

IR Supplemental Material

Consolidated Quarterly Financial Results for FY2014

(Three-month period ended June 30, 2014)

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(Media, Network, Lifestyle Related Goods & Services Business Unit and Mineral Resources, Energy, Chemical & Electronics Business Unit)

July 31, 2014

Sumitomo Corporation

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results/Overseas Four Broad Regions

Sumitomo Corporation

Unit: billions of yen (rounded to the nearest 100 million)

	Shares in equity (as of Jun. 30, 2014) (%)	Main Business	Equity in earnings	
			FY2014 Apr.-Jun. Results	FY2013 Apr.-Jun. Results
Metal Products				
ERYNGIUM Ltd. * ¹	*100.00	Manufacturing, processing and distribution of speciality metals for OCTG market	1.6	1.1
SC Pipe Services Inc.	100.00	Investment in pipe manufacturing and sales company in the U.S.	0.6	0.7
Sumisho Metalex Corporation	100.00	Sale of non-ferrous metal products, materials for home heat solution	0.3	0.3
Edgen Group	*100.00	Global distributor of metal and tubular products for energy industry	0.3	-
Transportation & Construction Systems				
Sumitomo Mitsui Finance and Leasing Company, Limited	*40.00	Finance & Lease	4.8	4.9
Sumitomo Mitsui Auto Service Company, Limited	46.00	Leasing of motor vehicles	1.2	1.2
P.T. Summit Oto Finance	*100.00	Financing of motorcycles in Indonesia	1.0	0.8
P.T. Oto Multiartha	*100.00	Financing of automobiles in Indonesia	0.3	1.4
Sumisho Machinery Trade Corporation * ²	*100.00	Trading of automobiles, construction equipment, machinery and equipment	0.3	0.2
Environment & Infrastructure				
Perennial Power Holdings Inc.	*100.00	Development, ownership and management of power plant in the U.S.	0.3	0.3
Sumisho Global Logistics Co., Ltd.	100.00	Global logistics provider	0.3	0.3
Media, Network, Lifestyle Related Goods & Services				
Jupiter Telecommunications Co., Ltd. * ^{3,4}	50.00	Operation of multiple cable TV systems (MSO) and channels (MCO)	5.8	5.4
Jupiter Shop Channel Co., Ltd.	50.00	Operation of TV shopping channel	1.8	1.8
2 companies in the banana business	*-	Import and sale of fruits and vegetables	1.2	1.1
Summit, Inc.	100.00	Supermarket chain	0.6	0.3
SCSK Corporation	50.78	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales	0.6	0.8
MobiCom Corporation	33.98	Integrated telecommunication service in Mongolia	0.3	0.4
Sumisho Brand Management Corporation	*100.00	Import, design and sale of the German luxury line of Chenille fabrics brand "FEILER" and women's apparel and accessories brand, "NARA CAMICIE"	0.0	0.3
Grain business companies in Australia * ^{5,6}	*100.00	Grain accumulation and investment in grain storage and export terminal operating business	(0.1)	0.2
TBC Corporation	*100.00	Retail and wholesale of tires in the U.S.	(1.0)	(1.2)
Mineral Resources, Energy, Chemical & Electronics				
2 silver, zinc and lead business companies in Bolivia	*100.00	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia	4.0	0.4
LNG Japan Corporation	50.00	Trading of LNG, investment and financing related to LNG business	2.0	0.3
Iron ore mining business in Brazil	*-	Iron ore mining business in Brazil	1.2	1.1
SC Minerals America, Inc.	*100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile	1.1	1.5
2 companies with oil field interests in the North Sea	*-	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	0.7	0.4
Sumitomo Shoji Chemicals Co., Ltd.	100.00	Sale and trade of chemicals and plastics	0.5	0.4
SMM Cerro Verde Netherlands B.V.	20.00	Investment in the Cerro Verde copper mine in Peru	0.4	0.6
Sumitronics Corporation	100.00	Electronics manufacturing service	0.4	0.3
SC Mineral Resources Pty. Ltd.	*100.00	Investment in the Northparkes copper mine in Australia	0.3	0.3
Nusa Tenggara Mining Corporation	74.28	Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia	(0.9)	0.6
Nickel mining and refining business in Madagascar	-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(2.1)	(0.2)
Companies related to coal business in Australia	*-	Investment in coal mines in Australia	(3.4)	0.4
Oresteel Investments (Proprietary) Limited * ⁷	*49.00	Investment in Assmang iron ore and manganese mine in South Africa	-	-
Overseas *⁸				
Americas	-	Export, import and wholesale	5.1	4.6
Europe, Middle East, Africa & CIS	-	Export, import and wholesale	3.8	2.7
Asia & Oceania	-	Export, import and wholesale	2.8	3.1
East Asia	-	Export, import and wholesale	0.7	0.8

