

## 1. Key Financial Indicators

	(100 millions of yen)						
	GG Plan		FOCUS'10		f(x)		BBBO2014
	FY2007 (U.S.GAAP)	FY2008 (U.S.GAAP)	FY2009 (U.S.GAAP)	FY2010 (IFRS)	FY2011 (IFRS)	FY2012 (IFRS)	FY2013 (IFRS)
Profit for the year attributable to owners of the parent	2,389	2,151	1,552	2,002	2,507	2,325	2,231
Total assets	75,714	70,182	71,378	72,305	72,268	78,328	86,687
Equity attributable to owners of the parent	14,927	13,531	15,837	15,705	16,891	20,528	24,047
Equity attributable to owners of the parent ratio (%)	19.7	19.3	22.2	21.7	23.4	26.2	27.7
Interest-bearing liabilities (gross)	37,097	37,027	36,007	37,674	36,138	38,614	42,389
Interest-bearing liabilities (net)	32,476	31,868	27,818	30,563	27,867	29,303	31,235
Debt-equity ratio (gross) (times)	2.5	2.7	2.3	2.4	2.1	1.9	1.8
Debt-equity ratio (net) (times)	2.2	2.4	1.8	1.9	1.6	1.4	1.3
Working capital	9,904	7,951	9,920	11,462	13,173	13,703	15,697

## 2. Stock Price Related Indicators

	(yen)						
	FY2007 (U.S.GAAP)	FY2008 (U.S.GAAP)	FY2009 (U.S.GAAP)	FY2010 (IFRS)	FY2011 (IFRS)	FY2012 (IFRS)	FY2013 (IFRS)
Stock price of Sumitomo Corporation (Tokyo Stock Exchange)							
(closing price)	1,313	843	1,075	1,189	1,196	1,178	1,313
(highest)	2,445	1,658	1,113	1,297	1,284	1,276	1,616
(lowest)	1,221	556	811	874	875	984	1,101
Nikkei stock average (closing price)	12,525.54	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	192.51	172.06	124.15	160.17	200.52	185.92	178.59

Note) We prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") from the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

### 3-1. Consolidated Statements of Income (U.S.GAAP)

(100 millions of yen)

	FY2007 full year	FY2008 full year	FY2009 full year	FY2010* full year
<b>Revenues:</b>				
Sales of tangible products	30,407	28,333	23,366	25,254
Sales of services and others	6,302	6,783	5,475	5,766
<b>Total revenues</b>	<b>36,709</b>	<b>35,116</b>	<b>28,842</b>	<b>31,020</b>
<b>Cost:</b>				
Cost of tangible products sold	(25,517)	(23,429)	(18,994)	(20,340)
Cost of services and others	(1,847)	(2,335)	(2,052)	(2,045)
<b>Total cost</b>	<b>(27,364)</b>	<b>(25,763)</b>	<b>(21,047)</b>	<b>(22,385)</b>
<b>Gross profit</b>	<b>9,345</b>	<b>9,352</b>	<b>7,795</b>	<b>8,635</b>
<b>Other income (expenses):</b>				
Selling, general and administrative expenses	(6,694)	(6,544)	(6,392)	(6,475)
Provision for doubtful receivables	(111)	(175)	(198)	(164)
Impairment losses on long-lived assets	(135)	(147)	(47)	(52)
Gain (loss) on sale of property and equipment, net	35	(4)	98	22
Interest income	283	216	154	136
Interest expense	(711)	(577)	(395)	(292)
Dividends	153	146	113	100
Gain on marketable securities and other investments, net	949	45	329	138
Equity in earnings of associated companies, net	569	900	761	922
Other, net	(7)	(16)	15	(35)
<b>Total other income (expenses)</b>	<b>(5,669)</b>	<b>(6,156)</b>	<b>(5,563)</b>	<b>(5,700)</b>
Income before income taxes	3,676	3,196	2,233	2,936
Income taxes	(1,198)	(963)	(618)	(812)
Net income	2,478	2,233	1,615	2,124
Net income attributable to noncontrolling interests	(89)	(83)	(63)	(96)
<b>Net income attributable to Sumitomo Corporation</b>	<b>2,389</b>	<b>2,151</b>	<b>1,552</b>	<b>2,027</b>
<b>Basic Profit</b>	<b>1,971</b>	<b>2,430</b>	<b>1,514</b>	<b>2,164</b>
Total trading transactions	114,846	107,500	77,672	83,504
Operating income	2,541	2,634	1,205	1,996

Note) The Companies adopted ASC 810 "Consolidation" (formerly SFAS 160) and changed the certain presentation.

\* We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011.  
For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

### 4. Consolidated Statements of Comprehensive Income (Loss) (U.S.GAAP)

(100 millions of yen)

	FY2007 full year	FY2008 full year	FY2009 full year	FY2010* full year
Net income	2,478	2,233	1,615	2,124
Net unrealized holding gains (losses) on securities available-for-sale	(1,353)	(1,093)	558	(433)
Foreign currency translation adjustments	(588)	(1,695)	305	(769)
Net unrealized gains (losses) on derivatives	27	(122)	28	29
Pension liability adjustments	(115)	(256)	209	(138)
Comprehensive income (loss)	449	(932)	2,714	812
Comprehensive income (loss) attributable to noncontrolling interests	(54)	20	(81)	(60)
<b>Comprehensive income (loss) attributable to Sumitomo Corporation</b>	<b>395</b>	<b>(912)</b>	<b>2,632</b>	<b>752</b>

Note) The Companies adopted ASC 810 "Consolidation" (formerly SFAS 160). FY2007 and FY2008 amounts are reclassified to conform to ASC 810.

