Highlights of consolidated quarterly results for FY2016 (Six-month period ended September 30, 2016)

November 1, 2016 Sumitomo Corporation

[Prepared on the basis of International Financial Reporting Standards]

Unit: Billions of yen (rounded to the nearest 100 million yen)						
1. Operating Results	Apr.1-5 20	16	Apr. 1- Sep.30,	Increase/(decrease)	Summary
1. Operating Results	(A)	Jul.1-Sep.30, 2016	2015 (B)	Amount (A)-(B)	Percentage	Summary
Revenues	1,858.9	937.8	1,834.7	24.2	1%	Gross profit
Gross profit	399.1	201.8	462.6	(63.5)	(14%)	<factors causing="" decrease=""> - Automobile financing business in Indonesia</factors>
Selling, general and administrative expenses	(336.4)	(165.5)	(378.9)	42.5	11%	and other companies becoming associated company
Provision for doubtful receivables	0.2	0.3	(3.5)	3.8	-	 Decrease in earnings of tubular products business in North America
Interest expense, net of interest income	(1.5)	(0.5)	(4.3)	2.8	65%	- Decrease due to the yen's appreciation
Dividends	4.7	1.1	4.7	(0.0)	(0%)	<factors causing="" increase=""></factors>
Share of profit (loss) of investments accounted for using the equity method	46.7	25.6	61.4	(14.7)	(24%)	- Stable performance of overseas IPP/IWPP businesses - Robust performance by SCSK
Gain (loss) on securities and other investments, net	(2.6)	(0.9)	6.6	(9.2)	-	Share of profit (loss) of investments accounted
Gain (loss) on property, plant and equipment, net	(1.4)	(1.7)	7.0	(8.4)	-	for using the equity method
Other, net	(12.3)	(1.3)	17.7	(30.0)	-	 Decrease in earnings due to the drop in mineral resources prices Stable performance of J:COM
Profit (loss) before tax	96.2	58.6	176.7	(80.5)	(46%)	Gain (loss) on securities and other investments, net/
Income tax expense	(23.5)	(11.8)	(39.7)	16.2	41%	Gain (loss) on securities and other investments, net/ Gain (loss) on property, plant and equipment, net/Other, net
Profit for the period	72.7	46.9	137.0	(64.3)	(47%)	 Tax provisions in San Cristobal silver-zinc-lead mining project in Bolivia
Profit for the period attributable to:						- Realized gains resulting from asset replacements
Owners of the parent	65.8	43.1	129.3	(63.6)	(49%)	in the same period of the previous year
Non-controlling interests	7.0	3.8	7.7	(0.7)	(9%)	Key indicators 2016 2015
Basic profit (Calculation for reference)*	92.0	50.9	120.1	(28.1)	(23%)	Exchange rate (Yen/US\$) (AprSep.) 105.25 121.87
Comprehensive income for the period (attributable to owners of the parent) * Calculation of basic profit : (Gross profit + Selling, genera	(142.8)	13.3	25.0	(167.8)	-	Interest rate (6m Yen LIBOR) (AprSep.) 0.00% 0.13% Interest rate (6m US\$ LIBOR) (AprSep.) 1.04% 0.46%

*(I - Tar rate**) + Share of profit (loss) of investments accounted for using the equity method **Tar rate used in calculating basic profit : FY2016 31%, FY2015 33%

2. Segment Information	Profit for the period attributable to owners of the parent				
(Global basis*)	Apr.1- Sep.30, 2016	Apr.1- Sep.30, 2015	Increase/ (decrease)	Summary	
Metal Products	2.0	13.2	(11.3)	 Decrease in earnings of tubular products business in North America Stable performance of the operation of overseas steel service centers 	
Transportation & Construction Systems	23.0	32.6	(9.6)	 Lackluster shipping market and stagnant emerging markets Robust performance by leasing business and construction equipment rental business in the U.S. 	
Environment & Infrastructure	10.2	14.3	(4.1)	Stable performance of overseas IPP/IWPP businesses Profit from value realization in renewable energy power generation businesses in the same period of the previous year	
Media, Network, Lifestyle Related Goods & Services	32.1	36.3	(4.2)	 Robust performance by domestic major group companies Realized gains resulting from asset replacements in the same period of the previous year 	
Mineral Resources, Energy, Chemical & Electronics	(12.7)	23.4	(36.0)	 Tax provisions in San Cristobal silver-zinc-lead mining project in Bolivia The one-off profits stemming from business reorganization in the same period of the previous year 	
Total	54.7	119.8	(65.1)		
Corporate and Eliminations	11.1	9.5	1.6		
Consolidated	65.8	129.3	(63.6)		

* Global basis, including operations in Overseas Subsidiaries and Branches segment (reference)

