	Manufacture, processing, and distribution of speciality metals for OCTG market	4.8	6.2
SC Pipe Services Inc.	100.00%	Investment in pipe manufacturing and sales company in the U.S.	2.8	3.2
Sumisho Metalex Corporation	100.00%	Sale of non-ferrous metal products, materials for home heat solution	1.4	1.2
Aluminium smelting business in Malaysia	*20.00%	Aluminum smelting business in Malaysia	(0.2)	0.9
Edgen Group Inc.	*100.00%	Sale of specialized products for energy and infrastructure industry and tubular products for oil and gas industry	0.2	0.3
<b>Transportation &amp; Construction Systems Business Unit</b>				
Sumitomo Mitsui Finance and Leasing Company, Limited	*40.00%	Finance and lease	17.1	18.3
Sumitomo Mitsui Auto Service Company, Limited	46.00%	Leasing of motor vehicles	4.0	4.4
P.T. Summit Oto Finance	*100.00%	Financing of motorcycles	3.0	2.9
P.T. Oto Multiartha	*100.00%	Financing of automobiles	4.2	2.3
Sumisho Machinery Trade Corporation*2	*100.00%	Trading of machinery, equipment, and automobiles in Japan	1.3	1.8
TBC Corporation*3,4	*100.00%	Retail and wholesale of tires	(3.0)	(24.8)
<b>Environment &amp; Infrastructure Business Unit</b>				
Sumisho Global Logistics Co., Ltd.	100.00%	Global logistics provider	1.4	1.3
Perennial Power Holdings Inc.	*100.00%	Development, ownership, and management of power plants in the U.S.	1.1	1.3
<b>Media, Network &amp; Lifestyle Related Goods &amp; Services Business Unit</b>				
Jupiter Telecommunications Co., Ltd. (J:COM)	50.00%	Operation of multiple cable TV systems (MSO) and channels (MCO)	31.6	26.1
Jupiter Shop Channel Co., Ltd.	50.00%	Operation of TV shopping channel	7.0	7.1
SCSK Corporation	50.77%	System integration, IT infrastructure implementation, and IT management	7.4	3.3
Summit, Inc.	100.00%	Supermarket chain	0.9	2.4
2 companies in the banana business	*-	Import and sale of fruits and vegetables	1.6	1.9
MobiCom Corporation LLC	33.98%	Integrated telecommunication service in Mongolia	1.1	1.0
S.C. Cement Co., Ltd.	*100.00%	Sale of cement, ready-mixed concrete, and concrete products	1.0	0.9
Sumisho Brand Management Corporation	*100.00%	Import, design, and sale of the German luxury line of Chenille fabrics brand "FEILER" and women's apparel and accessories brand "NARA CAMICIE"	0.9	0.0
Grain business companies in Australia*5,6	*100.00%	Grain accumulation and investment in grain storage and export terminal operating business	0.9	(2.3)
<b>Mineral Resources, Energy, Chemical &amp; Electronics Business Unit</b>				
2 silver, zinc, and lead business companies in Bolivia	*100.00%	Investment in silver, zinc, and lead mines operating, and ore concentrate sales companies in Bolivia	5.4	11.8
LNG Japan Corporation	50.00%	Trading of LNG and investment and financing related to LNG business	5.1	9.3
Oresteel Investments (Proprietary) Limited	*49.00%	Investment in the Assmang iron ore and manganese mine in South Africa	15.9	7.9
SC Minerals America, Inc.	*100.00%	Investment in the Morenci copper mine and the Pogo gold mine in the U.S. and the Candelaria and Ojos del Salado copper mines in Chile	5.4	4.3
Sumitronics Corporation	100.00%	Electronics manufacturing service	1.2	1.5
SMM Cerro Verde Netherlands B.V.	20.00%	Investment in the Cerro Verde copper mine in Peru	2.4	1.5
Sumitomo Shoji Chemicals Co., Ltd.	100.00%	Sale and trade of chemicals and plastics	1.5	1.4
2 companies with oil field interests in the North Sea*4	*-	Development, production, and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	2.4	(0.4)
Nusa Tenggara Mining Corporation	74.28%	Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia	0.4	(4.3)
Nickel mining and refining business in Madagascar	-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(1.1)	(10.1)
Companies related to coal business in Australia*4	*-	Investment in coal mines in Australia	(26.7)	(28.2)
Shale gas business in the U.S.*4	*100.00%	Exploration, development, production, sale of and investment in natural gas in the U.S.	(0.3)	(30.5)
Iron ore mining business in Brazil*4	*-	Iron ore mining business in Brazil	5.1	(60.3)
Tight oil business in the U.S.*4	*100.00%	Exploration, development, production, and sale of and investment in tight oil and natural gas in North America	(0.1)	(197.9)
<b>Overseas</b>				
Europe, Middle East, Africa & CIS*4	-	Export, import, and wholesale	11.1	12.3
Asia & Oceania*4	-	Export, import, and wholesale	4.9	8.1
East Asia	-	Export, import, and wholesale	4.3	4.2
Americas*4	-	Export, import, and wholesale	21.0	(47.6)

Notes (\*) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

(\*1) We changed our consolidated periods from FY2013, the results show equity in earnings of Jan.-Dec., 2013 for FY2013, Apr., 2014-Mar., 2015 for FY2014 respectively.

(\*2) The majority shareholder was changed from Environment & Infrastructure business unit to Transportation & Construction Systems business unit.

(\*3) This company has been transferred to Transportation & Construction Systems business unit according to business restructuring since April 1, 2015.

(\*4) The impairment losses included in FY2014 Results: Companies related to TBC Corporation -18.8, 2 companies with oil field interests in the North Sea -3.6, Coal business in Australia -24.4, Shale gas project in the U.S.-31.1, Iron ore mining business in Brazil -62.3, Tight oil business in the U.S. -199.2 (billions of yen)

Some portions of the impairment losses are included in FY2014 Results of Europe, Middle East, Africa & CIS, Asia & Oceania and Americas. (Europe, Middle East, Africa & CIS -0.5, Asia & Oceania -3.5,

Americas -71.0 (billions of yen)

(\*5) In February 2014, our shares in Grain business companies in Australia were increased to 100.00%. (FY2013 Apr.-Dec.: 50.00%)

(\*6) We changed our consolidated periods from FY2013, the results show equity in earnings of Mar., 2013 Mar., 2014 for FY2013, Apr., 2014-Mar., 2015 for FY2014 respectively.

## Financial Section

# Management's Discussion and Analysis of Financial Condition and Results of Operations

## 1. Introduction

We are an integrated trading company (*sogo shosha*) engaged in a wide range of business activities on a global basis. Our business foundation consists of trust, global relations with over 100,000 business partners around the world, a global network with offices and subsidiaries worldwide, intellectual capital and advanced functions in business development, logistic solutions, financial services, IT solutions, risk management and intelligence gathering and analysis. Through integration of these elements, we provide a diverse array of value to our customers. Based on this business foundation and these functions, we engage in general trading of a wide range of goods and commodities and in various business activities. We act as both a principal and an agent in these trading transactions. We also provide a range of services for a variety of industries, such as: financing for customers and suppliers; planning, coordination and operation of urban and industrial infrastructure projects; consulting in areas such as system integration and technology development; and transportation and logistics. In addition, we engage in other diverse business activities, including investing in a variety of industries ranging from photovoltaic power generation to communications; developing natural resources; manufacturing and processing products such as steel products and textiles; developing and managing real estate; and operating retail stores.

We conduct our business through five industry-based business segments and overseas regional operations. Our industry-based business segments are:

- Metal Products
- Transportation & Construction Systems
- Environment & Infrastructure

- Media, Network, Lifestyle Related Goods & Services
- Mineral Resources, Energy, Chemical & Electronics

Each business segment operates with a degree of autonomy in pursuing its strategic goals, managing operations and ensuring accountability. Each business unit also has its own planning and administration department which has a function of risk assessment to enable prompt decision-making and to facilitate efficient operations. In today's increasingly global business environment, our worldwide network of offices, subsidiaries and associated companies, and our global relationships with customers, suppliers and business partners have allowed us to conduct and expand our operations around the world. Our five industry-based business units and overseas operations regularly collaborate with one another to leverage their combined strengths to conduct their respective businesses more effectively as well as to meet our corporate targets and goals. We have designed our infrastructure to centralize and consolidate information from all of our business units and overseas operations to facilitate proper integration and risk control.

On April 1, 2014 the Kansai Regional Business Unit and Chubu Regional Business Unit were abolished, and the business departments constituting the above two business units were incorporated into organizations under headquarter's business units and divisions.

Note: As used in this "Management's Discussion and Analysis of Financial Condition and Results of Operations," "the Company" is used to refer to Sumitomo Corporation, and "the Companies" is used to refer to the Company and its subsidiaries, unless otherwise indicated.

## 2. Our Medium-Term Targets

*The following discussion of our medium-term targets contains forward-looking statements and measures that have been calculated based on a number of judgments, estimates and assumptions. Unless otherwise stated, the forward-looking statements reflect management's current assumptions and expectations of future events as of March 31, 2015. Accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance.*

### (1) Summary of the medium-term management plan: "Be the Best, Be the One 2014"

The Company had positioned its medium-term management

plan "Be the Best, Be the One 2014 (BBBO2014)" as the "stage of heading for an even higher level of profit growth by thoroughly enhancing our earning power" for the two years until March this year, and made efforts to build a solid earnings base while maintaining financial soundness. To be specific, we stimulated the metabolism of our business portfolio by executing new investment and loans as well as replacing businesses in order to expand our earnings base; however, due to the incurrence of impairment losses on large projects in fiscal 2014, among other factors, we failed to reach the quantitative targets of "BBBO2014" such as Profit for the year attributable to owners of the parent, etc.

### (i) Achievements of “BBBO2014”

The quantitative targets of “BBBO2014” and actual performance were as below.

	Targets		Actual	
	Fiscal 2013	Fiscal 2014	Fiscal 2013	Fiscal 2014
Profit (loss) for the attributable to owners of the parent	¥240.0 billion	¥270.0 billion	¥223.1 billion	¥(73.2) billion
Risk-adjusted return ratio	<2-year average>	Approx. 12%	<2-year average>	3.5%
ROA	<2-year average>	3% or more	<2-year average>	0.9%

In fiscal 2013, solid results in metal products, transportation and construction systems, and other non-mineral resources businesses pushed up our company-wide performance, but in our mineral resources businesses, we felt the impact of lower prices, and at the end of the fiscal year we booked impairment losses of ¥27.7 billion in Coal-mining projects in Australia; as a result Profit for the year attributable to owners of the parent totaled ¥223.1 billion.

In fiscal 2014, Profit (loss) for the year attributable to owners of the parent amounted to a loss of ¥73.2 billion. This reflected a sluggish performance in mineral resources businesses due to a further drop in commodity prices, combined with ¥310.3 billion of impairment losses posted for several projects including Tight oil development project in the U.S. and Iron ore mining project in Brazil. These factors outweighed robust performances from our earnings pillars and profit contributions from investments made in recent years in non-mineral resources businesses.

### (ii) Impairment losses

The principal projects that posted impairment losses in fiscal 2014, which were the main reason for the failure to reach the quantitative targets of “BBBO2014” are shown below.

Projects	Project Outline	Amount of Impact on Profit (loss) for the year attributable to owners of the parent	Main Reason for Impairment Losses
Tight oil development project in the U.S.	Tight oil & gas development and relevant businesses in the state of Texas, U.S.	¥(199.2) billion	Resolution of the divestment of certain fixed assets, decline in the oil prices, revision of the long-term business plan
Iron ore mining project in Brazil	Iron ore mining operations and relevant businesses in the Serra Azul region of the state of Minas Gerais in Brazil	¥ (62.3) billion	Decline in the iron ore prices, revision of the life of mine plan and future expansion plan
Shale gas project in the U.S.	Shale gas development and relevant businesses in the state of Pennsylvania, U.S.	¥ (31.1) billion	Decline in the oil & gas prices, revision of the long-term business plan
Coal-mining projects in Australia	Investments in coal mines in Australia	¥ (24.4) billion	Decline in the coal prices
Tire business in the U.S. (TBC)	Retail and wholesale of tires in the U.S.	¥ (21.9) billion	Revision of the business plan
Oil field interests in the North Sea	Crude oil & natural gas development and relevant businesses in the British and Norwegian zones of the North Sea	¥ (3.6) billion	Decline in the oil prices, revision of the long-term business plan
Tax effect and others		¥ 32.3 billion	
Total amount		¥(310.3) billion	

## (2) Overview of a new medium-term management plan:

### “Be the Best, Be the One 2017”

#### (i) Basic policy

Based on the summary of “BBBO2014,” the Company has prepared a new medium-term management plan “Be the Best, Be the One 2017 (BBBO2017),” which covers fiscal 2015, 2016 and 2017. Its basic policies are as follows:

Theme: To make group-wide efforts in overcoming issues and to outline a path toward the realization of “What We Aim to Be”

- Steady implementation of managerial reform
- Strengthening earning power to achieve “What We Aim to Be”
- Regaining balance between core risk buffer and risk-adjusted assets and securing positive post-dividend free cash flow (3-year total)

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## “What We Aim to Be in 2019, Our Centennial Year”

- We aim to be a corporate group that is recognized by society as meeting and exceeding the high expectations directed toward us, creating value that nobody else can match in ways befitting our distinctive identity.
- We aim to build a solid earnings base and aim for an even higher level of profit growth while maintaining financial soundness.

Total assets: Around ¥10 trillion / Profit for the year attributable to owners of the parent: ¥400 billion or more

## (ii) Priority actions

## Steady implementation of managerial reform

>> *Change the Management Council into a decision-making body*

We will change the Management Council, which had been positioned as an advisory body to the President, into a decision-making body in order to establish a system under which decisions on important matters are made through multilateral discussions more than before.

>> *Strengthen the system for handling important and large-scale projects*

We will strengthen our risk management system by introducing a scheme of Loan and Investment Committees within business units, in addition to the company-wide Loan and Investment Committee, to discuss and examine investments from various perspectives prior to the investment stage and by holding discussions in two stages, first at the time of considering the investment and second at the time of execution of the investment.

>> *Adjust the hurdle rate for investments*

We will review our hurdle rate for investments so that they better correspond to the nature of the risks for each business and will aim to determine the profitability of investments more appropriately by using the hurdle rate.

>> *Increase in the number of outside directors*>> *Active response to the Corporate Governance Code*

## Strengthening earning power to achieve “What We Aim to Be” (promoting a growth strategy)

>> *Strengthening/promoting cross-organizational collaboration*

Based on the growth strategies of each business unit, we will strengthen and promote cross-organizational collaboration among businesses which have compatibilities in terms of industry, function and region in respect of overall portfolio.

>> *Strategic industrial/regional focus*

Following our initiatives started in “BBBO2014,” we will continue to strengthen the structure to develop businesses in the following industries and regions with growth potential:

Industrial focus: Energy-related business, retail business in Asia, food and agriculture-related business

Regional focus: Brazil, India, Myanmar, Turkey, Sub-Saharan Africa

>> *Policy for the upstream mineral resources & energy business*

> Reduction of risk exposure through early financial completion (Nickel project in Madagascar, copper project in Chile, etc.)

> Continuous cost reduction and earning power improvement in existing businesses

> Basic policy; new investments replace existing assets

> Reconstruction of the risk management and assessment system

- Manage concentration risk (monitoring and stress test regularly)
- Improve methodology of project valuation (improve criteria for pipeline screening and risk scenario analyses)
- Establish an expert organization (strengthen market analyses and technical evaluation abilities through the use of expertise of external human resources)

## Regaining a balance between core risk buffer and risk-adjusted assets and securing positive post-dividend free cash flow (3-year total)

As a discipline for the promotion of our growth strategies, we will make investments and pay dividends within the cash generated from profits and asset replacements, in order to realize sustainable profit growth. In the three-year period of the “BBBO2017,” we plan to collect cash of approximately ¥1.4 trillion through basic profit cash flow, depreciation and amortization and asset replacement. We plan to allocate approximately ¥200 billion to dividend payments and the remaining ¥1.2 trillion to investments. We aim to regain a balance between our core risk buffer and our risk-adjusted assets while continuing investment for growth to secure a positive post-dividend free cash flow.

### (iii) Quantitative targets

We will aim to achieve the following figures in fiscal 2017 by steadily executing the priority actions mentioned above.

Fiscal 2017		
Profit targets	Profit for the year attributable to owners of the parent	¥300 billion or more
	ROA	3% or more
	Risk-adjusted return ratio	10% or more
	ROE	Around 10%
Financial policies	Balance between core risk buffer and risk-adjusted assets	Regain balance by the end of fiscal 2017
	Free cash flow	3-year total ¥200 billion
	<Post-dividend free cash flow>	<3-year totals Positive>
Investment plan		3-year total ¥1.2 trillion

### Fiscal 2015 Business Performance Forecast

The performance of mineral resources business and tubular products business is expected to slow down due to the drop in prices for oil and other mineral resources, while robust performance is expected to continue in relation to our core businesses in Transportation & Construction Systems; Environment & Infrastructure; and Media, Network, Lifestyle Related Goods & Services segment. On the basis of these factors, we have set a

target of ¥230.0 billion in Profit for the year attributable to owners of the parent for fiscal 2015.

\*1 Our core risk buffer represents the sum of Common stock, Additional paid-in capital, Retained earnings and Exchange difference on translating foreign operations minus Treasury stock, at cost. Our basic management policy is to keep risk-adjusted assets, which are our maximum possible losses, within our core risk buffer.

\*2 Basic profit cash flow is calculated by deducting Share of profit of investments accounted for using the equity method from Basic profit and adding Dividend from investments accounted for using the equity method.

## 3. Economic Environment

During the period under review (fiscal 2014, i.e., April 1, 2014, through March 31, 2015), on the global economic front, although the United States maintained its strong performance, recovery from the downturn was delayed in Europe and the economies of emerging countries generally slowed down, resulting in only moderate growth overall. Geopolitical risks in Ukraine, the Middle East, and North Africa also came to the surface, increasing uncertainties about the outlook for the global

economy. International commodity markets faced increased downward pressure due to mounting doubts over future demand and concerns about oversupply.

In the Japanese economy, although there was weakness in personal spending and housing investment after the consumption tax rate was raised in April 2014, the employment and income environment and corporate performance continued to improve, resulting in a gradual recovery trend in the second half.

## 4. Certain Line Items in Our Consolidated Statement of Comprehensive Income

The following is a description of certain line items in our Consolidated Statement of Comprehensive Income:

**Revenues.** We categorize our revenues into sales of tangible products and sales of services and others. We generate revenues from sales of tangible products:

- in connection with our wholesale, retail, manufacturing and processing operations;
- in connection with our real estate operations; and
- under long-term construction contracts, etc.

We generate revenues from the sale of services and others in connection with:

- services related to customized software development;
- loans, finance leases and operating leases of commercial

real estate, automobiles, vessels and aircrafts; and

- other service arrangements, such as arranging finance and coordinating logistics in connection with trading activities.

The Companies enter into transactions that include multiple-element software and non-software related revenue arrangements, which may include any combination of products, equipment, software, installation services and/or financing. A multiple-element arrangement is separated into more than one unit of accounting if certain criteria are met.

**Gross Profit.** Gross profit primarily consists of:

- gross profit on transactions for which we act as a principal; and

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- fees and commissions received on transactions for which we act as an agent.

To the extent revenues are recorded on a gross basis, any expenses or commissions or other payments to third parties that are directly attributable to the sales are recorded as cost of sales. Gross profit reflects the net amount of gross revenues after cost of sales. As part of sales of services and others, we recognize revenues from fees and commissions on a net basis. As a result, sales of services and others contribute a larger portion of our gross profit than they do of our revenues. For the fiscal year ended March 31, 2015, sales of services and others accounted for 16.8% of our total revenues, and the gross profit from sales of services and others accounted for 47.5% of our gross profit.

**Impairment Losses on Long-Lived Assets.** At the end of each reporting period, the carrying amounts of non-financial assets, excluding inventories, deferred tax assets, and biological assets are assessed whether there is any indication of impairment. If any such indication exists, the recoverable amount of the non-financial asset is estimated. Regarding goodwill, intangible assets with indefinite useful lives and intangible assets not yet available for use, the recoverable amount is estimated at the same time every year. If the carrying amount of an asset or a cash-generating unit (“CGU”) exceeds the recoverable amount of it, an impairment loss is recognized in profit or loss. Impairment losses on long-lived assets include reversals of impairment losses when applicable.

**Gain (Loss) on Sale of Long-Lived Assets, Net.** As a result of strategic and active replacement of our asset portfolio, we may, at times, recognize gains and losses on sales of some of our real estate assets.

**Dividends.** Dividends reflect dividends declared by companies in which we hold interests other than our consolidated subsidiaries or equity-accounted investees.

**Gain (Loss) on Securities and Other Investments, Net.** We maintain a significant level of investments in order to supplement our trading activities. Among those investments, financial assets measured at fair value through profit and loss (“FVTPL”) are initially measured at fair value. Subsequently, they are measured at fair value, and gains and losses arising from changes in fair value are recognized in profit or loss. Financial assets measured at amortized cost are initially measured at fair value. Subsequently, the carrying amount of the financial assets measured at amortized cost is calculated using the effective interest method, less impairment losses when necessary.

We recognize gains and losses on sales of our financial assets measured at amortized cost and investments in our

consolidated subsidiaries or equity-accounted investees when we elect to sell investment holdings.

**Share of Profit of Investments Accounted for Using the Equity Method.** In connection with our investment strategy and the development of business opportunities, we may, from time to time, acquire or make investments in newly established or existing companies, enter into joint ventures with other entities or form strategic business alliances with industry participants, in each case in a variety of business segments. In general, we account for the earnings or losses of any such investee under the equity method when the level of the investment is between 20% and 50% of the total voting equity of the investee.

**Financial Assets Measured at Fair Value Through Other Comprehensive Income.** Financial assets measured at fair value through other comprehensive income (“FVTOCI”) are initially measured at their fair value (including directly attributable transaction costs). Subsequently, they are measured at fair value, and changes in fair value are recognized in other comprehensive income.

**Remeasurements of Defined Benefit Pension Plans.** The Companies recognize remeasurements of the net defined benefit liability (asset) in other comprehensive income.

**Exchange Differences on Translating Foreign Operations.** Assets and liabilities of foreign operations (including goodwill and fair value adjustments arising on the acquisition of foreign operations) are translated into Japanese yen using the spot exchange rate at the reporting date. Income and expenses are translated into Japanese yen at the average spot exchange rates for the period.

Exchange differences arising from translation of financial statements of foreign operations are recognized in other comprehensive income. These differences are presented as “Exchange differences on translating foreign operations” in Other components of equity after the date of transition to IFRSs.

**Cash-Flow Hedges.** When derivatives are designated as hedging instruments to hedge the exposure to variability in cash flows that are attributable to particular risks associated with recognized assets or liabilities or highly probable forecast transactions which could affect profit or loss, the effective portion of changes in the fair value of derivatives is recognized in other comprehensive income.

**Total Trading Transactions.** Total trading transactions is a voluntary disclosure and represents the gross transaction volume of trading transactions, or the nominal aggregate value of the transactions for which we act as a principal or as an agent. Total trading transactions is not meant to represent sales

or revenues in accordance with IFRSs. Total trading transactions should not be construed as equivalent to, or a substitute or proxy for, revenues, or as an indicator of our operating performance, liquidity or cash flows generated by operating, investing or financing activities. A substantial part of total trading transactions represents transactions in which we participate without physical acquisition of goods or without significant

inventory risk. We have included the information concerning total trading transactions because it is used by similar Japanese trading companies as an industry benchmark, and we believe it is a useful supplement to results of operations data as a measure of our performance compared to other similar Japanese trading companies.

## 5. Critical Accounting Policies

The preparation of our consolidated financial statements in accordance with IFRSs requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, we evaluate our estimates, which are based on historical experience and various other assumptions that are believed to be reasonable under the circumstances. The results of these evaluations form the basis for making judgments about the carrying values of assets and liabilities and the reported amounts of revenues and expenses that are not readily apparent from other sources. Actual results may differ from those estimates under different assumptions. For a summary of our significant accounting policies, including the critical accounting policies discussed below, see Note 3 to our consolidated financial statements.

The followings are the critical accounting policies that are important to our financial condition and results of operations and require significant management judgments and estimates:

### Revenue Recognition

Most of our revenues are the result of (i) the sale of tangible products in connection with wholesale, retail, manufacturing, and processing operations from which revenue is recognized based on the transfer of title, delivery or shipment, or the attainment of customer acceptance, and (ii) from the provision of services and other sales, from which revenue is recognized based on the delivery of the services. Revenue recognition in these situations does not involve difficult, subjective or complex judgments or estimations.

Recognition of revenue using the percentage-of-completion method for certain long-term construction contracts, etc., is based on the ratio of costs incurred to total estimated project costs and is dependent on our ability to estimate these costs reliably. The impact of revisions of profit estimates on fixed price

contracts is recognized in the period in which the revisions are made; anticipated losses on fixed price contracts are charged to profit or loss when losses can be estimated; and provisions are recognized when a present obligation is identified and the amount can be estimated reliably.

### Revenue Presentation – Gross Versus Net

Acting as an intermediary in executing transactions with third parties is a distinctive role of an integrated trading company (*sogo shosha*). In recognizing revenue from transactions, we must determine whether we are acting as a “principal” in the transaction, and should report revenue on a gross basis based on the sales amount of the transaction, or acting as an “agent” in the transaction, and should recognize net fees or commissions earned. The evaluation of the relevant factors in making this determination is subject to significant subjective judgments. In certain situations, others might make a different determination. Similarly, if our risks and obligations in a certain type of transaction change, the determination of whether revenue should be recognized on a net or gross basis for that type of transaction may also change. Revenues related to a substantial portion of the trading transactions in all our business segments are recognized on a net basis. The amounts of gross profit and profit for the year attributable to owners of the parent are not affected by whether revenue is reported on a gross or net basis.

Factors that indicate that we are acting as a principal, and thus should recognize revenue on a gross basis include:

- the Companies have the primary responsibility for providing the goods or services to the customer or for fulfilling the orders;
- the Companies have inventory risk before or after the customer order, during shipping or on return;
- the Companies have latitude in establishing prices, either directly or indirectly; and
- the Companies bear the customer’s credit risk for the amount receivable from the customer.

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Factors that indicate that we are acting as an agent, and thus should recognize revenue on a net basis relative to the service offered include:

- the consideration of services rendered (commission or fee) is fixed; and
- the consideration is determined by multiplying the amount of goods and services provided to customers by a stated percentage.

**Impairment of Financial Assets Measured at Amortized Cost**

We engage in a variety of businesses and carry financial assets measured at amortized cost. To ascertain whether these financial assets are impaired, we regularly assess them for objective evidence of impairment, which includes default or delinquency of the borrower. The fair value of these assets for which impairment losses are recognized is determined based on estimated future cash flows discounted at the effective interest rate.

**Financial Assets Measured at Fair Value**

We carry financial assets measured at fair value such as marketable securities, and other investments. The Companies have decided to classify equity instruments into FVTOCI or FVTPL. Financial assets classified as FVTOCI are held for objective, such as expansion of the medium and long-term revenue through maintenance and reinforcement of relationships with investees. Their changes in fair values are not included in the assessment of business performance. Financial assets classified as FVTPL are held to make profits from the changes in fair values and are included in the assessment of business performance. Fair values of these assets are based on market prices or determined by the discounted future cash flow method, profitability and net assets of the investees, and other valuation approaches.

**Recoverability of Non-Financial Assets**

We maintain significant non-financial assets in the operation of our global business. We review non-financial assets, such as real estate and intangibles subject to amortization, for impairment whenever events or changes in circumstances suggest

that the carrying amount of such assets may not be recoverable. Determining whether impairment has occurred typically requires various estimates and assumptions, including determining whether cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount, and the asset's residual value, if any. We also review goodwill and other intangible assets with indefinite useful lives for impairment at least annually, or more often if events or circumstances, such as adverse changes in the business climate, indicate that there may be impairment. In turn, we estimate the recoverable amount at the impairment tests. The recoverable amount of an asset or a cash-generating unit is the higher of its value in use and its fair value less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects the time value of money and the risks specific to the asset. We derive cash flow estimates from our historical experience and our internal business plans, and discount them by applying an appropriate discount rate. Changes in strategy or in market conditions could significantly affect these estimates.

**Tax Asset Valuation**

We reduce deferred tax assets when, in management's judgment, it is more likely than not that the deferred tax assets, or a portion thereof, will not be realized. In assessing the realizability of deferred tax assets, we must determine whether we will be able to generate adequate future taxable income in the tax jurisdictions that give rise to the deferred tax assets during the periods in which the underlying temporary differences become deductible or before tax net operating loss carry forwards expire. We consider all available evidence, both positive and negative, in making this assessment. Determination of the deferred tax assets is based on estimates and judgment. A change in the ability of our operations to generate future taxable income in the tax jurisdictions that give rise to the deferred tax assets could change our assessment as to the realizability of these assets.

## 6. Results of Operations

### Fiscal Year Ended March 31, 2015 Compared to Fiscal Year Ended March 31, 2014

**Total Revenues.** Total revenues totaled ¥3,762.2 billion, representing an increase of ¥444.8 billion, or 13.4%, from ¥3,317.4 billion in the previous year. This was attributable in part to factors such as the yen's depreciation and the new consolidation of Edgen Group.

**Gross Profit.** Gross profit totaled ¥952.9 billion, up by ¥58.5 billion, or 6.5%, from ¥894.4 billion in the previous year. This was due to factors such as a robust performance by tubular products business in North America and the new consolidation of Edgen Group.

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses totaled ¥755.2 billion, an increase of ¥48.8 billion, or 6.9%, from ¥706.4 billion in the previous year. This was owing mainly to the yen's depreciation, and to the new consolidation of Edgen Group.

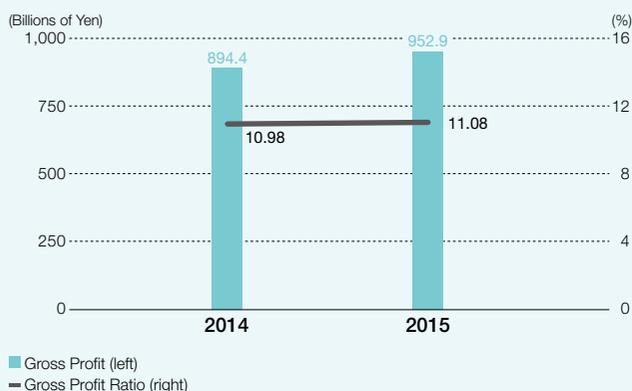
**Impairment losses on long-lived assets.** Impairment losses on long-lived assets totaled ¥278.6 billion, up by ¥247.2 billion, or 787.1%, from ¥31.4 billion in the previous year. This was owing mainly to impairment losses on Tight oil development project in the U.S., Shale gas project in the U.S., Coal-mining projects in Australia, Tire business in the U.S., and Oil field interests in the North Sea.

**Share of profit of investments accounted for using the equity method.** Share of profit of investments accounted for using the equity method totaled ¥49.1 billion, a decrease of ¥77.1 billion, or 61.1%, from ¥126.2 billion in the previous year. This was owing mainly to impairment losses on Iron ore mining project in Brazil.

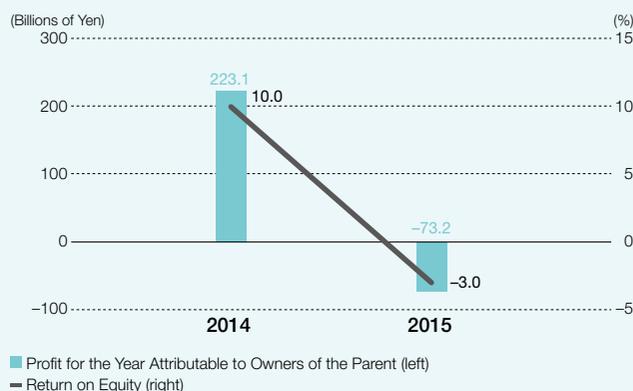
**Profit (loss) for the year attributable to owners of the parent.** As a result of the above, Profit (loss) for the year attributable to owners of the parent totaled a loss of ¥73.2 billion, representing a decline of ¥296.2 billion, from ¥223.1 billion in the previous year.

**Comprehensive income for the year attributable to owners of the parent.** Comprehensive income for the year attributable to owners of the parent totaled ¥146.0 billion, down by ¥265.6 billion, or 64.5%, from ¥411.5 billion in the previous year. This was due primarily to factors such as a decrease in Retained earnings by incurring Loss for the year attributable to owners of the parent despite an increase in Financial assets measured at fair value through other comprehensive income and in Exchange differences on translating foreign operations caused by yen's depreciation.

### Gross Profit & Gross Profit Ratio (Gross Profit / Total Trading Transactions)



### Profit for the Year Attributable to Owners of the Parent & Return on Equity



## Financial Section

## 7. Operating Segment Analysis

We manage and assess our business using six operating segments, including five operating segments based on industries and one overseas operating segment based on a geographical focus.

We conduct our business using five business segments based on industries, including: Metal Products; Transportation & Construction Systems; Environment & Infrastructure; Media, Network, Lifestyle Related Goods & Services; Mineral Resources, Energy, Chemical & Electronics.

In addition, we conduct our business in overseas regional operations. Our overseas operations, which are distinct from the industry-based business units, are conducted by our overseas subsidiaries, such as Sumitomo Corporation of Americas, and

branch offices. These regional operations conduct trading activities in all industry sectors based on their specialized knowledge of the regions. In addition, they work together on certain projects with our industry-based business units in order to develop products and services that are more focused on a particular region. In such cases, revenues and expenses are shared by the units based on their respective roles. These overseas regional operations constitute the "Overseas Subsidiaries and Branches" segment in our consolidated financial statements.

The following table sets forth our operating results by operating segments for the fiscal years ended March 31, 2015 and 2014.

