

## 1. Key Financial Indicators

	AA Plan		AG Plan		GG Plan		FOCUS'10			(100 millions of yen)
	FY2003 (U.S.GAAP)	FY2004 (U.S.GAAP)	FY2005 (U.S.GAAP)	FY2006 (U.S.GAAP)	FY2007 (U.S.GAAP)	FY2008 (U.S.GAAP)	FY2009 (U.S.GAAP)	FY2010 (U.S.GAAP)	FY2010 (IFRS)	<i>f(x)</i> FY2011 (IFRS)
Profit for the year attributable to owners of the parent	666	851	1,602	2,110	2,389	2,151	1,552	2,027	2,002	2,507
Total assets	50,125	55,331	67,119	84,305	75,714	70,182	71,378	72,693	72,305	72,268
Equity attributable to owners of the parent	7,308	9,349	13,040	14,731	14,927	13,531	15,837	16,199	15,705	16,891
Equity attributable to owners of the parent ratio (%)	14.6	16.9	19.4	17.5	19.7	19.3	22.2	22.3	21.7	23.4
Interest-bearing liabilities (gross)	27,959	28,401	31,525	33,556	37,097	37,027	36,007	37,529	37,674	36,138
Interest-bearing liabilities (net)	23,776	23,760	26,222	29,133	32,476	31,868	27,818	30,418	30,563	27,867
Debt-equity ratio (gross) (times)	3.8	3.0	2.4	2.3	2.5	2.7	2.3	2.3	2.4	2.1
Debt-equity ratio (net) (times)	3.3	2.5	2.0	2.0	2.2	2.4	1.8	1.9	1.9	1.6
Working capital	6,940	8,970	10,218	13,103	9,904	7,951	9,920	10,242	11,462	13,173

## 2. Stock Price Related Indicators

	FY2003 (U.S.GAAP)	FY2004 (U.S.GAAP)	FY2005 (U.S.GAAP)	FY2006 (U.S.GAAP)	FY2007 (U.S.GAAP)	FY2008 (U.S.GAAP)	FY2009 (U.S.GAAP)	FY2010 (U.S.GAAP)	FY2010 (IFRS)	(yen) FY2011 (IFRS)
	Stock price of Sumitomo Corporation									
(closing price)	937	919	1,676	2,120	1,313	843	1,075	1,189	1,189	1,196
(highest)	958	977	1,705	2,330	2,445	1,658	1,113	1,297	1,297	1,284
(lowest)	445	732	804	1,280	1,221	556	811	874	874	875
Nikkei stock average (closing price)	11,715.39	11,668.95	17,059.66	17,287.65	12,525.54	8,109.53	11,089.94	9,755.10	9,755.10	10,083.56
Shares of common stock issued (unit: thousand)	1,064,609	1,204,609	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	62.66	72.83	130.18	169.93	192.51	172.06	124.15	162.18	160.17	200.52

Note) We prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") from the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011. For readers' convenience, we disclose the consolidated financial information based on U.S.GAAP and IFRSs for the fiscal year ended March 31, 2011.

### 3-1. Consolidated Statements of Income

(100 millions of yen)

	FY2003	FY2004	FY2005	FY2006
<b>Revenues:</b>				
Sales of tangible products	12,841	15,861	20,796	24,950
Sales of services and others	4,245	4,632	5,018	5,822
<b>Total revenues</b>	<b>17,086</b>	<b>20,493</b>	<b>25,814</b>	<b>30,772</b>
<b>Cost:</b>				
Cost of tangible products sold	(10,975)	(13,618)	(17,377)	(20,766)
Cost of services and others	(1,098)	(1,244)	(1,371)	(1,429)
<b>Total cost</b>	<b>(12,073)</b>	<b>(14,862)</b>	<b>(18,748)</b>	<b>(22,195)</b>
<b>Gross profit</b>	<b>5,013</b>	<b>5,631</b>	<b>7,066</b>	<b>8,577</b>
<b>Other income (expenses):</b>				
Selling, general and administrative expenses	(4,224)	(4,379)	(5,158)	(6,099)
Settlements on copper trading litigation	(71)	28	(1)	96
(Provision for) reversal of allowance for doubtful receivables	(80)	(129)	(147)	(80)
Impairment losses on long-lived assets	(52)	(295)	(124)	(98)
Gain (loss) on sale of property and equipment, net	133	115	(4)	24
Interest income	157	146	190	329
Interest expense	(220)	(232)	(390)	(700)
Dividends	69	64	104	141
Gain (loss) on marketable securities and other investments, net	163	200	418	444
Equity in earnings of associated companies, net	207	374	514	703
Other, net	(5)	(10)	10	(18)
<b>Total other income (expenses)</b>	<b>(3,923)</b>	<b>(4,118)</b>	<b>(4,588)</b>	<b>(5,258)</b>
Income before income taxes and minority interests in earnings of subsidiaries	1,090	1,513	2,478	3,319
Income taxes	(357)	(578)	(807)	(1,148)
Income before minority interests in earnings of subsidiaries	733	935	1,671	2,171
Minority interests in earnings of subsidiaries, net	(67)	(84)	(69)	(61)
<b>Net income</b>	<b>666</b>	<b>851</b>	<b>1,602</b>	<b>2,110</b>
<b>Basic Profit *1</b>	<b>668</b>	<b>1,100</b>	<b>1,583</b>	<b>2,029</b>
Total trading transactions *2	91,979	98,986	103,363	105,283
Operating income *2	710	1,124	1,761	2,397

\*1 Calculation: (Gross profit-Selling, general and administrative expenses-Interest expenses, net of interest income+Dividends)  
x 59% (to take into account income taxes) + Equity in earnings of associated companies, net  
[Until the year ended March 31, 2004, basic profit was calculated by using 58% as the multiplier.]

\*2 Total trading transactions and operating income are presented in a manner customarily used in Japan solely for Japanese investors' purposes.

### 4-1. Consolidated Statements of Comprehensive Income (Loss)

(100 millions of yen)

	FY2003	FY2004	FY2005	FY2006
Net income	666	851	1,602	2,110
Net unrealized holding gains (losses) on securities available-for-sale	795	285	1,524	119
Foreign currency translation adjustments	(261)	7	460	257
Net unrealized gains (losses) on derivatives	4	(10)	(82)	47
<b>Total comprehensive income (loss)</b>	<b>1,204</b>	<b>1,133</b>	<b>3,504</b>	<b>2,533</b>

### 3-2. Consolidated Statements of Income

(100 millions of yen)

