July 31, 2014

## Consolidated quarterly results FY2014 (Three-month period ended June 30, 2014)

[Prepared on the basis of International Financial Reporting Standards]

## Sumitomo Corporation

Stock Exchange code No. 8053 (Listed on Tokyo, Nagoya and Fukuoka Stock Exchanges) President & CEO, Kuniharu Nakamura For further information contact: Kenji Shinmori, Corporate Communications Dept. Tel.+81-3-5166-3100 (URL http://www.sumitomocorp.co.jp/english/)

### 1. Consolidated results for the three-month period ended June 30, 2014

(Remarks)

(Remarks)

Amounts are rounded to the nearest million. (1) Consolidated operating results % : change from the same period of the previous year. Profit for the period Comprehensive Profit Total trading increase/ Operating increase Profit increase/ increase increase increase attributable income (decrease) (decrease) (decrease transactions profit (decrease) before tax for the period (decrease) (decrease) for the period to owners of the parent (millions of yen) Three-month period ended (millions of yen) (millions of yen) (millions of yen) (millions of yen) (% (%) (% (millions of yen) (% (% (%) 45,891 June 30, 2014 2.072.487 0.3 69.431 6.8 (9.8) 53,412 (14.7)52.339 (14.0)52,694 (67.3) June 30, 2013 1,941,163 2.8 45,757 4.7 76,975 3.5 62,647 25.4 60,868 24.9 161,013 319.9

	Earnings per share attributable to owners of the parent (basic)	Earnings per share attributable to owners of the parent (diluted)
Three-month period ended	(yen)	(yen)
June 30, 2014	41.95	41.92
June 30, 2013	48.68	48.64

[Note] Total trading transactions is presented in a manner customarily used in Japan solely for Japanese investors' purposes. Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as a principal or as an agent.

#### (2) Consolidated financial position

	Total Assets	Total equity	Equity attributable to owners of the parent	Equity attributable to owners of the parent ratio
	(millions of yen)	(millions of yen)	(millions of yen)	(%)
As of June 30, 2014	8,604,791	2,559,989	2,427,576	28.2
As of March 31, 2014	8,668,738	2,540,184	2,404,670	27.7

#### 2. Dividends

	Cash dividends per share								
	First quarter-end	Second quarter-end	Third quarter-end	Year-end	Total				
	(yen)	(yen)	(yen)	(yen)	(yen)				
Year ended March 31, 2014	—	23.00	—	24.00	47.00				
Year ending March 31, 2015	-								
Year ending March 31, 2015 (Forecasts)		25.00	_	25.00	50.00				

[Note] Revision of the latest dividends prospect: None

#### 3. Forecasts for the year ending March 31, 2015

3. Forecasts for the year ending March 31, 2015								% : change from the previous year.
		Total trading transactions	(decrease)	Profit before tax	(decrease)	Profit attributable to owners of the parent	(decrease)	Earnings per share attributable to owners of the parent
		(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(yen)
Year ending March 3	1, 2015	8,600,000	5.6	332,000	9.1	250,000	12.1	200.15

[Note] Revision of the latest forecasts: None The Company has prepared only annual forecasts.

#### Notes

#### (1) Change in significant subsidiaries (changes in "Specified Subsidiaries" accompanying changes in scope of consolidation) during this period: None

(2) Changes in accounting policies and accounting estimated	ate			
(i) Changes in accounting policies required by IFRS	None			
(ii) Other changes	None			
(iii) Changes in accounting estimate	None			
(3) Outstanding stocks (Common stocks)				(shares)
(i) Outstanding stocks including treasury stock	(June 30, 2014)	1,250,602,867	(March 31, 2014)	1,250,602,867
(ii) Treasury stocks	(June 30, 2014)	2,944,721	(March 31, 2014)	2,962,337
(iii) Average stocks during three months (AprJun.)	(June 30, 2014)	1,247,650,514	(June 30, 2013)	1,250,498,112

#### **Notice regarding Quarterly Review**

Review of the Condensed Consolidated Financial Statements by our auditor has not been completed as of July 31, 2014.

