

Highlights of consolidated annual results FY2015 (Year ended March 31, 2016)

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May 9, 2016

[Prepared on the basis of International Financial Reporting Standards]

1. Summary

Sumitomo Corporation

Unit: Billions of yen (rounded to the nearest 100 million yen)

<FY2015 Results>

Profit for the year attributable to owners of the parent 74.5 billion yen (147.7 billion yen increase from FY2014)

Basic profit 46.5 billion yen (Basic profit except for impairment losses 193.2 billion yen)

Details of basic profit	FY2015	FY2014	Increase/ (decrease)
Basic profit except for impairment losses *	193.2	246.3	(53.2)
Mineral resources businesses **	(9.5)	11.0	(20.4)
Tubular products business **	(6.1)	44.7	(50.7)
Other non-mineral resources businesses	208.7	190.7	18.0

* Excluding the impact of impairment losses included in "Share of profit (loss) of investments accounted for using the equity method"

** Global basis, including all overseas operations by simplified calculation method (reference)

Free cash flow 514.3 billion yen inflow

(Investment execution : approx. 270.0 billion yen, Collection by asset replacement : approx. 230 billion yen)

Total assets 7,817.8 billion yen (1,203.6 billion yen decrease from FY2014 year-end)

<FY2016 Forecasts>

Profit for the year attributable to owners of the parent 130.0 billion yen

Details of profit for the year attributable to owners of the parent	FY2015	Annual forecasts (Announced on Feb. 5, 2016)
Profit for the year attributable to owners of the parent	74.5	100.0
Impairment losses	(195.1)	(170.0)
Reorganization profit of the automobile financing business in Indonesia	35.6	30.0
Profit except for impairment losses	234.0	240.0

Impairment losses	FY2015		
		Q3	Q4
Total	(195.1)	(111.6)	(83.5)
Nickel mining and refining business in Madagascar	(77.0)	(77.0)	
Iron ore mining project in South Africa	(18.3)	(18.3)	
Edgen Group	(18.1)		(18.1)
Iron ore mining project in Brazil	(14.6)		(14.6)
Copper and molybdenum mining business in Chile	(14.0)	(14.0)	
Coal mining projects in Australia	(12.1)		(12.1)
Grain business in Australia	(11.4)		(11.4)
Others	(29.5)	(2.2)	(27.3)

2. Operating Results

Unit: Billions of yen (rounded to the nearest 100 million yen)

	Year ended Mar. 31, 2016		Year ended Mar. 31, 2015	Increase/(decrease)		Summary for the year ended Mar. 31, 2016																																		
	Jan. 1-Mar. 31, 2016	(A)		(B)	Amount (A)-(B)		Percentage																																	
Gross profit	894.1	218.7	952.9	(58.9)	(6%)	<p>Gross profit</p> <p><Factors causing decrease></p> <ul style="list-style-type: none"> - Decrease in earnings of tubular products business in North America <p><Factors causing increase></p> <ul style="list-style-type: none"> - Robust performance by SCSK - Stable performance of construction equipment rental business in the U.S. - Increase due to the yen's depreciation <p>Share of profit (loss) of investments accounted for using the equity method</p> <ul style="list-style-type: none"> - Impact of impairment losses (84.4) (FY2015 : (146.7), FY2014 : (62.3)) - Stable performance by J:COM <p>Gain (loss) on securities and other investments, net/</p> <p>Gain (loss) on property, plant and equipment, net/Other, net</p> <ul style="list-style-type: none"> - Realized gains resulting from asset replacements - Impact of impairment losses <p>[Reference]<Quarter-on-quarter comparison></p> <table border="1" style="margin-left: 20px;"> <tr> <td rowspan="2">Profit (loss) for the period</td> <td colspan="4">FY2015</td> <td>FY2014</td> </tr> <tr> <td>Q1</td> <td>Q2</td> <td>Q3</td> <td>Q4</td> <td></td> </tr> <tr> <td></td> <td>82.0</td> <td>47.3</td> <td>(68.0)</td> <td>13.2</td> <td>74.5 (73.2)</td> </tr> </table> <table border="1" style="margin-left: 20px;"> <tr> <td rowspan="2">Basic profit</td> <td colspan="4">FY2015</td> <td>FY2014</td> </tr> <tr> <td>Q1</td> <td>Q2</td> <td>Q3</td> <td>Q4</td> <td></td> </tr> <tr> <td></td> <td>67.7</td> <td>52.4</td> <td>(69.7)</td> <td>(3.9)</td> <td>46.5 184.0</td> </tr> </table>	Profit (loss) for the period	FY2015				FY2014	Q1	Q2	Q3	Q4			82.0	47.3	(68.0)	13.2	74.5 (73.2)	Basic profit	FY2015				FY2014	Q1	Q2	Q3	Q4			67.7	52.4	(69.7)	(3.9)	46.5 184.0
Profit (loss) for the period	FY2015				FY2014																																			
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	67.7	52.4	(69.7)	(3.9)	46.5 184.0																																			
Selling, general and administrative expenses	(762.7)	(196.5)	(755.2)	(7.5)	(1%)																																			
Provision for doubtful receivables	(10.4)	(4.3)	(8.8)	(1.6)	(19%)																																			
Interest expense, net of interest income	(2.6)	1.3	(13.0)	10.3	80%																																			
Dividends	10.6	3.1	17.2	(6.6)	(38%)																																			
Share of profit (loss) of investments accounted for using the equity method	(53.8)	(24.5)	49.1	(102.9)	-																																			
Gain (loss) on securities and other investments, net	72.2	54.5	12.4	59.8	480%																																			
Gain (loss) on property, plant and equipment, net	(33.4)	(38.1)	(269.2)	235.7	88%																																			
Other, net	15.8	(5.8)	(13.0)	28.8	-																																			
Profit (loss) before tax	140.1	12.6	(18.6)	158.7	-																																			
Income tax expense	(51.5)	3.0	(52.3)	0.7	1%																																			
Profit (loss) for the year	88.6	15.5	(70.8)	159.4	-																																			
Profit (loss) for the year attributable to:																																								
Owners of the parent	74.5	13.2	(73.2)	147.7	-																																			
Non-controlling interests	14.0	2.3	2.4	11.7	496%																																			
Basic profit (Calculation for reference)*	46.5	(3.9)	184.0	(137.5)	(75%)																																			
Comprehensive income for the year (attributable to owners of the parent)	(164.4)	(149.9)	146.0	(310.4)	-																																			