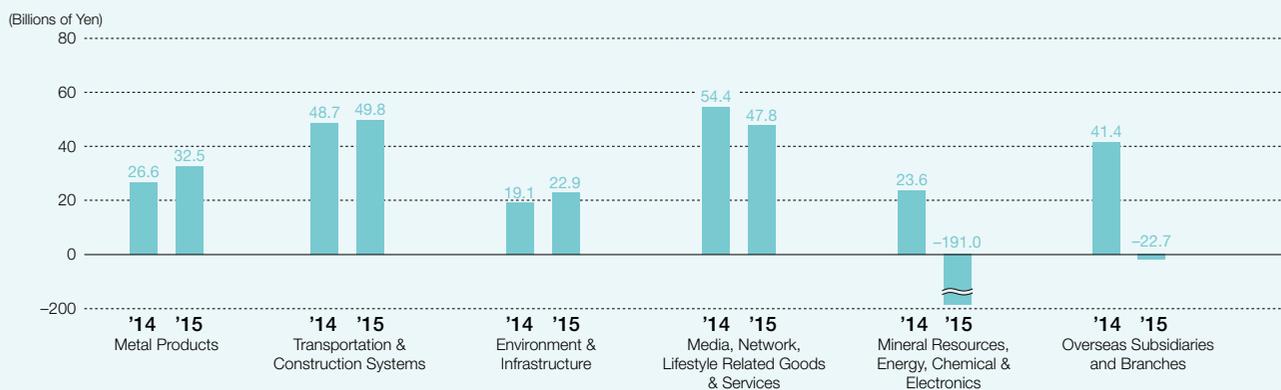
## Breakdown of Gross Profit by Operating Segment

For the years ended March 31, 2015 and 2014	Billions of Yen				Millions of U.S. Dollars
	2015	2014	Increase/ decrease	Increase/ decrease	2015
Metal Products	<b>¥103.5</b>	¥ 97.2	¥ 6.4	6.6%	<b>\$ 863</b>
Transportation & Construction Systems	<b>133.9</b>	124.2	9.7	7.8	<b>1,116</b>
Environment & Infrastructure	<b>64.5</b>	63.7	0.8	1.3	<b>537</b>
Media, Network, Lifestyle Related Goods & Services	<b>288.7</b>	284.9	3.8	1.3	<b>2,406</b>
Mineral Resources, Energy, Chemical & Electronics	<b>86.9</b>	82.9	4.0	4.8	<b>724</b>
Overseas Subsidiaries and Branches	<b>277.5</b>	244.5	33.0	13.5	<b>2,313</b>
Segment Total	<b>955.0</b>	897.4	57.6	6.4	<b>7,959</b>
Corporate and Eliminations	<b>(2.1)</b>	(3.0)	(0.9)	30.0	<b>(18)</b>
Consolidated	<b>¥952.9</b>	¥894.4	¥58.5	6.5%	<b>\$7,941</b>

## Breakdown of Profit for the Year Attributable to Owners of the Parent by Operating Segment

For the years ended March 31, 2015 and 2014	Billions of Yen				Millions of U.S. Dollars
	2015	2014	Increase/ decrease	Increase/ decrease	2015
Metal Products	<b>¥32.5</b>	¥ 26.6	¥ 5.9	22.2 %	<b>\$ 271</b>
Transportation & Construction Systems	<b>49.8</b>	48.7	1.1	2.3	<b>415</b>
Environment & Infrastructure	<b>22.9</b>	19.1	3.8	19.9	<b>191</b>
Media, Network, Lifestyle Related Goods & Services	<b>47.8</b>	54.4	(6.6)	(12.1)	<b>399</b>
Mineral Resources, Energy, Chemical & Electronics	<b>(191.0)</b>	23.6	(214.7)	—	<b>(1,592)</b>
Overseas Subsidiaries and Branches	<b>(22.7)</b>	41.4	(64.1)	—	<b>(189)</b>
Segment Total	<b>(60.6)</b>	213.9	(274.4)	—	<b>(505)</b>
Corporate and Eliminations	<b>(12.6)</b>	9.2	(21.8)	—	<b>(105)</b>
Consolidated	<b>(73.2)</b>	¥223.1	¥(296.2)	— %	<b>\$ (610)</b>

## Profit for the Year Attributable to Owners of the Parent by Operating Segment



### Fiscal Year Ended March 31, 2015 Compared to Fiscal Year Ended March 31, 2014

#### Metal Products

Gross profit totaled ¥103.5 billion, an increase of ¥6.4 billion, or 6.6%, from ¥97.2 billion in the previous year. This was attributable to factors such as a robust performance by tubular products business in North America and the operations of steel service centers, in addition to new consolidation of Edgen Group. Profit (loss) for the year attributable to owners of the parent totaled ¥32.5 billion yen, an increase of ¥5.9 billion, or 22.2%, from ¥26.6 billion in the previous year.

#### Transportation & Construction Systems

Gross profit totaled ¥133.9 billion, an increase of ¥9.7 billion, or 7.8%, from ¥124.2 billion in the previous year. This was attributable to factors such as a robust performance by construction equipment rental business in the U.S. Profit (loss) for the year attributable to owners of the parent totaled ¥49.8 billion, an increase of ¥1.1 billion, or 2.3%, from ¥48.7 billion in the previous year. This was attributable to factors such as a steady performance of leasing business and the increase of gross profit as stated above.

#### Environment & Infrastructure

Gross profit totaled ¥64.5 billion, an increase of ¥0.8 billion, or 1.3%, from ¥63.7 billion in the previous year. Profit (loss) for the year attributable to owners of the parent totaled ¥22.9 billion, an increase of ¥3.8 billion, or 19.9%, from ¥19.1 billion in the previous year. This was attributable to factors such as the ongoing steady performance by overseas electric power infrastructure business.

#### Media, Network, Lifestyle Related Goods & Services

Gross profit totaled ¥288.7 billion, an increase of ¥3.8 billion, or 1.3%, from ¥284.9 billion in the previous year. Profit (loss) for the year attributable to owners of the parent totaled ¥47.8 billion, a decrease of ¥6.6 billion, or 12.1%, from ¥54.4 billion in the previous year. This was referred from impairment losses of ¥7.5 billion in Tire business in the U.S., although domestic major group companies showed robust performances.

#### Mineral Resources, Energy, Chemical & Electronics

Gross profit totaled ¥86.9 billion, an increase of ¥4.0 billion, or 4.8%, from ¥82.9 billion in the previous year. This was due mainly to a steady performance of San Cristobal silver-zinc-lead mining project in Bolivia. Profit (loss) for the year attributable to owners of the parent totaled to a loss ¥191.0 billion, a decrease of ¥214.7 billion, from ¥23.6 billion in the previous year. This was attributable to total impairment losses of ¥206.8 billion in Tight oil development project in the U.S., Iron ore mining project in Brazil, Shale gas project in the U.S., and Oil field interests in the North Sea, and to total losses of ¥21.0 billion from impairment losses and provisions for costs relating to placing the mine in care and maintenance in Coal-mining projects in Australia.

#### Overseas Subsidiaries and Branches

Gross profit totaled ¥277.5 billion, an increase of ¥33.0 billion, or 13.5%, from ¥244.5 billion in the previous year. This was due mainly to a robust performance of metal products business. Profit (loss) for the year attributable to owners of the parent totaled to a loss of ¥22.7 billion, a decrease of ¥64.1 billion, from ¥41.4 billion in the previous year. This was due to total impairment losses of ¥71.6 billion in Tight oil development project in the U.S., Iron ore mining project in Brazil, Shale gas project in the U.S., Oil field interests in the North Sea, and Tire

business in the U.S., and to total losses of ¥3.5 billion from impairment losses and provisions for costs relating to placing the mine in care and maintenance in Coal-mining projects in

Australia, although metal products business showed a robust performance.

## 8. Liquidity and Capital Resources

In general, we seek to fund our operations through cash flow from operations, bank debt and debt raised in the capital markets and issuance of commercial paper. Our basic policy for fund raising activities is to secure stable, medium-to long-term low-interest rate funds and liquidity for our operations.

As of March 31, 2015, we had ¥4,421.3 billion of bonds and borrowings. Our short-term debt, excluding current maturities of long-term debt, was ¥439.4 billion, an increase of ¥28.4 billion from the previous year. Our short-term debt consisted of ¥324.6 billion of loans, principally from banks, and ¥114.8 billion of commercial paper.

As of March 31, 2015, we had bonds and long-term debt of ¥3,981.9 billion, an increase of ¥153.9 billion from the previous year, including current maturities of ¥508.6 billion. As of March 31, 2015, the balance of our borrowings from banks and insurance companies was ¥3,487.3 billion, an increase of ¥145.5 billion from the previous year, and the balance of notes and bonds was ¥494.6 billion, an increase of ¥8.4 billion from the previous year.

Most of our loans from banks contain covenant provisions customary in Japan. We do not believe those provisions materially limit our operating or financial flexibility. However, several of the loan agreements require maintenance of certain financial ratios and minimum levels of tangible net worth. Under some agreements, principally with government-owned financial institutions, we may be required to make early repayments of an outstanding amount if the lender concludes that we are able to repay the outstanding amount through improved earnings or from the proceeds of an equity or debt offering, and makes such a prepayment request. Certain agreements provide that the banks may require the borrower to obtain bank approval prior to the payment of dividends and other appropriations of earnings. We have not been asked to make any such prepayments and currently do not anticipate any prepayment requests. See "Risk Factors – Risks stemming from restriction on access to liquidity and capital."

In addition, we continuously determine various worst case scenarios, including the current financial market turmoil, to maintain adequate levels of liquidity in any market condition. As of March 31, 2015, we had several committed lines of credit available for immediate borrowing, providing an aggregate of up to \$1,200 million and ¥445 billion in short-term loans.

These lines of credit consist of:

- \$1,100 million multi-borrower and multi-currency line of credit provided by a syndicate of major European and U.S. banks, under which we can obtain loans for Sumitomo Corporation or any of our subsidiaries in the United Kingdom, the United States and Singapore;
- \$100 million U.S. dollar-denominated line of credit provided to Sumitomo Corporation of Americas by a major U.S. bank;
- ¥330 billion line of credit provided by a syndicate of major Japanese banks, including ¥100 billion multi-currency facility; and
- ¥115 billion line of credit provided by a syndicate of Japanese regional banks.

To date, we have not drawn on any of these lines of credit. We believe these lines of credit do not contain any material covenants, ratings triggers or other restrictions that could potentially impair our ability to draw down funds. We also have several uncommitted lines of credit.

As of March 31, 2015, our long-term and short-term credit ratings are A2/P-1 (outlook negative) from Moody's Investors Service, A-/A-2 from Standard & Poor's and AA-/a-1+ (outlook negative) from Rating and Investment Information, Inc. In order to facilitate our access to capital markets for funding, we have established several funding programs, including:

- ¥200 billion Japanese shelf registration for primary debt offerings;
- ¥1.0 trillion commercial paper program in Japan;
- \$1,500 million commercial paper program, established by our U.S. subsidiary, Sumitomo Corporation of Americas;
- U.S.\$3,000 million Euro Medium Term Note program jointly established by Sumitomo Corporation Capital Europe, Sumitomo Corporation of Americas and Sumitomo Corporation Capital Asia; and
- U.S.\$1,500 million Euro-denominated commercial paper program established by Sumitomo Corporation Capital Europe.

As of March 31, 2015, Total assets stood at ¥9,021.4 billion, representing an increase of ¥352.6 billion from the previous fiscal year-end due to new investments and the yen's depreciation despite a decrease caused by impairment losses in the several projects including Tight oil development project in the

U.S. and Iron ore mining project in Brazil.

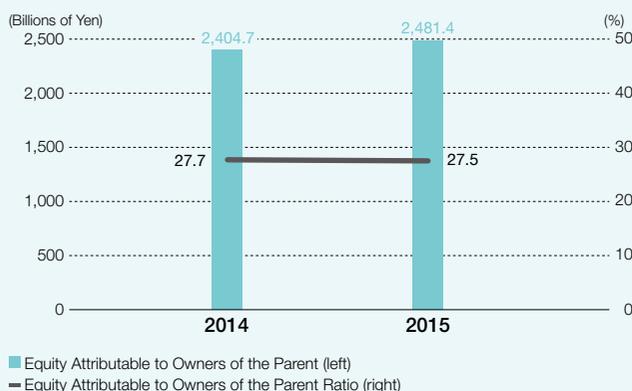
As of March 31, 2015, Equity attributable to owners of the parent totaled to ¥2,481.4 billion, an increase of ¥76.8 billion from the previous fiscal year-end, due primarily to an increase in Exchange differences on translating foreign operations caused by the yen's depreciation despite a decrease in Retained earnings by incurring Loss for the year attributable to owners of the

parent. The ratio of Equity attributable to owners of the parent to Total assets was 27.5%. Meanwhile, Interest-bearing liabilities (net) rose by ¥394.1 billion from the previous fiscal year-end, to ¥3,517.5 billion. Consequently, the net debt-equity ratio (Interest-bearing liabilities (net)/ Equity attributable to owners of the parent) was 1.4.

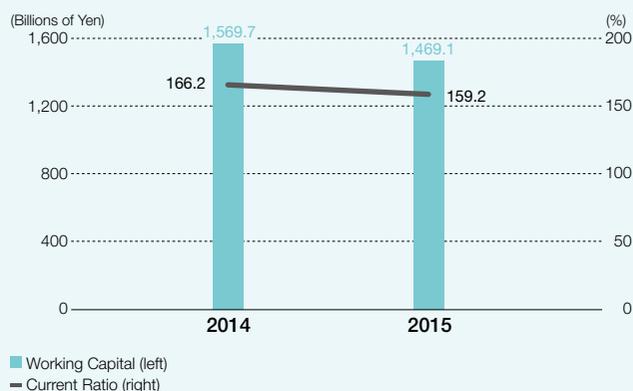
## Liquidity and Capital Resources

As of March 31, 2015 and 2014	Billions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Short-term	¥ 439.4	¥ 411.0	\$ 3,661
Loans, principally from banks	324.6	316.9	2,705
Commercial paper	114.8	94.0	956
Long-term, including current maturities of long-term debt	3,981.9	3,828.0	33,183
Secured long-term debt			
Loans	461.1	432.6	3,842
Bonds	46.5	46.7	388
Unsecured long-term debt			
Loans	3,026.2	2,909.2	25,219
Bonds and notes	448.1	439.5	3,734
Interest-bearing liabilities (gross)	4,421.3	4,238.9	36,844
Cash and cash equivalents & time deposits	903.7	1,115.5	7,531
Interest-bearing liabilities (net)	3,517.5	3,123.5	29,313
Total assets	9,021.4	8,668.7	75,178
Equity attributable to owners of the parent	2,481.4	2,404.7	20,679
Equity attributable to owners of the parent ratio (%)	27.5	27.7	27.5
Debt-Equity Ratio (gross) (times)	1.8	1.8	1.8
Debt-Equity Ratio (net) (times)	1.4	1.3	1.4

### Equity Attributable to Owners of the Parent & Equity Attributable to Owners of the Parent Ratio



### Working Capital & Current Ratio (Current Assets / Current Liabilities)



## Financial Section

The following table sets forth our cash flow information for the fiscal years ended March 31, 2015, and 2014:

## Summary Statements of Consolidated Cash Flows

For the years ended March 31, 2015 and 2014	Billions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Net cash from operating activities	¥ 243.7	¥ 278.2	\$ 2,031
Net cash used in investing activities	(399.6)	(249.9)	(3,330)
Free cash flow	(155.9)	28.4	(1,299)
Net cash from (used in) financing activities	(74.8)	145.9	(623)
Net (decrease) increase in cash and cash equivalents	(230.7)	174.3	(1,922)
Cash and cash equivalents at the beginning of year	1,111.2	924.5	9,260
Effect of exchange rate changes on cash and cash equivalents	15.4	12.4	128
Cash and cash equivalents at the end of year	¥ 895.9	¥1,111.2	\$ 7,466

Net cash provided by operating activities totaled ¥243.7 billion, as our core businesses performed well in generating cash.

Net cash used in investing activities was ¥399.6 billion due mainly to new investments of approx. ¥450.0 billion.

As a result, Free cash flow, calculated as Net cash provided by operating activities plus Net cash used in investing activities, totaled ¥155.9 billion outflow.

Net cash used in financing activities was ¥74.8 billion.

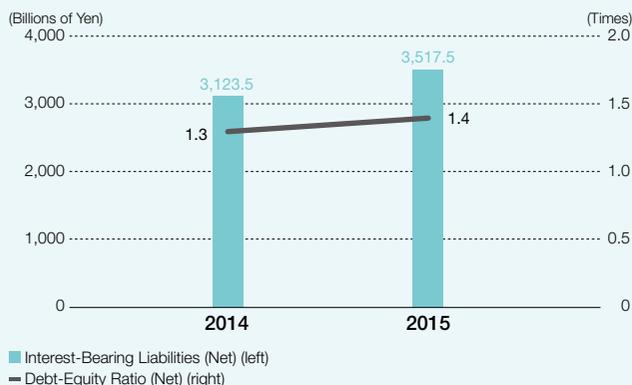
As a result, Cash and cash equivalents as of March 31, 2015 decreased by ¥215.3 billion from March 31, 2014 to ¥895.9 billion.

As of March 31, 2015, our contractual cash obligations for the periods indicated were as follows:

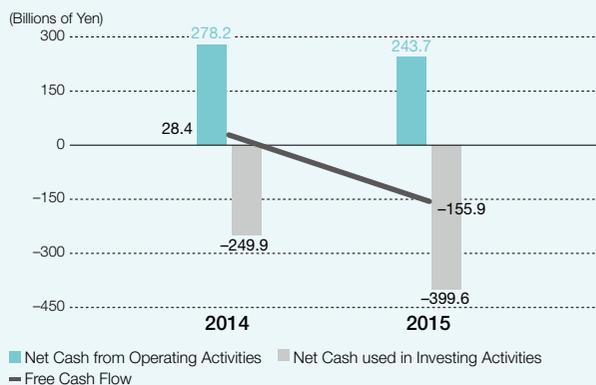
## Payments Due by Period

	Billions of Yen	
	Bonds and borrowings	Non-cancelable operating leases
Less than 1 year	¥ 948.0	¥ 45.8
1–2 years	618.8	42.2
2–3 years	538.0	38.3
3–4 years	424.9	35.2
4–5 years	434.3	32.0
More than 5 years	1,457.3	215.6
Total	¥4,421.3	¥409.1

## Interest-Bearing Liabilities (Net) &amp; Debt-Equity Ratio (Net)



## Cash Flows



As of March 31, 2015, we had financing commitments in connection with loan, investments in equity capital and we had contracts for the use of equipment, the aggregate amount of ¥1,055.3 billion.

As of March 31, 2015, we have no material commitments for capital expenditures.

In addition to our commitments discussed above, in connection with our businesses, from time to time, we incur various contingent liabilities, such as guarantees of our customers' obligations. In addition, we are, from time to time, subject to contingent liabilities arising from litigation. These contingent liabilities are discussed in detail in "9. Contingencies" and "10. Litigation and others" described below. Although we currently do not believe that our cash needs under such contingent liabilities will be significant, if, contrary to expectations, defaults under guarantees are substantial or there is a major adverse outcome in our litigation, such contingent liabilities may create significant new cash needs for us.

Our primary future recurring cash needs will be for working

capital, capital investments in new and existing business ventures and debt service. Our growth strategy contemplates the making of investments, in the form of acquisitions, equity investments and loans. We invested ¥248.0 billion in property, plant and equipment and made ¥266.6 billion of other investments in the fiscal year ended March 31, 2015. We are currently contemplating acquisitions of companies complementary to our existing businesses and also to related business areas in all business segments.

These investments, however, are either at a preliminary evaluation stage or are subject to a number of conditions, and accordingly, may not be completed. And we believe that our existing cash, current credit arrangements and cash flows from operations will be sufficient to meet our cash needs during the foreseeable future, although we cannot assure you that this will be the case. If our future cash flows from operations are less than we expect, we may need to incur additional debt, pursue other sources of liquidity, or modify our investment plans.

## 9. Contingencies

In connection with our businesses, from time to time, we incur various contingent liabilities, such as guarantees of our customers' obligations. We conduct business with counterparties around the world, and we make an effort to control the related trade receivables and guarantees in order to minimize concentrations of credit risk. We do not anticipate losses on the commitments and guarantees discussed below in excess of established allowances.

As of March 31, 2015, we were contingently liable for guarantees (continuing through 2040) in the aggregate amount of ¥275.3 billion, including ¥155.5 billion relating to our associated companies and ¥0.6 billion to our employees. The guarantees were primarily to enhance the credit standings of our associated

companies, suppliers, buyers and employees, and in respect of the residual value guarantees on operating leases.

We also provide residual value guarantees to compensate for any potential shortfall between a specified price and actual sale proceeds on fixed dates to 2027 in the aggregate amount of ¥6.5 billion, for some owners in relation to transportation equipment subject to operating leases. If the market value of the transportation equipment is less than the guaranteed value on the fixed date, we will be required to compensate for the shortfall. The current estimated future value of such transportation equipment is higher than the guaranteed value, and consequently there was no allowance for the liabilities under these guarantees as of March 31, 2015.

## 10. Litigation and others

On December 30, 2011, Minera San Cristobal S.A. ("MSC"), which is a consolidated subsidiary of the Company in Plurinational State of Bolivia ("Bolivia"), received a correction notice relating to its withholding tax returns, from Bolivian Tax Authority. MSC has appealed to the Supreme Court for the revocation of corrected amount of tax payment order (\$133.5 million) issued by General Authority of Taxes. In addition, MSC has

offered the appropriate fixed assets as a collateral in accordance with the procedure stipulated in the related Bolivian law.

In addition to the above, the Companies are also involved in certain legal actions and claims incidental to its business. In the opinion of management, none of these actions or claims will have a material adverse effect on the financial position or results of operations of the Companies.

## 11. New standards and interpretations not yet applied

The new standards, interpretations, and amendments that have been issued as of the date of the approval for the consolidated financial statements, which the Companies have not yet applied

as of March 31, 2015, are as follows. The Companies are currently evaluating the potential impacts that application of these will have on the consolidated financial statements.

IFRSs	Title	Reporting periods on or after which the applications are required	Reporting periods of the application by the Companies (The reporting period ended)	Summaries of new IFRSs and amendments
IFRS 9	Financial Instruments	January 1, 2018	March 31, 2019	New requirements for general hedge accounting Limited amendments to the requirements of classification and measurement of financial assets, and new requirements for impairment
IFRS 10	Consolidated Financial Statements	January 1, 2016	March 31, 2017	Accounting for the sale or contribution of assets between an investor and its associate or joint venture Clarification of requirements when accounting for investment entities
IFRS 11	Joint Arrangements	January 1, 2016	March 31, 2017	Accounting for acquisitions of interests in joint operations
IFRS 12	Disclosure of Interests in Other Entities	January 1, 2016	March 31, 2017	Clarification of disclosure requirements relating to investment entities
IFRS 15	Revenue from Contracts with Customers	January 1, 2017	March 31, 2018	Establishment of accounting for revenue recognition that applies to contracts with customers
IAS 1	Presentation of Financial Statements	January 1, 2016	March 31, 2017	Clarification of requirements for presentation and disclosure in financial reports
IAS 16	Property, Plant and Equipment	January 1, 2016	March 31, 2017	Clarification of acceptable methods of depreciation Accounting for biological assets that meet the definition of a bearer plant
IAS 19	Employee Benefits	July 1, 2014	March 31, 2016	Clarification of the requirements for contributions from employees or third parties to defined benefit plans
IAS 28	Investments in Associates and Joint Ventures	January 1, 2016	March 31, 2017	Accounting for the sale or contribution of assets between an investor and its associate or joint venture Clarification of requirements when accounting for investment entities
IAS 38	Intangible Assets	January 1, 2016	March 31, 2017	Clarification of acceptable methods of amortization
IAS 41	Agriculture	January 1, 2016	March 31, 2017	Accounting for a produce growing on bearer plants

## 12. Quantitative and Qualitative Disclosure about Market Risk

In the normal course of business, we are exposed to risks arising from fluctuations in interest and currency exchange rates, commodity prices and equity prices. In order to manage these risks, we use financial and commodity derivative instruments including: foreign exchange forwards, currency swaps and

options; interest rate swaps, futures and options; and commodity futures, forwards, swaps, and options. To a lesser degree, we also use derivative commodity instruments for trading purposes within prescribed position limits and loss limits imposed under the risk management structure described below.

### Interest Rate Risk

Our business activities expose us to market risks arising from changes in interest rates, which we monitor and for which we take measures to minimize through the departments which Chief Financial Officer of the Corporate Group manages. In particular, interest rate fluctuations will impact our borrowing costs because a significant amount of our outstanding debt instruments is floating rate instruments and because we have short-term borrowings that we refinance from time to time. However, the impact on our borrowing costs will be partially offset by increased returns on certain of our assets, which will also be impacted by interest rate fluctuations. In addition, we are engaged in financing activities, such as automobile financing, which could be affected by interest rate fluctuations. To manage this risk, we enter into interest rate swap agreements, future contracts and option contracts that serve to modify and match the interest rate characteristics of our assets and liabilities.

### Foreign Currency Exchange Rate Risk

The nature of our global operations expose us to market risks caused by fluctuations in foreign currency exchange rates related to imports, exports and financing in currencies other than the local currency. In order to mitigate foreign currency exchange rate risks, except for certain risks including the risk associated with foreign investments considered to be permanent, we use derivative instruments including foreign exchange forward contracts, currency swap agreements and currency option contracts with third parties in addition to borrowing and deposit transactions denominated in foreign currencies.

### Commodity Price Risk

We trade in commodities such as physical precious and base metals, energy products (crude oil and refined oil products) and agricultural products (wheat, coffee, sugar and others), and engage in investments in metal mining, and oil and gas development. As a result of these activities, we are exposed to commodity price risks. We intend to reduce commodity price risks by hedging sales, matching the volume and timing of selling and purchasing commodities, or using derivatives. We use derivatives for trading purposes within well-defined position limits and loss limits.

### Equity Price Risk

We are exposed to equity price risk inherent in stock we hold in financial institutions and our customers and suppliers for strategic purposes and in the other investments held by us. We do not engage in continuous hedging measures against the market

exposures on those securities. As of March 31, 2015, we had fair value exposure on our marketable equity securities in the aggregate amount of ¥367.1 billion.

### Risk Management Structure

Any business department wishing to enter into a derivative transaction or any other type of transaction exposing us to market risk must obtain approval from the President or General Manager, depending on the magnitude of the transaction, before entering into the transaction. The President or General Manager, as the case may be, reviews requests with the assistance of staff members who have expertise in derivative contracts. The request must identify the counterparty, the applicable market and credit risks and state the objectives of the transaction, the trading limit, and the loss limit amount.

The departments which Chief Financial Officer manages provide the following with respect to the execution and monitoring of transactions:

- back office support services for financial and derivative commodity transactions, such as opening accounts, confirming the execution of contracts, processing settlement and delivery of funds, and maintaining accounting records for the transactions;
- confirmation of balances of each transaction position; and
- monitoring of the status of positions and analyzing and calculating the risks of related transactions on a company-wide basis, and issuing periodic reports to our senior management, including an annual report to our board of directors.

Our subsidiaries are required to comply with the risk management structure described above when they execute commodity market transactions.

### VaR (Value at Risk)

VaR is a statistical measure of the potential maximum loss in the fair value of a portfolio that may result from adverse market movements in underlying risk factors, which is calculated over a defined period and within a certain confidence level. We use the VaR method to measure the market risk for certain market-sensitive commodity transactions, including transactions associated with physical precious and base metals, energy products and agricultural products, and certain financial transactions. See “Notes to Consolidated Financial statements—25. Financial Instruments and Related Disclosures—(2) Financial Risk Management Policy—4. Commodity price risk management.”

## Financial Section

## Consolidated Statement of Financial Position

Sumitomo Corporation and Subsidiaries  
As of March 31, 2015 and 2014

ASSETS	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
<b>Current assets:</b>			
Cash and cash equivalents	¥ 895,875	¥1,111,192	\$ 7,466
Time deposits	7,866	4,283	66
Marketable securities (Note 6)	9,622	33,683	80
Trade and other receivables (Note 7)	1,569,214	1,549,363	13,077
Other financial assets	101,706	44,591	847
Inventories (Note 9)	994,404	872,030	8,287
Advance payments to suppliers	140,935	136,357	1,174
Other current assets (Note 15)	229,062	187,999	1,909
Total current assets	3,948,684	3,939,498	32,906
<b>Non-current assets:</b>			
Investments accounted for using the equity method (Note 10)	1,947,115	1,683,829	16,226
Other investments (Note 6)	495,451	510,450	4,129
Trade and other receivables (Note 7)	780,781	722,064	6,507
Other financial assets	174,403	115,633	1,453
Property, plant and equipment (Note 11)	884,766	921,157	7,373
Intangible assets (Note 12)	365,438	367,906	3,045
Investment property (Note 13)	269,460	256,602	2,246
Biological assets (Note 14)	12,851	12,993	107
Prepaid expenses	58,497	46,195	487
Deferred tax assets (Note 15)	83,924	92,411	699
Total non-current assets	5,072,686	4,729,240	42,272
Total assets (Note 4)	¥9,021,370	¥8,668,738	\$75,178

LIABILITIES AND EQUITY	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
<b>Current liabilities:</b>			
Bonds and borrowings (Note 16)	¥ 947,997	¥ 876,379	\$ 7,900
Trade and other payables (Note 17)	1,051,081	1,076,713	8,759
Other financial liabilities	77,005	43,790	642
Income tax payables	19,396	25,414	162
Accrued expenses	127,982	106,796	1,066
Advances from customers	169,664	168,412	1,414
Provisions (Note 18)	4,306	6,230	36
Other current liabilities	82,189	66,090	685
Total current liabilities	2,479,620	2,369,824	20,664
<b>Non-current liabilities:</b>			
Bonds and borrowings (Note 16)	3,473,280	3,362,553	28,944
Trade and other payables (Note 17)	131,661	138,286	1,097
Other financial liabilities	69,775	46,611	582
Accrued pension and retirement benefits (Note 19)	32,529	29,353	271
Provisions (Note 18)	48,247	41,130	402
Deferred tax liabilities (Note 15)	169,008	140,797	1,408
Total non-current liabilities	3,924,500	3,758,730	32,704
Total liabilities	6,404,120	6,128,554	53,368
<b>Equity:</b>			
Common stock (Note 20)	219,279	219,279	1,827
Additional paid-in capital (Note 21)	260,009	268,332	2,167
Treasury stock	(3,721)	(3,952)	(31)
Other components of equity (Note 22)	531,343	346,222	4,428
Retained earnings (Note 21)	1,474,522	1,574,789	12,288
Equity attributable to owners of the parent	2,481,432	2,404,670	20,679
Non-controlling interests	135,818	135,514	1,131
Total equity	2,617,250	2,540,184	21,810
Total liabilities and equity	¥9,021,370	¥8,668,738	\$75,178

See the accompanying notes to the consolidated financial statements.

## Financial Section

## Consolidated Statement of Comprehensive Income

Sumitomo Corporation and Subsidiaries  
For the years ended March 31, 2015 and 2014

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
<b>Revenues:</b>			
Sales of tangible products	¥ 3,129,946	¥ 2,727,867	\$ 26,083
Sales of services and others	632,290	589,539	5,269
Total revenues (Notes 4,13 and 29)	3,762,236	3,317,406	31,352
<b>Cost:</b>			
Cost of tangible products sold	(2,629,241)	(2,271,461)	(21,910)
Cost of services and others	(180,054)	(151,529)	(1,501)
Total cost (Notes 8,13,19 and 29)	(2,809,295)	(2,422,990)	(23,411)
Gross profit (Note 4)	952,941	894,416	7,941
<b>Other income (expenses):</b>			
Selling, general and administrative expenses (Note 27)	(755,190)	(706,353)	(6,293)
Impairment losses on long-lived assets (Notes 11,12 and 13)	(278,620)	(31,407)	(2,322)
Gain (loss) on sale of long-lived assets, net	9,450	11,586	79
Other, net (Note 28)	(12,955)	3,508	(108)
Total other income (expenses)	(1,037,315)	(722,666)	(8,644)
Operating profit (loss)	(84,374)	171,750	(703)
<b>Finance income (costs):</b>			
Interest income	20,718	13,874	172
Interest expense	(33,680)	(31,316)	(281)
Dividends	17,242	14,872	144
Gain (loss) on securities and other investments, net	12,441	8,840	104
Finance income (costs), net (Note 29)	16,721	6,270	139
<b>Share of profit of investments accounted for using the equity method (Note 10)</b>	<b>49,092</b>	<b>126,226</b>	<b>409</b>
Profit (loss) before tax	(18,561)	304,246	(155)
<b>Income tax expense (Note 30)</b>	<b>(52,256)</b>	<b>(70,388)</b>	<b>(435)</b>
Profit (loss) for the year	(70,817)	233,858	(590)
<b>Profit (loss) for the year attributable to:</b>			
Owners of the parent (Note 4)	¥ (73,170)	¥ 223,064	\$ (610)
Non-controlling interests	2,353	10,794	20
<b>Other comprehensive income:</b>			
Items that will not be reclassified to profit or loss			
Financial assets measured at fair value through other comprehensive income	64,845	43,039	540
Remeasurements of defined benefit pension plans	(587)	1,861	(5)
Share of other comprehensive income of investments accounted for using the equity method	2,162	4,184	18
Total items that will not be reclassified to profit or loss	66,420	49,084	553
<b>Items that may be reclassified subsequently to profit or loss</b>			
Exchange differences on translating foreign operations	163,746	147,333	1,365
Cash-flow hedges	3,171	1,273	26
Share of other comprehensive income of investments accounted for using the equity method	(7,815)	(2,247)	(65)
Total items that may be reclassified subsequently to profit or loss	159,102	146,359	1,326
Other comprehensive income, net of tax (Note 22)	225,522	195,443	1,879
Comprehensive income for the year	154,705	429,301	1,289
<b>Comprehensive income for the year attributable to:</b>			
Owners of the parent	¥ 145,989	¥ 411,549	\$ 1,216
Non-controlling interests	8,716	17,752	73
		Yen	U.S. Dollars
<b>Earnings per share (attributable to owners of the parent) (Note 31):</b>			
Basic	¥ (58.64)	¥ 178.59	\$ (0.49)
Diluted	(58.64)	178.46	(0.49)
		Millions of Yen	Millions of U.S. Dollars
<b>Total trading transactions</b>	<b>¥ 8,596,699</b>	<b>¥ 8,146,184</b>	<b>\$ 71,639</b>

\* Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as a principal or as an agent. Total trading transactions is a measure commonly used by Japanese trading companies. It is not to be construed as equivalent to, or a substitute for, sales or revenues under International Financial Reporting Standards ("IFRSs").

See the accompanying notes to the consolidated financial statements.