#### **Cautionary Statement Concerning Forward-looking Statements**

This report includes forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The management forecasts included in this report are not projections, and do not represent management's current estimates of future performance. Rather, they represent forecasts that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its forecasts. The Company is under no obligation -- and expressly disclaims any such obligation -- to update or alter its forward-looking statements.

# **Management results**

### 1. Operating results

Total trading transactions for the three-month period ended June 30, 2014, amounted to 2,072.5 billion yen, representing an increase of 131.3 billion yen from the same period of the previous year.

Gross profit totaled 225.1 billion yen up by 8.0 billion yen, while selling, general and administrative expenses increased by 8.0 billion yen to 179.9 billion yen. In consequence, operating profit improved by 0.1 billion yen to 45.9 billion yen.

Share of profit of investments accounted for using the equity method decreased by 7.4 billion yen to 20.9 billion yen.

As a result, profit for the period attributable to owners of the parent totaled 52.3 billion yen, representing a decrease of 8.5 billion yen from the same period of the previous year.

## <Profit for the period attributable to owners of the parent by segment>

Metal Products Business Unit posted profit of 7.9 billion yen, an increase of 1.1 billion yen from the same period of the previous year. This was due to factors such as robust performances by tubular products business in North America and the operations of steel service centers.

Transportation & Construction Systems Business Unit posted profit of 12.5 billion yen, down by 2.7 billion yen. Although leasing business showed robust performance, earnings of both automobile financing business in Asia and ship business decreased.

Environment & Infrastructure Business Unit posted profit of 3.0 billion yen at the same level as the same period of the previous year, owing to factors such as the ongoing stable performance by overseas power infrastructure business.

Media, Network, Lifestyle Related Goods & Services Business Unit posted profit of 9.6 billion yen at the same level as the same period of the previous year. This was due to factors such as a decline in the condo delivery, although domestic major group companies showed stable performance.

Mineral Resources, Energy, Chemical & Electronics Business Unit recorded a 8.7 billion yen decline in profit, to 3.3 billion yen, owing to decrease in profits in coal-mining projects in Australia and copper-mining projects in Indonesia, in addition to the increase in costs associated with the commencement of operations of nickel projects in Madagascar. Overseas Subsidiaries and Branches segment posted 12.5 billion yen of profit, up by 1.4 billion yen, due mainly to a robust performance of metal products business.

## 2. Financial position

#### <Total assets, liabilities, and equity as of June 30, 2014>

Total assets stood at 8,604.8 billion yen, the same level as the previous fiscal year-end. In this period, total assets decreased due to the yen's appreciation. Meanwhile, we made new investments.

Equity attributable to owners of the parent totaled 2,427.6 billion yen, up by 22.9 billion yen from the previous fiscal year-end, due primarily to an increase in retained earnings.

Interest-bearing liabilities (net) rose by 130.2 billion yen from the previous fiscal year-end, to 3,253.7 billion yen.

In consequence, the net debt-equity ratio (Interest-bearing liabilities (net)/ Equity attributable to owners of the parent) was 1.3.

## <Cash flows>

Net cash provided by operating activities totaled 45.3 billion yen, as our core businesses performed well in generating cash. Net cash used in investing activities totaled 152.3 billion yen. In this period, we made new investments of approx. 130.0 billion yen. As a result, free cash flow totaled 107.0 billion yen outflow.

#### 3. Forecasts for fiscal year ending March 31, 2015

We have not reviewed the forecasts for the fiscal year ending March 31, 2015 from the annual forecasts announced on May 1, 2014.

### **Cautionary Statement Concerning Forward-Looking Statements**

This report includes forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The management forecasts included in this report are not projections, and do not represent management's current estimates of future performance. Rather, they represent forecasts that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its forecasts. The Company is under no obligation -- and expressly disclaims any such obligation -- to update or alter its forward-looking statements.

