# **IR Supplemental Material**

# **Consolidated Quarterly Financial Results for FY2015**

(Nine-month period ended December 31, 2015)

•	Principal Subsidiaries and Associated Companies Contributing to	
	Consolidated Results/Overseas Four Broad Regions	p1

- Supplemental materials by Segment p2-6
   (Performance Overview)
- Supplemental materials by Segment p7

(Media, Network, Lifestyle Related Goods & Services Business Unit and Mineral Resources, Energy, Chemical & Electronics Business Unit)

- Results of Cash flow (supplement) p8
- Historical Data
   (P/L, C/S, B/S, Key Financial Indicator)

February 5, 2016

Sumitomo Corporation

Unit: billions of yen (rounded to the nearest 100 million)

	gı · ·		Equity in	earnings
	Shares in equity (as of Dec. 31, 2015) (%)	Main Business	FY2015 AprDec. Results	FY2014 AprDec. Results
Metal Products				
SC Pipe Services Inc.	100.00	Investment in pipe manufacturing and sales company in the U.S.	2.4	2.7
Sumisho Metalex Corporation	100.00	Sale of non-ferrous metal products, materials for home heat solution	0.7	1.0
ERYNGIUM Ltd.	*100.00	Manufacturing, processing and distribution of speciality metals for OCTG market	0.1	4.6
Aluminium smelting business in Malaysia	*20.00	Aluminium smelting business in Malaysia	(0.4)	1.0
Edgen Group	*100.00	Global distributor of metal and tubular products for energy industry	(5.8)	2.1
Transportation & Construction Systems				
Sumitomo Mitsui Finance and Leasing Company, Limited	*40.00	Finance & Lease	15.4	14.7
Sumitomo Mitsui Auto Service Company, Limited	46.00	Leasing of motor vehicles	3.9	3.3
P.T. Oto Multiartha	*100.00	Financing of automobiles in Indonesia	3.0	1.8
PT. Bank Tabungan Pensiunan Nasional Tbk	*20.00	Investment in Indonesian commercial bank	2.5	-
P.T. Summit Oto Finance	*100.00	Financing of motorcycles in Indonesia	1.6	2.5
Sumisho Machinery Trade Corporation	*100.00	Trading of automobiles, construction equipment, machinery and equipment	1.2	1.4
TBC Corporation *1,3	*100.00	Retail and wholesale of tires in the U.S.	(0.8)	(22.0)
Environment & Infrastructure				
Sumisho Global Logistics Co., Ltd.	100.00	Global logistics provider	1.2	1.1
Perennial Power Holdings Inc.	*100.00	Development, ownership and management of power plant in the U.S.	1.1	1.0
Media, Network, Lifestyle Related Goods & Services				
Jupiter Telecommunications Co., Ltd.	50.00	Operation of multiple cable TV systems (MSO) and channels (MCO)	21.1	19.4
Jupiter Shop Channel Co., Ltd.	50.00	Operation of TV shopping channel	6.5	5.7
SCSK Corporation	50.77	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware	6.4	4.1
Summit, Inc.		software sales Supermarket chain	3.9	2.8
SC Foods Co., Ltd.		Import, development, and sale of foodstuffs	1.1	0.7
TOMOD'S Inc.		Drugstore chain	1.0	1.2
MobiCom Corporation *2	34.90	Integrated telecommunication service in Mongolia	0.8	0.7
2 companies in the banana business	*_	Import and sale of fruits and vegetables	0.6	1.5
S.C.Cement Co., Ltd.	*100.00	Sale of cement, ready-mixed concrete, and concrete products	0.5	0.6
Grain business companies in Australia		Grain accumulation and investment in grain storage and export terminal operating business	(1.6)	(0.9)
Mineral Resources, Energy, Chemical & Electronics				
Nusa Tenggara Mining Corporation	74.28	Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia	5.6	(4.1)
	*100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the	2.2	
SC Minerals America, Inc.		Candelaria & Ojos del Salado copper mines in Chile		3.1
Sumitronics Corporation		Electronics manufacturing service	1.8	1.2
Sumitomo Shoji Chemicals Co., Ltd.		Sale and trade of chemicals and plastics	1.6	1.0
LNG Japan Corporation		Trading of LNG, investment and financing related to LNG business  Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies	1.4	4.8
2 silver, zinc and lead business companies in Bolivia	*100.00	in Bolivia	0.7	10.0
Summit Rural Western Australia Pty. Ltd.	*100.00	Import of fertilizer materials and sale of chemical fertilizers in Western Australia	0.6	1.0
Shale gas business in the U.S.		Exploration, development, production, sale of and investment in natural gas in the U.S.	0.3	1.0
SMM Cerro Verde Netherlands B.V.		Investment in the Cerro Verde copper mine in Peru	0.1	1.2
Companies related to coal business in Australia *3	*_	Investment in coal mines in Australia	0.0	(29.6)
Tight oil business in the U.S. *3,4	*100.00	Exploration, development, production, sale of and investment in tight oil and natural gas in North America	(0.4)	(174.1)
2 companies with oil field interests in the North Sea *4	*_	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	(0.5)	1.1
Iron ore mining business in Brazil *5	*_	Iron ore mining business in Brazil	(0.6)	1.5
Copper and molybdenum mining business in Chile *4	-	Investment in and financing of the Sierra Gorda copper mine in Chile	(15.7)	(1.4)
Oresteel Investments (Proprietary) Limited *4	*49.00	Investment in Assmang iron ore and manganese mine in South Africa	(17.0)	4.9
Nickel mining and refining business in Madagascar*4	-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(85.7)	(6.8)
Overseas				
Americas *3,4	-	Export, import and wholesale	18.0	(34.6)
Europe, Middle East, Africa & CIS *4	-	Export, import and wholesale	11.7	10.8
Asia & Oceania *3	-	Export, import and wholesale	4.8	5.8
East Asia *4	-	Export, import and wholesale	1.6	3.1

