


Summary of key financial indicators (As of and for the years ended March 31)

 Annual Financial Report • <https://www.sumitomocorp.com/en/jp/ir/report/yuka/AnnualFinancialReport>

We have prepared the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS).

Financial data

(Billions of yen)

(FY)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Results of operations:										
Gross profit	¥ 952.9	¥ 894.1	¥ 842.7	¥ 956.5	¥ 923.2	¥ 873.7	¥ 729.5	¥ 1,009.6	¥ 1,234.8	¥ 1,342.5
Selling, general and administrative expenses	-755.2	-762.7	-693.8	-731.6	-647.6	-677.4	-678.9	-713.9	-811.7	-927.6
Interest expense, net	-13.0	-2.6	-1.7	-5.8	-11.6	-15.6	-5.5	-1.2	-11.5	-16.3
Dividends	17.2	10.6	9.4	10.7	12.1	11.1	8.6	27.3	20.1	13.7
Share of profit (loss) of investments accounted for using the equity method	49.1	-53.8	83.5	149.7	127.1	84.8	-41.4	176.8	252.4	172.4
Profit (loss) for the year attributable to owners of the parent	-73.2	74.5	170.9	308.5	320.5	171.4	-153.1	463.7	565.3	386.4
Financial position at year-end:										
Total assets	9,021.4	7,817.8	7,761.8	7,770.6	7,916.5	8,128.6	8,080.0	9,582.2	10,105.4	11,032.6
Equity attributable to owners of the parent	2,481.4	2,251.5	2,366.5	2,558.2	2,771.5	2,544.1	2,528.0	3,197.8	3,778.7	4,445.5
Interest-bearing liabilities (net)*1	3,517.5	2,770.3	2,627.9	2,521.5	2,427.1	2,468.8	2,300.4	2,273.7	2,484.4	2,523.4
Cash flows:										
Cash flows from operating activities	243.7	599.7	345.8	295.3	268.9	326.6	467.1	194.1	232.8	608.9
Cash flows from investing activities	-399.6	-85.4	-180.7	-155.8	-51.3	-203.4	-120.1	49.0	-91.5	-219.2
Free cash flows	-155.9	514.3	165.1	139.5	217.6	123.2	347.0	243.1	141.3	389.6
Cash flows from financing activities	-74.8	-507.2	-254.4	-229.6	-233.2	-57.7	-466.4	-139.9	-250.5	-415.5
										(Yen)
Amounts per share:										
Profit (loss) for the year attributable to owners of the parent:										
Basic	¥ -58.64	¥ 59.73	¥ 136.91	¥ 247.13	¥ 256.68	¥ 137.18	¥ -122.42	¥ 370.79	¥ 452.63	¥ 315.87
Diluted	-58.64	59.69	136.81	246.91	256.41	137.03	-122.42	370.53	452.27	315.64
Equity attributable to owners of the parent	1,988.62	1,803.95	1,895.81	2,048.93	2,219.11	2,036.48	2,022.83	2,558.24	3,061.92	3,638.06
Cash dividend declared for the year*2	50.00	50.00	50.00	62.00	75.00	80.00	70.00	110.00	115.00	125.00
										(%/Times)
Ratios:										
Equity attributable to owners of the parent ratio (%)	27.5	28.8	30.5	32.9	35.0	31.3	31.3	33.4	37.4	40.3
ROE (%)	—	3.2	7.4	12.5	12.0	6.4	—	16.2	16.2	9.4
ROA (%)	—	0.9	2.2	4.0	4.1	2.1	—	5.3	5.7	3.7
Debt-equity ratio (net) (Times)	1.4	1.2	1.1	1.0	0.9	1.0	0.9	0.7	0.7	0.6

*1 Interest-bearing liabilities (net) excludes cash and cash equivalents and time deposits from interest-bearing liabilities.

*2 Cash dividend per share represents the cash dividends declared applicable to each respective year, including dividends paid after the year-end.