# **Condensed Consolidated Statements of Financial Position** Sumitomo Corporation and Subsidiaries As of June 30, 2014(Unaudited) and March 31, 2014

		Millions of Yen			Millions of U.S. Dollars		
ASSETS		June 30, 2014	Μ	larch 31, 2014		June 30, 2014	
Current assets: Cash and cash equivalents	¥	934,131	¥	1,111,192	\$	9,249	
Time deposits		5,571		4,283		55	
Marketable securities		31,761		33,683		315	
Trade and other receivables		1,513,827		1,549,363		14,988	
Other financial assets		51,747		44,591		512	
Inventories		895,382		872,030		8,865	
Advance payments to suppliers		134,925		136,357		1,336	
Assets classified as held for sale		17,383		-		172	
Other current assets		217,468		187,999		2,154	
Total current assets		3,802,195		3,939,498		37,646	
Non-current assets: Investments accounted for using the equity method		1,725,471		1,683,829		17,084	
Other investments		535,757		510,450		5,304	
Trade and other receivables		714,115		722,064		7,070	
Other financial assets		121,314		115,633		1,201	
Property, plant and equipment		933,031		921,157		9,238	
Intangible assets		357,829		367,906		3,543	
Investment property		264,791		256,602		2,622	
Biological assets		12,865		12,993		127	
Prepaid expenses		47,827		46,195		474	
Deferred tax assets		89,596		92,411		887	
Total non-current assets		4,802,596		4,729,240		47,550	
Total assets	¥	8,604,791	¥	8,668,738	\$	85,196	

Note: The U.S. Dollar amounts represent translations of Japanese Yen amounts at the rate of 101=US.

# **Condensed Consolidated Statements of Financial Position** Sumitomo Corporation and Subsidiaries As of June 30, 2014(Unaudited) and March 31, 2014

		Million	Millions of U.S. Dollars			
	Ju	ne 30, 2014	Ma	rch 31, 2014	June	e 30, 2014
LIABILITIES AND EQUITY Current liabilities:						
Bonds and borrowings	¥	797,422	¥	876,379	\$	7,895
Trade and other payables		1,050,779		1,076,713		10,404
Other financial liabilities		49,272		43,790		488
Income tax payables		21,246		25,414		210
Accrued expenses		87,541		106,796		867
Advances from customers		157,926		168,412		1,564
Provisions		5,015		6,230		50
Liabilities associated with assets classified as held for sale		8,694		-		86
Other current liabilities		77,289		66,090		765
Total current liabilities		2,255,184		2,369,824		22,329
Non-current liabilities: Bonds and borrowings		3,395,941		3,362,553		33,623
Trade and other payables		135,815		138,286		1,345
Other financial liabilities		,				
		46,429		46,611		459
Accrued pension and retirement benefits		28,065		29,353		278
Provisions		37,673		41,130		373
Deferred tax liabilities		145,695		140,797		1,443
Total non-current liabilities		3,789,618		3,758,730		37,521
Total liabilities		6,044,802		6,128,554		59,850
Equity: Common stock		219,279		219,279		2,171
Additional paid-in capital		268,568		268,332		2,659
Treasury stock		(3,928)		(3,952)		(39)
Other components of equity		343,592		346,222		3,402
Retained earnings		1,600,065		1,574,789		15,842
Equity attributable to owners of the parent		2,427,576		2,404,670		24,035
Non-controlling interests		132,413		135,514		1,311
Total equity		2,559,989		2,540,184		25,346
Total liabilities and equity	¥	8,604,791	¥	8,668,738	\$	85,196

Note: The U.S. Dollar amounts represent translations of Japanese Yen amounts at the rate of ¥101=US\$1.