#### Notes)

- (\*) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.
- (\*1) This company has been transferred to Transportation & Construction Systems business unit from Media, Network, Lifestyle Related Goods & Services business unit according to business restructuring since April 1, 2015.
- (\*2) In June 2015, our shares in MobiCom Corporation were increased from 33.98% to 34.90%.
- (\*3) The impairment losses included in FY2014 Apr.-Dec. Results: Companies related to TBC Corporation -18.8, Coal business in Australia -24.2, Tight oil business in the U.S. -173.6 (billions of yen) Some portions of the impairment losses are included in FY2014 Apr.-Dec. Results of Americas and Asia & Oceania (Americas -56.2, Asia & Oceania -3.4 (billions of yen))
- (\*4) The impairment losses included in FY2015 Apr.-Dec. Results: Companies related to Tight oil business in the U.S. -1.5, 2 companies with oil field interests in the North Sea -0.7,

  Copper and molybdenum mining business in Chile -14.0, Oresteel Investments (Proprietary) Limited -18.3, Nickel mining and refining business in Madagascar -77.0 (billions of yen)

  Some portions of the impairment losses are included in FY2015 Apr.-Dec. Results of Americas, Europe, Middle East, Africa & CIS, and East Asia.

  (Americas -0.5, Europe, Middle East, Africa & CIS -0.2, East Asia -0.8 (billions of yen))
- $(*5)\ \mbox{We changed our consolidated periods from the forth quarter of FY2014.}$

 $The \ results \ show \ equity \ in \ earnings \ for \ the \ period \ of \ FY2014 \ Jan.-Sep., FY2015 \ Apr.-Dec. \ respectively.$ 

## **Performance Overview**

#### <Contents>

- 1-1 Metal Products
- 1-2 Transportation & Construction Systems
- 1-3 Environment & Infrastructure
- 1-4 Media, Network, Lifestyle Related Goods & Services
- 1-5 Mineral Resources, Energy, Chemical & Electronics 1-6 Overseas Subsidiaries and Branches
- 2 Breakdown of Impairment Losses

\*\*On April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit. The prior year results are also shown on a new organization basis accordingly.

## 1-1 Metal Products

BE THE BEST, BE THE ONE

[Apr.-Dec. 2015 Profit for the period:14.5 billion yen] (9.8 billion yen decrease from Apr.-Dec. 2014)

·Steel sheets

Overseas steel service center: stable

·Tubular products

North America: decreased

(unit: billions of yen)	2014 AprDec.	2015 AprDec.	(Ref.) 2015 Forecasts (As of Oct, 2015)	(Ref.) 2015 Original Forecasts
Gross profit	78.5	59.2	-	96.0
Operating profit	30.3	14.9	-	-
Share of profit/loss(-) of Investments accounted for using the equity method	5.1	2.9	-	-
Profit/loss(-) for the year attributable to owners of the parent	24.3	14.5 1Q 2Q 3Q 5.4 4.0 5.2	18.0	23.0
Basic profit	24.9	10.7	-	-
Total assets	Mar, 2015 877.6	755.3	-	-

### [Results of major subsidiaries and associated companies]

[Results of major subsidiaries	and as	sociate	a compa	anies
Company (shares in equity owned by the segment /	Equity in	_	s of the s	•
owned by whole company)	2014	2015	2015	2015
	AprDec.		Forecasts (As of Oct, 2015)	Original Forecast
•SC Pipe Services:	2.7	2.4	0.2	8.0
·Sumisho Metalex:	1.0	0.7	0.9	0.9
•ERYNGIUM(30/100):	1.4	0.0	0.1	1.5
(55, 155).		0.0	• • • • • • • • • • • • • • • • • • • •	
<ul> <li>Aluminum smelting business</li> </ul>				
in Malaysia(14/20):	0.7	-0.3	0.1	1.7
-Edgen Group(29/100):	0.6	-1.7	-1.0	0.6

