

IR Supplemental Material

Consolidated Annual Results for FY2014

(Year ended March 31, 2015)

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May 1, 2015

Sumitomo Corporation

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results/Overseas Four Broad Regions

Sumitomo Corporation

Unit: billions of yen (rounded to the nearest 100 million)

	Shares in equity (as of Mar. 31, 2015) (%)	Main Business	Equity in earnings		
			FY2013 Results	FY2014 Results	FY2015 Forecasts
Metal Products					
ERYNGIUM Ltd. * ¹	*100.00	Manufacturing, processing and distribution of speciality metals for OCTG market	4.8	6.2	5.1
SC Pipe Services Inc.	100.00	Investment in pipe manufacturing and sales company in the U.S.	2.8	3.2	0.8
Sumisho Metalex Corporation	100.00	Sale of non-ferrous metal products, materials for home heat solution	1.4	1.2	0.9
Aluminium smelting business in Malaysia	* 20.00	Aluminium smelting business in Malaysia	(0.2)	0.9	2.4
Edgen Group	*100.00	Global distributor of metal and tubular products for energy industry	0.2	0.3	2.0
Transportation & Construction Systems					
Sumitomo Mitsui Finance and Leasing Company, Limited	*40.00	Finance & Lease	17.1	18.3	18.3
Sumitomo Mitsui Auto Service Company, Limited	46.00	Leasing of motor vehicles	4.0	4.4	4.0
P.T. Sumit Oto Finance	*100.00	Financing of motorcycles in Indonesia	3.0	2.9	2.9
P.T. Oto Multiartha	*100.00	Financing of automobiles in Indonesia	4.2	2.3	4.1
Sumisho Machinery Trade Corporation * ²	*100.00	Trading of automobiles, construction equipment, machinery and equipment	1.3	1.8	1.4
Environment & Infrastructure					
Sumisho Global Logistics Co., Ltd.	100.00	Global logistics provider	1.4	1.3	1.0
Perennial Power Holdings Inc.	*100.00	Development, ownership and management of power plant in the U.S.	1.1	1.3	1.3
Media, Network, Lifestyle Related Goods & Services					
Jupiter Telecommunications Co., Ltd.	50.00	Operation of multiple cable TV systems (MSO) and channels (MCO)	31.6	26.1	28.5
Jupiter Shop Channel Co., Ltd.	50.00	Operation of TV shopping channel	7.0	7.1	8.0
SCSK Corporation	50.77	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales	7.4	3.3	8.4
Summit, Inc.	100.00	Supermarket chain	0.9	2.4	2.6
2 companies in the banana business	*-	Import and sale of fruits and vegetables	1.6	1.9	2.1
MobiCom Corporation	33.98	Integrated telecommunication service in Mongolia	1.1	1.0	1.1
S.C.Cement Co.,Ltd	*100.00	Sale of cement, ready-mixed concrete, and concrete products	1.0	0.9	1.1
Sumisho Brand Management Corporation	*100.00	Import, design and sale of the German luxury line of Chenille fabrics brand "FEILER" and women's apparel and accessories brand, "NARA CAMICIE"	0.9	0.0	0.9
Grain business companies in Australia * ^{3,4}	*100.00	Grain accumulation and investment in grain storage and export terminal operating business	0.9	(2.3)	0.4
TBC Corporation * ^{5,6}	*100.00	Retail and wholesale of tires in the U.S.	(3.0)	(24.8)	(1.8)
Mineral Resources, Energy, Chemical & Electronics					
2 silver, zinc and lead business companies in Bolivia	*100.00	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia	5.4	11.8	10.8
LNG Japan Corporation	50.00	Trading of LNG, investment and financing related to LNG business	5.1	9.3	2.6
Oresteel Investments (Proprietary) Limited	*49.00	Investment in Assmang iron ore and manganese mine in South Africa	15.9	7.9	3.2
SC Minerals America, Inc.	*100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile	5.4	4.3	3.9
Sumitronics Corporation	100.00	Electronics manufacturing service	1.2	1.5	1.8
SMM Cerro Verde Netherlands B.V.	20.00	Investment in the Cerro Verde copper mine in Peru	2.4	1.5	0.7
Sumitomo Shoji Chemicals Co., Ltd.	100.00	Sale and trade of chemicals and plastics	1.5	1.4	1.6
2 companies with oil field interests in the North Sea * ⁶	*-	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	2.4	(0.4)	0.1
Nusa Tenggara Mining Corporation	74.28	Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia	0.4	(4.3)	5.1
Nickel mining and refining business in Madagascar	-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(1.1)	(10.1)	(8.7)
Companies related to coal business in Australia * ⁶	*-	Investment in coal mines in Australia	(26.7)	(28.2)	(3.7)
Shale gas business in the U.S. * ⁶	*100.00	Exploration, development, production, sale of and investment in natural gas in the U.S.	(0.3)	(30.5)	(1.7)
Iron ore mining business in Brazil * ^{6,7}	*-	Iron ore mining business in Brazil	5.1	(60.3)	1.3
Tight oil business in the U.S. * ⁶	*100.00	Exploration, development, production, sale of and investment in tight oil and natural gas in North America	(0.1)	(197.9)	3.0
Overseas					
Europe, Middle East, Africa & CIS * ⁶	-	Export, import and wholesale	11.1	12.3	8.6
Asia & Oceania * ⁶	-	Export, import and wholesale	4.9	8.1	8.7
East Asia	-	Export, import and wholesale	4.3	4.2	4.8
Americas * ⁶	-	Export, import and wholesale	21.0	(47.6)	25.1

Notes)

(*) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

(*1) We changed our consolidated periods from FY2013, the results show equity in earnings of Jan.-Dec.,2013 for FY2013, Apr.,2014-Mar.,2015 for FY2014 and Apr.,2015-Mar.,2016 for FY2015 respectively.