# Consolidated Statement of Changes in Equity

Sumitomo Corporation and Subsidiaries  
For the years ended March 31, 2015 and 2014

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
<b>Equity (Note 20):</b>			
<b>Common stock:</b>			
Balance, beginning of year	¥ 219,279	¥ 219,279	\$ 1,827
Balance, end of year	219,279	219,279	1,827
<b>Additional paid-in capital (Note 21):</b>			
Balance, beginning of year	268,332	269,285	2,236
Acquisition (disposal) of non-controlling interests, net	(3,459)	911	(29)
Others	(4,864)	(1,864)	(40)
Balance, end of year	260,009	268,332	2,167
<b>Treasury stock:</b>			
Balance, beginning of year	(3,952)	(232)	(33)
Acquisition (disposal) of treasury stock, net (Note 24)	231	(3,720)	2
Balance, end of year	(3,721)	(3,952)	(31)
<b>Other components of equity (Note 22):</b>			
Balance, beginning of year	346,222	173,044	2,885
Other comprehensive income for the year	219,159	188,485	1,826
Transfer to retained earnings	(34,038)	(15,307)	(283)
Balance, end of year	531,343	346,222	4,428
<b>Retained earnings (Note 21):</b>			
Balance, beginning of year	1,574,789	1,391,440	13,123
Transfer from other components of equity	34,038	15,307	284
Profit (loss) for the year attributable to owners of the parent	(73,170)	223,064	(610)
Cash dividends (Note 23)	(61,135)	(55,022)	(509)
Balance, end of year	1,474,522	1,574,789	12,288
Equity attributable to owners of the parent	¥2,481,432	¥2,404,670	\$20,679
<b>Non-controlling interests:</b>			
Balance, beginning of year	135,514	123,066	1,129
Cash dividends to non-controlling interests	(3,872)	(3,378)	(33)
Acquisition (disposal) of non-controlling interests and others, net	(4,540)	(1,926)	(38)
Profit for the year attributable to non-controlling interests	2,353	10,794	20
Other comprehensive income for the year (Note 22)	6,363	6,958	53
Balance, end of year	135,818	135,514	1,131
Total equity	¥2,617,250	¥2,540,184	\$21,810
<b>Comprehensive income for the year attributable to:</b>			
Owners of the parent	145,989	411,549	1,216
Non-controlling interests	8,716	17,752	73
Total comprehensive income for the year	¥ 154,705	¥ 429,301	\$ 1,289

See the accompanying notes to the consolidated financial statements.

## Financial Section

## Consolidated Statement of Cash Flows

Sumitomo Corporation and Subsidiaries  
For the years ended March 31, 2015 and 2014

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
<b>Operating activities</b> (Note 32):			
Profit (loss) for the year	¥ (70,817)	¥ 233,858	\$ (590)
Adjustments to reconcile profit for the year to net cash provided by operating activities:			
Depreciation and amortization	117,687	106,525	981
Impairment losses on long-lived assets	278,620	31,407	2,322
Finance (income) costs, net	(16,721)	(6,270)	(139)
Share of profit of investments accounted for using the equity method	(49,092)	(126,226)	(409)
(Gain) loss on sale of long-lived assets, net	(9,450)	(11,586)	(79)
Income tax expense	52,256	70,388	435
(Increase) decrease in inventories	(48,657)	16,309	(406)
Decrease (increase) in trade and other receivables	94,399	(33,197)	787
Increase in prepaid expenses	(14,503)	(6,502)	(121)
Decrease in trade and other payables	(67,246)	(26,777)	(560)
Other, net	(54,542)	(7,794)	(454)
Interest received	20,022	12,490	167
Dividends received	85,938	92,887	716
Interest paid	(33,216)	(27,708)	(277)
Income tax paid	(40,983)	(39,567)	(342)
Net cash from operating activities	243,695	278,237	2,031
<b>Investing activities</b> (Note 32):			
Proceeds from sale of property, plant and equipment	14,569	12,187	121
Proceeds from sale of investment property	18,846	62,271	157
Proceeds from sale of subsidiaries, net of cash and cash equivalents disposed of	25,057	7,245	209
Proceeds from sale of other investments	170,061	147,326	1,417
Collection of loan receivables	486,090	382,815	4,051
Purchase of property, plant and equipment	(247,965)	(196,740)	(2,066)
Purchase of investment property	(27,384)	(46,293)	(228)
Acquisition of subsidiaries, net of cash and cash equivalents acquired	(6,790)	(54,050)	(57)
Acquisition of other investments	(266,580)	(124,440)	(2,221)
Increase in loan receivables	(565,490)	(440,173)	(4,713)
Net cash used in investing activities	(399,586)	(249,852)	(3,330)
<b>Financing activities</b> (Note 32):			
Net increase in short-term debt	(10,360)	12,908	(86)
Proceeds from issuance of long-term debt	654,063	651,684	5,450
Repayment of long-term debt	(649,697)	(457,807)	(5,414)
Cash dividends paid	(61,135)	(55,022)	(509)
Capital contribution from non-controlling interests	1,073	1,568	9
Payment for acquisition of subsidiary's interests from non-controlling interests	(4,963)	(223)	(41)
Payment of dividends to non-controlling interests	(3,872)	(3,378)	(33)
(Acquisition) disposal of treasury stock, net	115	(3,822)	1
Net cash (used in) provided by financing activities	(74,776)	145,908	(623)
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(230,667)</b>	<b>174,293</b>	<b>(1,922)</b>
<b>Cash and cash equivalents at the beginning of year</b>	<b>1,111,192</b>	<b>924,513</b>	<b>9,260</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>15,350</b>	<b>12,386</b>	<b>128</b>
<b>Cash and cash equivalents at the end of year</b>	<b>¥ 895,875</b>	<b>¥1,111,192</b>	<b>\$ 7,466</b>

See the accompanying notes to the consolidated financial statements.

# Notes to the Consolidated Financial Statements

Sumitomo Corporation and Subsidiaries  
For the years ended March 31, 2015 and 2014

## 1. Reporting Entity

Sumitomo Corporation (the “Company”) is a company incorporated in Japan. The consolidated financial statements of the Company as at and for the year ended March 31, 2015 comprise the financial statements of the Company and its subsidiaries (together, the “Companies”), and the interests in associates and joint ventures. The Company is an integrated trading company (*sogo shosha*). The Companies are engaged in a wide range of business activities on global basis. The Companies’ business foundation consists of trust, global relations with over 100,000 business partners around the world, a global network with offices and subsidiaries worldwide, intellectual capital, and advanced functions in business development, logistic solutions, financial services, IT solutions, risk management and intelligence gathering and analysis. Through integration of these elements, the Companies provide a diverse array of value to our customers. Based on this

business foundation and these functions, the Companies engage in general trading of a wide range of goods and commodities and in various business activities.

The Companies act as both a principal and an agent in these trading transactions. The Companies also provide a range of services for a variety of industries, such as: financing for customers and suppliers; planning, coordination and operation of urban and industrial infrastructure projects; consulting in areas such as system integration and technology development; and transportation and logistics.

In addition, the Companies engage in other diverse business activities, including investing in a variety of industries ranging from photovoltaic power generation to communications; developing natural resources; manufacturing and processing products such as steel products and textiles; developing and managing real estate; and operating retail stores.

## 2. Basis of Preparation

### (1) Statement of Compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”).

### (2) Basis of Measurement

The consolidated financial statements have been prepared under the historical cost basis except for the following significant items:

- derivatives are measured at fair value;
- financial instruments at fair value through profit or loss are measured at fair value;
- financial instruments at fair value through other comprehensive income are measured at fair value;
- defined benefit liabilities (assets) are the present value of the defined benefit obligation less the fair value of plan assets;
- inventories acquired with the purpose of generating profits from short-term fluctuations in price are measured at fair value less costs to sell; and
- biological assets are measured at fair value less costs to sell.

### (3) Functional Currency and Presentation Currency

The consolidated financial statements are presented in Japanese yen, which is also the Company’s functional currency. All financial information presented in Japanese yen has been

rounded to the nearest million. The translation of Japanese yen amounts into United States dollars for the year ended March 31, 2015 is included solely for the convenience of readers and has been made at the rate of ¥120 = U.S. \$1, the approximate exchange rate prevailing at the Federal Reserve Bank of New York on March 31, 2015. Such translation should not be construed as a representation that the Japanese yen amounts have been, or could in the future be converted into United States dollars at that or any rate.

### (4) Use of Estimates and Judgments

The preparation of consolidated financial statements in accordance with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results could differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods in which the revision affects.

Judgments and estimates made by management in the application of accounting policies that have a significant effect on the amounts recognized in the consolidated financial statements are as follows:

- Note 7 – Revenue Recognition

## Financial Section

- Note 8—Accounting for Arrangement containing a Lease
- Notes 25 and 29—Financial Instruments

The following notes include information in respect of uncertainties of judgments and estimates which have a significant risk to cause material adjustment in the next fiscal year:

- Notes 11, 12 and 13—Impairment of Non-financial Assets
- Note 15—Use of Tax Losses

- Note 19—Measurement of Defined Benefit Obligations
- Notes 18 and 35—Provisions and Contingencies

**(5) Changes in Accounting Policies**

The Companies have applied the Standards and Interpretations required to be adopted from the fiscal year ended March 31, 2015. These applications had no material effect on the consolidated financial statements.

**3. Significant Accounting Policies**

Significant accounting policies applied in the preparation of the accompanying consolidated financial statements are summarized below:

**(1) Basis of Consolidation****1. Business combinations**

The Companies have applied International Financial Reporting Standard No. 3 *Business Combinations* (“IFRS 3”) and International Financial Reporting Standard No. 10 *Consolidated Financial Statements* to all business combinations.

The Companies have applied the acquisition method to business combinations disclosed in Note 5.

The Companies control an investee when the Companies are exposed, or have rights, to variable returns from their involvement with the investee and have the ability to affect those returns through their power over the investee. The acquisition date is the date when the control is transferred to the acquirer. Judgments may be required in deciding the acquisition date and as to whether the control is transferred from one party to another.

Goodwill is measured at the fair value of the considerations transferred, including the recognized amount of any non-controlling interests in the acquiree at the date of acquisition, less the net recognized amount of the identifiable assets acquired and the liabilities assumed at the acquisition date (ordinarily measured at fair value).

The considerations transferred include the fair value of the assets transferred from the Companies to the former owners of the acquiree, assumed liabilities, and equity interest issued by the Companies. The considerations transferred also include the fair value of contingent consideration.

The contingent liabilities of the acquiree are recognized in the business combinations if, and only if, they are present obligations that arose from past events and their fair value can be measured with sufficient reliability.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity’s net assets in the event of liquidation are initially measured either at fair value or at the non-controlling interests’

proportionate share of the recognized amounts of the acquiree’s identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at fair value or, when applicable, on the basis specified in another IFRS.

Acquisition-related costs incurred by the Companies in connection with business combinations such as finder’s fees and legal, due diligence and other professional or consulting fees are recognized as expenses when incurred.

Additional acquisitions of non-controlling interests are accounted for as equity transactions, and no goodwill is recognized.

The identifiable assets acquired, the liabilities and contingent liabilities assumed in accordance with the recognition principles of IFRS 3 are measured at their fair values at the acquisition date, except:

- Deferred tax assets or liabilities and liabilities (or assets) related to employee benefit arrangements are recognized and measured in accordance with International Accounting Standard No. 12 *Income Taxes* and International Accounting Standard No. 19 *Employee Benefits*, respectively; and
- Non-current assets and operations classified as held for sale are measured in accordance with International Financial Reporting Standard No. 5 *Non-current Assets Held for Sale and Discontinued Operations*.

If the initial accounting for business combinations is incomplete by the end of the reporting period in which the business combinations occur, the Companies report provisional amounts for the items for which the acquisition accounting is incomplete. Those provisional amounts are retrospectively adjusted during the measurement period to reflect new information obtained about facts and circumstances that existed at the acquisition date and, if known, would have affected the amounts recognized at that date. Additional assets or liabilities are recognized if new information, if known, would have resulted in the additional recognition of assets or liabilities. The measurement period does not exceed one year.

## 2. Subsidiaries

Subsidiaries are entities which are controlled by the Companies. The financial statements of subsidiaries are included in the consolidated financial statements from the date when control is obtained until the date when it is lost. The accounting policies of subsidiaries have been adjusted in order to ensure consistency with the accounting policies adopted by the Company, when necessary.

The consolidated financial statements include the financial statements of certain subsidiaries, of which the end of the reporting period is different from that of the Company because it is impracticable to unify the end of the reporting period of the subsidiaries with that of the Company. Due to the requirement of local laws and regulations, it is impracticable to unify the closing dates with that of the Company. It is also impracticable to prepare additional financial statements as of the same date as the financial statements of the Company due to the characteristics of the local business and the IT environment for the accounting system. The difference between the end of the reporting period of subsidiaries and that of the Company does not exceed three months.

When the financial statements of subsidiaries used in the preparation of the consolidated financial statements are prepared as of the dates different from the end of the reporting period of the Company, adjustments are made for the effects of significant transactions or events that occur between the end of the reporting period of the subsidiaries and that of the Company.

On the disposal of interests in subsidiaries, if the Companies retain control over the subsidiaries, they are accounted for as equity transactions. Any difference between the adjustment to the non-controlling interests and the fair value of the consideration received is recognized directly in equity as "Equity attributable to owners of the parent."

## 3. Business combinations of entities under common control

Business combinations of entities under common control are business combinations in which all the combining entities or businesses are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. The Companies have consistently accounted for all such transactions based on carrying amounts.

## 4. Associates and joint arrangements

Associates are entities over which the Companies have significant influence but do not have control to govern the financial and operating policies. Significant influence is presumed to exist when the Companies hold between 20 % and 50 % of the voting power of another entity.

Investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor.

The Companies account for the assets, liabilities, revenues and expenses relating to their interest in a joint operation in accordance with the IFRS applicable to the particular assets, liabilities, revenues and expenses.

Investments in associates and joint ventures ("equity-accounted investees") are accounted for using the equity method, and recognized at cost on acquisition. The investments include goodwill identified on acquisition (net of accumulated impairment losses).

The Companies' share of the income and expenses of the equity-accounted investees and changes in the Companies' share in equity are included in the consolidated financial statements from the date when significant influence or joint control is obtained until the date when it is lost. The accounting policies of equity-accounted investees have been adjusted when necessary to ensure consistency with those applied by the Company.

The consolidated financial statements include some equity-accounted investees, of which the end of the reporting period is different from that of the Company because it is impracticable to unify the end of the reporting date of those equity-accounted investees with that of the Company in connection with other share holders and for other reasons. The end of the reporting period of those equity-accounted investees is mainly the end of December. Adjustments are made for the effects of significant transactions or events that occur due to differences in the end of the reporting period.

## 5. Transactions eliminated in consolidation

All inter-company transactions, balances, and any unrealized gains and losses arising from inter-company transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains on transactions with equity-accounted investees are eliminated to the extent of the Companies' interest in the investees. Unrealized losses are eliminated in the same way as unrealized gains unless there is evidence of impairment.

## (2) Foreign Currencies

### 1. Foreign currency transactions

Foreign currency transactions are translated into functional currencies of individual companies using the spot exchange rate at the date of the transactions. At the end of each reporting period, monetary assets and liabilities denominated in foreign currencies are retranslated into functional currencies using the spot exchange rate at the reporting date. Exchange differences on monetary items are the differences between the amortized costs denominated in functional currencies at the beginning of the reporting period adjusted by effective interest and interest payments during the year, and the amortized costs denominated in foreign currencies translated using the spot exchange rate at the reporting date. Non-monetary

## Financial Section

assets and liabilities measured at fair value that are denominated in foreign currencies are retranslated using the spot exchange rates at the date when the fair value was determined.

Exchange differences arising from retranslation are recognized in profit or loss. However, exchange differences arising from FVTOCI financial assets, hedges of a net investment in foreign operations (see 3. below) and cash-flow hedges are recognized in other comprehensive income. Non-monetary items measured at historical cost in foreign currencies are translated using the spot exchange rate at the date of the transaction.

### 2. Foreign operations

Assets and liabilities of foreign operations (including goodwill and fair value adjustments arising on the acquisition of foreign operations) are translated into Japanese yen using the spot exchange rate at the reporting date. Income and expenses are translated into Japanese yen at the average exchange rate for the period.

Exchange differences arising from translation of financial statements of foreign operations are recognized in other comprehensive income.

These differences are presented as “Exchange differences on translating foreign operations” in Other components of equity after the date of transition to IFRSs. On disposal of the entire interest in foreign operations, and on the partial disposal of the interest involving loss of control, significant influence or joint control, the cumulative amount of the exchange differences is reclassified to profit or loss as a part of gains or losses on disposal.

### 3. Hedges of a net investment in foreign operations

The Companies apply hedge accounting to a part of the exchange differences arising between the functional currencies of foreign operations and the Company’s functional currency (Japanese Yen), regardless of whether investments in foreign operations are held directly by the Company or indirectly through its subsidiaries.

Exchange differences arising from the retranslation of financial instruments designated as hedging instruments for a net investment in foreign operations are recognized in other comprehensive income to the extent that the hedge is effective, and are presented as “Exchange differences on translating foreign operations” in Other components of equity. The ineffective portion of the gains or losses on the hedging instruments is recognized in profit or loss. On disposal of hedged portion of net investments, the cumulative amount of exchange differences is reclassified to profit or loss as a part of gains or losses on disposal.

## (3) Financial Instruments

The Companies have early-applied International Financial Reporting Standard No. 9 *Financial Instruments* (issued in November 2009, revised in October 2010) (“IFRS 9”) to the accounting for financial instruments.

### 1. Non-derivative financial assets

The Companies recognize trade and other receivables on the date they are originated.

All other financial assets are recognized on the contract date when the Companies become a party to the contractual provisions of the instrument.

The following is a summary of the classification and measurement model of the non-derivative financial assets;

#### **Financial assets measured at amortized cost**

Financial assets that meet the following conditions are subsequently measured at amortized cost:

- The asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- The contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially measured at fair value (plus directly attributable transaction costs). Subsequently, the carrying amount of the financial assets measured at amortized cost is calculated using the effective interest method, less impairment loss when necessary.

#### **Financial assets measured at FVTPL**

Financial assets other than equity instruments that do not meet the above conditions in relation to amortized cost measurement are measured at FVTPL. Those financial assets include financial assets held for trading.

Equity investments are measured at fair value with gains or losses on re-measurement recognized in profit or loss unless the Companies make an irrevocable election to measure equity investments as at FVTOCI on initial recognition.

Financial assets measured at FVTPL are initially measured at fair value and transaction costs are recognized in profit or loss when they occur.

#### **Financial assets measured at FVTOCI**

On initial recognition, the Companies may make an irrevocable election to measure investments in equity instruments as at FVTOCI. The election is made only for the equity investment other than held for trading.

Financial assets measured at FVTOCI are initially measured at their fair value (including directly attributable transaction costs). Subsequently, they are measured at fair value, and gains and losses arising from changes in fair value are recognized in other comprehensive income and presented as “Financial assets measured at fair value through other comprehensive income” in Other components of equity. The amount of Other components of equity is transferred directly to retained earnings, not to profit or loss, when the equity investment is derecognized or the decline in its fair value compared to its acquisition cost is significant and other-than-temporary.

However, dividends on financial assets measured at FVTOCI are recognized in profit or loss as finance income.

### **Derecognition of financial assets**

The Companies derecognize a financial asset when the contractual rights to the cash flows from the asset expire, or when the Companies transfer the contractual rights to receive cash flows from financial assets in transactions in which substantially all the risks and rewards of ownership of the asset are transferred to another entity. Any interests in transferred financial assets that qualify for derecognition that is created or retained by the Companies are recognized as a separate asset or liability.

## **2. Cash and cash equivalents**

Cash and cash equivalents are cash and highly liquid investments that are readily convertible to known amounts of cash, including short-term time deposits with original maturities of three months or less.

## **3. Non-derivative financial liabilities**

Debt securities issued are initially recognized on the issue date. All other financial liabilities are recognized when the Companies become a party to the contractual provisions of the instruments.

The Companies derecognize financial liabilities when they are extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expired.

The Companies classify borrowings, corporate bonds, trade payables and other payables as non-derivative financial liabilities, and initially measure them at fair value (minus directly attributable transaction costs).

Non-derivative financial liabilities held for trading are measured at fair value after initial recognition and the change in fair value is recognized in profit or loss. Non-derivative financial liabilities held for other than trading are measured at amortized cost using the effective interest method after initial recognition.

## **4. Equity**

### **Common stock**

Proceeds from issuance of equity instruments by the Company are included in “Common stock” and “Additional paid-in capital.” The direct issue costs (net of tax) are deducted from “Additional paid-in capital.”

### **Treasury stock**

When the Companies reacquire treasury stocks, the consideration paid, net of direct transaction costs and tax, is recognized as a deduction from equity. When the Companies sell treasury stocks, the consideration received is recognized as an increase in equity.

## **5. Derivatives including hedge accounting**

The Companies utilize derivatives to manage interest rate risk, foreign currency risk and the risk of the price fluctuation of commodity inventories and trading commitments. The primary derivatives used by the Companies include foreign exchange forward contracts, currency swaps, interest rate swaps and commodity future contracts.

At the initial designation of the hedging relationship, the Companies document the relationship between the hedging instrument and the hedged item, along with their risk management objective and strategy for undertaking the hedge, the hedging instrument, the hedged item, the nature of the risk being hedged, and how the hedging instrument’s effectiveness in offsetting the hedged risk will be assessed.

At the inception of the hedge and on an ongoing basis, the Companies assess whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk throughout the period for which the hedge is designated.

To qualify as a cash flow hedge of a forecast transaction, the transaction must be highly probable.

Derivatives are initially recognized at fair value with transaction costs recognized in profit or loss when they occur. Subsequently, derivatives are measured at fair value, and gains and losses arising from changes in fair value are accounted for as follows:

### **Fair value hedges**

The changes in the fair value of the hedging instrument are recognized in profit or loss. The carrying amounts of the hedged items are measured at fair value and the gains or losses on the hedged items attributable to the hedged risks are recognized in profit or loss.

### **Cash flow hedges**

When derivatives are designated as a hedging instrument to hedge the exposure to variability in cash flows that are attributable to a particular risk associated with recognized assets

## Financial Section

or liabilities or highly probable forecast transactions which could affect profit or loss, the effective portion of changes in the fair value of the derivatives is recognized in other comprehensive income and included in "Cash flow hedges" in the Other components of equity. The balances of cash flow hedges are reclassified to profit or loss from other comprehensive income in the periods when the cash flows of the hedged items affect profit or loss, in the same line items of the Consolidated statement of comprehensive income as those of the hedged items. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss.

Hedge accounting is discontinued prospectively when the hedge no longer qualifies for hedge accounting, or when the hedging instrument expires or is sold, terminated or exercised, or when the designation is revoked.

When hedge accounting is discontinued, the balances of cash flow hedges remain in equity until the forecast transaction affects profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in profit or loss.

#### 6. Derivatives held for trading and others

The Companies hold derivatives for hedging purposes which do not qualify for hedge accounting. The Companies also hold derivatives for trading purposes as opposed to hedging purposes. Any changes in fair value of these derivatives are recognized immediately in profit or loss.

#### 7. Presentation for financial instruments

Financial assets and liabilities are offset and the net amounts are presented in the consolidated statement of financial position when, and only when, the Companies currently have a legally enforceable right to set off the recognized amounts and intend either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### (4) Inventories

Inventories mainly consist of commodities, materials/work in progress, and real estate held for development and resale.

Inventories are measured at the lower of cost and net realizable value. Net realizable value represents the estimated selling price in the ordinary course of business less any estimated costs of completion and the estimated costs necessary to make the sale.

Inventories acquired with the purpose of generating profits from short-term fluctuations in price are measured at fair value less costs to sell, and changes in fair value are recognized in profit or loss.

The cost of inventories other than acquired with the purpose of generating profits from short-term fluctuations in price is determined based on either specific identification basis when inventories are not ordinarily interchangeable, or mainly

moving average basis when inventories are ordinarily interchangeable.

#### (5) Property, Plant and Equipment

##### 1. Recognition and measurement

Property, plant and equipment are measured at cost less any accumulated depreciation and accumulated impairment losses.

The cost of items of property, plant and equipment comprises costs directly attributable to the acquisition, costs of dismantling and removing the items and restoring the site on which they are located, and capitalized borrowing costs.

When the useful life of each part of an item of property, plant and equipment varies, it is accounted for as a separate item of property, plant and equipment.

##### 2. Depreciation

Depreciation is calculated based on the depreciable amount which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation of property, plant and equipment is mainly computed under the straight-line method based on the estimated useful life of each item. The straight-line method is used because it is considered to the most closely approximate the pattern in which the asset's future economic benefits are expected to be consumed by the Companies. Leased assets are depreciated over the shorter of the lease term and their useful lives if there is no reasonable certainty that the Companies will obtain ownership by the end of the lease term.

Depreciation of mining rights is computed under the units-of-production method over the estimated proven and probable reserve tons, and recognized as an expense. Land and land improvements are not depreciated.

The estimated useful lives for the years ended March 31, 2015 and 2014 are as follows:

- Buildings and leasehold improvements 3-50 years
- Machinery and equipment 2-20 years

The depreciation methods, useful lives and residual values are reviewed at the end of each reporting period, and changed when necessary.

#### (6) Intangible Assets

##### 1. Goodwill

###### Initial recognition

Goodwill arising on the acquisition of a subsidiary is recognized as an intangible asset. Measurement of goodwill on initial recognition is described in (1) 1.

###### Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. The carrying amount of investments in

equity-accounted investees includes the carrying amount of goodwill. The impairment loss of those investments is not allocated to any asset (including goodwill) which constitutes part of the carrying amount of investments in equity-accounted investees.

## 2. Capitalized software costs

The Companies incur certain costs to purchase or develop software for sale or internal-use.

Expenditures arising from research activities to obtain new scientific or technical knowledge are recognized as expenses as incurred. Expenditures arising from development activities are capitalized as internally generated intangible assets, if, and only if, they are reliably measurable, products or processes are technically and commercially feasible, it is highly probable to generate future economic benefits, and the Companies have an intention and adequate resources to complete those assets and use or sell them. Capitalized software costs are measured at cost less any accumulated amortization and accumulated impairment losses.

## 3. Intangible assets acquired in business combinations

Intangible assets that are acquired in business combinations, such as sales licenses, trademarks and customer relationships, are recognized separately from goodwill, and are initially recognized at fair value at acquisition date.

Subsequently the intangible assets are measured at cost less any accumulated amortization and accumulated impairment losses.

## 4. Other intangible assets

Other intangible assets with finite useful lives are measured at cost less any accumulated amortization and accumulated impairment losses.

Certain trademarks are not amortized because they are determined to have indefinite useful lives and are expected to exist fundamentally as long as the business continues.

## 5. Amortization

Amortization is calculated based on the cost of an asset less its residual value. Amortization of intangible assets other than goodwill is computed under the straight-line method over their estimated useful lives from the date the assets are available for use. The straight-line method is used because it is considered to the most closely approximate the pattern in which the intangible assets' future economic benefits are expected to be consumed by the Companies. Estimated useful lives for the years ended March 31, 2015 and 2014 are mainly as follows:

- Software 3–5 years
- Sales licenses, trademarks and customer relationships 3–30 years

- Others 3–20 years

The amortization methods, useful lives and residual values are reviewed at the end of each reporting period, and changed when necessary.

## (7) Investment Property

Investment property is a property held to earn rental income or for capital appreciation or for both. Property held for sale in the ordinary course of business, or use in the production or supply of goods or service or for other administrative purpose is not included in investment property. Investment property is measured at cost less any accumulated depreciation (see (5) 2.) and accumulated impairment losses.

## (8) Leased Assets

Leases are classified as finance leases when lessor transfers substantially all the risks and rewards of ownership to the Companies. Leased assets are initially recognized at fair value or, if lower, at the present value of the minimum lease payments. Subsequent to initial recognition, the leased assets are accounted for in accordance with the accounting policies applicable to the assets.

All other leases are classified as operating leases, and are not reported in the Companies' Consolidated statement of financial position.

## (9) Impairment

### 1. Non-derivative financial assets

Financial assets measured at amortized cost are assessed on a quarterly basis whether there is objective evidence that the asset may be impaired. Financial assets are considered to be impaired when there is objective evidence which indicates that loss events have occurred after the initial recognition of the assets, and when it is reasonably anticipated that the loss events have a negative impact on the estimated future cash flows of the assets.

Objective evidence of impairment for financial assets measured at amortized cost includes: a default or delinquency of the borrower, granting the borrower a concession that the Companies would not otherwise consider, indications for bankruptcy of the issuer or obligor and the disappearance of active markets.

The Companies assess whether evidence of impairment exists individually and collectively for financial assets measured at amortized cost. An individually significant financial asset is individually assessed for impairment. All individually significant financial assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred, but not yet reported. Financial assets that are not individually significant are collectively assessed for impairment in a group of financial assets with similar risk characteristics.

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In assessing collective impairment, the Companies evaluate historical trends of the probability of default, timing of recoveries and the amount of loss incurred. In addition, an adjustment is made to reflect management judgment on whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

The impairment loss for financial assets measured at amortized cost is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate, and recognized in profit or loss. Interest on the impaired assets continues to be recognized through unwinding of the discount. If there are events which decrease the amount of impairment after the recognition of the impairment, the reversal of the impairment loss is recognized in profit or loss.

## 2. Non-financial assets

At the end of each reporting period, the carrying amounts of non-financial assets, excluding inventories, biological assets and deferred tax assets, are assessed to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the non-financial asset is estimated. Regarding goodwill and intangible assets with indefinite useful lives, and intangible assets not yet available for use, the recoverable amount is estimated at the same time every year.

The recoverable amount of an asset or a cash-generating unit ("CGU") is the higher of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects the time value of money and the risks specific to the asset. A CGU is the smallest group of assets which generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or groups of assets.

A CGU of goodwill is determined based on the unit by which the goodwill is monitored for internal management purposes, and does not exceed an operating segment before aggregation.

Because the corporate assets do not generate independent cash inflows, if there is an indication that corporate assets may be impaired, the recoverable amount is determined for the CGU to which the corporate assets belong.

If the carrying amount of an asset or a CGU exceeds the recoverable amount, an impairment loss is recognized in profit or loss. The impairment loss recognized related to a CGU is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro-rata basis based on the carrying amount of each asset in the unit.

An impairment loss recognized for goodwill is not reversed in subsequent periods. Assets other than goodwill are reviewed at the end of each reporting period to determine whether there is any indication that an impairment loss recognized in prior years may no longer exist or may have decreased. An impairment loss recognized in prior years for an asset is reversed to profit or loss if an event occurs that changes the estimates used to determine the asset's recoverable amount. A reversal of impairment loss does not exceed the carrying amount, net of depreciation and amortization, that would have been determined if no impairment loss had been recognized for the asset for prior years.

Goodwill that forms part of the carrying amount of investments in equity-accounted investees is not separately recognized, and it is not tested for impairment separately. The entire carrying amount of the investments is tested for impairment as a single asset, whenever there is any objective evidence that the investments are impaired.

## (10) Employee Benefits

### 1. Defined benefit plans

Defined benefit plans are post-employment benefit plans other than defined contribution plans (see 2. below). The Companies' net defined benefit obligations are calculated separately for each plan by estimating the future amount of benefit that employees have earned in exchange for their service for the previous years. The benefits are discounted to determine the present value, and fair value of plan assets is deducted.

The discount rates are equivalent to the market yields of AA credit-rated corporate bonds at the end of each reporting period that have maturity terms approximating those of the Companies' obligations. These calculations are performed annually by qualified actuaries using the projected unit credit method.

When plan amendments are made, the change in defined benefit obligations related to past service by employees is recognized in profit or loss immediately.

The Companies recognize remeasurements of the net defined benefit liability (asset) in other comprehensive income and immediately reclassify them from Other components of equity to Retained earnings.

### 2. Defined contribution plans

The employees of certain subsidiaries are provided with defined contribution plans. Defined contribution plans are post-employment benefit plans in which the Companies pay fixed contributions into separate entities and will have no legal or constructive obligation to make further contributions. The Obligations for contributions to defined contribution plans are recognized as an expense during the period when the service

is rendered. Certain subsidiaries participate in multi-employer plans in addition to lump-sum benefit plans or pension benefit plans, and recognize the contribution during a period as an expense in profit or loss and contribution payable as a liability.

### 3. Short-term employee benefits

Short-term employee benefits are measured on an undiscounted basis and are expensed during the period when the service is rendered.

Bonus accrual is recognized as a liability, when the Companies have present legal or constructive obligations to pay as a result of past employee service, and when reliable estimates of the obligation can be made.

### 4. Share-based payments

The Companies have stock option plans as incentive plans for directors, executive officers, and corporate officers under the Companies' grade system. The fair value of stock options at the grant date is recognized as an employee expense over the vesting period from the grant date as a corresponding increase in equity. The fair value of the stock options is measured using the Black-Scholes or other model, taking into account the terms of the options granted. The Companies regularly review the assumptions made and revise estimates of the number of options that are expected to vest, when necessary.

## (11) Provisions

Provisions are recognized when the Companies have present legal or constructive obligations as a result of past events, it is probable that outflows of resources embodying economic benefits will be required to settle the obligations, and reliable estimates can be made of the amount of the obligations. Provisions are discounted to their present value using a pre-tax rate that reflects the time value of money and the risks specific to the liability. The unwinding of the discount is recognized as finance costs.

### Asset retirement obligations

The Companies account for asset retirement obligations mainly related to the dismantlement of crude oil and coal-mining and drilling facilities in accordance with the Companies' published environmental policies and the requirements of laws and regulations applicable to the Companies.

## (12) Revenue

Revenue is measured at the fair value of the consideration for goods sold and services provided in the ordinary course of business, less sales related taxes.

Revenue from the sale of goods is recognized when all the following conditions have been satisfied:

- the Companies have transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Companies retain neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Companies; and
- the costs incurred in respect of the transaction can be measured reliably.

The outcome of a transaction involving rendering services can be estimated reliably, and revenue is recognized by reference to the stage of completion of the transaction at the end of the reporting period, when all the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity;
- the stage of completion of the transaction at the end of the reporting period can be measured reliably; and
- the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

When the outcome of the transaction involving the rendering of services cannot be estimated reliably, revenue is recognized only to the extent of the expenses recognized that are recoverable.

The policies on revenue recognition, multiple-element transactions, and gross versus net in presentation of revenue are as follows;

### 1. Revenue from sales of tangible products

The Companies generate revenue from sales of tangible products (a) in connection with the Companies' wholesale, retail, manufacturing and processing operations, (b) in connection with the Companies' real estate operations, and (c) under long-term construction contracts, etc.

