

IR Supplemental Material

Consolidated Annual Results for FY2015

(Year ended March 31, 2016)

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May 9, 2016

Sumitomo Corporation

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results/Overseas Four Broad Region

Unit: billions of yen (rounded to the nearest 100 million)

| | Shares in equity (as of Mar. 31, 2016) (%) | Main Business | Equity in earnings | | |
|---|---|--|--------------------|-------------------|---------------------|
| | | | FY2014 Results | FY2015 Results | FY2016 Forecasts |
| Metal Products | | | | | |
| SC Pipe Services Inc. | 100.00 | Investment in pipe manufacturing and sales company in the U.S. | 3.2 | 1.7 | (1.1) |
| Sumisho Metalex Corporation | 100.00 | Sale of non-ferrous metal products, materials for home heat solution | 1.2 | 1.0 | 0.6 |
| Aluminium smelting business in Malaysia | *20.00 | Aluminium smelting business in Malaysia | 0.9 | 0.2 | 0.4 |
| ERYNGIUM Ltd. | *100.00 | Manufacturing, processing and distribution of speciality metals for OCTG market | 6.2 | (0.5) | (0.3) |
| Edgen Group ^{*8} | *100.00 | Global distributor of metal and tubular products for energy industry | 0.3 | (26.2) | (1.8) |
| Transportation & Construction Systems | | | | | |
| Sumitomo Mitsui Finance and Leasing Company, Limited | *40.00 | Finance & Lease | 18.3 | 19.8 | 18.8 |
| Automotive Financing Business in Indonesia ^{*1} | *- | Car & Motorcycle finance in Indonesia | 5.7 | 6.4 | 3.6 |
| Sumitomo Mitsui Auto Service Company, Limited | 46.00 | Leasing of motor vehicles | 4.4 | 5.1 | 4.8 |
| PT. Bank Tabungan Pensiunan Nasional Tbk ^{*2} | *20.00 | Investment in Indonesian commercial bank | - | 3.1 | - |
| Sumisho Machinery Trade Corporation | *100.00 | Trading of automobiles, construction equipment, machinery and equipment | 1.8 | 1.6 | 1.5 |
| TBC Corporation ^{*3,7} | *100.00 | Retail and wholesale of tires in the U.S. | (24.8) | (1.8) | 0.0 |
| Environment & Infrastructure | | | | | |
| Sumisho Global Logistics Co., Ltd. | 100.00 | Global logistics provider | 1.3 | 1.6 | 1.5 |
| Perennial Power Holdings Inc. | *100.00 | Development, ownership and management of power plant in the U.S. | 1.3 | 0.7 | 0.1 |
| Media, Network, Lifestyle Related Goods & Services | | | | | |
| Jupiter Telecommunications Co., Ltd. | 50.00 | Operation of multiple cable TV systems (MSO) and channels (MCO) | 26.1 | 28.7 | 32.8 |
| SCSK Corporation | 50.77 | System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales | 3.3 | 9.0 | 10.0 |
| Jupiter Shop Channel Co., Ltd. ^{*4} | 45.00 | Operation of TV shopping channel | 7.1 | 8.2 | 7.8 |
| Summit, Inc. | 100.00 | Supermarket chain | 2.4 | 3.2 | 3.2 |
| 2 companies in the banana business | *- | Import and sale of fruits and vegetables | 1.9 | 1.4 | 1.2 |
| TOMOD'S Inc. | 100.00 | Drugstore chain | 1.3 | 1.2 | 1.1 |
| SC Foods Co., Ltd. | 100.00 | Import, development, and sale of foodstuffs | 0.7 | 1.1 | 0.9 |
| Sumisho Realty Management Co., Ltd. | 100.00 | Asset management business of real estate | 0.6 | 1.0 | 0.6 |
| MobiCom Corporation ^{*5} | 34.90 | Integrated telecommunication service in Mongolia | 1.0 | 0.8 | 1.1 |
| S.C.Cement Co., Ltd. | *100.00 | Sale of cement, ready-mixed concrete, and concrete products | 0.9 | 0.7 | 0.9 |
| Grain business companies in Australia ^{*8} | *100.00 | Grain accumulation and investment in grain storage and export terminal operating business | (2.3) | (21.2) | 0.0 |
| Mineral Resources, Energy, Chemical & Electronics | | | | | |
| LNG Japan Corporation | 50.00 | Trading of LNG, investment and financing related to LNG business | 9.3 | 3.4 | 1.4 |
| SC Minerals America, Inc. | *100.00 | Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile | 4.3 | 2.5 | 2.1 |
| Sumitronics Corporation | 100.00 | Electronics manufacturing service | 1.5 | 1.9 | 2.0 |
| Sumitomo Shoji Chemicals Co., Ltd. | 100.00 | Sale and trade of chemicals and plastics | 1.4 | 1.9 | 1.9 |
| Pacific Summit Energy LLC | *100.00 | Trading of natural gas and electric power in the U.S. | 1.1 | 1.4 | 1.2 |
| Summit Rural Western Australia Pty. Ltd. | *100.00 | Import of fertilizer materials and sale of chemical fertilizers in Western Australia | 1.1 | 0.7 | 0.7 |
| SMM Cerro Verde Netherlands B.V. | *20.00 | Investment in the Cerro Verde copper mine in Peru | 1.5 | 0.0 | 0.7 |
| Nusa Tenggara Mining Corporation ^{*8} | 74.28 | Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia | (4.3) | (0.4) | 0.0 |
| 2 companies with oil field interests in the North Sea ^{*7,8} | *- | Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea | (0.4) | (1.5) | 0.3 |
| 2 silver, zinc and lead business companies in Bolivia | *100.00 | Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia | 11.8 | (2.0) | 2.1 |
| Tight oil business in the U.S. ^{*7,8} | *100.00 | Exploration, development, production, sale of and investment in tight oil and natural gas in North America | (197.9) | (2.1) | 0.7 |
| Shale gas business in the U.S. ^{*7,8} | *100.00 | Exploration, development, production, sale of and investment in natural gas in the U.S. | (30.5) | (2.4) | (2.4) |
| Companies related to coal business in Australia ^{*7,8} | *- | Investment in coal mines in Australia | (28.2) | (13.1) | (6.3) |
| Iron ore mining business in Brazil ^{*7,8} | *- | Iron ore mining business in Brazil | (60.3) | (15.1) | (0.7) |
| Copper and molybdenum mining business in Chile ^{*8} | - | Investment in and financing of the Sierra Gorda copper mine in Chile | (1.6) | (16.8) | (4.8) |
| Oresteel Investments (Proprietary) Limited ^{*8} | *49.00 | Investment in Assmang iron ore and manganese mine in South Africa | 7.9 | (17.0) | 0.4 |
| Nickel mining and refining business in Madagascar ^{*6,8} | - | Investment in and financing of the Ambatovy nickel mining project in Madagascar | (10.1) | (95.4) | (16.4) |
| Overseas | | | | | |
| Americas ^{*7,8} | - | Export, import and wholesale | (47.6) | 10.8 | 9.2 |
| Europe, Middle East, Africa & CIS ^{*7,8} | - | Export, import and wholesale | 12.3 | 10.1 | 4.5 |
| East Asia ^{*8} | - | Export, import and wholesale | 4.2 | 0.6 | 3.9 |
| Asia & Oceania ^{*7,8} | - | Export, import and wholesale | 8.1 | (0.5) | 5.2 |

Notes)

(*) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

(*)1 Equity in earnings of P.T. Oto Multiartha and P.T. Summit Oto Finance, which were showed separately until the last time, are included according to the capital reorganization in March 2016.