(*2) The majority shareholder was changed from Environment & Infrastructure business unit to Transportation & Construction Systems business unit.

(*3) In February 2014, our shares in Grain business companies in Australia were increased to 100.00%. (FY 2013 Apr.-Dec.:50.00%)

(*4) We changed our consolidated periods from FY2013, the results show equity in earnings of Mar.,2013-Mar.,2014 for FY2013, Apr.,2014-Mar.,2015 for FY2014 and Apr.,2015-Mar.,2016 for FY2015 respectively.

(*5) This company has been transferred to Transportation & Construction Systems business unit according to business restructuring since April 1, 2015.

(*6) The impairment losses included in FY2014 Results: Companies related to TBC Corporation -18.8, 2 companies with oil field interests in the North Sea -3.6, Coal business in Australia -24.4,

Shale gas project in the U.S.-31.1, Iron ore mining business in Brazil -62.3, Tight oil business in the U.S. -199.2 (billions of yen)

Some portions of the impairment losses are included in FY2014 Results of Europe, Middle East, Africa & CIS, Asia & Oceania and Americas. (Europe, Middle East, Africa & CIS -0.5, Asia & Oceania -3.5, Americas -71.0 (billions of yen))

(*7) We changed our consolidated periods from FY2014, the results show equity in earnings of Jan.-Dec.,2013 for FY2013, Jan.-Dec.,2014 for FY2014 and Apr.,2015-Mar.,2016 for FY2015 respectively.

Performance Overview

※On April 1, 2014 the Kansai Regional Business Unit and Chubu Regional Business Unit were abolished. These two regional business units were incorporated into organizations under business units and divisions. Also, on October 1, 2014 Commodity Business Department was transferred from Corporate and Eliminations to Mineral Resources, Energy, Chemical & Electronics Business Unit. The prior year results are also shown on a new organization basis accordingly.

Metal Products

【Profit for the Year (Apr. 2014-Mar. 2015): 32.5 billion yen】
(5.9 billion yen increase from Apr. 2013-Mar. 2014)

• Steel sheets

Steel service center: stable

• Tubular products

North America: stable

【Investment & Replacement in BBBO2014】

- Acquired global distributor of metal and tubular products for energy industry (Nov.2013)
- Participated in aluminum smelting project in Malaysia
Second phase (Apr. 2014)
Third phase (Feb. 2015)

	2013 Results	2014 Results			
(unit: billions of yen)					
Gross profit	97.2	103.5			
Operating profit	34.6	37.4			
Share of profit of Investments accounted for using the equity method	5.6	9.1			
Profit/loss(-) for the year attributable to owners of the parent	26.6	32.5			
		1Q	2Q	3Q	4Q
		7.9	8.3	8.1	8.2
Basic profit	26.0	33.7			
Total assets	884.4	877.6			

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)	
	2013 Results	2014 Results
• SC Pipe Services :	2.8	3.2
• ERYNGIUM(30/100)*1 :	1.4	1.9
• Sumisho Metalex :	1.4	1.2
• Aluminium smelting business in Malaysia(14/20) :	-0.1	0.6
• Edgen Group(29/100) :	0.1	0.1

*1 As the consolidated period was changed, the results show equity in earnings of Jan.-Dec. 2013 for FY2013 and Apr. 2014-Mar. 2015 for FY2014.

Transportation & Construction Systems

【Profit for the Year (Apr. 2014-Mar. 2015) : 49.8 billion yen】

(1.1 billion yen increase from Apr. 2013-Mar. 2014)

•Ships, aerospace and railway car

Shipping market: sluggish
Leasing business: stable

•Automobile

Auto finance businesses in Indonesia: decreased
Automobile assembly business in Mexico: stable

•Construction equipment

Distribution business in Russia and China : slowdown
Rental business in the U.S. : stable

【Investment & Replacement in BBBO2014】

- Started aircraft engine leasing business jointly with aircraft engine manufacturer and maintenance services provider in Germany (Sep.2013)
- Invested in an Iraqi automotive service and sales company (Oct.2013)
- Invested in a construction equipment sales/service company in Saudi Arabia (July 2014)
- Invested in a commercial bank in Indonesia (Feb.2015)

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	2013 Results	2014 Results			
(unit: billions of yen)					
Gross profit	124.2	133.9			
Operating profit	34.3	29.3			
Share of profit of Investments accounted for using the equity method	27.7	31.5			
Profit/loss(-) for the year attributable to owners of the parent	48.7	49.8			
		1Q	2Q	3Q	4Q
		12.4	13.0	12.1	12.3
Basic profit	48.3	52.8			
Total assets	1,440.6	1,615.4			

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)	
	2013 Results	2014 Results
•Sumitomo Mitsui Finance and Leasing (35/40) :	14.9	16.0
•Sumitomo Mitsui Auto Service :	4.0	4.4
•SOF(90/100) :	2.7	2.6
•Oto Multiartha(90/100) :	3.8	2.1
•Sumisho Machinery Trade Corporation(60/100) *1 :	0.6	1.1

*1 Shares in equity of the segment were changed from 44.5% to 60% on 1 Apr., 2014.