\* We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011.  
For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

### 3-2. Consolidated Statements of Comprehensive Income (IFRS)

(100 millions of yen)

	FY2009 full year	FY2010 full year	FY2011 full year	FY2012 full year	FY2013 full year
<b>Revenues</b>					
Sales of tangible products	23,261	25,255	25,570	24,324	27,279
Sales of services and others	5,507	5,746	7,040	5,839	5,895
<b>Total revenues</b>	<b>28,767</b>	<b>31,002</b>	<b>32,610</b>	<b>30,162</b>	<b>33,174</b>
<b>Cost</b>					
Cost of tangible products sold	(18,974)	(20,322)	(20,669)	(20,036)	(22,715)
Cost of services and others	(2,042)	(2,040)	(2,753)	(1,857)	(1,515)
<b>Total cost</b>	<b>(21,017)</b>	<b>(22,362)</b>	<b>(23,422)</b>	<b>(21,893)</b>	<b>(24,230)</b>
<b>Gross profit</b>	<b>7,751</b>	<b>8,640</b>	<b>9,188</b>	<b>8,270</b>	<b>8,944</b>
<b>Other income (expenses)</b>					
Selling, general and administrative expenses	(6,506)	(6,607)	(6,864)	(6,571)	(7,064)
Impairment losses on long-lived assets	(100)	(199)	(133)	(160)	(314)
Gain (loss) on sale of property, plant and equipment, net	94	22	44	103	116
Other, net	15	(22)	(36)	(16)	35
<b>Total other income (expenses)</b>	<b>(6,497)</b>	<b>(6,805)</b>	<b>(6,990)</b>	<b>(6,645)</b>	<b>(7,227)</b>
<b>Operating profit</b>	<b>1,254</b>	<b>1,835</b>	<b>2,199</b>	<b>1,625</b>	<b>1,718</b>
<b>Finance income (costs)</b>					
Interest income	158	139	139	133	139
Interest expense	(406)	(320)	(290)	(291)	(313)
Dividends	113	100	112	134	149
Gain (loss) on securities and other investments, net	357	95	148	515	88
<b>Finance income (costs), net</b>	<b>222</b>	<b>14</b>	<b>109</b>	<b>492</b>	<b>63</b>
<b>Share of profit of investments accounted for using the equity method</b>	<b>744</b>	<b>956</b>	<b>1,106</b>	<b>1,074</b>	<b>1,262</b>
<b>Profit before tax</b>	<b>2,220</b>	<b>2,805</b>	<b>3,414</b>	<b>3,190</b>	<b>3,042</b>
<b>Income tax expense</b>	<b>(526)</b>	<b>(707)</b>	<b>(777)</b>	<b>(753)</b>	<b>(704)</b>
<b>Profit for the year</b>	<b>1,694</b>	<b>2,098</b>	<b>2,637</b>	<b>2,437</b>	<b>2,339</b>
<b>Profit for the year attributable to:</b>					
<b>Owners of the parent</b>	<b>1,654</b>	<b>2,002</b>	<b>2,507</b>	<b>2,325</b>	<b>2,231</b>
<b>Non-controlling interests</b>	<b>40</b>	<b>96</b>	<b>130</b>	<b>112</b>	<b>108</b>
<b>Other comprehensive income</b>					
<b>Items that will not be reclassified to profit or loss</b>					
Financial assets measured at fair value through other comprehensive income	-	(395)	(14)	326	430
Remeasurements of defined benefit pension plans	175	(139)	(120)	(16)	19
Share of other comprehensive income of investments accounted for using the equity method	-	7	46	17	42
<b>Total items that will not be reclassified to profit or loss</b>	<b>175</b>	<b>(527)</b>	<b>(88)</b>	<b>327</b>	<b>491</b>
<b>Items that may be reclassified subsequently to profit or loss</b>					
Exchange differences on translating foreign operations	385	(877)	(675)	1,826	1,473
Cash-flow hedges	(17)	49	20	(20)	13
Share of other comprehensive income of investments accounted for using the equity method	70	(11)	2	(0)	(22)
Available-for-sale securities	553	-	-	-	-
<b>Total items that may be reclassified subsequently to profit or loss</b>	<b>991</b>	<b>(839)</b>	<b>(653)</b>	<b>1,805</b>	<b>1,464</b>
<b>Other comprehensive income, net of tax</b>	<b>1,166</b>	<b>(1,366)</b>	<b>(741)</b>	<b>2,132</b>	<b>1,954</b>
<b>Comprehensive income for the year</b>	<b>2,859</b>	<b>732</b>	<b>1,896</b>	<b>4,569</b>	<b>4,293</b>
<b>Comprehensive income for the year attributable to:</b>					
<b>Owners of the parent</b>	<b>2,803</b>	<b>664</b>	<b>1,800</b>	<b>4,398</b>	<b>4,115</b>
<b>Non-controlling interests</b>	<b>56</b>	<b>68</b>	<b>96</b>	<b>171</b>	<b>178</b>
<b>Total trading transactions*1</b>	<b>77,574</b>	<b>83,494</b>	<b>82,730</b>	<b>75,027</b>	<b>81,462</b>
<b>Basic Profit*2</b>	<b>1,512</b>	<b>2,205</b>	<b>2,515</b>	<b>2,165</b>	<b>2,450</b>

Note1) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

Note2) The Companies adopted amended IAS 1 "Presentation of Financial Statements" and changed the presentation of other comprehensive income since the fiscal year ended March 31, 2013. The prior year amounts are reclassified accordingly.