	FY2007	FY2008	FY2009	FY2010 (U.S.GAAP)
<b>Revenues:</b>				
Sales of tangible products	30,407	28,333	23,366	25,254
Sales of services and others	6,302	6,783	5,475	5,766
<b>Total revenues</b>	<b>36,709</b>	<b>35,116</b>	<b>28,842</b>	<b>31,020</b>
<b>Cost:</b>				
Cost of tangible products sold	(25,517)	(23,429)	(18,994)	(20,340)
Cost of services and others	(1,847)	(2,335)	(2,052)	(2,045)
<b>Total cost</b>	<b>(27,364)</b>	<b>(25,763)</b>	<b>(21,047)</b>	<b>(22,385)</b>
<b>Gross profit</b>	<b>9,345</b>	<b>9,352</b>	<b>7,795</b>	<b>8,635</b>
<b>Other income (expenses):</b>				
Selling, general and administrative expenses	(6,694)	(6,544)	(6,392)	(6,475)
Provision for doubtful receivables	(111)	(175)	(198)	(164)
Impairment losses on long-lived assets	(135)	(147)	(47)	(52)
Gain (loss) on sale of property and equipment, net	35	(4)	98	22
Interest income	283	216	154	136
Interest expense	(711)	(577)	(395)	(292)
Dividends	153	146	113	100
Gain on marketable securities and other investments, net	949	45	329	138
Equity in earnings of associated companies, net	569	900	761	922
Other, net	(7)	(16)	15	(35)
<b>Total other income (expenses)</b>	<b>(5,669)</b>	<b>(6,156)</b>	<b>(5,563)</b>	<b>(5,700)</b>
Income before income taxes	3,676	3,196	2,233	2,936
Income taxes	(1,198)	(963)	(618)	(812)
Net income	2,478	2,233	1,615	2,124
Net income attributable to noncontrolling interests	(89)	(83)	(63)	(96)
<b>Net income attributable to Sumitomo Corporation</b>	<b>2,389</b>	<b>2,151</b>	<b>1,552</b>	<b>2,027</b>
<b>Basic Profit</b>	<b>1,971</b>	<b>2,430</b>	<b>1,514</b>	<b>2,164</b>
Total trading transactions	114,846	107,500	77,672	83,504
Operating income	2,541	2,634	1,205	1,996

#### Notes)

- (1) The Companies adopted ASC 810 "Consolidation" (formerly SFAS 160) and changed the certain presentation.  
"Net income attributable to Sumitomo Corporation" is equivalent to "Net income" which had been used until fiscal year ended March 31, 2009.
- (2) We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011.  
For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

### 4-2. Consolidated Statements of Comprehensive Income (Loss)

(100 millions of yen)

	FY2007	FY2008	FY2009	FY2010 (U.S.GAAP)
Net income	2,478	2,233	1,615	2,124
Net unrealized holding gains (losses) on securities available-for-sale	(1,353)	(1,093)	558	(433)
Foreign currency translation adjustments	(588)	(1,695)	305	(769)
Net unrealized gains (losses) on derivatives	27	(122)	28	29
Pension liability adjustments	(115)	(256)	209	(138)
Comprehensive income (loss)	449	(932)	2,714	812
Comprehensive income (loss) attributable to noncontrolling interests	(54)	20	(81)	(60)
<b>Comprehensive income (loss) attributable to Sumitomo Corporation</b>	<b>395</b>	<b>(912)</b>	<b>2,632</b>	<b>752</b>

#### Notes)

- (1) The Companies adopted ASC 810 "Consolidation" (formerly SFAS 160). FY2007 and FY2008 amounts are reclassified to conform to ASC 810.
- (2) We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011.  
For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

### 3-3. Consolidated Statements of Comprehensive Income (IFRS)

(100 millions of yen)

	FY2009 Full year	FY2010 Full year	FY2011 Full year
<b>Revenues:</b>			
Sales of tangible products	23,261	25,255	25,570
Sales of services and others	5,507	5,746	7,040
<b>Total revenues</b>	<b>28,767</b>	<b>31,002</b>	<b>32,610</b>
<b>Cost:</b>			
Cost of tangible products sold	(18,974)	(20,322)	(20,669)
Cost of services and others	(2,042)	(2,040)	(2,753)
<b>Total cost</b>	<b>(21,017)</b>	<b>(22,362)</b>	<b>(23,422)</b>
<b>Gross profit</b>	<b>7,751</b>	<b>8,640</b>	<b>9,188</b>
<b>Other income (expenses):</b>			
Selling, general and administrative expenses	(6,506)	(6,607)	(6,864)
Impairment losses on long-lived assets	(100)	(199)	(133)
Gain (loss) on sale of property, plant and equipment, net	94	22	44
Other, net	15	(22)	(36)
<b>Total other income (expenses)</b>	<b>(6,497)</b>	<b>(6,805)</b>	<b>(6,990)</b>
<b>Operating profit</b>	<b>1,254</b>	<b>1,835</b>	<b>2,199</b>
<b>Finance income (costs):</b>			
Interest income	158	139	139
Interest expense	(406)	(320)	(290)
Dividends	113	100	112
Gain (loss) on securities and other investments, net	357	95	148
<b>Finance income (costs), net</b>	<b>222</b>	<b>14</b>	<b>109</b>
Share of profit of investments accounted for using the equity method	744	956	1,106
Profit before tax	2,220	2,805	3,414
Income tax expense	(526)	(707)	(777)
<b>Profit for the year</b>	<b>1,694</b>	<b>2,098</b>	<b>2,637</b>
Profit for the year attributable to:			
Owners of the parent	1,654	2,002	2,507
Non-controlling interests	40	96	130
<b>Other comprehensive income:</b>			
Exchange differences on translating foreign operations	385	(877)	(675)
Available-for-sale securities	553	-	-
Financial assets measured at fair value through other comprehensive income	-	(395)	(14)
Cash-flow hedges	(17)	49	20
Actuarial gains (losses) on defined benefit pension plans	175	(139)	(120)
Share of other comprehensive income of investments accounted for using the equity method	70	(4)	48
<b>Other comprehensive income, net of tax</b>	<b>1,166</b>	<b>(1,366)</b>	<b>(741)</b>
<b>Comprehensive income for the year</b>	<b>2,859</b>	<b>732</b>	<b>1,896</b>
Comprehensive income for the year attributable to:			
Owners of the parent	2,803	664	1,800
Non-controlling interests	56	68	96
<b>Total trading transactions*1</b>	<b>77,574</b>	<b>83,494</b>	<b>82,730</b>
<b>Basic Profit*2</b>	<b>1,512</b>	<b>2,205</b>	<b>2,515</b>

Note) We prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") from the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

\*1 Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the companies act as a principal or as an agent. Total trading transactions is a measure commonly used by Japanese trading companies. It is not to be construed as equivalent to, or a substitute for, sales or revenues under IFRSs.