Environment & Infrastructure

【Profit for the Year (Apr. 2014-Mar. 2015) : 22.9 billion yen】

(3.8 billion yen increase from Apr. 2013-Mar. 2014)

•Overseas power infrastructure business: stable

【Investment & Replacement in BBBO2014】

- Participated in thermal power and water generation project in Kuwait (Jan.2014)
- Started construction of industrial park in Myanmar (Jan.2014)
- Started construction of wind farm in the U.S. (Apr. 2014)
- Started construction of biomass power plant in Japan (Jun. 2014)
- Started commercial operation of wind farm in South Africa (Aug. 2014)
- Participated in off-shore wind power generation businesses in Belgium (Sept. 2014)
- Participated in Ghana's combined cycle power plant (Dec. 2014)
- Started commercial operation of solar farm in the U.S. (Dec. 2014)
- Sold part of shares in water supply and distribution company in U.K. (Oct. 2013)
- Sold part of interest in a solar power generation business in Japan (Dec. 2014)
- Sold machinery business companies in Japan (Mar. 2015)

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	2013 Results	2014 Results			
(unit: billions of yen)					
Gross profit	63.7	64.5			
Operating profit	19.2	20.5			
Share of profit of Investments accounted for using the equity method	5.2	5.3			
Profit/loss(-) for the year attributable to owners of the parent	19.1	22.9			
		1Q	2Q	3Q	4Q
		3.0	5.7	7.5	6.7
Basic profit	15.6	17.5			
Total assets	597.0	597.2			

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)	
	2013 Results	2014 Results
•Sumisho Global Logistics*1 :	1.4	1.3
•Perennial Power Holdings(40/100)*2 :	0.6	0.5

*1 Shares in equity of the segment were changed from 95% to 100% on 1 Apr., 2014.

*2 Shares in equity of the segment were changed from 50.01% to 40% on 1 Apr., 2014.

Media, Network, Lifestyle Related Goods & Services

【Profit for the Year (Apr. 2014-Mar. 2015): 47.8 billion yen】
(6.6 billion yen decrease from Apr. 2013-Mar. 2014)

- TBC (tire business in the U.S.): posted impairment loss
- Major group companies
J:COM and Jupiter Shop Channel etc.: stable
- J:COM: temporary gain in FY13
- SCSK: affected by tax reform
- Real Estate etc.: temporary gain

【Investment & Replacement in BBBO2014】

- Urban development business
(Kanda campus site of Tokyo Denki University,
Ginza 6-chome and Higashi-ikebukuro projects)
- Made Australian grain company a subsidiary (Feb.2014)
- Invested in sugar milling business in Thailand (Apr. 2014)
- Established private REIT (Aug. 2014)
- Started to joint operation in telecommunications business
in Myanmar (Sept. 2014)
- Sold real estate properties including Queen's Square
Yokohama, part of Sumitomo Building etc.

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	2013 Results	2014 Results			
(unit: billions of yen)					
Gross profit	284.9	288.7			
Operating profit	39.5	33.8			
Share of profit of Investments accounted for using the equity method	39.8	40.3			
Profit/loss(-) for the year attributable to owners of the parent	54.4	47.8 (-7.5)*			
		1Q	2Q	3Q	4Q
		9.6	12.6	1.3	24.4
Basic profit	58.4	56.5			
Total assets	1,871.2	1,903.8			

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)	
	2013 Results	2014 Results
•J:COM :	31.6	26.1
•Jupiter Shop Channel:	7.0	7.1
•SCSK :	7.4	3.3
•Summit:	0.9	2.4
•Banana business:	1.5	1.8
•MobiCom :	1.1	1.0
•S.C.Cement(98/100):	1.0	0.9
•Sumisho Brand Management(99.08/100):	0.8	0.0
•Grain business in Australia(70/100)*1,2:	0.6	-1.6
•TBC(40/100) :	-1.2	-9.9

*1 Shares in equity of the segment were 35 % in Mar.2013-Jan.2014 and 70% after Feb.2014.

*2 As the consolidated period was changed, the results show equity in earnings of Mar. 2013-Mar. 2014 for FY2013 and Apr. 2014-Mar. 2015 for FY2014.

Mineral Resources, Energy, Chemical & Electronics

【Profit for the Year (Apr. 2014-Mar. 2015): -191.0 billion yen】
(214.7 billion yen decrease from Apr. 2013-Mar. 2014)

- Posted impairment losses
Tight oil development project in the U.S.,
Iron ore mining project in Brazil, Coal mining projects in Australia,
Shale gas project in the U.S., Oil field interests in the North Sea
- Silver, zinc and lead business in Bolivia: increased in sales volume
by efficient operation and increased in zinc price
- LNG Japan: stable
- Iron ore business in South Africa: declined in price
- Nusa Tenggara Mining:
decreased in sales volume etc. due to export ban in Indonesia
- Nickel business in Madagascar:
Increased in cost due to start of commercial production
- Chemical & Electronics : stable

【Investment & Replacement in BBBO2014】

- Participated in phenol production business in China
(Apr. 2014)
- Acquired coal mining interest in Australia (May 2014)
- Sold part of oilfield interest in the North Sea (July 2014)

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	2013 Results	2014 Results			
(unit: billions of yen)					
Gross profit	82.9	86.9			
Operating profit	-11.4	-170.3			
Share of profit of Investments accounted for using the equity method	36.9	-53.8			
Profit/loss(-) for the year attributable to owners of the parent	23.6	-191.0 (-227.8)*			
		1Q	2Q	3Q	4Q
		3.4	-101.3	-3.7	-89.3
Basic profit	43.2	-42.0			
Total assets	1,748.1	1,682.7			