(*)2 We refrain from disclosing forecasts of FY2016 since PT. Bank Tabungan Pensiunan Nasional Tbk refrains their forecasts.

(*)3 This company has been transferred to Transportation & Construction Systems business unit from Media, Network, Lifestyle Related Goods & Services business unit according to business restructuring since April 1, 2015.

(*)4 In March 2016, our shares in Jupiter Shop Channel Co., Ltd. were decreased from 50.0% to 45.0%.

(*)5 In June 2015, our shares in MobiCom Corporation were increased from 33.98% to 34.90%.

(*)6 We changed our consolidated periods from FY2015. The results and forecasts show equity in earnings of Jan.-Dec.,2014 for FY2014, Jan.,2015-Mar.,2016 (15 months) for FY2015 and Apr.,2016-Mar.,2017 for FY2016 respectively.

(*)7 The impairment losses included in FY2014 Results: Companies related to TBC Corporation -18.8, 2 companies with oil field interests in the North Sea -3.6, Tight oil business in the U.S. -199.2,

Shale gas business in the U.S. -31.1, Coal business in Australia -24.4, Iron ore mining business in Brazil -62.3 (billions of yen)

Some portions of the impairment losses are included in FY2014 Results of Overseas Four Broad Regions. (Americas -71.0, Europe, Middle East, Africa & CIS -0.5, Asia & Oceania -3.5 (billions of yen))

(*)8 The impairment losses included in FY2015 Results: Edgen Group -18.1, Grain business companies in Australia -14.1, Nusa Tenggara Mining Corporation -7.6, 2 companies with oil field interests in the North Sea -1.7,

Tight oil business in the U.S. -3.5, Shale gas business in the U.S. -1.4, Coal business in Australia -12.1, Iron ore mining business in Brazil -14.6, Copper and molybdenum mining business in Chile -14.0,

Oresteel Investments (Proprietary) Limited -18.3, Nickel mining and refining business in Madagascar -77.0 (billions of yen)

Some portions of the impairment losses are included in FY2015 Results of Overseas Four Broad Regions. (Americas -11.1, Europe, Middle East, Africa & CIS -2.1, East Asia -0.8, Asia & Oceania -6.0 (billions of yen))

Performance Overview

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※On April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit. Also, on April 1, 2016 a part of business of Battery Business Development Department was transferred from Environment & Infrastructure Unit to Transportation & Construction Systems Business Unit. The results of FY2014 and 2015 are shown based on the organization as of the end of Mar, 2016 and the forecast for FY 2016 is shown based on the new organization after April 1, 2016 onwards.

1-1 Metal Products

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【Profit for the Year (Apr. 2015-Mar. 2016) : 12.0 billion yen】

(20.5 billion yen decrease from Apr. 2014-Mar. 2015)

•Steel sheets

Overseas steel service center : stable

•Tubular products

North America : decreased

Edgen Group : posted impairment loss

【Business Outlook】

- Steel service center : stable
- Tubular products in North America : continued difficult business climate
- One off profit/loss in FY 2015

| (unit: billions of yen) | 2014 Results | 2015 Results | 2016 Forecasts |
|--|-----------------|------------------------|-------------------|
| Gross profit | 103.5 | 77.3 | 74.0 |
| Operating profit | 37.4 | 11.6 | - |
| Share of profit/loss(-) of Investments accounted for using the equity method | 9.1 | 4.7 | - |
| Profit/loss(-) for the year attributable to owners of the parent | 32.5 | 12.0 (-5.3)* | 12.0 |
| | | 1Q 2Q 3Q 4Q | |
| | | 5.4 4.0 5.2 -2.5 | |
| Basic profit | 33.7 | 13.5 | - |
| Total assets | 877.6 | 674.2 | - |

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

| Company (shares in equity owned by the segment / owned by whole company) | Equity in earnings of the segment (unit: billions of yen) | | |
|---|--|-----------------|-------------------|
| | 2014 Results | 2015 Results | 2016 Forecasts |
| • SC Pipe Services: | 3.2 | 1.7 | -1.1 |
| • Sumisho Metalex: | 1.2 | 1.0 | 0.6 |
| • Aluminum smelting business in Malaysia(14/20): | 0.6 | 0.2 | 0.3 |
| • ERYNGIUM(30/100): | 1.9 | -0.2 | -0.1 |
| • Edgen Group(29/100): | 0.1 | -7.6 | -0.5 |

1-2 Transportation & Construction Systems

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【Profit for the Year (Apr. 2015-Mar. 2016) : 73.4 billion yen】

(32.8 billion yen increase from Apr. 2014-Mar. 2015)

•Ships, aerospace and railway car

Leasing business : stable

•Automobile

Tire business in the U.S. : impairment loss in FY14
Automotive Financing Business in Indonesia : posted one-off profit from reorganization
Commercial Bank in Indonesia : newly consolidated

Leasing business : stable

•Construction equipment

Rental business in the U.S. : stable

【Investment & Replacement in FY15】

- Increased assets in construction equipment rental business in the U.S.
- Value realization in construction equipment rental business in Canada (Nov, 2015)
- Capital reorganization of Indonesia Automotive Financing Business (Mar, 2016)

【Business Outlook】

- Posted one-off profit from reorganization of Automotive Financing Business in Indonesia
- Lackluster shipping market and decrease in shares in equity of Indonesia Automotive Financing Business
- Leasing businesses and construction equipment rental business in the U.S. : stable

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| (unit: billions of yen) | 2014 Results | 2015 Results | 2016 Forecasts |
|--|--------------|---------------------------------|----------------|
| Gross profit | 183.6 | 175.5 | 152.0 |
| Operating profit | 18.4 | 24.3 | - |
| Share of profit/loss(-) of Investments accounted for using the equity method | 31.7 | 31.3 | - |
| Profit/loss(-) for the year attributable to owners of the parent | 40.6 | 73.4 (-2.3)* | 43.0 |
| | (-7.5)* | 1Q 15.5 2Q 11.1 3Q 13.5 4Q 33.3 | |
| Basic profit | 51.4 | 50.7 | - |
| Total assets | 1,756.4 | 1,508.5 | - |

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

| Company (shares in equity owned by the segment / owned by whole company) | Equity in earnings of the segment (unit: billions of yen) | | |
|---|--|--------------|----------------|
| | 2014 Results | 2015 Results | 2016 Forecasts |
| •Sumitomo Mitsui Finance and Leasing(35/40) : | 16.0 | 17.3 | 16.4 |
| •Automotive Financing Business in Indonesia *1 : | 5.2 | 5.7 | 2.9 |
| •Sumitomo Mitsui Auto Service : | 4.4 | 5.1 | 4.8 |
| •Bank Tabungan Pensiunan Nasional(BTPN)(12.5/20)*2 : | - | 1.9 | - |
| •Sumisho Machinery Trade Corporation(60/100) : | 1.1 | 1.0 | 0.9 |
| •TBC(40/100) : | -9.9 | -0.7 | 0.0 |

*1 Equity in earnings of P.T. Oto Multiartha and P.T. Summit Oto Finance, which were showed separately until the last time, are included according to the capital reorganization in March 2016.
*2 We refrain from disclosing forecasts of FY2016 since BTPN refrains their forecasts.