#### (a) Wholesale, retail, manufacturing and processing operations

The Companies recognize revenue from sales of tangible products in connection with the Companies' wholesale, retail, manufacturing and processing operations when there is persuasive evidence such as the execution of a transaction based on a sales contract, that is, when the Companies have transferred to the buyer the significant risks and rewards of ownership of the goods, and it is probable that the economic benefits associated with the transaction will flow to the Companies, and the costs incurred in respect of the transaction and the possibility of product returns can be estimated reasonably, and the Companies do not retain continuing

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managerial involvement over the goods sold, and the amount of revenue can be measured reliably. Depending upon the terms of the contract, this may occur at the time of delivery or shipment or upon the attainment of customer acceptance. The conditions of acceptance are governed by the terms of the contract or customer arrangement and those not meeting the predetermined specifications are not recognized as revenue until the attainment of customer acceptance. The Companies' policy is not to accept product returns unless the products are defective. The Companies have no material exposure to losses under warranty provisions. Such losses are recognized when probable and estimable. The amounts of rebates and discounts are deducted from revenue, and they are not material. The Companies recognize revenue upon delivery, shipment, or upon the attainment of customer acceptance for steel service center operations in which the Companies process and cut steel sheets to customer specifications (Metal Products business unit segment), dealership operations in which the Companies sell automobiles to general consumers and distribute construction equipment and machinery to construction companies (Transportation & Construction Systems business unit segment), retail business operations such as supermarkets and drugstores (Media, Network, Lifestyle Related Goods & Services business unit segment), and plastic products (Mineral Resources, Energy, Chemical & Electronics business unit segment).

**(b) Real estate operations**

Revenue from the sale of land, office buildings, and condominiums is recognized when all the following conditions are satisfied:

- the Companies have transferred to the buyer the significant risks and rewards of ownership of the asset sold;
- the Companies retain neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the asset sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Companies;
- the costs incurred or to be incurred in respect of the transaction can be measured reliably; and
- there are no significant clauses in sales agreements that oblige the Companies to complete the asset sold.

For sale transactions with some degree of continuing managerial involvement (for example, guarantee to the buyer), revenue recognized at the date of sale is reduced by the estimated exposure to loss measured at the fair value related to the continuing involvement.

In circumstances where the terms of the transaction provide for the Companies to receive additional consideration

which is contingent upon fulfillment of certain conditions without risk of loss, and the transaction otherwise qualifies for profit recognition, the contingent future profits are recognized when the contingency is resolved.

In those cases where the Companies transfer to the buyer control and significant risks and rewards of ownership of the work in progress in its current state as construction progresses, and if all the criteria described above are met, revenue is recognized using the percentage of completion ("POC") method in accordance with IFRIC Interpretation 15 *Agreements for the Construction of Real Estate*.

**(c) Long-term construction contracts, etc.**

The Companies generate revenue from sales of tangible products under long-term construction contracts, etc., principally in connection with the construction of power plants in which the Companies provide engineering, procurement and construction service (Environment & Infrastructure business unit segment), and software development business in which the Companies customize the software to customer specifications (Media, Network, Lifestyle Related Goods & Services business unit segment).

Revenue from fixed price long-term construction contracts, etc., is recognized when the outcome of a contract can be estimated reliably. Revenue and costs are recognized generally by the POC method. Under the POC method, revenue is recognized by reference to the stage of completion measured based on the proportion of contract costs incurred for work performed to date relative to the estimated total contract costs. If circumstances arise that may change the original estimates of revenues, costs, or extent of progress toward completion, then, revisions to the estimates are made.

These revisions may result in increases or decreases in estimated revenues or estimated costs, and such revisions are reflected in profit or loss in which the circumstances that give rise to the revision become known by management. When the outcome of a contract cannot be estimated reliably, contract revenue is recognized to the extent that it is probable that contract costs incurred will be recoverable. Contract costs are recognized as expenses in the period in which they are incurred.

The Companies review the cost performance and estimates to complete projections on its contracts at least on a quarterly basis. The impact of revisions of profit estimates on fixed price contracts is recognized in the period in which the revisions are made. The expected losses on fixed price contracts are recognized as an expense when such losses can be estimated. Provisions are recognized for contingent liabilities in the period in which they become known and estimable pursuant to specific contract terms and conditions.

When costs incurred by the end of reporting period plus recognized profits (less recognized losses) exceed progress billings, the surplus is presented as receivables from customers. For contracts where progress billings exceed contract costs incurred by the end of the reporting period plus recognized profits (less recognized losses), the surplus is presented as payables to customers. Amounts received before the related work is performed are recognized as liabilities and are included in "Advances from customers" in the Consolidated statement of financial position. Amounts billed for work performed but not yet paid by the customer are reported in the Consolidated statement of financial position and recognized as "Trade and other receivables" and some other assets.

## 2. Revenue from sales of services and others

The Companies also generate revenue from sales of services and others in connection with (a) services related to customized software development, (b) loans, finance leases and operating leases of commercial real estate, automobiles and vessels, and (c) other service arrangements to suppliers and customers such as arranging finance and coordinating logistics in connection with trading activities.

### (a) Services related to customized software development

Revenue from services contracts related to customized software development to customer specifications is recognized by reference to the stage of completion of the contract activity at the end of the reporting period. The stage of completion is estimated by reference to the proportion of contracts cost incurred for work performed to date. Revenue from maintenance is recognized over the contractual period or as the services are rendered (Media, Network, Lifestyle Related Goods & Services business unit segment).

### (b) Loans, finance leases and operating leases of commercial real estate, automobiles and vessels

Revenue from loans is recognized using the effective interest method over the terms of the loans, which is the rate that exactly discounts the estimated future cash receipts through the expected residual period of the financial asset to that asset's net carrying amount.

Revenue from finance leases is calculated using the interest rate implicit in the lease, which is the discount rate that results in the aggregate present value of the minimum lease payments and the unguaranteed residual value to be equal to the sum of the fair value of the leased asset and any initial direct costs of the lessor.

Revenue from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

The Companies recognize revenue from operating leases in connection with vessels leased to shipping companies (Transportation & Construction Systems business unit segment) and rental of commercial real estate (Media, Network, Lifestyle Related Goods & Services business unit segment).

### (c) Other service arrangements to suppliers and customers such as arranging finance and coordinating logistics in connection with trading activities

Revenue from other service arrangements includes transactions in which the Companies act between customer and supplier as an agent or a broker to provide such services as arranging finance or coordinating logistics in connection with trading activities. Such revenue is recognized when the contracted services are rendered.

## 3. Multiple-element arrangements

The Companies enter into multiple-element transactions related revenue arrangements, which may include any combination of products, equipment, software, installation services and/or financing.

A multiple-element arrangement is separated into more than one unit of accounting if all of the following criteria are met:

- the delivered element(s) has (have) the standalone value to the customer;
- there is objective and reliable evidence of the fair value of the undelivered element(s); and
- if the arrangement includes a general right of return relative to the delivered element(s), the delivery or performance of the undelivered element(s) is considered probable and substantially in the control of the Companies.

If these criteria are not met, revenue is deferred until the earlier of when such criteria are met or when all of the undelivered elements are delivered. If there is objective and reliable evidence of fair value for all units of accounting in an arrangement, the arrangement consideration is allocated to the separate units of accounting based on each unit's relative fair value. There may be cases, however, in which there is objective and reliable evidence of fair value of the undelivered element(s) but no such evidence for the delivered element(s). In those cases, the residual method is used to allocate the arrangement consideration. Under the residual method, the amount of consideration allocated to the delivered element(s) equals the total arrangement consideration less the aggregate fair value of the undelivered element(s).

## Financial Section

## 4. Gross versus net

In the ordinary course of business, the Companies frequently act as an intermediary or an agent in executing transactions with third parties. In these arrangements, the Companies determine whether to report revenue based on the “gross” amount billed to the ultimate customer for tangible products or services provided or on the “net” amount received from the customer after commissions and other payments to third parties. However, the amounts of “Gross profit” and “Profit for the year attributable to owners of the parent” are not affected by whether revenue is reported on a gross or net basis.

Determining whether revenue should be reported in gross or net is based on an assessment of whether the Companies are acting as a “principal” or an “agent” in a transaction. Accordingly, to the extent that the Companies are acting as a principal in a transaction, the Companies report revenue on a gross basis and to the extent that the Companies are acting as an agent in a transaction, the Companies report revenue on a net basis. The determination of whether the Companies are acting as a principal or an agent in a transaction involves judgment and is based on an evaluation of the terms of an arrangement with respect to exposure to the significant risks and rewards associated with the sale of tangible products or the rendering of services.

Factors that indicate that the Companies act as a principal, and thus recognize revenue on a gross basis include:

- the Companies have the primary responsibility for providing the goods or services to the customer or for fulfilling the orders;
- the Companies have inventory risk before or after the customer order, during shipping or on return;
- the Companies have latitude in establishing prices, either directly or indirectly; and
- the Companies bear the customer’s credit risk for the amount receivable from the customer.

Factors that indicate that the Companies act as an agent, and thus recognize revenue on a net basis include:

- the consideration of services rendered (commission or fee) is fixed; and
- the consideration is determined by multiplying the amount of goods and services provided to customers by a stated percentage.

**(13) Total Trading Transactions**

Total trading transactions is a voluntary disclosure and represents the gross transaction volume of trading transactions, or the nominal aggregate value of the transactions for which the Companies act as a principal or as an agent. Total trading transactions is not meant to represent sales or revenues in accordance with IFRSs. Total trading transactions should not

be construed as equivalent to, or a substitute or proxy for, revenues, or as an indicator of the operating performance, liquidity or cash flows generated by operating, investing or financing activities. A substantial part of total trading transactions represents transactions in which the Companies participate without physical acquisition of goods or without significant inventory risk. The Companies have included the information concerning total trading transactions because it is used by similar Japanese trading companies as an industry benchmark, and the Companies believe it is a useful supplement to results of operations data as a measure of the Companies’ performance compared to other similar Japanese trading companies.

**(14) Lease Payments**

Operating lease payments are recognized in profit or loss on a straight-line basis over the lease term. Lease incentives are deemed as inseparable part of the total lease payments and are recognized over the lease term.

Minimum lease payments made under finance leases are allocated to finance costs and the reduction of the outstanding liabilities. Finance costs are allocated to each period during the lease term so as to produce a constant rate of interest on the remaining balance of liabilities.

Contingent fees are accounted for as adjustments to minimum lease payments over the remaining lease term, when an adjustment to the lease payments becomes certain.

The Companies assess whether an arrangement is, or contains, a lease at the inception of the arrangement. If fulfillment of the arrangement is dependent on the use of a specific asset, it contains a lease. Arrangements convey the right to use the assets when the arrangements convey to the Companies the right to control the use of the underlying assets. Payments and other consideration required by the arrangements are allocated at the inception of the arrangements or upon a reassessment of the arrangements into lease payments and payments of other elements on the basis of their relative fair values. If the Companies conclude that it is impracticable to separate the payments for finance leases reliably, assets and liabilities are recognized at the amount equal to the fair value of the underlying assets. Subsequently, the liabilities are reduced as payments are made and finance costs incurred on liabilities are recognized using the Companies’ incremental borrowing rate.

**(15) Finance Income and Costs**

Finance income mainly comprises interest income, dividend income, gains on sale of securities, changes in fair value of financial assets measured at FVTPL, gains on hedging instruments recognized in profit or loss. Interest income is recognized when incurred using the effective interest method.

Dividend income is recognized on the date when the right to receive payment is established. Interest income from a financial asset (excluding financial assets measured at FVTPL) is accrued using the effective interest method.

Finance costs mainly comprise interest expense, losses on sale of securities, changes in fair value of financial assets measured at FVTPL, impairment loss on financial assets, losses on hedging instruments recognized in profit or loss. Borrowing costs that are not directly attributable to the acquisition, construction or production of qualifying assets are recognized in profit or loss using the effective interest method.

### **(16) Borrowing Costs**

Borrowing costs directly attributable to the acquisition, construction or production of certain qualifying assets, which take a considerable period of time to get ready for their intended use or sale, are added to the costs of those assets, until the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognized in profit or loss when incurred.

### **(17) Income Taxes**

Income taxes comprise current taxes and deferred taxes. These are recognized in profit or loss, except for the taxes which arise from business combinations or are recognized either in other comprehensive income or directly in equity.

Current taxes are the expected taxes payables or receivables on the taxable profit, using the tax rates enacted or substantially enacted by the end of the reporting period, adjusted by taxes payables or receivables in prior years.

Deferred tax assets and liabilities are recognized on temporary differences between the carrying amounts of assets and liabilities for accounting purposes and their tax basis. Deferred tax assets and liabilities are not recognized if the temporary difference arises from the initial recognition of an asset or liability in a transaction which is not related to a business combination and, at the time of transaction, affects neither accounting profit nor taxable profit. Deferred tax liabilities are not recognized if the taxable temporary difference arises from the initial recognition of goodwill.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries, associates and joint arrangements. However, if the Companies are able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future, deferred tax liabilities are not recognized. Deferred tax assets arising from deductible temporary differences associated with investments in subsidiaries, associates and joint arrangements are

recognized only to the extent that it is probable that there will be sufficient taxable profit against which the benefit of temporary differences can be utilized and the temporary differences will reverse in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the temporary differences will reverse, based on tax laws that have been enacted or substantively enacted by the end of reporting period. Deferred tax assets and deferred tax liabilities are offset when: there is a legally enforceable right to offset current tax assets against current tax liabilities; and income taxes are levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax assets and liabilities on a net basis, or to realize the assets and settle the liabilities simultaneously.

Deferred tax assets are recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that the related tax benefits will be realized.

### **(18) Earnings per Share**

#### **(attributable to owners of the parent)**

The Companies disclose basic and diluted earnings per share (attributable to owners of the parent) related to common stock. Basic earnings per share is calculated by dividing profit for the year (attributable to owners of the parent) by the weighted average number of common stock outstanding during the reporting period, adjusted for the number of treasury stock acquired. For the purpose of calculating diluted earnings per share, profit for the year (attributable to owners of the parent) and the weighted average number of common stock outstanding, adjusted for the number of treasury stock, are adjusted for the effects of all dilutive potential common stock. Potential common stock of the Company is related to the stock option plan.

### **(19) Operating Segments**

Operating segments are components of business activities from which the Companies may earn revenues and incur expenses, including revenues and expenses relating to transactions with other operating segments. Discrete financial information for operating results of all operating segments is available, and is regularly reviewed by management in order to determine the allocation of resources to the segment and assess its performance.

## Financial Section

**(20) New standards and interpretations not yet applied**

The new standards, interpretations, and amendments that have been issued as of the date of the approval for the consolidated financial statements, which the Companies have not yet applied as of March 31, 2015, are as follows. The Companies are currently evaluating the potential impacts that application of these will have on the consolidated financial statements.

IFRSs	Title	Reporting periods on or after which the applications are required	Reporting periods of the application by the Companies (The reporting period ended)	Summaries of new IFRSs and amendments
IFRS 9	Financial Instruments	January 1, 2018	March 31, 2019	New requirements for general hedge accounting Limited amendments to the requirements of classification and measurement of financial assets, and new requirements for impairment
IFRS 10	Consolidated Financial Statements	January 1, 2016	March 31, 2017	Accounting for the sale or contribution of assets between an investor and its associate or joint venture Clarification of requirements when accounting for investment entities
IFRS 11	Joint Arrangements	January 1, 2016	March 31, 2017	Accounting for acquisitions of interests in joint operations
IFRS 12	Disclosure of Interests in Other Entities	January 1, 2016	March 31, 2017	Clarification of disclosure requirements relating to investment entities
IFRS 15	Revenue from Contracts with Customers	January 1, 2017	March 31, 2018	Establishment of accounting for revenue recognition that applies to contracts with customers
IAS 1	Presentation of Financial Statements	January 1, 2016	March 31, 2017	Clarification of requirements for presentation and disclosure in financial reports
IAS 16	Property, Plant and Equipment	January 1, 2016	March 31, 2017	Clarification of acceptable methods of depreciation Accounting for biological assets that meet the definition of a bearer plant
IAS 19	Employee Benefits	July 1, 2014	March 31, 2016	Clarification of the requirements for contributions from employees or third parties to defined benefit plans
IAS 28	Investments in Associates and Joint Ventures	January 1, 2016	March 31, 2017	Accounting for the sale or contribution of assets between an investor and its associate or joint venture Clarification of requirements when accounting for investment entities
IAS 38	Intangible Assets	January 1, 2016	March 31, 2017	Clarification of acceptable methods of amortization
IAS 41	Agriculture	January 1, 2016	March 31, 2017	Accounting for a produce growing on bearer plants

## 4. Segment Information

**(1) Operating Segment**

On April 1, 2014 the Kansai Regional Business Unit and Chubu Regional Business Unit were abolished, and the business departments constituting the above two regional business units were incorporated into organizations under headquarters business units and divisions. Accordingly, the Domestic Regional Business Units and Offices segment was abolished. Then, the Companies conduct business through five industry-based business operating segments (business units) and overseas regional segment (Overseas Subsidiaries and Branches).

The Companies' industry-based business segments are:

Metal Products  
Transportation & Construction Systems  
Environment & Infrastructure  
Media, Network, Lifestyle Related Goods & Services  
Mineral Resources, Energy, Chemical & Electronics

"Trading" used in the following descriptions of the Companies' business units represents sales transactions where the business units act as a principal or an agent. See Note 3. (12) for the Companies' accounting policy on revenue recognition.

**Metal Products**—The Metal Products Business Unit segment encompasses various metal products, including steel products such as steel sheets, tubular products, and non-ferrous metal products such as aluminum and titanium. This segment also has an extensive value chain that satisfies the diverse needs of customers in a broad range of fields. In the steel sheet-related field, this segment provides just-in-time delivery services for steel sheet products mainly to automotive and home appliance manufacturers via worldwide steel service center network, which provides functions including procurement, inventory management, and processing. In the tubular products field, this segment has functions as a total service provider by developing oil field services in addition to unique supply chain management (SCM) system for oil and gas companies. In the non-ferrous products & metals field, a priority of this segment is to expand production and sales locations for aluminum ingot and sheets. This segment consists of the Steel Sheet & Construction Steel Products Division, the Metal Products for Automotive & Railway Industry Division, the Light Metals & Specialty Steel Sheet Division, and the Tubular Products Division.

**Transportation & Construction Systems**—The Transportation & Construction Systems Business Unit segment engages in global transactions involving ships, aircrafts, transportation systems, motor vehicles, construction equipment and related components and parts. Activities of this segment range from trading, leasing and financing to designing and arranging the construction of public transportation systems. This segment consists of the Ship, Aerospace & Transportation Systems Division, two Automotive Divisions, and the Construction & Mining Systems Division.

**Environment & Infrastructure**—The Environment & Infrastructure Business Unit segment engages in a wide range of large-scale overseas infrastructure development projects such as power generation and power plant Engineering, Procurement and Construction (EPC). This segment also engages in electricity retail in Japan, renewable energy businesses such as wind, solar photovoltaic and geothermal power generation, industrial infrastructure businesses such as industrial facilities and equipments, water businesses, environmental solutions, and storage battery businesses. This segment also engages in providing logistics services such as delivery, customs clearance and transportation services, arrangements for insurance, and development and operation of overseas industrial parks. This segment consists of the Environment & Infrastructure Project Business Division, the Global Power Infrastructure Business Division and the Logistics & Insurance Business Division.

**Media, Network, Lifestyle Related Goods & Services**—The Media, Network, Lifestyle Related Goods & Services Business Unit segment engages in cable TV operations, production and distribution of program, movie business, IT service business, cell-phone related business, internet related business, telecommunications, venture investments, and retail businesses such as supermarkets, drugstores, various mail order businesses and fashion business. This segment also engages in trading, marketing, manufacturing, selling, processing and distribution of food, foodstuffs, cement, timber, building materials, and tires. This segment also engages in a variety of real estate activities relating to office buildings and commercial and residential properties. This segment consists of the Media Division, the Network Division, the Lifestyle & Retail Business Division, the Food Business Division, the Materials & Supplies Division and the Construction & Real Estate Division.

**Mineral Resources, Energy, Chemical & Electronics**—The Mineral Resources, Energy, Chemical & Electronics Business Unit segment engages in the development and trading of mineral and energy resources including coal, iron ore, manganese, uranium, non-ferrous metals, precious metals, petroleum, natural gas and liquefied natural gas (LNG) and commodity derivative transactions. This segment also trades petroleum products, liquefied petroleum gas (LPG), storage batteries, carbon products, plastics, organic and inorganic chemicals, silicon wafers, LEDs, pharmaceuticals, agricultural chemicals, household insecticide, fertilizers, and pet supplies and is also involved and invests in those businesses. This segment also operates electronics manufacturing services (EMS) mainly in Asia. This segment consists of two Mineral Resources Divisions, the Energy Division, the Basic Chemicals & Electronics Division and the Life Science Division.

**Overseas Subsidiaries and Branches**—The Overseas Subsidiaries and Branches segment consists of four broad regions, namely, “East Asia,” “Asia & Oceania,” “Europe, Middle East, Africa & CIS” and “The Americas.” These regional operations conduct business activities in all industry sectors based on their specialized knowledge of the region. In addition, they work together on certain projects with the industry-based business units in order to develop products and services that are more focused on that particular region.

The reportable segments are organized based on the nature of products and services provided and on certain specific overseas regions that oversee the business activities of all products and services in those regions. Each business segment operates with a degree of autonomy in pursuing its strategic goals, managing operations and ensuring accountability. Segment financial information is evaluated regularly by management in order to assess performance and determine the allocation of resources.

## Financial Section

Information by operating segments for the years ended March 31, 2015 and 2014 is summarized as follows:

2015	Millions of Yen			
	Revenue	Gross profit	Profit (loss) for the year (attributable to owners of the parent)	Total assets
Segment				
Metal Products	¥ 610,401	¥103,533	¥ 32,508	¥ 877,599
Transportation & Construction Systems	481,433	133,932	49,805	1,615,390
Environment & Infrastructure	180,256	64,471	22,948	597,197
Media, Network, Lifestyle Related Goods & Services	974,954	288,690	47,848	1,903,769
Mineral Resources, Energy, Chemical & Electronics	339,337	86,915	(191,023)	1,682,739
Overseas Subsidiaries and Branches	1,182,230	277,499	(22,658)	2,164,414
Total	3,768,611	955,040	(60,572)	8,841,108
Corporate and Eliminations	(6,375)	(2,099)	(12,598)	180,262
Consolidated	¥3,762,236	¥952,941	¥ (73,170)	¥9,021,370

2014	Millions of Yen			
	Revenue	Gross profit	Profit for the year (attributable to owners of the parent)	Total assets
Segment				
Metal Products	¥ 536,705	¥ 97,168	¥ 26,590	¥ 884,398
Transportation & Construction Systems	438,506	124,205	48,680	1,440,647
Environment & Infrastructure	143,137	63,696	19,143	597,031
Media, Network, Lifestyle Related Goods & Services	922,474	284,891	54,424	1,871,190
Mineral Resources, Energy, Chemical & Electronics	311,874	82,933	23,629	1,748,111
Overseas Subsidiaries and Branches	976,037	244,535	41,393	1,889,690
Total	3,328,733	897,428	213,859	8,431,067
Corporate and Eliminations	(11,327)	(3,012)	9,205	237,671
Consolidated	¥3,317,406	¥894,416	¥223,064	¥8,668,738

2015	Millions of U.S. Dollars			
	Revenue	Gross profit	Profit (loss) for the year (attributable to owners of the parent)	Total assets
Segment				
Metal Products	\$ 5,087	\$ 863	\$ 271	\$ 7,313
Transportation & Construction Systems	4,012	1,116	415	13,461
Environment & Infrastructure	1,502	537	191	4,977
Media, Network, Lifestyle Related Goods & Services	8,124	2,406	399	15,865
Mineral Resources, Energy, Chemical & Electronics	2,828	724	(1,592)	14,023
Overseas Subsidiaries and Branches	9,852	2,313	(189)	18,037
Total	31,405	7,959	(505)	73,676
Corporate and Eliminations	(53)	(18)	(105)	1,502
Consolidated	\$31,352	\$7,941	\$ (610)	\$75,178

On April 1, 2014 the Kansai Regional Business Unit and Chubu Regional Business Unit were abolished, and the business departments constituting the above two regional business units were incorporated into organizations under headquarters business units and divisions. Accordingly, the Domestic Regional Business Units and Offices segment was abolished, and we reorganized our operating segments into five segments based on industries and overseas regional segment (Overseas Subsidiaries and Branches) from this fiscal year. Also, on October 1, 2014 Commodity Business Department was transferred from Corporate and Eliminations to Mineral Resources, Energy, Chemical & Electronics Business Unit.

The segment information of the previous year has also been reclassified.

Corporate assets consist primarily of cash and cash equivalents and marketable securities maintained by corporate headquarters that are not related to specific operating segments.

Profit (loss) for the year (attributable to owners of the parent) in Corporate and Eliminations includes certain profits and losses that are not allocated to operating segments and intersegment eliminations. The certain profits and losses in Corporate and Eliminations are reallocated once the Company determines those attributable operating segments.

Transactions between segments are made on an arm's-length basis.

In the fiscal year ended March 31, 2015, the impairment losses in Tire business in the U.S. were recognized in Media, Network, Lifestyle Related Goods & Services segment. The post-tax impact to the Profit (loss) for the year (attributable to owners of the parent) was a loss of ¥7,508 million (\$63 million).

In the fiscal year ended March 31, 2015, the impairment losses in Tight oil development project in the U.S., Iron ore mining project in Brazil, Shale gas project in the U.S., and Oil field interests in the North Sea, and impairment losses and provisions for costs relating to placing the mine in care and maintenance in Coal-mining projects in Australia were recognized in Mineral Resources, Energy, Chemical & Electronics segment. The post-tax impact to the Profit (loss) for the year (attributable to owners of the parent) was ¥206,774 million (\$1,723 million), in total, due to the impairment losses in Tight oil development project in the U.S., Iron ore mining project in Brazil, Shale gas project in the U.S., and Oil field interests in the North Sea, and ¥20,981 million (\$175 million), in total, due to the impairment loss and provisions for costs relating to placing the mine in care and maintenance in Coal-mining projects in Australia.

In the fiscal year ended March 31, 2015, the impairment losses in Tight oil development project in the U.S., Iron ore mining project in Brazil, Shale gas project in the U.S., Oil field interests in the North Sea, and Tire business in the U.S., and

the impairment loss and provisions for costs relating to placing the mine in care and maintenance in Coal-mining projects in Australia were recognized in Overseas Subsidiaries and Branches segment. The post-tax impact to the Profit (loss) for the year (attributable to owners of the parent) was ¥71,570 million (\$596 million), in total, due to the impairment losses in Tight oil development project in the U.S., Iron ore mining project in Brazil, Shale gas project in the U.S., Oil field interests in the North Sea, and Tire business in the U.S., and ¥3,451 million (\$29 million), in total, due to the impairment loss and provisions for costs relating to placing the mine in care and maintenance in Coal-mining projects in Australia.

In the fiscal year ended March 31, 2015, the company changed the measurement method of the segment assets and liabilities from the transactions between the segments and some parts of them were offset that resulted in the decrease of the total assets of the operating segments by ¥220,466 million (\$1,837 million), in total, and the increase of the total assets of the Corporate and Eliminations by the same amount.

## (2) Geographic Information

The Companies' revenue by geographical areas for the years ended March 31, 2015 and 2014 is as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Japan	¥1,442,420	¥1,367,475	\$12,020
Asia	400,268	330,018	3,336
North America:			
U.S.	1,157,959	872,698	9,650
Others	150,147	149,668	1,251
Europe	344,075	339,570	2,867
Others	267,367	257,977	2,228
Total	¥3,762,236	¥3,317,406	\$31,352

The carrying amount of non-current assets, excluding Financial assets and Deferred tax assets, by geographical areas as of March 31, 2015 and 2014 is as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Japan	¥ 579,310	¥ 573,571	\$ 4,828
Asia	65,251	56,112	544
North America:			
U.S.	513,056	547,388	4,275
Others	22,475	21,966	187
Europe	188,564	177,438	1,571
Others	222,356	228,378	1,853
Total	¥1,591,012	¥1,604,853	\$13,258

Breakdown by products and services are not available.

## 5. Acquisition of Subsidiaries

### For the year ended March 31, 2015

Business combinations during the year ended March 31, 2015 mainly consist of online retailer of baby related items and Malaysian fertilizer manufacturer/distributor. The aggregated acquisition-date fair value of the consideration transferred which consists of cash, the previously held equity interest, assets acquired and liabilities assumed, and non-controlling interests are as follows. The consideration transferred was paid fully in cash.

	Millions of Yen	Millions of U.S. Dollars
Fair value of the consideration transferred	¥ 7,593	\$ 63
Fair value of the previously held equity interest	786	7
Total	8,379	70
Total assets	13,376	112
Total liabilities	(7,654)	(64)
Net assets	5,722	48
Non-controlling interests	(1,315)	(11)
Goodwill	3,972	33
Total	¥ 8,379	\$ 70

Goodwill consists primarily of future economic benefits and synergies with existing operations.

Non-controlling interests were measured at the ownership interests' proportionate share in the recognized amounts of the acquiree's identifiable net assets.

### For the year ended March 31, 2014

On November 21, 2013, the Company and Sumitomo Corporation of Americas (hereinafter collectively referred to as "the Sumitomo Corporation Group") jointly acquired all outstanding shares of Edgen Group Inc. ("Edgen Group"), a U.S. energy-related steel products distributor.

The Sumitomo Corporation Group is seeking through this acquisition to establish a foundation for growth in the steel pipe business for midstream and downstream energy markets, to reinforce its North American OCTG business and to enhance its sales of steel plates/pipes to the energy sector.

	Millions of Yen
Fair value of the consideration transferred	¥ 52,662
Cash and cash equivalents	2,166
Trade and other receivables	61,282
Other current assets	966
Property, plant and equipment	4,465
Intangible assets	47,546
Other non-current assets	3,150
Current liabilities	(33,884)
Non-current liabilities	(65,342)
Net assets	20,349
Non-controlling interests	(30)
Goodwill	32,343
Total	¥ 52,662

Goodwill consists primarily of future economic benefits and synergies with existing operations and recognized in the Metal Products segment and the Overseas Subsidiaries and Branches segment. The acquisition-related costs are ¥839 million, included in "Selling, general and administrative expenses" in the Consolidated statement of comprehensive income.

Business combinations other than Edgen Group during the year ended March 31, 2014 mainly consist of integrated supply business of agricultural materials in Australia and wind

farm in the U.S. The aggregated consideration transferred at the acquisition date for these business combinations was ¥6,868 million and was paid fully in cash. The aggregated fair value of assets acquired and liabilities assumed amounted to ¥78,553 million and ¥63,612 million, respectively.

As the initial accounting for certain business combinations is incomplete as of the issuance date of the consolidated financial statements, the Companies report provisional amounts for the item for which the acquisition accounting is incomplete as of March 31, 2014.

## 6. Marketable securities and Other investments

The amounts of “Marketable securities” and “Other investments” in the Consolidated statement of financial position are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Marketable securities:			
FVTPL	¥ 8,822	¥ 32,151	\$ 73
Amortized cost	800	1,532	7
Total	9,622	33,683	80
Other investments:			
FVTPL	35,683	40,143	298
FVTOCI	451,943	461,033	3,766
Amortized cost	7,825	9,274	65
Total	¥495,451	¥510,450	\$4,129

The fair values of “Marketable securities” and “Other investments” measured at amortized cost as of March 31, 2015 and 2014 are ¥8,625 million (\$72 million) and ¥10,806 million, respectively.

The Companies classify investments as financial assets measured at FVTOCI when those investments are held for the objective, such as expansion of the medium and long-term revenue through maintenance and reinforcement of relationships with investees.

The fair value and dividends received from “Other investments” measured at FVTOCI held as of March 31, 2015 and 2014 are as follows:

	Millions of Yen				Millions of U.S. Dollars	
	2015		2014		2015	
	Fair value	Dividends	Fair value	Dividends	Fair value	Dividends
Listed	¥367,078	¥ 5,823	¥347,728	¥ 5,257	\$3,059	\$49
Unlisted	84,865	5,544	113,305	6,111	707	46
Total	¥451,943	¥11,367	¥461,033	¥11,368	\$3,766	\$95

The fair values of “Other investments” measured at FVTOCI as of March 31, 2015 mainly consist of the following:

	Millions of Yen	Millions of U.S. Dollars
	2015	2015
NIPPON STEEL & SUMITOMO METAL CORPORATION	¥55,264	\$461
TOYOTA MOTOR CORPORATION	28,096	234
Sumitomo Realty & Development Co., LTD.	22,345	186
YAMAZAKI BAKING CO., LTD.	20,272	169
SKY Perfect JSAT Holdings Inc.	16,605	138
Asahi Group Holdings, Ltd.	15,293	127
Mazda Motor Corporation	14,843	124
MS&AD Insurance Group Holdings, Inc.	14,137	118
Sumitomo Metal Mining Co., Ltd.	12,310	103
Sumitomo Rubber Industries, Ltd.	10,657	89
DAIKIN INDUSTRIES, LTD.	9,160	76
NISSHIN SEIFUN GROUP INC.	8,614	72
KATO SANGYO CO., LTD.	8,152	68
Sumitomo Electric Industries, Ltd.	7,888	66
YAMATO KOGYO CO., LTD.	7,147	60
The Dai-ichi Life Insurance Company, Limited	6,413	53
SUMITOMO HEAVY INDUSTRIES, LTD.	5,872	49
Sumitomo Forestry Co., Ltd.	5,755	48
ISUZU MOTORS LIMITED	5,455	45

## Financial Section

The fair values of “Other investments” measured at FVTOCI as of March 31, 2014 mainly consist of the following:

	Millions of Yen
	2014
NIPPON STEEL & SUMITOMO METAL CORPORATION	¥74,079
Mazda Motor Corporation	24,461
Sumitomo Realty & Development Co., LTD.	20,885
TOYOTA MOTOR CORPORATION	19,526
Sumitomo Mitsui Trust Holdings, Inc. – preferred stock	15,529
Sumitomo Rubber Industries, Ltd.	12,626
SKY Perfect JSAT Holdings Inc.	12,287
Asahi Group Holdings, Ltd.	11,585
YAMAZAKI BAKING CO., LTD.	11,432
ISUZU MOTORS LIMITED	10,126
MS&AD Insurance Group Holdings, Inc.	9,917
Sumitomo Metal Mining Co., Ltd.	9,072
YAMATO KOGYO CO., LTD.	7,961
Sumitomo Electric Industries, Ltd.	7,692
KATO SANGYO CO., LTD.	7,178
DAIKIN INDUSTRIES, LTD.	6,582
NISSHIN SEIFUN GROUP INC.	6,280
The Dai-ichi Life Insurance Company, Limited	5,511
UACJ Corporation	4,659

“Other investments” measured at FVTOCI which were disposed of during the years ended March 31, 2015 and 2014 are as follows:

Millions of Yen						Millions of U.S. Dollars		
2015			2014			2015		
Fair value at the date of sale	Cumulative gains	Dividends	Fair value at the date of sale	Cumulative gains	Dividends	Fair value at the date of sale	Cumulative gains	Dividends
<b>¥103,572</b>	<b>¥52,109</b>	<b>¥3,849</b>	¥54,308	¥24,193	¥1,397	<b>\$863</b>	<b>\$434</b>	<b>\$32</b>

The Companies sold or exchanged the investments mainly as a result of reviewing business relationships or as a result of business combinations in the investees. In connection with the disposal, the Companies reclassified cumulative gains (net of tax) of ¥35,082 million (\$292 million) and ¥15,037 million from Other components of equity to Retained earnings for the years ended March 31, 2015 and 2014, respectively.