\*2 Calculation: (Gross profit-Selling, general and administrative expenses (excluding provision for doubtful receivables)-Interest expenses, net of interest income+Dividends) x 59% (to take into account income taxes)+ Share of profit of investments accounted for using the equity method

## 5-1. Consolidated Balance Sheets

(100 millions of yen)

	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 (U.S.GAAP)
<b>Current assets:</b>								
Cash and cash equivalents	4,156	4,539	5,220	4,368	4,568	5,114	8,138	7,043
Time deposits	27	102	83	55	54	45	51	68
Marketable securities	28	231	221	173	199	190	53	52
Receivables-trade								
Notes and loans	2,382	3,071	2,650	2,926	2,423	1,886	2,102	2,249
Accounts	11,780	13,557	16,461	17,221	17,821	13,040	12,049	11,797
Associated companies	1,512	849	983	1,000	1,093	1,159	1,076	1,097
Allowance for doubtful receivables	(89)	(110)	(153)	(136)	(148)	(165)	(262)	(245)
Inventories	4,123	5,038	7,052	7,575	7,562	8,401	6,768	7,033
Deferred income taxes	376	392	320	393	393	340	342	499
Advance payments to suppliers	516	569	502	556	739	949	685	640
Assets held for sale	-	-	-	15,164	-	-	-	-
Other current assets	1,401	2,712	3,104	2,281	2,534	2,790	2,117	2,048
<b>Total current assets</b>	<b>26,212</b>	<b>30,950</b>	<b>36,443</b>	<b>51,578</b>	<b>37,238</b>	<b>33,748</b>	<b>33,119</b>	<b>32,283</b>
<b>Investments and long-term receivables:</b>								
Investments in and advances to associated companies	3,840	3,946	4,695	5,595	8,836	8,934	9,367	12,239
Other investments	4,690	5,027	7,830	8,338	6,552	4,503	5,228	4,308
Long-term receivables	5,975	6,208	6,621	7,061	8,328	7,456	7,330	8,015
Allowance for doubtful receivables	(500)	(457)	(407)	(284)	(221)	(331)	(245)	(186)
<b>Total investments and long-term receivables</b>	<b>14,005</b>	<b>14,724</b>	<b>18,739</b>	<b>20,710</b>	<b>23,495</b>	<b>20,562</b>	<b>21,679</b>	<b>24,375</b>
Property and equipment, at cost less accumulated depreciation	7,686	7,204	8,195	8,647	9,971	10,551	11,244	11,031
Prepaid expenses, non-current	986	948	947	474	478	435	708	485
Deferred income taxes, non-current	94	102	135	116	142	362	254	222
Other assets	1,142	1,403	2,660	2,780	4,390	4,523	4,373	4,297
<b>Total</b>	<b>50,125</b>	<b>55,331</b>	<b>67,119</b>	<b>84,305</b>	<b>75,714</b>	<b>70,182</b>	<b>71,378</b>	<b>72,693</b>
<b>Current liabilities:</b>								
Short-term debt	4,521	4,122	5,396	4,619	6,251	7,922	4,534	3,078
Current maturities of long-term debt	3,306	4,385	4,285	4,165	4,289	3,828	4,813	5,286
Payables-trade								
Notes and acceptances	1,075	1,017	933	1,079	846	637	485	509
Accounts	7,711	8,790	10,709	11,038	11,592	8,304	9,210	8,917
Associated companies	228	183	297	387	267	349	207	314
Income taxes	159	202	330	549	374	281	310	336
Accrued expenses	612	605	930	1,038	1,015	856	914	898
Advances from customers	662	854	905	791	1,073	1,224	1,131	1,039
Liabilities associated with assets held for sale	-	-	-	13,293	-	-	-	-
Other current liabilities	998	1,822	2,440	1,515	1,627	2,396	1,595	1,665
<b>Total current liabilities</b>	<b>19,272</b>	<b>21,980</b>	<b>26,225</b>	<b>38,474</b>	<b>27,334</b>	<b>25,797</b>	<b>23,199</b>	<b>22,040</b>
Long-term debt, less current maturities	22,185	22,137	24,472	27,644	30,120	28,213	29,385	31,738
Accrued pension and retirement benefits	109	118	132	98	141	200	192	209
Deferred income taxes, non-current	388	857	2,303	2,395	1,893	1,383	1,656	1,361
<b>Equity</b>								
<b>Sumitomo Corporation shareholders' equity:</b>								
Common stock	1,694	2,193	2,193	2,193	2,193	2,193	2,193	2,193
Additional paid-in capital	1,896	2,389	2,795	2,797	2,910	2,913	2,886	2,883
Retained earnings								
Appropriated for legal reserve	177	177	177	177	177	177	177	177
Unappropriated	3,659	4,426	5,792	7,552	9,431	11,094	12,346	13,986
Accumulated other comprehensive income (loss)	(112)	171	2,138	2,222	228	(2,834)	(1,754)	(3,029)
Treasury stock, at cost	(6)	(7)	(55)	(210)	(12)	(11)	(11)	(11)
<b>Total Sumitomo Corporation shareholders' equity</b>	<b>7,308</b>	<b>9,349</b>	<b>13,040</b>	<b>14,731</b>	<b>14,927</b>	<b>13,531</b>	<b>15,837</b>	<b>16,199</b>
Noncontrolling interests	863	890	947	963	1,299	1,058	1,109	1,146
<b>Total equity</b>	<b>8,172</b>	<b>10,239</b>	<b>13,987</b>	<b>15,694</b>	<b>16,227</b>	<b>14,589</b>	<b>16,947</b>	<b>17,345</b>
<b>Total</b>	<b>50,125</b>	<b>55,331</b>	<b>67,119</b>	<b>84,305</b>	<b>75,714</b>	<b>70,182</b>	<b>71,378</b>	<b>72,693</b>

## Notes)

(1) The Companies have adopted ASC 810 "Consolidation" (formerly SFAS 160) since FY2009. In accordance with ASC 810, the Companies included noncontrolling interests, which were previously referred to as "minority interests" and classified between total liabilities and stockholders' equity on the consolidated balance sheets, as a part of total equity. The prior year end amounts are reclassified to conform to ASC 810.

(2) We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011. For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

## 5-2. Consolidated Statements of Financial Position (IFRS)

(100 millions of yen)