Notes)

(*) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

(*1) We changed our consolidated periods from the forth quarter of FY2013, the results show equity in earnings for the period of FY2014 Apr.-Jun., FY2013 Jan.-Mar. respectively.

(*2) The majority shareholder was changed from Environment & Infrastructure business unit to Transportation & Construction Systems business unit.

(*3) Our shares in Jupiter Telecommunications was increased to 50.00% according to business restructuring. (FY2013 Apr.-Jun.: 44.49%)

(*4) As Jupiter Telecommunications merged with Japan Cablenet (JCN) in December 2013, the equity in earnings of FY2013 and FY2014 are calculated by adding consolidation adjustments.

(*5) In February 2014, our shares in Grain business companies in Australia were increased to 100.00%. (FY 2013 Apr.-Jun.:50.00%)

(*6) We changed our consolidated periods from the forth quarter of FY2013, the results show equity in earnings for the period of FY2014 Apr.-Jun., FY2013 Mar.-May. respectively.

(*7) We recognize equity in earnings of Oresteel Investments semi-annually.

(*8) We have regrouped all of our overseas regional organizations into four broad regions, namely, "Americas," "Europe, Middle East, Africa & CIS," "East Asia" and "Asia & Oceania."

We disclose results of overseas four broad regions accordingly.

Performance Overview

※We eliminated the Kansai Regional Business Unit and Chubu Regional Business Unit on 1 April, 2014. These two regional business units were incorporated into organizations under business units and divisions. The prior year results are also shown on a new organization basis accordingly.

Metal Products

【Apr.-Jun. 2014 Result: 7.9 billion yen】
(1.1 billion yen increase from Apr.-Jun. 2013)

• **Steel sheets**

Steel service center: stable

• **Tubular products**

North America: stable

【Investment & Replacement in FY14】

- Participated in the second phase of aluminum smelting project in Malaysia (Apr. 2014)

【Business Outlook】

- Contribution from new investments
- Tubular products in North America: stable
- Steel service center: stable

	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
<i>(unit: billions of yen)</i>			
Gross profit	21.5	26.2	103.0
Operating profit	7.4	9.9	-
Share of profit of Investments accounted for using the equity method	1.6	0.9	-
Profit for the year attributable to owners of the parent	6.8	7.9	31.0
Total assets	Mar. 2014	868.1	-
	884.4		

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment		
	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
• SC Pipe Services:	0.7	0.6	2.4
• ERYNGIUM(30/100)*1:	0.3	0.5	1.6
• Sumisho Metalex:	0.3	0.3	1.3
• Edgen Group(29/100):	-	0.1	1.1

*1 As the consolidated period was changed, the results show equity in earnings of Jan.-Mar. 2013 for Apr.-Jun. 2013 and Apr.-Jun. 2014 for Apr.-Jun. 2014.

Transportation & Construction Systems

【Apr.-Jun. 2014 Result : 12.5 billion yen】

(2.7 billion yen decrease from Apr.-Jun. 2013)

- **Ships, aerospace and railway car**
Shipping market : sluggish
- **Automobile**
Auto finance businesses in Indonesia : decreased
- **Construction equipment**
Distribution business in Russia and China : slowdown
Rental business in the U.S. and Japan : stable

【Investment & Replacement in FY14】

- Invested in a construction equipment sales/service company in Saudi Arabia (July 2014)

【Business Outlook】

- Leasing businesses : stable
- Shipping market: sluggish
- Auto finance businesses in Indonesia: stable
- Construction equipment business in the U.S. : stable

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	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
(unit: billions of yen)			
Gross profit	31.1	31.1	133.0
Operating profit	8.5	6.7	-
Share of profit of Investments accounted for using the equity method	8.7	7.8	-
Profit for the year attributable to owners of the parent	15.2	12.5	46.0
Total assets	Mar. 2014	1,401.4	-
	1,443.5		

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment		
	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
• Sumitomo Mitsui Finance and Leasing (35/40) :	4.3	4.2	14.7
• Sumitomo Mitsui Auto Service :	1.2	1.2	3.8
• SOF(90/100) :	0.7	0.9	2.5
• Oto Multiartha(90/100) :	1.2	0.3	0.9
• Sumitomo Machinery Trade Corporation(60/100) *1 :	0.1	0.2	0.8

*1 Shares in equity of the segment were changed from 44.5% to 60% on 1 Apr., 2014.