1-3 Environment & Infrastructure

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【Profit for the Year (Apr. 2015-Mar. 2016) : 25.6 billion yen】

(2.7 billion yen increase from Apr. 2014-Mar. 2015)

• IPP/IWPP (overseas) : stable

• Value realization in domestic/overseas projects of renewable energy businesses

• Electricity business (Japan) :

impacted by price fluctuation in wholesale power market

【Investment & Replacement in FY15】

- Started construction in the 3rd project of off-shore wind power generation in Belgium (Oct., 2015)
- Constructing solar farm and biomass power plant in Japan, and combined cycle power plant in Ghana
- Sold part of interest in wind farm in the U.S. (Aug., 2015)
- Sold photovoltaic power generation business in the U.S (Mar, 2016)
- Sold part of interest in wind/photovoltaic power generation plants in Japan (Mar, 2016)

【Business Outlook】

- IPP/IWPP (overseas) : stable
- New Large EPC* projects : progress in construction
- Electricity business (Japan) : increase sales

* EPC: Engineering, Procurement & Construction

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| (unit: billions of yen) | 2014 Results | 2015 Results | 2016 Forecasts |
|--|--------------|------------------------------|----------------|
| Gross profit | 64.5 | 56.8 | 66.0 |
| Operating profit | 20.5 | 15.0 | - |
| Share of profit/loss(-) of Investments accounted for using the equity method | 5.3 | 10.1 | - |
| Profit/loss(-) for the year attributable to owners of the parent | 22.9 | 25.6 | 33.0 |
| | | 1Q 3.7 2Q 3.7 3Q 6.2 4Q 12.1 | |
| Basic profit | 17.5 | 19.6 | - |
| Total assets | 597.2 | 560.2 | - |

【Results of major subsidiaries and associated companies】

| Company (shares in equity owned by the segment / owned by whole company) | Equity in earnings of the segment (unit: billions of yen) | | |
|---|--|--------------|----------------|
| | 2014 Results | 2015 Results | 2016 Forecasts |
| •Sumisho Global Logistics : | 1.3 | 1.6 | 1.5 |
| •Perennial Power Holdings(40/100) : | 0.5 | 0.3 | 0.0 |

【Profit for the Year (Apr. 2015-Mar. 2016) : 64.8 billion yen】

(7.7 billion yen increase from Apr. 2014-Mar. 2015)

• Major group companies in Japan

J:COM, SCSK, Jupiter Shop Channel etc. : stable

• Real estate business : stable

• Value realization in domestic real estate business

• Grain business in Australia: posted impairment loss

【Investment & Replacement in FY15】

• Acquired real estate including commercial facilities

• Fixed asset investments by SCSK

• Sold office buildings

 • Sold part of shares in SKY Perfect JSAT Holdings Inc.
(Dec, 2015)

 • Capital reorganization in Jupiter Shop Channel
(Mar, 2016)

【Business Outlook】

• Major group companies in Japan and real estate business : stable

• Posted one off profit in FY2015 in real estate business, etc

• Grain business in Australia : posted impairment loss in FY2015

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| (unit: billions of yen) | 2014 Results | 2015 Results | 2016 Forecasts |
|--|--------------|---------------------------|----------------|
| Gross profit | 239.0 | 254.6 | 260.0 |
| Operating profit | 44.7 | 55.6 | - |
| Share of profit/loss(-) of Investments accounted for using the equity method | 40.1 | 44.2 | - |
| Profit/loss(-) for the year attributable to owners of the parent | 57.1 | 64.8 (-9.8)* | 66.0 |
| | | 1Q 2Q 3Q 4Q | |
| | | 17.6 13.2 11.0 22.9 | |
| Basic profit | 57.8 | 70.8 | - |
| Total assets | 1,762.7 | 1,735.0 | - |

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

| Company (shares in equity owned by the segment / owned by whole company) | Equity in earnings of the segment (unit: billions of yen) | | |
|---|--|--------------|----------------|
| | 2014 Results | 2015 Results | 2016 Forecasts |
| • J:COM*1 : | 26.1 | 28.7 | 32.8 |
| • SCSK : | 3.3 | 9.0 | 10.0 |
| • Jupiter Shop Channel*2 : | 7.1 | 8.2 | 7.8 |
| • Summit : | 2.4 | 3.2 | 3.2 |
| • Banana business : | 1.8 | 1.3 | 1.1 |
| • TOMOD'S Inc. : | 1.3 | 1.2 | 1.1 |
| • SC Foods : | 0.7 | 1.1 | 0.9 |
| • Sumisho Realty Management Co., Ltd. : | 0.6 | 1.0 | 0.6 |
| • MobiCom*3 : | 1.0 | 0.8 | 1.1 |
| • S.C.Cement(98/100) : | 0.9 | 0.7 | 0.9 |
| • Grain business in Australia(70/100) : | -1.6 | -14.8 | 0.0 |

*1 From Mar, 2016, its result includes 25% share of the result of Jupiter Shop Channel

*2 On Mar, 2016, we have lowered our share in this company from 50% to 45%

*3 In June 2015, our shares in MobiCom Corporation were increased from 33.98% to 34.90%.

【Profit for the Year (Apr. 2015-Mar. 2016) : -151.6 billion yen】

(39.4 billion yen increase from Apr. 2014-Mar. 2015)

• Mineral Resources & Energy (excl. impairment losses)

Apr. 2015-Mar. 2016 / Apr. 2014-Mar. 2015 (increase/decrease), billion yen

Mineral Resources & Energy (excl. Impairment Losses) -4.3 / 25.6 (-29.9)

Silver, zinc and lead business in Bolivia : decline in prices -1.9 / 11.0 (-12.9)

Nickel mining and refining business in Madagascar

: decline in prices and change in fiscal period -18.4 / -10.1 (-8.3)

LNG Japan : decline in selling prices 3.5 / 9.3 (-5.8)

Oresteel Investments : decline in prices 3.5 / 7.3 (-3.7)

Iron ore mining business in Brazil : decline in prices and decrease in volume

-0.5 / 2.0 (-2.5)

(See "2 Breakdown of Impairment Losses" on the breakdown of impairment losses)

• Chemical & Electronics : posted impairment loss
【Investment & Replacement in FY15】

• Participated in multifaceted agricultural support business for crop production in Brazil (May, 2015)

• Additional investment in nickel mining and refining business in Madagascar (Sep, 2015)