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)	
	2013 Results	2014 Results
•Silver, zinc and lead business in Bolivia(93/100):	5.1	11.0
•LNG Japan:	5.1	9.3
•Oresteel Investments(45/49) :	14.6	7.3
•SC Minerals America(84.75/100) :	4.6	3.7
•SMM Cerro Verde Netherlands :	2.4	1.5
•Sumitronics:	1.2	1.5
•Sumitomo Shoji Chemicals:	1.5	1.4
•Oil field interests in the North Sea:	2.3	-0.2
•Nusa Tenggara Mining:	0.4	-4.3
•Nickel mining and refining business in Madagascar:	-1.1	-10.1
•Shale gas business in the U.S.(70/100):	-0.2	-21.3
•Companies related to coal business in Australia:	-20.7	-24.1
•Iron ore mining business in Brazil:	5.0	-58.8
•Tight oil business in the U.S.(70/100):	-0.1	-138.6

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY13 Results	FY14 Results					FY15 Forecasts	Sensitivity to net income (annual base/ excluding prices hedge)
			1Q	2Q	3Q	4Q	Annual		
Coking coal	Equity share of shipping volume [mil t]	3.1	0.9	0.6	0.7	0.6	2.8	2.1	¥250 mil (\$1/t)
	Prices[\$/t]	153	120	120	119	117	119	120	
Thermal coal	Equity share of shipping volume [mil t]	2.5	0.6	1.1	1.5	1.9	5.1 ^{*1}	6.3	¥450 mil (\$1/t)
	Prices[\$/t]	93	82	- ^{*2}	73	- ^{*3}	78	75	
Iron ore	Equity share of shipping volume [mil t]	4.8	0.5	1.8	0.4	1.7	4.4	5.8	¥400 mil (\$1/t)
		Project in Brazil, included in the above	2.0	0.5	0.4	0.4	0.4	1.7	
	Prices[\$/t]	135	120	103	90	74	97	68	
Manganese ore	Equity share of shipping volume [mil t]	0.5	-	0.2	-	0.3	0.5	0.5	¥30 mil (\$1/t)
	Prices[\$/t]	259	251	215	207	208	220	207	
Copper	Equity share of production [Kt]	45	12	10	8	14	45	87	¥490 mil (\$100/t)
		Nusa Tenggara Mining, included in the above	14	4	3	1	5	13	
	Prices[\$/t]	7,326	7,038	6,790	6,988	6,614	6,860	5,732	

Note) Prices are general market price.

The shipping volume of Iron ore and manganese of Oresteel Investments are recognized semiannually (in second and fourth quarter).

*1 The figure includes equity share of shipping volume of Clermont coal mine in Australia, which we acquired in FY2014. *2 Index-linked price *3 Prices were not settled.

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Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY13 Results	FY14 Results					FY15 Forecasts	Sensitivity to net income (annual base/ excluding prices hedge)
			1Q	2Q	3Q	4Q	Annual		
Silver	Equity share of production [mil toz]	10.1	2.5	3.0	3.4	3.1	11.9	14.1	¥900 mil (\$1/toz)
	Prices[\$/toz]	21.0	19.6	19.7	16.5	16.7	18.1	16.0	
Zinc	Equity share of production [Kt]	170	39	50	46	39	174	202	¥1.0 bil (\$100/t)
	Prices[\$/t]	1,910	2,073	2,312	2,234	2,081	2,175	2,167	
Lead	Equity share of production [Kt]	53	9	13	12	10	44	51	¥300 mil (\$100/t)
	Prices[\$/t]	2,093	2,096	2,183	1,998	1,806	2,021	1,853	
Nickel	Equity share of production [Kt]	7.0	2.4	2.5	2.6	2.7	10.2	12.9-14.3	¥3.7 bil (\$1/lb)
	Prices[\$/t]	6.47	6.64	8.37	8.42	7.17	7.65	6.77	
Crude oil, gas	Equity share of production [mil bbl]	2.5	0.6	0.2	0.4	0.6	1.8	2.6	¥60 mil (\$1/bbl)
	Prices[\$/bbl]	108	108	109	102	77	99	60	
LNG	Equity share of production [Kt]	350	80	90	90	90	350	350	-

Note) Prices are general market price.

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Overseas Subsidiaries and Branches

【Profit for the Year (Apr. 2014-Mar. 2015) : -22.7 billion yen】 (64.1 billion yen decrease from Apr. 2013-Mar. 2014)

- Posted impairment losses
 - Tight oil development project in the U.S., TBC,
 - Shale gas project in the U.S.,
 - Coal mining projects in Australia,
 - Iron ore mining project in Brazil,
 - Oil field interests in the North Sea
- Metal products related business : Stable

Overseas Four Broad Regions	2013 Results	2014 Results
Americas	21.0	-47.6 (-71.0)*
Europe, Middle East, Africa & CIS	11.1	12.3 (-0.5)*
Asia & Oceania	4.9	8.1 (-3.5)*
East Asia	4.3	4.2

The amount of impairment losses are shown above with "*" (asterisk)."

【Investment & Replacement in BBBO2014】

- Acquired office building in Chicago (Apr. 2014)

	2013 Results	2014 Results			
(unit: billions of yen)					
Gross profit	244.5	277.5			
Operating profit	57.4	-27.9			
Share of profit of Investments accounted for using the equity method	3.3	11.1			
Profit/loss(-) for the year attributable to owners of the parent	41.4	-22.7 (-75.0)*			
		1Q	2Q	3Q	4Q
		12.5	-29.5	2.2	-7.8
Basic profit	35.6	48.1			
Total assets	1,889.7	2,164.4			

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)	
	2013 Results	2014 Results
• ERYNGIUM(70/100)*1 :	3.4	4.3
• Perennial Power Holdings(60/100)*2 :	0.5	0.8
• Silver, zinc and lead business in Bolivia (7/100) :	0.3	0.8
• Oresteel Investments(4/49) :	1.3	0.6
• SC Minerals America(15.25/100) :	0.8	0.6
• Edgen Group(71/100) :	0.1	0.2
• Iron ore mining business in Brazil :	0.1	-1.5
• Companies related to coal business in Australia :	-6.0	-4.1
• Shale gas business in the U.S.(30/100) :	-0.1	-9.2
• TBC(60/100) :	-1.8	-14.9
• Tight oil business in the U.S. (30/100) :	0.0	-59.3

*1 As the consolidated period was changed, the results show equity in earnings of Jan.-Dec. 2013 for FY2013 and Apr. 2014-Mar. 2015 for FY2014.

