

IR Supplemental Material

Consolidated Annual Results for FY2012

(Year ended March 31, 2013)

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May 2, 2013

Sumitomo Corporation

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results

Sumitomo Corporation

Unit: billion of yen (rounded to the nearest 100 million)

	New segment ^{*1}	Shares in equity (as of March 31, 2013) (%)	Main Business	Equity in earnings		
				FY2011 Results	FY2012 Results	FY2013 Forecasts
Metal Products						
ERYNGIUM Ltd.		*100.00	Manufacture, processing and distribution of speciality metals for OCTG market	3.9	4.5	5.0
SC Pipe Services Inc.		100.00	Investment in pipe manufacturing and sales company in the U.S.	2.8	2.6	3.2
Sumisho Metalex Corporation		*100.00	Sale of non-ferrous metal products, materials for home heat solution	1.0	1.1	1.0
Asian Steel Company Ltd.		100.00	Shearing, slitting, and sale of steel plates in Southeast Asia	0.4	0.1	0.4
Transportation & Construction Systems						
Sumitomo Mitsui Auto Service Company, Limited ^{*2}		46.00	Leasing of motor vehicles	6.7	4.1	3.3
P.T. Oto Multiartha ^{*3,4}		*100.00	Financing of automobiles in Indonesia	1.6	3.2	3.0
P.T. Summit Oto Finance ^{*3,4}		*100.00	Financing of motorcycles in Indonesia	0.2	1.5	1.8
Infrastructure						
Perennial Power Holdings Inc.	Environment & Infrastructure	*100.00	Development, ownership and management of power plant in the U.S.	1.0	2.0	0.7
MobiCom Corporation ^{*4}	Media, Network, Lifestyle Related Goods & Services	33.98	Integrated telecommunication service in Mongolia	1.6	1.6	1.5
Sumisho Machinery Trade Corporation	Environment & Infrastructure	*100.00	Trading of machinery, equipment and automobiles	0.9	1.2	1.0
Media, Network & Lifestyle Retail						
Jupiter Telecommunications Co., Ltd. ^{*5}	Media, Network, Lifestyle Related Goods & Services	40.46	Operation of multiple cable TV systems (MSO) and channels (MCO)	14.4	17.7	-
SCSK Corporation ^{*6}		50.82	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales	6.5	9.4	5.5
Jupiter Shop Channel Co., Ltd. ^{*7}		50.00	Operation of TV shopping channel	12.0	8.3	6.2
Summit, Inc.		*100.00	Supermarket chain	1.8	1.1	0.8
Sumisho Brand Management Corporation		*100.00	Import, designing and sales of the German luxury line of Chenille fabrics brand "FEILER" and women's apparel and accessories brand, "NARA CAMICIE"	0.5	0.9	1.0
Mineral Resources, Energy, Chemical & Electronics						
2 silver, zinc and lead business companies in Bolivia ^{*4}		*100.00	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia	16.0	12.4	9.5
Oresteel Investments (Proprietary) Limited		*49.00	Investment in Assmang iron ore and manganese mine in South Africa	13.5	9.5	10.9
Iron ore mining business in Brazil		*-	Iron ore mining business in Brazil	7.6	6.9	4.0
LNG Japan Corporation		50.00	Trading of LNG, investment and financing related to LNG business	2.2	5.5	3.6
SC Minerals America, Inc.		*100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile	5.8	4.3	5.9
2 companies with oil field interests in the North Sea		*-	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	3.4	3.2	2.0
SMM Cerro Verde Netherlands B.V.		20.00	Investment in the Cerro Verde copper mine in Peru	3.5	2.4	2.3
Companies related to coal business in Australia		*-	Investment in coal mines in Australia	19.9	1.4	1.0
Sumitomo Shoji Chemicals Co., Ltd.		*100.00	Sale and trade of chemicals and plastics	1.2	1.3	1.3
SC Mineral Resources Pty. Ltd.		*100.00	Investment in the Northparkes copper mine in Australia	0.9	1.1	0.8
Nusa Tenggara Mining Corporation		74.28	Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia	15.1	(0.7)	0.8
Nickel mining and refining business in Madagascar		-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(0.4)	(0.8)	(3.5)
General Products & Real Estate						
TBC Corporation	Media, Network, Lifestyle Related Goods & Services	*100.00	Retail and wholesale of tires in the U.S.	4.7	0.8	3.0
Summit Grain Investment (Australia) Pty. Ltd.		*100.00	Grain accumulation and investment in grain storage and export terminal operating business	0.7	0.7	1.4
2 companies in the banana business		*-	Import and sale of fruits and vegetables	2.0	(0.4)	1.1
New Industry Development & Cross-function						
Sumitomo Mitsui Finance and Leasing Company, Limited	Transportation & Construction Systems	*40.00	Finance & Lease	12.6	14.8	13.6
Sumisho Aircraft Asset Management B.V. ^{*8}		*-	Aircraft operating lease	0.4	0.4	-
Overseas						
Sumitomo Corporation of America		100.00	Export, import, wholesale	27.8	26.6	21.9
Sumitomo Corporation Asia Pte. Ltd.		100.00	Export, import, wholesale	5.2	8.0	8.3
Sumitomo Corporation Europe Holding Limited		100.00	Export, import, wholesale	7.3	7.3	7.7
Total 9 subsidiaries in China		100.00	Export, import, wholesale	3.5	1.2	2.6
Sumitomo Australia Pty Ltd		100.00	Export, import, wholesale	1.2	0.6	0.2