Summary of non-financial indicators (years ended March 31, 2022, 2023, and 2024)



Women's Empowerment ▶ <https://sumitomocorp.disclosure.site/en/themes/32>

Environmental-related data ▶ <https://sumitomocorp.disclosure.site/en/themes/18>

Employee data

(FY)		2021	2022	2023
Employee data	Number of employees (Consolidated basis)	74,253	78,235	79,692
	Number of employees (Non-consolidated basis) *1	5,300	5,223	5,152
	Number of employees dispatched overseas	976	921	926
	Number of new employees	106	101	100
	Male/Female	75/31	72/29	63/37
	Number of mid-career employees	20	75	88
	Ratio of differently abled employees to total employees*2	2.09%	2.25%	2.29%
	Number of female managers*3	204	232	267
	Ratio of female managers to total managers*3	7.4%	8.4%	9.6%
	Average age	43.1	43.2	43.1
	Average years of service per person (Years/Months)	18/6	18/5	18/4
	Male	19/2	19/1	18/11
	Female	16/4	16/6	16/6
Gender wage gap between male and female*4		-	58.7%	59.0%
Working styles	Average monthly overtime hours (Hours/Minutes)	12/20	10/55	9/51
	Average annual days of paid vacation acquired	12.8	13.7	14.3
	Number of employees taking spousal maternity leave	70	86	86
	Number of employees taking leave to care for sick/injured children	169	194	243
	Number of employees taking childcare leave	103	112	111
	Male/Female	41/62	61/51	48/63
	Ratio of eligible male employees taking childcare leave*5	-	67.0%	63.6%
Number of individuals using shortened work hour system		200	195	190
Skills development training*6	Number of employees undergoing training overseas	76	60	65
	Total number of lectures	919	1,705	1,063
	Total number of employees participating in training	44,876	92,446	40,530
	Total training hours	119,894	177,320	106,605
	Average hours per employee	23.4	32.3	21.2

Environmental data

Scope: Sumitomo Corporation, consolidated subsidiaries, and joint operations*7

(FY)	2021	2022	2023
GHG emissions (Scope 1, 2)*8 (1,000 t-CO ₂ e)	2,293	2,081	5,102
Electricity consumption (MWh)	1,645,278	1,336,280	1,470,838
Water withdrawal (1,000 m ³)	78,107	66,452	1,525,114
Waste emissions (t)	36,413	33,200	35,033

Corporate governance data

(FY)	2021	2022	2023*9
Number of Directors	11	11	11
Number of Internal Directors	6	6	6
Number of Outside Directors	5	5	5

*1 Figures include employees at overseas branches and offices of the Company.

*2 Figures are as of June 1 of each fiscal year.

*3 Figures are as of April 1 of the subsequent fiscal year.

*4 Items subject to calculation of gender wage gap: Monthly salary (base pay, secondment allowance, separate living allowance, teleworking allowance, overtime work allowance, late-night premium allowance for managers, bonus)
Reason for gap: While the ratio of female managers affects the wage gap, there is no significant wage gap among employees with equivalent jobs (Wage gaps by job category, including non-regular employment, are as follows: department general manager equivalent: 95.8%, section manager level: 102.1%, non-manager level: 87.4%). The wage gap is expected to decrease over the medium to long term as we aim to achieve its target female manager ratio (at least 20% female managers by FY2030).

*5 "The ratio of eligible male employees taking childcare leave" is calculated based on the ratio of employees taking childcare leave or leave intended for childcare under Article 71-4, Item 2 of the Ordinance for Enforcement of the Act on Childcare Leave, Caregiver Leave, and Other Measures for the Welfare of Workers Caring for Children or Other Family Members (Ministry of Labour Ordinance No. 25, 1991) in accordance with the provisions of the Act on Childcare Leave, Caregiver Leave, and Other Measures for the Welfare of Workers Caring for Children or Other Family Members (Act No. 76, 1991).

*6 Training hosted by the Head Office targeted at Head Office employees and employees of overseas bases and business companies. The scope of calculation was partially revised in FY2023.

*7 We apply the operational control approach in the GHG Protocol to decide the boundary. Thus, we include the total amount from businesses only when we had operational control over the businesses from FY2023 instead of the method that we applied until FY2022, for which we include the amount from joint operations corresponding to the investment ratio as of the end of March.