*2 Shares in equity of the segment were changed from 49.99% to 60% on 1 Apr., 2014.

Medium-to long-term Strategy and Forecast

※On April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit. The prior year results are also shown on a new organization basis accordingly.

Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Tubular products
 - Expand value chain in oilfield related field based on OCTG business
 - Expand to oilfield equipment, material and services
 - Build distribution network for oil & gas transport pipelines and special pipes
- ✓ Metal products for transportation
 - Establish strong position in railway field(rail / wheel / axle/ maintenance)
 - Enhance value chain of automotive-related products including steel products and parts to be a leading supplier
 - Pursue synergies across existing steel service centers

Future Earnings Pillars to develop

- ✓ Aluminum smelting and rolling business
 - Expand value chain from upstream (smelting) to middle stream (rolling)
- ✓ Specialty steel
 - Meet increasing local procurement in auto parts industry
- ✓ Electrical steel sheet

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Metal Products

【FY15 Forecast: 23.0 billion yen】 (9.5 billion yen decrease from Apr. 2014-Mar. 2015)

- Tubular products: decrease due to decline in oil price
- Steel service center: stable
- Temporary gain in FY2014

(unit: billions of yen)	(Ref.) 2013 Results	(Ref.) 2014 Results	2015 Forecasts
Gross Profit	97.2	103.5	96.0
Operating profit	34.6	37.4	-
Share of profit of Investments accounted for using the equity method	5.6	9.1	-
Profit/loss(-) for the year attributable to owners of the parent	26.6	32.5	23.0
Basic profit	26.0	33.7	-
Total assets	884.4	877.6	-

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2013 Results	2014 Results	2015 Forecasts
• SC Pipe Services :	2.8	3.2	0.8
• ERYNGIUM(30/100)*1 :	1.4	1.9	1.5
• Sumisho Metalex :	1.4	1.2	0.9
• Aluminium smelting business in Malaysia(14/20) :	-0.1	0.6	1.7
• Edgen Group(29/100) :	0.1	0.1	0.6

*1 As the consolidated period was changed, the figures show equity in earnings of Jan.-Dec. 2013 for FY2013, Apr. 2014-Mar. 2015 for FY2014, Apr. 2015-Mar. 2016 for FY2015.

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Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Sales and Services Business Area
 - Automobile: Strengthen and expand existing businesses, advance to new markets
 - Construction equipment: Strengthen product support business, expand sales network in emerging markets
 - Tire business in North America: Execute restructuring plan step by step
- ✓ Finance and Asset Business Area
 - Execute strategic asset expansion and replacement
 - Strengthen aircraft and aircraft-engine leasing business, construction equipment rental business and auto leasing business
 - Diversify retail financing business in Indonesia etc.
 - Replace assets of ship owning/joint owing business
- ✓ Manufacturing Business Area
 - Strengthen existing production businesses of automobiles and auto parts, expand to related business

Future Earnings Pillars to develop

- ✓ Railways related business
 - Implement existing EPC contracts successfully and secure new contracts

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Transportation & Construction Systems

【FY15 Forecast: 50.0 billion yen】 **(9.4 billion yen increase from Apr. 2014-Mar. 2015)**

- Impairment loss on TBC in FY14
- Finance business: stable
- Shipping market: sluggish

(unit: billions of yen)	(Ref.) 2013 Results	(Ref.) 2014 Results	2015 Forecasts
Gross Profit	171.5	183.6	192.0
Operating profit	34.0	18.4	—
Share of profit of Investments accounted for using the equity method	27.5	31.7	—
Profit/loss(-) for the year attributable to owners of the parent	47.6	40.6 (-7.5)*	50.0
Basic profit	47.5	51.4	—
Total assets	1,570.1	1,756.4	—

*The amount of impairment loss

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2013 Results	2014 Results	2015 Forecasts
•Sumitomo Mitsui Finance and Leasing (35/40):	14.9	16.0	16.0
•Sumitomo Mitsui Auto Service:	4.0	4.4	4.0
•SOF(90/100):	2.7	2.6	2.6
•Oto Multiartha(90/100):	3.8	2.1	3.7
•Sumisho Machinery Trade Corporation(60/100) *1:	0.6	1.1	0.8
•TBC(40/100):	-1.2	-9.9	-0.7

*1 Shares in equity of the segment were changed from 44.5% to 60% on 1 Apr., 2014.

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Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Power infrastructure business (IPP/IWPP / EPC*, overseas)
 - Enhance power businesses in Asia, the Middle East, Americas and Sub-Saharan Africa
 - Power generation capacity target: 10,000MW
 - Power generation capacity as of Mar. 2015: 5,588MW
- ✓ Power generation from renewable energy (overseas)
 - Develop new project using subsidies in each country
 - Expand business focusing on off-shore wind power generation
 - Power generation capacity as of Mar. 2015: 942MW (Wind: 790MW, Solar: 152MW)
- * EPC: Engineering, Procurement & Construction
- ✓ Electricity business (Japan)
 - Secure further power capacity and expand retail business to take advantage of deregulation in the energy market
- ✓ Industrial park (overseas)
 - Expand existing industrial parks and fulfill advanced functions and develop new projects in emerging markets continuously

Future Earnings Pillars to develop

- ✓ Water infrastructure
 - Strengthen water concession business, desalination and treatment businesses
- ✓ Battery business

