

IR Supplemental Material

Consolidated Quarterly Financial Results for FY2016

(Nine-month period ended December 31, 2016)

- Principal Subsidiaries and Associated Companies Contributing to Consolidated Results/Overseas Four Broad Regions p1
- Performance Overview by Segment p2-5
- Profit (Loss) for the Period Attributed to Owners of the Parent by Segment P6
- Supplemental materials by Segment p7
(Media, ICT, Lifestyle Related Goods & Services Business Unit and Mineral Resources, Energy, Chemical & Electronics Business Unit)
- Results of Cash flow (supplement) p8
- Historical Data p9
(P/L, C/S, B/S, Key Financial Indicator)

February 7, 2017

Sumitomo Corporation

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results/Overseas Four Broad Regions

Sumitomo Corporation

Unit: billions of yen (rounded to the nearest 100 million)

	Shares in equity (as of Dec. 31, 2016) (%)	Main Business	Equity in earnings	
			FY2016 Apr.-Dec. Results	FY2015 Apr.-Dec. Results
Metal Products				
Aluminium smelting business in Malaysia	*20.00	Aluminium smelting business in Malaysia	1.3	(0.4)
Sumisho Metalex Corporation	100.00	Sale of non-ferrous metal products, materials for home heat solution	0.4	0.7
ERYNGIUM Ltd.	*100.00	Manufacturing, processing and distribution of speciality metals for OCTG market	(1.1)	0.1
SC Pipe Services Inc.	100.00	Investment in pipe manufacturing and sales company in the U.S.	(1.8)	2.4
Edgen Group	*100.00	Global distributor of metal and tubular products for energy industry	(2.1)	(5.8)
Transportation & Construction Systems				
Sumitomo Mitsui Finance and Leasing Company, Limited	*40.00	Finance & Lease	18.2	15.4
Sumitomo Mitsui Auto Service Company, Limited	46.00	Leasing of motor vehicles	3.4	3.9
Automotive Financing Business in Indonesia *1	*-	Car & Motorcycle finance in Indonesia	2.9	5.1
PT. Bank Tabungan Pensiunan Nasional Tbk	*20.33	Investment in Indonesian commercial bank	2.3	2.5
Sumisho Machinery Trade Corporation	*100.00	Trading of automobiles, construction equipment, machinery and equipment	0.7	1.2
TBC Corporation	*100.00	Retail and wholesale of tires in the U.S.	0.3	(0.8)
Environment & Infrastructure				
Summit Southern Cross Power Holdings Pty Ltd	*100.00	Development, ownership and management of power plant in Australia	1.6	0.8
Sumisho Global Logistics Co., Ltd.	100.00	Global logistics provider	1.4	1.2
Media, ICT, Lifestyle Related Goods & Services*2				
Jupiter Telecommunications Co., Ltd.	50.00	Operation of multiple cable TV systems (MSO) and channels (MCO)	27.9	21.1
SCSK Corporation	50.77	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales	8.0	6.4
Jupiter Shop Channel Co., Ltd. *3	45.00	Operation of TV shopping channel	6.8	6.5
Summit, Inc.	100.00	Supermarket chain	4.5	3.9
SC Foods Co., Ltd.	100.00	Import, development, and sale of foodstuffs	1.3	1.1
TOMOD'S Inc.	100.00	Drugstore chain	1.0	1.0
S.C.Cement Co., Ltd.	*100.00	Sale of cement, ready-mixed concrete, and concrete products	0.7	0.5
MobiCom Corporation	34.90	Integrated telecommunication service in Mongolia	0.6	0.8
Sumisho Realty Management Co., Ltd.	100.00	Asset management business of real estate	0.5	0.2
Grain business companies in Australia	*100.00	Grain accumulation and investment in grain storage and export terminal operating business	(0.3)	(1.6)
Banana business company *4	*49.00	Import and sale of fruits and vegetables	(0.4)	0.6
Mineral Resources, Energy, Chemical & Electronics				
Companies related to coal business in Australia	*-	Investment in coal mines in Australia	4.2	0.0
SC Minerals America, Inc.	*100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile	2.1	2.2
Sumitronics group *5	*-	Electronics manufacturing service	1.8	2.3
2 companies with oil field interests in the North Sea *6	*-	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	1.6	(0.5)
Sumitomo Shoji Chemicals Co., Ltd.	100.00	Sale and trade of chemicals and plastics	1.5	1.6
Pacific Summit Energy LLC	*100.00	Trading of natural gas and electric power in the U.S.	1.1	1.0
Iron ore mining business in Brazil	*-	Iron ore mining business in Brazil	0.9	(0.6)
SMM Cerro Verde Netherlands B.V.	*20.00	Investment in the Cerro Verde copper mine in Peru	0.9	0.1
Summit Rural Western Australia Pty. Ltd.	*100.00	Import of fertilizer materials and sale of chemical fertilizers in Western Australia	0.6	0.6
LNG Japan Corporation	50.00	Trading of LNG, investment and financing related to LNG business	0.3	1.4
Shale gas business in the U.S.	*100.00	Exploration, development, production, sale of and investment in natural gas in the U.S.	(1.1)	0.3
2 silver, zinc and lead business companies in Bolivia	*100.00	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia	(3.3)	0.7
Nickel mining and refining business in Madagascar *6,7	-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(8.5)	(85.7)
Copper and molybdenum mining business in Chile *6,8	-	Investment in and financing of the Sierra Gorda copper mine in Chile	(37.3)	(15.7)
Overseas				
Americas	-	Export, import and wholesale	6.6	18.0
Asia & Oceania	-	Export, import and wholesale	5.9	4.8
Europe, Middle East, Africa & CIS *6	-	Export, import and wholesale	4.1	11.7
East Asia	-	Export, import and wholesale	3.3	1.6