Key indicators	FY 2015	FY 2014
Exchange rate (Yen/US\$)	(Apr.-Mar.) 120.14	109.76
Interest rate (6m Yen LIBOR)	(Apr.-Mar.) 0.11%	0.16%
Interest rate (6m US\$ LIBOR)	(Apr.-Mar.) 0.61%	0.34%
Crude oil (US\$/bbl) <North Sea Brent>	(Jan.-Dec.) 52	99
Copper (US\$/MT)	(Jan.-Dec.) 5,502	6,860
Zinc (US\$/MT)	(Apr.-Mar.) 1,831	2,175
Nickel (US\$/lb)	(Jan.-Dec.)*** 5.32	7.65
Iron ore (US\$/MT)****	(Jan.-Dec.) 56	97
Hard Coking coal (US\$/MT)****	(Apr.-Mar.) 93	119

*** FY 2015 shows Jan. 2015 - Mar. 2016 average price due to the change in consolidated period of Nickel mining and refining business in Madagascar
**** Market Price

* Calculation of basic profit : (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividends) × (1 - tax rate**) + Share of profit (loss) of investments accounted for using the equity method
** Tax rate used in calculating basic profit : FY2015 33%, FY2014 36%

Sumitomo Corporation

3. Segment Information

Unit: Billions of yen (rounded to the nearest 100 million yen)

	Profit for the year attributable to owners of the parent			Summary for the year ended Mar. 31, 2016 (Factors affecting profit for the year attributable to owners of the parent)
	Year ended Mar. 31, 2016	Year ended Mar. 31, 2015	Increase/ (decrease)	
Metal Products	12.0	32.5	(20.5)	- Decrease in earnings of tubular products business in North America - Stable performance of the operation of overseas steel service centers - Impact of impairment losses (FY2015 : (5.3))
Transportation & Construction Systems	73.4	40.6	32.8	- Reorganization profit of the automobile financing business in Indonesia (FY2015 : 29.3) - Robust performance by leasing business and construction equipment rental business in the U.S.
Environment & Infrastructure	25.6	22.9	2.7	- Stable performance of overseas power infrastructure business - Profit from value realization in renewable energy power generation businesses - Decrease in earnings of domestic power infrastructure business, impacted by the fluctuation of wholesale prices in the electric power market
Media, Network, Lifestyle Related Goods & Services	64.8	57.1	7.7	- Robust performance by domestic major group companies and real estate business - Profit from value realization in real estate business - Impact of impairment losses (FY2015 : (9.8))
Mineral Resources, Energy, Chemical & Electronics	(151.6)	(191.0)	39.4	- Impact of impairment losses 71.0 (FY2015 : (156.8), FY2014 : (227.8)) - Decrease in earnings due to the drop in mineral resources prices
Overseas Subsidiaries and Branches	21.1	(22.7)	43.7	- Impact of impairment losses 51.4 (FY2015 : (23.6), FY2014 : (75.0)) - Realized gains resulting from asset replacements - Decrease in earnings of tubular products business in North America
Total	45.3	(60.6)	105.9	
Corporate and Eliminations	29.2	(12.6)	41.8	
Consolidated	74.5	(73.2)	147.7	

* On April 1, 2015, Tire Business Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit. The segment information of the previous year has also been reclassified.