Environment & Infrastructure

【Apr.-Jun. 2014 Result : 3.0 billion yen】

(0.4 billion yen decrease from Apr.-Jun. 2013)

- **Overseas power infrastructure business:**
stable

【Investment & Replacement in FY14】

- Started construction of wind farm in the U.S. (Apr. 2014)
- Started construction of biomass power plant in Japan (Jun. 2014)
- Progress in construction of wind farm in South Africa, solar farm in the U.S. and industrial park in Myanmar

【Business Outlook】

- Overseas power infrastructure business: stable and contribution from a new project in the 2nd half
- Temporary gain through value realization in renewable energy power generation business in the 2nd half

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	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
(unit: billions of yen)			
Gross profit	15.7	14.2	66.0
Operating profit	4.0	3.8	-
Share of profit of Investments accounted for using the equity method	0.6	0.6	-
Profit for the year attributable to owners of the parent	3.4	3.0	21.0
Total assets	Mar. 2014	560.4	-
	597.0		

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment		
	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
• Sumitomo Global Logistics*1 :	0.3	0.3	1.1
• Perennial Power Holdings(40/100) *2 :	0.2	0.1	0.4

*1 Shares in equity of the segment were changed from 95% to 100% on 1 Apr., 2014.

*2 Shares in equity of the segment were changed from 50.01% to 40% on 1 Apr., 2014.

Media, Network, Lifestyle Related Goods & Services

【Apr.-Jun. 2014 Result : 9.6 billion yen】

(0.5 billion yen decrease from Apr.-Jun. 2013)

• Major group companies

J:COM and Jupiter Shop Channel etc. : stable

• Condominium : decrease in the number of delivery

【Investment & Replacement in FY14】

- Invested in sugar milling business in Thailand (Apr. 2014)
- Agreed to participate in telecommunications business in Myanmar (July 2014)

【Business Outlook】

- Major group companies such as J:COM and Jupiter Shop Channel etc. : stable
- Real estate business : stable

	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
(unit: billions of yen)			
Gross profit	68.7	66.5	301.0
Operating profit	6.1	5.6	-
Share of profit of Investments accounted for using the equity method	8.6	8.3	-
Profit for the year attributable to owners of the parent	10.0	9.6	54.0
Total assets	Mar. 2014	1,783.5	-
	1,871.2		

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment		
	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
• J:COM*1,2:	5.4	5.8	25.7
• Jupiter Shop Channel:	1.8	1.8	7.2
• Banana business:	1.0	1.1	1.5
• SCSK:	0.8	0.6	7.5
• Summit:	0.3	0.6	2.0
• Mobicom:	0.4	0.3	0.8
• Sumisho Brand Management(99.08/100):	0.2	0.0	0.7
• Grain business in Australia(70/100)*3,4:	0.1	-0.1	0.7
• TBC(40/100):	-0.5	-0.4	0.3

*1 The result for Apr.-Jun. 2013 was restated due to adjustments for consolidation according to JCN acquisition by J:COM in Dec., 2013.

*2 Shares in equity of the segment in Apr.-Jun. 2013: 44.49%, Apr.-Jun. 2014: 50%.

*3 Shares in equity of the segment in Apr.-Jun. 2013: 35%.

*4 As the consolidated period was changed, the results show equity in earnings of Mar.-May 2013 for Apr.-Jun. 2013 and Apr.-Jun. 2014 for Apr.-Jun. 2014.