3. Cash Flows	Apr.1- Sep.30, 2016	Apr.1- Sep.30, 2015			
Net cash provided by operating activities	175.0	223.7			
Net cash used in investing activities	(26.5)	(116.5)			
Free Cash Flow	148.5	107.3			
Net cash (used in)/provided by financing activities	(149.3)	(224.5)			
Effect of exchange rate changes on cash and cash equivalents	(35.9)	(5.2)			
Net (decrease)/increase in cash and cash equivalents	(36.6)	(122.5)			
Summary					
Net cash provided by operating activities - Core businesses generated cash steadily					
<u>Net cash used in investing activities</u> - Investment execution : approx. 110 billion yen - Collection by asset replacement : approx. 50 billion yen					

4. Financial Position	As of Sep. 30, 2016	As of Mar. 31, 2016	Increase/ (decrease)			
Total assets	7,320.3	7,817.8	(497.6)			
Shareholders' equity *	2,079.2	2,251.5	(172.3)			
Financial assets measured at fair value through other comprehensive income	136.9	142.6	(5.7)			
Exchange differences on translating foreign operations	8.0	199.4	(191.4)			
Shareholders' equity ratio*	28.4%	28.8%	(0.4pt)			
Interest-bearing liabilities, net	2,555.7	2,770.3	(214.6)			
Debt-equity ratio, net (times)	1.2	1.2	0.0pt			
Summary						
Total assets Shareholders' equity - Decrease in trade receivables - Decrease due to the yen's appreciation - Decrease due to the yen's appreciation - Decrease due to the yen's appreciation						

* "Shareholders' equity" is equivalent to "Equity attributable to owners of the parent" in Consolidated Statements of Financial Position. "Shareholders' equity ratio" is calculated by dividing "Equity attributable to owners of the parent" by "Total assets".

	Unit: Billions of yen (rounded to the nearest 100 million yen)					
5. Forecasts	Annual Forecasts (announced in Nov. 2016)	FY2016 Q2 Results	Progress	Annual Forecasts (announced in May, 2016)		
Gross profit	820.0	399.1	49%	840.0		
Selling, general and administrative expenses	(700.0)	(336.4)	48%	(740.0)		
Provision for doubtful receivables	0.0	0.2	-	0.0		
Interest expense, net of interest income	0.0	(1.5)	-	0.0		
Dividends	10.0	4.7	47%	10.0		
Share of profit (loss) of investments accounted for using the equity method	90.0	46.7	52%	80.0		
Gain (loss) on securities and other investments, net		(2.6)]		
Gain (loss) on property, plant and equipment, net	{ (40.0)	(1.4)	41%	(20.0)		
Other, net	J	(12.3)		J		
Profit (loss) before tax	180.0	96.2	53%	170.0		
Income tax expense	(40.0)	(23.5)	59%	(30.0)		
Profit for the period	140.0	72.7	52%	140.0		
Profit for the period attributable to:						
Owners of the parent	130.0	65.8	51%	130.0		
Non-controlling interests	10.0	7.0	70%	10.0		
Basic profit (Calculation for reference)*	180.0	92.0	51%	150.0		

* Calculation of basic profit : (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividends) × (1 - Tax rate**) + Share of profit (loss) of investments accounted for using the equity method **Tax rate used in calculating basic profit : 31%

6. Forecasts by segment (Global basis*)	Annual Forecasts (announced in Nov. 2016)	FY2016 Q2 Results	Progress	Annual Forecasts (announced in May, 2016)
Metal Products	8.0	2.0	25%	13.0
Transportation & Construction Systems	47.0	23.0	49%	53.0
Environment & Infrastructure	26.0	10.2	39%	39.0
Media, Network, Lifestyle Related Goods & Services	72.0	32.1	45%	67.0
Mineral Resources, Energy, Chemical & Electronics	(6.0)	(12.7)	-	(18.0)
Total	147.0	54.7	37%	154.0
Corporate and Eliminations	(17.0)	11.1	-	(24.0)
Consolidated	130.0	65.8	51%	130.0

7. Dividend

Year ending March 31, 2017	interim	year-end (plan)			
¥50	¥25	¥25			
dividend payout ratio : 48%					

Key indicators		Outlook (as of Nov. 2016)	Initial Outlook (as of May 2016)
Exchange rate (Yen/US\$)	(AprMar.)	100.00	110.00
Interest rate (6m Yen LIBOR)	(AprMar.)	0.00%	0.00%
Interest rate (6m US\$ LIBOR)	(AprMar.)	1.10%	1.00%

Cautionary Statement Concerning Forward-looking Statements

This report includes forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The management forecasts included in this report are not projections, and do not represent management's current estimates of future performance. Rather, they represent forecasts that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its forecasts. The Company is under no obligation -- and expressly disclaims any such obligation -- to update or alter its forward-looking statements.