4. Cash Flows

	Year ended Mar. 31, 2016	Year ended Mar. 31, 2015
Net cash provided by operating activities	599.7	243.7
Net cash used in investing activities	(85.4)	(399.6)
<i>Free Cash Flow</i>	514.3	(155.9)
Net cash (used in) / provided by financing activities	(507.2)	(74.8)
Effect of exchange rate changes on cash and cash equivalents	(34.2)	15.4
Net (decrease) / increase in cash and cash equivalents	(27.1)	(215.3)

Summary

<u>Net cash provided by operating activities</u> - Core businesses generated cash steadily - Decrease in working capital
<u>Net cash used in investing activities</u> - Investment execution : approx. 270 billion yen - Collection by asset replacement : approx. 230 billion yen

5. Financial Position

	As of Mar.31, 2016	As of Mar.31, 2015	Increase/ (decrease)	Summary						
Total assets	7,817.8	9,021.4	(1,203.6)	<u>Total Assets</u> - Decrease in trade receivables - Decrease in inventories - Decrease due to the reorganization of the automobile financing business in Indonesia - Decrease due to the yen's appreciation						
Shareholders' equity *	2,251.5	2,481.4	(229.9)	<table border="1"> <tr> <td colspan="2">< Exchange rate(Yen/US\$) ></td> </tr> <tr> <td>As of Mar. 31, 2016</td> <td>As of Mar. 31, 2015</td> </tr> <tr> <td>112.68</td> <td>120.17</td> </tr> </table>	< Exchange rate(Yen/US\$) >		As of Mar. 31, 2016	As of Mar. 31, 2015	112.68	120.17
< Exchange rate(Yen/US\$) >										
As of Mar. 31, 2016	As of Mar. 31, 2015									
112.68	120.17									
<i>Financial assets measured at fair value through other comprehensive income</i>	142.6	182.2	(39.6)							
<i>Exchange differences on translating foreign operations</i>	199.4	365.7	(166.3)							
Shareholders' equity ratio *	28.8%	27.5%	1.3pt							
Interest-bearing liabilities, net	2,770.3	3,517.5	(747.2)	<u>Shareholders' equity</u> - Decrease due to the yen's appreciation						
Debt-equity ratio, net (times)	1.2	1.4	(0.2pt)							

* "Shareholders' equity" is equivalent to "Equity attributable to owners of the parent" in Consolidated Statements of Financial Position. "Shareholders' equity ratio" is calculated by dividing "Equity attributable to owners of the parent" by "Total assets".

6. Forecasts for the Year ending March 31, 2017

Unit: Billions of yen (rounded to the nearest 100 million yen)