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Mineral Resources, Energy, Chemical & Electronics

【Apr.-Jun. 2014 Result : 3.3 billion yen】

(8.7 billion yen decrease from Apr.-Jun. 2013)

• Coal mining business in Australia

Decline in price and posted expenses for interest acquisition

• Nickel business in Madagascar

Increased in cost due to start of commercial production

• Nusa Tenggara Mining

Decreased in sales volume due to export ban on copper concentrate in Indonesia

• Chemical & Electronics : stable

【Investment & Replacement in FY14】

- Participated in phenol production business in China (Apr. 2014)
- Acquired coal mining interest in Australia (May 2014)

【Business Outlook】

- Decline in commodity price such as iron ore etc.
- Nusa Tenggara Mining is affected by export ban in Indonesia
- Value realization in certain interests

	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
(unit: billions of yen)			
Gross profit	22.3	19.8	97.0
Operating profit	7.1	3.8	-
Share of profit of Investments accounted for using the equity method	5.6	0.5	-
Profit for the year attributable to owners of the parent	11.9	3.3	38.0
Total assets	Mar. 2014	1,625.8	-
	1,614.5		

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment		
	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
• Silver, zinc and lead business in Bolivia(93/100):	0.3	3.7	10.0
• LNG Japan:	0.3	2.0	6.1
• Iron Ore Mining Business in Brazil:	1.1	1.2	5.4
• SC Minerals America(84.75/100):	1.2	0.9	4.0
• Oil fields interests in the North Sea:	0.4	0.7	1.1
• Sumitomo Shoji Chemicals:	0.4	0.5	1.6
• Sumitronics:	0.3	0.4	1.5
• SMM Cerro Verde Netherlands:	0.6	0.4	1.4
• SC Mineral Resources(70/100):	0.2	0.2	0.7
• Nusa Tenggara Mining:	0.6	-0.9	2.7
• Nickel mining and refining business in Madagascar:	-0.2	-2.1	-11.2
• Companies related to Coal business in Australia:	0.7	-3.2	-12.1
• Oresteel Investments(45/49)*1:	-	-	9.8

*1 The earnings are recognized semiannually (in Sept. and Mar.)

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Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY13 Annual Results	FY14		Sensitivity to net income (annual base/ excluding prices hedge)
			1Q Results	Forecasts	
Coking coal	Equity share of shipping volume [mil t]	3.1	0.8	2.9	¥160 mil (\$1/t)
	Prices[\$/t]	153	120	120	
Thermal coal	Equity share of shipping volume [mil t]	2.5	0.6	4.6*	¥240 mil (\$1/t)
	Prices[\$/t]	93	82	82	
Iron ore	Equity share of shipping volume [mil t]	4.8	0.5	5.4	¥400 mil (\$1/t)
		MUSA	2.0	0.5	
	Prices[\$/t]	135	120	125	
Manganese ore	Equity share of shipping volume [mil t]	0.5	-	0.5	¥30 mil (\$1/t)
	Prices[\$/t]	259	251	225	
Copper	Equity share of production [Kt]	45	12	71	¥360 mil (\$100/t)
		Batu Hijau	14	4	
	Prices[\$/t]	7,326	7,038	6,834	

Note) Prices are general market price. FY14 forecasts and sensitivity to net income are as of May, 2014.

The shipping volume of Iron ore and manganese of Oresteel Investments are recognized semiannually (in second and fourth quarter).

*The figure includes equity share of shipping volume of Clermont coal mine in Australia, which we acquired in FY2014.

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Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY13 Annual Results	FY14		Sensitivity to net income (annual base/ excluding prices hedge)
			1Q Results	Forecasts	
Silver	Equity share of production [t(mil oz)]	314(10.1)	78(2.5)	404(13.0)	¥800 mil (\$1/oz)
	Prices[\$/oz]	21.0	19.6	19.5	
Zinc	Equity share of production [Kt]	170	39	202	¥1.1 bil (\$100/t)
	Prices[\$/t]	1,909	2,073	2,086	
Lead	Equity share of production [Kt]	53	9	55	¥300 mil (\$100/t)
	Prices[\$/t]	2,093	2,096	2,206	
Crude oil, gas	Equity share of production [mil bbl]	2.5	0.6	2.0	¥30 mil (\$1/bbl)
	Prices[\$/bbl]	108	108	106	
LNG	Equity share of production [Kt]	350	80	350	-

Note) Prices are general market price. FY14 forecasts and sensitivity to net income are as of May, 2014.