【Business Outlook】

• Posted impairment loss in FY 2015

• Decrease due to decline in oil and mineral resources prices

| (unit: billions of yen) | 2014 Results | 2015 Results | 2016 Forecasts |
|--|------------------|-----------------------------|----------------|
| Gross profit | 86.9 | 80.3 | 67.0 |
| Operating profit | -170.3 | 5.1 | - |
| Share of profit/loss(-) of Investments accounted for using the equity method | -53.8 | -155.4 | - |
| Profit/loss(-) for the year attributable to owners of the parent | -191.0 (-227.8)* | -151.6 (-156.8)* | -23.0 |
| | | 1Q 2Q 3Q 4Q | |
| | | 17.0 1.4 -113.4 -56.7 | |
| Basic profit | -42.0 | -145.2 | - |
| Total assets | 1,682.7 | 1,434.4 | - |

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

| Company (shares in equity owned by the segment / owned by whole company) | Equity in earnings of the segment (unit: billions of yen) | | |
|---|--|--------------|----------------|
| | 2014 Results | 2015 Results | 2016 Forecasts |
| • LNG Japan : | 9.3 | 3.5 | 1.4 |
| • SC Minerals America(75/100)*1 : | 3.7 | 2.0 | 1.6 |
| • Sumitronics : | 1.5 | 1.9 | 2.0 |
| • Sumitomo Shoji Chemicals : | 1.4 | 1.9 | 1.9 |
| • PACIFIC SUMMIT ENERGY LLC(45/100) : | 0.8 | 0.6 | 0.5 |
| • SUMMIT RURAL WA(80/100) : | 0.9 | 0.5 | 0.6 |
| • SMM Cerro Verde Netherlands(19/20)*2 : | 1.5 | 0.0 | 0.6 |
| • Nusa Tenggara Mining : | -4.3 | -0.4 | 0.0 |
| • Oil field interests in the North Sea : | -0.2 | -1.3 | 0.3 |
| • Tight oil business in the U.S.(70/100) : | -138.6 | -1.5 | 0.5 |
| • Shale gas business in the U.S.(70/100) : | -21.3 | -1.5 | -1.7 |
| • Silver, zinc and lead business in Bolivia(93/100) : | 11.0 | -1.9 | 1.9 |
| • Companies related to coal business in Australia : | -24.1 | -13.7 | -6.3 |
| • Oresteel Investments(45/49) : | 7.3 | -13.8 | 0.4 |
| • Iron ore mining business in Brazil*3 : | -58.8 | -14.7 | -0.7 |
| • Copper and molybdenum mining business in Chile : | -1.6 | -16.8 | -4.8 |
| • Nickel mining and refining business in Madagascar*4 : | -10.1 | -95.4 | -16.4 |

*1 Shares in equity of the segment were decreased from 84.75% to 75% in Aug. 2015

*2 Shares in equity of the segment were decreased from 20% to 19% in Aug. 2015

*3 The results and forecasts show equity in earnings of Jan-Dec 2014 for FY2014, Apr,2015-Mar,2016 for FY2015 and Apr,2016-Mar,2017 for FY 2016 respectively.

*4 The results and forecasts show equity in earnings of Jan-Dec 2014 for FY2014, Jan,2015-Mar,2016 for FY2015 and Apr,2016-Mar,2017 for FY 2016 respectively.

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Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

| | | FY14 Results | FY15 Results | | | | | FY16 Forecasts | Sensitivity to net income (annual base/ excluding prices hedge) |
|----------------------|---|-----------------|--------------|-------|-------|-------|--------|-------------------|---|
| | | | 1Q | 2Q | 3Q | 4Q | Annual | | |
| Coking coal | Equity share of shipping Volume[mil t] | 2.8 | 0.4 | 0.4 | 0.4 | 0.5 | 1.8 | 2.1 | ¥220 mil (\$1/t) |
| | Prices[\$/t] | 119 | 110 | 93 | 89 | 81 | 93 | 80 | |
| Thermal coal | Equity share of shipping Volume[mil t] | 5.1 | 1.4 | 1.6 | 1.5 | 1.3 | 5.7 | 5.5 | ¥450 mil (\$1/t) |
| | Prices[\$/t] | 78 | 68 | -*1 | 65 | 62 | 65 | 60 | |
| Iron ore | Equity share of shipping Volume[mil t] | 4.4 | 0.4 | 1.7 | 0.2 | 1.6 | 3.9 | 3.6 | ¥300 mil (\$1/t) |
| | Project in Brazil, included in the above | 1.7 | 0.4 | 0.2 | 0.2 | 0.3 | 1.1 | 0.7 | |
| | Prices[\$/t] | 97 | 62 | 58 | 55 | 47 | 56 | 50 | |
| | Equity share of shipping Volume[mil t] | 0.5 | - | 0.2 | - | 0.3 | 0.5 | 0.5 | |
| Manganese ore | Equity share of shipping Volume[mil t] | 0.5 | - | 0.2 | - | 0.3 | 0.5 | 0.5 | ¥40 mil (\$1/t) |
| | Prices[\$/t] | 220 | 191 | 151 | 147 | 88 | 144 | 93 | |
| Copper | Equity share of Production[Kt] | 45 | 19 | 22 | 24 | 24 | 90 | 89 | ¥700mil (\$100/t) |
| | Nusa Tenggara Mining, included in the above | 13 | 9 | 11 | 13 | 10 | 42 | 27 | |
| | Prices[\$/t] | 6,860 | 5,815 | 6,054 | 5,251 | 4,887 | 5,502 | 4,589 | |

Note) Prices are general market price. FY16 forecasts and sensitivity to net income are as of May, 2016.

The shipping volume of Iron ore and manganese of Oresteel Investments are recognized semiannually (in second and fourth quarter).

*1 Prices were not settled.

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Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

| | | FY14 Results | FY15 Results | | | | | FY16 Forecasts | Sensitivity to net income (annual base/ excluding prices hedge) |
|-----------------------|--------------------------------------|-----------------|--------------|-------|-------|-------|--------------------|-------------------|---|
| | | | 1Q | 2Q | 3Q | 4Q | Annual | | |
| Silver | Equity share of Production [mil toz] | 11.9 | 3.2 | 3.1 | 3.0 | 4.0 | 13.4 | 10.8 | ¥700 mil (\$1/toz) |
| | Prices[\$/toz] | 18.1 | 16.4 | 14.9 | 14.8 | 14.8 | 15.2 | 14.0 | |
| Zinc | Equity share of production [Kt] | 174 | 45 | 48 | 46 | 54 | 194 | 215 | ¥1.0 bil (\$100/t) |
| | Prices[\$/t] | 2,175 | 2,193 | 1,844 | 1,611 | 1,676 | 1,831 | 1,800 | |
| Lead | Equity share of production [Kt] | 44 | 12 | 12 | 13 | 17 | 53 | 44 | ¥200 mil (\$100/t) |
| | Prices[\$/t] | 2,021 | 1,946 | 1,712 | 1,681 | 1,742 | 1,770 | 1,715 | |
| Nickel | Equity share of production [Kt] | 10.2 | 3.2 | 2.9 | 3.6 | 7.5 | 17.2 ^{*2} | 15.6~16.3 | ¥4.5 bil (\$1/lb) |
| | Prices[\$/lb] | 7.65 | 6.51 | 5.91 | 4.78 | 4.07 | 5.32 ^{*3} | 3.92 | |
| Crude oil, gas | Equity share of production [mil bbl] | 1.8 | 0.5 | 0.6 | 0.6 | 0.8 | 2.4 | 2.9 | ¥40 mil (\$1/bbl) |
| | Prices[\$/bbl] | 99 | 54 | 62 | 51 | 42 | 52 | 48 | |
| LNG | Equity share of production [Kt] | 350 | 80 | 90 | 90 | 90 | 350 | 350 | - |

Note) Prices are general market price. FY15 forecasts and sensitivity to net income are as of May, 2016.