For financial assets measured at FVTOCI of which the decline in fair value compared to its acquisition cost is significant and other than temporary, the Companies reclassified cumulative losses (net of tax) of ¥929 million (\$8 million) and ¥217 million from Other components of equity to Retained earnings for the years ended March 31, 2015 and 2014, respectively.

## 7. Trade and Other Receivables

The components of Trade and other receivables as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Notes receivable	¥ 76,614	¥ 84,156	\$ 639
Accounts receivable	1,182,043	1,191,596	9,850
Receivables due from equity-accounted investees	270,804	236,972	2,257
Loans receivable	429,755	344,297	3,581
Finance lease receivable	331,332	346,444	2,761
Other receivables	91,300	97,181	761
Less: Allowance for doubtful receivables	(31,853)	(29,219)	(265)
Trade and other receivables	<b>¥2,349,995</b>	¥2,271,427	<b>\$19,584</b>

Financial assets measured at FVTPL of ¥25,681 million (\$214 million) and ¥36,254 million were included in Accounts receivable as of March 31, 2015 and 2014, respectively, and ¥3,000 million was included in Loans receivable as of March 31, 2014.

The components of Trade and other receivables in the Consolidated statement of financial position as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Current assets	<b>¥1,569,214</b>	¥1,549,363	<b>\$13,077</b>
Non-current assets	<b>780,781</b>	722,064	<b>6,507</b>
Total	<b>¥2,349,995</b>	¥2,271,427	<b>\$19,584</b>

Trade and other receivables by operating segment as of March 31, 2015 and 2014 are summarized as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Metal Products	<b>¥ 342,130</b>	¥ 389,080	<b>\$ 2,851</b>
Transportation & Construction Systems	<b>529,258</b>	493,163	<b>4,411</b>
Environment & Infrastructure	<b>314,137</b>	331,609	<b>2,618</b>
Media, Network, Lifestyle Related Goods & Services	<b>266,332</b>	274,828	<b>2,220</b>
Mineral Resources, Energy, Chemical & Electronics	<b>560,299</b>	504,857	<b>4,669</b>
Others	<b>337,839</b>	277,890	<b>2,815</b>
Trade and other receivables	<b>¥2,349,995</b>	¥2,271,427	<b>\$19,584</b>

Certain notes receivables derived mainly from export transactions are transferred to banks on a discounted basis. The Companies are liable to the banks for defaults by the note issuer. As such, the Companies continue to recognize the discounted notes receivables of ¥3,709 million (\$31 million) and ¥7,467 million as of March 31, 2015 and 2014, respectively, and these discounted notes are presented in "Trade and other receivables" in the Consolidated statement of financial position. The associated liabilities are presented in "Bonds and borrowings."

Allowance for doubtful receivables is recognized against the receivables based on estimated irrecoverable amounts determined by considering individual customers' risk factors such as historical performance, recent developments, changes in original terms, internal risk-ratings, industry trends, and other specific factors as well as general risk factors, including sovereign risk of the country where the customer resides. Credit insurance and collateral obtained are also considered in the estimation of irrecoverable amounts.

Movements in Allowance for doubtful receivables for the years ended March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	<b>¥29,219</b>	¥ 34,413	<b>\$243</b>
Impairment losses	<b>8,765</b>	6,109	<b>73</b>
Charge-off	<b>(7,900)</b>	(12,171)	<b>(66)</b>
Exchange differences on translating foreign operations	<b>1,769</b>	868	<b>15</b>
Balance, end of year	<b>¥31,853</b>	¥ 29,219	<b>\$265</b>

As of March 31, 2015 and 2014, the total gross amount of impaired trade and other receivables is ¥27,377 million (\$228 million) and ¥38,979 million, respectively and the cumulative impairment losses recognized as of March 31, 2015 and 2014 are ¥15,463 million (\$129 million) and ¥15,587 million, respectively.

## Financial Section

The age of trade and other receivables that are past due but not impaired as of March 31, 2015 and 2014 are as follows:

Receivables disclosed below include amounts considered recoverable through credit insurance and collateral and are not considered to be impaired as of March 31, 2015 and 2014.

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Past due within 90 days	<b>¥131,329</b>	¥ 93,344	<b>\$1,094</b>
Past due over 90 days until 1 year	<b>19,014</b>	13,208	<b>159</b>
Past due over 1 year	<b>8,637</b>	8,164	<b>72</b>
Total	<b>¥158,980</b>	¥114,716	<b>\$1,325</b>

## 8. Leases

## (1) As lessor

The Companies lease office buildings, vessels, aircraft engines and certain other assets to third parties under cancelable or non-cancelable operating leases. Costs of the leased properties as of March 31, 2015 and 2014 are ¥351,007 million (\$2,925 million) and ¥313,650 million,

respectively. Accumulated depreciation and accumulated impairment losses as of March 31, 2015 and 2014 are ¥70,858 million (\$590 million) and ¥64,627 million, respectively. These assets are included in "Property, plant and equipment," "Intangible assets," and "Investment property" in the Consolidated statement of financial position.

Future minimum lease payments receivable under non-cancelable operating leases as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Due in 1 year or less	<b>¥25,336</b>	¥21,306	<b>\$211</b>
Due after 1 year through 5 years	<b>71,546</b>	51,282	<b>596</b>
Due after 5 years	<b>34,435</b>	28,775	<b>287</b>

The Companies lease automobiles, vessels, power stations, service equipment and other assets under arrangements which are classified as finance leases under International Accounting Standard No.17 *Leases* ("IAS 17"). The most significant leased item is a coal-fired thermal power plant owned by the Companies in Indonesia and currently leased to the Indonesian state-owned electricity corporation.

Future receivable under finance leases as of March 31, 2015 and 2014 are as follows:

	Minimum lease payments receivable		
	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Due in 1 year or less	<b>¥ 79,338</b>	¥ 75,207	<b>\$ 661</b>
Due after 1 year through 5 years	<b>228,431</b>	241,367	<b>1,904</b>
Due after 5 years	<b>150,734</b>	181,607	<b>1,256</b>
Unguaranteed residual value	<b>5,692</b>	2,981	<b>47</b>
Less: Future finance income	<b>(132,863)</b>	(152,882)	<b>(1,107)</b>
Net investment in the lease	<b>¥ 331,332</b>	¥ 348,280	<b>\$ 2,761</b>

	Net investment in the lease		
	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Due in 1 year or less	<b>¥ 72,117</b>	¥ 68,844	<b>\$ 601</b>
Due after 1 year through 5 years	<b>176,429</b>	185,462	<b>1,470</b>
Due after 5 years	<b>79,496</b>	92,744	<b>663</b>
Unguaranteed residual value	<b>3,290</b>	1,230	<b>27</b>

Contingent rental income recognized in profit or loss for the years ended March 31, 2015 and 2014 are ¥4,641 million (\$39 million) and ¥2,218 million, respectively.

## (2) As lessee

The Companies lease office buildings, vessels and certain other assets under cancelable or non-cancelable operating leases. Total rental expenses under such leases for the years ended March 31, 2015 and 2014 are ¥76,579 million (\$638 million) and ¥73,016 million, respectively.

Future minimum lease payments under non-cancelable operating leases as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Due in 1 year or less	¥ 45,776	¥ 48,337	\$ 381
Due after 1 year through 5 years	147,687	137,168	1,231
Due after 5 years	215,640	213,180	1,797

The Companies also lease equipment and other assets under arrangements which are classified as finance leases under IAS 17. Costs of the leased properties as of March 31, 2015 and 2014 are ¥83,544 million (\$696 million) and ¥79,062 million, respectively. Accumulated depreciation and

accumulated impairment losses as of March 31, 2015 and 2014 are ¥29,357 million (\$245 million) and ¥24,529 million, respectively. These assets are included in "Property, plant and equipment" and "Intangible assets" in the Consolidated statement of financial position.

Future payments under finance leases as of March 31, 2015 and 2014 are as follows:

	Minimum lease payments		Millions of U.S. Dollars
	Millions of Yen		
	2015	2014	2015
Due in 1 year or less	¥ 15,402	¥ 15,351	\$ 128
Due after 1 year through 5 years	53,334	46,157	444
Due after 5 years	88,323	77,100	736
Less: Future finance cost	(66,779)	(49,744)	(556)
Present value of minimum lease payments	¥ 90,280	¥ 88,864	\$ 752

	Present value of minimum lease payments		Millions of U.S. Dollars
	Millions of Yen		
	2015	2014	2015
Due in 1 year or less	¥14,355	¥14,531	\$119
Due after 1 year through 5 years	42,334	36,519	353
Due after 5 years	33,591	37,814	280

The total amount of lease payments included in "Cost" for the years ended March 31, 2015 and 2014 are ¥13,034 million (\$109 million) and ¥11,720 million, respectively.

## Financial Section

## 9. Inventories

The components of Inventories as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Real estate held for development and resale	¥ 86,725	¥ 76,781	\$ 723
Commodities	799,011	698,069	6,658
Materials/work in progress	108,668	97,180	906
Inventories	¥994,404	¥872,030	\$8,287

The carrying amounts of Inventories measured at fair value less costs to sell as of March 31, 2015 and 2014 are ¥76,302 million (\$636 million) and ¥99,410 million, respectively.

The write-down of Inventories recognized as expense for the years ended March 31, 2015 and 2014 are ¥12,298 million (\$102 million) and ¥4,889 million, respectively.

## 10. Investments Accounted for Using the Equity Method

## (1) Investments in Associates

Summarized financial information for the Companies' interest in associates, based on the amounts reported in the Companies' consolidated financial statements as of, and for the years ended, March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Total carrying amount	¥1,465,954	¥1,204,261	\$12,216

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Profit for the year	¥88,500	¥94,381	\$737
Other comprehensive income	3,565	2,972	30
Comprehensive income for the year	¥92,065	¥97,353	\$767

The major associated company accounted for using the equity method included in the summarized financial information above is Sumitomo Mitsui Finance and Leasing Company, Limited (40% owned).

**Sumitomo Mitsui Finance and Leasing Company, Limited**

Sumitomo Mitsui Finance and Leasing Company, Limited's summarized financial information as of, and for the years ended, March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Current assets	¥2,680,578	¥2,555,559	\$22,338
Non-current assets	2,046,406	1,758,396	17,054
Total assets	¥4,726,984	¥4,313,955	\$39,392
Current liabilities	¥2,013,391	¥1,937,995	\$16,778
Non-current liabilities	1,883,933	1,595,201	15,700
Total liabilities	¥3,897,324	¥3,533,196	\$32,478
Non-controlling interests	¥ 84,409	¥ 66,678	\$ 703
Equity	745,251	714,081	6,211
Total equity	¥ 829,660	¥ 780,759	\$ 6,914

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Revenues	<b>¥495,482</b>	¥425,675	<b>\$4,129</b>
Profit for the year	<b>45,031</b>	39,573	<b>375</b>
Other comprehensive income	<b>21,122</b>	15,389	<b>176</b>
Comprehensive income for the year	<b>¥ 66,153</b>	¥ 54,962	<b>\$ 551</b>

Sumitomo Mitsui Finance and Leasing Company, Limited engages in a variety of financial services including leasing. The dividends which the Company received from Sumitomo Mitsui Finance and Leasing Company, Limited for the years ended March 31, 2015 and 2014 are ¥7,030 million (\$59 million) and ¥7,178 million, respectively.

## (2) Investments in Joint Ventures

Summarized financial information for the Companies' interest in joint ventures, based on the amounts reported in the Companies' consolidated financial statements as of, and for the years ended, March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Total carrying amount	<b>¥481,161</b>	¥479,568	<b>\$4,010</b>

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Profit (loss) for the year	<b>¥(39,408)</b>	¥31,845	<b>\$(328)</b>
Other comprehensive income	<b>(9,218)</b>	(1,035)	<b>(77)</b>
Comprehensive income for the year	<b>¥(48,626)</b>	¥30,810	<b>\$(405)</b>

In Iron ore mining project in Brazil, the impairment loss of ¥62,342 million (\$520 million) is recognized mainly due to the decline in iron ore prices, and revision of the life of mine plan and future expansion plan of the project for the year ended March 31, 2015. The impairment losses of ¥60,805 million (\$507 million) and ¥1,537 million (\$13 million) are recognized in

the Mineral Resources, Energy, Chemical & Electronics segment and the Overseas Subsidiaries and Branches segment, respectively. The impairment loss is included in "Share of profit of investments accounted for using the equity method" in the Consolidated statements of comprehensive income.

## (3) Summary of Transactions with Equity-accounted Investees

The Companies engage in various agency transactions between equity-accounted investees and third parties. Net fees earned on these transactions are not material.

Transactions with equity-accounted investees for the years ended March 31, 2015 and 2014 are summarized as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Management and secondment fees, received	<b>¥4,419</b>	¥4,071	<b>\$37</b>
Interest income	<b>7,553</b>	3,554	<b>63</b>
Interest expense	<b>119</b>	110	<b>1</b>

Transactions with equity-accounted investees stated above are made on an arm's length basis.

## Financial Section

## 11. Property, Plant and Equipment

Cost and accumulated depreciation and impairment losses of property, plant and equipment as of March 31, 2015 and 2014 are as follows:

**[Cost]**

	Millions of Yen					
	Land and land improvements	Buildings including leasehold improvements	Machinery and equipment	Projects in progress	Mining rights	Total
Balance as of April 1, 2013	¥97,848	¥311,195	¥635,741	¥ 30,104	¥193,450	¥1,268,338
Acquisitions	997	6,560	66,797	56,255	72,045	202,654
Reclassification	659	13,022	20,521	(34,202)	—	—
Acquisitions through business combinations	832	8,516	6,238	375	—	15,961
Deconsolidation of subsidiaries	(4,781)	(39,912)	(36,503)	(6)	—	(81,202)
Disposals	(843)	(6,971)	(23,883)	(41)	(223)	(31,961)
Exchange differences on translating foreign operations	2,655	12,196	35,213	1,611	29,093	80,768
Others	1,433	2,774	(3,048)	(151)	(693)	315
Balance as of March 31, 2014	98,800	307,380	701,076	53,945	293,672	1,454,873
Acquisitions	<b>2,272</b>	<b>7,982</b>	<b>83,291</b>	<b>78,011</b>	<b>94,320</b>	<b>265,876</b>
Reclassification	<b>(790)</b>	<b>9,934</b>	<b>43,773</b>	<b>(55,599)</b>	<b>—</b>	<b>(2,682)</b>
Acquisitions through business combinations	<b>278</b>	<b>1,218</b>	<b>3,590</b>	<b>—</b>	<b>—</b>	<b>5,086</b>
Deconsolidation of subsidiaries	<b>(3,018)</b>	<b>(9,914)</b>	<b>(14,855)</b>	<b>(3,497)</b>	<b>(19,440)</b>	<b>(50,724)</b>
Disposals	<b>(1,275)</b>	<b>(4,227)</b>	<b>(28,297)</b>	<b>(113)</b>	<b>(4,965)</b>	<b>(38,877)</b>
Exchange differences on translating foreign operations	<b>1,661</b>	<b>12,084</b>	<b>61,572</b>	<b>4,608</b>	<b>40,314</b>	<b>120,239</b>
Others	<b>1,555</b>	<b>2,524</b>	<b>7,726</b>	<b>28</b>	<b>972</b>	<b>12,805</b>
Balance as of March 31, 2015	<b>¥99,483</b>	<b>¥326,981</b>	<b>¥857,876</b>	<b>¥ 77,383</b>	<b>¥404,873</b>	<b>¥1,766,596</b>

	Millions of U.S. Dollars					
	Land and land improvements	Buildings including leasehold improvements	Machinery and equipment	Projects in progress	Mining rights	Total
Balance as of March 31, 2014	\$823	\$2,562	\$5,842	\$450	\$2,447	\$12,124
Acquisitions	<b>19</b>	<b>67</b>	<b>694</b>	<b>650</b>	<b>786</b>	<b>2,216</b>
Reclassification	<b>(7)</b>	<b>83</b>	<b>365</b>	<b>(463)</b>	<b>—</b>	<b>(22)</b>
Acquisitions through business combinations	<b>2</b>	<b>10</b>	<b>30</b>	<b>—</b>	<b>—</b>	<b>42</b>
Deconsolidation of subsidiaries	<b>(25)</b>	<b>(84)</b>	<b>(123)</b>	<b>(29)</b>	<b>(162)</b>	<b>(423)</b>
Disposals	<b>(11)</b>	<b>(35)</b>	<b>(236)</b>	<b>(1)</b>	<b>(41)</b>	<b>(324)</b>
Exchange differences on translating foreign operations	<b>14</b>	<b>101</b>	<b>513</b>	<b>38</b>	<b>336</b>	<b>1,002</b>
Others	<b>14</b>	<b>21</b>	<b>64</b>	<b>0</b>	<b>8</b>	<b>107</b>
Balance as of March 31, 2015	<b>\$829</b>	<b>\$2,725</b>	<b>\$7,149</b>	<b>\$645</b>	<b>\$3,374</b>	<b>\$14,722</b>

**[Accumulated depreciation and impairment losses]**

	Millions of Yen				
	Land and land improvements	Buildings including leasehold improvements	Machinery and equipment	Mining rights	Total
Balance as of April 1, 2013	¥(2,135)	¥(128,933)	¥(289,069)	¥ (26,220)	¥(446,357)
Deconsolidation of subsidiaries	967	8,309	14,002	—	23,278
Disposals	73	4,584	15,689	—	20,346
Depreciation expenses	—	(15,718)	(54,006)	(11,233)	(80,957)
Impairment losses	(212)	(1,189)	(142)	(28,464)	(30,007)
Exchange differences on translating foreign operations	(124)	(4,628)	(15,933)	(4,163)	(24,848)
Others	(1,150)	1,129	4,964	(114)	4,829
Balance as of March 31, 2014	(2,581)	(136,446)	(324,495)	(70,194)	(533,716)
Deconsolidation of subsidiaries	<b>147</b>	<b>6,877</b>	<b>9,069</b>	<b>8,775</b>	<b>24,868</b>
Disposals	<b>60</b>	<b>2,894</b>	<b>19,123</b>	<b>2,837</b>	<b>24,914</b>
Depreciation expenses	—	(15,821)	(63,722)	(11,027)	(90,570)
Impairment losses	(22)	(1,183)	(8,581)	(239,391)	(249,177)
Exchange differences on translating foreign operations	3	(4,707)	(21,254)	(19,811)	(45,769)
Others	(57)	(920)	(11,273)	(130)	(12,380)
Balance as of March 31, 2015	<b>¥(2,450)</b>	<b>¥(149,306)</b>	<b>¥(401,133)</b>	<b>¥(328,941)</b>	<b>¥(881,830)</b>

	Millions of U.S. Dollars				
	Land and land improvements	Buildings including leasehold improvements	Machinery and equipment	Mining rights	Total
Balance as of March 31, 2014	\$(22)	\$(1,137)	\$(2,704)	\$ (585)	\$(4,448)
Deconsolidation of subsidiaries	<b>1</b>	<b>57</b>	<b>76</b>	<b>73</b>	<b>207</b>
Disposals	<b>1</b>	<b>24</b>	<b>159</b>	<b>24</b>	<b>208</b>
Depreciation expenses	—	(132)	(531)	(92)	(755)
Impairment losses	(0)	(10)	(72)	(1,995)	(2,077)
Exchange differences on translating foreign operations	0	(39)	(177)	(165)	(381)
Others	(0)	(8)	(94)	(1)	(103)
Balance as of March 31, 2015	<b>\$(20)</b>	<b>\$(1,245)</b>	<b>\$(3,343)</b>	<b>\$(2,741)</b>	<b>\$(7,349)</b>

**[Carrying amount]**

	Land and land improvements	Buildings including leasehold improvements			Mining rights	Total
		Machinery and equipment	Projects in progress			
2015 (Millions of Yen)	<b>¥97,033</b>	<b>¥177,675</b>	<b>¥456,743</b>	<b>¥77,383</b>	<b>¥ 75,932</b>	<b>¥884,766</b>
2014 (Millions of Yen)	¥96,219	¥170,934	¥376,581	¥53,945	¥223,478	¥921,157
2015 (Millions of U.S. Dollars)	<b>\$809</b>	<b>\$1,480</b>	<b>\$3,806</b>	<b>\$645</b>	<b>\$633</b>	<b>\$7,373</b>

The losses recognized from impairment are included in “Impairment losses on long-lived assets” in the Consolidated statement of comprehensive income.

These impairment losses by operating segment for the years ended March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Metal Products	¥ (9)	¥ —	\$ (0)
Transportation & Construction Systems	(37)	(11)	(0)
Environment & Infrastructure	—	(3)	—
Media, Network, Lifestyle Related Goods & Services	(1,202)	(1,219)	(10)
Mineral Resources, Energy, Chemical & Electronics	(176,743)	(22,754)	(1,473)
Overseas Subsidiaries and Branches	(71,185)	(5,852)	(593)
Corporate and Eliminations	(1)	(168)	(0)
Total	<b>¥(249,177)</b>	<b>¥(30,007)</b>	<b>\$(2,076)</b>

## Financial Section

The significant impairment losses, which are mainly consisted of mining right, for the year ended March 31, 2015 are as follows. The Company, through Summit Shale International (Head Office: Texas, USA, hereinafter "SSIC"), a wholly owned subsidiary of the Company, and Summit Discovery Resources III (Head Office: Texas, USA), a wholly owned oil and gas development subsidiary of SSIC, have participated in a Tight oil development project (hereinafter the "Project") jointly with Devon Energy (Head Office: Oklahoma, USA, hereinafter "Devon"), an independent Oil & Gas E&P company, in the Permian Basin, Texas since September, 2012 (The Company's interest in the Project: 30 percent). At the meeting of the Board of Directors held on September 29, 2014, the Company resolved to divest the lease properties, wells and related facilities in the northern part of the Project jointly with Devon. Analyzing the development results until now in the northern part of the Project, the Company determined that it is difficult to extract the oil and gas efficiently and it cannot expect as much production to recover the investment. As a result of reevaluating the recoverability of the carrying amount of the Project's assets, the impairment loss of ¥173,638 million (\$1,447 million) is recognized. In addition, the impairment loss of ¥25,586 million (\$213 million) is recognized relating to the

southern part of the Project, which the Company plans to continue holding, as a result of revaluation of the Project reflecting a subsequent decline in oil prices and revision of long term business plan. Consequently, the impairment loss of ¥199,224 million (\$1,660 million) is recognized in total in this fiscal year. Impairment losses of ¥139,457 million (\$1,162 million) and ¥59,767 million (\$498 million) are recognized in the Mineral Resources, Energy, Chemical & Electronics segment and the Overseas Subsidiaries and Branches segment, respectively. In the shale gas project in the U.S., the impairment loss of ¥31,095 million (\$259 million) is recognized due to the decline in oil and gas prices and revision of the long-term business plan. Impairment losses of ¥21,766 million (\$181 million) and ¥9,329 million (\$78 million) are recognized in the Mineral Resources, Energy, Chemical & Electronics segment and the Overseas Subsidiaries and Branches segment, respectively. In Coal-mining projects in Australia, the impairment loss of ¥17,594 million (\$147 million) is recognized due to the decline in prices for coal, etc. Impairment losses of ¥15,511 million (\$129 million) and ¥2,083 million (\$17 million) are recognized in the Mineral Resources, Energy, Chemical & Electronics segment and the Overseas Subsidiaries and Branches segment, respectively.

The carrying amounts of assets held under finance leases (net of accumulated depreciation expenses and impairment losses) included in "Property, plant and equipment" as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Buildings including leasehold improvements	¥14,821	¥15,718	\$123
Machinery and equipment	¥38,738	¥38,110	\$323

Depreciation expenses for property, plant and equipment are included in "Cost" and "Selling, general and administrative expenses" in the Consolidated statement of comprehensive income.

## 12. Intangible Assets

### (1) Goodwill

Cost and accumulated impairment losses of goodwill for the years ended March 31, 2015 and 2014 are as follows:

#### [Cost]

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	¥189,266	¥157,024	\$1,577
Acquisitions through business combinations	3,817	46,403	32
Deconsolidation of subsidiaries	(5,743)	(17,758)	(48)
Exchange differences on translating foreign operations	18,403	10,568	153
Others	(383)	(6,971)	(3)
Balance, end of year	¥205,360	¥189,266	\$1,711

**[Accumulated impairment losses]**

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	¥(18,726)	¥(18,451)	\$(156)
Impairment losses	(28,528)	(360)	(238)
Deconsolidation of subsidiaries	1,458	—	12
Exchange differences on translating foreign operations	(2,238)	(378)	(18)
Others	(733)	463	(6)
Balance, end of year	¥(48,767)	¥(18,726)	\$(406)

The impairment losses recognized on goodwill for the years ended March 31, 2015 and 2014 are ¥28,528 million (\$238 million) and ¥360 million, respectively, and are included in “Impairment losses on long-lived assets” in the Consolidated statement of comprehensive income.

The impairment losses on goodwill during the year ended March 31, 2015 consists of mainly operation in the Tire business in the U.S. and in the Oil field interests in the North Sea.

In the Tire business in the U.S. (TBC Corporation), the impairment loss on goodwill of ¥21,868 million (\$182 million) is recognized due to revision of the business plan, etc. The impairment losses of ¥8,747 million (\$73 million) and ¥13,121

million (\$109 million) are recognized in the Media, Network, Lifestyle Related Goods & Services segment and the Overseas Subsidiaries and Branches segment, respectively.

In the Oil field interests in the North Sea, the impairment loss on goodwill of ¥3,585 million (\$30 million) is recognized due to decline in the oil prices, revision of the long-term business plan, etc. The impairment losses of ¥3,047 million (\$25 million) and ¥538 million (\$5 million) are recognized in the Mineral Resources, Energy, Chemical & Electronics segment and the Overseas Subsidiaries and Branches segment, respectively.

**[Carrying amount]**

	Carrying amount
2015 (Millions of Yen)	¥156,593
2014 (Millions of Yen)	¥170,540
2015 (Millions of U.S. Dollars)	\$1,305

Goodwill is tested for impairment annually or more frequently when there are indicators of impairment.

The recoverable amount of goodwill for the impairment test is calculated based on value in use.

Goodwill arising from business combinations is allocated to each of the Companies' CGU that is expected to benefit from the synergies of the business combination at the date of acquisition of the business.

The carrying amounts of goodwill by operating segments as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Metal Products	¥ 21,655	¥ 19,481	\$ 181
Transportation & Construction Systems	7,075	6,292	59
Environment & Infrastructure	365	516	3
Media, Network, Lifestyle Related Goods & Services	42,829	48,452	357
Mineral Resources, Energy, Chemical & Electronics	3,766	10,266	31
Overseas Subsidiaries and Branches	80,903	85,533	674
Total	¥156,593	¥170,540	\$1,305

The value in use is the present value calculated by discounting the estimated cash flows based on the projection approved by management and a growth rate. The business plans are not longer than five years in principle, and reflect the management assessments of future industry trends and historical data based on the external and internal information. The growth rate used is determined by considering the long term average growth rate of the market or the country which the CGU belongs to. The growth rate used does not exceed

the long term average growth rate of the market or country (domestic: approximately 1% or less, overseas: approximately 5% or less). The discount rate used is calculated based on the weighted average capital cost or capital cost of each CGU (domestic: approximately 5 to 11%, overseas: approximately 6 to 22%).

## Financial Section

Significant portions of goodwill included above as of March 31, 2015 are related to that of TBC Corporation (Media, Network, Lifestyle Related Goods & Services segment and Overseas Subsidiaries and Branches) of ¥38,979 million (\$325 million) and Edgen Group (Metal Products segment and Overseas Subsidiaries and Branches) of ¥38,800 million (\$323 million), respectively, and as of March 31, 2014 were related to TBC Corporation of ¥54,067 million and Edgen Group of ¥33,230 million, respectively.

There is a possibility that the impairment loss may be

recognized for TBC Corporation if the key assumptions of the business plan change depending on the progress of the ongoing business transformation.

Edgen Group is proactively reinforcing the integration of our global tubular products network. The business plan may be revised by a change in business environment such as the tubular products market trend in North America etc. associated with oil price fluctuations. There is a possibility that the impairment loss may be recognized for Edgen Group if the key assumptions of the business plan change.

**(2) Other Intangible Assets**

Cost and accumulated depreciation and impairment losses of other intangible assets as of March 31, 2015 and 2014 are as follows:

**[Cost]**

	Millions of Yen			
	Software	Sales licenses, trademarks and customer relationships	Others	Total
Balance as of April 1, 2013	¥103,739	¥164,678	¥ 8,502	¥276,919
Acquisitions through business combinations	731	47,651	5,710	54,092
Separate acquisitions	5,298	685	490	6,473
Deconsolidation of subsidiaries	(1,935)	(10)	(86)	(2,031)
Disposals	(2,597)	(2,102)	(625)	(5,324)
Exchange differences on translating foreign operations	1,263	12,311	1,097	14,671
Others	3,820	455	988	5,263
Balance as of March 31, 2014	110,319	223,668	16,076	350,063
Acquisitions through business combinations	<b>16</b>	<b>1,399</b>	<b>491</b>	<b>1,906</b>
Separate acquisitions	<b>9,331</b>	<b>1,431</b>	<b>980</b>	<b>11,742</b>
Deconsolidation of subsidiaries	<b>(2,257)</b>	<b>(912)</b>	<b>(202)</b>	<b>(3,371)</b>
Disposals	<b>(3,511)</b>	<b>(2,043)</b>	<b>(591)</b>	<b>(6,145)</b>
Exchange differences on translating foreign operations	<b>1,944</b>	<b>24,223</b>	<b>946</b>	<b>27,113</b>
Others	<b>1,134</b>	<b>676</b>	<b>1,674</b>	<b>3,484</b>
Balance as of March 31, 2015	<b>¥116,976</b>	<b>¥248,442</b>	<b>¥19,374</b>	<b>¥384,792</b>

	Millions of U.S. Dollars			
	Software	Sales licenses, trademarks and customer relationships	Others	Total
Balance as of March 31, 2014	\$919	\$1,864	\$134	\$2,917
Acquisitions through business combinations	<b>0</b>	<b>12</b>	<b>4</b>	<b>16</b>
Separate acquisitions	<b>78</b>	<b>12</b>	<b>8</b>	<b>98</b>
Deconsolidation of subsidiaries	<b>(19)</b>	<b>(8)</b>	<b>(2)</b>	<b>(29)</b>
Disposals	<b>(29)</b>	<b>(17)</b>	<b>(5)</b>	<b>(51)</b>
Exchange differences on translating foreign operations	<b>16</b>	<b>202</b>	<b>8</b>	<b>226</b>
Others	<b>9</b>	<b>6</b>	<b>14</b>	<b>29</b>
Balance as of March 31, 2015	<b>\$974</b>	<b>\$2,071</b>	<b>\$161</b>	<b>\$3,206</b>

**[Accumulated amortization and impairment]**

	Millions of Yen			
	Software	Sales licenses, trademarks and customer relationships	Others	Total
Balance as of April 1, 2013	¥(82,934)	¥(49,814)	¥(2,935)	¥(135,683)
Disposals	2,450	2,094	343	4,887
Amortization expenses	(8,932)	(10,968)	(1,832)	(21,732)
Impairment losses	(1)	—	(249)	(250)
Deconsolidation of subsidiaries	1,227	9	12	1,248
Exchange differences on translating foreign operations	(956)	(3,232)	(564)	(4,752)
Others	261	3,469	(145)	3,585
Balance as of March 31, 2014	(88,885)	(58,442)	(5,370)	(152,697)
Disposals	<b>3,054</b>	<b>2,000</b>	<b>93</b>	<b>5,147</b>
Amortization expenses	<b>(9,051)</b>	<b>(12,427)</b>	<b>(1,631)</b>	<b>(23,109)</b>
Impairment losses	<b>(9)</b>	<b>(633)</b>	<b>(24)</b>	<b>(666)</b>
Deconsolidation of subsidiaries	<b>1,515</b>	<b>929</b>	<b>6</b>	<b>2,450</b>
Exchange differences on translating foreign operations	<b>(1,562)</b>	<b>(4,992)</b>	<b>(475)</b>	<b>(7,029)</b>
Others	<b>(18)</b>	<b>(1,134)</b>	<b>1,109</b>	<b>(43)</b>
Balance as of March 31, 2015	<b>¥(94,956)</b>	<b>¥(74,699)</b>	<b>¥(6,292)</b>	<b>¥(175,947)</b>

	Millions of U.S. Dollars			
	Software	Sales licenses, trademarks and customer relationships	Others	Total
Balance as of March 31, 2014	\$(741)	\$(487)	\$(44)	\$(1,272)
Disposals	<b>25</b>	<b>17</b>	<b>1</b>	<b>43</b>
Amortization expenses	<b>(75)</b>	<b>(104)</b>	<b>(14)</b>	<b>(193)</b>
Impairment losses	<b>(0)</b>	<b>(5)</b>	<b>(0)</b>	<b>(5)</b>
Deconsolidation of subsidiaries	<b>13</b>	<b>7</b>	<b>0</b>	<b>20</b>
Exchange differences on translating foreign operations	<b>(13)</b>	<b>(42)</b>	<b>(4)</b>	<b>(59)</b>
Others	<b>(0)</b>	<b>(9)</b>	<b>9</b>	<b>(0)</b>
Balance as of March 31, 2015	<b>\$(791)</b>	<b>\$(623)</b>	<b>\$(52)</b>	<b>\$(1,466)</b>

**[Carrying amount]**

	Sales licenses, trademarks and customer relationships			
	Software	Sales licenses, trademarks and customer relationships	Others	Total
2015 (Millions of Yen)	<b>¥22,020</b>	<b>¥173,743</b>	<b>¥13,082</b>	<b>¥208,845</b>
2014 (Millions of Yen)	¥21,434	¥165,226	¥10,706	¥197,366
2015 (Millions of U.S. Dollars)	<b>\$183</b>	<b>\$1,448</b>	<b>\$109</b>	<b>\$1,740</b>

Significant portions of sales licenses, trademarks and customer relationships as of March 31, 2015 are related to TBC Corporation of ¥53,985 million (\$450 million; average remaining amortization period of 17 years) and Edgen Group of ¥51,426 million (\$429 million; average remaining amortization period of 17 years), respectively, and as of March 31, 2014 are related to TBC Corporation of ¥47,970 million and Edgen Group of ¥46,689 million, respectively.

Intangible assets with finite useful lives are amortized over their useful lives.