\*1 Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as a principal or as an agent. Total trading transactions is a measure commonly used by Japanese trading companies. It is not to be construed as equivalent to, or a substitute for, sales or revenues under IFRSs.

\*2 Calculation: (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividends) x (1-Tax rate) + Share of profit of investments accounted for using the equity method

## 5-1. Consolidated Balance Sheets (U.S.GAAP)

(100 millions of yen)

	FY2007 March 31, 2008	FY2008 March 31, 2009	FY2009 March 31, 2010	FY2010* March 31, 2011
<b>Current assets:</b>				
Cash and cash equivalents	4,568	5,114	8,138	7,043
Time deposits	54	45	51	68
Marketable securities	199	190	53	52
Receivables-trade				
Notes and loans	2,423	1,886	2,102	2,249
Accounts	17,821	13,040	12,049	11,797
Associated companies	1,093	1,159	1,076	1,097
Allowance for doubtful receivables	(148)	(165)	(262)	(245)
Inventories	7,562	8,401	6,768	7,033
Deferred income taxes	393	340	342	499
Advance payments to suppliers	739	949	685	640
Assets held for sale	-	-	-	-
Other current assets	2,534	2,790	2,117	2,048
<b>Total current assets</b>	<b>37,238</b>	<b>33,748</b>	<b>33,119</b>	<b>32,283</b>
<b>Investments and long-term receivables:</b>				
Investments in and advances to associated companies	8,836	8,934	9,367	12,239
Other investments	6,552	4,503	5,228	4,308
Long-term receivables	8,328	7,456	7,330	8,015
Allowance for doubtful receivables	(221)	(331)	(245)	(186)
<b>Total investments and long-term receivables</b>	<b>23,495</b>	<b>20,562</b>	<b>21,679</b>	<b>24,375</b>
Property and equipment, at cost less accumulated depreciation	9,971	10,551	11,244	11,031
Prepaid expenses, non-current	478	435	708	485
Deferred income taxes, non-current	142	362	254	222
Other assets	4,390	4,523	4,373	4,297
<b>Total</b>	<b>75,714</b>	<b>70,182</b>	<b>71,378</b>	<b>72,693</b>
<b>Current liabilities:</b>				
Short-term debt	6,251	7,922	4,534	3,078
Current maturities of long-term debt	4,289	3,828	4,813	5,286
Payables-trade				
Notes and acceptances	846	637	485	509
Accounts	11,592	8,304	9,210	8,917
Associated companies	267	349	207	314
Income taxes	374	281	310	336
Accrued expenses	1,015	856	914	898
Advances from customers	1,073	1,224	1,131	1,039
Liabilities associated with assets held for sale	-	-	-	-
Other current liabilities	1,627	2,396	1,595	1,665
<b>Total current liabilities</b>	<b>27,334</b>	<b>25,797</b>	<b>23,199</b>	<b>22,040</b>
Long-term debt, less current maturities	30,120	28,213	29,385	31,738
Accrued pension and retirement benefits	141	200	192	209
Deferred income taxes, non-current	1,893	1,383	1,656	1,361
<b>Equity</b>				
<b>Sumitomo Corporation shareholders' equity:</b>				
Common stock	2,193	2,193	2,193	2,193
Additional paid-in capital	2,910	2,913	2,886	2,883
Retained earnings				
Appropriated for legal reserve	177	177	177	177
Unappropriated	9,431	11,094	12,346	13,986
Accumulated other comprehensive income (loss)	228	(2,834)	(1,754)	(3,029)
Treasury stock, at cost	(12)	(11)	(11)	(11)
<b>Total Sumitomo Corporation shareholders' equity</b>	<b>14,927</b>	<b>13,531</b>	<b>15,837</b>	<b>16,199</b>
Noncontrolling interests	1,299	1,058	1,109	1,146
<b>Total equity</b>	<b>16,227</b>	<b>14,589</b>	<b>16,947</b>	<b>17,345</b>
<b>Total</b>	<b>75,714</b>	<b>70,182</b>	<b>71,378</b>	<b>72,693</b>

Note) The Companies have adopted ASC 810 "Consolidation" (formerly SFAS 160) since FY2009. In accordance with ASC 810, the Companies included noncontrolling interests, which were previously referred to as "minority interests" and classified between total liabilities and stockholders' equity on the consolidated balance sheets, as a part of total equity. The prior year end amounts are reclassified to conform to ASC 810.