*2 Due to the change in fiscal period, it shows the equity share of production from Oct, 2015 to Mar, 2016.

*3 Due to the change in fiscal period, it shows the average price of Jan, 2015 to Mar, 2016

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Exposure of upstream mineral resources & energy business

(Unit: billion yen)

| | End of Mar, 2015 | End of Mar, 2016 |
|----------------------------|------------------|------------------|
| Coking/Thermal Coal | 90.0 | 80.0 |
| Iron Ore | 130.0 | 60.0 |
| Copper | 240.0 | 230.0 |
| Silver, Zinc, Lead | 150.0 | 120.0 |
| Nickel | 350.0 | 190.0 |
| Crude Oil, Gas, LNG | 100.0 | 100.0 |
| Total | 1,050.0 | 790.0 |

<Reasons of differences>

- Impairments
- Depreciation of ZAR and BRL
- Dividend payment
- Depreciation of USD
- Financial completion, impairment and depreciation of USD
- Acquisition of additional 5% shares

* The amount of exposure is the total of investment, loan and guarantee

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1-6 Overseas Subsidiaries and Branches

【Profit for the Year (Apr. 2015-Mar. 2016) : 21.1 billion yen】

(43.7 billion yen increase from Apr. 2014-Mar. 2015)

- Impairment losses in FY14 and FY15
(See "2 Breakdown of Impairment Losses" on the breakdown)
- Value realization through asset replacements
- Tubular products in North America : decreased

| Overseas | 2014 | 2015 | 2016 |
|--------------------------------------|-------------------|------------------|-----------|
| Four Broad Regions | Results | Results | Forecasts |
| Americas | -47.6 (-71.0)* | 10.8 (-11.1)* | 9.2 |
| Europe, Middle East, Africa & CIS | 12.3 (-0.5)* | 10.1 (-3.9)* | 4.5 |
| East Asia | 4.2 | 0.6 (-2.5)* | 3.9 |
| Asia & Oceania | 8.1 (-3.5)* | -0.5 (-6.0)* | 5.2 |

*The amount of impairment losses

【Investment & Replacement in FY15】

- Sold office building in Washington (May, 2015)
- Sold part of shares in wind farm in South Africa (Jun, 2015)

【Business Outlook】

- Posted impairment loss in FY 2015
- Posted one off profit in FY 2015
- Tubular products in North America : continued difficult business climate

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| (unit: billions of yen) | 2014 Results | 2015 Results | 2016 Forecasts |
|--|-------------------|---------------------|-------------------|
| Gross profit | 277.5 | 253.2 | 253.0 |
| Operating profit | -27.9 | 3.0 | - |
| Share of profit/loss(-) of Investments accounted for using the equity method | 11.1 | 9.9 | - |
| Profit/loss(-) for the year attributable to owners of the parent | -22.7 (-75.0)* | 21.1 (-23.6)* | 23.0 |
| | | 1Q 2Q 3Q 4Q | |
| | | 19.3 10.0 6.7 -15.0 | |
| Basic profit | 48.1 | 26.1 | - |
| Total assets | 2,164.4 | 1,869.6 | - |

*The amount of impairment losses

【Results of major subsidiaries and associated companies】

| Company (shares in equity owned by the segment / owned by whole company) | Equity in earnings of the segment (unit: billions of yen) | | |
|--|--|-----------------|-------------------|
| | 2014 Results | 2015 Results | 2016 Forecasts |
| • Bank Tabungan Pensiunan Nasional(BTPN) (5/20)*1 : | - | 0.8 | - |
| • Companies related to coal business in Australia : | -4.1 | 0.6 | 0.0 |
| • SC Minerals America(25/100)*2 : | 0.6 | 0.5 | 0.5 |
| • Perennial Power Holdings(60/100) : | 0.8 | 0.4 | 0.1 |
| • Aluminum smelting business in Malaysia(6/20) : | 0.3 | 0.0 | 0.1 |
| • Silver, zinc and lead business in Bolivia(7/100) : | 0.8 | -0.1 | 0.2 |
| • ERYNGIUM(70/100) : | 4.3 | -0.3 | -0.2 |
| • Tight oil business in the U.S.(30/100) : | -59.3 | -0.6 | 0.2 |
| • Shale gas business in the U.S.(30/100) : | -9.2 | -0.9 | -0.7 |
| • TBC(60/100) : | -14.9 | -1.1 | 0.0 |
| • Oresteel Investments(4/49) : | 0.6 | -3.2 | 0.0 |
| • Edgen Group(71/100) : | 0.2 | -18.6 | -1.3 |

*1 We refrain from disclosing forecasts of FY2016 since BTPN refrains their forecasts.

*2 Shares in equity of the segment were increased from 15.25% to 25% in Aug. 2015

2 Breakdown of Impairment Losses

◆ FY 2015 Results

| Projects | Amount (bil.yen) |
|---|---------------------|
| Nickel Project in Madagascar (Ambatovy) | -77.0 |
| Iron Ore Mining Project in South Africa (Oresteel) | -18.3 |
| Tubular products in North America (Edgen Group) | -18.1 |
| Iron Ore Mining Project in Brazil (MUSA) | -14.6 |
| Copper and Molybdenum Mine Project in Chile (Sierra Gorda) | -14.0 |
| Coal Mining Projects in Australia | -12.1 |
| Grain business in Australia | -11.4 |
| Others | -29.5 |
| Total | △195.1 |
| Mineral resources | -155.3 |
| Tubular products | -18.1 |
| Non-mineral resources (excl. Tubular products) | -21.7 |

(Reference) FY2014 Results

| Projects | Amount (bil.yen) |
|---|---------------------|
| Tight Oil Development Project in the U.S. | -175.5 |
| Iron Ore Mining Project in Brazil (MUSA) | -62.3 |
| Shale Gas Project in the U.S. | -25.7 |
| Coal Mining Projects in Australia | -24.4 |
| Tire business in the U.S. (TBC Corporation) | -18.8 |
| Oil field interests in the North Sea | -3.6 |
| Total | -310.3 |
| Mineral resources | -291.5 |
| Tubular products | — |
| Non-mineral resources (excl. Tubular products) | -18.8 |

※ On April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit.