Notes)

(*) Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

(*1) Equity in earnings of P.T. Oto Multiartha and P.T. Summit Oto Finance, which were showed separately until the third quarter of FY2015, are included according to the capital reorganization in March 2016.

(*2) Segment name has been changed from Media, Network, Lifestyle Related Goods & Services segment on October 1, 2016.(The same applies hereafter in this material.)

(*3) In March 2016, our shares in Jupiter Shop Channel Co., Ltd. were decreased from 50.0% to 45.0%.

(*4) We changed our consolidated periods from the fourth quarter of FY2015. The results show equity in earnings of Jan.-Sep.,2016 for the period of FY2016, Apr.-Dec.,2015 for the period of FY2015 respectively.

(*5) From the first quarter of FY2016, equity in earnings of Sumitronics subsidiaries attributed to Overseas Four Broad Regions are included. FY2015 results is in the same manner.

(*6) The impairment losses included in FY2015 Apr.-Dec. Results: Companies related to 2 companies with oil field interests in the North Sea -0.7, Nickel mining and refining business in Madagascar -77.0, Copper and molybdenum mining business in Chile -14.0 (billions of yen)

Some portions of the impairment losses are included in FY2015 Apr.-Dec. Results of Europe, Middle East, Africa & CIS. (-0.1 (billions of yen))

(*7) We changed our consolidated periods from the fourth quarter of FY2015. The results show equity in earnings of Apr.-Dec.,2016 for the period of FY2016, Jan.-Sep.,2015 for the period of FY2015 respectively.

(*8) The impairment losses included in FY2016 Apr.-Dec. Results: Companies related to Copper and molybdenum mining business in Chile -33.6 (billions of yen)

Performance Overview

<Contents>

- 1-1 Metal Products
 - 1-2 Transportation & Construction Systems
 - 1-3 Environment & Infrastructure
 - 1-4 Media, ICT, Lifestyle Related Goods & Services
 - 1-5 Mineral Resources, Energy, Chemical & Electronics
- Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

(Note) On April 1, 2016, a part of business of Battery Business Development Department was transferred from Environment & Infrastructure Business Unit to Transportation & Construction Systems Business Unit. The prior year results are also shown on a new organization basis accordingly.