*8 CO₂ emission factors for electricity: (market-based method)
(Non-consolidated in Japan) The adjusted emission factors of individual power companies. Before the FY2020 results, the basic emission factors were used.
(Consolidated subsidiaries in Japan) The average emission factors of all power companies.
(Overseas) Emission factors from electricity generation are based on the country-specific data in 2021 listed on "Emissions Factors 2023," an IEA (International Energy Agency) statistics.

*9 We have 11 Directors (including 5 Outside Directors), as resolved at the 156th Ordinary General Meeting of Shareholders held in June 2024.

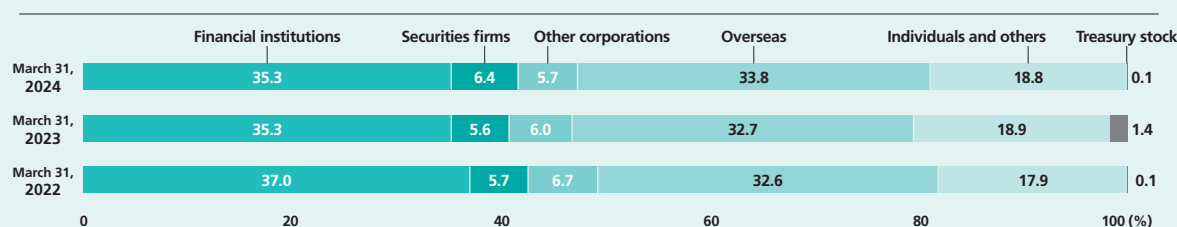
Company information (As of March 31, 2024)

Corporate profile

Trade name	Sumitomo Corporation
Establishment date	December 24, 1919
Paid-in capital	¥220.4 billion
Fiscal year	From April 1 of each year through March 31 of the following year
Number of consolidated subsidiaries	633 (Domestic 141, Overseas 492)
Number of associated companies [Equity method]	251 (Domestic 50, Overseas 201)
Total	884
Number of employees	5,152 ^{*1} (Consolidated: 79,692)
Head Office	OTEMACHI PLACE EAST TOWER 3-2 Otemachi 2-Chome, Chiyoda-ku, Tokyo 100-8601, Japan
URL	https://www.sumitomocorp.com/en/jp

^{*1} Figures include 132 employees at overseas branches and offices of the Company.

Shareholder composition



Note: The total of the shareholding ratios may not equal 100% because of rounding to the first decimal place.

Stock information

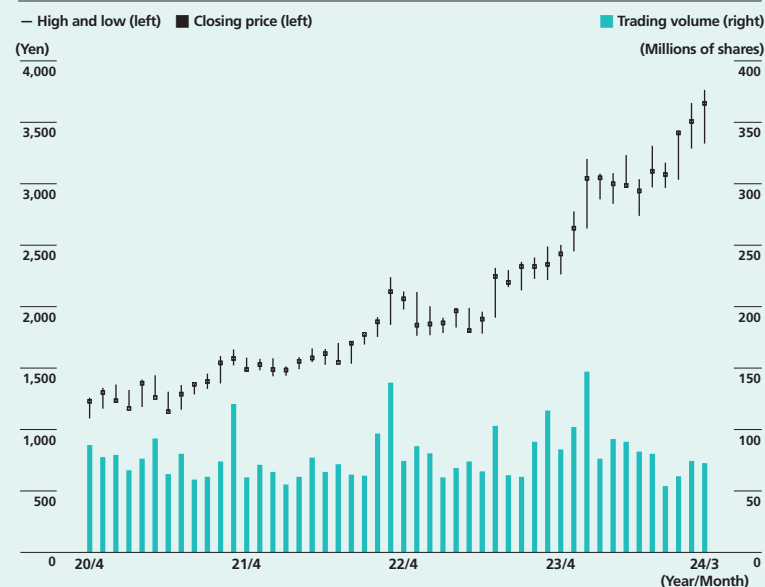
Stock listing	Tokyo
Securities identification code	8053
American depositary receipts	Ratio 1ADR:10RD
	Exchange OTC (over-the-counter)
	Symbol SSUMY
	CUSIP number 865613103
Depository and registrar	Citibank, N.A. Depositary Receipts Services P.O. Box 43077 Providence, Rhode Island 02940-3077, USA
TEL	1-781-575-4555
Toll-free number	1-877-248-4237 (CITI-ADR)
Number of issued shares	1,223,082,867 (Including 1,143,723 treasury stock)
Number of shareholders	287,634