Medium-to long-term Strategy

<Contents>

- 1 Metal Products
 - 2 Transportation & Construction Systems
 - 3 Environment & Infrastructure
 - 4 Media, Network, Lifestyle Related Goods & Services
 - 5 Mineral Resources, Energy, Chemical & Electronics
- Policy for the upstream mineral resources & energy business

Strategy to realize "What We Aim to Be"

Existing Earnings Pillars to enhance

- ✓ Tubular products
 - Based on OCTG business, expand value chain in oilfield related segments, streamlining operation further under tough market condition
 - Expand to oilfield equipment, material and services segments
 - Build distribution network for oil & gas transport pipelines and special pipes
- ✓ Metal products for transportation
 - Establish strong position in railway field(rail / wheel / axle/ maintenance)
 - Enhance value chain of automotive-related products including steel products and parts to be a leading supplier
 - Pursue synergies across existing steel service centers

Future Earnings Pillars to develop

- ✓ Aluminum smelting and rolling business
 - Expand value chain from upstream (smelting) to middle stream (rolling)
- ✓ Specialty steel
 - Meet increasing local procurement in auto parts industry
- ✓ Electrical steel sheet

Major initiatives

- | | |
|--|--|
| <ul style="list-style-type: none"> ✓ Tubular products <ul style="list-style-type: none"> • OCTG business: Strengthened business base by strengthening customer base through sophistication of SCM etc. • Oil & gas transport pipelines and special pipes: Strengthened distribution network based on Edgen Group | <ul style="list-style-type: none"> ✓ Metal products for transportation <ul style="list-style-type: none"> • Entered into north American railcar axle machining business on the west coast of the U.S. with Greenbrier Rail Services • Built new steel service center in Mexico to capture demand growth. ✓ Aluminum smelting and rolling business <ul style="list-style-type: none"> • Complete the construction of aluminum sheet factory in the U.S., which is jointly operated by Tri-Arrows Aluminum Holding and its partner. |
|--|--|

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2 Transportation & Construction Systems

Strategy to realize "What We Aim to Be"

Existing Earnings Pillars to enhance

- ✓ Sales and Services Business Area
 - Automotives: Strengthen and expand existing businesses, enter into new markets
 - Construction equipment: Strengthen product support business, expand sales network in emerging markets
 - Tire business in the U.S. : Execute restructuring plan steadily
- ✓ Finance and Asset Business Area
 - Execute strategic capital injection/collection and asset replacement
 - Strengthen aircraft and aircraft-engine leasing business, construction equipment rental business and vehicle leasing business
 - Diversify retail financing business in Indonesia and the other countries
 - Replace assets of ship owning/joint owing business
- ✓ Manufacturing Business Area
 - Strengthen existing manufacturing businesses of automotives and automotive parts
 - Expand into related business

Future Earnings Pillars to develop

- ✓ Railways related business
 - Implement existing EPC projects successfully and receive orders of new projects

Major initiatives

- ✓ Completed capital reorganization in automotive/motorcycle retail finance business in Indonesia
- ✓ Completed the acquisition of General Electric Group's leasing business in Japan by Sumitomo Mitsui Finance and Leasing
- ✓ Received an order of city railway construction project in Bangkok, Thailand

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Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Power infrastructure business (IPP/IWPP / EPC*, overseas)
 - Enhance electric power businesses in Asia, Middle East, Americas and Sub-Saharan Africa
 - Power generation capacity target: 10,000MW
 - Power generation capacity as of the end of Mar, 2016: 5,648MW
 - ✓ Power generation from renewable energy (overseas)
 - Develop new projects getting support from renewable energy promotion policies in each country
 - Expand business focusing on off-shore wind power generation
 - Strategic asset replacement
 - ✓ Electricity business (Japan)
 - Secure additional competitive power sources and expand retail business taking advantage of deregulation in the energy market
 - ✓ Industrial park (overseas)
 - Expand existing industrial parks and provide advanced functions
 - Develop new projects in emerging markets continuously
- * EPC: Engineering, Procurement & Construction

Future Earnings Pillars to develop

- ✓ Water infrastructure
- ✓ Power storage business

Major initiatives

- ✓ Power infrastructure business (overseas)
 - Constructing plant for IWPP in Kuwait and combined cycle power plant in Ghana.
 - Started construction of natural gas-fired combined cycle power plants in Tanzania and Mozambique.
 - Started construction of supercritical coal fired steam power plant in Indonesia.
 - Made long term power supply contract by Tanjung Jati B ultra-supercritical coal-fired power plants unit 5 & 6 expansion
- ✓ Power generation from renewable energy (overseas)
 - Started construction in the 3rd project of off-shore wind power generation in Belgium. (to start commercial operation in 2017)
 - Sold part of interest in wind power generation in South Africa and the U.S.
 - Sold photovoltaic power generation business in the U.S.
- ✓ Electricity business (Japan)
 - Constructing two biomass power plants in Japan (to start commercial operation in 2017 and 2018)
- ✓ Industrial park (overseas)
 - Opened industrial park in Myanmar
- ✓ Water infrastructure
 - Started commercial operation of desalination project in Oman

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4 Media, Network, Lifestyle Related Goods & Services

Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Further strengthen business base of core companies in the fields of Media, ICT and Retail (J:COM / SCSK / Jupiter Shop Channel etc.)
- ✓ Increase sophistication and competitiveness of operations in telecommunications business in Myanmar
- ✓ Strengthen base of food business (fresh food distribution, global upstream operation)
- ✓ Strengthen earnings base of timber resources business
- ✓ General real estate business including office buildings, retail facilities, condominiums, logistic facilities and asset management (Japan, overseas)

Future Earnings Pillars to develop

- ✓ Enter into emerging markets including Asian countries, applying successful domestic business model in media, ICT and retail field
- ✓ Wood based biomass fuel related business

Major initiatives

- ✓ Media, ICT and Retail field
 - Realized synergy between J:COM and Jupiter Shop Channel promoted by the capital reorganization of Jupiter Shop Channel
- ✓ Telecommunications business in Myanmar
 - Achieved 19 million subscribers improving the quality of telecommunication network and expanding sales network
- ✓ Food
 - Expanded fresh food distribution business (banana and meat)
- ✓ Timber resources
 - Increased forest assets in Russia and New Zealand.
 - Expanded timber trading in the Pacific rim.
- ✓ General real estate business
 - Grand opening of compound building *Terrace Square* in Kanda area
 - Renewal opening of shopping center *MOMO Terrace* in Kyoto
- ✓ Wood based biomass fuel
 - Signed long-term sales contract of biomass fuels such as wood pellet for Japanese power generation plant

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Strategy to realize “What We Aim to Be”

Existing Earnings Pillars to enhance

- ✓ Expand earnings base in crop protection business
 - Establish global distribution network
 - Expand multifaceted support business for crop production through expanding earnings base of existing business in Romania and steady start-up of new business in Brazil
- ✓ Strengthen the base of electronics manufacturing service (“EMS”) business for automotive manufacturers

Future Earnings Pillars to develop

- | | |
|--|---|
| <ul style="list-style-type: none"> ✓ Strengthen energy trade business <ul style="list-style-type: none"> • Promote trade business of natural gas in the U.S. and LNG • Strengthen business base of integrated LPG import and wholesale company | <ul style="list-style-type: none"> ✓ Petrochemical business <ul style="list-style-type: none"> • Maximize synergies with phenol production project • Enter into auto parts business |
|--|---|