Notes)

(*) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

(^{*1}) On April 1, 2013, having strategically reviewed our seven existing business units from the perspective of business fields and functions, we consolidated them into five.

(^{*2}) At the end of February, 2012, we sold 20% of our shares in Sumitomo Mitsui Auto Service Company to Hitachi Capital Corporation, a parent company of Hitachi Capital Auto Lease Corporation based on business alliance and capital tie-up.

(^{*3}) In March, 2013, our shares in P.T. Oto Multiartha and P.T. Summit Oto Finance were increased to 100%.

(^{*4}) We changed these companies consolidating periods, the results and forecasts show equity in earnings for the period of FY2011 Jan.-Dec., FY2012 Jan.-Dec. and FY2013 Apr.-Mar. respectively.

(^{*5}) We refrain from disclosing forecasts of FY2013 according to the release of Jupiter Telecommunications Co., Ltd.

(^{*6}) On October 1, 2011, Sumisho Computer Systems Corporation (SCS) and CSK Corporation were merged into newly established SCSK Corporation. The figures of SCSK are calculated by adding consolidation adjustments to the figures announced by SCSK Corporation.

(^{*7}) At the end of July, 2012, we sold 50% of our shares in Jupiter Shop Channel to Bain Capital Group.

(^{*8}) In March, 2013, Sumisho Aircraft Asset Management B.V. was integrated into SMBC Aviation Capital, the joint venture company with Sumitomo Mitsui Finance and Leasing Company.

Performance Overview

Metal Products

Performance Overview

[FY12 Result: 14.9 billion yen]
(0.5 billion yen decrease from FY11)

• **Steel sheets**

Overseas steel service center:
 decreased due to Chinese economy slowdown
 and European sovereign debt issues

• **Tubular products**

North America: stable

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	66.8	64.7
Operating profit	19.5	17.7
Share of profit of investments accounted for using the equity method	5.0	5.6
Profit for the year attributable to owners of the parent	15.4	14.9
		1Q:4.0 2Q:3.1 3Q:4.0 4Q:3.8
Total assets	638.4	668.4

[Investments and Replacements in $f(x)$]

- Participated in manufacture & supply of rolled aluminum sheet business in the U.S. (Aug, 2011)
- Acquired a manufacturing and sales company of railway wheels and axles in the U.S. (Aug, 2011)
- Participated in small-diameter seamless steel pipe manufacturing business in the U.S. (Sep, 2011)
- Participated in a secondary processing of specialty steel long products business in India (Jan, 2013)
- Acquired a manufacturing and sales company of motor core in Europe (Mar, 2013)

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment	
	FY11	FY12
• SC Pipe Services:	2.8	2.6
• ERYNGIUM(30/100):	1.2	1.3
• Sumisho Metalex(90/100):	0.9	1.0
• Asian Steel:	0.4	0.1

Transportation & Construction Systems

Performance Overview

[FY12 Result: 33.4 billion yen]

(3.7 billion yen increase from FY11)

• Automobile

Finance businesses in Indonesia: stable

Auto parts manufacturing: stable

• Construction equipment

Canada and Russia : strong

China: decreased

Remeasurement gain on changing from an associated company to a subsidiary

• Ships, aerospace and railway car

Decrease in operating profit due to sluggish ship market

Value realization through replacing ship in FY11

[Investments and Replacements in $f(x)$]

• Started preparation for production and sales businesses in Latin America with Mazda Motor Corporation (Jun, 2011)

• Alliance with Hitachi Capital Group regarding

Sumitomo Mitsui Auto Service (Feb, 2012)

• Sold auto finance company in Mexico and Sweden

• Acquired controlling interest of US construction equipment rental company, Sunstate Equipment Co., LLC (Dec, 2012)

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	147.1	118.2
Operating profit	33.7	25.2
Share of profit of investments accounted for using the equity method	11.6	14.2
Profit for the year attributable to owners of the parent	29.6	33.4
		1Q:9.5 2Q:7.3 3Q:10.6 4Q:6.0
Total assets	900.8	1,006.0

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment	
	FY11	FY12
• Sumitomo Mitsui Auto Service*1:	6.7	4.1
• Oto Multiartha*2:	1.6	3.2
• SOF(89.56/99.56)*2:	0.2	1.4

*1 At the end of Feb, 2012, sold 20% shares in SMAS. (previous share: 66%) shares in equity of the segment in FY11: 66%, FY12: 46%

*2 We changed our reporting periods, the results show equity in earnings of Jan-Dec for FY11 and FY12.

Sumitomo Corporation

Infrastructure

Performance Overview

[FY12 Result: 12.1 billion yen]

(2.1 billion yen increase from FY11)

• IPP/IWPP businesses

Tanjung Jati B project: strong

[Investments and Replacements in $f(x)$]

• Tanjung Jati B power plant expansion project in Indonesia

• Sold a telecommunication business in Russia

• Participated in a wind power project in the U.S. (Apr, 2012)

• Sold a thermal power plant business in the U.S. (Aug, 2012)

• Participated in a wind power project in South Africa (Nov, 2012)

• Acquired a water only supply and distribution company in England (Feb, 2013)

• Participated in a thermal power business in Australia (Feb, 2013)

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	31.2	34.6
Operating profit	6.3	8.0
Share of profit of investments accounted for using the equity method	4.4	5.8
Profit for the year attributable to owners of the parent	10.0	12.1
		1Q:1.5 2Q:3.2 3Q:4.6 4Q:2.7
Total assets	563.1	526.5

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment	
	FY11	FY12
• MobiCom*1:	1.6	1.6
• Perennial Power Holdings(50.01/100):	0.5	1.0
• Sumisho Machinery Trade Corporation(55.5/100):	0.5	0.7

*1 We changed our reporting periods, the results show equity in earnings of Jan-Dec for FY11 and FY12.

Sumitomo Corporation

Media, Network & Lifestyle Retail

Performance Overview

[FY12 Result: 52.3 billion yen]
(22.4 billion yen increase from FY11)

Major group companies

J:COM, SCSK, Jupiter Shop Channel: stable

Others

Gain due to selling 50% shares in Jupiter Shop Channel

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	221.1	186.5
Operating profit	21.3	10.3
Share of profit of investments accounted for using the equity method	18.2	20.3
Profit for the year attributable to owners of the parent	29.8	52.3
		1Q:5.0 2Q:37.5 3Q:9.2 4Q:0.5
Total assets	1,031.6	988.7

[Results of major subsidiaries and associated companies]

Company: Equity in earnings of the segment
(shares in equity owned by the segment/
owned by whole company): FY11 FY12

· J:COM:	14.4	17.7
· SCSK:	6.5	9.4
· Jupiter Shop Channel*1:	12.0	8.3
· Summit(92.5/100):	1.6	1.0
· Sumisho Brand Management(99.08/100):	0.5	0.9

*1 At the end of July, 2012, we sold 50% of the shares in Jupiter Shop Channel (previous share: 99.5%)

[Investments and Replacements in f(x)]

- Made CSK a subsidiary through TOB (Apr, 2011)
- Sold Hachette Fujingaho (May, 2011),
- Sold United Cinemas (Mar, 2012)
- Sold NISSHO ELECTRONICS (Mar, 2012)
- Sold 50% shares in Jupiter Shop Channel (Jul, 2012)

Sumitomo Corporation

Mineral Resources, Energy, Chemical & Electronics

Performance Overview

[FY12 Result: 46.2 billion yen]
(43.6 billion yen decrease from FY11)

San Cristobal silver-zinc-lead mining operation

Decline in prices and sales volume

Iron-manganese ore mining operation in South Africa

Decline in prices

Coal mining operation in Australia

Decline in prices

Copper businesses

Reversal of deferred tax liability resulted from business reorganization in FY11

Decline in production volume

[Investments and Replacements in f(x)]

- Invested in development of the Sierra Gorda project in Chile (Sep, 2011)
- Progress in Ambatovy nickel project in Madagascar
- Invested in agricultural material distributor in Romania (Nov, 2011)
- Sold partial share of Hartz (Dec, 2011)
- Acquired coal mining interest in Australia (Jul, 2012)
- Participated tight oil development project in the U.S. (Sep, 2012)

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	112.8	79.6
Operating profit	55.5	24.9
Share of profit of investments accounted for using the equity method	41.5	30.3
Profit for the year attributable to owners of the parent	89.8	46.2
		1Q:12.9 2Q:9.3 3Q:9.8 4Q:14.2
Total assets	1,171.3	1,337.5

[Results of major subsidiaries and associated companies]

Company: Equity in earnings of the segment
(shares in equity owned by the segment/
owned by whole company): FY11 FY12

· Silver, zinc and lead business in Bolivia(93/100) *1:	14.9	11.5
· Oresteel Investments(45/49):	12.4	8.7
· Iron Ore Mining Business in Brazil:	7.4	6.7
· LNG Japan:	2.2	5.5
· SC Minerals America(84.75/100):	4.9	3.7
· Oil fields interests in the North Sea:	3.2	2.9
· SMM Cerro Verde Netherlands:	3.5	2.4
· Companies related to Coal business in Australia:	19.9	2.0
· Sumitomo Shoji Chemicals(75/100):	0.9	1.0
· SC Mineral Resources(70/100)*2:	0.9	0.7
· Nusa Tenggara Mining:	15.1	-0.7
· Nickel mining and refining business in Madagascar:	-0.4	-0.8

*1 We changed our reporting periods, the results show equity in earnings of Jan-Dec for FY11 and FY12.
*2 shares in equity of the segment in FY11: 100/100

Sumitomo Corporation

[Mineral Resources Equity Share of Production and Sensitivity to Net Income]

		FY12 Results					FY13 Forecasts	Sensitivity to net income (annual base/ excluding prices hedge)
		1Q	2Q	3Q	4Q	Annual		
Coking coal	Equity share of shipping volume (mil t)	0.6	0.4	0.8	0.6	2.4*	3.5	¥230 mil (\$1/t)
	Prices (\$/t)	210	225	170	165	193	185	
Thermal coal	Equity share of shipping volume (mil t)	0.5	0.6	0.6	0.6	2.4*	2.7	¥180 mil (\$1/t)
	Prices (\$/t)	115	95	97	98	113	95	
Iron ore MUSA	Equity share of shipping volume (mil t)	0.5	1.9	0.3	1.8	4.5	4.5	¥280 mil (\$1/t)
		0.5	0.5	0.3	0.5	1.8	1.9	
	Prices (\$/t)	144	131	136	117	132	132	
Manganese ore	Equity share of shipping volume (mil t)	-	0.2	-	0.3	0.5	0.5	¥30 mil (\$1/t)
	Prices (\$/t)	-	224	-	243	233	248	
Copper Batu Hijau	Equity share of production (Kt)	11	11	10	11	43	48	¥230 mil (\$100/t)
		4	3	4	3	13	16	
	Prices (\$/t)	8,327	7,872	7,705	7,908	7,953	7,770	

Note) Prices are general market price.

The shipping volume of Iron ore and manganese of Oresteel Investments are written semiannually (in second and fourth quarter).

* Includes equity share of shipping volume of Issac Plains, which we acquired in July, 2012. (Coking 0.3 mil t, Thermal 0.2 mil t)

Sumitomo Corporation

[Mineral Resources Equity Share of Production and Sensitivity to Net Income]

		FY12 Results					FY13 Forecasts	Sensitivity to net income (annual base/ excluding prices hedge)
		1Q	2Q	3Q	4Q	Annual		
Silver	Equity share of production (t(mil oz))	68(2.2)	53(1.7)	81(2.6)	90(2.9)	292(9.4)	277(8.9)	¥480 mil (\$1/oz)
	Prices (\$/oz)	32.6	29.4	29.8	32.7	31.1	29.0	
Zinc	Equity share of production (Kt)	39	36	45	45	165	183	¥960 mil (\$100/t)
	Prices (\$/t)	2,025	1,928	1,885	1,947	1,946	1,900	
Lead	Equity share of production (Kt)	13	13	16	14	56	57	¥320 mil (\$100/t)
	Prices (\$/t)	2,093	1,974	1,975	2,199	2,060	2,100	
Crude oil, gas	Equity share of production (mil bbl)	0.7	0.5	0.5	0.7	2.4	2.5	¥50 mil (\$1/bbl)
	Prices (\$/bbl)	118	108	110	110	112	105	
LNG	Equity share of production (Kt)	90	90	50	90	320	320	-

Note) Prices are general market price.

Sumitomo Corporation

General Products & Real Estate

Performance Overview

[FY12 Result : 16.4 billion yen]
(3.3 billion yen decrease from FY11)

• Food

Banana business: decreased due to damage
by typhoon in the Philippines

• Materials & Supplies

TBC: decreased in tire unit sales and service sales

• Construction & Real Estate

Condominium: stable

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	100.2	100.5
Operating profit	29.9	26.4
Share of profit of investments accounted for using the equity method	4.6	2.7
Profit for the year attributable to owners of the parent	19.7	16.4
		1Q:4.1 2Q:2.7 3Q:2.9 4Q:6.7
Total assets	771.6	794.4

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment	
	FY11	FY12
• SUMMIT GRAIN INVESTMENT (AUSTRALIA) (70/100):	0.5	0.5
• TBC(40/100):	1.9	0.3
• Banana business:	1.9	-0.4

[Investments and Replacements in $f(x)$]

- Sold retail facilities
- Redevelopment plan of the Tokyo Denki University Kanda
Campus site
- Acquired Midas, an auto repair and service company in the U.S.
(Apr, 2012)
- Acquired an Australian Frozen Dough Business (Aug, 2012)

New Industry Development & Cross-function

Performance Overview

[FY12 Result : 12.8 billion yen]
(1.7 billion yen decrease from FY11)

• Sumitomo Mitsui Finance & Leasing

Existing business: stable

Newly acquired aircraft leasing business:

contributed to the results

• Others

Gain regarding IPO of an invested company in FY11

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	27.8	27.0
Operating profit	-0.1	-0.4
Share of profit of investments accounted for using the equity method	11.3	14.0
Profit for the year attributable to owners of the parent	14.6	12.8
		1Q:3.1 2Q:3.5 3Q:3.9 4Q:2.3
Total assets	549.7	505.3

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment	
	FY11	FY12
• Sumitomo Mitsui Finance and Leasing(35/40):	11.0	13.0
• Sumisho Aircraft Asset Management(95/100):	0.4	0.4

[Investments and Replacements in $f(x)$]

- Together with Sumitomo Mitsui Financial Group,
acquired an aircraft leasing business (Jun, 2012)
- Participated in a solar power project in the U.S. (Sep, 2012)

Overseas Subsidiaries and Branches

Performance Overview

[FY12 Result : 48.5 billion yen]

(0.4 billion yen decrease from FY11)

America: 26.6 billion yen(1.2 billion yen decrease)

Asia: 8.0 billion yen(2.9 billion yen increase)

Europe: 7.3 billion yen(0.0 billion yen increase)

China: 1.2 billion yen(2.2 billion yen decrease)

Australia: 0.6 billion yen(0.7 billion yen decrease)

(unit: billion of yen)	FY2011 Results	FY2012 Results
Gross profit	179.0	184.8
Operating profit	52.8	51.0
Share of profit of investments accounted for using the equity method	13.7	11.5
Profit for the year attributable to owners of the parent	48.9	48.5
		1Q:15.9 2Q:10.7 3Q:10.8 4Q:11.0
Total assets	1,152.0	1,556.2

• America:

TBC: decrease in tire unit sales and service sales

• China:

metal products business, etc.: decelerated

[Results of major subsidiaries and associated companies]

Company:
(shares in equity owned by the segment/
owned by whole company):

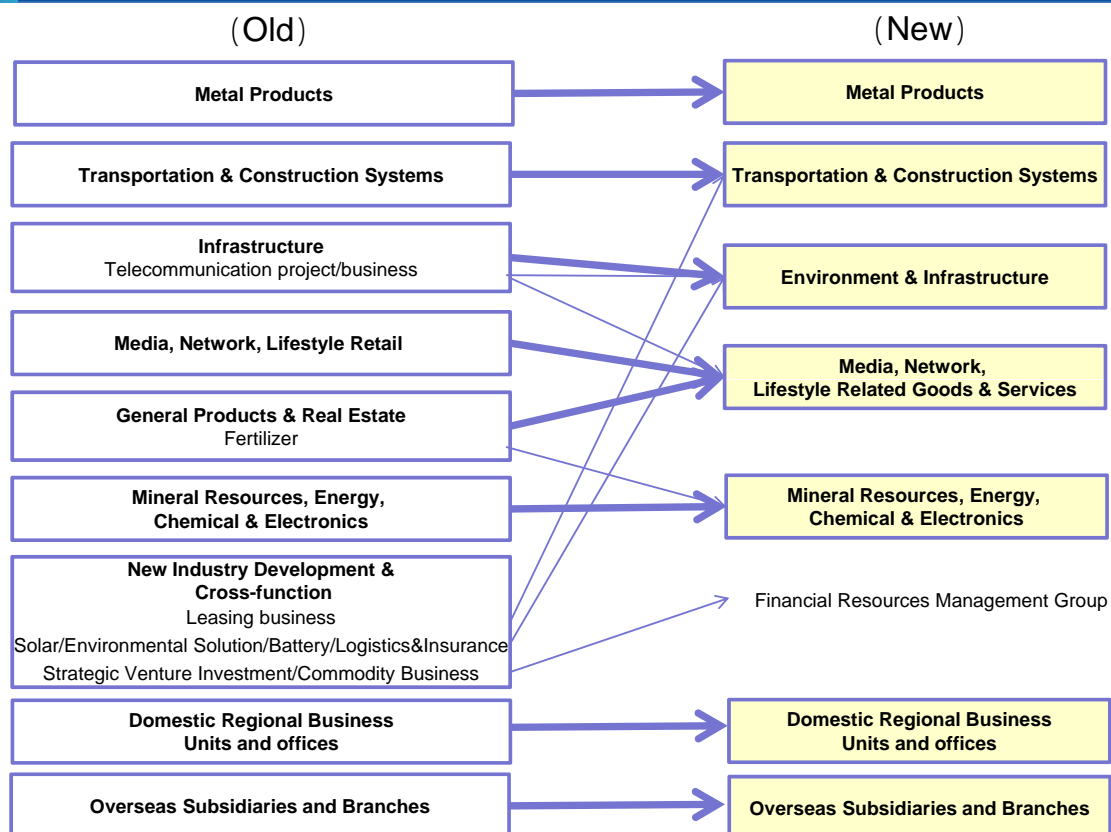
Equity in earnings of the segment
FY11 FY12

• ERYNGIUM(70/100):	2.7	3.1
• Perennial Power Holdings(49.99/100):	0.5	1.0
• Silver, zinc and lead business in Bolivia(7/100)*1:	1.1	0.9
• Oresteel Investments(4/49):	1.1	0.8
• SC Minerals America(15.25/100):	0.9	0.7
• TBC(60/100):	2.8	0.5

*1 We changed our reporting periods, the results show equity in earnings of Jan-Dec for FY11 and FY12.

Forecasts (New Business Units)

Reorganization of Business Units



Metal Products

Forecast

[FY13 Forecast : 21.0 billion yen]

• Steel sheets

Overseas steel service center: recovery of demand

• Tubular products

North America: stable

(unit: billion of yen)	(reference) FY2011 Results	(reference) FY2012 Results	FY2013 Forecasts
Gross profit	66.9	65.2	77.0
Operating profit	19.4	18.2	-
Share of profit of investments accounted for using the equity method	5.0	5.6	-
Profit for the year attributable to owners of the parent	15.3	15.2	21.0
Total assets	648.2	671.2	-

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment		
	FY11	FY12	FY13 Forecasts
• SC Pipe Services :	2.8	2.6	3.2
• ERYNGIUM(30/100) :	1.2	1.3	1.5
• Sumisho Metalex(90/100) :	0.9	1.0	0.9
• Asian Steel :	0.4	0.1	0.4

Transportation & Construction Systems

Forecast

[FY13 Forecast : 38.0 billion yen]

• Ships, aerospace and railway car

Decrease in operating profit due to sluggish ship market

• Automobile

Automobile: stable
Temporary gain in FY12

• Construction equipment

Temporary gain in FY12

(unit: billion of yen)	(reference) FY2011 Results	(reference) FY2012 Results	FY2013 Forecasts
Gross profit	149.5	120.3	115.0
Operating profit	33.3	24.5	-
Share of profit of investments accounted for using the equity method	22.2	27.2	-
Profit for the year attributable to owners of the parent	40.5	44.8	38.0
Total assets	1,166.3	1,264.2	-

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment		
	FY11	FY12	FY13 Forecasts
• Sumitomo Mitsui Finance and Leasing(35/40) :	11.0	13.0	11.9
• Sumitomo Mitsui Auto Service*1 :	6.7	4.1	3.3
• Oto Multiartha(90/100)*2,3 :	1.6	3.2	2.7
• SOF(90/100)*2,3 :	0.2	1.4	1.6

*1 At the end of Feb, 2012, sold 20% shares in SMAS. (previous share: 66%)
shares in equity of the segment in FY11: 66%, FY12: 46%

*2 We changed our reporting periods, the results and forecasts show equity in earnings of
Jan-Dec for FY11 and FY12, Apr-Mar for FY13.

*3 In Mar, 2013, our shares in P.T. Oto Multiartha and P.T. Sumitomo Oto Finance were
increased to 100%.

Environment & Infrastructure

Forecast

[FY13 Forecast : 14.0 billion yen]

· **IPP/IWPP businesses**

Stable

· **Infrastructure plant project**

Increase in overseas project and progress in construction

(unit: billion of yen)	(reference) FY2011 Results	(reference) FY2012 Results	FY2013 Forecasts
Gross profit	51.4	54.0	57.0
Operating profit	10.5	11.0	-
Share of profit of investments accounted for using the equity method	3.2	4.2	-
Profit for the year attributable to owners of the parent	10.8	12.4	14.0
Total assets	606.8	575.0	-

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment		
	FY11	FY12	FY13 Forecasts
· Sumisho Machinery Trade Corporation(55.5/100):	0.5	0.7	0.6
· Perennial Power Holdings(50.01/100):	0.5	1.0	0.4

Sumitomo Corporation

Media, Network, Lifestyle Related Goods & Services

Forecast

[FY13 Forecast : 49.0 billion yen]

· **J:COM, SCSK, Jupiter Shop Channel**

Stable

· **Banana business and TBC**

Recover

· **Gain due to selling 50% shares in Jupiter Shop Channel in FY12**

(unit: billion of yen)	(reference) FY2011 Results	(reference) FY2012 Results	FY2013 Forecasts
Gross profit	315.5	281.2	289.0
Operating profit	48.0	34.0	-
Share of profit of investments accounted for using the equity method	24.2	25.0	-
Profit for the year attributable to owners of the parent	51.1	68.9	49.0
Total assets	1,815.7	1,789.2	-

[Results of major subsidiaries and associated companies]