\* We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011. For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

## 5-2. Consolidated Statements of Financial Position (IFRS)

(100 millions of yen)

	FY2009		FY2010		FY2011		FY2012		FY2013	
	April 1, 2009	March 31, 2010	March 31, 2011	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2014	March 31, 2014
<b>ASSETS</b>										
<b>Current assets:</b>										
Cash and cash equivalents	5,118	8,143	7,043	8,219	9,245	11,112				
Time deposits	45	51	68	52	66	43				
Marketable securities	190	53	52	205	297	337				
Trade and other receivables	16,226	15,127	15,114	15,144	14,709	15,494				
Other financial assets	831	678	686	482	557	446				
Inventories	8,322	6,702	6,988	7,071	7,705	8,720				
Advance payments to suppliers	2,716	2,836	3,332	2,177	1,258	1,364				
Other current assets	2,168	1,763	1,608	1,553	1,632	1,880				
<b>Total current assets</b>	<b>35,615</b>	<b>35,352</b>	<b>34,893</b>	<b>34,903</b>	<b>35,469</b>	<b>39,395</b>				
<b>Non-current assets:</b>										
Investments accounted for using the equity method	7,503	8,168	11,010	12,467	14,906	16,838				
Other investments	4,496	5,220	4,463	4,769	5,210	5,105				
Trade and other receivables	6,500	6,084	6,224	6,457	6,641	7,221				
Other financial assets	626	537	535	750	971	1,156				
Property, plant and equipment	8,084	8,383	8,134	6,069	8,220	9,212				
Intangible assets	3,606	3,617	3,490	3,316	2,798	3,679				
Investment property	2,200	2,443	2,377	2,156	2,640	2,566				
Biological assets	-	-	-	-	113	130				
Prepaid expenses	435	697	498	361	467	462				
Deferred tax assets	640	569	681	1,020	894	924				
<b>Total non-current assets</b>	<b>34,090</b>	<b>35,718</b>	<b>37,412</b>	<b>37,365</b>	<b>42,859</b>	<b>47,292</b>				
<b>Total assets</b>	<b>69,705</b>	<b>71,070</b>	<b>72,305</b>	<b>72,268</b>	<b>78,328</b>	<b>86,687</b>				
<b>LIABILITIES AND EQUITY</b>										
<b>Current liabilities:</b>										
Bonds and borrowings	11,786	9,458	8,504	6,323	6,957	8,764				
Trade and other payables	9,715	10,458	10,262	11,023	10,807	10,767				
Other financial liabilities	1,061	878	921	546	602	438				
Income tax payables	279	306	335	278	198	254				
Accrued expenses	819	864	882	917	1,015	1,068				
Advances from customers	2,523	2,188	1,994	1,810	1,574	1,684				
Provisions	42	39	59	84	63	62				
Other current liabilities	1,184	534	472	749	551	661				
<b>Total current liabilities</b>	<b>27,408</b>	<b>24,725</b>	<b>23,431</b>	<b>21,730</b>	<b>21,766</b>	<b>23,698</b>				
<b>Non-current liabilities:</b>										
Bonds and borrowings	25,364	26,658	29,170	29,815	31,657	33,626				
Trade and other payables	1,066	1,268	1,181	1,087	1,059	1,383				
Other financial liabilities	671	524	340	368	385	466				
Accrued pension and retirement benefits	213	201	188	256	385	294				
Provisions	143	144	174	228	380	411				
Deferred tax liabilities	966	1,178	1,001	771	936	1,408				
<b>Total non-current liabilities</b>	<b>28,422</b>	<b>29,973</b>	<b>32,053</b>	<b>32,526</b>	<b>34,803</b>	<b>37,587</b>				
<b>Total liabilities</b>	<b>55,830</b>	<b>54,698</b>	<b>55,484</b>	<b>54,256</b>	<b>56,569</b>	<b>61,286</b>				
<b>Equity:</b>										
Common stock	2,193	2,193	2,193	2,193	2,193	2,193				
Additional paid-in capital	2,918	2,891	2,889	2,824	2,693	2,683				
Treasury stock	(11)	(11)	(11)	(10)	(2)	(40)				
Other components of equity	120	1,099	(48)	(630)	1,730	3,462				
Retained earnings	7,636	9,160	10,682	12,514	13,914	15,748				
<b>Equity attributable to owners of the parent</b>	<b>12,855</b>	<b>15,333</b>	<b>15,705</b>	<b>16,891</b>	<b>20,528</b>	<b>24,047</b>				
Non-controlling interests	1,019	1,040	1,116	1,121	1,231	1,355				
<b>Total equity</b>	<b>13,875</b>	<b>16,372</b>	<b>16,821</b>	<b>18,012</b>	<b>21,759</b>	<b>25,402</b>				
<b>Total liabilities and equity</b>	<b>69,705</b>	<b>71,070</b>	<b>72,305</b>	<b>72,268</b>	<b>78,328</b>	<b>86,687</b>				

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2011. The date of transition to IFRSs was April 1, 2009.

**6-1. Consolidated Statements of Cash Flows (U.S.GAAP)**

(100 millions of yen)

	FY2007 full year	FY2008 full year	FY2009 full year	FY2010* full year
<b>Operating activities:</b>				
Net income	2,478	2,233	1,615	2,124
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	1,466	1,575	1,662	1,615
Provision for doubtful receivables	111	175	198	164
Impairment losses on long-lived assets	135	147	47	52
(Gain) loss on sale of property and equipment, net	(35)	4	(98)	(22)
Gain on marketable securities and other investments, net	(949)	(45)	(329)	(138)
Equity in earnings of associated companies, less dividends received	(170)	(387)	(423)	(285)
(Increase) decrease in receivables	(36)	3,796	761	(925)
(Increase) decrease in inventories	(414)	(1,312)	1,575	(700)
(Decrease) increase in payables	700	(2,652)	701	(4)
Other, net	(49)	(46)	(604)	542
<b>Net cash provided by operating activities</b>	<b>3,237</b>	<b>3,488</b>	<b>5,104</b>	<b>2,422</b>
<b>Investing activities:</b>				
Changes in:				
Property, equipment and other assets	(4,330)	(2,687)	(1,645)	(1,814)
Marketable securities and investments	(268)	(436)	415	(2,759)
Loans and other receivables	1,624	518	636	(402)
Time deposits	(7)	(9)	0	(23)
<b>Net cash used in investing activities</b>	<b>(2,980)</b>	<b>(2,615)</b>	<b>(594)</b>	<b>(4,998)</b>
<b>Free Cash Flows:</b>	<b>256</b>	<b>873</b>	<b>4,510</b>	<b>(2,576)</b>
<b>Financing activities:</b>				
Changes in:				
Short-term debt	382	2,350	(3,382)	(1,033)
Long-term debt	889	(1,418)	2,299	3,103
Cash dividends paid	(449)	(488)	(300)	(388)
Payment to and from noncontrolling interests and others, net	(743)	(502)	(118)	(42)
<b>Net cash provided by (used in) financing activities</b>	<b>79</b>	<b>(58)</b>	<b>(1,501)</b>	<b>1,640</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(158)</b>	<b>(269)</b>	<b>15</b>	<b>(160)</b>
<b>Net increase in cash and cash equivalents included in assets held for sale</b>	<b>23</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>200</b>	<b>545</b>	<b>3,025</b>	<b>(1,095)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>4,368</b>	<b>4,568</b>	<b>5,114</b>	<b>8,138</b>
<b>Cash and cash equivalents, end of period</b>	<b>4,568</b>	<b>5,114</b>	<b>8,138</b>	<b>7,043</b>

Note) The Companies adopted ASC 810 "Consolidation" (formerly SFAS 160) since FY2009. FY2007 and FY2008 amounts are reclassified to conform to ASC 810.

 \* We established quantitative targets in our medium-term management plan based on U.S.GAAP until the fiscal year ended March 31, 2011.  
 For readers' convenience, we disclose the consolidated financial information based on U.S. GAAP for the fiscal year ended March 31, 2011.

## 6-2. Consolidated Statements of Cash Flows (IFRS)

(100 millions of yen)

	FY2009	FY2010	FY2011	FY2012	FY2013
<b>Operating activities:</b>					
Profit for the year	1,694	2,098	2,637	2,437	2,339
Adjustments to reconcile profit for the year to net cash from operating activities:					
Depreciation and amortization	1,651	1,606	1,551	941	1,065
Impairment losses on long-lived assets	100	199	133	160	314
Finance (income) costs, net	(222)	(14)	(109)	(492)	(63)
Share of profit of investments accounted for using the equity method	(744)	(956)	(1,106)	(1,074)	(1,262)
(Gain) loss on sale of property, plant and equipment, net	(94)	(22)	(44)	(103)	(116)
Income tax expense	526	707	777	753	704
Decrease (increase) in inventories	1,565	(721)	(326)	(64)	163
(Increase) decrease in trade and other receivables	1,298	(466)	(815)	1,546	(332)
(Increase) decrease in prepaid expenses	22	(107)	(35)	(200)	(65)
(Decrease) increase in trade and other payables	652	(27)	(58)	(1,081)	(268)
Other, net	(1,410)	(100)	(700)	(22)	303
<b>Net cash from operating activities</b>	<b>5,038</b>	<b>2,195</b>	<b>1,904</b>	<b>2,803</b>	<b>2,782</b>
<b>Investing activities:</b>					
Changes in:					
Property, plant, equipment and other assets	(667)	(736)	(500)	(1,552)	(1,686)
Marketable securities and investments	414	(2,778)	257	(313)	(239)
Loans receivables	(263)	(1,180)	(114)	3	(574)
<b>Net cash used in investing activities</b>	<b>(516)</b>	<b>(4,694)</b>	<b>(357)</b>	<b>(1,862)</b>	<b>(2,499)</b>
<b>Free Cash Flows:</b>	<b>4,523</b>	<b>(2,499)</b>	<b>1,547</b>	<b>941</b>	<b>284</b>
<b>Financing activities:</b>					
Changes in:					
Short-term debt	(3,382)	(1,110)	721	261	129
Long-term debt	2,293	3,098	(478)	267	1,939
Cash dividends paid	(300)	(388)	(550)	(638)	(550)
(Acquisition) disposal of treasury stock, net	1	0	0	4	(38)
Payment to and from non-controlling interests and others, net	(124)	(42)	(26)	(141)	(20)
<b>Net cash from (used in) financing activities</b>	<b>(1,513)</b>	<b>1,559</b>	<b>(333)</b>	<b>(247)</b>	<b>1,459</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>3,010</b>	<b>(940)</b>	<b>1,214</b>	<b>694</b>	<b>1,743</b>
<b>Cash and cash equivalents at the beginning of year</b>	<b>5,118</b>	<b>8,143</b>	<b>7,043</b>	<b>8,219</b>	<b>9,245</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>16</b>	<b>(160)</b>	<b>(38)</b>	<b>332</b>	<b>124</b>
<b>Cash and cash equivalents at the end of year</b>	<b>8,143</b>	<b>7,043</b>	<b>8,219</b>	<b>9,245</b>	<b>11,112</b>

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2011.  
The date of transition to IFRSs was April 1, 2009.