#### [Business Outlook]

• Tubular products in North America : decrease

· Aluminum smelting business in Malaysia : decrease

• Overseas steel service center : stable

# 1-2 Transportation & Construction Systems

BE THE BEST, BE THE ONE

[Apr.-Dec. 2015 Profit for the period: 40.1 billion yen] (11.1 billion yen increase from Apr.-Dec. 2014)

•Ships, aerospace and railway car

Leasing business : robust

Automobile

Tire business in the U.S. : impairment loss in FY14 (See "2 Breakdown of Impairment Losses" on the breakdown)

Leasing business : robust

Commercial Bank in Indonesia: newly consolidated

Construction equipment

Rental business in the U.S.: robust

#### [Investment & Replacement in FY15]

- Increased assets in construction equipment rental business in the U.S.
- Posted value realization in construction equipment rental business in Canada

#### [Business Outlook]

- Leasing businesses and construction equipment rental business in the U.S.: robust
- Affected by sluggish economies in emerging countries and lackluster shipping market

(unit: billions of yen)	2014 AprDec.	2015 AprDec.	(Ref.) 2015 Forecasts (As of Oct, 2015)	(Ref.) 2015 Original Forecasts
Gross profit	131.1	135.2	-	192.0
Operating profit	12.6	24.0	-	-
Share of profit/loss(-) of Investments accounted for using the equity method	24.5	26.1	-	-
Profit/loss(-) for the year attributable to owners of the parent	29.0 (-7.5)*	40.1 1Q 2Q 3Q 15.5 11.1 13.5	50.0	50.0
Basic profit	39.0	42.7	-	-
Total assets	Mar, 2015 1,756.4	1,755.7	-	-

\*The amount of impairment losses

#### [Results of major subsidiaries and associated companies]

Company	Equity in earnings of the segmen					
(shares in equity owned by the segment /	(unit: billions of yen)					
owned by whole company)	2014	2015	2015	2015		
	AprDec.		Forecasts	Original		
· Sumitomo Mitsui			(As of Oct, 2015)	Forecasts		
Finance and Leasing(35/40):	12.9	13.4	17.5	16.0		
·Sumitomo Mitsui Auto Service:	3.3	3.9	4.4	4.0		
Oto Multiartha(90/100):	1.6	2.7	3.4	3.7		
Bank Tabungan Pensiunan						
Nasional(BTPN)(12.5/20)*1:	-	1.6	-	-		
•SOF(90/100):	2.3	1.5	1.7	2.6		
·Sumisho Machinery						
Trade Corporation(60/100):	0.9	0.7	8.0	8.0		
•TBC(40/100):	-8.8	-0.3	-0.7	-0.7		

<sup>\*1</sup> We refrain from disclosing forecasts of FY2015 since BTPN refrains their forecasts.

## 1-3 Environment & Infrastructure

BE THE BEST, BE THE ONE

[Apr.-Dec. 2015 Profit for the period :13.6 billion yen] (2.7 billion yen decrease from Apr.-Dec. 2014)

- IPP/IWPP (overseas) : stable
- Electricity business (Japan) :

impacted by price fluctuation in wholesale power market

### [Investment & Replacement in FY15]

- Started construction in the 3rd project of off-shore wind power generation in Belgium (Oct., 2015)
- Constructing solar farm and biomass power plant in Japan, and combined cycle power plant in Ghana
- · Sold part of interest in wind farm in the U.S. (Aug., 2015)

### [Business Outlook]

- IPP/IWPP (overseas) : stable
- Value realization in renewable energy power generation business (Japan and overseas) in Jan.-Mar. 2016

(unit: billions of yen)	2014 AprDec.	2015 AprDec.	(Ref.) 2015 Forecasts (As of Oct, 2015)	(Ref.) 2015 Original Forecasts
Gross profit	47.2	40.8	-	67.0
Operating profit	15.0	10.0	-	-
Share of profit/loss(-) of Investments accounted for using the equity method	4.0	7.0	-	-
Profit/loss(-) for the year attributable to owners of the parent	16.2	136.0 1Q 2Q 3Q 3.7 3.7 6.2	22.0	25.0
Basic profit	12.3	12.3	-	-
Total assets	Mar, 2015 597.2	549.4	-	-

#### [Results of major subsidiaries and associated companies]

Company (shares in equity owned by the segment / owned by whole company)	Equity ir 2014 AprDec.	(unit: bi 2015 AprDec.	Is of the s Ilions of yen) 2015 Forecasts (As of Oct, 2015)	2015 Original
·Sumisho Global Logistics:	1.1	1.2	1.3	1.0
Perennial Power Holdings(40/100):	0.4	0.4	0.5	0.5

Sumitomo Corporation

## 1-4 Media, Network, Lifestyle Related Goods & Services Bethe Best, Bethe One

[Apr.-Dec. 2015 Profit for the period: 41.8 billion yen] (9.9 billion yen increase from Apr.-Dec. 2014)

·Major group companies in Japan

J:COM, Jupiter Shop Channel, SCSK etc.: robust

·Real estate business : steady

### [Investment & Replacement in FY15]

- · Acquired real estate including commercial facilities
- · Sold office building
- · Sold part of shares in SKY Perfect JSAT Holdings Inc.