	FY2009		FY2010	
	April 1, 2009	March 31, 2010	March 31, 2011	March 31, 2012
<b>ASSETS</b>				
<b>Current assets:</b>				
Cash and cash equivalents	5,118	8,143	7,043	8,219
Time deposits	45	51	68	52
Marketable securities	190	53	52	205
Trade and other receivables	16,226	15,127	15,114	15,144
Other financial assets	831	678	686	482
Inventories	8,322	6,702	6,988	7,071
Advance payments to suppliers	2,716	2,836	3,332	2,177
Other current assets	2,168	1,763	1,608	1,553
<b>Total current assets</b>	<b>35,615</b>	<b>35,352</b>	<b>34,893</b>	<b>34,903</b>
<b>Non-current assets:</b>				
Investments accounted for using the equity method	7,503	8,168	11,010	12,467
Other investments	4,496	5,220	4,463	4,769
Trade and other receivables	6,500	6,084	6,224	6,457
Other financial assets	626	537	535	750
Property, plant and equipment	8,084	8,383	8,134	6,069
Intangible assets	3,606	3,617	3,490	3,316
Investment property	2,200	2,443	2,377	2,156
Prepaid expenses	435	697	498	361
Deferred tax assets	640	569	681	1,020
<b>Total non-current assets</b>	<b>34,090</b>	<b>35,718</b>	<b>37,412</b>	<b>37,365</b>
<b>Total assets</b>	<b>69,705</b>	<b>71,070</b>	<b>72,305</b>	<b>72,268</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Current liabilities:</b>				
Bonds and borrowings	11,786	9,458	8,504	6,323
Trade and other payables	9,715	10,458	10,262	11,023
Other financial liabilities	1,061	878	921	546
Income tax payables	279	306	335	278
Accrued expenses	819	864	882	917
Advances from customers	2,523	2,188	1,994	1,810
Provisions	42	39	59	84
Other current liabilities	1,184	534	472	749
<b>Total current liabilities</b>	<b>27,408</b>	<b>24,725</b>	<b>23,431</b>	<b>21,730</b>
<b>Non-current liabilities:</b>				
Bonds and borrowings	25,364	26,658	29,170	29,815
Trade and other payables	1,066	1,268	1,181	1,087
Other financial liabilities	671	524	340	368
Accrued pension and retirement benefits	213	201	188	256
Provisions	143	144	174	228
Deferred tax liabilities	966	1,178	1,001	771
<b>Total non-current liabilities</b>	<b>28,422</b>	<b>29,973</b>	<b>32,053</b>	<b>32,526</b>
<b>Total liabilities</b>	<b>55,830</b>	<b>54,698</b>	<b>55,484</b>	<b>54,256</b>
<b>Equity:</b>				
Common stock	2,193	2,193	2,193	2,193
Additional paid-in capital	2,918	2,891	2,889	2,824
Treasury stock	(11)	(11)	(11)	(10)
Other components of equity	120	1,099	(48)	(630)
Retained earnings	7,636	9,160	10,682	12,514
<b>Equity attributable to owners of the parent</b>	<b>12,855</b>	<b>15,333</b>	<b>15,705</b>	<b>16,891</b>
Non-controlling interests	1,019	1,040	1,116	1,121
<b>Total equity</b>	<b>13,875</b>	<b>16,372</b>	<b>16,821</b>	<b>18,012</b>
<b>Total liabilities and equity</b>	<b>69,705</b>	<b>71,070</b>	<b>72,305</b>	<b>72,268</b>

Note) We prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") from the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

## 6-1. Consolidated Statements of Cash Flows

(100 millions of yen)

	FY2003	FY2004	FY2005	FY2006
<b>Operating activities:</b>				
Net income	666	851	1,602	2,110
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation and amortization	812	780	942	1,133
Provision for (reversal of allowance for) doubtful receivables	80	129	147	80
Impairment losses on long-lived assets	52	295	124	98
(Gain) loss on sale of property and equipment, net	(133)	(115)	4	(24)
(Gain) loss on marketable securities and other investments, net	(163)	(200)	(418)	(445)
Equity in earnings of associated companies, less dividend received	(174)	(332)	(321)	(444)
(Increase) decrease in receivables	(1,083)	(2,460)	(2,676)	(924)
(Increase) decrease in inventories	(34)	(908)	(966)	(875)
Increase (decrease) in payables	620	1,397	1,464	1,069
Other, net	(25)	355	(531)	133
<b>Net cash provided by (used in) operating activities</b>	<b>618</b>	<b>(208)</b>	<b>(628)</b>	<b>1,912</b>
<b>Investing activities:</b>				
Changes in:				
Property, equipment and other assets	(683)	(613)	(250)	(2,739)
Marketable securities and investments	768	(716)	(1,623)	(2,502)
Loans and other receivables	489	844	446	635
Time deposits	5	(73)	13	74
<b>Net cash (used in) provided by investing activities</b>	<b>579</b>	<b>(558)</b>	<b>(1,414)</b>	<b>(4,531)</b>
<b>Free Cash Flows:</b>	<b>1,197</b>	<b>(767)</b>	<b>(2,042)</b>	<b>(2,619)</b>
<b>Financing activities:</b>				
Changes in:				
Short-term debt	(1,758)	(569)	1,154	(281)
Long-term debt	1,609	742	1,772	2,400
Proceeds from issuance of common stock	-	986	-	-
Cash dividends paid	(85)	(91)	(221)	(362)
Acquisition of treasury stock, net	(8)	(22)	(2)	(1)
Other, net	5	112	(81)	6
<b>Net cash provided by (used in) financing activities</b>	<b>(236)</b>	<b>1,158</b>	<b>2,621</b>	<b>1,761</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(49)</b>	<b>(8)</b>	<b>83</b>	<b>44</b>
<b>Effect of the change in the reporting period of subsidiaries and associated companies</b>	<b>-</b>	<b>-</b>	<b>19</b>	<b>38</b>
<b>Net decrease in cash and cash equivalents included in assets held for sale</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(76)</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>912</b>	<b>383</b>	<b>681</b>	<b>(852)</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>3,244</b>	<b>4,156</b>	<b>4,539</b>	<b>5,220</b>
<b>Cash and cash equivalents, end of period</b>	<b>4,156</b>	<b>4,539</b>	<b>5,220</b>	<b>4,368</b>

## 6-2. Consolidated Statements of Cash Flows

(100 millions of yen)

	FY2007	FY2008	FY2009	FY2010 (U.S.GAAP)
<b>Operating activities:</b>				
Net income	2,478	2,233	1,615	2,124
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	1,466	1,575	1,662	1,615
Provision for doubtful receivables	111	175	198	164
Impairment losses on long-lived assets	135	147	47	52
(Gain) loss on sale of property and equipment, net	(35)	4	(98)	(22)
Gain on marketable securities and other investments, net	(949)	(45)	(329)	(138)
Equity in earnings of associated companies, less dividends received	(170)	(387)	(423)	(285)
(Increase) decrease in receivables	(36)	3,796	761	(925)
(Increase) decrease in inventories	(414)	(1,312)	1,575	(700)
(Decrease) increase in payables	700	(2,652)	701	(4)
Other, net	(49)	(46)	(604)	542
<b>Net cash provided by operating activities</b>	<b>3,237</b>	<b>3,488</b>	<b>5,104</b>	<b>2,422</b>
<b>Investing activities:</b>				
Changes in:				
Property, equipment and other assets	(4,330)	(2,687)	(1,645)	(1,814)
Marketable securities and investments	(268)	(436)	415	(2,759)
Loans and other receivables	1,624	518	636	(402)
Time deposits	(7)	(9)	0	(23)
<b>Net cash used in investing activities</b>	<b>(2,980)</b>	<b>(2,615)</b>	<b>(594)</b>	<b>(4,998)</b>
<b>Free Cash Flows:</b>	<b>256</b>	<b>873</b>	<b>4,510</b>	<b>(2,576)</b>
<b>Financing activities:</b>				
Changes in:				
Short-term debt	382	2,350	(3,382)	(1,033)
Long-term debt	889	(1,418)	2,299	3,103
Cash dividends paid	(449)	(488)	(300)	(388)
Payment to and from noncontrolling interests and others, net	(743)	(502)	(118)	(42)
<b>Net cash provided by (used in) financing activities</b>	<b>79</b>	<b>(58)</b>	<b>(1,501)</b>	<b>1,640</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(158)</b>	<b>(269)</b>	<b>15</b>	<b>(160)</b>
<b>Net increase in cash and cash equivalents included in assets held for sale</b>	<b>23</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>200</b>	<b>545</b>	<b>3,025</b>	<b>(1,095)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>4,368</b>	<b>4,568</b>	<b>5,114</b>	<b>8,138</b>
<b>Cash and cash equivalents, end of period</b>	<b>4,568</b>	<b>5,114</b>	<b>8,138</b>	<b>7,043</b>

### Notes)

(1) The Companies adopted ASC 810 "Consolidation" (formerly SFAS 160) since FY2009. FY2007 and FY2008 amounts are reclassified to conform to ASC 810.