**7-1. Quarterly Information (IFRS)**

(100 millions of yen)

	FY2010				FY2011				FY2012			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
<b>Revenues:</b>												
Sales of tangible products	6,218	6,075	6,311	6,651	6,490	6,312	6,220	6,548	6,035	5,655	5,812	6,821
Sales of services and others	1,513	1,391	1,401	1,442	1,730	1,896	1,593	1,820	1,378	1,486	1,386	1,589
<b>Total revenues</b>	<b>7,730</b>	<b>7,466</b>	<b>7,712</b>	<b>8,094</b>	<b>8,221</b>	<b>8,208</b>	<b>7,813</b>	<b>8,368</b>	<b>7,413</b>	<b>7,141</b>	<b>7,198</b>	<b>8,410</b>
<b>Cost:</b>												
Cost of tangible products sold	(4,998)	(4,922)	(5,042)	(5,360)	(5,203)	(5,098)	(4,956)	(5,412)	(4,942)	(4,716)	(4,834)	(5,544)
Cost of services and others	(564)	(454)	(485)	(537)	(709)	(716)	(604)	(724)	(434)	(497)	(445)	(481)
<b>Total cost</b>	<b>(5,562)</b>	<b>(5,376)</b>	<b>(5,527)</b>	<b>(5,897)</b>	<b>(5,912)</b>	<b>(5,814)</b>	<b>(5,560)</b>	<b>(6,136)</b>	<b>(5,376)</b>	<b>(5,213)</b>	<b>(5,279)</b>	<b>(6,025)</b>
<b>Gross profit</b>	<b>2,169</b>	<b>2,090</b>	<b>2,185</b>	<b>2,196</b>	<b>2,308</b>	<b>2,394</b>	<b>2,253</b>	<b>2,233</b>	<b>2,037</b>	<b>1,928</b>	<b>1,919</b>	<b>2,386</b>
<b>Other income (expenses):</b>												
Selling, general and administrative expenses	(1,621)	(1,615)	(1,610)	(1,761)	(1,650)	(1,686)	(1,665)	(1,864)	(1,587)	(1,585)	(1,525)	(1,874)
Impairment losses on long-lived assets	(0)	(0)	(0)	(198)	-	(9)	(8)	(116)	(81)	0	(0)	(79)
Gain (loss) on sale of property, plant and equipment, net	4	1	16	1	4	(8)	7	40	66	2	33	2
Other, net	6	(3)	(1)	(24)	16	(3)	(3)	(46)	2	(10)	23	(31)
<b>Total other income (expenses)</b>	<b>(1,611)</b>	<b>(1,617)</b>	<b>(1,595)</b>	<b>(1,982)</b>	<b>(1,630)</b>	<b>(1,706)</b>	<b>(1,668)</b>	<b>(1,985)</b>	<b>(1,600)</b>	<b>(1,594)</b>	<b>(1,469)</b>	<b>(1,982)</b>
<b>Operating profit</b>	<b>558</b>	<b>473</b>	<b>590</b>	<b>214</b>	<b>678</b>	<b>688</b>	<b>585</b>	<b>248</b>	<b>437</b>	<b>334</b>	<b>450</b>	<b>403</b>
<b>Finance income (costs):</b>												
Interest income	30	44	31	35	37	26	35	41	29	31	38	36
Interest expense	(88)	(85)	(73)	(74)	(77)	(77)	(69)	(66)	(70)	(71)	(65)	(85)
Dividends	44	9	32	15	44	21	27	20	50	27	20	38
Gain (loss) on securities and other investments, net	39	52	35	(31)	143	24	112	(132)	66	457	15	(23)
<b>Finance income (costs), net</b>	<b>25</b>	<b>20</b>	<b>25</b>	<b>(56)</b>	<b>147</b>	<b>(6)</b>	<b>106</b>	<b>(138)</b>	<b>75</b>	<b>443</b>	<b>7</b>	<b>(34)</b>
<b>Share of profit of investments accounted for using the equity method</b>	<b>260</b>	<b>226</b>	<b>263</b>	<b>207</b>	<b>275</b>	<b>320</b>	<b>230</b>	<b>282</b>	<b>231</b>	<b>273</b>	<b>266</b>	<b>303</b>