【FY15 Forecast: 25.0 billion yen】

(2.1 billion yen increase from Apr. 2014-Mar. 2015)

- Overseas electric power infrastructure business: stable
- Value realization in renewable energy power generation business

(unit: billions of yen)	(Ref.) 2013 Results	(Ref.) 2014 Results	2015 Forecasts
Gross Profit	63.7	64.5	67.0
Operating profit	19.2	20.5	—
Share of profit of Investments accounted for using the equity method	5.2	5.3	—
Profit/loss(-) for the year attributable to owners of the parent	19.1	22.9	25.0
Basic profit	15.6	17.5	—
Total assets	597.0	597.2	—

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2013 Results	2014 Results	2015 Forecasts
• Sumisho Global Logistics* ¹ :	1.4	1.3	1.0
• Perennial Power Holdings(40/100)* ² :	0.6	0.5	0.5

*1 Shares in equity of the segment were changed from 95% to 100% on 1 Apr., 2014.

*2 Shares in equity of the segment were changed from 50.01% to 40% on 1 Apr., 2014.

Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Further strengthen business base of core companies in the fields of Media, ICT and Retail (J:COM / SCSK / Jupiter Shop Channel etc.)
- ✓ Achieve early transition to stable and profitable operations in telecommunications business in Myanmar
- ✓ Strengthen base of food business (global upstream operation, fresh food distribution)
- ✓ Strengthen earnings base of timber resources business
- ✓ General real estate business including office buildings, retail facilities and condominiums(Japan, overseas)

Future Earnings Pillars to develop

- ✓ Expand successful business models in media, ICT and retail field from Japan to emerging markets including Asia
- ✓ Woody biomass fuel related business
- ✓ Real estate fund including logistics facilities and private REIT related business

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【FY15 Forecast: 56.0 billion yen】

(1.1 billion yen decrease from Apr. 2014-Mar. 2015)

- Major group companies and real estate business: stable
- Temporary gain in FY14

(unit: billions of yen)	(Ref.) 2013 Results	(Ref.) 2014 Results	2015 Forecasts
Gross Profit	237.6	239.0	257.0
Operating profit	39.8	44.7	—
Share of profit of Investments accounted for using the equity method	40.0	40.1	—
Profit/loss(-) for the year attributable to owners of the parent	55.5	57.1	56.0
Basic profit	59.3	57.8	—
Total assets	1,741.7	1,762.7	—

【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2013 Results	2014 Results	2015 Forecasts
• J:COM :	31.6	26.1	28.5
• Jupiter Shop Channel:	7.0	7.1	8.0
• SCSK :	7.4	3.3	8.4
• Summit:	0.9	2.4	2.6
• Banana business:	1.5	1.8	1.9
• MobiCom :	1.1	1.0	1.1
• S.C.Cement(98/100):	1.0	0.9	1.1
• Sumisho Brand Management(99.08/100):	0.8	0.0	0.8
• Grain business in Australia(70/100)*1,2:	0.6	-1.6	0.3

*1 Shares in equity of the segment were 35% in Mar.2013-Jan.2014 and 70% after Feb.2014.

*2 As the consolidated period was changed, the results show equity in earnings of Mar. 2013-Mar. 2014 for FY2013, Apr. 2014-Mar. 2015 for FY2014 and Apr. 2015-Mar. 2016 for FY2015.

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Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Expand earnings base in crop protection business
 - Establish global distribution network
 - Expand multifaceted support business through expanding base in Romania and steady start-up in Brazil

Future Earnings Pillars to develop

- ✓ Strengthen energy trade business
 - Promote trade of the U.S. natural gas and LNG
 - Strengthen base and trade of integrated LPG operation
- ✓ Petrochemical business
 - Generate synergies with phenol production project
 - Advance into auto parts business
- ✓ Strengthen automotive-related EMS* business base
 - *Electronics Manufacturing Service

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Policy for the upstream mineral resources & energy business

□ Policy: Improvement of the asset quality for the upstream mineral resources & energy business

- ◆ Reduction of risk exposure through early financial completion
(Nickel project in Madagascar, Copper project in Chile etc.)
- ◆ Continuous cost reduction and earning power improvement in existing businesses
- ◆ Basic policy : new investments replaces existing assets
(determine the timing for competitive assets)

□ Reconstruction of the upstream mineral resources & energy strategies

- ◆ Manage concentration risk
 - Guideline for ceiling of individual project exposure
 - Monitoring and stress test of portfolio regularly
- ◆ Improve methodology of project valuation
(improve criteria for pipeline screening and risk scenario analyses)
- ◆ Establish an expert organization
(strengthen market analyses and technical evaluation abilities,
complement expertise even with external human resources)

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[FY15 Forecast: 26.0 billion yen]
(217.0 billion yen increase from Apr. 2014-Mar. 2015)

- Impairment losses in FY14
Tight oil development project in the U.S.,
Iron ore mining project in Brazil, Coal mining projects in Australia,
Shale gas project in the U.S., Oil field interests in the North Sea
- Silver, zinc and lead business in Bolivia: stable
- LNG Japan: decline in price
- Iron ore project in South Africa: decline in price
- Nusa Tenggara Mining:
increase in volume owing to restart of exports
- Nickel business in Madagascar:
increase in finished nickel product while price declining
- Chemical & Electronics: stable

*1 As the consolidated period was changed, the results show equity in earnings of Jan.-Dec. 2013 for FY2013, Jan.-Dec. 2014 for FY2014 and Apr. 2015-Mar. 2016 for FY2015.