◆ Sumitomo Corporation

Overseas Subsidiaries and Branches

【Apr.-Jun. 2014 Result : 12.5 billion yen】

(1.4 billion yen increase from Apr.-Jun. 2013)

- Americas : started to consolidate Edgen Group
- Europe, Middle East, Africa & CIS :
stable in metal products related business

	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts
Americas	4.6	5.1	23.4
Europe, Middle East, Africa & CIS	2.7	3.8	12.1
Asia & Oceania	3.1	2.8	9.2
East Asia	0.8	0.7	5.0

【Investment & Replacement in FY14】

- Acquired office building in Chicago (Apr. 2014)

【Business Outlook】

- Metal products related business: stable

	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
(unit: billions of yen)			
Gross profit	57.3	66.3	260.0
Operating profit	12.6	15.3	-
Share of profit of Investments accounted for using the equity method	2.5	2.2	-
Profit for the year attributable to owners of the parent	11.0	12.5	50.0
Total assets	Mar. 2014		
	1,889.7	1,820.5	-

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment		
	2013 Apr.-Jun.	2014 Apr.-Jun.	2014 Forecasts (As of May, 2014)
•ERYNGIUM(70/100)*1:	0.8	1.1	3.9
•Silver, zinc and lead business in Bolivia (7/100):	0.1	0.3	0.7
•Edgen Group(71/100):	-	0.2	2.7
•SC Minerals America(15.25/100):	0.3	0.2	0.7
•Perennial Power Holdings(60/100)*2:	0.1	0.2	0.7
•TBC(60/100):	-0.7	-0.6	0.4
•Oresteel Investments(4/49)*3:	-	-	0.9

*1 As the consolidated period was changed, the results show equity in earnings of Jan.-Mar. 2013 for Apr.-Jun. 2013 and Apr.-Jun. 2014 for Apr.-Jun. 2014.

*2 Shares in equity of the segment were changed from 49.99% to 60% on 1 Apr., 2014.

*3 The earnings are recognized semiannually (in Sept. and Mar.)

Supplemental materials by segment

Sumitomo Corporation

Unit: Billions of yen (rounded to the nearest 100 million yen)

	FY2014 Apr.-Jun. Results	FY2013 Apr.-Jun. ^{*1} Results	Increase/ (decrease)
Media, Network, Lifestyle Related Goods & Services			
Gross profit	66.5	68.7	(2.2)
Media, IT and retail ^{*2}	42.1	43.8	(1.7)
Food & agriculture business division	5.8	4.6	1.2
Materials & supplies division	14.0	14.0	0.0
Construction & real estate division	4.9	6.4	(1.6)
Profit for the period attributable to owners of the parent	9.6	10.0	(0.5)
Media, IT and retail ^{*2}	6.0	5.9	0.1
Food & agriculture business division	1.5	1.5	(0.1)
Materials & supplies division	0.4	0.2	0.2
Construction & real estate division	1.6	2.3	(0.7)
Total assets	As of Jun 30, 2014 1,783.5	As of Mar 31, 2014 1,871.2	(87.7)
Media, IT and retail ^{*2}	980.9	1,034.0	(53.1)
Food & agriculture business division	174.1	182.1	(8.0)
Materials & supplies division	240.4	238.2	2.2
Construction & real estate division	389.3	417.7	(28.3)
Mineral Resources, Energy, Chemical & Electronics			
Gross profit	19.8	22.3	(2.5)
Mineral resources and energy ^{*3}	5.6	8.4	(2.8)
Chemical and electronics ^{*4}	14.3	13.9	0.3
Profit for the period attributable to owners of the parent	3.3	11.9	(8.7)
Mineral resources and energy ^{*3}	(1.3)	6.6	(7.9)
Chemical and electronics ^{*4}	4.5	5.2	(0.8)
Total assets	As of Jun 30, 2014 1,625.8	As of Mar 31, 2014 1,614.5	11.4
Mineral resources and energy ^{*3}	1,310.2	1,305.6	4.6
Chemical and electronics ^{*4}	315.5	308.8	6.8

*1 We reclassified FY2013 Apr.-Jun. Results, according to the reorganization of Business Units on April 1, 2014.

*2 Media, IT and retail is a sum of Media division, Network division, and Lifestyle & retail business division.

*3 Mineral resources and energy is a sum of Mineral resources division No.1, Mineral resources division No.2 and Energy division.

*4 Chemical and electronics is a sum of Basic chemicals & electronics division and Life science division.