Amortization expenses on intangible assets are recognized in "Cost" and "Selling, general and administrative expenses" in the Consolidated statement of comprehensive income.

Intangible assets with indefinite useful lives as of March 31, 2015 and 2014 included above are ¥6,437 million (\$5

million) and ¥5,837 million, respectively, and consist mainly of trademarks. Those trademarks were acquired through business combinations which are expected to exist as long as business continues, therefore the management considers the useful lives for these as indefinite.

The carrying amount of Intangible assets leased under finance leases, net of accumulated amortization and impairment losses, as of March 31, 2015 and 2014 are ¥628 million (\$5 million) and ¥705 million, respectively, and are included in Intangible assets, mainly software.

The internally generated intangible assets, net of accumulated amortization and impairment losses, as of March 31, 2015 and 2014 are ¥6,875 million (\$57 million) and ¥5,044 million, respectively, and mainly are included in software.

## Financial Section

## 13. Investment Property

Cost and accumulated depreciation and impairment losses of investment property as of March 31, 2015 and 2014 are as follows:

**[Cost]**

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	¥304,528	¥332,136	\$2,538
Acquisitions	29,474	51,770	245
Disposals	(18,150)	(76,369)	(151)
Exchange differences on translating foreign operations	3,722	1,493	31
Reclassification	(806)	(4,759)	(7)
Others	(368)	257	(3)
Balance, end of year	¥318,400	¥304,528	\$2,653

**[Accumulated depreciation and impairment losses]**

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	¥(47,926)	¥(68,154)	\$(399)
Depreciation expenses	(4,008)	(3,836)	(33)
Impairment losses	(249)	(790)	(2)
Disposals	2,875	22,660	24
Exchange differences on translating foreign operations	(204)	(116)	(2)
Reclassification	318	1,705	3
Others	254	605	2
Balance, end of year	¥(48,940)	¥(47,926)	\$(407)

Impairment losses recognized for the year ended March 31, 2015 and 2014 are ¥249 million (\$2 million) and ¥790 million, respectively, and are included in "Impairment losses on long-lived assets" in the Consolidated statement of comprehensive income. Impairment losses for the years ended

March 31, 2015 and 2014 are recognized mainly in respect to the office buildings leased in Japan and those impairment losses are recognized in Media, Network, Lifestyle Related Goods & Services segment.

**[Carrying amount and fair value]**

	Carrying amount	Fair value
2015 (Millions of Yen)	¥269,460	¥320,624
2014 (Millions of Yen)	¥256,602	¥303,209
2015 (Millions of U.S. Dollars)	\$2,246	\$2,672

The fair value as of the end of each reporting period is based on a valuation conducted by independent valuation appraisers having current experience in the locations and categories of the investment property being valued and the appropriate and recognized professional qualifications, such as a registered appraiser. The valuation, which conforms to the standards of the country where the investment property is located, is based on market evidence of transaction prices for similar properties.

All of Investment property are classified in the level 3 under International Financial Reporting Standard No.13 *Fair Value Measurement*, and measured with unobservable inputs for the assets or liabilities.

Rental income from investment property for the years ended March 31, 2015 and 2014 are ¥23,176 million (\$193 million) and ¥22,817 million, respectively, and are reported in "Revenue" in the Consolidated statement of comprehensive income. Expenses directly attributable to generating rental income (including repairs and maintenance) for the years ended March 31, 2015 and 2014 are ¥15,436 million (\$129 million) and ¥16,058 million, respectively, and are included mainly in "Cost."

## 14. Biological Assets

Biological assets as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	<b>¥12,993</b>	¥11,259	<b>\$108</b>
Increases due to purchases	<b>725</b>	15	<b>6</b>
Decreases due to harvest	<b>(1,419)</b>	(1,315)	<b>(12)</b>
The gain or loss arising from changes in fair value less costs to sell	<b>407</b>	1,514	<b>4</b>
Exchange differences on translating foreign operations	<b>145</b>	1,520	<b>1</b>
Balance, end of year	<b>¥12,851</b>	¥12,993	<b>\$107</b>

The Companies own forest assets (mainly pines) in New Zealand. The assets are measured at fair value less estimated selling cost.

All of Biological assets are classified in the level 3 under International Financial Reporting Standard No. 13 *Fair Value Measurement*, and measured with unobservable inputs for the assets or liabilities.

## 15. Deferred Taxes

The tax effects of temporary differences that give rise to significant components of deferred tax assets and liabilities as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Deferred tax assets:			
Net operating loss carry forwards	<b>¥ 71,504</b>	¥ 68,521	<b>\$ 596</b>
Securities and other investments	<b>12,470</b>	21,718	<b>104</b>
Inventories and long-lived assets	<b>67,002</b>	63,274	<b>558</b>
Allowance for doubtful receivables	<b>8,340</b>	5,430	<b>70</b>
Retirement benefit plans	<b>7,967</b>	9,442	<b>66</b>
Others	<b>89,955</b>	71,042	<b>750</b>
Deferred tax assets total	<b>¥ 257,238</b>	¥ 239,427	<b>\$ 2,144</b>
Deferred tax liabilities:			
Investments accounted for using the equity method	<b>¥ (68,507)</b>	¥ (50,298)	<b>\$ (571)</b>
Securities and other investments	<b>(85,761)</b>	(80,197)	<b>(715)</b>
Long-lived assets	<b>(114,063)</b>	(101,968)	<b>(950)</b>
Others	<b>(73,991)</b>	(55,350)	<b>(617)</b>
Deferred tax liabilities total	<b>¥(342,322)</b>	¥(287,813)	<b>\$(2,853)</b>

Deferred tax assets and liabilities reported in the Consolidated statement of financial position as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Deferred tax assets	<b>¥ 83,924</b>	¥ 92,411	<b>\$ 699</b>
Deferred tax liabilities	<b>(169,008)</b>	(140,797)	<b>(1,408)</b>

## Financial Section

Changes in deferred tax assets and liabilities for the years ended March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Net deferred tax assets (liabilities):			
Balance, beginning of year	¥(48,386)	¥ (4,220)	\$ (403)
Amount recognized in other comprehensive income:			
Financial assets measured at FVTOCI	(24,668)	(25,047)	(206)
Remeasurements of defined benefit pension plans	(3,966)	(1,163)	(33)
Exchange differences on translating foreign operations	11,499	5,180	96
Cash-flow hedges	(1,709)	(426)	(14)
Share of other comprehensive income of investments accounted for using the equity method	(15)	(28)	(0)
Amount recognized in profit or loss	(21,005)	(33,526)	(175)
Effects of acquisitions and divestitures	3,166	10,844	26
Balance, end of year	¥(85,084)	¥(48,386)	\$ (709)

The Companies consider the probability that a portion of, or all of the future deductible temporary differences or operating loss carry forwards can be utilized against future taxable profits on recognition of deferred tax assets. In assessing the recoverability of deferred tax assets, the Companies consider the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies. Based on the level of historical taxable profits and projected future taxable income during the periods in which deferred tax assets can be recognized, the Companies determined that it is probable that the tax benefits can be utilized. The amount of the deferred tax assets considered realizable could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced. As a result of the assessment of the recoverability of deferred tax assets, the net change in deferred tax assets for the years ended March 31, 2015 and 2014 is a decrease of ¥74,289 million (\$619 million) and a decrease of ¥9,552 million, respectively.

Deferred tax assets were not recognized for certain tax losses and deductible temporary differences which relate principally to the net operating loss carry forwards of certain domestic subsidiaries. The Companies performed an analysis of each of these subsidiaries to assess their ability to realize such deferred tax assets and reduce the amount of those assets to the extent that the Companies believe it is not probable that tax benefits will be utilized. No deferred tax

assets are recognized at certain domestic subsidiaries attributable to tax losses carry forwards and deductible temporary differences when it is not probable that future taxable profit will be available. The amounts of unused tax loss carry forwards and deductible temporary differences for which no deferred tax asset is recognized amounted to ¥320,484 million (\$2,671 million) and ¥334,137 million (\$2,784 million) as of March 31, 2015 and ¥157,000 million and ¥37,408 million as of March 31, 2014, respectively. The deductible temporary differences do not expire under current tax legislation.

In addition to the above, due to the enactment of the Minerals Resource Rent Tax ("MRRT") in Australia, the Companies estimated the fair value of certain mining assets for tax purposes as at May 1, 2010 in accordance with the legislation, and deductible temporary differences arose during the year ended March 31, 2012, which allows the Companies to claim tax deductions against mining profit. However, as MRRT was abolished in September 2014, these deductible temporary differences, which were estimated to be approximately ¥116 billion as of March 31, 2014, reversed. This change has no effect on the consolidated financial statements for the fiscal year ended March 31, 2015, because no deferred tax assets were recognized for these deductible temporary differences as it was not probable that sufficient future mining profit would be available against which they could be utilized.

The tax losses for which deferred tax assets are not recognized as of March 31, 2015 and 2014 expire as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
1st year	¥ 193	¥ 1,098	\$ 2
2nd year	75	279	1
3rd year	3,190	67	26
4th year	122,482	4,733	1,021
5th year and thereafter	194,544	150,823	1,621
Total	¥320,484	¥157,000	\$2,671

As of March 31, 2015 and 2014, in principle, the Companies did not recognize a deferred tax liability on the taxable temporary differences associated with investments in subsidiaries because the Companies were in a position to control the timing of the reversal of the temporary differences and it was probable that such differences would not reverse in the foreseeable future. The amount of taxable temporary differences associated with investments in subsidiaries on which a

deferred tax liability was not recognized in the accompanying consolidated financial statements as of March 31, 2015 and 2014 totaled to ¥1,121,381 million (\$9,345 million) and ¥1,007,318 million, respectively.

Other current assets as of March 31, 2015 and 2014 included tax receivables of ¥37,933 million (\$316 million) and ¥31,789 million, respectively.

## 16. Bonds and Borrowings

### (1) Bonds and Borrowings

Details of the bonds and borrowings (non-current), and interest rates as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Secured:			
Loans from banks and insurance companies, maturing serially through 2032, average interest rate 2.56%	¥ 461,057	¥ 432,618	\$ 3,842
Bonds payable in U.S. dollars, maturing serially through 2020, fixed interest rate 8.75%	46,513	42,108	388
Bonds payable in Indonesian rupiah, maturing serially through 2014, average interest rate 10.11%	—	4,550	—
Unsecured:			
Loans from banks and insurance companies, maturing serially through 2035, average interest rate 1.03%	3,026,249	2,909,187	25,219
Bonds payable in Japanese yen due, 2014, fixed rates 1.77% to 1.83%	—	20,123	—
2015, floating rate 0.70%	15,000	15,000	125
2016, fixed rates 0.26% to 2.12%	55,953	56,796	466
2017, fixed and floating rates 0.50% to 1.98%	30,382	30,540	253
2018, fixed and floating rates 0.34% to 1.89%	30,505	30,648	254
2019, fixed rates 0.76% to 2.21%	36,577	36,758	305
2020, fixed rates 1.01% to 1.46%	20,897	20,880	174
2022, fixed rates 0.88% to 1.71%	88,783	87,712	740
2023, fixed rate 0.86%	30,438	29,937	254
2024, fixed rates 0.77% to 0.83%	35,261	14,968	294
2029, fixed rates 1.24% to 1.29%	26,421	15,011	220
2030, fixed rate 2.26%	11,729	11,078	98
2031, fixed rate 2.19%	11,517	10,808	96
Medium-term notes, maturing serially through 2020, average interest rate 0.93%	54,641	59,242	455
Subtotal	3,981,923	3,827,964	33,183
Less: Current maturities	(508,643)	(465,411)	(4,239)
Bonds and borrowings (non-current)	¥3,473,280	¥3,362,553	\$28,944

Details of the bonds and borrowings (current) as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Short-term loans, principally from banks	¥324,565	¥316,941	\$2,705
Commercial paper	114,789	94,027	956
Total	¥439,354	¥410,968	\$3,661

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The differences between the balances stated above and the balances presented as “Bonds and borrowings” under Current liabilities of the Consolidated statement of financial position are the amounts of bonds and borrowings with current maturities.

The weighted average interest rates for short-term loans for the years ended March 31, 2015 and 2014 are 1.57% and 1.99%, respectively.

The weighted average interest rates for commercial paper for the years ended March 31, 2015 and 2014 are 0.53% and 0.58%, respectively.

The Companies have lines of credit agreements available for immediate borrowing with syndicates of domestic and foreign banks, in the amount of \$1,200 million with foreign banks and ¥445,000 million (\$3,708 million) with domestic banks. All these lines of credit were unused as of March 31, 2015.

Most short-term and long-term loans from banks contain certain covenants. The banks may, under certain conditions, require the Companies to provide collateral (or additional collateral) or guarantors.

The banks may treat any collateral as collateral for all indebtedness to the banks. Several of the loan agreements require maintenance of certain financial ratios and minimum levels of tangible net worth. Default provisions of certain agreements grant certain rights of possession to the banks. The borrower may be required to make early repayments of outstanding amounts under some agreements, principally with government-owned financial institutions, if the lender concludes that the borrower is able to repay the outstanding amount through improved earnings or from the proceeds of an equity or debt offering, and the lender makes such a prepayment request. Certain agreements provide that the banks may require the borrower to obtain bank approval prior to presenting proposals for the payment of dividends and other appropriations of earnings at the general meeting of shareholders. The Companies have not been asked to make any prepayments for the years ended March 31, 2015 and 2014, and currently do not anticipate any prepayment requests.

The Companies have been in compliance with all of the bonds and borrowing obligations covenants for the years ended March 31, 2015 and 2014.

**(2) Assets Pledged as Security**

Assets pledged to secure bonds and debt including borrowings as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Cash and deposits	¥ 73,050	¥ 61,398	\$ 609
Marketable securities and investments	186,203	160,522	1,552
Trade and other receivables	555,366	516,830	4,628
Inventories	78,969	91,456	658
Property, plant and equipment (Carrying amount)	130,454	96,279	1,087
Investment property (Carrying amount)	4,138	4,339	34
Leasehold right (Carrying amount)	452	—	4
Total	¥1,028,632	¥930,824	\$8,572

The corresponding liabilities as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Bonds, borrowings and others	¥627,582	¥637,349	\$5,230

In addition to the above, marketable securities and investments of ¥12,812 million (\$107 million) were pledged in lieu of a monetary deposit as of March 31, 2015.

Trust receipts issued under customary import financing arrangements give recipient banks a security interest in the merchandise imported and/or the accounts receivable or

sales proceeds resulting from the sales of such merchandise. The Companies repay the related notes and acceptances payable at the maturity dates without applying the sales proceeds to specific notes or acceptances. The large volume of transactions makes it impracticable to determine the aggregate amounts of assets covered by outstanding trust receipts.

## 17. Trade and Other Payables

The components of Trade and other payables as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Notes payable	¥ 35,392	¥ 44,285	\$ 295
Accounts payable	857,030	865,356	7,142
Payables to equity-accounted investees	43,988	55,373	366
Finance lease obligations	82,924	79,924	691
Other payables	163,408	170,061	1,362
Trade and other payables	¥1,182,742	¥1,214,999	\$9,856

The amount of Trade and other payables above includes financial liabilities measured at FVTPL of ¥62,645 million (\$522 million) and ¥67,000 million as of March 31, 2015 and 2014, respectively.

Payables to equity-accounted investees above include finance lease obligations of ¥7,356 million (\$61 million) and ¥8,940 million as of March 31, 2015 and 2014, respectively.

Trade and other payables in the Consolidated statement of financial position as of March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Current liabilities	¥1,051,081	¥1,076,713	\$8,759
Non-current liabilities	131,661	138,286	1,097
Total	¥1,182,742	¥1,214,999	\$9,856

## 18. Provisions

The changes in Provisions for the year ended March 31, 2015 are as follows:

	Millions of Yen			
	Asset retirement obligations	Employee benefits	Other provisions	Total
Balance, beginning of year	¥26,113	¥1,625	¥19,622	¥47,360
Provisions made	2,937	95	9,897	12,929
Provisions used	(577)	—	(5,217)	(5,794)
Accretion expense	1,072	—	—	1,072
Others	(2,061)	12	(965)	(3,014)
Balance, end of year	¥27,484	¥1,732	¥23,337	¥52,553

	Millions of Yen			
	Asset retirement obligations	Employee benefits	Other provisions	Total
Current	¥ 154	¥ —	¥ 4,152	¥ 4,306
Non-current	27,330	1,732	19,185	48,247
Total	¥27,484	¥1,732	¥23,337	¥52,553

	Millions of U.S. Dollars			
	Asset retirement obligations	Employee benefits	Other provisions	Total
Balance, beginning of year	\$218	\$13	\$163	\$394
Provisions made	24	1	83	108
Provisions used	(5)	—	(43)	(48)
Accretion expense	9	—	—	9
Others	(17)	0	(8)	(25)
Balance, end of year	\$229	\$14	\$195	\$438

## Financial Section

	Millions of U.S. Dollars			
	Asset retirement obligations	Employee benefits	Other provisions	Total
Current	\$ 1	\$ —	\$ 35	\$ 36
Non-current	228	14	160	402
Total	\$229	\$14	\$195	\$438

Asset retirement obligations are principally related to the dismantlement costs of oil or coal exploration installations.

The provision for employee benefits mainly represents long service leave entitlements accrued and other provisions primarily consist of the provision for warranties, cancellation and costs relating to placing the mine in care and maintenance in Coal-mining projects in Australia.

## 19. Employee Benefits

### (1) Post-employment benefit

The Company has non-contributory defined benefit pension plans and lump-sum retirement benefit plans covering substantially all employees other than directors and executive officers. The plans provide benefits based upon years of service, compensation at the time of severance, and other factors.

The Company has a responsibility to manage pension assets faithfully and has an obligation to make employee benefit contribution comply with laws and regulations. Under the Defined Benefit Corporate Pension Act, the Company recalculates the amount of pension contribution every three years to ascertain the validity of the contribution and so forth.

The Company establishes the steering committee organized by related officers and employees as an advisory body to discuss important issues concerning the pension plan. The

committee holds a meeting timely to report net gains from investment, status of the system and method of accounting or to argue system revisions and investment policy change.

Most of the subsidiaries have unfunded retirement benefit plans and/or funded pension plans. Employees, other than directors, are entitled to, under most circumstances, upon mandatory retirement at normal retirement age or earlier termination of employment, a lump-sum retirement benefit based on compensation at the time of retirement, years of service and other factors. Certain subsidiaries have defined contribution retirement benefit plans.

Changes in the present value of the defined benefit obligations and changes in the fair value of the plan assets for the years ended March 31, 2015 and 2014 are as follows:

#### [Changes in the defined benefit obligations]

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	¥(311,343)	¥(306,765)	\$(2,595)
Service cost	(10,403)	(10,384)	(87)
Interest on obligation	(5,669)	(4,921)	(47)
Past service cost	(729)	(3)	(6)
Remeasurement	(19,110)	(9,392)	(159)
Exchange differences on translating foreign operations	(3,421)	(4,697)	(28)
Benefits paid	13,195	12,843	110
Acquisitions and disposals	2,297	11,976	19
Balance, end of year	¥(335,183)	¥(311,343)	\$(2,793)

#### [Changes in the plan assets]

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Balance, beginning of year	¥305,503	¥295,201	\$2,546
Interest on plan assets	5,226	5,195	44
Remeasurement	22,489	12,416	187
Exchange differences on translating foreign operations	1,393	1,096	12
Contributions by the employer	15,542	15,583	129
Benefits paid	(11,574)	(11,326)	(96)
Acquisitions and disposals	(2,487)	(12,662)	(21)
Balance, end of year	¥336,092	¥305,503	\$2,801

The measurement dates used to determine the benefit obligations are mainly March 31 of each year.

The Companies' funding policy is based on a number of factors including the tax deductibility of contributions, funded status, actuarial calculations and other considerations. Contributions are intended to provide not only for benefits attributable to service to date, but also for those expected to be earned in the future. In addition, the Company may contribute cash to an employee retirement benefit trust for any funding deficits in benefit obligations at the fiscal year end.

The Companies' investment policy is designed to increase the value of plan assets within acceptable risk levels to ensure payments of pension benefits to eligible participants, including future participants. Taking into account the return and risk on plan assets thereon, the Companies formulate a

strategic asset mix which aims at an optimal portfolio on a long-term basis and supervise asset management by selecting investment management companies and monitoring asset allocations. The strategic asset mix is subject to review in response to changes in expected market conditions or funded status. The strategic asset mix is not based on limitations but guidelines, and therefore, the actual allocation may temporarily exceed or fall below the guidelines. The Companies' target allocation is 25% equity securities, 44% debt securities, and 31% others.

The Companies hold a meeting regularly with the asset management institutions and discuss important issues regarding pension assets investment, and request the institutions to inform violations of investment policy and important business and operating conditions of the institutions.

The major categories of plan assets as of March 31, 2015 are as follows:

Categories of plan assets	Millions of Yen		
	Prices are quoted in a market	Prices are not quoted in a market	Total
Cash and cash equivalents	¥ 42,119	¥ —	¥ 42,119
Equity securities:			
Domestic	33,013	—	33,013
Foreign	60,905	—	60,905
Debt securities:			
Domestic	64,672	—	64,672
Foreign	70,608	—	70,608
Hedge funds	—	39,788	39,788
Life insurance company general accounts	—	18,100	18,100
Private equity	—	5,400	5,400
Others	—	1,487	1,487
Total	¥271,317	¥64,775	¥336,092

The major categories of plan assets as of March 31, 2014 are as follows:

Categories of plan assets	Millions of Yen		
	Prices are quoted in a market	Prices are not quoted in a market	Total
Cash and cash equivalents	¥ 41,553	¥ —	¥ 41,553
Equity securities:			
Domestic	29,006	—	29,006
Foreign	56,209	—	56,209
Debt securities:			
Domestic	84,650	—	84,650
Foreign	40,270	—	40,270
Hedge funds	—	31,211	31,211
Life insurance company general accounts	—	17,641	17,641
Private equity	—	3,115	3,115
Others	—	1,848	1,848
Total	¥251,688	¥53,815	¥305,503

## Financial Section

The major categories of plan assets as of March 31, 2015 are as follows:

Categories of plan assets	Millions of U.S. Dollars		
	Prices are quoted in a market	Prices are not quoted in a market	Total
Cash and cash equivalents	\$ 351	\$ —	\$ 351
Equity securities:			
Domestic	275	—	275
Foreign	508	—	508
Debt securities:			
Domestic	539	—	539
Foreign	588	—	588
Hedge funds	—	332	332
Life insurance company general accounts	—	151	151
Private equity	—	45	45
Others	—	12	12
Total	\$2,261	\$540	\$2,801

Principal assumptions used in the actuarial valuations for the years ended March 31, 2015 and 2014 are as follows:

	%	
	2015	2014
Discount rate as of March 31	1.4	1.8
The expected rate of salary increase	2.7	2.6

The changes in the key assumptions may affect the valuations of defined benefit obligations as of March 31, 2015 and 2014, a 0.5% increase in discount rate would lead to a decrease of ¥19,674 million (\$164 million) and ¥17,916 million, respectively, a 0.5% decrease in discount rate would lead to an increase of ¥23,744 million (\$198 million) and ¥21,800 million, respectively. This analysis shows the sensitivity to the key assumptions without taking into account projected all cash flow information.

The employer's contributions expected to be paid for the year ending March 31, 2016 are ¥14,756 million (\$123 million).

The weighted-average duration of the defined benefit obligation for the year ending March 31, 2015 is 18 years.

The Companies' pension and retirement benefits expense

at the defined contribution plans for the years ended March 31, 2015 and 2014 are ¥4,902 million (\$41 million) and ¥4,534 million, respectively.

In addition to lump-sum retirement benefit plans or retirement benefit pension plans, certain domestic subsidiaries participate in multi-employer defined benefit plans, and recognize the payments made during the fiscal year as an expense and contribution payable as a liability. The amount of contributions expected to be paid by the subsidiaries for the year ending March 31, 2016 are ¥548 million (\$5 million).

## (2) Employee Benefits Expense

The employee benefits expense included in "Cost" for the years ended March 31, 2015 and 2014 are ¥139,362 million (\$1,161 million) and ¥115,983 million, respectively.

## 20. Common Stock

The numbers of shares authorized and issued as of March 31, 2015 and 2014 are as follows:

	2015	2014
	(Number of shares)	(Number of shares)
Authorized:		
Ordinary shares	2,000,000,000	2,000,000,000
Issued:		
Balance, beginning of year	1,250,602,867	1,250,602,867
Adjustment for the year	—	—
Balance, end of year	1,250,602,867	1,250,602,867

The number of shares of treasury stock as of March 31, 2015 and 2014 included in the number of shares issued shown above were 2,789,578 shares and 2,962,337 shares, respectively.

## 21. Reserves

### (1) Additional Paid-in Capital

Under the Companies Act of Japan (“the Companies Act”), at least 50% of the proceeds of certain issues of common shares shall be credited to Common stock. The remainder of the proceeds shall be credited to Additional paid-in capital. The Companies Act permits, upon approval at the general meeting of shareholders, the transfer of amounts from Additional paid-in capital to Common stock.

### (2) Retained Earnings

The Companies Act provides that a 10% dividend of retained earnings shall be appropriated as additional paid-in capital or as a legal reserve until the aggregate amount of the additional paid-in capital and the legal reserve equals 25% of common

stock. The legal reserve may be used to eliminate or reduce a deficit or be transferred to retained earnings upon approval at the general meeting of shareholders.

Retained earnings available for dividends under the Companies Act is based on the amount recorded in the Company’s general accounting records maintained in accordance with accounting principles generally accepted in Japan.

The Companies Act limits the amount of retained earnings available for dividends. Retained earnings of ¥377,474 million (\$3,146 million) and ¥469,709 million, shown by the Company’s accounting records for the years ended March 31, 2015 and 2014, respectively, were not restricted by the limitations under the Companies Act.

## 22. Other Components of Equity and Other Comprehensive Income (Loss)

The changes in Other components of equity for the years ended March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Financial assets measured at FVTOCI			
Balance, beginning of year	¥151,206	¥118,672	\$1,260
Adjustment for the year	65,142	47,354	542
Transfer to retained earnings	(34,153)	(14,820)	(284)
Balance, end of year	¥182,195	¥151,206	\$1,518
Remeasurements of defined benefit pension plans			
Balance, beginning of year	¥ —	¥ —	\$ —
Adjustment for the year	(115)	487	(1)
Transfer to retained earnings	115	(487)	1
Balance, end of year	¥ —	¥ —	\$ —
Exchange differences on translating foreign operations			
Balance, beginning of year	¥206,931	¥ 65,308	\$1,724
Adjustment for the year	158,778	141,623	1,324
Balance, end of year	¥365,709	¥206,931	\$3,048
Cash-flow hedges			
Balance, beginning of year	¥ (11,915)	¥ (10,936)	\$ (99)
Adjustment for the year	(4,646)	(979)	(39)
Balance, end of year	¥ (16,561)	¥ (11,915)	\$ (138)
Other components of equity			
Balance, beginning of year	¥346,222	¥173,044	\$2,885
Adjustment for the year	219,159	188,485	1,826
Transfer to retained earnings	(34,038)	(15,307)	(283)
Balance, end of year	¥531,343	¥346,222	\$4,428

The following table provides each component of Other comprehensive income (loss) included in Non-controlling interests for the years ended March 31, 2015 and 2014.

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Financial assets measured at FVTOCI	¥1,141	¥ 261	\$10
Remeasurements of defined benefit pension plans	252	982	2
Exchange differences on translating foreign operations	4,968	5,710	41
Cash-flow hedges	2	5	0
Other comprehensive income (loss)	¥6,363	¥6,958	\$53

## Financial Section

The following table provides an analysis of each component of other comprehensive income (loss) and related tax effects (including those on Non-controlling interests) for the years ended March 31, 2015 and 2014.

	Millions of Yen		
	Pretax amount	Tax (expense) or benefit	Net-of-tax amount
<b>2015</b>			
Financial assets measured at FVTOCI:			
Gains (losses) recorded in other comprehensive income during the year	¥ 89,513	¥(24,668)	¥ 64,845
Adjustment for the year	89,513	(24,668)	64,845
Remeasurements of defined benefit pension plans:			
Gains (losses) recorded in other comprehensive income during the year	3,379	(3,966)	(587)
Adjustment for the year	3,379	(3,966)	(587)
Exchange differences on translating foreign operations:			
Aggregated adjustment during the year resulting from translation of foreign currency financial statements	156,239	11,517	167,756
Reclassification to profit or loss for the year	(3,992)	(18)	(4,010)
Adjustment for the year	152,247	11,499	163,746
Cash-flow hedges:			
Unrealized gains (losses) arising during the year	(10,019)	2,174	(7,845)
Reclassification to profit or loss for the year	14,899	(3,883)	11,016
Adjustment for the year	4,880	(1,709)	3,171
Share of other comprehensive income of investments accounted for using the equity method:			
Unrealized gains (losses) arising during the year	(9,141)	(15)	(9,156)
Reclassification to profit or loss for the year	3,503	—	3,503
Adjustment for the year	(5,638)	(15)	(5,653)
<b>Total other comprehensive income (loss)</b>	<b>¥244,381</b>	<b>¥(18,859)</b>	<b>¥225,522</b>

	Millions of Yen		
	Pretax amount	Tax (expense) or benefit	Net-of-tax amount
<b>2014</b>			
Financial assets measured at FVTOCI:			
Gains (losses) recorded in other comprehensive income during the year	¥ 68,086	¥(25,047)	¥ 43,039
Adjustment for the year	68,086	(25,047)	43,039
Remeasurements of defined benefit pension plans:			
Gains (losses) recorded in other comprehensive income during the year	3,024	(1,163)	1,861
Adjustment for the year	3,024	(1,163)	1,861
Exchange differences on translating foreign operations:			
Aggregated adjustment during the year resulting from translation of foreign currency financial statements	142,258	5,223	147,481
Reclassification to profit or loss for the year	(105)	(43)	(148)
Adjustment for the year	142,153	5,180	147,333
Cash-flow hedges:			
Unrealized gains (losses) arising during the year	(6,064)	1,470	(4,594)
Reclassification to profit or loss for the year	7,763	(1,896)	5,867
Adjustment for the year	1,699	(426)	1,273
Share of other comprehensive income of investments accounted for using the equity method:			
Unrealized gains (losses) arising during the year	(888)	(28)	(916)
Reclassification to profit or loss for the year	2,853	—	2,853
Adjustment for the year	1,965	(28)	1,937
<b>Total other comprehensive income (loss)</b>	<b>¥216,927</b>	<b>¥(21,484)</b>	<b>¥195,443</b>

2015	Millions of U.S. Dollars		
	Pretax amount	Tax (expense) or benefit	Net-of-tax amount
Financial assets measured at FVTOCI:			
Gains (losses) recorded in other comprehensive income during the year	\$ 746	\$(206)	\$ 540
Adjustment for the year	746	(206)	540
Remeasurements of defined benefit pension plans:			
Gains (losses) recorded in other comprehensive income during the year	28	(33)	(5)
Adjustment for the year	28	(33)	(5)
Exchange differences on translating foreign operations:			
Aggregated adjustment during the year resulting from translation of foreign currency financial statements	1,302	96	1,398
Reclassification to profit or loss for the year	(33)	(0)	(33)
Adjustment for the year	1,269	96	1,365
Cash-flow hedges:			
Unrealized gains (losses) arising during the year	(84)	18	(66)
Reclassification to profit or loss for the year	124	(32)	92
Adjustment for the year	40	(14)	26
Share of other comprehensive income of investments accounted for using the equity method:			
Unrealized gains (losses) arising during the year	(76)	(0)	(76)
Reclassification to profit or loss for the year	29	—	29
Adjustment for the year	(47)	(0)	(47)
Total other comprehensive income (loss)	\$2,036	\$(157)	\$1,879

## 23. Dividends

(1) Dividends paid during the years ended March 31, 2015 and 2014 are as follows:

Resolution	Class of shares	Amount of dividends		Dividends per share		Record date	Effective date
		Millions of Yen (Millions of U.S. Dollars)	Yen (U.S. Dollars)	Yen (U.S. Dollars)	Yen (U.S. Dollars)		
Ordinary general meeting of shareholders held on June 21, 2013	Ordinary shares	¥26,260	¥21			March 31, 2013	June 24, 2013
Board of Directors' meeting held on October 31, 2013	Ordinary shares	¥28,762	¥23			September 30, 2013	December 2, 2013
Ordinary general meeting of shareholders held on June 20, 2014	Ordinary shares	¥29,943 (\$250)	¥24 (\$0.20)			March 31, 2014	June 23, 2014
Board of Directors' meeting held on September 29, 2014	Ordinary shares	¥31,192 (\$260)	¥25 (\$0.21)			September 30, 2014	December 1, 2014

(2) Dividends whose record date is in the current fiscal year but whose effective date is in the following fiscal year are as follows:

Resolution	Class of shares	Amount of dividends		Source of dividends	Dividends per share		Record date	Effective date
		Millions of Yen (Millions of U.S. Dollars)	Yen (U.S. Dollars)		Yen (U.S. Dollars)	Yen (U.S. Dollars)		
Ordinary general meeting of shareholders held on June 23, 2015	Ordinary shares	¥31,195 (\$260)	¥25 (\$0.21)	Retained earnings	¥25 (\$0.21)	March 31, 2015	June 24, 2015	

## 24. Share-based Payments

Information relating to the Company's share-based payments is as follows:

### Stock option plan

The Company has stock option plans for directors, executive officers, and corporate officers under the Company's qualification system. Under the plans, each stock option entitles the recipient to acquire 100 shares of common stock at an exercise price equal to the greater of (i) 105% of the average closing market price of the Company's common stock on the Tokyo Stock Exchange for the calendar month before the grant date (excluding days when there are no transactions), or (ii) the closing market price of the Company's common

stock on the Tokyo Stock Exchange on the grant date (or the closing market price on the day immediately preceding that date, if there are no transactions on that date).

The options vest 100% at the grant date. The options granted are exercisable beginning April 1 of the fiscal year after the fiscal year in which they are granted. They are exercisable for four years and three months from that date.

On May 14, 2014, the Board of Directors authorized the issue of new stock options for up to 202,000 shares of common stock. The options for 202,000 shares were granted under these authorizations. On May 15, 2015, the Board of Directors authorized the issue of new stock options for up to 178,000 shares of common stock.