(2) We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011.

For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

### 6-3. Consolidated Statements of Cash Flows (IFRS)

(100 millions of yen)

	FY2009 full year	FY2010 full year	FY2011 full year
<b>Operating activities:</b>			
Profit for the year	1,694	2,098	2,637
Adjustments to reconcile profit for the year to net cash from operating activities:			
Depreciation and amortization	1,651	1,606	1,551
Impairment losses on long-lived assets	100	199	133
Finance (income) costs, net	(222)	(14)	(109)
Share of profit of investments accounted for using the equity method	(744)	(956)	(1,106)
(Gain) loss on sale of property, plant and equipment, net	(94)	(22)	(44)
Income tax expense	526	707	777
(Increase) decrease in inventories	1,565	(721)	(326)
(Increase) decrease in trade and other receivables	1,298	(466)	(815)
(Increase) decrease in prepaid expenses	22	(107)	(35)
(Decrease) increase in trade and other payables	652	(27)	(58)
Other, net	(1,410)	(100)	(700)
<b>Net cash from operating activities</b>	<b>5,038</b>	<b>2,195</b>	<b>1,904</b>
<b>Investing activities:</b>			
Changes in:			
Property, plant, equipment and other assets	(667)	(736)	(500)
Marketable securities and investments	414	(2,778)	257
Loans receivables	(263)	(1,180)	(114)
<b>Net cash used in investing activities</b>	<b>(516)</b>	<b>(4,694)</b>	<b>(357)</b>
<b>Free Cash Flows:</b>	<b>4,523</b>	<b>(2,499)</b>	<b>1,547</b>
<b>Financing activities:</b>			
Changes in:			
Short-term debt	(3,382)	(1,110)	721
Long-term debt	2,293	3,098	(478)
Cash dividends paid	(300)	(388)	(550)
Payment to and from non-controlling interests and others, net	(124)	(42)	(26)
<b>Net cash (used in) from financing activities</b>	<b>(1,513)</b>	<b>1,559</b>	<b>(333)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>3,010</b>	<b>(940)</b>	<b>1,214</b>
<b>Cash and cash equivalents at the beginning of year</b>	<b>5,118</b>	<b>8,143</b>	<b>7,043</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>16</b>	<b>(160)</b>	<b>(38)</b>
<b>Cash and cash equivalents at the end of year</b>	<b>8,143</b>	<b>7,043</b>	<b>8,219</b>

Note) We prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") from the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

**7-1. Quarterly Information**

(100 millions of yen)

	FY2007				FY2008				FY2009				FY2010 (U.S.GAAP)			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
<b>Revenues:</b>																
Sales of tangible products	6,458	6,843	6,572	10,534	7,511	7,976	6,949	5,897	5,264	5,703	5,959	6,440	6,217	6,055	6,331	6,651
Sales of services and others	1,525	1,613	1,884	1,280	1,735	1,992	1,626	1,430	1,385	1,432	1,391	1,267	1,536	1,399	1,388	1,444
<b>Total revenues</b>	<b>7,983</b>	<b>8,456</b>	<b>8,456</b>	<b>11,814</b>	<b>9,246</b>	<b>9,968</b>	<b>8,575</b>	<b>7,326</b>	<b>6,649</b>	<b>7,135</b>	<b>7,350</b>	<b>7,707</b>	<b>7,753</b>	<b>7,454</b>	<b>7,718</b>	<b>8,095</b>
<b>Cost:</b>																
Cost of tangible products sold	(5,345)	(5,589)	(5,377)	(9,205)	(6,165)	(6,500)	(5,718)	(5,046)	(4,321)	(4,666)	(4,894)	(5,114)	(5,000)	(4,905)	(5,075)	(5,360)
Cost of services and others	(413)	(420)	(710)	(304)	(543)	(610)	(569)	(612)	(526)	(529)	(552)	(444)	(566)	(475)	(469)	(536)
<b>Total cost</b>	<b>(5,758)</b>	<b>(6,009)</b>	<b>(6,087)</b>	<b>(9,509)</b>	<b>(6,708)</b>	<b>(7,110)</b>	<b>(6,288)</b>	<b>(5,658)</b>	<b>(4,847)</b>	<b>(5,195)</b>	<b>(5,446)</b>	<b>(5,558)</b>	<b>(5,565)</b>	<b>(5,380)</b>	<b>(5,544)</b>	<b>(5,896)</b>
<b>Gross profit</b>	<b>2,225</b>	<b>2,447</b>	<b>2,368</b>	<b>2,305</b>	<b>2,538</b>	<b>2,859</b>	<b>2,287</b>	<b>1,668</b>	<b>1,802</b>	<b>1,940</b>	<b>1,905</b>	<b>2,149</b>	<b>2,188</b>	<b>2,074</b>	<b>2,174</b>	<b>2,199</b>
<b>Other income (expenses):</b>																
Selling, general and administrative expenses	(1,575)	(1,717)	(1,658)	(1,744)	(1,677)	(1,695)	(1,631)	(1,540)	(1,575)	(1,586)	(1,583)	(1,650)	(1,591)	(1,608)	(1,598)	(1,677)
Provision for doubtful receivables	(21)	(27)	(28)	(35)	(23)	(72)	(19)	(60)	(28)	(16)	(34)	(120)	(14)	(20)	(25)	(105)
Gain (loss) on property and equipment, net	1	(1)	0	(100)	9	(2)	(5)	(154)	(1)	1	9	42	4	1	15	(50)
Interest income	83	59	72	69	60	58	64	35	42	50	37	25	29	43	31	33
Interest expense	(186)	(172)	(200)	(153)	(144)	(141)	(154)	(137)	(108)	(106)	(89)	(92)	(79)	(79)	(70)	(63)
Dividends	68	15	43	26	81	3	46	16	55	11	24	23	44	9	32	15
Gain (loss) on marketable securities and other investments, net	161	74	539	176	6	53	23	(37)	26	(3)	319	(13)	50	59	(2)	31
Equity in earnings of associated companies, net	57	193	212	107	316	206	277	100	123	243	161	235	259	201	260	202
Other, net	(3)	7	(10)	(1)	2	(5)	0	(13)	5	10	25	(25)	6	(3)	(1)	(37)
<b>Total other income (expenses)</b>	<b>(1,414)</b>	<b>(1,569)</b>	<b>(1,031)</b>	<b>(1,655)</b>	<b>(1,371)</b>	<b>(1,596)</b>	<b>(1,399)</b>	<b>(1,790)</b>	<b>(1,461)</b>	<b>(1,396)</b>	<b>(1,130)</b>	<b>(1,576)</b>	<b>(1,293)</b>	<b>(1,396)</b>	<b>(1,359)</b>	<b>(1,652)</b>
Income before income taxes	811	878	1,337	650	1,167	1,263	888	(121)	341	544	774	573	895	678	816	547
Income taxes	(281)	(252)	(443)	(222)	(350)	(410)	(316)	112	(77)	(157)	(197)	(186)	(221)	(212)	(191)	(188)
Net income	530	626	894	428	817	853	573	(9)	264	387	577	387	674	466	625	359
Net income attributable to noncontrolling interests	(16)	(20)	(33)	(19)	(36)	(31)	(17)	2	(14)	(16)	(15)	(17)	(28)	(23)	(28)	(17)
<b>Net income attributable to Sumitomo Corporation</b>	<b>514</b>	<b>606</b>	<b>861</b>	<b>409</b>	<b>781</b>	<b>822</b>	<b>555</b>	<b>(7)</b>	<b>250</b>	<b>371</b>	<b>562</b>	<b>370</b>	<b>646</b>	<b>443</b>	<b>596</b>	<b>342</b>
<b>Basic Profit</b>	<b>420</b>	<b>566</b>	<b>581</b>	<b>404</b>	<b>822</b>	<b>845</b>	<b>638</b>	<b>126</b>	<b>251</b>	<b>425</b>	<b>335</b>	<b>503</b>	<b>607</b>	<b>460</b>	<b>595</b>	<b>501</b>
Total trading transactions	27,533	29,420	29,276	28,616	28,490	32,352	25,799	20,858	18,758	19,078	18,261	21,575	20,245	20,877	20,838	21,543
Operating income	629	703	682	526	838	1,092	637	68	199	338	288	379	582	446	551	417

## 7-2. Quarterly Information (IFRS)

(100 millions of yen)

	FY2010				FY2011			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
<b>Revenues:</b>								
Sales of tangible products	6,218	6,075	6,311	6,651	6,490	6,312	6,220	6,548
Sales of services and others	1,513	1,391	1,401	1,442	1,730	1,896	1,593	1,820
<b>Total revenues</b>	<b>7,730</b>	<b>7,466</b>	<b>7,712</b>	<b>8,094</b>	<b>8,221</b>	<b>8,208</b>	<b>7,813</b>	<b>8,368</b>
<b>Cost:</b>								
Cost of tangible products sold	(4,998)	(4,922)	(5,042)	(5,360)	(5,203)	(5,098)	(4,956)	(5,412)
Cost of services and others	(564)	(454)	(485)	(537)	(709)	(716)	(604)	(724)
<b>Total cost</b>	<b>(5,562)</b>	<b>(5,376)</b>	<b>(5,527)</b>	<b>(5,897)</b>	<b>(5,912)</b>	<b>(5,814)</b>	<b>(5,560)</b>	<b>(6,136)</b>
<b>Gross profit</b>	<b>2,169</b>	<b>2,090</b>	<b>2,185</b>	<b>2,196</b>	<b>2,308</b>	<b>2,394</b>	<b>2,253</b>	<b>2,233</b>
<b>Other income (expenses):</b>								
Selling, general and administrative expenses	(1,621)	(1,615)	(1,610)	(1,761)	(1,650)	(1,686)	(1,665)	(1,864)
Impairment losses on long-lived assets	(0)	(0)	(0)	(198)	-	(9)	(8)	(116)
Gain (loss) on sale of property, plant and equipment, net	4	1	16	1	4	(8)	7	40
Other, net	6	(3)	(1)	(24)	16	(3)	(3)	(46)
<b>Total other income (expenses)</b>	<b>(1,611)</b>	<b>(1,617)</b>	<b>(1,595)</b>	<b>(1,982)</b>	<b>(1,630)</b>	<b>(1,706)</b>	<b>(1,668)</b>	<b>(1,985)</b>
<b>Operating profit</b>	<b>558</b>	<b>473</b>	<b>590</b>	<b>214</b>	<b>678</b>	<b>688</b>	<b>585</b>	<b>248</b>
<b>Finance income (costs):</b>								
Interest income	30	44	31	35	37	26	35	41
Interest expense	(88)	(85)	(73)	(74)	(77)	(77)	(69)	(66)
Dividends	44	9	32	15	44	21	27	20
Gain (loss) on securities and other investments, net	39	52	35	(31)	143	24	112	(132)
<b>Finance income (costs), net</b>	<b>25</b>	<b>20</b>	<b>25</b>	<b>(56)</b>	<b>147</b>	<b>(6)</b>	<b>106</b>	<b>(138)</b>
Share of profit of investments accounted for using the equity method	260	226	263	207	275	320	230	282
Profit before tax	843	719	877	366	1,100	1,002	920	392
Income tax expense	(200)	(193)	(179)	(135)	(210)	(293)	(204)	(70)
<b>Profit for the period</b>	<b>642</b>	<b>527</b>	<b>698</b>	<b>231</b>	<b>890</b>	<b>710</b>	<b>716</b>	<b>322</b>
Profit for the period attributable to:								
Owners of the parent	614	503	673	212	836	679	676	316
Non-controlling interests	28	23	25	19	54	30	40	6
<b>Other comprehensive income:</b>								
Exchange differences on translating foreign operations	(304)	(428)	(190)	46	27	(551)	(636)	485
Financial assets measured at fair value through other comprehensive income	(405)	26	40	(56)	(0)	(235)	(136)	358
Cash-flow hedges	(23)	24	10	38	(7)	(29)	13	44
Actuarial gains (losses) on defined benefit pension plans	(64)	12	15	(102)	(6)	(36)	(94)	16
Share of other comprehensive income of investments accounted for using the equity method	1	(36)	(10)	41	1	2	(61)	106
<b>Other comprehensive income, net of tax</b>	<b>(796)</b>	<b>(402)</b>	<b>(136)</b>	<b>(33)</b>	<b>14</b>	<b>(849)</b>	<b>(915)</b>	<b>1,010</b>
<b>Comprehensive income for the period</b>	<b>(153)</b>	<b>125</b>	<b>563</b>	<b>198</b>	<b>903</b>	<b>(140)</b>	<b>(199)</b>	<b>1,331</b>
Comprehensive income for the period attributable to:								
Owners of the parent	(183)	115	547	186	854	(171)	(201)	1,319
Non-controlling interests	30	11	16	12	50	32	2	13
<b>Total trading transactions</b>	<b>20,245</b>	<b>20,877</b>	<b>20,837</b>	<b>21,535</b>	<b>20,434</b>	<b>21,290</b>	<b>20,231</b>	<b>20,775</b>
<b>Basic Profit</b>	<b>583</b>	<b>499</b>	<b>611</b>	<b>512</b>	<b>681</b>	<b>712</b>	<b>593</b>	<b>530</b>

## 8-1. Segment Information

(100 millions of yen)

	Gross profit						Share of profit of investments accounted for using the equity method *1						Profit for the year attributable to owners of the parent *1					
	FY2007	FY2008	FY2009	FY2010		FY2011	FY2007	FY2008	FY2009	FY2010		FY2011	FY2007	FY2008	FY2009	FY2010		FY2011
				(U.S.GAAP)	(IFRS)					(U.S.GAAP)	(IFRS)					(U.S.GAAP)	(IFRS)	
Metal Products	803	864	541	661	661	668	90	88	29	59	60	50	292	297	91	160	182	154
Transportation & Construction Systems	1,577	1,556	1,308	1,463	1,457	1,471	71	77	84	107	107	116	416	293	181	269	263	296
Infrastructure	410	404	313	230	233	312	68	76	65	58	55	44	189	165	128	52	40	100
Media, Network & Lifestyle Retail	1,687	1,764	1,766	1,828	1,832	2,211	93	100	100	158	158	182	138	85	164	198	240	298
Mineral Resources, Energy, Chemical & Electronics	940	919	846	1,106	1,113	1,128	28	370	344	328	324	415	367	432	646	682	656	898
General Products & Real Estate	1,220	1,111	1,014	984	991	1,002	20	17	7	36	36	46	195	131	162	155	96	197
New Industry Development & Cross-function	318	269	235	304	304	278	9	38	63	73	110	113	51	(16)	2	88	130	146
Domestic Regional Business Units and Offices	437	426	351	386	388	377	5	10	9	8	8	9	90	69	25	45	39	50
Overseas Subsidiaries and Branches	2,008	2,117	1,536	1,759	1,764	1,790	121	120	53	94	92	137	456	486	229	370	350	489
Corporate and Eliminations	(53)	(77)	(113)	(86)	(103)	(48)	64	3	7	1	7	(6)	195	209	(77)	7	5	(121)
Consolidated	9,345	9,352	7,795	8,635	8,640	9,188	569	900	761	922	956	1,106	2,389	2,151	1,552	2,027	2,002	2,507

	Total assets (As of March 31)						Basic profit *2					
	FY2007	FY2008	FY2009	FY2010		FY2011	FY2007	FY2008	FY2009	FY2010		FY2011
				(U.S.GAAP)	(IFRS)					(U.S.GAAP)	(IFRS)	
Metal Products	7,555	6,455	6,092	6,318	6,351	6,384	295	315	86	189	190	180
Transportation & Construction Systems	16,049	14,514	13,993	13,261	13,109	9,008	353	351	250	387	382	386
Infrastructure	4,788	4,825	5,214	5,493	5,449	5,631	160	163	98	50	48	82
Media, Network & Lifestyle Retail	6,756	6,969	6,971	7,762	7,777	10,316	191	175	146	228	232	273
Mineral Resources, Energy, Chemical & Electronics	11,132	9,680	10,792	11,556	11,504	11,713	134	559	495	667	667	768
General Products & Real Estate	7,420	7,222	7,475	7,170	6,965	7,716	183	153	122	143	147	183
New Industry Development & Cross-function	4,495	5,815	5,546	5,871	5,973	5,497	61	38	49	81	117	100
Domestic Regional Business Units and Offices	4,801	4,091	3,535	3,531	3,545	4,196	77	74	36	62	63	60
Overseas Subsidiaries and Branches	10,007	12,032	11,178	11,617	11,555	11,520	405	530	198	346	347	427
Corporate and Eliminations	2,711	(1,420)	583	114	77	288	113	72	34	10	11	57
Consolidated	75,714	70,182	71,378	72,693	72,305	72,268	1,971	2,430	1,514	2,164	2,205	2,515

### Notes

(1) We reclassified the historical data into the new segments, according to the reorganization of Business Units.

However, the figures of "New Industry Development & Cross-function" from FY2007 to FY2009 are the results of the former "Financial & Logistics".

(2) We prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") from the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011. For readers' convenience, we disclose the consolidated financial information based on U.S.GAAP and IFRSs for the fiscal year ended March 31, 2011.

\*1 Under accounting principles generally accepted in the United States of America ("U.S.GAAP"), "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net" and "Profit attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation."

\*2 Calculation: (Gross profit-Selling, general and administrative expenses (excluding provision for doubtful receivables)-Interest expenses, net of interest income+Dividends) x 59% (to take into account income taxes)+ Share of profit of investments accounted for using the equity method

**8-2. Quarterly Segment Information (IFRS)**

(100 millions of yen)

	Gross profit								Share of profit of investments accounted for using the equity method								Profit for the period attributable to owners of the parent							
	FY2010				FY2011				FY2010				FY2011				FY2010				FY2011			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Metal Products	172	156	163	170	157	160	180	172	17	16	16	10	16	14	14	7	56	39	46	41	45	39	58	11
Transportation & Construction Systems	362	395	376	325	374	409	326	363	30	29	34	14	25	30	33	29	94	101	110	(42)	98	78	83	37
Infrastructure	50	58	55	71	56	54	84	118	12	14	14	14	6	14	16	8	7	7	4	23	12	10	33	45
Media, Network & Lifestyle Retail	435	441	480	475	515	540	567	589	46	33	34	45	52	50	42	39	56	33	108	42	92	56	141	9
Mineral Resources, Energy, Chemical & Electronics	342	193	297	281	313	387	275	153	78	84	88	73	91	138	60	125	223	139	182	112	280	372	167	79
General Products & Real Estate	239	237	226	289	299	212	232	258	14	9	8	5	16	13	8	9	39	31	26	(0)	77	21	34	64
New Industry Development & Cross-function	71	68	76	88	76	64	78	60	41	13	36	20	32	23	29	29	41	23	47	19	55	20	44	27
Domestic Regional Business Units and Offices	88	97	100	102	80	95	93	108	3	2	2	0	2	2	2	3	11	15	17	(4)	8	14	14	15
Overseas Subsidiaries and Branches	433	455	434	443	454	479	442	415	14	27	28	24	48	29	28	32	90	115	112	33	138	135	141	76
Corporate and Eliminations	(23)	(10)	(22)	(48)	(17)	(6)	(22)	(4)	4	(1)	3	2	(12)	7	(2)	1	(4)	0	20	(10)	31	(66)	(39)	(47)
Consolidated	2,169	2,090	2,185	2,196	2,308	2,394	2,253	2,233	260	226	263	207	275	320	230	282	614	503	673	212	836	679	676	316