Major initiatives

- | | |
|--|--|
| <ul style="list-style-type: none"> ✓ Multifaceted support business for crop production Invested in Agro Amazonia Produtos Agropecuarios S.A. in Brazil ✓ Distribution of crop protection products Strengthened capital alliance with manufacturing and sales company of crop protection products, Sipcam in Italy. ✓ Manufacture and sales business of animal drugs Invested in Shandong Sinder Technology Co., Ltd. which is engaged in manufacture and sales business of animal drugs | <ul style="list-style-type: none"> ✓ Energy trading Business integration of LPG wholesale companies into GYXIS Corporation. ✓ EMS business Established new site in Cambodia ✓ Phenol production in China Started commercial production. |
|--|--|

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Policy: Improvement of the asset quality for the upstream mineral resources & energy business

- ◆ Early completion and improvement in profitability of ramping-up projects
(Nickel project in Madagascar, Copper & Molybdenum project in Chile etc.)
- ◆ Continuous cost reduction to improve profitability in existing businesses
- ◆ Basic policy : new investments replaces existing assets
(targeting competitive assets in production stage, considering the timing of investment)

Reconstruction of the upstream mineral resources & energy strategies

- ◆ Manage concentration risk
 - Setting management policy of upstream mineral resources portfolio
 - Monitoring assets portfolio regularly
- ◆ Improve methodology of project valuation
(improve criteria for screening projects and risk scenario analysis)
- ◆ Establish an expert organization
(strengthen market analysis and technical evaluation abilities, complement expertise by active employment of external human resources)

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Supplemental materials by segment

Unit: Billions of yen (rounded to the nearest 100 million yen)

| | FY2015 Results | FY2014 ^{*1} Results | Increase/ (decrease) |
|---|-------------------|---------------------------------|-------------------------|
| Media, Network, Lifestyle Related Goods & Services | | | |
| Gross profit | 254.6 | 239.0 | 15.6 |
| Media and Network ^{*2} | 79.4 | 74.0 | 5.4 |
| Lifestyle & Retail Business Division | 117.8 | 112.5 | 5.3 |
| Food & Agriculture Business Division | 20.6 | 18.2 | 2.4 |
| Materials, Supplies & Real Estate Division | 37.8 | 35.3 | 2.5 |
| Profit (loss) for the year attributable to owners of the parent | 64.8 | 57.1 | 7.7 |
| Media and Network ^{*2} | 36.1 | 27.8 | 8.2 |
| Lifestyle & Retail Business Division | 11.7 | 10.9 | 0.8 |
| Food & Agriculture Business Division | (11.7) | 1.3 | (12.9) |
| Materials, Supplies & Real Estate Division | 28.8 | 17.1 | 11.7 |
| Total assets (as of March 31) | 1,735.0 | 1,762.7 | (27.8) |
| Media and Network ^{*2} | 793.4 | 764.4 | 29.0 |
| Lifestyle & Retail Business Division | 275.4 | 280.1 | (4.7) |
| Food & Agriculture Business Division | 182.1 | 219.2 | (37.1) |
| Materials, Supplies & Real Estate Division | 485.8 | 500.6 | (14.8) |
| Mineral Resources, Energy, Chemical & Electronics | | | |
| Gross profit | 80.3 | 86.9 | (6.6) |
| Mineral Resources and Energy ^{*3} | 25.9 | 35.1 | (9.2) |
| Chemical and Electronics ^{*4} | 54.4 | 51.8 | 2.6 |
| Profit (loss) for the year attributable to owners of the parent | (151.6) | (191.0) | 39.4 |
| Mineral Resources and Energy ^{*3} | (156.5) | (202.2) | 45.7 |
| Chemical and Electronics ^{*4} | 4.9 | 11.2 | (6.3) |
| Total assets (as of March 31) | 1,434.4 | 1,682.7 | (248.4) |
| Mineral Resources and Energy ^{*3} | 1,151.5 | 1,358.4 | (206.9) |
| Chemical and Electronics ^{*4} | 284.3 | 324.4 | (40.1) |

*1 On April 1, 2015 Tire Department was transferred from Media, Network, Lifestyle Related Goods & Services Business Unit to Transportation & Construction Systems Business Unit.

At the same time, Materials & Supplies Division and Construction & Real Estate Division were merged into the newly established Materials, Supplies & Real Estate Division. FY2014 Results are also shown on a new organization basis accordingly.

*2 Media and Network is a sum of Media Division and Network Division.

*3 Mineral Resources and Energy is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

*4 Chemical and Electronics is a sum of Basic Chemicals & Electronics Division and Life Science Division.

FY2015 Results of Cash flow (supplement)

(Year ended March 31, 2016)

1. Breakdown of Net cash provided by operating activities

| (Unit: Billions of yen) | FY2015 Results | FY2014 Results | Increase / (decrease) |
|--|-------------------|-------------------|-----------------------|
| Net cash provided by operating activities | + 599.7 | + 243.7 | + 356.0 |
| Basic profit cash flow | + 204.3 | + 203.6 | + 0.8 |
| Basic profit | + 46.5 | + 184.0 | (137.5) |
| Share of (profit) loss of investments accounted for using the equity method | + 53.8 | (49.1) | 102.9 |
| Dividend from investments accounted for using the equity method | + 104.0 | + 68.6 | + 35.4 |
| Depreciation and amortization | + 125.1 | + 117.7 | + 7.4 |
| Others (Increase / decrease in working capital etc.) | + 270.3 | (77.5) | + 347.9 |

2. Progress of Cash flow plan

| (Unit: Billions of yen) | FY2015 Results | (Reference) | |
|---|-------------------|---|---|
| | | BBBO2017 Revised plan (three-year total) (FY2015-FY2017) | BBBO2017 Initial plan (three-year total) (FY2015-FY2017) |
| Basic profit cash flow | + 204.3 | + 500 | + 700 |
| Depreciation and amortization | + 125.1 | + 300 | + 300 |
| Asset replacement | approx. + 230.0 | + 900 | + 400 |
| Others | approx. + 220.0 | | |
| Cash-in Total | approx. + 780.0 | + 1,700 | + 1,400 |
| Investment & Loan | approx. (270.0) | ~ (1,000) | ~ (1,200) |
| Additional and replacement investment to existing projects | approx. (230.0) | (600) | (600) |
| New investment | approx. (40.0) | ~ (400) | ~ (600) |
| Free cash flow | + 514.3 | + 700 ~ | + 200 ~ |
| Dividend | (62.4) | (200) | (200) |
| Free cash flow (post-dividend) | + 451.9 | + 500 | positive |