1-1 Metal Products

BE THE BEST. BE THE ONE

【Apr.-Dec. 2016 Result^[Note] : 5.1 billion yen】

(15.4 billion yen decrease from Apr.-Dec. 2015)

•Steel sheets

Overseas steel service center : stable

•Tubular products

North America : decreased

【Investment & Replacement in FY16】

- Entered into railcar axle machining business on the west coast of the U.S. (Apr, 2016)

【Business Outlook^[Note]】

- Decrease in earnings of tubular products business in North America
- Stable performance of the operation of overseas steel service centers

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

(unit: billions of yen)	2015 Apr.-Dec.	2016 Apr.-Dec.	(Ref.) 2016 Forecasts (As of Nov, 2016)	(Ref.) 2016 Original Forecasts
Global Basis ^[Note]				
Profit for the year attributable to owners of the parent	20.5	5.1		8.0
		1Q	2Q	
		2.0	-0.1	
Segment Basis				
Gross profit	59.2	48.8	-	74.0
Share of profit of Investments accounted for using the equity method	2.9	3.9	-	-
Profit for the year attributable to owners of the parent	14.5	8.0		-
		1Q	2Q	
		2.1	2.0	
Basic profit	10.7	7.9	-	-
Total assets	Mar. 2016 674.2	655.0	-	-

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)			
	2015 Apr.-Dec.	2016 Apr.-Dec.	2016 Forecasts (As of Nov, 2016)	2016 Original Forecasts
	•Aluminium smelting business in Malaysia :	-0.4	1.3	1.1
•Sumisho Metalex Corporation :	0.7	0.4	0.6	0.6
•ERYNGIUM Ltd. :	0.1	-1.1	-1.6	-0.3
•SC Pipe Services Inc. :	2.4	-1.8	-2.0	-1.1
•Edgen Group :	-5.8	-2.1	-1.8	-1.8

1-2 Transportation & Construction Systems

BE THE BEST. BE THE ONE

[Apr.-Dec. 2016 Result^(Note) : 39.7 billion yen]

(9.8 billion yen decrease from Apr.-Dec. 2015)

-Ships, Aerospace and Railway car

Lackluster shipping market
Leasing business : stable

-Automobile

Distribution & Sales business : affected by stagnant economies in emerging countries
Automotive Financing Business in Indonesia : decrease in shares in equity

Leasing business : stable

-Construction equipment

Rental business in the U.S. : stable

[Investment & Replacement in FY16]

- Assets increase in leasing business and rental business

[Business Outlook^(Note)]

- Robust performance by leasing business and construction equipment rental business in the U.S.
- Lackluster ship business and automotive distribution and sales business

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2015 Apr.-Dec.	2016 Apr.-Dec.	(Ref.) 2016 Forecasts (As of Nov, 2016)	(Ref.) 2016 Original Forecasts		
Global Basis ^(Note)						
Profit for the year attributable to owners of the parent	49.5	39.7		47.0	53.0	
		1Q	2Q			3Q
		9.0	14.0			16.7
Segment Basis						
Gross profit	135.2	95.0	-	152.0		
Share of profit of Investments accounted for using the equity method	26.7	30.1	-	-		
Profit for the year attributable to owners of the parent	40.7	31.6		-	43.0	
		1Q	2Q			3Q
		7.4	10.9			13.2
Basic profit	43.3	34.8	-	-		
Total assets	Mar. 2016	1,487.3	-	-		
		1,509.3	-	-		

[Results of major subsidiaries and associated companies^(Note)]

Company	Equity in earnings of the segment (unit: billions of yen)			
	2015	2016	2016	2016
	Apr.-Dec.	Apr.-Dec.	Forecasts	Original
	(As of Nov, 2016) Forecasts			
• Sumitomo Mitsui Finance and Leasing Company, Limited* ¹ :	15.4	18.2	19.1	18.8
• Sumitomo Mitsui Auto Service Company, Limited:	3.9	3.4	4.9	4.8
• Automotive Financing Business in Indonesia* ² :	5.1	2.9	3.2	3.6
• PT. Bank Tabungan Pensiunan Nasional Tbk* ^{1,3} :	2.5	2.3	-	-
• Sumisho Machinery Trade Corporation* ¹ :	1.2	0.7	1.2	1.5
• TBC Corporation:	-0.8	0.3	0.0	0.0

*¹ Equity in earnings for companies marked with an asterisk are equity amounts company-wide including other segments. The percentage of this segment/companywide of each company is as follows: SMFL:35/40, BTPN:17.79/20.33, Sumisho Machinery Trade Corporation: 60/100
*² Equity in earnings of P.T. Oto Multiartha and P.T. Summit Oto Finance, which were showed separately until the third quarter of FY 2015, are included according to the capital reorganization in March 2016.
*³ We refrain from disclosing both original and updated forecasts of FY2016 since BTPN does not disclose those.

