

## Country Risk Exposure (As of the end of March 2012)

(JPY Billion)

Country Name	Mid and Long Term								cf. Short Term (Less than 2yrs)			
	Investment	Loan	Guarantee	Export, etc	Gross Exposure	Change from 2011/3E	Net Exposure	Change from 2011/3E	Gross Exposure	Change from 2011/3E	Net Exposure	Change from 2011/3E
<b>&lt;Southeast Asia&gt;</b>												
Indonesia	174	60	15	4	253	▲ 15	112	▲ 20	43	3	18	3
Thailand	28	13	19	0	60	4	59	4	19	▲ 1	14	▲ 1
Philippines	27	4	1	0	31	▲ 2	31	▲ 2	7	3	6	3
India	10	6	3	0	19	3	19	3	9	▲ 1	3	▲ 1
Vietnam	12	0	2	0	15	1	15	1	6	2	5	▲ 0
<b>&lt;Northeast Asia&gt;</b>												
China (Including Hong Kong, Macao)	101	44	14	3	162	13	160	13	47	▲ 5	36	▲ 8
<b>&lt;Central and South America&gt;</b>												
Brazil	133	1	0	0	135	13	135	13	4	▲ 1	4	▲ 1
Bolivia	74	1	16	0	90	6	21	6	1	▲ 1	1	▲ 1
Mexico	21	3	8	0	32	▲ 9	32	▲ 9	9	▲ 0	9	0
<b>&lt;Others&gt;</b>												
Madagascar	40	87	79	0	205	-	79	-	0	-	0	-
South Africa	66	0	0	0	66	9	51	▲ 6	1	▲ 1	0	0
Russia	15	5	10	0	30	▲ 7	21	▲ 4	3	▲ 0	2	▲ 0
Turkey *	11	0	4	0	14	-	14	-	4	-	4	-
Ukraine	9	0	2	0	11	5	5	3	0	▲ 1	0	▲ 1
Total	721	222	173	7	1,124	48	755	27	155	▲ 3	102	▲ 7

- Specific Countries with over JPY 10 Billion Mid and Long Term Gross Exposure are shown above.
  - Risk Exposure is the sum of Sumitomo Corporation and its major Subsidiaries.
  - Net Exposure is defined as Gross Exposure deducted by Political Risk Secured Amount. (\*)
- (\*) Insured Amount, Risk shared Amount by third party, etc

【 Main Factor of Increase / Decrease in Mid and Long Term Net Exposure 】(※)

### <Southeast Asia>

Indonesia Progress in Country Risk Hedging Procedure at Transport Machinery Financing Business.

### <Northeast Asia>

China Increase in Construction Machinery Leasing Business.

### <Central and South America>

Brazil Increase in Iron Ore Mining Interests.

Bolivia Increase in Silver-Zinc-Lead Mining Project.

Mexico Decrease in Automobile Financing Business.

### <Others>

Madagascar Progress in Nickel Project Development.

South Africa Progress in Country Risk Hedging Procedure at Iron Ore Mining Interests.

(※) Foreign Currency Denominated Exposure has Currency Exchange Impact.