(unit: billions of yen)	(Ref.) 2013 Results	(Ref.) 2014 Results	2015 Forecasts
Gross Profit	82.9	86.9	90.0
Operating profit	-11.4	-170.3	-
Share of profit of Investments accounted for using the equity method	36.9	-53.8	-
Profit/loss(-) for the year attributable to owners of the parent	23.6	-191.0 (-227.8)*	26.0
Basic profit	43.2	-42.0	-
Total assets	1,748.1	1,682.7	-

*The amount of impairment losses

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2013 Results	2014 Results	2015 Forecasts
• Silver, zinc and lead business in Bolivia(93/100) :	5.1	11.0	10.1
• LNG Japan :	5.1	9.3	2.6
• Oresteel Investments(45/49) :	14.6	7.3	2.9
• SC Minerals America(84.75/100) :	4.6	3.7	3.3
• SMM Cerro Verde Netherlands :	2.4	1.5	0.7
• Sumitronics :	1.2	1.5	1.8
• Sumitomo Shoji Chemicals :	1.5	1.4	1.6
• Oil field interests in the North Sea :	2.3	-0.2	0.1
• Nusa Tenggara Mining :	0.4	-4.3	5.1
• Nickel mining and refining business in Madagascar :	-1.1	-10.1	-8.7
• Shale gas business in the U.S.(70/100) :	-0.2	-21.3	-1.2
• Companies related to coal business in Australia :	-20.7	-24.1	-3.5
• Iron ore mining business in Brazil*1 :	5.0	-58.8	1.3
• Tight oil business in the U.S.(70/100) :	-0.1	-138.6	2.1

Overseas Subsidiaries and Branches

[FY15 Forecast: 47.0 billion yen]
(69.7 billion yen increase from Apr. 2014-Mar. 2015)

- Tubular products: decrease due to decline in oil price
- Impairment losses in FY14
Tight oil development project in the U.S.,
TBC,
Shale gas project in the U.S.,
Coal mining projects in Australia,
Iron ore mining project in Brazil,
Oil field interests in the North Sea

Overseas Four Broad Regions	2013 Results	2014 Results	2015 Forecasts (As of, 2015)
Americas	21.0	-47.6 (-71.0)*	25.1
Europe, Middle East, Africa & CIS	11.1	12.3 (-0.5)*	8.6
Asia & Oceania	4.9	8.1 (-3.5)*	8.7
East Asia	4.3	4.2	4.8

*The amount of impairment losses

(unit: billions of yen)	(Ref.) 2013 Results	(Ref.) 2014 Results	2015 Forecasts
Gross Profit	244.5	277.5	260.0
Operating profit	57.4	-27.9	-
Share of profit of Investments accounted for using the equity method	3.3	11.1	-
Profit/loss(-) for the year attributable to owners of the parent	41.4	-22.7 (-75.0)*	47.0
Basic profit	35.6	48.1	-
Total assets	1,889.7	2,164.4	-

*The amount of impairment losses

[Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2013 Results	2014 Results	2015 Forecasts
• ERYNGIUM(70/100)*1 :	3.4	4.3	3.6
• Perennial Power Holdings(60/100)*2 :	0.5	0.8	0.8
• Silver, zinc and lead business in Bolivia(7/100) :	0.3	0.8	0.7
• Oresteel Investments(4/49) :	1.3	0.6	0.3
• SC Minerals America(15.25/100) :	0.8	0.6	0.6
• Edgen Group(71/100) :	0.1	0.2	1.4
• Iron ore mining business in Brazil*3 :	0.1	-1.5	0.0
• Companies related to coal business in Australia :	-6.0	-4.1	-0.2
• Shale gas business in the U.S.(30/100) :	-0.1	-9.2	-0.5
• TBC(60/100) :	-1.8	-14.9	-1.1
• Tight oil business in the U.S.(30/100) :	0.0	-59.3	0.9

*1 As the consolidated period was changed, the results show equity in earnings of Jan.-Dec. 2013 for FY2013, Apr. 2014-Mar. 2015 for FY2014 and Apr. 2015-Mar. 2016 for FY2015.

*2 Shares in equity of the segment were changed from 49.99% to 60% on 1 Apr., 2014.

*3 As the consolidated period was changed, the results show equity in earnings of Jan.-Dec. 2013 for FY2013, Jan.-Dec. 2014 for FY2014 and Apr. 2015-Mar. 2016 for FY2015.

Supplemental materials by segment

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Unit: Billions of yen (rounded to the nearest 100 million yen)

	FY2014 Results	FY2013 ^{*1} Results	Increase/ (decrease)
Media, Network, Lifestyle Related Goods & Services			
Gross profit	288.7	284.9	3.8
Media, IT and retail ^{*2}	186.5	180.6	5.9
Food & agriculture business division	18.2	16.7	1.5
Materials & supplies division	60.0	59.6	0.4
Construction & real estate division	25.0	28.5	(3.5)
Profit (loss) for the year attributable to owners of the parent	47.8	54.4	(6.6)
Media, IT and retail ^{*2}	38.7	38.5	0.2
Food & agriculture business division	1.3	2.9	(1.6)
Materials & supplies division	(7.0)	2.5	(9.6)
Construction & real estate division	14.9	10.5	4.5
Total assets (as of March 31)	1,903.8	1,871.2	32.6
Media, IT and retail ^{*2}	1,044.5	1,034.0	10.5
Food & agriculture business division	219.2	182.1	37.2
Materials & supplies division	239.7	238.2	1.5
Construction & real estate division	401.9	417.7	(15.7)
Mineral Resources, Energy, Chemical & Electronics			
Gross profit	86.9	82.9	4.0
Mineral resources and energy ^{*3}	34.7	33.3	1.4
Chemical and electronics ^{*4}	52.2	49.6	2.6
Profit (loss) for the year attributable to owners of the parent	(191.0)	23.6	(214.7)
Mineral resources and energy ^{*3}	(202.1)	15.1	(217.2)
Chemical and electronics ^{*4}	11.1	8.5	2.6
Total assets (as of March 31)	1,682.7	1,748.1	(65.4)
Mineral resources and energy ^{*3}	1,354.3	1,436.3	(82.0)
Chemical and electronics ^{*4}	328.5	311.7	16.8

*1 On April 1, 2014 the Kansai Regional Business Unit and Chubu Regional Business Unit were abolished.

These two regional business units were incorporated into organizations under business units and divisions.

Also, on October 1, 2014 Commodity Business Department was transferred from Corporate and Eliminations to Mineral Resources, Energy, Chemical & Electronics Business Unit.

FY2013 Results are also shown on a new organization basis accordingly.

*2 Media, IT and retail is a sum of Media division, Network division, and Lifestyle & retail business division.

*3 Mineral resources and energy is a sum of Mineral resources division No.1, Mineral resources division No.2 and Energy division.

*4 Chemical and electronics is a sum of Basic chemicals & electronics division and Life science division.

Historical Data(1) P/L, C/S

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(Billion yen)	U.S.GAAP						IFRS			
	AG Plan		GG Plan		FOCUS'10		f(x)		BBBO2014	
	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014
Gross profit	706.6	857.7	934.5	935.2	779.5	864.0	918.8	827.0	894.4	952.9
Selling, general and administrative expenses	(515.8)	(609.9)	(669.4)	(654.4)	(639.2)	(660.7)	(686.4)	(657.1)	(706.4)	(755.2)
Interest expense, net	(20.0)	(37.1)	(42.8)	(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)
Dividends	10.4	14.1	15.3	14.6	11.3	10.0	11.2	13.4	14.9	17.2
Share of profit of investments accounted for using the equity method	51.4	70.3	56.9	90.0	76.1	95.6	110.6	107.4	126.2	49.1
Gain on securities and other investments, net	41.8	44.4	94.9	4.5	32.9	9.5	14.8	51.5	8.8	12.4
Gain (loss) on property, plant and equipment, net	(12.8)	(7.5)	(10.1)	(15.1)	5.0	(17.6)	(9.0)	(5.8)	(19.8)	(269.2)
Other, net	1.0	(1.8)	(0.7)	(1.6)	1.5	(2.2)	(3.6)	(1.6)	3.5	(13.0)
Profit(loss) before tax	247.8	331.9	367.6	319.6	223.3	280.5	341.4	319.0	304.2	(18.6)
Income tax expense	(80.7)	(114.8)	(119.8)	(96.3)	(61.8)	(70.7)	(77.7)	(75.3)	(70.4)	(52.3)
Profit(loss) for the year	167.1	217.1	247.8	223.3	161.5	209.8	263.7	243.7	233.9	(70.8)
Profit(loss) for the year attributable to:										
owners of the parent	160.2	211.0	238.9	215.1	155.2	200.2	250.7	232.5	223.1	(73.2)
Non-controlling interests	6.9	6.1	8.9	8.3	6.3	9.6	13.0	11.2	10.8	2.4
Total trading transactions	10,336.3	10,528.3	11,484.6	10,750.0	7,767.2	8,349.4	8,273.0	7,502.7	8,146.2	8,596.7
Basic profit	158.3	202.9	197.1	243.0	151.4	220.5	251.5	216.5	245.0	184.0
Net cash from operating activities	(60.8)	194.3	323.7	348.8	510.4	219.5	190.4	280.3	278.2	243.7
Net cash used in investing activities	(137.9)	(449.7)	(298.0)	(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)
Free cash flows	(198.7)	(255.5)	25.6	87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)
Net cash from (used in) financing activities	256.7	169.7	7.9	(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)

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Historical Data(2) B/S, Key Financial Indicator

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(Billion yen)	U.S.GAAP						IFRS			
	AG Plan		GG Plan		FOCUS'10		f(x)		BBBO2014	
	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014
Total Assets	6,711.9	8,430.5	7,571.4	7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4
Equity attributable to owners of the parent	1,304.0	1,473.1	1,492.7	1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4
Interest-bearing liabilities (gross)	3,152.5	3,355.6	3,709.8	3,702.7	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3(*)
Interest-bearing liabilities (net)	2,622.2	2,913.3	3,247.6	3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5
Equity attributable to owners of the parent ratio (%)	19.4	17.5	19.7	19.3	22.2	21.7	23.4	26.2	27.7	27.5
ROE (%)	14.3	15.2	16.1	15.1	10.6	12.9	15.4	12.4	10.0	(3.0)
ROA (%)	2.6	2.8	3.0	2.9	2.2	2.8	3.5	3.1	2.7	(0.8)
Debt-Equity Ratio (net) (times)	2.0	2.0	2.2	2.4	1.8	1.9	1.6	1.4	1.3	1.4
(Yen)										
Stock price of Sumitomo Corp. (closing price)	1,676	2,120	1,313	843	1,075	1,189	1,196	1,178	1,313	1,286.0
(highest)	1,705	2,330	2,445	1,658	1,113	1,297	1,284	1,276	1,616	1,420.0
(lowest)	804	1,280	1,221	556	811	874	875	984	1,101	1,054.0
Nikkei stock average (closing price)	17,059.66	17,287.65	12,525.54	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	130.18	169.93	192.51	172.06	124.15	160.17	200.52	185.92	178.59	(58.64)

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRS") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio." (*)Interest-bearing liabilities of financing for motor vehicles and rental for construction equipment related business ;311.2 billion yen. Interest-bearing liabilities of project finance (non-recourse) ;195.3 billion yen.

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