1-3 Environment & Infrastructure

BE THE BEST. BE THE ONE

[Apr.-Dec. 2016 Result^(Note) : 23.6 billion yen]

(1.6 billion yen increase from Apr.-Dec. 2015)

- IPP/IWPP (overseas) : stable performance, and one-off profit from selling part of the interest
- New large EPC projects : progress in construction
- Value realization in renewable energy power generation businesses in FY15

[Investment & Replacement in FY16]

- Started construction of solar power project in the city of Minamisoma, Fukushima Prefecture (May, 2016)
- Participation in an offshore wind farm in the U.K. (Aug, 2016)
- Participation in a natural gas-fired combined cycle power plant in the U.S. (Sep, 2016)
- Constructing biomass power plant in Japan and combined cycle power plant in Ghana

[Business Outlook^(Note)]

- Stable performance of overseas IPP/IWPP business

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2015 Apr.-Dec.	2016 Apr.-Dec.	(Ref.) 2016 Forecasts (As of Nov, 2016)	(Ref.) 2016 Original Forecasts		
Global Basis ^(Note)						
Profit for the year attributable to owners of the parent	22.0	23.6		26.0	39.0	
		1Q	2Q			3Q
		4.4	5.9			13.4
Segment Basis						
Gross profit	40.7	40.8	-	66.0		
Share of profit of Investments accounted for using the equity method	6.4	6.6	-	-		
Profit for the year attributable to owners of the parent	12.9	18.6		-	33.0	
		1Q	2Q			3Q
		2.8	4.5			11.3
Basic profit	11.6	11.8	-	-		
Total assets	Mar. 2016	566.9	-	-		
		559.4	-	-		

[Results of major subsidiaries and associated companies^(Note)]

Company	Equity in earnings of the segment (unit: billions of yen)			
	2015	2016	2016	2016
	Apr.-Dec.	Apr.-Dec.	Forecasts	Original
	(As of Nov, 2016) Forecasts			
• Summit Southern Cross Power Holdings Pty Ltd :	0.8	1.6	1.6	1.5
• Sumisho Global Logistics Co., Ltd :	1.2	1.4	1.5	1.5

1-4 Media, ICT, Lifestyle Related Goods & Services

BE THE BEST. BE THE ONE

[Apr.-Dec. 2016 Result^[Note] :56.2 billion yen]
(10.0 billion yen increase from Apr.-Dec. 2015)

- Major group companies in Japan : stable
- Value realization from asset replacement

[Investment & Replacement in FY16]

- Investment in biomass fuel manufacturing business in Brazil (May, 2016)
- Investment in Xiwang International Trade Co., Ltd. (Sep, 2016)
- Acquired office buildings and other in the U.S. (Jun, Dec, 2016)
- Acquired some real estate properties and sold other real estate property
- Sold all shares in Soukai Drug (Dec, 2016)

[Business Outlook^[Note]]

- Robust performance by domestic major group companies and real estate business

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2015 Apr.-Dec.	2016 Apr.-Dec.	(Ref.) 2016 Forecasts (As of Nov, 2016)	(Ref.) 2016 Original Forecasts
Global Basis ^[Note]				
Profit for the year attributable to owners of the parent	46.2	56.2		72.0
		1Q	2Q	
		15.2	16.9	
Segment Basis				
Gross profit	185.5	186.9	-	260.0
Share of profit of Investments accounted for using the equity method	32.7	38.9	-	-
Profit for the year attributable to owners of the parent	41.8	56.5		66.0
		1Q	2Q	
		15.5	16.9	
Basic profit	50.4	58.5	-	-
Total assets	Mar. 2016	1,735.0	1,755.6	-

[Results of major subsidiaries and associated companies^[Note]]