Historical Data(1) P/L, C/S

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| (Billion yen) | U.S.GAAP | | | | | IFRS | | | | |
|---|----------|----------|----------|----------|---------|---------|---------|----------|---------|----------|
| | AG Plan | GG Plan | | FOCUS'10 | | f(x) | | BBBO2014 | | BBBO2017 |
| | FY2006 | FY2007 | FY2008 | FY2009 | FY2010 | FY2011 | FY2012 | FY2013 | FY2014 | FY2015 |
| Gross profit | 857.7 | 934.5 | 935.2 | 779.5 | 864.0 | 918.8 | 827.0 | 894.4 | 952.9 | 894.1 |
| Selling, general and administrative expenses | (609.9) | (669.4) | (654.4) | (639.2) | (660.7) | (686.4) | (657.1) | (706.4) | (755.2) | (762.7) |
| Interest expense, net | (37.1) | (42.8) | (36.1) | (24.1) | (18.1) | (15.1) | (15.8) | (17.4) | (13.0) | (2.6) |
| Dividends | 14.1 | 15.3 | 14.6 | 11.3 | 10.0 | 11.2 | 13.4 | 14.9 | 17.2 | 10.6 |
| Share of profit (loss) of investments accounted for using the equity method | 70.3 | 56.9 | 90.0 | 76.1 | 95.6 | 110.6 | 107.4 | 126.2 | 49.1 | (53.8) |
| Gain on securities and other investments, net | 44.4 | 94.9 | 4.5 | 32.9 | 9.5 | 14.8 | 51.5 | 8.8 | 12.4 | 72.2 |
| Gain (loss) on property, plant and equipment, net | (7.5) | (10.1) | (15.1) | 5.0 | (17.6) | (9.0) | (5.8) | (19.8) | (269.2) | (33.4) |
| Other, net | (1.8) | (0.7) | (1.6) | 1.5 | (2.2) | (3.6) | (1.6) | 3.5 | (13.0) | 15.8 |
| Profit(loss) before tax | 331.9 | 367.6 | 319.6 | 223.3 | 280.5 | 341.4 | 319.0 | 304.2 | (18.6) | 140.1 |
| Income tax expense | (114.8) | (119.8) | (96.3) | (61.8) | (70.7) | (77.7) | (75.3) | (70.4) | (52.3) | (51.5) |
| Profit(loss) for the year | 217.1 | 247.8 | 223.3 | 161.5 | 209.8 | 263.7 | 243.7 | 233.9 | (70.8) | 88.6 |
| Profit(loss) for the year attributable to: | | | | | | | | | | |
| owners of the parent | 211.0 | 238.9 | 215.1 | 155.2 | 200.2 | 250.7 | 232.5 | 223.1 | (73.2) | 74.5 |
| Non-controlling interests | 6.1 | 8.9 | 8.3 | 6.3 | 9.6 | 13.0 | 11.2 | 10.8 | 2.4 | 14.0 |
| Total trading transactions | 10,528.3 | 11,484.6 | 10,750.0 | 7,767.2 | 8,349.4 | 8,273.0 | 7,502.7 | 8,146.2 | 8,596.7 | 7,584.1 |
| Basic profit | 202.9 | 197.1 | 243.0 | 151.4 | 220.5 | 251.5 | 216.5 | 245.0 | 184.0 | 46.5 |
| Net cash from operating activities | 194.3 | 323.7 | 348.8 | 510.4 | 219.5 | 190.4 | 280.3 | 278.2 | 243.7 | 599.7 |
| Net cash used in investing activities | (449.7) | (298.0) | (261.5) | (59.4) | (469.4) | (35.7) | (186.2) | (249.9) | (399.6) | (85.4) |
| Free cash flows | (255.5) | 25.6 | 87.3 | 451.0 | (249.9) | 154.7 | 94.1 | 28.4 | (155.9) | 514.3 |
| Net cash from (used in) financing activities | 169.7 | 7.9 | (5.8) | (150.1) | 155.9 | (33.3) | (24.7) | 145.9 | (74.8) | (507.2) |

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Historical Data(2) B/S, Key Financial Indicator

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| (Billion yen) | U.S.GAAP | | | | | IFRS | | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| | AG Plan | GG Plan | | FOCUS'10 | | f(x) | | BBBO2014 | | BBBO2017 |
| | FY2006 | FY2007 | FY2008 | FY2009 | FY2010 | FY2011 | FY2012 | FY2013 | FY2014 | FY2015 |
| Total Assets | 8,430.5 | 7,571.4 | 7,018.2 | 7,137.8 | 7,230.5 | 7,226.8 | 7,832.8 | 8,668.7 | 9,021.4 | 7,817.8 |
| Equity attributable to owners of the parent | 1,473.1 | 1,492.7 | 1,353.1 | 1,583.7 | 1,570.5 | 1,689.1 | 2,052.8 | 2,404.7 | 2,481.4 | 2,251.5 |
| Interest-bearing liabilities (gross) | 3,355.6 | 3,709.8 | 3,702.7 | 3,600.7 | 3,767.4 | 3,613.8 | 3,861.4 | 4,238.9 | 4,421.3 | 3,650.9(*) |
| Interest-bearing liabilities (net) | 2,913.3 | 3,247.6 | 3,186.8 | 2,781.8 | 3,056.3 | 2,786.7 | 2,930.3 | 3,123.5 | 3,517.5 | 2,770.3 |
| Equity attributable to owners of the parent ratio (%) | 17.5 | 19.7 | 19.3 | 22.2 | 21.7 | 23.4 | 26.2 | 27.7 | 27.5 | 28.8 |
| ROE (%) | 15.2 | 16.1 | 15.1 | 10.6 | 12.9 | 15.4 | 12.4 | 10.0 | (3.0) | 3.2 |
| ROA (%) | 2.8 | 3.0 | 2.9 | 2.2 | 2.8 | 3.5 | 3.1 | 2.7 | (0.8) | 0.9 |
| Debt-Equity Ratio (net) (times) | 2.0 | 2.2 | 2.4 | 1.8 | 1.9 | 1.6 | 1.4 | 1.3 | 1.4 | 1.2 |
| (Yen) | | | | | | | | | | |
| Stock price of Sumitomo Corp. (closing price) | 2,120 | 1,313 | 843 | 1,075 | 1,189 | 1,196 | 1,178 | 1,313 | 1,286.0 | 1,118.5 |
| (highest) | 2,330 | 2,445 | 1,658 | 1,113 | 1,297 | 1,284 | 1,276 | 1,616 | 1,420.0 | 1,513.0 |
| (lowest) | 1,280 | 1,221 | 556 | 811 | 874 | 875 | 984 | 1,101 | 1,054.0 | 983.5 |
| Nikkei stock average (closing price) | 17,287.65 | 12,525.54 | 8,109.53 | 11,089.94 | 9,755.10 | 10,083.56 | 12,397.91 | 14,827.83 | 19,206.99 | 16,758.67 |
| Shares of common stock issued (unit: thousand) | 1,250,603 | 1,250,603 | 1,250,603 | 1,250,603 | 1,250,603 | 1,250,603 | 1,250,603 | 1,250,603 | 1,250,603 | 1,250,603 |
| Earnings per share attributable to owners of the parent (basic) | 169.93 | 192.51 | 172.06 | 124.15 | 160.17 | 200.52 | 185.92 | 178.59 | (58.64) | 59.73 |

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRSs") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio." (*)Interest-bearing liabilities of financing for motor vehicles and rental for construction equipment related business ;101.6 billion yen. Interest-bearing liabilities of project finance (non-recourse) ;135.4 billion yen.

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