The Company's stock option activities for the years ended March 31, 2015 and 2014 are as follows:

	2015			2014	
	Number of shares	Weighted average exercise price		Number of shares	Weighted average exercise price Yen
		Yen	U.S. Dollars		
Outstanding, beginning of year	482,000	¥1,187	\$10	547,000	¥1,150
Granted	202,000	1,441	12	198,000	1,312
Exercised	112,800	1,090	9	121,000	1,075
Cancelled or expired	36,000	1,217	10	142,000	1,312
Outstanding, end of year	535,200	1,302	11	482,000	1,187
Options exercisable, end of year	334,200	¥1,218	\$10	285,000	¥1,101

Stock options outstanding and exercisable as of March 31, 2015 are as follows:

Exercise price range Yen	2015						
	Outstanding			Exercisable			
	Number of shares	Weighted average exercise price		Weighted average remaining life in years	Number of shares	Weighted average exercise price	
Yen		U.S. Dollars	Yen			U.S. Dollars	
¥1,001-1,200	155,200	¥1,110	\$ 9	1.79	155,200	¥1,110	\$ 9
1,201-1,400	179,000	1,312	11	3.25	179,000	1,312	11
1,401-1,600	201,000	1,441	12	4.25	—	—	—
	535,200	¥1,302	\$11	3.20	334,200	¥1,218	\$10

The weighted-average fair value of these stock options was estimated using the Black-Scholes option pricing model with the following assumptions:

	2015	2014
Expected life (year)	4.5	4.5
Risk-free rate (%)	0.13	0.25
Expected volatility (%)	24.32	28.08
Expected dividend yield (%)	3.41	3.48

The Company has stock-linked compensation plans for directors and executive officers. Under the plans, each stock option granted after August 1, 2006 entitles the recipient to acquire 100 shares of common stock at an exercise price equal to ¥1 (\$0.01) per share. Each stock option granted prior to July 31, 2006 entitles the recipient to acquire 1,000 shares of common stock at an exercise price equal to ¥1 per share.

The options vest 100% at the grant date. The options granted are exercisable beginning the day after leaving their

positions as both directors and executive officers of the Company. The options are exercisable for ten years from that date.

On May 14, 2014, the Board of Directors authorized the issue of new stock options under these stock-linked compensation plans for up to 250,000 shares of common stock. Options for 151,100 shares were granted under these authorizations. On May 15, 2015, the Board of Directors authorized the issue of new stock options for up to 220,000 shares of common stock based on the plans.

The Company's stock-linked compensation plans for the years ended March 31, 2015 and 2014 are as follows:

	2015	2014
	Number of shares	Number of shares
Outstanding, beginning of year	886,900	759,900
Granted	151,100	156,900
Exercised	65,800	29,900
Cancelled or expired	—	—
Outstanding, end of year	972,200	886,900
Options exercisable, end of year	252,700	240,400

The weighted-average fair value of these stock-linked compensation plans was estimated using the Black-Scholes option pricing model with the following assumptions:

	2015	2014
Expected life (year)	2.62	3.03
Risk-free rate (%)	0.08	0.14
Expected volatility (%)	22.05	25.16
Expected dividend yield (%)	3.88	3.73

Compensation expense incurred on the stock option plans and the stock-linked compensation plans for the years ended March 31, 2015 and 2014 are ¥215 million (\$2 million) and ¥227 million, respectively.

## 25. Financial Instruments and Related Disclosures

### (1) Capital Management

The fundamental principles of the Companies' capital management are to maintain an appropriate level of capital and debt and equity balance to manage business risk for the purpose of maintaining management soundness and efficiency and to promote continuous growth.

The key metrics used for capital management are as follows:

- balance between risk-adjusted assets \*1 and equity; and
- times of interest-bearing liabilities (net) \*2 to equity (Debt-equity ratio (net))

\*1 Risk-adjusted assets refer to the maximum loss exposure and are calculated by assigning assets including Trade and other receivables, Inventories, Fixed Assets and Investments risk weights, which the Companies have determined individually based on the potential risk of loss, and adding derivatives and the loss exposure related to Commitments and contingent liabilities. The maximum loss exposure is measured statistically under the variability of the market values of the assets for each related business and is calculated based on a number of subjective judgments, estimates and assumptions concerning the all-around economic circumstances and tendencies of the industry.

\*2 Interest-bearing liabilities (net) is total debt less the amount of cash and cash equivalents and time deposits.

Management monitors the strategies for profits and investments and the metrics at the time of planning and reviewing the medium-term management plan.

As "Equity attributable to owners of the parent" is directly affected by the market conditions of foreign exchange rates and stock prices, the Companies hedge against the exchange rate risks of major investments denominated in foreign currencies and review stock holdings in a timely manner,

in order to minimize the influence of changes in foreign exchange rates and stock prices upon "Equity attributable to owners of the parent."

The Companies are not subject to any externally imposed capital requirements (except for general requirements, such as those in the Companies Act).

### (2) Financial Risk Management Policy

The Companies operate internationally, exposing them to the risk of changes in foreign exchange rates, interest rates and commodity prices. Derivative financial instruments are comprised principally of foreign exchange contracts, foreign currency swaps, interest rate swaps and commodity futures contracts utilized by the Company and certain of its subsidiaries to reduce these risks. The Companies assess foreign currency exchange rate risk, interest rate risk and commodity price risk by continuously monitoring changes in these exposures and by evaluating hedging opportunities. The Companies hold or issue commodity derivatives for trading purposes. The Companies are also exposed to credit-related losses in the event of non-performance by counterparties to financial assets, but it is not expected that any counterparty will fail to meet its obligations, because most of the counterparties are internationally recognized financial institutions and the contracts are diversified across a number of major financial institutions. The Companies' basic policy for fund raising activities is to secure stable, medium- to long-term funds and liquidity for our operations.

## Financial Section

**1. Foreign currency exchange rate risk management**

The Companies operate internationally and are exposed to foreign currency risks related to purchasing, selling, financing and investing in currencies other than the local currencies in which the Companies operate. The Companies' strategy to manage foreign currency risks is mainly to preserve the economic value of cash flows in non-functional currencies by using foreign exchange forward contracts, foreign currency swaps, after considering the net effect of offsetting foreign currency exposures on recognized assets, liabilities and unrecognized firm commitments.

**2. Interest rate risk management**

The Companies are exposed to market risks arising from changes in interest rates in their business activities. In particular, interest rate fluctuations affect borrowing costs because a major portion of the outstanding debt instruments is floating rate instruments and short-term borrowings are refinanced from time to time.

However, the impact on borrowing costs is partially offset by returns on certain assets which are also impacted by interest rate fluctuations. In addition, the Companies are engaged in financing activities, such as automobile financing, which could be affected by interest rate fluctuations. The Companies monitor the interest rate risk arising from the assets and liabilities and the Companies' risk management structure is prepared to utilize derivatives contracts such as the interest rate swaps to manage the fluctuation in profits or losses due to drastic fluctuations in interest rates.

**Interest rate sensitivity analysis**

The following table represents the hypothetical impact on the

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Profit before tax	¥(173)	¥162	\$(1)

**3. Credit risk management**

The Companies are exposed to credit risk as a result of providing credit to our customers in the form of accounts receivable, advances, loans, guarantees and other instruments. The Companies use an original credit rating model, the Sumisho Credit Rating ("SCR"), to assess customers' credit risk. The authority level for extending credit to customers depends on the nine assigned credit ratings. In addition, the Companies regularly review the customers' credit limits and appropriately manage the credit exposure under those limits. At the same

**Foreign currency sensitivity analysis**

The following table represents the Companies' sensitivity analysis for foreign currency risk exposures on U.S. Dollars. The analysis shows the hypothetical impact on profit before tax in the Consolidated statement of comprehensive income that would result from a 1% appreciation of the Yen against U.S. Dollars for the risk exposures arising from foreign currency trade receivables and payables, future contracts for sale and purchase transactions, derivatives and others at the end of the year. The analysis is based on the assumption that other factors such as the outstanding balance and interest rates are constant.

Companies' profit before tax that is attributable to financial instruments which are exposed to the risk of fluctuations in interest rates in the case where the interest rate increases by 1%. The analysis is calculated by multiplying the net amounts of floating rate interest bearing financial assets and liabilities as of March 31, 2015 and 2014 by 1%, without considering future changes in the balance, currency exchange fluctuations and dispersing effects for floating rate borrowings derived from the difference in timing of refinancing and resetting of the interest rate, and is based on the assumption that all other variable factors are held constant.

The sensitivity analysis is performed for instruments that are exposed to fluctuations in market interest rates including: floating interest rate bearing debts and loans; fixed interest rate bearing debts and loans which are converted to floating rates with interest rate swap contracts and are in substance floating interest rate bearing debts and loans; cash and cash equivalents; time deposits; and receivables and payables which have not been settled at the end of the period.

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Profit before tax	¥(15,609)	¥(13,385)	\$(130)

time, the Companies continuously perform credit evaluations on the financial conditions of customers, and based on such evaluations, obtain collateral to secure the receivables if necessary.

The Companies' receivables are from a large number of customers, spreading across diverse industries and geographical areas, therefore the Companies do not have significant concentrated credit risk exposure to any single counterparty or any group of counterparties.

The credit risk on deposits and derivatives is limited because the counterparties are internationally recognized financial institutions.

The total amounts of guarantees, and financing commitments, and the carrying amount of financial assets recorded in the Consolidated statement of financial position, net of impairment losses, represent the Companies' maximum exposure to credit risk without taking account of any collateral obtained.

#### 4. Commodity price risk management

The Companies trade in commodities such as physical precious and base metals, energy products and agricultural products and engage in investments in metal mining, and oil and gas development. As a result of these activities, the Companies are exposed to risk of price fluctuations of commodities. The Companies intend to reduce the risk related to

The Companies use the VaR for the purpose of risk management by each organization and do not eliminate inter-company transactions.

Millions of Yen				
2015				
	At year-end	High	Low	Average
VaR	¥5,541	¥5,541	¥2,913	¥4,080

Millions of Yen				
2014				
	At year-end	High	Low	Average
VaR	¥3,241	¥5,194	¥2,827	¥4,081

Millions of U.S. Dollars				
2015				
	At year-end	High	Low	Average
VaR	\$46	\$46	\$24	\$34

The Companies estimate VaR mainly using the historical simulation method. As VaR is measured by estimating statistically gains and losses on the current portfolio during the defined periods by applying the fluctuations in market rates and prices in the past, the actual results may differ significantly from the calculations above. In addition, the Companies periodically conduct back testing in which estimated quantitative risks are compared with actual gains or losses to verify the accuracy of the VaR measurement model. The actual value of gains or losses fell within our VaR threshold in the back testing during the twelve months ended December 31, 2014 which was the most recent period for which back testing was conducted. Based on the back testing, management believes the VaR model has provided reasonably accurate measurements.

the fluctuation of commodity prices by hedge-selling commodities, matching the volume and timing of selling and purchasing of commodities, or by using derivatives. The Companies use derivatives for trading purposes within defined position limits and loss limits.

#### Commodity price risk sensitivity analysis

The Companies use the Value-at-Risk ("VaR") method to measure the market risk for certain market-sensitive commodity transactions, including transactions associated with precious and base metals, energy products, and agricultural products.

The following table sets forth the year-end, high, low, and average VaR figures (which are generally calculated using a three-day holding period and a confidence level of 99%) as of the end of each month for the years ended March 31, 2015 and 2014:

#### 5. Liquidity risk management

The Companies' basic policy for financing operation is to secure stable medium- to long-term funds and sufficient liquidity for the operations. Management has been monitoring liquidity risk by setting various worst case scenarios including financial market turmoil. The Companies secure necessary liquidity from the cash flows from operations, by borrowing from financial institutions with which the Companies have good relationships, bonds issued in the capital markets, and issuance of commercial paper.

The Companies deposit these funds with highly creditable financial institutions which are generally given high credit ratings by credit rating agencies.

The Companies have several unused long-term committed lines of credit with leading domestic and international financial institutions and several uncommitted lines of credit to reduce the liquidity risk.

## Financial Section

The Companies' remaining contractual maturities for non-derivative financial liabilities (excluding lease obligations and some other liabilities) as of March 31, 2015 and 2014 are as follows:

	Millions of Yen			
	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years	Total
<b>2015</b>				
Bonds and borrowings	¥ 947,997	¥2,015,989	¥1,457,291	¥4,421,277
Trade and other payables	1,017,605	42,318	31,097	1,091,020
Financial guarantee contracts	163,763	42,184	69,323	275,270
<b>2014</b>				
Bonds and borrowings	¥ 876,379	¥1,850,925	¥1,511,628	¥4,238,932
Trade and other payables	1,047,246	41,686	35,077	1,124,009
Financial guarantee contracts	58,512	130,369	65,359	254,240

	Millions of U.S. Dollars			
	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years	Total
<b>2015</b>				
Bonds and borrowings	\$7,900	\$16,800	\$12,144	\$36,844
Trade and other payables	8,480	353	259	9,092
Financial guarantee contracts	1,365	351	578	2,294

The Companies' liquidity analysis for derivatives as of March 31, 2015 and 2014 is summarized in the table below. The table is based on the contractual future cash inflows and outflows of derivative instruments. The net contractual cash inflows and outflows of gross-settled derivative instruments are presented as net cash flows on a transaction-by-transaction basis. When receipt and payment of cash are not fixed, the amount disclosed was calculated based on the projected interest rates by reference to the yield curves at the end of the reporting period.

		Millions of Yen			
		Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years	Total
<b>2015</b>					
Interest rate contracts	cash receipt/	¥ 10,727	¥ 29,506	¥17,809	¥ 58,042
	(payment)	(2,040)	(3,262)	(3,349)	(8,651)
Foreign exchange contracts	cash receipt/	18,987	78,658	3,373	101,018
	(payment)	(20,494)	(13,164)	—	(33,658)
Commodity contracts	cash receipt/	93,128	36,070	2,496	131,694
	(payment)	(65,224)	(38,011)	(2,832)	(106,067)
<b>2014</b>					
Interest rate contracts	cash receipt/	¥ 9,874	¥ 28,553	¥11,460	¥ 49,887
	(payment)	(1,401)	(3,878)	(2,587)	(7,866)
Foreign exchange contracts	cash receipt/	13,516	43,488	6,962	63,966
	(payment)	(11,014)	(10,338)	—	(21,352)
Commodity contracts	cash receipt/	33,164	16,410	426	50,000
	(payment)	(33,697)	(20,501)	(1,637)	(55,835)

		Millions of U.S. Dollars			
		Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years	Total
<b>2015</b>					
Interest rate contracts	cash receipt/	\$ 89	\$ 246	\$149	\$ 484
	(payment)	(17)	(27)	(28)	(72)
Foreign exchange contracts	cash receipt/	158	655	28	841
	(payment)	(171)	(109)	—	(280)
Commodity contracts	cash receipt/	776	301	21	1,098
	(payment)	(543)	(317)	(24)	(884)

### (3) Fair Value of Financial Instruments

#### 1. Fair value measurements

The fair values of financial assets and liabilities are determined as follows:

Quoted market prices, if available, are used as fair values of financial instruments. If quoted market prices are not available, fair values of such financial instruments are measured by using appropriate measurement techniques such as discounted future cash flow method or others.

#### Cash and cash equivalents, time deposits and marketable securities

The carrying amounts of these instruments approximate their fair value due to their short-term maturities.

#### Other investments

The fair values of marketable securities are estimated using quoted market prices. Fair values of unlisted investments in common stock are determined by discounted future cash flow method, valuation models based on revenue, profitability and net assets of investees, market values of comparable companies, and other valuation approaches.

#### Trade and other receivables, trade and other payables

The fair values of current and non-current trade receivables and payables, except for loans with floating rates whose carrying amounts approximate fair value, are estimated using discounted future cash flow analysis, using interest rates currently being offered for loans or accounts receivables with similar terms to borrowers or customers of similar credit quality and remaining maturities.

#### 2. Financial instruments measured at amortized cost

The fair values of financial instruments measured at amortized cost as of March 31, 2015 and 2014 are as follows: Financial instruments measured at amortized cost that are included in "Marketable securities" and "Other investments" are disclosed in Note 6.

	Millions of Yen	
	2015	
	Carrying amounts	Fair value
Financial assets measured at amortized cost:		
Trade and other receivables	¥2,324,314	¥2,331,356
Financial liabilities measured at amortized cost:		
Bonds and borrowings	4,421,277	4,438,184
Trade and other payables	1,120,097	1,120,080
	Millions of Yen	
	2014	
	Carrying amounts	Fair value
Financial assets measured at amortized cost:		
Trade and other receivables	¥2,232,173	¥2,235,806
Financial liabilities measured at amortized cost:		
Bonds and borrowings	4,238,932	4,256,273
Trade and other payables	1,147,999	1,147,961

#### Bonds and borrowings

The fair values of bonds and borrowings, except for debt with floating rates whose carrying amount approximates fair value, are estimated using discounted future cash flow analysis using interest rates currently available for similar types of borrowings with similar terms and remaining maturities.

#### Guarantee of third party debt

The fair values of financial guarantees are estimated based on the premiums received or receivable from guarantors in arm's length transactions with unrelated parties.

#### Interest rate swaps, currency swap agreements and currency option contracts

The fair values of interest rate swaps, currency swap agreements and currency option contracts are estimated by obtaining quotes from brokers and other appropriate valuation techniques based on information available to the Companies.

#### Foreign exchange forward contracts

The fair values of foreign exchange forward contracts are estimated based on quoted market prices for contracts with similar terms.

#### Interest rate future contracts and bond future contracts

The fair values of interest rate future contracts and bond future contracts are estimated by using quoted market prices.

#### Commodity forwards, futures and swap contracts

The fair values of commodity forwards, futures and swap contracts are mainly estimated using quoted market prices.

## Financial Section

	Millions of U.S. Dollars	
	2015	
	Carrying amounts	Fair value
Financial assets measured at amortized cost:		
Trade and other receivables	\$19,370	\$19,428
Financial liabilities measured at amortized cost:		
Bonds and borrowings	36,844	36,985
Trade and other payables	9,334	9,334

## 3. Financial instruments measured at fair value

International Financial Reporting Standard No. 13 *Fair Value Measurement* requires an entity to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements.

The fair value hierarchy has the following levels:

Level 1 inputs are quoted prices in active markets for identical assets or liabilities;

Level 2 inputs are inputs other than quoted prices that are observable for the assets or liabilities, either directly or indirectly; and

Level 3 inputs are unobservable inputs for the assets or liabilities.

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The fair values of financial assets and liabilities measured at fair value, grouped by fair value hierarchy as of March 31, 2015 and 2014 are as follows:

2015	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Assets:				
Securities and other investments				
Financial assets measured at FVTPL	¥ 18,957	¥ 4	¥ 25,544	¥ 44,505
Financial assets measured at FVTOCI	367,078	—	84,865	451,943
Trade and other receivables measured at FVTPL	—	25,681	—	25,681
Other financial assets (derivatives)				
Derivatives designated as hedges	—	71,056	—	71,056
Derivatives not designated as hedges	7,287	211,492	—	218,779
Total	¥393,322	¥ 308,233	¥110,409	¥ 811,964
Liabilities:				
Trade and other payables measured at FVTPL	¥ —	¥ (62,645)	¥ —	¥ (62,645)
Other financial liabilities (derivatives)				
Derivatives designated as hedges	—	(20,897)	—	(20,897)
Derivatives not designated as hedges	(9,194)	(115,758)	(2,366)	(127,318)
Total	¥ (9,194)	¥(199,300)	¥ (2,366)	¥(210,860)

2014	Millions of Yen			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Securities and other investments				
Financial assets measured at FVTPL	¥ 45,632	¥ 54	¥ 26,608	¥ 72,294
Financial assets measured at FVTOCI	347,728	26,148	87,157	461,033
Trade and other receivables measured at FVTPL	—	39,254	—	39,254
Other financial assets (derivatives)				
Derivatives designated as hedges	—	52,966	—	52,966
Derivatives not designated as hedges	5,368	104,730	—	110,098
<b>Total</b>	<b>¥398,728</b>	<b>¥ 223,152</b>	<b>¥113,765</b>	<b>¥ 735,645</b>
<b>Liabilities:</b>				
Trade and other payables measured at FVTPL	¥ —	¥ (67,000)	¥ —	¥ (67,000)
Other financial liabilities (derivatives)				
Derivatives designated as hedges	—	(13,633)	—	(13,633)
Derivatives not designated as hedges	(7,603)	(55,615)	(8,030)	(71,248)
<b>Total</b>	<b>¥ (7,603)</b>	<b>¥(136,248)</b>	<b>¥ (8,030)</b>	<b>¥(151,881)</b>

2015	Millions of U.S. Dollars			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Securities and other investments				
Financial assets measured at FVTPL	\$ 158	\$ 0	\$213	\$ 371
Financial assets measured at FVTOCI	3,059	—	707	3,766
Trade and other receivables measured at FVTPL	—	214	—	214
Other financial assets (derivatives)				
Derivatives designated as hedges	—	592	—	592
Derivatives not designated as hedges	61	1,762	—	1,823
<b>Total</b>	<b>\$3,278</b>	<b>\$ 2,568</b>	<b>\$920</b>	<b>\$ 6,766</b>
<b>Liabilities:</b>				
Trade and other payables measured at FVTPL	\$ —	\$ (522)	\$ —	\$ (522)
Other financial liabilities (derivatives)				
Derivatives designated as hedges	—	(174)	—	(174)
Derivatives not designated as hedges	(77)	(964)	(20)	(1,061)
<b>Total</b>	<b>\$ (77)</b>	<b>\$(1,660)</b>	<b>\$ (20)</b>	<b>\$(1,757)</b>

Reconciliation between the beginning and ending balance of financial assets measured at fair value on a recurring basis using Level 3 inputs for the year ended March 31, 2015 is as follows:

2015	Millions of Yen		
	Financial assets measured at FVTPL	Financial assets measured at FVTOCI	Net other financial assets (liabilities)
Balance, beginning of year	¥26,608	¥ 87,157	¥(8,030)
Purchases	4,771	5,213	—
Comprehensive income			
Profit or loss for the year	(1,509)	—	1,939
Other comprehensive income	—	6,445	—
Disposals	(4,056)	(10,364)	—
Settlements	(270)	(3,586)	3,725
Balance, end of year	¥25,544	¥ 84,865	¥(2,366)
Profit or loss for the year included in earnings relating to financial instruments still held at the end of year	¥ (2,983)	¥ —	¥ 1,798

## Financial Section

	Millions of U.S. Dollars		
	Financial assets measured at FVTPL	Financial assets measured at FVTOCI	Net other financial assets (liabilities)
<b>2015</b>			
Balance, beginning of year	\$222	\$726	\$(67)
Purchases	40	43	—
Comprehensive income			
Profit or loss for the year	(13)	—	16
Other comprehensive income	—	54	—
Disposals	(34)	(86)	—
Settlements	(2)	(30)	31
Balance, end of year	\$213	\$707	\$(20)
Profit or loss for the year included in earnings relating to financial instruments still held at the end of year	\$ (25)	\$ —	\$ 15

The above profits or losses for the year were included in “Sales of tangible products,” “Cost of tangible products sold” and “Gain (loss) on securities and other investments, net” in the Consolidated statement of comprehensive income.

#### (4) Derivatives and Hedge Accounting

##### Fair-value hedges

Fair-value hedge is a type of hedge that eliminates the risk of changes in the fair values of assets and liabilities or firm commitments. The Companies use commodity futures contracts and foreign exchange forward contracts to hedge the changes in fair values on firm commitments. The Companies use interest rate swaps to hedge the changes in fair values on fixed rate borrowings used to fund assets earning interest at variable rates. Changes in the fair values of derivatives designated as fair-value hedges are recognized in profit or loss and are offset by corresponding changes in the fair values of the hedged item to the extent the hedge is effective. For the years ended March 31, 2015 and 2014, net gains or losses for hedged items were net losses of ¥8,508 million (\$71 million) and net gains of ¥9,180 million, respectively, and net gains or losses for hedging instruments were net gains of ¥8,508 million (\$71 million) and net losses of ¥9,180 million, respectively.

##### Cash-flow hedges

Cash-flow hedge is a type of hedge that uses derivatives to offset the variability of expected future cash flows. The Companies use commodity future contracts and foreign exchange forward contracts to hedge the variability of cash flows related to forecasted transactions and interest rate swaps to hedge the variability of cash flows related to floating-rate borrowings. The Companies recognized changes in the fair values of derivative instruments that are designated and qualified as cash-flow hedges in other comprehensive income in Other components of equity. Such amounts are

reclassified into profit or loss in the period when the hedged items are recognized in profit or loss. For the years ended March 31, 2015 and 2014, net derivative gains or losses (net of the related tax) that were expected to be reclassified into profit or loss within the next fiscal year were net losses of ¥5,606 million (\$47 million) and net losses of ¥2,191 million, respectively.

##### Hedges of net investments in foreign operations

The Companies use currency swaps and foreign currency borrowings to hedge the foreign currency risk of the net investments in foreign operations. The Companies recognized changes in fair values of derivatives designated as hedging instruments and exchange differences in foreign currency borrowings designated as hedging instruments in other comprehensive income in Other components of equity to the extent the hedge is effective.

##### Derivatives not designated as hedges

The Companies use derivatives to hedge exposures when it makes economic sense to do so, including circumstances in which the hedging relationship does not qualify for hedge accounting.

The Companies use foreign exchange forward contracts to economically hedge the fluctuations of foreign exchange rates on foreign currency assets, liabilities and unrecognized firm commitments. The Companies also enter into commodity forwards, futures and swap contracts to economically hedge their inventories and unrecognized firm commitments against market price fluctuations. Certain commodity derivatives are entered into for trading purposes to the extent approved by management. These derivatives do not qualify for hedge accounting and any changes in their fair values are recognized in profit or loss.

The fair values of derivative instruments as of March 31, 2015 and 2014 are as follows:

2015	Millions of Yen				
	Fair-value hedges	Cash-flow hedges	Hedges of net investment in foreign operations	Derivatives not designated as hedges	Total
[Derivative assets]					
Interest rate contracts	¥55,552	¥ 621	¥ —	¥ 950	¥ 57,123
Foreign exchange contracts	—	9,266	—	91,752	101,018
Commodity contracts	—	5,617	—	126,077	131,694
Total	¥55,552	¥ 15,504	¥ —	¥ 218,779	¥ 289,835
Other financial assets (current)					101,706
Other financial assets (non-current)					174,403
Total					¥ 276,109
[Derivative liabilities]					
Interest rate contracts	¥ (1,123)	¥ (5,962)	¥ —	¥ (1,405)	¥ (8,490)
Foreign exchange contracts	—	(7,740)	(4,384)	(21,534)	(33,658)
Commodity contracts	—	(1,688)	—	(104,379)	(106,067)
Total	¥ (1,123)	¥(15,390)	¥(4,384)	¥(127,318)	¥(148,215)
Other financial liabilities (current)					(77,005)
Other financial liabilities (non-current)					(69,775)
Total					¥(146,780)

Other than the above, the Companies have foreign currency borrowings of ¥88,365 million (\$736 million) that are designated as hedging instruments to hedge the net investments in foreign operations.

The differences between the amounts of derivative assets and derivative liabilities stated above and those stated in the Consolidated statement of financial position were resulted from a financial liability for the put option granted to the non-controlling shareholder and offsetting derivative assets and derivative liabilities with deposits.

The amounts of "Other financial assets and liabilities" in the Consolidated statement of financial position that are subject to enforceable master netting arrangements or similar arrangements are ¥48,079 million (\$401 million).

2014	Millions of Yen				
	Fair-value hedges	Cash-flow hedges	Hedges of net investment in foreign operations	Derivatives not designated as hedges	Total
[Derivative assets]					
Interest rate contracts	¥47,212	¥ 55	¥ —	¥ 1,831	¥ 49,098
Foreign exchange contracts	68	4,268	208	59,422	63,966
Commodity contracts	—	1,155	—	48,845	50,000
Total	¥47,280	¥ 5,478	¥ 208	¥110,098	¥163,064
Other financial assets (current)					44,591
Other financial assets (non-current)					115,633
Total					¥160,224
[Derivative liabilities]					
Interest rate contracts	¥ (1,387)	¥ (4,530)	¥ —	¥ (1,777)	¥ (7,694)
Foreign exchange contracts	—	(5,359)	(1,895)	(14,098)	(21,352)
Commodity contracts	—	(462)	—	(55,373)	(55,835)
Total	¥ (1,387)	¥(10,351)	¥(1,895)	¥ (71,248)	¥ (84,881)
Other financial liabilities (current)					(43,790)
Other financial liabilities (non-current)					(46,611)
Total					¥ (90,401)

Other than the above, the Companies have foreign currency borrowings of ¥173,733 million that are designated as hedging instruments to hedge the net investments in foreign operations.

The differences between the amounts of derivative assets and derivative liabilities stated above and those stated in the Consolidated statement of financial position were resulted from a financial liability for the put option granted to the non-controlling shareholder and offsetting derivative assets and derivative liabilities with deposits.

The amounts of "Other financial assets and liabilities" in the Consolidated statement of financial position that are subject to enforceable master netting arrangements or similar arrangements are ¥26,685 million.

## Financial Section

2015	Millions of U.S. Dollars				Total
	Fair-value hedges	Cash-flow hedges	Hedges of net investment in foreign operations	Derivatives not designated as hedges	
[Derivative assets]					
Interest rate contracts	\$463	\$ 5	\$ —	\$ 8	\$ 476
Foreign exchange contracts	—	77	—	764	841
Commodity contracts	—	47	—	1,051	1,098
Total	\$463	\$ 129	\$ —	\$ 1,823	\$ 2,415
Other financial assets (current)					847
Other financial assets (non-current)					1,453
Total					\$ 2,300
[Derivative liabilities]					
Interest rate contracts	\$ (9)	\$ (50)	\$ —	\$ (12)	\$ (71)
Foreign exchange contracts	—	(64)	(37)	(179)	(280)
Commodity contracts	—	(14)	—	(870)	(884)
Total	\$ (9)	\$(128)	\$(37)	\$(1,061)	\$(1,235)
Other financial liabilities (current)					(642)
Other financial liabilities (non-current)					(582)
Total					\$(1,224)

## 26. Exchange Difference Gains and Losses

Gains and losses resulting from translating assets and liabilities denominated in a currency other than the functional currency of the reporting entity or from settling such items are included in profit or loss as they arise. Net exchange difference losses of ¥697 million (\$6 million) and gains of ¥13,338 million are included in the Consolidated statement of comprehensive income for the years ended March 31, 2015 and 2014, respectively.

## 27. Selling, General and Administrative Expenses

The components of Selling, general and administrative expenses for the years ended March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Employee benefits expenses	¥388,860	¥367,556	\$3,241
Equipment expenses	124,925	118,230	1,041
Travel and transportation expenses	29,008	27,742	242
Outsourcing expenses	58,134	56,389	484
Advertising expenses	31,069	27,686	259
Amortization expenses	20,542	18,958	171
Impairment losses on receivables	8,765	6,109	73
Others	93,887	83,683	782
Selling, general and administrative expenses	¥755,190	¥706,353	\$6,293

Equipment expenses disclosed above mainly include rental expenses and depreciation of property, plant and equipment.

## 28. Other, net

The provisions, etc. of ¥6,838 million (\$57 million) for costs relating to placing the mine in care and maintenance in Coal-mining projects in Australia are recognized for the year ended March 31, 2015. ¥5,470 million (\$46 million) and ¥1,368 million (\$11 million) are recognized in the Mineral Resources, Energy, Chemical & Electronics segment and the Overseas Subsidiaries and Branches segment, respectively.

## 29. Finance Income and Costs

The components of Finance income and costs for the years ended March 31, 2015 and 2014 are as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Interest income:			
Financial assets measured at FVTPL	¥ 70	¥ 85	\$ 0
Financial assets measured at amortized cost	18,324	11,032	153
Derivatives	2,324	2,757	19
Total	20,718	13,874	172
Interest expense:			
Financial liabilities measured at amortized cost	(47,752)	(45,441)	(398)
Derivatives	14,072	14,125	117
Total	(33,680)	(31,316)	(281)
Dividends:			
Financial assets measured at FVTPL	2,026	2,107	17
Financial assets measured at FVTOCI	15,216	12,765	127
Total	17,242	14,872	144
Gain (loss) on securities and other investments, net:			
Financial assets measured at FVTPL	(2,293)	1,776	(19)
Others	14,734	7,064	123
Total	¥ 12,441	¥ 8,840	\$ 104

Others of "Gain (loss) on securities and other investments, net" are mainly gains and losses on investments in subsidiaries and associates. Gains of ¥14,524 million (\$121 million), such as deconsolidation of subsidiaries are recognized for the year ended March 31, 2015. Gains of ¥4,285 million on previously held interests in newly acquired subsidiaries were recognized for the year ended March 31, 2014.

In addition to the above, gains or losses on revaluation of derivatives not designated as hedges for the years ended March 31, 2015 and 2014 are gains of ¥34,899 million (\$291

million) and ¥17,929 million in "Revenues" and "Cost," and gains of ¥150 million (\$1 million) and ¥680 million in "Other, net," respectively.

Interest income from financial assets measured at amortized cost for the years ended March 31, 2015 and 2014 are ¥90,579 million (\$755 million) and ¥72,496 million in "Revenues," and interest expense from financial liabilities measured at amortized cost are ¥28,198 million (\$235 million) and ¥23,988 million in "Cost," respectively.

## 30. Income Tax Expense

Income tax expense for the years ended March 31, 2015 and 2014 is as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Current tax	¥31,251	¥36,862	\$260
Deferred tax	21,005	33,526	175
Total	¥52,256	¥70,388	\$435

The Company is subject to mainly national corporate tax, inhabitant tax and deductible business tax, which in aggregate resulted in an applicable income tax rate of 36% and 38% for the years ended March 31, 2015 and 2014, respectively. Foreign subsidiaries are subject to income taxes of the countries in which they operate.

In Japan, following the promulgation on March 31, 2015 of the "Act for Partial Revision of the Income Tax Act, etc." (Act No. 9 of 2015) and the "Act for Partial Revision of the Local Tax Act, etc." (Act No. 2 of 2015), effective from fiscal years beginning on and after April 1, 2015, corporate tax

rates will be reduced. In accordance with this reform, the effective statutory tax rate, used to measure deferred tax assets and deferred tax liabilities, will be reduced to 33% from 36% for temporary differences and others that are expected to be realized during the fiscal year beginning on April 1, 2015, and to 32% for temporary differences and others that are expected to be realized during and after the fiscal year beginning on April 1, 2016. The effects due to this change on income tax expense and other comprehensive income are immaterial.