# Condensed Consolidated Statements of Comprehensive Income

Sumitomo Corporation and Subsidiaries

For the three-month periods ended June 30, 2014 and 2013

(Unaudited)

		Million	s of Y	en		Millions of J.S. Dollars
		2014		2013		2014
Revenues						
Sales of tangible products	¥	732,420	¥	653,133	\$	7,252
Sales of services and others		146,280		144,627		1,448
Total revenues		878,700		797,760		8,700
Cost						
Cost of tangible products sold		(616,503)		(540,111)		(6,104)
Cost of services and others		(37,129)		(40,557)		(368)
Total cost		(653,632)		(580,668)		(6,472)
Gross profit		225,068		217,092		2,228
Other income (expenses)						
Selling, general and administrative expenses		(179,905)		(171,954)		(1,781)
Impairment losses on long-lived assets		(6)		(90)		(0)
Gain (loss) on sale of long-lived assets, net		(260)		468		(3)
Other, net		994		241		(1.774)
Total other income (expenses)		(179,177)		(171,335)		(1,774)
Operating profit		45,891		45,757		454
Finance income (costs)						
Interest income		4,369		3,078		43
Interest expense		(8,044)		(7,948)		(79)
Dividends		5,653		4,090		56
Gain (loss) on securities and other investments, net Finance income (costs), net		632 2,610		3,636 2,856		<u>6</u> 26
Share of profit of investments accounted for using the equity method Profit before tax		20,930 69,431		28,362 76,975		<u>207</u> 687
Income tax expense		(16,019)		(14,328)		(158)
Profit for the period		53,412		62,647		529
Profit for the period attributable to:						
Owners of the parent	¥	52,339	¥	60,868	\$	518
Non-controlling interests		1,073		1,779		11
Other comprehensive income						
Items that will not be reclassified to profit or loss						
Financial assets measured at fair value through		18,108		19,612		179
other comprehensive income Remeasurements of defined benefit pension plans		1,717		(1,396)		17
Share of other comprehensive income of investments						
accounted for using the equity method		728		1,120		7
Total items that will not be reclassified to profit or loss		20,553		19,336		203
Items that may be reclassified subsequently to profit or loss						
Exchange differences on translating foreign operations		(17,654)		76,196		(174)
Cash-flow hedges		(2,401)		2,285		(24)
Share of other comprehensive income of investments		(1,216)		549		(12)
accounted for using the equity method Total items that may be reclassified subsequently to profit or loss		(21,271)		79,030		(210)
Other comprehensive income, net of tax		(718)		98,366		(210)
Comprehensive income for the period		52,694		161,013		522
		,001		,010		
Comprehensive income for the period attributable to: Owners of the parent	¥	52,589	¥	157,089	\$	521
Non-controlling interests	г	52,589 105	Г	3,924	Ψ	1
			• •		<i>ф</i>	
Total trading transactions	¥	2,072,487	¥	1,941,163	\$	20,520

Notes:

1) The U.S. Dollar amounts represent translations of Japanese Yen amounts at the rate of  $\pm 101 = US$ .

2) Total trading transactions represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Companies act as a principal or as an agent. Total trading transactions is a measure commonly used by Japanese trading companies. It is not to be construed as equivalent to, or a substitute for, sales or revenues under IFRSs.

# Condensed Consolidated Statements of Changes in Equity

Sumitomo Corporation and Subsidiaries

For the three-month periods ended June 30, 2014 and 2013 (Unaudited)