	Year ending Mar. 31, 2017	Year ended Mar. 31, 2016	Increase/(decrease)		Summary for the year ending March 31, 2017																																								
	(C)	(D)	Amount (C)-(D)	Percentage																																									
Gross profit	840.0	894.1	(54.1)	(6%)	<<Profit for the year attributable to owners of the parent>> Forecasts 130.0 billion yen (55.5 billion yen increase from FY2015) - Increase/decrease of basic profit (except for impairment losses) approx. (40.0) (150.0 ← 193.2) (Mineral resources businesses approx. (30.0) ((40.0) ← (9.5))) (Tubular products business approx. +5.0 (0.0 ← (6.1))) (Other non-mineral resources businesses approx. (5.0) (200.0 ← 208.7)) (Impact of yen's appreciation, etc. approx. (10.0) ((10.0) ← -)) (Included in Corporate and Eliminations) - Costs for improving our financial soundness approx. (20.0) (included in FY 2016 forecasts) - Impact of one-off profits/losses approx. +120.0 (Absence of impairment losses +195.1) (Other approx. (75.0)) <<Basic profit>> Forecasts 150.0 billion yen <Assumptions for the forecasts> <table border="1"> <thead> <tr> <th></th> <th></th> <th>FY2016 (Outlook)</th> <th>FY2015 (Results)</th> </tr> </thead> <tbody> <tr> <td>Exchange rate (Yen/US\$)</td> <td>(Apr.-Mar.)</td> <td>110.00</td> <td>120.14</td> </tr> <tr> <td>Interest rate (6m Yen LIBOR)</td> <td>(Apr.-Mar.)</td> <td>0.00%</td> <td>0.11%</td> </tr> <tr> <td>Interest (6m US\$ LIBOR)</td> <td>(Apr.-Mar.)</td> <td>1.00%</td> <td>0.61%</td> </tr> <tr> <td>Crude oil (US\$/bbl) <North Sea Brent></td> <td>(Jan.-Dec.)</td> <td>48</td> <td>52</td> </tr> <tr> <td>Copper (US\$/MT)</td> <td>(Jan.-Dec.)</td> <td>4,589</td> <td>5,502</td> </tr> <tr> <td>Zinc (US\$/MT)</td> <td>(Apr.-Mar.)</td> <td>1,800</td> <td>1,831</td> </tr> <tr> <td>Nickel (US\$/lb)</td> <td>(Apr.-Mar.)*</td> <td>3.92</td> <td>5.32</td> </tr> <tr> <td>Iron ore (US\$/MT)**</td> <td>(Jan.-Dec.)</td> <td>50</td> <td>56</td> </tr> <tr> <td>Hard Coking coal (US\$/MT)**</td> <td>(Apr.-Mar.)</td> <td>80</td> <td>93</td> </tr> </tbody> </table> * FY 2015 shows Jan. 2015 - Mar. 2016 average price due to the change in consolidated period of Nickel mining and refining business in Madagascar **Market price <Sensitivity to exchange rate fluctuations of profit for the year attributable to owners> Each depreciation of ¥ 1/US\$ will cause an increase of approximately 0.5 billion yen			FY2016 (Outlook)	FY2015 (Results)	Exchange rate (Yen/US\$)	(Apr.-Mar.)	110.00	120.14	Interest rate (6m Yen LIBOR)	(Apr.-Mar.)	0.00%	0.11%	Interest (6m US\$ LIBOR)	(Apr.-Mar.)	1.00%	0.61%	Crude oil (US\$/bbl) <North Sea Brent>	(Jan.-Dec.)	48	52	Copper (US\$/MT)	(Jan.-Dec.)	4,589	5,502	Zinc (US\$/MT)	(Apr.-Mar.)	1,800	1,831	Nickel (US\$/lb)	(Apr.-Mar.)*	3.92	5.32	Iron ore (US\$/MT)**	(Jan.-Dec.)	50	56	Hard Coking coal (US\$/MT)**	(Apr.-Mar.)	80	93
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Selling, general and administrative expenses	(740.0)	(762.7)	22.7	3%																																									
Provision for doubtful receivables	0.0	(10.4)	10.4	-																																									
Interest expense, net of interest income	0.0	(2.6)	2.6	-																																									
Dividends	10.0	10.6	(0.6)	(6%)																																									
Share of profit (loss) of investments accounted for using the equity method	80.0	(53.8)	133.8	-																																									
Other, net	(20.0)	54.6	(74.6)	-																																									
Profit before tax	170.0	140.1	29.9	21%																																									
Income tax expense	(30.0)	(51.5)	21.5	42%																																									
Profit for the year	140.0	88.6	51.4	58%																																									
Profit for the year attributable to:																																													
Owners of the parent	130.0	74.5	55.5	74%																																									
Non-controlling interests	10.0	14.0	(4.0)	(29%)																																									
Basic profit (Calculation for reference) *	150.0	46.5	103.5	223%																																									

* Calculation of basic profit : (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expenses, net of interest income + Dividends) × (1 - tax rate**) + Share of profit (loss) of investments accounted for using the equity method
 **Tax rate used in calculating basic profit : FY2016 31%, FY2015 33%

Forecasts by segment (Profit for the year attributable to owners of the parent)

Unit: Billions of yen (rounded to the nearest 100 million yen)

	Year ending Mar. 31, 2017	Year ended Mar. 31, 2016	Increase/ (decrease)		Year ending Mar. 31, 2017	Year ended Mar. 31, 2016	Increase/ (decrease)
Metal Products	12.0	12.0	0.0	Mineral Resources, Energy, Chemical & Electronics	(23.0)	(151.6)	128.6
Transportation & Construction Systems	43.0	74.0	(31.0)	Overseas Subsidiaries and Branches	23.0	21.1	1.9
Environment & Infrastructure	33.0	25.0	8.0	Corporate and Eliminations	(24.0)	29.3	(53.3)
Media, Network, Lifestyle Related Goods & Services	66.0	64.8	1.2	Consolidated	130.0	74.5	55.5

* On April 1, 2016, a part of Battery Business Development Department was transferred from Environment & Infrastructure Business Unit to Transportation & Construction Systems Business Unit. We reviewed segment information accordingly.

7. Dividend

Year ended Mar. 31, 2016	Forecasts for the Year ending Mar. 31, 2017	
	interim	year-end (plan)
¥50	¥25	¥25

Cautionary Statement Concerning Forward-Looking Statements

This report includes forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The management forecasts included in this report are not projections, and do not represent management's current estimates of future performance. Rather, they represent forecasts that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its forecasts. The Company is under no obligation -- and expressly disclaims any such obligation -- to update or alter its forward-looking statements.