### [Business Outlook]

- · Major group companies in Japan (J:COM, SCSK, Jupiter Shop Channel etc.) and real estate business : stable
- · Grain business in Australia : weak
- Sumitomo Corporation

(unit: billions of yen)	2014 AprDec.	2015 AprDec.	(Ref.) 2015 Forecasts (As of Oct, 2015)	(Ref.) 2015 Original Forecasts
Gross profit	168.1	185.5	-	257.0
Operating profit	15.3	35.1	-	-
Share of profit/loss(-) of Investments accounted for using the equity method	26.8	32.7	-	-
Profit/loss(-) for the year attributable to owners of the parent	32.0	41.8 1Q 2Q 3Q 17.6 13.2 11.0	63.0	56.0
Basic profit	34.7	50.4	-	-
Total assets	Mar, 2015 1,762.7	1,758.6	-	-

#### [Results of major subsidiaries and associated companies]

Company Equity in earnings of the segm				egment
(shares in equity owned by the segment /			llions of yen)	
owned by whole company)	2014 AprDec.	2015 Apr. Doc	2015 Forecasts	2015 Original
	AprDec.		(As of Oct, 2015	
•J:COM:	19.4	21.1	28.5	28.5
<ul><li>Jupiter Shop Channel:</li></ul>	5.7	6.5	8.0	8.0
•SCSK:	4.1	6.4	8.4	8.4
•Summit:	2.8	3.9	2.9	2.6
•SC Foods:	0.7	1.1	1.0	0.7
•TOMOD'S INC.:	1.2	1.0	1.1	0.9
•MobiCom*1:	0.7	8.0	1.1	1.1
S.C.Cement(98/100):	0.6	0.5	0.9	1.1
Banana business:	1.4	0.4	1.9	1.9
•Grain business in Australia(70/100	): -0.6	-1.1	-0.2	0.3

<sup>\*1</sup> In June 2015, our shares in MobiCom Corporation were increased from 33.98% to 34.90%

## 1-5 Mineral Resources, Energy, Chemical & Electronics BETHE BEST, BETHE ONE

## [Apr.-Dec. 2015 Profit for the period:-95.0 billion yen] (6.7 billion yen increase from Apr.-Dec. 2014)

Mineral Resources & Energy (excl. impairment losses)

Apr.-Dec.2015 / Apr.-Dec.2014 (increase/decrease), billion ye Mineral Resources & Energy (excl. Impairment Losses) 8.9 / 14.7 (-5.9) Silver, zinc and lead business in Bolivia : decline in prices 0.7 / 9.3 (-8.6) LNG Japan : decline in selling prices 1.4 / 4.8 (-3.4) Oresteel Investments: decline in prices 1.2 / 4.5 (-3.2)

Iron ore mining business in Brazil : decline in prices and decrease in volume -0.6 / 1.5 (-2.1)

Nickel mining and refining business in Madagascar: decline in prices

-8.6 / -6.8 (-1.9)

Coal mining projects in Australia: one-time expenses in FY14 -0.6 / -4.7(+4.2) Nusa Tenggara Mining : increase in sales volume 5.6 / -4.1 (+9.7)

(See "2 Breakdown of Impairment Losses" on the breakdown of impairment losses)

·Chemical & Electronics : stable

#### [Investment & Replacement in FY15]

- Participated in multifaceted agricultural support business for crop production in Brazil (May, 2015)
- Additional investment in nickel mining and refining business in Madagascar (Sep., 2015)

#### [Business Outlook]

- Decrease due to decline in oil and mineral resources prices
- Tax effect in Jan.-Mar. 2016

(unit: billions of yen)	2014 AprDec.	2015 AprDec.	(Ref.) 2015 Forecasts (As of Oct, 2015)	(Ref.) 2015 Original Forecasts
Gross profit	61.6	62.6	-	90.0
Operating profit	-133.3	27.2	-	-
Share of profit/loss(-) of Investments accounted for using the equity method	1.5	-111.6	-	-
Profit/loss(-) for the year attributable to owners of the parent	-101.7 (-125.7)*	-95.0 (-110.1)* 1Q 2Q 3Q 17.0 1.4 -113.4	26.0	26.0
Basic profit	9.3	-102.9	-	-
Total assets	Mar, 2015 1,682.7	1,514.4	-	-