		Million	s of Ye	en	Millio	ons of U.S. Dollars
		2014		2013		2014
Equity:						
Common stock:						
Balance, beginning of year	¥	219,279	¥	219,279	\$	2,171
Balance, end of period		219,279		219,279		2,171
Additional paid-in capital:						
Balance, beginning of year		268,332		269,285		2,657
Acquisition (disposal) of non-controlling interests, net		102		(77)		1
Others		134		164		1
Balance, end of period		268,568		269,372		2,659
Treasury stock:						
Balance, beginning of year		(3,952)		(232)		(39)
Acquisition (disposal) of treasury stock, net		24		12		0
Balance, end of period		(3,928)		(220)		(39)
		(0,020)		(== 0)		(00)
Other components of equity: Balance, beginning of year		246 222		172 044		2 190
Other comprehensive income for the period		346,222		173,044		3,428
Transfer to retained earnings		250		96,221		3
Balance, end of period		(2,880) 343,592		(1,769) 267,496		(29) 3,402
		545,552		201,490		5,402
Retained earnings:						
Balance, beginning of year		1,574,789		1,391,440		15,592
Transfer from other components of equity		2,880		1,769		29
Profit for the period attributable to owners of the parent		52,339		60,868		518
Cash dividends		(29,943)		(26,260)		(297)
Balance, end of period		1,600,065	<b>.</b>	1,427,817	<i>ф</i>	15,842
Equity attributable to owners of the parent	¥	2,427,576	¥	2,183,744	\$	24,035
Non-controlling interests:						
Balance, beginning of year		135,514		123,066		1,342
Cash dividends to non-controlling interests		(1,833)		(2,020)		(18)
Acquisition (disposal) of non-controlling interests and others, net		(1,373)		1,110		(14)
Profit for the period attributable to non-controlling interests		1,073		1,779		11
Other comprehensive income for the period		(968)		2,145		(10)
Balance, end of period		132,413		126,080		1,311
Total equity	¥	2,559,989	¥	2,309,824	\$	25,346
Comprehensive income for the period attributable to:						
Owners of the parent		52,589		157,089		521
Non-controlling interests		105		3,924		521 1
Total comprehensive income for the period	¥	52,694	¥	161,013	\$	522

Note: The U.S. Dollar amounts represent translations of Japanese Yen amounts at the rate of ¥101=US\$1.

# Condensed Consolidated Statements of Cash Flows

Sumitomo Corporation and Subsidiaries For the three-month periods ended June 30, 2014 and 2013 (Unaudited)

	Millions of Yen			llions of . Dollars	
		2014		2013	 2014
Operating activities:					
Profit for the period	¥	53,412	¥	62,647	\$ 529
Adjustments to reconcile profit for the period to net cash provided by					
operating activities:					
Depreciation and amortization		28,447		25,083	282
Impairment losses on long-lived assets		6		90	0
Finance (income) costs, net		(2,610)		(2,856)	(26)
Share of profit of investments accounted for					
using the equity method		(20,930)		(28,362)	(207)
(Gain) loss on sale of long-lived assets, net		260		(468)	3
Income tax expense		16,019		14,328	158
Increase in inventories		(24,609)		(16,886)	(244)
Decrease in trade and other receivables		48,190		31,708	477
Increase in prepaid expenses		(3,513)		(5,197)	(35)
Decrease in trade and other payables		(54,364)		(41,992)	(538)
Other, net		4,951		(2,942)	49
Net cash provided by operating activities		45,259		35,153	448
Investing activities:					
Changes in:					
Property, plant, equipment and other assets		(64, 609)		(50,086)	(640)
Marketable securities and investments		(60, 449)		4,385	(598)
Loans receivables		(27,224)		(13,615)	(269)
Net cash used in investing activities		(152,282)		(59,316)	(1,507)
Free Cash Flows:		(107,023)		(24,163)	(1,059)
Financing activities:					
Changes in:					
Short-term debt		(55,970)		9,411	(554)
Long-term debt		25,236		(21,725)	250
Cash dividends paid		(29,943)		(26,260)	(297)
(Acquisition) disposal of treasury stock, net		12		8	0
Payment to and from non-controlling interests and others, net		(1,502)		(1,976)	(15)
Net cash used in financing activities		(62,167)		(40,542)	(616)
Net decrease in cash and cash equivalents		(169,190)		(64,705)	(1,675)
Cash and cash equivalents at the beginning of year		,111,192		924,513	11,002
Effect of exchange rate changes on cash and cash equivalents		(7,871)		11,410	(78)
Cash and cash equivalents at the end of period	¥	934,131	¥	871,218	\$ 9,249

Note: The U.S. Dollar amounts represent translations of Japanese Yen amounts at the rate of 101=US.