Major shareholders


Rank	Name	Number of shares (Thousands of shares)	Shareholding ratio (%) ^{*2}
1	The Master Trust Bank of Japan, Ltd. (trust account)	200,965	16.45
2	BNYM AS AGT/CLTS 10 PERCENT	113,294	9.27
3	Custody Bank of Japan, Ltd. (trust account)	66,522	5.44
4	SUMITOMO LIFE INSURANCE COMPANY	30,855	2.53
5	JP Morgan Securities Japan Co., Ltd.	21,477	1.76
6	STATE STREET BANK WEST CLIENT - TREATY 505234	20,338	1.66
7	JP MORGAN CHASE BANK 385781	15,036	1.23
8	Mitsui Sumitomo Insurance Company, Limited	15,000	1.23
9	Nippon Life Insurance Company	14,879	1.22
10	JP MORGAN CHASE BANK 385632	12,290	1.01

^{*2} The shareholding ratio is calculated by dividing the number of shares held by the number of shares outstanding—which is derived by deducting treasury stock from the total number of issued shares—and rounding to the nearest hundredth of a percent.

Stock price and trading volume



Global network (As of April 1, 2024)

 | Messages from Regional Heads • <https://www.sumitomocorp.com/en/jp/about/point/area-organization>

Domestic and overseas offices

Indicates the cities in which our offices are located.

Overseas

64 countries and regions

36 subsidiaries **82** locations

2 branches **2** locations

1 sub-branch **1** location

22 offices **22** locations

Total **107** locations

Japan

Head Office

3 subsidiaries **9** locations

6 offices **10** locations

Total **20** locations

Offices

127 locations

65 countries and regions

**Consolidated subsidiaries and
associated companies**

(As of March 31, 2024)

884 companies


77 countries and regions



Dialogue with stakeholders

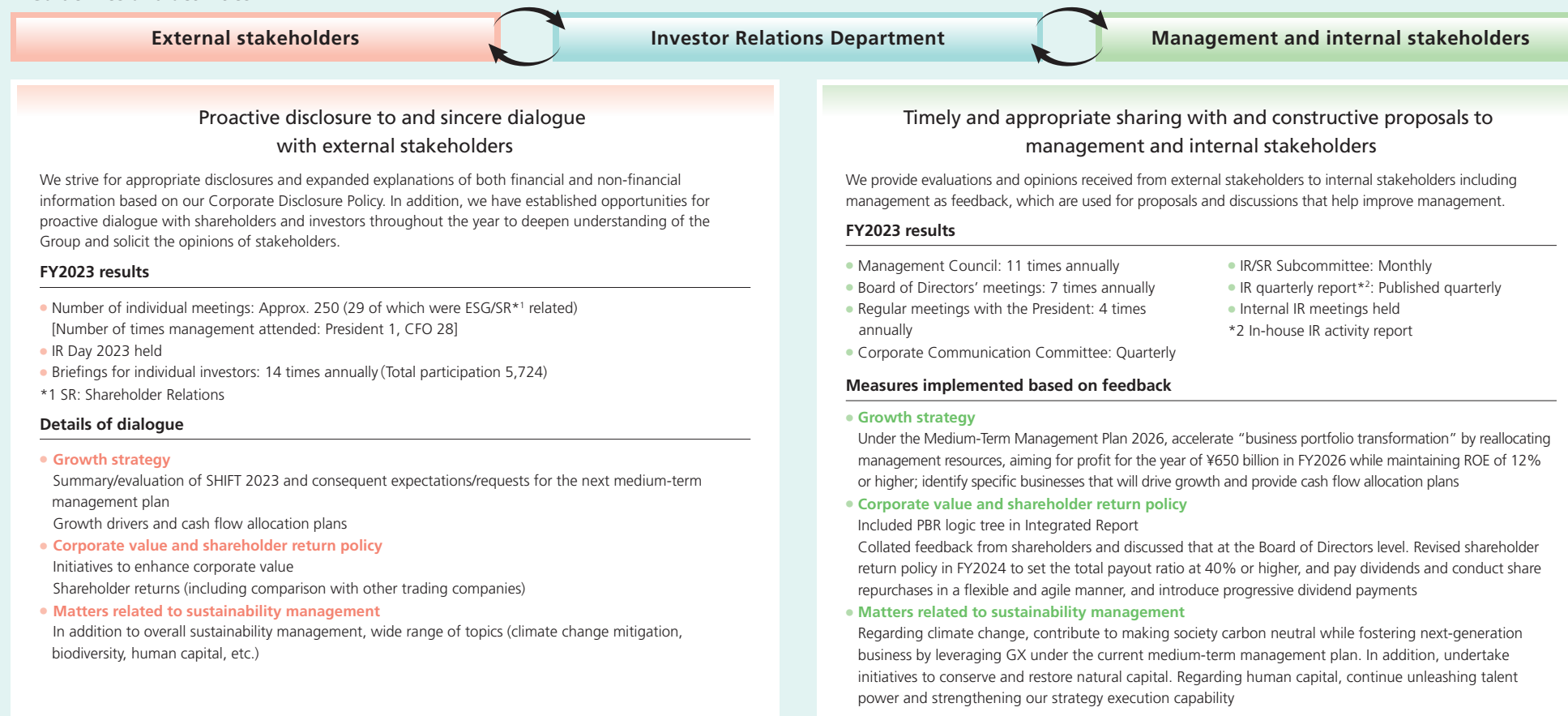
 | [Investor Relations](https://www.sumitomocorp.com/en/jp/ir) ▶ <https://www.sumitomocorp.com/en/jp/ir>