\*The amount of impairment losses

### [Results of major subsidiaries and associated companies]

Company Equity in earnings of the segment				
(shares in equity owned by the segment /			llions of yen)	
owned by whole company)	2014	2015	2015	2015
	AprDec.		Forecasts	Original
			(As of Oct, 2015)	Forecasts
<ul> <li>Nusa Tenggara Mining:</li> </ul>	-4.1	5.6	8.4	5.1
<ul><li>Sumitronics:</li></ul>	1.2	1.8	1.8	1.8
•SC Minerals America(75/100)*1:	2.6	1.7	2.6	3.3
<ul> <li>Sumitomo Shoji Chemicals:</li> </ul>	1.0	1.6	1.7	1.6
·LNG Japan:	4.8	1.4	2.7	2.6
- Silver, zinc and lead business in Bolivia(93/100	): 9.3	0.7	4.9	10.1
SUMMIT RURAL WA(80/100):	0.8	0.5	0.7	0.7
·Shale gas business in the U.S.(70/100	0.6	0.5	0.6	-1.2
<ul> <li>SMM Cerro Verde Netherlands(19/20)</li> </ul>	* <sup>2</sup> : 1.2	0.1	0.6	0.7
•Tight oil business in the U.S.(70/100):	-121.9	-0.3	1.9	2.1
<ul> <li>Oil field interests in the North Sea:</li> </ul>	1.0	-0.4	0.3	0.1
- Companies related to coal business in Australia	a: -25.5	-0.6	-0.2	-3.5
<ul> <li>Iron ore mining business in Brazil*3:</li> </ul>	1.5	-0.6	-1.8	1.3
• Copper and molybdenum mining business in C	hile: -1.4	-15.6	-1.2	2.0
<ul><li>Oresteel Investments(45/49):</li></ul>	4.5	-16.2	2.4	2.9
Nickel mining and refining business in Madagas	scar* <sup>4</sup> :-6.8	-85.7	-18.1	-8.7

<sup>\*1</sup> Shares in equity of the segment were decreased from 84.75% to 75% in Aug. 2015
\*2 Shares in equity of the segment were decreased from 20% to 19% in Aug. 2015

\*3 The results and forecasts show equity in earnings for the period of FY2014 Jan.-Sep., FY2015 Apr.-Dec. and FY2015 Apr.- FY2016 Mar. respectively.

\*4 The results and forecasts show equity in earnings for the period of FY2014 Jan.-Sep., FY2015 Jan.-Sep. and FY2015 Jan.-FY2016 Mar. respectively.

## Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY14		FY	′15		Sensitivity to net income	
		Annual Results	1Q Results	2Q Results	3Q Results	Forecasts	(annual base/ excluding prices hedge)	
Coking coal	Equity share of shipping Volume(mil t)	2.8	0.4	0.4	0.4	1.6	¥190 mil	
Coking coal	Prices[\$/t]	119	110	93	89	93	(\$1/t)	
Thermal and	Equity share of shipping Volume(mil t)	5.1	1.4	1.6	1.5	5.8	¥400 mil	
Thermal coal	Prices(\$/t)	78	68	_*	65	67	(\$1/t)	
Iron ore	Equity share of shipping	4.4	0.4	1.7	0.2	3.6		
Project in Brazil, included in the above	Volume(mil t)	1.7	0.4	0.2	0.2	1.0	¥260 mil (\$1/t)	
	Prices(\$/t)	97	62	58	55	56	,	
Manganese ore	Equity share of shipping Volume(mil t)	0.5	-	0.2	-	0.5	¥30 mil	
Manganese ore	Prices(\$/t) 220		191	151	147	144	(\$1/t)	
Copper	Copper Equity share of		19	22	19	90		
Nusa Tenggara Mining, included in the above	Production(Kt)	13	9	11	13	42	¥540mil (\$100/t)	
	Prices(\$/t)	6,860	5,815	6,054	5,251	5,502	` '	

Note) Prices are general market price. FY15 forecasts and sensitivity to net income are as of Feb., 2016.

Sumitomo Corporation

BE THE BEST, BE THE ONE

## Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY14		FY	′15		Sensitivity to net income	
		Annual Results	1Q Results	2Q Results	3Q Results	Forecasts	(annual base/ excluding prices hedge)	
Silver	Equity share of Production((mil toz))	11.9	3.2	3.1	3.0	13.5	¥900 mil	
	Prices(\$/toz)	18.1	16.4	14.9	14.8	14.9	(\$1/toz)	
Zinc	Equity share of production (Kt)	174	45	48	46	196	¥1.1 bil	
	Prices(\$/t)	2,175	2,193	1,844	1,611	1,787	(\$100/t)	
Lead	Equity share of production(Kt)	44	12	12	13	51	¥300 mil	
	Prices(\$/t)	2,021	1,946	1,712	1,681	1,742	(\$100/t)	
Nickel	Equity share of production(Kt)	10.2	3.2	2.9	3.6	13.6	¥3.6 bil	
Nickei	Prices(\$/lb)	7.65	6.51	5.91	4.78	5.37	(\$1/lb)	
Crude oil, gas	Equity share of production(mil bbl)	1.8	0.5	0.6	0.6	2.4	¥60 mil	
oraco on, gao	Prices(\$/bbl)	99	54	62	51	48	(\$1/bbl)	
LNG	Equity share of production(Kt)	350	80	90	90	350	-	

Note) Prices are general market price. FY15 forecasts and sensitivity to net income are as of Feb., 2016.

