

Unit: Billions of yen (rounded to the nearest 100 million yen)

| 5. Forecasts | Annual Forecasts (announced in Nov. 2016) | | | Annual Forecasts (announced in May, 2016) |
|--|---|-------------------|----------|---|
| | | FY2016 Q2 Results | Progress | |
| Gross profit | 820.0 | 399.1 | 49% | 840.0 |
| Selling, general and administrative expenses | (700.0) | (336.4) | 48% | (740.0) |
| <i>Provision for doubtful receivables</i> | 0.0 | 0.2 | - | 0.0 |
| Interest expense, net of interest income | 0.0 | (1.5) | - | 0.0 |
| Dividends | 10.0 | 4.7 | 47% | 10.0 |
| Share of profit (loss) of investments accounted for using the equity method | 90.0 | 46.7 | 52% | 80.0 |
| Gain (loss) on securities and other investments, net | } (40.0) | (2.6) | 41% | } (20.0) |
| Gain (loss) on property, plant and equipment, net | | (1.4) | | |
| Other, net | | (12.3) | | |
| Profit (loss) before tax | 180.0 | 96.2 | 53% | 170.0 |
| Income tax expense | (40.0) | (23.5) | 59% | (30.0) |
| Profit for the period | 140.0 | 72.7 | 52% | 140.0 |
| Profit for the period attributable to: | | | | |
| <i>Owners of the parent</i> | 130.0 | 65.8 | 51% | 130.0 |
| Non-controlling interests | 10.0 | 7.0 | 70% | 10.0 |
| Basic profit (Calculation for reference)* | 180.0 | 92.0 | 51% | 150.0 |

* Calculation of basic profit : (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividends) × (1 - Tax rate**) + Share of profit (loss) of investments accounted for using the equity method
 **Tax rate used in calculating basic profit : 31%

| 6. Forecasts by segment (Global basis*) | Annual Forecasts (announced in Nov. 2016) | | | Annual Forecasts (announced in May, 2016) |
|---|---|-------------------|----------|---|
| | | FY2016 Q2 Results | Progress | |
| Metal Products | 8.0 | 2.0 | 25% | 13.0 |
| Transportation & Construction Systems | 47.0 | 23.0 | 49% | 53.0 |
| Environment & Infrastructure | 26.0 | 10.2 | 39% | 39.0 |
| Media, Network, Lifestyle Related Goods & Services | 72.0 | 32.1 | 45% | 67.0 |
| Mineral Resources, Energy, Chemical & Electronics | (6.0) | (12.7) | - | (18.0) |
| Total | 147.0 | 54.7 | 37% | 154.0 |
| Corporate and Eliminations | (17.0) | 11.1 | - | (24.0) |
| Consolidated | 130.0 | 65.8 | 51% | 130.0 |

* Global basis, including operations in Overseas Subsidiaries and Branches segment (reference)

7. Dividend

| Year ending March 31, 2017 | Year-end (plan) | |
|-------------------------------|-----------------|-----------------|
| | interim | year-end (plan) |
| ¥50 | ¥25 | ¥25 |

dividend payout ratio : 48%

| Key indicators | Outlook (as of Nov. 2016) | | Initial Outlook (as of May 2016) |
|-------------------------------|------------------------------|--------|--|
| | (Apr.-Mar.) | | |
| Exchange rate (Yen/US\$) | (Apr.-Mar.) | 100.00 | 110.00 |
| Interest rate (6m Yen LIBOR) | (Apr.-Mar.) | 0.00% | 0.00% |
| Interest rate (6m US\$ LIBOR) | (Apr.-Mar.) | 1.10% | 1.00% |

Cautionary Statement Concerning Forward-looking Statements

This report includes forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements. The management forecasts included in this report are not projections, and do not represent management's current estimates of future performance. Rather, they represent forecasts that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its forecasts. The Company is under no obligation -- and expressly disclaims any such obligation -- to update or alter its forward-looking statements.