Company	Equity in earnings of the segment (unit: billions of yen)			
	2015 Apr.-Dec.	2016 Apr.-Dec.	2016 Forecasts (As of Nov, 2016)	2016 Original Forecasts
• Jupiter Telecommunications Co., Ltd.*1:	21.1	27.9	34.7	32.8
• SCSK Corporation:	6.4	8.0	10.6	10.0
• Jupiter Shop Channel Co., Ltd.*2:	6.5	6.8	7.8	7.8
• Summit, Inc.:	3.9	4.5	3.3	3.2
• SC Foods Co., Ltd.:	1.1	1.3	1.4	0.9
• TOMOD'S Inc.:	1.0	1.0	1.1	1.1
• S.C.Cement Co., Ltd.:	0.5	0.7	1.0	0.9
• MobiCom Corporation:	0.8	0.6	0.9	1.1
• Sumisho Realty Management Co., Ltd.:	0.2	0.5	0.6	0.6
• Grain business companies in Australia:	-1.6	-0.3	-0.5	0.0
• Banana business company*3:	0.6	-0.4	0.3	1.2

*1 From Mar, 2016, its result includes 25% share of the result of Jupiter Shop Channel.

*2 On Mar, 2016, we have lowered our share in this company from 50% to 45%.

*3 We changed our consolidated periods from the fourth quarter of FY2015. The results show equity in earnings of Jan.-Sep.,2016 for the period of FY2016, Apr.-Dec.,2015 for the period of FY2015 respectively.

1-5 Mineral Resources, Energy, Chemical & Electronics

BE THE BEST. BE THE ONE

[Apr.-Dec. 2016 Result^[Note] :-26.0 billion yen]
(64.3 billion yen increase from Apr.-Dec. 2015)

• Mineral Resources & Energy

- Nickel mining and refining business in Madagascar : posted impairment loss in FY15
- Coal mining projects in Australia : increase in price
- Silver, zinc and lead mining business in Bolivia : increase in price, posted tax provisions
- Copper and molybdenum mining business in Chile : posted impairment loss in FY15 and FY16

• Chemical & Electronics : stable

[Investment & Replacement in FY16]

- Sold southern part of the interest in tight oil business in the U.S. (Sep, 2016)
- Sold a part of interest in coal business in Australia (Sep, 2016)
- Sold whole interest in Batu Hijau Copper/Gold mine (Nov, 2016)

[Business Outlook^[Note]]

- Copper and molybdenum mining business in Chile : posted impairment loss
- Mineral resources prices are holding up at levels above Annual Forecasts as of Nov, 2016

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2015 Apr.-Dec.	2016 Apr.-Dec.	(Ref.) 2016 Forecasts (As of Nov, 2016)	(Ref.) 2016 Original Forecasts
Global Basis ^[Note]				
Profit for the year attributable to owners of the parent	-90.4 (-111.6)*	-26.0 (-33.6)*		-6.0
		1Q	2Q	
		-12.0	-0.7	
Segment Basis				
Gross profit	62.6	80.8	-	67.0
Share of profit of Investments accounted for using the equity method	-111.6	-44.9	-	-
Profit for the year attributable to owners of the parent	-95.0	-34.2		-23.0
		1Q	2Q	
		-12.9	-2.3	
Basic profit	-102.9	-20.2	-	-
Total assets	Mar. 2016	1,434.4	1,498.2	-

*The amount of impairment losses

[Results of major subsidiaries and associated companies^[Note]]

Company	Equity in earnings of the segment (unit: billions of yen)			
	2015 Apr.-Dec.	2016 Apr.-Dec.	2016 Forecasts (As of Nov, 2016)	2016 Original Forecasts
• Companies related to coal business in Australia :	0.0	4.2	-2.6	-6.3
• SC Minerals America, Inc. :	2.2	2.1	2.5	2.1
• Sumitronics group*1 :	2.3	1.8	2.4	2.7
• 2 companies with oil field interests in the North Sea :	-0.5	1.6	0.3	0.3
• Sumitomo Shoji Chemicals Co., Ltd. :	1.6	1.5	1.9	1.9
• Pacific Summit Energy LLC:	1.0	1.1	1.0	1.2
• Iron ore mining business in Brazil*1:	-0.6	0.9	0.7	-0.7
• SMM Cerro Verde Netherlands B.V. :	0.1	0.9	1.3	0.7
• Summit Rural Western Australia Pty. Ltd.:	0.6	0.6	0.7	0.7
• LNG Japan Corporation:	1.4	0.3	0.8	1.4
• Shale gas business in the U.S. :	0.3	-1.1	-2.4	-2.4
• 2 silver, zinc and lead business companies in Bolivia :	0.7	-3.3	5.4	2.1
• Nickel mining and refining business in Madagascar*2:	-85.7	-8.5	-10.5	-16.4
• Copper and molybdenum mining business in Chile :	-15.7	-37.3	-3.4	-4.8

*1 From the first quarter of FY2016, equity in earnings of Sumitronics subsidiaries attributed to Overseas Four Broad Regions are included. FY2015 results is in the same manner.