The shipping volume of Iron ore and manganese of Oresteel Investments are recognized semiannually (in second and fourth quarter).

<sup>\*</sup> Prices were not settled

Sumitomo Corporation

# 1-6 Overseas Subsidiaries and Branches

BE THE BEST, BE THE ONE

## [Apr.-Dec. 2015 Profit for the period : 36.1 billion yen] (50.9 billion yen increase from Apr.-Dec. 2014)

- Impairment losses in FY14 and FY15 (See "2 Breakdown of Impairment Losses" on the breakdown)
- Value realization through asset replacements
- Tubular products in North America : decreased

Overseas Four Broad Regions	2014 AprDec.	2015 AprDec.	(Ref.)2015 Forecasts (As of Oct.2015)	(Ref.)2015 Original Forecasts
Americas	-34.6 (-56.2)*	18.0 (-0.5)*	17.2	25.1
Europe, Middle East, Africa & CIS	10.8	11.7 (-0.2)*	11.4	8.6
Asia & Oceania	5.8 (-3.4)*	4.8	5.3	8.7
East Asia	3.1	1.6 (-0.8)*	4.9	4.8

\*The amount of impairment losses

## [Investment & Replacement in FY15]

- Sold office building in Washington (May, 2015)
- Sold part of shares in wind farm in South Africa (Jun., 2015)

### [Business Outlook]

- · Tubular products in North America : decrease
- · Value realization in overseas renewable energy power generation business in Jan.-Mar. 2016
- Sumitomo Corporation

(unit: billions of yen)	2014 AprDec.	2015 AprDec.	(Ref.) 2015 Forecasts (As of Oct, 2015)	(Ref.) 2015 Original Forecasts
Gross profit	205.2	193.0	-	260.0
Operating profit	-17.7	22.6	-	-
Share of profit/loss(-) of Investments accounted for using the equity method	8.4	12.7	-	-
Profit/loss(-) for the year attributable to owners of the parent	-14.9 (-59.6)*	36.1 (-1.5)* 1Q 2Q 3Q 19.3 10.0 6.7	44.0	47.0
Basic profit	39.2	27.0	-	-
Total assets	Mar, 2015 2,164.4	2,102.4	-	-

		The amount of impairment loss.	·
ecults of major	subsidiaries and	associated companies	

				_
Company (shares in equity owned by the segment /	Equity		ngs of the	segment
owned by whole company)	2014	2015	2015	2015
	AprDec.		Forecasts	Original
		()	As of Oct, 2015)	rorecasis
<ul><li>Perennial Power Holdings(60/100):</li></ul>	0.6	0.7	0.8	8.0
Bank Tabungan Pensiunan				
Nasional(BTPN) (5/20)*1:	-	0.6	-	-
-Companies related to coal business in Australia:	-4.1	0.6	0.5	-0.2
•SC Minerals America(25/100)*2:	0.5	0.5	0.7	0.6
•ERYNGIUM(70/100):	3.2	0.1	0.2	3.6
·Silver, zinc and lead business in Bolivia(7/100):	0.7	0.0	0.4	0.7
•Tight oil business in the U.S.(30/100):	-52.2	-0.1	0.8	0.9
*Aluminum smelting business in Malaysia(6/20):	0.3	-0.1	0.1	0.7
•Shale gas business in the U.S.(30/100):	0.4	-0.2	-0.1	-0.5
•TBC(60/100):	-13.2	-0.5	-1.0	-1.1
·Oresteel Investments(4/49):	0.4	-0.8	0.2	0.3
•Edgen Group(71/100):	1.5	-4.1	-2.5	1.4

<sup>\*1</sup> We refrain from disclosing forecasts of FY2015 since BTPN refrains their forecasts.
\*2 Shares in equity of the segment were increased from 15.25% to 25% in Aug. 2015

# 2 Breakdown of Impairment Losses

BE THE BEST, BE THE ONE

### ♦FY2015/3Q Results

Projects	Amount (bil.yen)
Nickel Project in Madagascar (Ambatovy)	-77.0
Iron Ore Mining Project in South Africa (Oresteel)	-18.3
Copper and Molybdenum Mine Project in Chile (Sierra Gorda)	-14.0
Tight Oil Development Project in the U.S.	-1.5
Oil field interests in the North Sea	-1.0
Tax effect etc.	+0.3
Total	-111.6
(breakdown)	
Mineral Resources, Energy, Chemical & Electronics	-110.1
Overseas Subsidiaries and Branches	-1.5

