

CORPORATE MISSION STATEMENT

Corporate Vision

We aim to be a global organization that constantly stays a step ahead in dealing with change, creates new value, and contributes broadly to society.

Management Principles

[Corporate Mission]

- To achieve prosperity and realize dreams through sound business activities

[Management Style]

- To place prime importance on integrity and sound management with utmost respect for the individual

[Corporate Culture]

- To foster a corporate culture full of vitality and conducive to innovation

Activity Guidelines

- To act with honesty and sincerity on the basis of Sumitomo's business philosophy and in keeping with the Management Principles
- To comply with laws and regulations while maintaining the highest ethical standards
- To set high value on transparency and openness
- To attach great importance to protecting the global environment
- To contribute to society as a good corporate citizen
- To achieve teamwork and integrated corporate strength through active communication
- To set clear objectives and achieve them with enthusiasm

Contents

Scope of the Report

- Period covered:
April 1, 2015, to March 31, 2016
(Some activities starting on or after April 1, 2016, are included.)
- Organizations covered:
Sumitomo Corporation and the Sumitomo Corporation Group
- Previous publication: September 2015
- Next publication: Summer 2017

Referenced Guidelines

- The International Integrated Reporting Council (IIRC) International Framework for Integrated Reporting
- ISO 26000 (Guidance on Social Responsibility)
- Charter of Corporate Behavior (September 14, 2010), Nippon Keidanren (Japan Business Federation)
- "Environmental Reporting Guidelines 2012," issued by Ministry of the Environment, Government of Japan

Cautionary Statement Concerning Forward-looking Statements

This report includes forward-looking statements relating to our future plans, targets, objectives, expectations, and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events and, accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The management targets included in this report are not projections and do not represent management's current estimates of future performance. Rather, they represent targets that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its targets. The Company is under no obligation—and expressly disclaims any such obligation—to update or alter its forward-looking statements.

8 Getting to Know Sumitomo Corporation

An overview is provided of the 400-year history of Sumitomo and the business activities the Sumitomo Corporation Group is carrying out to create new value and make widespread contributions to society

- 8 OUR HISTORY
- 10 OUR BUSINESS HIGHLIGHT

12 Promoting Our Medium-Term Management Plan—BBBO2017

This section explains the progress of the medium-term management plan Be the Best, Be the One 2017 and provides examples of the plan's specific initiatives.

12 Progress of BBBO2017

14



Interview
Responding to Operating
Environment Changes

20



**Initiatives under
BBBO2017**

24 Overview of Operations

This section describes what each segment aims to be and the strategies they engage in to do so as well as the opportunities, risks, and growth strategies in the core business fields of each division.

- 26 BUSINESS HISTORY
- 28 At a Glance

30



Metal Products

42



Media, Network, Lifestyle
Related Goods &
Services

34



Transportation &
Construction
Systems

46



Mineral Resources,
Energy, Chemical &
Electronics

38



Environment &
Infrastructure

50



Overseas Four
Broad Regions

- 54 Appointment of General Manager for Japan Region to Support Inter-Business Unit Coordination

55 Management Bases

This section explains the systems that support the business activities of the Sumitomo Corporation Group, the initiatives the Group is taking in recruiting personnel, the most valuable business resource, and the activities the Group is engaging in to promote CSR.

- 56 Corporate Governance System
- 60 Internal Control
- 61 Compliance
- 62 Risk Management
- 64 Human Resource Management
- 68 CSR Initiatives

70 Corporate Information

Business Operating Structure

- 72 Directors, Corporate Auditors, and Executive Officers
- 74 Global Network
- 76 Organization

Financial Section

- 77 Summary of Management's Discussion and Analysis of Financial Condition and Results of Operations
- 78 Financial Highlights
- 80 Management's Discussion and Analysis of Financial Condition and Results of Operations
- 96 Consolidated Statement of Financial Position
- 98 Consolidated Statement of Comprehensive Income
- 99 Consolidated Statement of Changes in Equity
- 100 Consolidated Statement of Cash Flows
- 101 Notes to the Consolidated Financial Statements
- 163 Independent Auditors' Report
- 164 Reference Information [Risk factors]
- 169 Corporate Profile / Stock Information