Company: (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment		
	FY11	FY12	FY13 Forecasts
· J:COM*1:	14.4	17.7	-
· Jupiter Shop Channel*2:	12.0	8.3	6.2
· SCSK:	6.5	9.4	5.5
· Mobicom*3:	1.6	1.6	1.5
· TBC(40/100):	1.9	0.3	1.2
· Sumisho Brand Management(99.08/100):	0.5	0.9	1.0
· SUMMIT GRAIN INVESTMENT (AUSTRALIA)(70/100):	0.5	0.5	1.0
· Banana business:	1.9	-0.4	1.0
· Summit:	1.8	1.1	0.8

*1 We refrain from disclosing forecasts of FY2013 according to the release of J:COM.

*2 At the end of July, 2012, we sold 50% of the shares in Jupiter Shop Channel (previous share: 99.5%)

*3 We changed our reporting periods, the results and forecasts show equity in earnings of Jan-Dec for FY11 and FY12, Apr-Mar for FY13.

Sumitomo Corporation

Forecast

[FY13 Forecast : 39.0 billion yen]

• **Nickel project in Madagascar**

- Start commercial production
- High cost of operation in start-up period

• **Temporary gain in FY12**

• **Chemical & Electronics**

Stable

(unit: billion of yen)	(reference) FY2011 Results	(reference) FY2012 Results	FY2013 Forecasts
Gross profit	119.0	85.6	83.0
Operating profit	56.5	25.9	-
Share of profit of investments accounted for using the equity method	41.9	30.7	-
Profit for the year attributable to owners of the parent	90.8	46.9	39.0
Total assets	1,204.4	1,370.9	-

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment		
	FY11	FY12	FY13 Forecasts
• Oresteel Investments(45/49):	12.4	8.7	10.0
• Silver, zinc and lead business in Bolivia(93/100)*1:	14.9	11.5	8.8
• SC Minerals America(84.75/100):	4.9	3.7	5.0
• Iron Ore Mining Business in Brazil:	7.4	6.7	4.0
• LNG Japan:	2.2	5.5	3.6
• SMM Cerro Verde Netherlands:	3.5	2.4	2.3
• Oil fields interests in the North Sea:	3.2	2.9	1.7
• Companies related to Coal business in Australia:	19.9	2.0	1.5
• Sumitomo Shoji Chemicals(75/100):	0.9	1.0	1.0
• Nusa Tenggara Mining:	15.1	-0.7	0.8
• SC Mineral Resources(70/100)*2:	0.9	0.7	0.6
• Nickel mining and refining business in Madagascar:	-0.4	-0.8	-3.5

* 1 We changed our reporting periods, the results and forecasts show equity in earnings of Jan-Dec for FY11 and FY12, Apr-Mar for FY13.

* 2 shares in equity of the segment in FY11: 100/100

Overseas Subsidiaries and Branches

Forecast

[FY13 Forecast : 44.0 billion yen]

America: 21.9 billion yen

Asia: 8.3 billion yen

Europe: 7.7 billion yen

China: 2.6 billion yen

Australia: 0.2 billion yen

• **Metal products business**

Stable

• **Temporary gain in FY12**

(unit: billion of yen)	(reference) FY2011 Results	(reference) FY2012 Results	FY2013 Forecasts
Gross profit	179.0	184.8	212.0
Operating profit	52.8	51.0	-
Share of profit of investments accounted for using the equity method	13.7	11.5	-
Profit for the year attributable to owners of the parent	48.9	48.5	44.0
Total assets	1,152.0	1,556.2	-

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment/ owned by whole company):	Equity in earnings of the segment		
	FY11	FY12	FY13 Forecasts
• ERYNGIUM(70/100):	2.7	3.1	3.5
• TBC(60/100):	2.8	0.5	1.8
• SC Minerals America(15.25/100):	0.9	0.7	0.9
• Oresteel Investments(4/49):	1.1	0.8	0.9
• Silver, zinc and lead business in Bolivia (7/100)*1:	1.1	0.9	0.7
• Perennial Power Holdings(49.99/100):	0.5	1.0	0.4

* 1 We changed our reporting periods, the results and forecasts show equity in earnings of Jan-Dec for FY11 and FY12, Apr-Mar for FY13.