### (Reference) FY2014/3Q Results

Projects	Amount (bil.yen)
Tight Oil Development Project in the U.S.	-173.6
Coal Mining Projects in Australia	-24.2
Tire business in the U.S. (TBC Corporation)	-21.9
Tax effect etc.	+26.9
Total	-1,928
(breakdown) Transportation & Construction Systems	- / h
Mineral Resources, Energy, Chemical & Electronics	
Overseas Subsidiaries and Branches	-59.6

# Supplemental materials by segment

Unit: Billions of yen (rounded to the nearest 100 million yen)

	1	llions of yen (rounded to the ne	arest 100 million yen)
	FY2015	FY2014	Increase/
	AprDec.	AprDec.*1	(decrease)
	Results	Results	(0.000000)
Media, Network, Lifestyle Related Goods & Services			
Gross profit	185.5	168.1	17.4
Media and Network* <sup>2</sup>	57.7	51.8	5.9
Lifestyle & Retail Business Division	88.1	84.0	4.2
Food & Agriculture Business Division	15.0	13.7	1.3
Materials, Supplies & Real Estate Division	25.4	19.3	6.1
Profit (loss) for the period attributable to owners of the parent	41.8	32.0	9.9
Media and Network* <sup>2</sup>	25.8	19.1	6.7
Lifestyle & Retail Business Division	6.9	7.4	(0.5)
Food & Agriculture Business Division	(1.0)	1.8	(2.8)
Materials, Supplies & Real Estate Division	10.0	3.5	6.4
Total assets	As of Dec 31, 2015 1,758.6	As of Mar 31, 2015 1,762.7	(4.1)
Media and Network* <sup>2</sup>	780.7	764.4	16.3
Lifestyle & Retail Business Division	286.2	280.1	6.0
Food & Agriculture Business Division	210.5	219.2	(8.7)
Materials, Supplies & Real Estate Division	482.9	500.6	(17.7)
Mineral Resources, Energy, Chemical & Electronics			
Gross profit	62.6	61.6	1.0
Mineral Resources and Energy* <sup>3</sup>	23.2	24.7	(1.5)
Chemical and Electronics*4	39.5	36.9	2.6
Profit (loss) for the period attributable to owners of the parent	(95.0)	(101.7)	6.7
Mineral Resources and Energy* <sup>3</sup>	(101.3)	(111.0)	9.7
Chemical and Electronics* <sup>4</sup>	6.2	9.2	(3.0)
Total assets	As of Dec 31, 2015 1,514.4	As of Mar 31, 2015 1,682.7	(168.3)
Mineral Resources and Energy* <sup>3</sup>	1,211.9	1,358.4	(146.4)
Chemical and Electronics*4	304.1	324.4	(20.3)

<sup>\*1</sup> On April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit.

At the same time, Materials & Supplies Division and Construction & Real Estate Division were merged into the newly established Materials, Supplies & Real Estate Division. FY2014 Apr. -Dec. Results are also shown on a new organization basis accordingly.

<sup>\*2</sup> Media and Network is a sum of Media Division and Network Division.

<sup>\*3</sup> Mineral Resources and Energy is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

<sup>\*4</sup> Chemical and Electronics is a sum of Basic Chemicals & Electronics Division and Life Science Division.

# FY2015 Results of Cash flow (supplement)

(Nine-month period ended December 31, 2015)

## 1. Breakdown of Net cash provided by operating activities

(Unit: Billions of yen)	FY2015 AprDec.	FY2014 AprDec.	Increase / (decrease)	
Net cash provided by operating activities	+391.3	+78.2	+313.1	
Basic profit cash flow	+149.8	+148.4	+1.4	
Basic profit	+50.4	+170.8	(120.5)	
Share of (profit) loss of investments accounted for using the equity method	+29.3	(75.6)	104.9	
Dividend from investments accounted for using the equity method	+70.1	+53.1	+17.0	
Depreciation and amortization	+91.2	+84.9	+6.2	
Others (Increase / decrease in working capital etc.)	+150.4	(155.1)	+305.4	

## 2. Progress of Cash flow plan

(Unit: Billions of yen)	FY2015 AprDec.	BBBO2017 Plan (three-year total) (FY2015-FY2017)
Basic profit cash flow	+149.8	+700
Depreciation and amortization	+91.2	+300
Asset replacement	арргох. +80.0	+400
Others	арргох. +170.0	<b>⊤400</b>
Cash-in Total	арргох. +490.0	+1,400
Investment & Loan	арргох. (230.0)	~ (1,200)
Additional and replacement investment to existing projects	арргох. (190.0)	(600)
New investment	арргох. (40.0)	~ (600)
Free cash flow	+258.1	+200 ~
Dividend	(62.4)	(200)
Free cash flow (post-dividend)	+195.7	positive