## Financial Section

The reconciliation between the applicable income tax rate in Japan and the Companies' average effective income tax rate in the Consolidated statement of comprehensive income for the years ended March 31, 2015 and 2014 are as follows:

	%	
	2015	2014
The applicable income tax rate in Japan	36.0	38.0
Tax effect on equity-accounted investees	22.8	(12.6)
Tax effect on expenses not deductible for tax purposes	(39.0)	0.8
Difference in applicable tax rate of foreign subsidiaries	86.0	(6.0)
Reassessment of the recoverability of deferred tax assets	(400.2)	3.1
Others—net	12.9	(0.2)
The Companies' average effective income tax rate	(281.5)	23.1

## 31. Earnings per share

A calculation of the basic and diluted earnings per share (attributable to owners of the parent) for the years ended March 31, 2015 and 2014 is as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Profit (loss) for the year attributable to owners of the parent	¥(73,170)	¥223,064	\$(610)

	Number of shares	
	2015	2014
Weighted-average shares—basic	1,247,696,887	1,249,036,900
Dilutive effect of: Stock options	—	891,250
Weighted-average shares—diluted	1,247,696,887	1,249,928,150

	Yen		U.S. Dollars
	2015	2014	2015
Earnings per share (attributable to owners of the parent):			
Basic	¥(58.64)	¥178.59	\$(0.49)
Diluted	(58.64)	178.46	(0.49)

\* Diluted earnings per share does not include stock options due to the anti-dilutive effect caused by the loss during the year ended March 31, 2015.

## 32. Cash Flow Information

Supplemental disclosure of cash flow information for the years ended March 31, 2015 and 2014 is as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
Non-cash investing and financing activities:			
Finance lease obligations incurred	¥ 5,396	¥ 12,978	\$ 45
Acquisition of subsidiaries:			
Total consideration paid	(7,593)	(59,530)	(63)
Cash and cash equivalents included in assets acquired	803	5,480	6
Acquisition of subsidiaries, net of cash and cash equivalents acquired	¥(6,790)	¥(54,050)	\$(57)

Refer to Note 5 for fair value of assets and liabilities as of the acquisition date.

The total consideration received in respect of sales of subsidiaries for the year ended March 31, 2015 was ¥29,182 million (\$243 million). Each major class of assets and liabilities at the point of sale is as follows:

	Millions of Yen	Millions of U.S. Dollars
Cash and cash equivalents	¥ 4,125	\$ 34
Trade and other receivables	16,563	138
Property, plant and equipment	28,649	239
Intangible assets	3,833	32
Other assets	4,049	34
Current liabilities	(14,925)	(124)
Non-current liabilities	(20,293)	(169)

The total consideration received in respect of sales of subsidiaries for the year ended March 31, 2014 was ¥10,338 million. Each major class of assets and liabilities at the point of sale is as follows:

	Millions of Yen
Cash and cash equivalents	¥ 3,093
Trade and other receivables	9,168
Property, plant and equipment	33,903
Intangible assets	17,582
Other assets	15,409
Current liabilities	(18,577)
Non-current liabilities	(33,635)

### 33. Related Party Transactions

#### Compensation for Directors

The remuneration for directors for the years ended March 31, 2015 and 2014 is as follows:

	Millions of Yen		Millions of U.S. Dollars
	2015	2014	2015
1. Monthly remuneration	¥729	¥ 738	\$6
2. Bonuses resolved at the 146th ordinary general meeting of shareholders	—	203	—
3. Expenses recognized for the grant of the 13th of stock option issued on August 1, 2014	8	—	0
4. Expenses recognized for the grant of the 12th of stock option issued on July 31, 2013	—	11	—
5. Expenses recognized for the grant of the 9th of stock option (stock-linked compensation plan) issued on August 1, 2014	67	—	1
6. Expenses recognized for the grant of the 8th of stock option (stock-linked compensation plan) issued on July 31, 2013	23	70	0
7. Expenses recognized for the grant of the 7th of stock option (stock-linked compensation plan) issued on July 31, 2012	—	26	—
Total	¥827	¥1,048	\$7

## 34. Subsidiaries

The Companies' subsidiaries as of March 31, 2015 are as follows:

Business segment	Name of subsidiary	Place of incorporation and operation	Proportion of voting power held by the Companies (%)
Metal Products	Sumisho Metalex Corporation	Chuo-ku, Tokyo	100.00
	Sumisho Tekko Hanbai Co., Ltd.	Chuo-ku, Tokyo	100.00
	SC Pipe Solutions Co., Ltd.	Chuo-ku, Tokyo	100.00
	Nippon Katan Co., Ltd.	Hirakata, Osaka	100.00
	SC Metal Pty. Ltd.	Melbourne, Australia	100.00
			(10.00)
	Sumisho Steel Corporation (Hong Kong) Limited	Hong Kong, China	100.00
			(10.00)
	ERYNGIUM Ltd.	Glasgow, England	100.00
			(70.00)
	SC Pipe Services Inc.	Houston, U.S.	100.00
			(100.00)
	K + S GmbH	Sachsenheim, Germany	100.00
			(40.00)
	SC Steel Investment, LLC	Wilmington, U.S.	100.00
	SC Tubular and Steel Products (M.E.) FZCO	Dubai, U.A.E	100.00
			(100.00)
	Edgen Group Inc.	Baton Rouge, U.S.	100.00
			(100.00)
	Servilamina Summit Mexicana S.A. de C.V.	Queretaro, Mexico	100.00
		(30.00)	
Tianjin Hua Zhu Metal Products Co., Ltd.	Tianjin, China	68.11	
		(6.81)	
	Others (78 Companies)		
Transportation & Construction Systems	KIRIU Corporation	Ashikaga, Tochigi	100.00
			(0.24)
	P.T. Summit Oto Finance	Jakarta, Indonesia	100.00
			(15.00)
	SMS Construction and Mining Systems Inc.	Acheson, Canada	100.00
			(35.14)
	Tecnologia para La Construcción y Minería S.L.	Madrid, Spain	100.00
			(60.00)
	P.T. Oto Multiartha	Jakarta, Indonesia	100.00
			(15.00)
	SMS International Corporation	Plant City, U.S.	100.00
			(100.00)
	Triton Navigation B.V.	Amsterdam, Netherlands	100.00
			(100.00)
	Toyota Ukraine	Kiev, Ukraine	100.00
	Sumitec International, Ltd.	Moscow, Russia	100.00
			(100.00)
SC Construction Machinery (Shanghai) Corporation	Shanghai, China	100.00	
		(10.00)	
Summit Investment Australia Pty. Limited	Rydalmere, Australia	100.00	
		(15.00)	
Nissan Otomotiv A.S.	Istanbul, Turkey	99.36	
		(10.06)	
	Others (80 Companies)		

Business segment	Name of subsidiary	Place of incorporation and operation	Proportion of voting power held by the Companies (%)
Environment & Infrastructure	Summit Energy Corporation	Chuo-ku, Tokyo	100.00
	Sumitomo Shoji Machinex Co., Ltd.	Chuo-ku, Tokyo	100.00
	Sumisho Global Logistics Co., Ltd.	Chuo-ku, Tokyo	100.00
	P.T. Central Java Power	Jakarta, Indonesia	100.00
			(100.00)
	Perennial Power Holdings Inc.	New York, U.S.	100.00
			(100.00)
	Summit Southern Cross Power Holdings Pty. Ltd.	Sydney, Australia	100.00
			(20.00)
	Summit Water Limited	London, England	100.00
			(30.00)
	Summit Renewable Energy Europe Limited	London, England	100.00
			(30.00)
	Others (46 Companies)		
Media, Network, Lifestyle Related Goods & Services	SCSK Corporation	Koto-ku, Tokyo	51.21
	Summit, Inc.	Suginami-ku, Tokyo	100.00
	Sumisho Brand Management Corporation	Chiyoda-ku, Tokyo	100.00
			(0.92)
	IG Kogyo Co., Ltd.	Higashine, Yamagata	65.68
	S.C. Cement Co., Ltd.	Chuo-ku, Tokyo	100.00
	TBC Corporation	Palm Beach Gardens, U.S.	100.00
			(100.00)
	Summit Grain Investment (Australia) Pty Ltd.	Sydney, Australia	100.00
			(30.00)
	Presidio Ventures, Inc.	Santa Clara, U.S.	100.00
			(100.00)
	Emerald Grain Pty Ltd.	Melbourne, Australia	100.00
			(100.00)
	Summit Forests New Zealand Limited	Auckland, New Zealand	100.00
		(20.00)	
Sumitomo Corporation Equity Asia Limited	Hong Kong, China	100.00	
		(20.00)	
	Others (102 Companies)		
Mineral Resources, Energy, Chemical & Electronics	Sumitomo Shoji Chemicals Co., Ltd.	Chuo-ku, Tokyo	100.00
	Sumitronics Corporation	Chuo-ku, Tokyo	100.00
	Nusa Tenggara Mining Corporation	Chuo-ku, Tokyo	74.28
	Serra Azul Iron Ore, LLC	Chuo-ku, Tokyo	100.00
	Sumi Agro Europe Limited	London, England	100.00
			(20.00)
	Interacid Trading S.A.	Lausanne, Switzerland	100.00
			(30.00)
	Minera San Cristobal S.A.	La Paz, Bolivia	100.00
			(100.00)
	Sumisho Coal Australia Pty. Ltd.	Sydney, Australia	100.00
	SC Minerals America, Inc.	Denver, U.S.	100.00
			(15.25)
	Petro Summit Pte. Ltd.	Singapore	100.00
			(20.00)
	Summit Oil and Gas USA Corporation	New York, U.S.	100.00
	Summit Discovery Resources II LLC	Houston, U.S.	100.00
			(100.00)
	Inversiones SC Sierra Gorda Limitada	Santiago, Chile	100.00
			(0.05)
Comercial Metales Blancos AB	Goeteborg, Sweden	100.00	
Summit Shale International Corporation	New York, U.S.	100.00	
Summit Rural Western Australia Pty. Ltd.	Kwinana, Australia	100.00	
		(20.00)	

## Financial Section

Business segment	Name of subsidiary	Place of incorporation and operation	Proportion of voting power held by the Companies (%)	
Mineral Resources, Energy, Chemical & Electronics	SC Sierra Gorda Finance B.V.	Amsterdam, Netherlands	100.00	
	Sumitomo Corporation Global Commodities Limited.	London, England	100.00 (32.67)	
	SCAP C Pty Ltd.	Sydney, Australia	100.00	
	Summit Exploration and Production Limited	London, England	100.00 (15.00)	
	Pacific Summit Energy LLC	Newport Beach, U.S.	100.00 (100.00)	
	Summit Discovery Resources III LLC	Houston, U.S.	100.00 (100.00)	
	Others (75 Companies)			
	Overseas Subsidiaries and Branches	Sumitomo Corporation of Americas	New York, U.S.	100.00 (100.00)
		Sumitomo Corporation Europe Holding Limited	London, England	100.00 (100.00)
		Sumitomo Corporation (China) Holding Ltd.	Beijing, China	100.00
Sumitomo Corporation Asia & Ocean Pte. Ltd.		Singapore	100.00 (100.00)	
Sumitomo Australia Pty Ltd.		Sydney, Australia	100.00 (100.00)	
Sumitomo Corporation Do Brasil S.A.		Sao Paulo, Brazil	100.00 (11.95)	
Sumitomo Corporation Taiwan Ltd.		Taipei, Taiwan	100.00 (100.00)	
Sumitomo Corporation (Central Eurasia) LLC		Moscow, Russia	100.00	
Sumitomo Corporation Korea Ltd.		Seoul, Korea	100.00	
Others (132 Companies)				
Others	Sumitomo Shoji Financial Management Co., Ltd.	Chuo-ku, Tokyo	100.00	
	Yasato Kosan Co., Ltd.	Chuo-ku, Tokyo	100.00	
	Others (5 Company)			

\*1 The percentage in the parenthesis under "Proportion of voting power held by the Companies" indicates the indirect ownership out of the total ownership noted above.

\*2 As of April 1, 2014, the trade name of "Sumitomo Corporation of America" was changed to "Sumitomo Corporation of Americas."

## 35. Commitments and Contingent liabilities

### (1) Commitments

The Companies customarily enter into long-term purchase commitments for certain items, principally ocean transport vessels and industry materials, either at fixed prices or at basic purchase prices adjustable to market. Such purchase commitments are in most instances matched with counterparty sales contracts. Long-term purchase contracts with Equity-accounted investees at fixed prices or at basic purchase prices adjustable to market amounted to ¥647,998 million (\$5,400 million) as of March 31, 2015. Scheduled deliveries are at various dates through 2024. The Companies also had financing commitments in connection with loan, investments in equity capital and had contracts for the use of

equipment, the aggregate amount of ¥1,055,349 million (\$8,795 million), ¥93,001 million (\$775 million) out of this aggregate amount with Equity-accounted investees, as of March 31, 2015.

For finance and operating lease commitments to which the Companies are the lessees, refer to Note 8.

### (2) Guarantees

The Companies enter into various guarantee agreements. These agreements arise in transactions related to enhancing the credit standings of equity-accounted investees, suppliers, buyers and employees, and residual value guarantees on operating leases.

The following table provides the undiscounted maximum amount of potential future payments for each major group of guarantees as of March 31, 2015:

	Millions of Yen 2015	Millions of U.S. Dollars 2015
Guarantees of indebtedness to:		
Equity-accounted investees	¥155,490	\$1,296
Third parties	112,678	939
Employees	634	5
Residual value guarantees for leases	6,468	54
<b>Total</b>	<b>¥275,270</b>	<b>\$2,294</b>

### 1. Guarantees for Indebtedness of Equity-accounted investees

The Companies provide guarantees on certain equity-accounted investees' borrowings from banks, payables to suppliers and other indebtedness. These guarantees mature through 2025. Guarantees with third party guarantee aggregated to ¥5,147 million (\$43 million) as of March 31, 2015. The Companies would be obliged to reimburse the banks for losses, if any, if an equity-accounted investee defaults on a guaranteed loan.

### 2. Guarantees for Indebtedness of Third Parties

The Companies also provide guarantees for indebtedness of third parties. These guarantees are arranged mainly with suppliers and customers and mature through 2024. The Companies must pay if a guaranteed party defaults on a guaranteed indebtedness. Some of these guarantees are also collateralized by borrower assets.

### 3. Guarantees for Indebtedness of Employees

The Companies offer guarantees to banks for housing loans of employees as an employee benefit. The maximum maturity of the guarantees is 25 years. The Companies would be obliged to reimburse the banks for losses, if any, if the employee defaults on a guaranteed loan. These guarantees are collateralized by the housing units related to the loans.

### 4. Residual Value Guarantees

The Companies also provide residual value guarantees to owners of transportation equipment leased by third parties under operating leases to compensate for the differential between fixed prices and actual disposal proceeds on dates specified in these contracts. These guarantees mature through 2027. If the actual disposal amounts of the equipment are less than the guaranteed values on the specified date, the Companies will be required to compensate for the shortfall to the extent obligations by the lessee under the contract are satisfied. The current estimated future values of such transportation equipment are higher than the guaranteed values, and, accordingly, no allowance has been recognized as of March 31, 2015.

Management does not expect to incur losses on the above commitments and guarantees in excess of established allowances.

### (3) Litigation and others

On December 30, 2011, Minera San Cristobal S.A. ("MSC"), which is a consolidated subsidiary of the Company in Plurinational State of Bolivia ("Bolivia"), received a correction notice relating to its withholding tax returns, from Bolivian Tax Authority. MSC has appealed to the Supreme Court for the revocation of corrected amount of tax payment order (\$133.5 million) issued by General Authority of Taxes. In addition, MSC has offered the appropriate fixed assets as a collateral in accordance with the procedure stipulated in the related Bolivian law.

In addition to the above, the Companies are also involved in certain legal actions and claims incidental to its business. In the opinion of management, none of these actions or claims will have a material adverse effect on the financial position or results of operations of the Companies.

### 36. Subsequent Events

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There are no subsequent events to be disclosed as of June 23, 2015, the date the Annual Security Report was filed.

### 37. Approval of Consolidated Financial Statements

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The Consolidated financial statements were approved by Kuniharu Nakamura, CEO, and Hiroyuki Inohara, CFO, on June 23, 2015.



## Independent Auditors' Report

The Board of Directors and Shareholders  
Sumitomo Corporation:

We have audited the accompanying consolidated financial statements of Sumitomo Corporation and its subsidiaries, which comprise the consolidated statement of financial position as of March 31, 2015, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Sumitomo Corporation and its subsidiaries as of March 31, 2015, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

### *Convenience translations*

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2015 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 2(3) to the consolidated financial statements.

**KPMG AZSA LLC**

June 23, 2015  
Tokyo, Japan

## Reference Information [Risk factors]

Sumitomo Corporation and Subsidiaries

The factors described below may conceivably materially affect investors' decisions as risks relating to us. Unless otherwise specified, information concerning the future presented herein are forecasts based on our decisions, targets, certain premises or assumptions as of the last day (March 31, 2015) of the consolidated fiscal year and may differ materially from the actual results.

### RISKS RELATED TO OUR BUSINESS

#### The risk of our revenues and profitability fluctuating from period to period unexpectedly

Our results of operations for any quarter, half year or year are not necessarily indicative of results to be expected in future periods. Our operating results have historically been, and we expect they will continue to be, subject to quarterly, half yearly and yearly fluctuations as a result of a number of factors, including:

- changes in prevailing economic and other conditions relating to our businesses;
- variations in costs, sales prices and volume of our products and services, and the mix of products and services we offer;
- changes in customer demand and/or our supply chains, which in turn will often depend upon market conditions for the relevant products, the success of our customers' or suppliers' businesses, industry trends, and other factors;
- changes in the level of performance of our strategic investments, which in turn will affect our gains and losses on sales of such investments or may result in the write-off or impairment of such investments;
- changes in our asset prices, including equity, real estate and other assets, which in turn will affect our gains and losses on sales of such assets or may result in the write-off or impairment of such assets;
- changes in the financial and commodity markets; and
- changes in the credit quality of our customers.

As such, you should not rely on comparisons of our historical results of operations as an indication of our future performance.

#### The risk that we may not be able to achieve the managerial targets set forth in our medium-term business plans

As part of our efforts to strengthen our position as a leading global business enterprise, we intend to increase our profitability and our earnings base and to improve our financial strength and the efficiency and effectiveness of our operations. As part of these continuing efforts, we set and implement a medium-term business plan. In the medium-term business plan, we set certain quantitative and qualitative targets and undertake efforts to achieve such targets while monitoring the status of progress. The targets are set based on the gathering and analysis of information deemed appropriate at the time of such target-setting. However, since we may not be able to always gather all the necessary information, we may not be able to achieve the targets due to changes in the operating environment and other factors.

In our business plan, we use two key management measures that we call "risk-adjusted assets" and "risk-adjusted return ratio," which are targets set for each of our industry-based business units and for our company as a whole. These targets involve a certain statistical confidence level, estimates and assumptions. Since they are different from return on assets or any other measure of performance calculated based on the financial statements, they may not be useful to all investors in making investment decisions.

#### The risk that economic conditions may change adversely for our business

We undertake operations through our offices in over 60 countries, including Japan. Since we are engaged in business activities and other transactions in a broad range of industrial sectors in Japan and abroad, we are affected by not only general Japanese economic conditions but also the economic conditions of the relevant countries in which we operate and the world economy as a whole.

As a result of the financial crisis that occurred in many major economies, some countries in which we operate have experienced, or are currently experiencing, deflation, currency depreciation, and liquidity crises, and these conditions may continue or reoccur in the future.

Moreover, economic conditions in key countries for our operations have been adversely impacted by events such as the continued fear of future terrorist attacks and political instability.

These changes in economic conditions in key countries for our operations may adversely affect our results of operations and financial condition.

### **Risks associated with intense competition**

The markets for many of the industries in which we are involved are intensely competitive. For many of our businesses, we are involved at all levels of the supply chain and compete with companies that are engaged in certain of the same businesses as we are, but that are more concentrated in individual business segments. We also compete with other integrated trading companies in Japan which often establish and pursue similar strategic business plans as ours. Our competitors may have stronger relationships and associations with our current or potential customers, suppliers, counterparties and business partners. Our competitors may also have greater financial, technical, marketing, distribution, information, human and other resources than we do and may be stronger in certain of the market segments in which we operate.

In this intensely competitive environment, our results of operations will be adversely affected if we are unable to:

- anticipate and meet market trends to timely satisfy our customers' changing needs;
- maintain relationships with our customers and suppliers;
- maintain our global and regional network of associated companies and business partners;
- obtain financing to carry out our business plans on reasonable terms or at all; and
- adapt our cost structure to constantly changing market conditions so as to maintain our cost competitiveness.

### **Credit risk arising from customers and counterparties**

Our business is exposed to credit risks as we extend credit to our customers in the forms of accounts receivable, advances, loans, guarantees and other instruments. Our customers include companies in which we hold equity interest. For such customers, we are exposed to both credit risk as well as investment risk. We also enter into various swaps and other derivative transactions primarily for hedging purposes and have counterparty risk in relation to such contracts. Our business, results of operations and financial conditions may be adversely affected if our customers or counterparties fail to meet their financial or contractual obligations to us.

We undertake efforts to manage credit risk by carrying out credit checks on customers based on our internal credit rating system, obtaining collateral or guarantees, and having a diversified customer base. We make allowances for doubtful receivables based on certain assumptions, estimates and assessments about the credit worthiness of our customers, the value of collateral we hold and other items.

However, such efforts may not be sufficient to avoid loss that may arise from credit risk. Furthermore, these assumptions, estimates and assessments might not be correct. In addition, if general economic conditions deteriorate, if other factors which were the basis for our assumptions, estimates and assessments change, or if we are adversely affected by other factors to an extent worse than anticipated, our actual losses could materially exceed our allowances.

### **Risks related to investment activities and our strategic business alliances**

In connection with our corporate strategy and the development of our business opportunities, we have acquired or made investments in newly established or existing companies and intend to continue to do so in the future. We sometimes extend credit, through such as credit sales, loans, and guaranties, to the companies in which we invest. As our business investments sometimes require the commitment of substantial capital resources, in some instances, we may be required to contribute additional funds. We may not be able to achieve the benefits we expect from such investments. In addition, since a substantial portion of our business investments is illiquid, we may not be able to exit from such investments at the time or in the manner we would like.

## Financial Section

We sometimes enter into partnerships, joint ventures or strategic business alliances with various third parties. In some cases, we cannot control the operations and assets of the companies in which we invest nor can we make major decisions in relation to such investments without the consent of other shareholders or participants, or cannot do the same at all. Our business could be adversely affected in such cases, or if we are unable to continue with one or more of our partnerships, joint ventures or strategic business alliances.

In order to mitigate these risks, we in principle invest only in projects that meet the specified hurdle rate at inception of investment. At the same time, as for large, important projects that could have a major impact on the entire company, the Corporate Group has a restraining function on business segments through the Loan and Investment Committee, which analyzes project risks from a specialist view point and assesses whether or not to proceed with them prior to the investment. Also, the Corporate Group is responsible for post-closing monitoring of the investment, which is a fundamental part of investment risk control, through tracking of results of investments comparison of business plans.

#### **Risk related to mineral resources, oil and gas development projects**

Our business in mineral resources, oil and gas development projects involve the following risks. Any occurrence of these events could have an adverse effect on our operating results and financial conditions.

- development of projects may face schedule delays or cost overruns compared to original plans;
- we appoint an expert to estimate the reserves before participating the project, but it may significantly differ after operating;
- production may be lower than originally planned or production cost may increase due to difficulties in technical conditions; and
- the plan may not be able to perform due to governmental regulations such as delay of acquiring/renewal of approval, tax reform, takeover of business property and infringement.

#### **Fluctuations of interest rates, foreign currency exchange rates, and commodity prices**

We rely on debt financing in the form of loans from financial institutions or the issuance of corporate bonds and commercial paper to finance our operations. We also often extend credit to our customers and suppliers in the form of loans, guarantees, advances and other financing means. For example, through several subsidiaries, we are engaged in motor vehicle financing and leasing businesses in Japan and other countries. Revenues and expenses and the fair price of our assets and liabilities arising from such business transactions, in some cases, are affected by interest rate fluctuations.

Foreign currency exchange rate fluctuations can affect the yen value of our investments denominated in foreign currencies as well as revenues and expenses and our foreign currency-denominated assets and liabilities arising from business transactions and investments denominated in foreign currencies. Exchange rate fluctuations can also affect the yen value of the foreign currency financial statements of our foreign subsidiaries. Although we attempt to reduce such interest rate fluctuations and foreign currency exchange risks, primarily by using various derivative instruments, we are not able to fully insulate ourselves from the effects of interest rate fluctuations and exchange rate fluctuations.

As a major participant in the global commodities markets, we trade in a variety of commodities, including mineral, metal, chemical, energy and agricultural products. As such, we may be adversely affected by the fluctuations in the prices of the relevant commodities. Although we attempt to reduce our exposure to price volatility by hedge-selling commodities, matching the quantity and timing of buying and selling, and utilizing derivative instruments for hedging purposes, we are not able to fully insulate ourselves from the effects of commodity price movements.

#### **Risks related to declines in real estate market or impairment loss on fixed assets, etc.**

Our real estate business involves developing, renting and managing of and providing services to office buildings and commercial and residential properties in Japan and abroad. If the real estate market deteriorates, our results of operations and financial condition could be materially adversely affected.

Also, if land prices and rental values decline, we may be forced to write down the value of our properties as well as the value of land and buildings held for lease and land held for development. Not only real estate but also our property holdings are exposed to impairment risk. As such, our business, operating results and financial condition could be adversely affected.

### **Risks related to continued volatility of equity markets in Japan and elsewhere**

A significant portion of our investments consists of marketable equity securities, particularly those of Japanese issuers. Our results of operation and financial conditions may be adversely affected if the Japanese equity market declines in the future because we would incur impairment losses for equity securities.

### **Risks regarding uncertainty about retirement benefit obligation**

Declines in the global stock and other markets would reduce the value of our plan assets, and could necessitate additional funding of the plan by us. This could adversely affect our results of operations and financial condition.

### **Concentration of risk exposure in specific fields**

Some parts of our operations and businesses are concentrated in a few particular markets, entities, and regions. As a result, if these operations and businesses do not perform as we expect or if the economic conditions in these markets and regions deteriorate unexpectedly, it could have a disproportionately negative effect on our businesses and results of operations. For example, we are involved in a large copper and gold mine project, a large power plant project, the automobile lease and finance business, liquefied natural gas projects and other business activities in Indonesia. As such, risk exposure is concentrated there.

### **Risks stemming from restrictions on access to liquidity and capital**

We rely on debt financing in the form of loans from financial institutions or the issuance of corporate bonds and commercial paper etc. to finance our operations. If financial markets are in turmoil and financial institutions reduce their lendings to us and there is a significant downgrade of our credit ratings by one or more credit rating agencies, we may not be able to access funds when we need them on acceptable terms, our access to debt capital markets may become more restricted or the cost of financing our operations through indebtedness may increase. This could adversely affect our results of operations and financial condition.

### **Risks regarding laws and regulations**

Our operations are subject to extensive laws and regulations covering a wide range of fields in Japan and many other countries. These laws and regulations govern, among other things, tariffs and other taxation, repatriation of profits, business and investment approvals, import and export activities (including restrictions based on national security interests), antitrust and competition, unfair trade practices, currency exchange, distributor protection, consumer protection and environmental protection. In some of the countries in which we operate, our operations may subject us to additional or future relevant laws and regulations. Also particularly in developing countries with relatively nascent legal systems, our burden of compliance may further increase due to factors such as the lack of laws and regulations, unexpected interpretations of existing laws and regulations and changing practices of regulatory, judicial and administrative bodies. Failure to comply with current or future laws and regulations could lead to penalties and fines against us and restrictions in our operations or damage to our reputation. If that occurs, our business, results of operations and financial condition could be materially adversely affected.

### **Risks related to legal actions, etc.**

We are party to a number of legal actions and other disputes in Japan and abroad. In performing our business, lawsuits arising incidentally and claims that do not develop into lawsuits may be brought against us.

Due to the inherent uncertainty of litigation, it is not possible to predict the ultimate outcome of the actions in which we are involved at this time. There can be no assurance that we will prevail in any action or that we will not be materially adversely affected by such action in the future.

Financial Section

**Risks regarding noncompliance by officers and employees with applicable laws and regulations and internal policies and regarding management of our information and communications systems**

Due to our size, as well as the diversity and geographic breadth of our activities, our day-to-day operations are necessarily decentralized. The nature of our operations requires extensive internal controls and management oversight to ensure compliance by our employees with applicable laws and regulations and our internal policies. There can be no assurance that we will succeed in preventing misconduct by our employees through our internal control and compliance systems. Employee misconduct could have a material adverse effect on our results of operations, expose us to legal and financial risks and compromise our reputation.

We are dependent on the proper functioning of our information and communications systems to maintain our global operations. System malfunction may result in disruptions of our operations.

**There is no assurance that our risk management systems will effectively minimize various types of risks in our operations to appropriate levels.**

Our extensive and diverse businesses expose us to various types of risks. We conduct our business through industry-based business units and regional operations, domestic and overseas. At the same time, we are expanding our business activities into new areas. Accordingly, in addition to the risks and uncertainties that we face as a whole as an integrated trading company, each of our industry-based business units and regional operations may be subject to risks inherent in or relating to each industry, market and/or geographic focus.

Our existing risk management systems, which consist of various elements from risk measurement methodology and information system to internal rule and organization structure, may not work satisfactorily with respect to various risks. Furthermore, we may have no experience or only limited experience with the risks relating to our new business activities, products and services.

In such cases, our new business activities, products and services may require the introduction of more complex management systems and additional management resources, such as human resources.

Moreover, a shortage of management resources, such as human resources, may lead to a restriction of business operation.

**Natural Disasters and other risks**

Natural disasters, such as an earthquake, tsunami, heavy rain or flood, or infectious diseases, such as the new influenza occur in the region or the countries where we operate may adversely affect our operations and results. We have implemented measures such as developing disaster contingency manual, creating Business Continuity Plan (BCP), introducing a safety confirmation system of employees, reinforcing earthquake resistance, and conducting emergency drills. However, despite of these measures, there is no assurance that damage from disasters can be completely avoided.

# Corporate Profile

(As of March 31, 2015)

## Sumitomo Corporation

**Date of Establishment:** December 24, 1919

**Sumitomo Corporation Shareholders' Equity:**  
¥2,481.4 billion

**Fiscal Year:** From April 1 of each year through  
March 31 of the following year

**Number of Consolidated Subsidiaries:**  
596 (Overseas 487, Domestic 109)

**Associated Companies [Equity Method]:**  
266 (Overseas 215, Domestic 51)

**Total:** 862

**Number of Employees:** Total, including Consolidated  
Subsidiaries 75,448  
Non-consolidated 5,371\*

**Headquarters:** 1-8-11, Harumi, Chuo-ku, Tokyo  
104-8610, Japan

**URL:** <http://www.sumitomocorp.co.jp/english/>

\* Including the 163 employees employed at overseas offices

## Stock Information

(As of March 31, 2015)

**Stock Listings:** Tokyo, Nagoya, Fukuoka

**American Depository Receipts:**  
Ratio: 1ADR:1ORD  
Exchange: OTC (Over-the-Counter)  
Symbol: SSUMY  
CUSIP Number: 865613103

**Depository and Registrar:**  
Citibank, N.A. Depository Receipts  
Services, P.O. Box 43077, Providence,  
Rhode Island 02940-3077, U.S.A.

**Toll Free Number:** 1-877-248-4237 (CITI-ADR)

**Overseas Dial-in:** 1-781-575-4555

**E-mail:** [citibank@shareholders-online.com](mailto:citibank@shareholders-online.com)

**URL:** <http://www.citi.com/adr>

Stock Information (As of March 31, 2015)

Number of Issued Shares: 1,250,602,867 (including 2,789,578 treasury shares)

Number of Shareholders: 167,087

Major Shareholders

Name	Number of Shares (Thousands of Shares)	Shareholding Ratio (%)
1 The Master Trust Bank of Japan, Ltd. (trust account)	65,422	5.24
2 Japan Trustee Services Bank, Ltd. (trust account)	55,647	4.46
3 Liberty Programming Japan, LLC	45,652	3.66
4 JP Morgan Chase Bank 385632	36,761	2.95
5 Sumitomo Life Insurance Company	30,855	2.47
6 Mitsui Sumitomo Insurance Company, Limited	27,227	2.18
7 Barclays Securities Japan Limited	20,000	1.60
8 Japan Trustee Services Bank, Ltd. (trust account 4)	19,274	1.54
9 Japan Trustee Services Bank, Ltd. (trust account 9)	17,569	1.41
10 The Bank of New York Mellon SA/NV 10	15,989	1.28

Note: The shareholding ratio is calculated by dividing the number of shares held by the number of shares outstanding—which is derived by deducting treasury stock (2,789,578 shares) from the total number of issued shares—and rounding to the nearest hundredth of a percent.

Shareholder Composition

(Fiscal year-end)



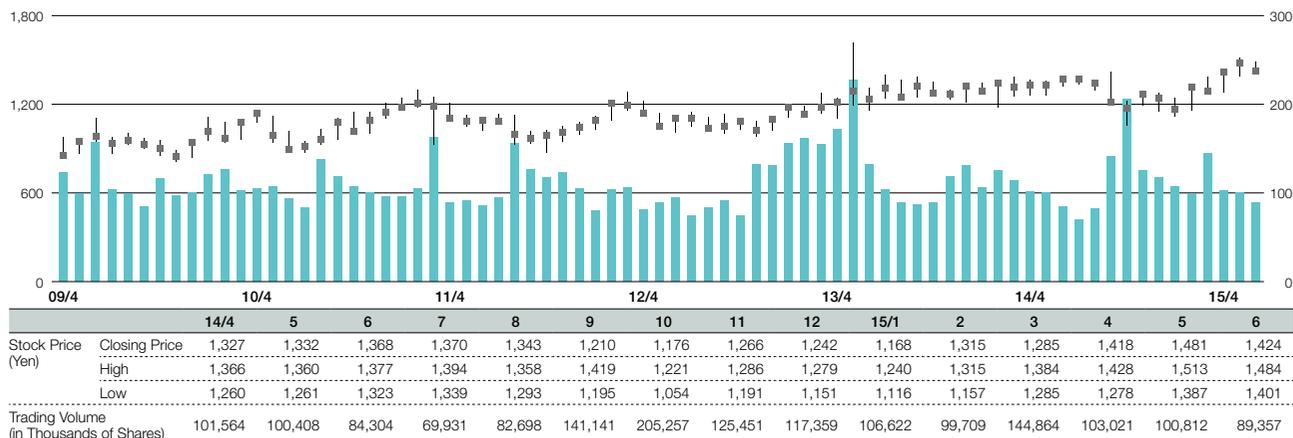
Stock Price and Trading Volume

(Yen)

■ High and Low (left) ■ Closing Price (left)

(Millions of shares)

■ Trading Volume (right)



Note: The above stock prices and trading volume are based on Tokyo Stock Exchange data.

For further information, contact:  
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 Investor Relations Department  
 Telephone: +81 (3)-5166-3469  
 Facsimile: +81 (3)-5166-6292  
 E-mail: ir@sumitomocorp.com