	Operating profit*1								Basic profit								Total assets							
	FY2010				FY2011				FY2010				FY2011				FY2010				FY2011			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	As of Jun 30, 2010	As of Sep 30, 2010	As of Dec 31, 2010	As of Mar 31, 2011	As of Jun 30, 2011	As of Sep 30, 2011	As of Dec 31, 2011	As of Mar 31, 2012
Metal Products	69	49	57	49	50	49	71	25	59	43	48	40	46	40	56	39	5,891	5,967	6,324	6,351	6,112	6,234	6,247	6,384
Transportation & Construction Systems	105	131	110	(37)	116	154	73	(5)	101	118	106	57	101	109	90	86	13,887	13,296	13,239	13,109	13,155	12,761	12,471	9,008
Infrastructure	(6)	(1)	(7)	(9)	3	(12)	24	48	10	11	9	18	9	7	30	36	4,957	5,176	5,221	5,449	5,259	5,338	5,191	5,631
Media, Network & Lifestyle Retail	32	25	61	47	56	57	75	25	57	39	65	70	73	77	66	57	7,600	7,661	7,787	7,777	10,090	9,926	10,252	10,316
Mineral Resources, Energy, Chemical & Electronics	207	66	169	115	189	252	153	(39)	200	122	188	157	204	284	148	131	10,030	10,197	11,575	11,504	11,880	11,753	11,369	11,713
General Products & Real Estate	51	53	45	(4)	114	17	65	103	35	31	29	52	77	24	39	44	6,711	6,710	6,842	6,965	6,752	6,824	6,907	7,716
New Industry Development & Cross-function	4	4	6	23	10	(5)	5	(11)	40	14	37	26	34	19	29	18	5,713	5,694	5,803	5,973	6,244	6,488	5,734	5,497
Domestic Regional Business Units and Offices	15	26	28	21	10	24	22	28	12	16	18	17	7	14	15	24	3,425	3,467	3,678	3,545	3,491	3,757	3,964	4,196
Overseas Subsidiaries and Branches	117	127	118	44	135	157	133	103	78	101	90	79	126	117	107	76	10,459	10,708	10,660	11,555	11,727	11,212	11,339	11,520
Corporate and Eliminations	(35)	(6)	2	(34)	(5)	(4)	(36)	(29)	(9)	3	21	(5)	3	21	13	20	1,312	1,530	809	77	(244)	432	802	288
Consolidated	558	473	590	214	678	688	585	248	583	499	611	512	681	712	593	530	69,985	70,407	71,938	72,305	74,467	74,723	74,276	72,268

\*1 "Operating profit" includes "impairment losses on long-lived assets" and "gain (loss) on sale of property, plant and equipment, net", etc. It is not to be construed as equivalent to, or a substitute for, "operating income" in a manner customarily used in Japan.

**9. Number of subsidiaries and associated companies**

(Number of companies)

	FY2005			FY2006			FY2007			FY2008			FY2009 (U.S.GAAP)			FY2010 (IFRS)			FY2011		
	Consolidated subsidiaries	Associated companies	Total	Consolidated subsidiaries	Associated companies	Total	Consolidated subsidiaries	Associated companies	Total	Consolidated subsidiaries	Associated companies	Total	Consolidated subsidiaries	Associated companies	Total	Consolidated subsidiaries	Associated companies	Total	Consolidated subsidiaries	Associated companies	Total
Japan	185	76	261	196	72	268	177	60	237	155	58	213	146	53	199	142	51	193	139	54	193
Overseas	441	173	614	453	177	630	424	172	596	402	171	573	420	168	588	434	161	595	421	176	597
Total	626	249	875	649	249	898	601	232	833	557	229	786	566	221	787	576	212	788	560	230	790

**10. Number of subsidiaries and associated companies in black/red**

(Number of companies)

	FY2005			FY2006			FY2007			FY2008			FY2009 (U.S.GAAP)			FY2010 (IFRS)			FY2011		
	Black	Red	Total	Black	Red	Total	Black	Red	Total	Black	Red	Total	Black	Red	Total	Black	Red	Total	Black	Red	Total
Japan	218	43	261	231	37	268	197	40	237	161	52	213	147	52	199	156	37	193	167	26	193
Overseas	494	120	614	552	78	630	525	71	596	475	98	573	492	96	588	501	94	595	512	85	597
Total	712	163	875	783	115	898	722	111	833	636	150	786	639	148	787	657	131	788	679	111	790

Profit-making company ratio (81%) (87%) (87%) (81%) (81%) (83%) (86%)

**11. Equity in earnings of subsidiaries and associated companies by Segment**

(100 millions of yen)

	FY2008			FY2009 (U.S.GAAP)			FY2010 (IFRS)			FY2011		
	Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total
Metal Products	199	(38)	161	66	(41)	25	121	(9)	112	128	(21)	108
Transportation & Construction Systems	339	(32)	307	317	(67)	249	379	(87)	292	413	(40)	373
Infrastructure	202	(8)	194	169	(6)	163	90	(16)	74	172	(6)	166
Media, Network & Lifestyle Retail	235	(25)	210	259	(36)	223	324	(27)	297	391	(28)	363
Mineral Resources, Energy, Chemical & Electronics	712	(128)	584	678	(54)	624	836	(25)	811	946	(22)	925
General Products & Real Estate	74	(37)	36	101	(35)	65	104	(10)	94	113	(10)	103
New Industry Development & Cross-function*	115	(44)	71	137	(23)	114	180	(10)	170	211	(4)	207
Domestic Regional Business Units and Offices	48	(15)	33	28	(15)	13	39	(6)	32	40	(5)	35
Overseas Subsidiaries and Branches	501	(3)	498	259	(22)	237	360	(3)	357	502	(12)	490
Other	22	(4)	18	23	(9)	14	13	(2)	11	9	(3)	7
Total	2,447	(334)	2,112	2,036	(308)	1,728	2,446	(197)	2,249	2,926	(149)	2,777

\*The figures of "New Industry Development &amp; Cross-function" for FY2008 and FY2009 represent the results of "Financial &amp; Logistics".

**12. Profits and losses by subsidiaries and associated companies**

(100 millions of yen)

		FY2005			FY2006			FY2007			FY2008			FY2009 (U.S.GAAP)			FY2010 (IFRS)			FY2011		
		Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total
Japan	Consolidated subsidiaries	328	(45)	283	448	(4)	444	537	(58)	478	418	(106)	312	318	(114)	204	384	(51)	333	440	(43)	397
	Associated companies	229	(6)	222	300	(9)	291	249	(12)	237	271	(7)	264	318	(7)	311	426	(5)	421	522	(6)	516
	Total	556	(51)	505	748	(13)	734	785	(70)	715	690	(113)	576	636	(121)	515	811	(56)	754	963	(49)	914
Overseas	Consolidated subsidiaries	822	(72)	750	1,009	(156)	853	1,198	(152)	1,046	1,295	(202)	1,094	1,194	(161)	1,033	1,478	(132)	1,346	1,680	(86)	1,594
	Associated companies	106	(13)	93	141	(12)	129	203	(238)	(35)	462	(19)	442	206	(26)	180	158	(8)	149	284	(14)	270
	Total	929	(85)	843	1,151	(168)	983	1,401	(390)	1,011	1,757	(221)	1,536	1,400	(187)	1,213	1,635	(140)	1,495	1,964	(100)	1,864
Total	Consolidated subsidiaries	1,150	(117)	1,033	1,457	(161)	1,297	1,734	(210)	1,524	1,714	(308)	1,405	1,512	(275)	1,237	1,862	(183)	1,679	2,120	(129)	1,991
	Associated companies	335	(20)	315	441	(21)	420	452	(250)	202	733	(26)	707	524	(33)	491	584	(13)	571	806	(20)	786
	Total	1,485	(137)	1,348	1,898	(181)	1,717	2,186	(461)	1,726	2,447	(334)	2,112	2,036	(308)	1,728	2,446	(197)	2,249	2,926	(149)	2,777