# Historical Data(1) P/L, C/S

BE THE BEST. BE THE ONE

	U.S.GAAP				IFRS					
	AG Plan	GG F	Plan	FOCL	JS'10	f(x	·)	BBBC	2014	BBBO2017
(Billion yen)	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015 nine months ended Dec. 31
Gross profit	857.7	934.5	935.2	779.5	864.0	918.8	827.0	894.4	952.9	675.4
Selling, general and administrative expenses	(609.9)	(669.4)	(654.4)	(639.2)	(660.7)	(686.4)	(657.1)	(706.4)	(755.2)	(566.2)
Interest expense, net	(37.1)	(42.8)	(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)	(3.9)
Dividends	14.1	15.3	14.6	11.3	10.0	11.2	13.4	14.9	17.2	7.6
Share of profit (loss) of investments accounted for using the equity method	70.3	56.9	90.0	76.1	95.6	110.6	107.4	126.2	49.1	(29.3)
Gain on securities and other investments, net	44.4	94.9	4.5	32.9	9.5	14.8	51.5	8.8	12.4	17.7
Gain (loss) on property, plant and equipment, net	(7.5)	(10.1)	(15.1)	5.0	(17.6)	(9.0)	(5.8)	(19.8)	(269.2)	4.6
Other, net	(1.8)	(0.7)	(1.6)	1.5	(2.2)	(3.6)	(1.6)	3.5	(13.0)	21.6
Profit(loss) before tax	331.9	367.6	319.6	223.3	280.5	341.4	319.0	304.2	(18.6)	127.5
Income tax expense	(114.8)	(119.8)	(96.3)	(61.8)	(70.7)	(77.7)	(75.3)	(70.4)	(52.3)	(54.5)
Profit(loss) for the year	217.1	247.8	223.3	161.5	209.8	263.7	243.7	233.9	(70.8)	73.0
Profit(loss) for the year attributable to:										
owners of the parent	211.0	238.9	215.1	155.2	200.2	250.7	232.5	223.1	(73.2)	61.3
Non-controlling interests	6.1	8.9	8.3	6.3	9.6	13.0	11.2	10.8	2.4	11.7
Total trading transactions	10,528.3	11,484.6	10,750.0	7,767.2	8,349.4	8,273.0	7,502.7	8,146.2	8,596.7	5,798.1
Basic profit	202.9	197.1	243.0	151.4	220.5	251.5	216.5	245.0	184.0	50.4
Net cash from operating activities	194.3	323.7	348.8	510.4	219.5	190.4	280.3	278.2	243.7	391.3
Net cash used in investing activities	(449.7)	(298.0)	(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)	(133.2)
Free cash flows	(255.5)	25.6	87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)	258.1
Net cash from (used in) financing activities	169.7	7.9	(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)	(381.2)

Sumitomo Corporation

Copyright© Sumitomo Corporation All Rights Reserved.

# Historical Data(2) B/S, Key Financial Indicator

BE THE BEST. BE THE ONE

	U.S.GAAP				IFRS					
	AG Plan	GG Plan		FOCUS'10		f(x)		BBBO2014		BBBO2017
(Billion yen)	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015 nine months ended Dec. 31
Total Assets	8,430.5	7,571.4	7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	8,539.3
Equity attributable to owners of the parent	1,473.1	1,492.7	1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,405.4
Interest-bearing liabilities (gross)	3,355.6	3,709.8	3,702.7	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	4,055.6
Interest-bearing liabilities (net)	2,913.3	3,247.6	3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	3,276.0
Equity attributable to owners of the parent ratio (%)	17.5	19.7	19.3	22.2	21.7	23.4	26.2	27.7	27.5	28.2
ROE(%)	15.2	16.1	15.1	10.6	12.9	15.4	12.4	10.0	(3.0)	-
ROA (%)	2.8	3.0	2.9	2.2	2.8	3.5	3.1	2.7	(0.8)	-
Debt-Equity Ratio (net) (times)	2.0	2.2	2.4	1.8	1.9	1.6	1.4	1.3	1.4	1.4
(Yen)		***************************************	***************************************	***************************************				***************************************		
Stock price of Sumitomo Corp. (closing price)	2,120	1,313	843	1,075	1,189	1,196	1,178	1,313	1,286.0	1,240.5
(highest)	2,330	2,445	1,658	1,113	1,297	1,284	1,276	1,616	1,420.0	1,513.0
(lowest)	1,280	1,221	556	811	874	875	984	1,101	1,054.0	1,126.0
Nikkei stock average (closing price)	17,287.65	12,525.54	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	19,033.71
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	169.93	192.51	172.06	124.15	160.17	200.52	185.92	178.59	(58.64)	49.15

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRSs") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio."