

## **IR Supplemental Material**

### **Consolidated Quarterly Financial Results for FY2015**

**(Three-month period ended June 30, 2015)**

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July 30, 2015

***Sumitomo Corporation***

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results/Overseas Four Broad Regions

Sumitomo Corporation

Unit: billions of yen (rounded to the nearest 100 million)

	Shares in equity (as of Jun. 30, 2015) (%)	Main Business	Equity in earnings	
			FY2015 Apr.-Jun. Results	FY2014 Apr.-Jun. Results
<b>Metal Products</b>				
ERYNGIUM Ltd.	*100.00	Manufacturing, processing and distribution of speciality metals for OCTG market	0.4	1.6
Sumisho Metalex Corporation	100.00	Sale of non-ferrous metal products, materials for home heat solution	0.2	0.3
SC Pipe Services Inc.	100.00	Investment in pipe manufacturing and sales company in the U.S.	0.2	0.6
Aluminium smelting business in Malaysia	* 20.00	Aluminium smelting business in Malaysia	0.2	(0.1)
Edgen Group	*100.00	Global distributor of metal and tubular products for energy industry	(1.2)	0.3
<b>Transportation &amp; Construction Systems</b>				
Sumitomo Mitsui Finance and Leasing Company, Limited	*40.00	Finance & Lease	5.6	4.8
Sumitomo Mitsui Auto Service Company, Limited	46.00	Leasing of motor vehicles	1.4	1.2
P.T. Oto Multiartha	*100.00	Financing of automobiles in Indonesia	1.0	0.3
PT. Bank Tabungan Pensiunan Nasional Tbk	* 20.00	Investment in Indonesian commercial bank	0.9	-
Sumisho Machinery Trade Corporation	*100.00	Trading of automobiles, construction equipment, machinery and equipment	0.4	0.3
P.T. Summit Oto Finance	*100.00	Financing of motorcycles in Indonesia	0.3	1.0
TBC Corporation *1	*100.00	Retail and wholesale of tires in the U.S.	(0.4)	(1.0)
<b>Environment &amp; Infrastructure</b>				
Perennial Power Holdings Inc.	*100.00	Development, ownership and management of power plant in the U.S.	0.4	0.3
Sumisho Global Logistics Co., Ltd.	100.00	Global logistics provider	0.2	0.3
<b>Media, Network, Lifestyle Related Goods &amp; Services</b>				
Jupiter Telecommunications Co., Ltd.	50.00	Operation of multiple cable TV systems (MSO) and channels (MCO)	6.7	5.8
Jupiter Shop Channel Co., Ltd.	50.00	Operation of TV shopping channel	1.9	1.8
SCSK Corporation	50.77	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales	1.4	0.6
2 companies in the banana business	*-	Import and sale of fruits and vegetables	1.2	1.2
Summit, Inc.	100.00	Supermarket chain	1.1	0.6
MobiCom Corporation	33.98	Integrated telecommunication service in Mongolia	0.3	0.3
S.C.Cement Co., Ltd.	*100.00	Sale of cement, ready-mixed concrete, and concrete products	0.2	0.3
Grain business companies in Australia	*100.00	Grain accumulation and investment in grain storage and export terminal operating business	(0.5)	(0.1)
<b>Mineral Resources, Energy, Chemical &amp; Electronics</b>				
2 silver, zinc and lead business companies in Bolivia	*100.00	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia	1.4	4.0
Nusa Tenggara Mining Corporation	74.28	Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia	1.3	(0.9)
Tight oil business in the U.S.	*100.00	Exploration, development, production, sale of and investment in tight oil and natural gas in North America	1.1	0.1
Summit Rural Western Australia Pty. Ltd.	*100.00	Import of fertilizer materials and sale of chemical fertilizers in Western Australia	0.9	1.2
Shale gas business in the U.S.	*100.00	Exploration, development, production, sale of and investment in natural gas in the U.S.	0.8	0.3
SC Minerals America, Inc.	*100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile	0.8	1.1
Sumitronics Corporation	100.00	Electronics manufacturing service	0.6	0.4
LNG Japan Corporation	50.00	Trading of LNG, investment and financing related to LNG business	0.6	2.0
Sumitomo Shoji Chemicals Co., Ltd.	100.00	Sale and trade of chemicals and plastics	0.5	0.5
2 companies with oil field interests in the North Sea	*-	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	0.4	0.7
SMM Cerro Verde Netherlands B.V.	20.00	Investment in the Cerro Verde copper mine in Peru	0.2	0.4
Oresteel Investments (Proprietary) Limited*2	*49.00	Investment in Assmang iron ore and manganese mine in South Africa	-	-
Iron ore mining business in Brazil*3	*-	Iron ore mining business in Brazil	(0.3)	1.2
Companies related to coal business in Australia	*-	Investment in coal mines in Australia	(1.1)	(3.4)
Nickel mining and refining business in Madagascar	-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(1.6)	(2.1)
<b>Overseas</b>				
Europe, Middle East, Africa & CIS	-	Export, import and wholesale	7.8	3.8
Americas	-	Export, import and wholesale	7.5	5.1
Asia & Oceania	-	Export, import and wholesale	2.8	2.8
East Asia	-	Export, import and wholesale	1.1	0.7

Notes)

(\* ) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

(\*1) This company has been transferred to Transportation & Construction Systems business unit from Media, Network, Lifestyle Related Goods & Services business unit according to business restructuring since April 1, 2015.

(\*2) We recognize equity in earnings of Oresteel Investments semi-annually.

(\*3) We changed our consolidated periods from the forth quarter of FY2014, the results show equity in earnings for the period of FY2015 Apr.-Jun., FY2014 Jan.-Mar. respectively.

## Performance Overview

※On October 1, 2014 Commodity Business Department was transferred from Corporate and Eliminations to Mineral Resources, Energy, Chemical & Electronics Business Unit.  
Also, on April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit. The prior year results are also shown on a new organization basis accordingly.

## Metal Products

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**【Apr.-Jun. 2015 Result: 5.4 billion yen】**  
**(2.5 billion yen decrease from Apr.-Jun. 2014)**

• **Steel sheets**

Overseas steel service center : stable

• **Tubular products**

North America : decreased

**【Business Outlook】**

- Tubular products in North America : weak due to decline in oil price
- Overseas steel service center : stable

(unit: billions of yen)	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
Gross profit	26.2	21.1	96.0
Operating profit	9.9	5.5	-
Share of profit of Investments accounted for using the equity method	0.9	2.3	-
Profit for the year attributable to owners of the parent	7.9	5.4	23.0
Basic profit	7.7	5.7	-
Total assets	Mar, 2015 877.6	831.0	-

**【Results of major subsidiaries and associated companies】**

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
• Sumisho Metalex :	0.3	0.2	0.9
• SC Pipe Services :	0.6	0.2	0.8
• Aluminum smelting business in Malaysia(14/20) :	△0.1	0.1	1.7
• ERYNGIUM(30/100) :	0.5	0.1	1.5
• Edgen Group(29/100) :	0.1	△0.3	0.6

**【Apr.-Jun. 2015 Result: 15.5 billion yen】**  
**(3.4 billion yen increase from Apr.-Jun. 2014)**

• **Ships, aerospace and railway car**

Leasing business : stable

• **Automobile**

Leasing business : stable

Commercial Bank in Indonesia : newly consolidated

• **Construction equipment**

Rental business in the U.S. : stable

**【Investment & Replacement in FY15】**

- Increased assets in construction equipment rental business in the U.S.

**【Business Outlook】**

- Construction equipment rental business in the U.S. : stable
- Leasing businesses : stable

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(unit: billions of yen)	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
Gross profit	42.3	47.5	192.0
Operating profit	6.4	9.3	-
Share of profit of Investments accounted for using the equity method	7.8	9.9	-
Profit for the year attributable to owners of the parent	12.0	15.5	50.0
Basic profit	12.9	15.6	-
Total assets	Mar. 2015 1,756.4	1,728.1	-

**【Results of major subsidiaries and associated companies】**

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
• Sumitomo Mitsui Finance and Leasing (35/40) :	4.2	4.9	16.0
• Sumitomo Mitsui Auto Service :	1.2	1.4	4.0
• Oto Multiartha(90/100) :	0.3	0.9	3.7
• PT.Bank Tabungan Pensiunan Nasional(BTPN) (12.5/20) :	-	0.6	-
• SOF(90/100) :	0.9	0.3	2.6
• Sumisho Machinery Trade Corporation(60/100) :	0.2	0.2	0.8
• TBC(40/100) :	△0.4	△0.2	△0.7

# Environment & Infrastructure

**【Apr.-Jun. 2015 Result: 3.7 billion yen】**  
**(0.7 billion yen increase from Apr.-Jun. 2014)**

- Overseas power infrastructure business : stable

**【Investment & Replacement in FY15】**

- Started commercial operation of wind farm in the U.S. (Apr. 2015)
- Progress in construction of bio-mass power plant and solar farm in Japan

**【Business Outlook】**

- Overseas power infrastructure business : stable
- Value realization in renewable energy power generation business from the 2<sup>nd</sup> quarter onward

◆ Sumitomo Corporation

(unit: billions of yen)	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
Gross profit	14.2	13.5	67.0
Operating profit	3.8	3.2	-
Share of profit of Investments accounted for using the equity method	0.6	1.3	-
Profit for the year attributable to owners of the parent	3.0	3.7	25.0
Basic profit	2.7	3.2	-
Total assets	Mar. 2015 597.2	560.1	-

**【Results of major subsidiaries and associated companies】**

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
• Sumisho Global Logistics :	0.3	0.2	1.0
• Perennial Power Holdings(40/100) :	0.1	0.2	0.5

**【Apr.-Jun. 2015 Result: 17.6 billion yen】**  
**(7.6 billion yen increase from Apr.-Jun. 2014)**

• **Major group companies**

J:COM, Jupiter Shop Channel and SCSK etc. : stable

• **Real estate business** : stable

**【Investment & Replacement in FY15】**

• Acquired real estate including commercial facilities

• Sold office buildings

**【Business Outlook】**

• Major group companies (J:COM, Jupiter Shop Channel and SCSK etc.) and real estate business : stable

(unit: billions of yen)	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
Gross profit	55.1	62.2	257.0
Operating profit	5.9	13.3	-
Share of profit of Investments accounted for using the equity method	8.3	11.9	-
Profit for the year attributable to owners of the parent	10.0	17.6	56.0
Basic profit	10.8	18.0	-
Total assets	Mar, 2015 1,762.7	1,722.0	-

**【Results of major subsidiaries and associated companies】**

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
• J:COM :	5.8	6.7	28.5
• Jupiter Shop Channel :	1.8	1.9	8.0
• SCSK :	0.6	1.4	8.4
• Summit :	0.6	1.1	2.6
• Banana business :	1.1	1.1	1.9
• MobiCom :	0.3	0.3	1.1
• S.C.Cement(98/100) :	0.3	0.2	1.1
• Grain business in Australia(70/100) :	△0.1	△0.4	0.3

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**【Apr.-Jun. 2015 Result: 17.0 billion yen】**  
**(13.7 billion yen increase from Apr.-Jun. 2014)**

• **Mineral Resources & Energy**

Temporary gain from business reorganization etc.

Nusa Tenggara Mining : increased in sales volume

Coal mining projects in Australia :  
 posted expenses for interest acquisition in Apr.-Jun. 2014

• **Chemical & Electronics** : stable

**【Investment & Replacement in FY15】**

• Participated in multifaceted agricultural support business in Brazil (May, 2015)

**【Business Outlook】**

• Posted temporary gain from business reorganization etc. in Apr.-Jun. 2015

• Mineral Resources & Energy-related business :  
 weak due to decline in commodity prices

(unit: billions of yen)	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
Gross profit	20.7	25.7	90.0
Operating profit	4.0	22.4	-
Share of profit of Investments accounted for using the equity method	0.5	1.9	-
Profit for the year attributable to owners of the parent	3.4	17.0	26.0
Basic profit	3.1	8.2	-
Total assets	Mar, 2015 1,682.7	1,610.3	-

**【Results of major subsidiaries and associated companies】**

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
• Silver, zinc and lead business in Bolivia(93/100) :	3.7	1.3	10.1
• Nusa Tenggara Mining :	△0.9	1.3	5.1
• Tight oil business in the U.S.(70/100) :	0.1	0.8	2.1
• SUMMIT RURAL WA(80/100) :	1.0	0.8	0.7
• Shale gas business in the U.S.(70/100) :	0.2	0.8	△1.2
• SC Minerals America(84.75/100) :	0.9	0.7	3.3
• LNG Japan :	2.0	0.6	2.6
• Sumitronics :	0.4	0.6	1.8
• Sumitomo Shoji Chemicals :	0.5	0.5	1.6
• Oil field interests in the North Sea :	0.7	0.4	0.1
• SMM Cerro Verde Netherlands :	0.4	0.2	0.7
• Oresteel Investments(45/49) *1 :	-	-	2.9
• Iron ore mining business in Brazil :	1.2	△0.3	1.3
• Companies related to coal business in Australia :	△3.2	△1.0	△3.5
• Nickel mining and refining business in Madagascar :	△2.1	△1.6	△8.7

\*1 The earnings are recognized semiannually (in Sept. and Mar.)

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## Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY14 Annual Results	FY15		Sensitivity to net income (annual base/ excluding prices hedge)
			1Q Results	Forecasts	
<b>Coking coal</b>	Equity share of shipping volume [mil t]	2.8	0.4	2.1	¥250 mil (\$1/t)
	Prices[\$/t]	119	110	120	
<b>Thermal coal</b>	Equity share of shipping volume [mil t]	5.1	1.4	6.3	¥450 mil (\$1/t)
	Prices[\$/t]	78	68	75	
<b>Iron ore</b> <small>Project in Brazil, included in the above</small>	Equity share of shipping volume [mil t]	4.4	0.4	5.8	¥400 mil (\$1/t)
		1.7	0.4	3.3	
	Prices[\$/t]	97	62	68	
<b>Manganese ore</b>	Equity share of shipping volume [mil t]	0.5	-	0.5	¥30 mil (\$1/t)
	Prices[\$/t]	220	191	207	
<b>Copper</b> <small>Nusa Tenggara Mining, included in the above</small>	Equity share of production [Kt]	45	19	87	¥490mil (\$100/t)
		13	9	33	
	Prices[\$/t]	6,860	5,815	5,732	

Note) Prices are general market price. FY15 forecasts and sensitivity to net income are as of May, 2015.

The shipping volume of Iron ore and manganese of Oresteel Investments are recognized semiannually (in second and fourth quarter).

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## Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY14 Annual Results	FY15		Sensitivity to net income (annual base/ excluding prices hedge)
			1Q Results	Forecasts	
<b>Silver</b>	Equity share of production [(mil toz)]	11.9	3.2	14.1	¥900 mil (\$1/toz)
	Prices[\$/toz]	18.1	16.4	16.0	
<b>Zinc</b>	Equity share of production [Kt]	174	45	202	¥1.0 bil (\$100/t)
	Prices[\$/t]	2,175	2,193	2,167	
<b>Lead</b>	Equity share of production [Kt]	44	12	51	¥300 mil (\$100/t)
	Prices[\$/t]	2,021	1,946	1,853	
<b>Nickel</b>	Equity share of production [Kt]	10.2	3.2	12.9-14.3	¥3.7 bil (\$1/lb)
	Prices[\$/lb]	7.65	6.51	6.77	
<b>Crude oil, gas</b>	Equity share of production [mil bbl]	1.8	0.5	2.6	¥60 mil (\$1/bbl)
	Prices[\$/bbl]	99	54	60	
<b>LNG</b>	Equity share of production [Kt]	350	80	350	-

Note) Prices are general market price. FY15 forecasts and sensitivity to net income are as of May, 2015.

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## 【Apr.-Jun. 2015 Result: 19.3 billion yen】 (6.9 billion yen increase from Apr.-Jun. 2014)

- Value realization through asset replacements
- Tubular products in North America : decreased

Overseas Four Broad Regions	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts
Americas	5.1	7.5	25.1
Europe, Middle East, Africa & CIS	3.8	7.8	8.6
Asia & Oceania	2.8	2.8	8.7
East Asia	0.7	1.1	4.8

## 【Investment & Replacement in FY15】

- Sold office building in Washington (May, 2015)
- Sold part of shares in wind farm in South Africa (Jun. 2015)

## 【Business Outlook】

- Posted value realization through asset replacements in Apr.-Jun. 2015
- Tubular products in North America : weak due to decline in oil price

◆ Sumitomo Corporation

(unit: billions of yen)	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
Gross profit	66.3	70.1	260.0
Operating profit	15.3	16.0	-
Share of profit of Investments accounted for using the equity method	2.2	5.3	-
Profit for the year attributable to owners of the parent	12.5	19.3	47.0
Basic profit	12.3	13.0	-
Total assets	Mar, 2015 2,164.4	2,163.3	-

## 【Results of major subsidiaries and associated companies】

Company (shares in equity owned by the segment / owned by whole company)	Equity in earnings of the segment (unit: billions of yen)		
	2014 Apr.-Jun.	2015 Apr.-Jun.	2015 Forecasts (As of May, 2015)
• ERYNGIUM(70/100) :	1.1	0.3	3.6
• Tight oil business in the U.S.(30/100) :	0.0	0.3	0.9
• Perennial Power Holdings(60/100) :	0.2	0.2	0.8
• PT.Bank Tabungan Pensiunan Nasional(BTPN) (5/20) :	-	0.2	-
• Silver, zinc and lead business in Bolivia(7/100) :	0.3	0.1	0.7
• Aluminum smelting business in Malaysia(6/20) : Δ0.0	0.1	0.1	0.7
• SC Minerals America(15.25/100) :	0.2	0.1	0.6
• Shale gas business in the U.S.(30/100) :	0.1	0.0	Δ0.5
• Companies related to coal business in Australia: Δ0.2	Δ0.2	Δ0.1	Δ0.2
• TBC(60/100) :	Δ0.6	Δ0.2	Δ1.1
• Edgen Group(71/100) :	0.2	Δ0.9	1.4
• Oresteel Investments(4/49) *1 :	-	-	0.3

\*1 The earnings are recognized semiannually (in Sept. and Mar.)

## Supplemental materials by segment

### *Sumitomo Corporation*

Unit: Billions of yen (rounded to the nearest 100 million yen)

	FY2015 Apr. -Jun. Results	FY2014 Apr. -Jun.* <sup>1</sup> Results	Increase/ (decrease)
<b>Media, Network, Lifestyle Related Goods &amp; Services</b>			
Gross profit	62.2	55.1	7.1
Media and Network* <sup>2</sup>	17.6	15.0	2.6
Lifestyle & Retail Business Division	28.8	27.1	1.7
Food & Agriculture Business Division	6.0	5.8	0.2
Materials, Supplies & Real Estate Division	10.0	7.6	2.5
Profit for the period attributable to owners of the parent	17.6	10.0	7.6
Media and Network* <sup>2</sup>	8.0	4.6	3.4
Lifestyle & Retail Business Division	1.9	1.4	0.5
Food & Agriculture Business Division	1.8	1.5	0.4
Materials, Supplies & Real Estate Division	5.8	2.4	3.4
Total assets	As of Jun 30, 2015 1,722.0	As of Mar 31, 2015 1,762.7	(40.7)
Media and Network* <sup>2</sup>	761.9	764.4	(2.5)
Lifestyle & Retail Business Division	269.3	280.1	(10.8)
Food & Agriculture Business Division	214.6	219.2	(4.6)
Materials, Supplies & Real Estate Division	477.9	500.6	(22.7)
<b>Mineral Resources, Energy, Chemical &amp; Electronics</b>			
Gross profit	25.7	20.7	5.0
Mineral Resources and Energy* <sup>3</sup>	10.2	6.4	3.9
Chemical and Electronics* <sup>4</sup>	15.5	14.3	1.2
Profit for the period attributable to owners of the parent	17.0	3.4	13.7
Mineral Resources and Energy* <sup>3</sup>	12.7	(1.5)	14.2
Chemical and Electronics* <sup>4</sup>	4.2	4.7	(0.6)
Total assets	As of Jun 30, 2015 1,610.3	As of Mar 31, 2015 1,682.7	(72.4)
Mineral Resources and Energy* <sup>3</sup>	1,304.7	1,358.4	(53.6)
Chemical and Electronics* <sup>4</sup>	305.4	324.4	(19.0)

\*1 On October 1, 2014 Commodity Business Department was transferred from Corporate and Eliminations to Mineral Resources, Energy, Chemical & Electronics Business Unit. Also, on April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit. At the same time, Materials & supplies division and Construction & real estate division were merged into the newly established Materials, Supplies & Real Estate Division. FY2014 Apr. -Jun. Results are also shown on a new organization basis accordingly.

\*2 Media and Network is a sum of Media Division and Network Division.

\*3 Mineral Resources and Energy is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

\*4 Chemical and Electronics is a sum of Basic Chemicals & Electronics Division and Life Science Division.



## FY2015 1st Quarter Results of Cash flow (supplement)

*Sumitomo Corporation*

### 1. Breakdown of Cash flow from operating activities

(Unit: Billions of yen)	FY2015 1Q (Apr. - Jun.)	FY2014 1Q (Apr. - Jun.)	Increase / (decrease)
Cash flow from operating activities	+152.9	+45.3	+107.7
<b>Basic profit cash flow</b>	<b>+87.7</b>	<b>+62.1</b>	<b>+25.6</b>
Basic profit	+67.7	+53.3	+14.3
Share of profit of investments accounted for using the equity method	(33.2)	(20.9)	(12.3)
Dividend from investments accounted for using the equity method	+53.2	+29.7	+23.5
Depreciation and amortization	+30.1	+28.4	+1.6
Others (Increase / decrease in working capital etc.)	+35.2	(45.3)	+80.5

### 2. Progress of Cash flow plan

(Unit: Billions of yen)	FY2015 1Q (Apr. - Jun.)	BBBO2017 Plan (three-year total) (FY2015-FY2017)
Basic profit cash flow	+87.7	+700
Depreciation and amortization	+30.1	+300
Asset replacement	approx. +30.0	+400
Others	approx. +40.0	
<b>Cash-in Total</b>	approx. +190.0	<b>+1,400</b>
Investment & Loan	approx. (80.0)	~ (1,200)
Additional and replacement investment to existing projects	approx. (60.0)	(600)
New investment	approx. (20.0)	~ (600)
<b>Free cash flow</b>	<b>+106.9</b>	<b>+200 ~</b>
Dividend	(31.2)	(200)
Free cash flow (post-dividend)	+75.7	positive