We are working to strengthen engagement with shareholders, investors, and other stakeholders outside the Company following our Corporate Disclosure Policy. The Investor Relations Department has established four guidelines for its activities. These are Proactive Disclosure, Sincere Dialogue, Timely and Appropriate Sharing, and Constructive Proposals. We actively disseminate information in cooperation with internal related departments and collect opinions through dialogue. Based on feedback from these opinions, we make proposals and hold discussions to realize management conscious of cost of capital and stock price. Through this cycle of activities, we will deepen external stakeholders' understanding of the Group and contribute to the strategy execution and value creation capabilities of all officers and employees as internal stakeholders, thereby fulfilling our stated mission of "obtaining the correct evaluation from the market and contributing to the enhancement of our corporate value."


 **p.22** | Management conscious of cost of capital and stock price



Guidelines and activities



External recognition

 | [External Recognition](https://sumitomocorp.disclosure.site/en/themes/17) ▶ <https://sumitomocorp.disclosure.site/en/themes/17>

In addition to being selected for inclusion in the stocks tracked by major Japanese and overseas ESG indices, Sumitomo Corporation receives high ratings from a wide range of external organizations.

◆ Inclusion in ESG indices

- ▶ FTSE4Good Index Series
- ▶ FTSE Blossom Japan Index
- ▶ FTSE Blossom Japan Sector Relative Index



FTSE4Good



FTSE Blossom
Japan Index



FTSE Blossom
Japan Sector
Relative Index

- ▶ S&P/JPX Carbon Efficient Index
- ▶ Somo Sustainability Index



Somo Sustainability Index

◆ Other external evaluations

- ▶ CDP: Awarded A- Leadership level in the Climate Change, Water Security, and Forests questionnaires



- ▶ Ministry of Health, Labour and Welfare (Japan): "Platinum Kurumin" as a company that provides superior childcare support
- ▶ Ministry of Health, Labour and Welfare (Japan): "Eruboshi" (L Star) company on the basis of the Act on Promotion of Women's Participation and Advancement in the Workplace
- ▶ work with Pride: Certified as "Gold" in PRIDE INDEX
- ▶ Ministry of Economy, Trade and Industry (Japan): "White 500" enterprise with outstanding health and productivity management
- ▶ Ministry of Economy, Trade and Industry (Japan): Selected as a "Next Nadeshiko: Companies Supporting Dual-career and Co-parenting"



- ▶ Ministry of Internal Affairs and Communications: Top Hundred Telework Pioneers
- ▶ Ministry of Economy, Trade and Industry (Japan): DX Certified Business Operator under the DX Certification