<b>Profit before tax</b>	<b>843</b>	<b>719</b>	<b>877</b>	<b>366</b>	<b>1,100</b>	<b>1,002</b>	<b>920</b>	<b>392</b>	<b>743</b>	<b>1,051</b>	<b>723</b>	<b>672</b>
<b>Income tax expense</b>	<b>(200)</b>	<b>(193)</b>	<b>(179)</b>	<b>(135)</b>	<b>(210)</b>	<b>(293)</b>	<b>(204)</b>	<b>(70)</b>	<b>(244)</b>	<b>(220)</b>	<b>(89)</b>	<b>(201)</b>
<b>Profit for the period</b>	<b>642</b>	<b>527</b>	<b>698</b>	<b>231</b>	<b>890</b>	<b>710</b>	<b>716</b>	<b>322</b>	<b>500</b>	<b>831</b>	<b>635</b>	<b>471</b>
<b>Profit for the period attributable to:</b>												
<b>Owners of the parent</b>	<b>614</b>	<b>503</b>	<b>673</b>	<b>212</b>	<b>836</b>	<b>679</b>	<b>676</b>	<b>316</b>	<b>487</b>	<b>807</b>	<b>592</b>	<b>439</b>
<b>Non-controlling interests</b>	<b>28</b>	<b>23</b>	<b>25</b>	<b>19</b>	<b>54</b>	<b>30</b>	<b>40</b>	<b>6</b>	<b>12</b>	<b>24</b>	<b>43</b>	<b>33</b>
<b>Other comprehensive income:</b>												
Exchange differences on translating foreign operations	(304)	(428)	(190)	46	27	(551)	(636)	485	254	(647)	600	1,619
Financial assets measured at fair value through other comprehensive income	(405)	26	40	(56)	(0)	(235)	(136)	358	(283)	(110)	348	371
Cash-flow hedges	(23)	24	10	38	(7)	(29)	13	44	(51)	4	25	2
Actuarial gains (losses) on defined benefit pension plans	(64)	12	15	(102)	(6)	(36)	(94)	16	(25)	6	28	(25)
Share of other comprehensive income of investments accounted for using the equity method	1	(36)	(10)	41	1	2	(61)	106	(12)	(36)	38	26
<b>Other comprehensive income, net of tax</b>	<b>(796)</b>	<b>(402)</b>	<b>(136)</b>	<b>(33)</b>	<b>14</b>	<b>(849)</b>	<b>(915)</b>	<b>1,010</b>	<b>(116)</b>	<b>(783)</b>	<b>1,039</b>	<b>1,993</b>
<b>Comprehensive income for the period</b>	<b>(153)</b>	<b>125</b>	<b>563</b>	<b>198</b>	<b>903</b>	<b>(140)</b>	<b>(199)</b>	<b>1,331</b>	<b>383</b>	<b>48</b>	<b>1,673</b>	<b>2,465</b>
<b>Comprehensive income for the period attributable to:</b>												
<b>Owners of the parent</b>	<b>(183)</b>	<b>115</b>	<b>547</b>	<b>186</b>	<b>854</b>	<b>(171)</b>	<b>(201)</b>	<b>1,319</b>	<b>352</b>	<b>40</b>	<b>1,625</b>	<b>2,382</b>
<b>Non-controlling interests</b>	<b>30</b>	<b>11</b>	<b>16</b>	<b>12</b>	<b>50</b>	<b>32</b>	<b>2</b>	<b>13</b>	<b>31</b>	<b>8</b>	<b>49</b>	<b>83</b>
<b>Total trading transactions</b>	<b>20,245</b>	<b>20,877</b>	<b>20,837</b>	<b>21,535</b>	<b>20,434</b>	<b>21,290</b>	<b>20,231</b>	<b>20,775</b>	<b>18,884</b>	<b>18,481</b>	<b>17,828</b>	<b>19,834</b>
<b>Basic Profit</b>	<b>583</b>	<b>499</b>	<b>611</b>	<b>512</b>	<b>681</b>	<b>712</b>	<b>593</b>	<b>530</b>	<b>530</b>	<b>488</b>	<b>513</b>	<b>634</b>