# Historical Data(1) P/L, C/S

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(Billion yen)	AG Plan		GG Plan		FOCUS'10		f(x)		BBBO2014		BBBO2017
	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015 three months ended June. 30	
Gross profit	857.7	934.5	935.2	779.5	864.0	918.8	827.0	894.4	952.9	239.5	
Selling, general and administrative expenses	(609.9)	(669.4)	(654.4)	(639.2)	(660.7)	(686.4)	(657.1)	(706.4)	(755.2)	(191.4)	
Interest expense, net	(37.1)	(42.8)	(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)	(2.5)	
Dividends	14.1	15.3	14.6	11.3	10.0	11.2	13.4	14.9	17.2	3.7	
Share of profit of investments accounted for using the equity method	70.3	56.9	90.0	76.1	95.6	110.6	107.4	126.2	49.1	33.2	
Gain on securities and other investments, net	44.4	94.9	4.5	32.9	9.5	14.8	51.5	8.8	12.4	5.5	
Gain (loss) on property, plant and equipment, net	(7.5)	(10.1)	(15.1)	5.0	(17.6)	(9.0)	(5.8)	(19.8)	(269.2)	6.3	
Other, net	(1.8)	(0.7)	(1.6)	1.5	(2.2)	(3.6)	(1.6)	3.5	(13.0)	14.8	
Profit(loss) before tax	331.9	367.6	319.6	223.3	280.5	341.4	319.0	304.2	(18.6)	109.2	
Income tax expense	(114.8)	(119.8)	(96.3)	(61.8)	(70.7)	(77.7)	(75.3)	(70.4)	(52.3)	(24.0)	
Profit(loss) for the year	217.1	247.8	223.3	161.5	209.8	263.7	243.7	233.9	(70.8)	85.2	
Profit(loss) for the year attributable to:											
owners of the parent	211.0	238.9	215.1	155.2	200.2	250.7	232.5	223.1	(73.2)	82.0	
Non-controlling interests	6.1	8.9	8.3	6.3	9.6	13.0	11.2	10.8	2.4	3.2	
Total trading transactions	10,528.3	11,484.6	10,750.0	7,767.2	8,349.4	8,273.0	7,502.7	8,146.2	8,596.7	2,005.9	
Basic profit	202.9	197.1	243.0	151.4	220.5	251.5	216.5	245.0	184.0	67.7	
Net cash from operating activities	194.3	323.7	348.8	510.4	219.5	190.4	280.3	278.2	243.7	152.9	
Net cash used in investing activities	(449.7)	(298.0)	(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)	(46.0)	
Free cash flows	(255.5)	25.6	87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)	106.9	
Net cash from (used in) financing activities	169.7	7.9	(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)	(132.0)	

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# Historical Data(2) B/S, Key Financial Indicator

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(Billion yen)	U.S.GAAP					IFRS				
	AG Plan	GG Plan		FOCUS'10		f(x)		BBBO2014		BBBO2017
	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015 three months ended June. 30
Total Assets	8,430.5	7,571.4	7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	8,983.7
Equity attributable to owners of the parent	1,473.1	1,492.7	1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,592.2
Interest-bearing liabilities (gross)	3,355.6	3,709.8	3,702.7	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	4,321.8
Interest-bearing liabilities (net)	2,913.3	3,247.6	3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	3,437.5
Equity attributable to owners of the parent ratio (%)	17.5	19.7	19.3	22.2	21.7	23.4	26.2	27.7	27.5	28.9
ROE (%)	15.2	16.1	15.1	10.6	12.9	15.4	12.4	10.0	(3.0)	-
ROA (%)	2.8	3.0	2.9	2.2	2.8	3.5	3.1	2.7	(0.8)	-
Debt-Equity Ratio (net) (times)	2.0	2.2	2.4	1.8	1.9	1.6	1.4	1.3	1.4	1.3
(Yen)										
Stock price of Sumitomo Corp. (closing price)	2,120	1,313	843	1,075	1,189	1,196	1,178	1,313	1,286.0	1,424.0
(highest)	2,330	2,445	1,658	1,113	1,297	1,284	1,276	1,616	1,420.0	1,513.0
(lowest)	1,280	1,221	556	811	874	875	984	1,101	1,054.0	1,278.5
Nikkei stock average (closing price)	17,287.65	12,525.54	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	20,235.73
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	169.93	192.51	172.06	124.15	160.17	200.52	185.92	178.59	(58.64)	65.72

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRS") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio."

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