## Segment Information (Condensed)

Sumitomo Corporation and Subsidiaries For the three-month periods ended June 30, 2014 and 2013 (Unaudited)

	Millions of Yen							
2014: Segment		Gross profit	(at	t for the period tributable to rs of the parent)	As of June 30 Total assets			
Metal Products Transportation & Construction Systems Environment & Infrastructure Media, Network, Lifestyle Related Goods & Services Mineral Resources, Energy, Chemical & Electronics Overseas Subsidiaries and Branches Segment Total Corporate and Eliminations Consolidated	¥	$\begin{array}{r} 26,195\\ 31,070\\ 14,168\\ 66,466\\ 19,845\\ 66,317\\ 224,061\\ 1,007\\ 225,068\end{array}$	¥ ¥	$\begin{array}{ccc} 7,880 &  \\ 12,454 \\ 3,011 \\ 9,550 \\ 3,294 \\ 12,472 \\ \hline 48,661 \\ 3,678 \\ \hline 52,339 &  \\ \end{array}$	$\begin{array}{r} 868,131\\ 1,401,364\\ 560,361\\ 1,783,490\\ 1,625,847\\ 1,820,526\\ 8,059,719\\ 545,072\\ 8,604,791\\ \end{array}$			
2013:				lions of Yen t for the period	As of March 31			
Segment		Gross profit	(at	tributable to rs of the parent)	Total assets			
Metal Products Transportation & Construction Systems Environment & Infrastructure Media, Network, Lifestyle Related Goods & Services Mineral Resources, Energy, Chemical & Electronics Overseas Subsidiaries and Branches Segment Total Corporate and Eliminations	¥	$21,534 \\ 31,053 \\ 15,714 \\ 68,692 \\ 22,338 \\ 57,298 \\ 216,629 \\ 463 \\ 215,200 \\ 215,200 \\ 21$	¥	$\begin{array}{cccc} 6,817 &  \\ 15,186 \\ 3,434 \\ 10,008 \\ 11,947 \\ 11,041 \\ \hline 58,433 \\ 2,435 \\ \hline \end{array}$	$\begin{array}{r} 884,398\\ 1,443,539\\ 597,031\\ 1,871,190\\ 1,614,482\\ 1,889,690\\ 8,300,330\\ 368,408\\ \end{array}$			
Consolidated	¥	217,092	¥	60,868 ¥	8,668,738			
2014								
2014: Segment		Gross profit	(at	t for the period tributable to s of the parent)	As of June 30 Total assets			
Metal Products Transportation & Construction Systems Environment & Infrastructure Media, Network, Lifestyle Related Goods & Services Mineral Resources, Energy, Chemical & Electronics Overseas Subsidiaries and Branches Segment Total	\$	259 308 140 658 196 657 2,218	\$	78 \$ 123 30 95 33 123 482 26	$8,595 \\13,875 \\5,548 \\17,658 \\16,098 \\18,025 \\79,799 \\5,207 \\$			
Corporate and Eliminations Consolidated	\$	10 2,228	\$	36 518 \$	5,397 85,196			

Notes:

1) The U.S. Dollar amounts represent translations of Japanese yen amounts at the rate of ¥101=US\$1.

2) On April 1, 2014 the Kansai Regional Business Unit and Chubu Regional Business Unit were abolished, and the business departments constituting the above two regional business units were incorporated into organizations under headquarter's business units and divisions. Accordingly, from this fiscal year, the operating segments have been changed. The segment information of the same period of the previous year has also been reclassified.

Assumptions for Going Concern	:	None

Significant changes in equity a	attributable to owners of the parent	:	None
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