## 7-2. Quarterly Information (IFRS)

(100 millions of yen)

	FY2013			
	1Q	2Q	3Q	4Q
<b>Revenues</b>				
Sales of tangible products	6,531	6,419	6,697	7,631
Sales of services and others	1,446	1,492	1,435	1,522
<b>Total revenues</b>	<b>7,978</b>	<b>7,911</b>	<b>8,133</b>	<b>9,152</b>
<b>Cost</b>				
Cost of tangible products sold	(5,401)	(5,369)	(5,600)	(6,344)
Cost of services and others	(406)	(374)	(366)	(369)
<b>Total cost</b>	<b>(5,807)</b>	<b>(5,744)</b>	<b>(5,966)</b>	<b>(6,714)</b>
<b>Gross profit</b>	<b>2,171</b>	<b>2,167</b>	<b>2,167</b>	<b>2,439</b>
<b>Other income (expenses)</b>				
Selling, general and administrative expenses	(1,720)	(1,753)	(1,708)	(1,883)
Impairment losses on long-lived assets	(1)	(2)	(0)	(311)
Gain (loss) on sale of property, plant and equipment, net	5	14	69	29
Other, net	2	20	15	(2)
<b>Total other income (expenses)</b>	<b>(1,713)</b>	<b>(1,722)</b>	<b>(1,624)</b>	<b>(2,167)</b>
<b>Operating profit</b>	<b>458</b>	<b>446</b>	<b>543</b>	<b>272</b>
<b>Finance income (costs)</b>				
Interest income	31	33	32	43
Interest expense	(79)	(80)	(73)	(81)
Dividends	41	26	30	51
Gain (loss) on securities and other investments, net	36	2	50	(0)
<b>Finance income (costs), net</b>	<b>29</b>	<b>(18)</b>	<b>39</b>	<b>13</b>
<b>Share of profit of investments accounted for using the equity method</b>	<b>284</b>	<b>317</b>	<b>291</b>	<b>371</b>
<b>Profit before tax</b>	<b>770</b>	<b>745</b>	<b>873</b>	<b>655</b>
<b>Income tax expense</b>	<b>(143)</b>	<b>(162)</b>	<b>(207)</b>	<b>(192)</b>
<b>Profit for the period</b>	<b>626</b>	<b>583</b>	<b>666</b>	<b>463</b>
<b>Profit for the period attributable to:</b>				
<b>Owners of the parent</b>	<b>609</b>	<b>557</b>	<b>639</b>	<b>426</b>
<b>Non-controlling interests</b>	<b>18</b>	<b>25</b>	<b>27</b>	<b>38</b>
<b>Other comprehensive income</b>				
<b>Items that will not be reclassified to profit or loss</b>				
Financial assets measured at fair value through other comprehensive income	196	261	223	(250)
Remeasurements of defined benefit pension plans	(14)	18	35	(21)
Share of other comprehensive income of investments accounted for using the equity method	11	(1)	17	14
<b>Total items that will not be reclassified to profit or loss</b>	<b>193</b>	<b>279</b>	<b>276</b>	<b>(257)</b>
<b>Items that may be reclassified subsequently to profit or loss</b>				
Exchange differences on translating foreign operations	762	43	559	109
Cash-flow hedges	23	(1)	(1)	(8)
Share of other comprehensive income of investments accounted for using the equity method	5	2	3	(33)
<b>Total items that may be reclassified subsequently to profit or loss</b>	<b>790</b>	<b>43</b>	<b>562</b>	<b>68</b>
<b>Other comprehensive income, net of tax</b>	<b>984</b>	<b>322</b>	<b>838</b>	<b>(189)</b>
<b>Comprehensive income for the period</b>	<b>1,610</b>	<b>905</b>	<b>1,504</b>	<b>274</b>
<b>Comprehensive income for the period attributable to:</b>				
<b>Owners of the parent</b>	<b>1,571</b>	<b>868</b>	<b>1,463</b>	<b>214</b>
<b>Non-controlling interests</b>	<b>39</b>	<b>37</b>	<b>41</b>	<b>60</b>
<b>Total trading transactions</b>	<b>19,412</b>	<b>19,305</b>	<b>19,995</b>	<b>22,751</b>
<b>Basic Profit</b>	<b>568</b>	<b>570</b>	<b>577</b>	<b>734</b>

Note) The Companies adopted amended IAS 1 "Presentation of Financial Statements" and changed the presentation of other comprehensive income.

## 8. Segment Information

(100 millions of yen)

	Gross profit			Share of profit of investments accounted for using the equity method		
	FY2011	FY2012	FY2013	FY2011	FY2012	FY2013
Metal Products	669	652	827	50	56	54
Transportation & Construction Systems	1,495	1,203	1,214	222	272	276
Environment & Infrastructure	514	540	572	32	42	52
Media, Network, Lifestyle Related Goods & Services	3,155	2,812	2,784	242	250	394
Mineral Resources, Energy, Chemical & Electronics	1,190	856	769	419	307	369
Domestic Regional Business Units and Offices	376	382	399	9	8	10
Overseas Subsidiaries and Branches	1,790	1,848	2,445	137	115	33
Corporate and Eliminations	1	(24)	(67)	(6)	23	76
Consolidated	9,188	8,270	8,944	1,106	1,074	1,262

	Profit for the year attributable to owners of the parent			Basic profit*		
	FY2011	FY2012	FY2013	FY2011	FY2012	FY2013
Metal Products	153	152	240	179	177	236
Transportation & Construction Systems	405	448	478	477	455	475
Environment & Infrastructure	108	124	175	92	116	139
Media, Network, Lifestyle Related Goods & Services	511	689	536	451	411	572
Mineral Resources, Energy, Chemical & Electronics	908	469	232	776	447	428
Domestic Regional Business Units and Offices	50	54	75	60	62	81
Overseas Subsidiaries and Branches	489	485	414	427	394	356
Corporate and Eliminations	(117)	(96)	81	52	103	166
Consolidated	2,507	2,325	2,231	2,515	2,165	2,450

	Total assets (as of March 31)		
	FY2011	FY2012	FY2013
Metal Products	6,482	6,712	7,319
Transportation & Construction Systems	11,663	12,642	14,036
Environment & Infrastructure	6,068	5,750	5,688
Media, Network, Lifestyle Related Goods & Services	18,157	17,892	18,354
Mineral Resources, Energy, Chemical & Electronics	12,044	13,709	15,852
Domestic Regional Business Units and Offices	4,171	3,539	3,348
Overseas Subsidiaries and Branches	11,520	15,562	18,897
Corporate and Eliminations	2,164	2,522	3,194
Consolidated	72,268	78,328	86,687

Note) On April 1, 2013, we reorganized our product-based business units from seven to five after strategically reviewing them from the perspectives of business fields and functions. Accordingly, from this fiscal year, the operating segments have been changed. The segment information of the previous year has also been reclassified.

\* Calculation of basic profit : (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividend) x (1-Tax rate) + Share of profit of investments accounted for using the equity method  
Tax rate used in calculating basic profit: FY2011 41%, FY2012 and FY2013 38%