*2 We changed our consolidated periods from the fourth quarter of FY2015. The results show equity in earnings of Apr.- Dec.,2016 for the period of FY2016, Jan.- Sep.,2015 for the period of FY2015 respectively.

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY15 Annual Results	FY16				Sensitivity to net income (annual base/ excluding prices hedge)
			1Q Results	2Q Results	3Q Results	Forecasts	
Coking Coal	Equity share of shipping Volume[mil MT]	1.8	0.4	0.4	0.5	1.8	¥170 mil (US\$1/MT)
	Prices[US\$/MT]*1	93	84	93	200	165	
Thermal Coal	Equity share of shipping Volume[mil MT]	5.7	1.4	1.5	1.1	5.2	¥390 mil (US\$1/MT)
	Prices[US\$/MT]*1	65	62	- ²	95	78	
Iron Ore ³	Equity share of shipping Volume[mil MT]	1.1	0.2	0.2	0.2	0.9	¥50 mil (US\$1/MT)
	Prices[US\$/MT]	52	57	59	71	62	
Copper Nusa Tenggara Mining, included in the above	Equity share of Production[KMT]	90	15	14	14	58	¥400mil (US\$100/MT)
		42	-	-	-	-	
	Prices[US\$/MT]	5,502	4,668	4,730	4,774	4,864	

Note) FY16 forecasts and sensitivity to net income are as of February, 2017. The data of Nusa Tenggara Mining has been excluded from each of Results and Forecasts as the sales agreement of the interest in Batu Hijau Copper/Gold mine was made.

*1 Prices are general market price.

*2 Prices were not settled.

*3 The figures in "Iron Ore" were reviewed at Nov 2016 earnings announcement due to change of disclosed companies.

◆ Sumitomo Corporation

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY15 Annual Results	FY16				Sensitivity to net income (annual base/ excluding prices hedge)
			1Q Results	2Q Results	3Q Results	Forecasts	
Silver	Equity share of Production [mil toz]	13.4	3.7	4.0	3.4	15.2	¥800 mil (US\$1/toz)
	Prices[US\$/toz]	15.2	16.8	19.6	17.2	17.4	
Zinc	Equity share of Production [KMT]	194	56	68	57	226	¥800 mil (US\$100/MT)
	Prices[US\$/MT]	1,831	1,915	2,254	2,518	2,328	
Lead	Equity share of Production [KMT]	53	13	19	14	68	¥300 mil (US\$100/MT)
	Prices[US\$/MT]	1,770	1,719	1,872	2,150	1,980	
Nickel	Equity share of Production [KMT]	17.2 ⁴	2.9	3.0	4.2	13-13.65	¥3.5 bil (US\$1/lb)
	Prices[US\$/lb]	5.32 ⁵	4.00	4.66	4.90	4.54	
Crude Oil, Gas (North Sea)	Equity share of Production [mil bbl]	2.4	0.8	0.6	0.7	2.8	¥40 mil (US\$1/bbl)
	Prices [US\$/bbl, Brent]	52	34	46	46	44	
LNG	Equity share of Production [KMT]	350	90	80	90	350	-

Note) FY16 forecasts and sensitivity to net income are as of February, 2017.

*4 Due to the change in fiscal period, it shows the equity share of production from Jan, 2015 to Mar, 2016.

*5 Due to the change in fiscal period, it shows the average price during the period from Jan, 2015 to Mar, 2016.

◆ Sumitomo Corporation

Quarterly Trend for Profit for the period attributable to owners of the parent by Segment

Sumitomo Corporation

Unit: Billions of yen

Global basis * ¹	FY2015					FY2016					FY2016 Forecast (2016/11)
	Q1	Q2	Q3	Q4	Cumulative Results	Q1	Q2	Q3	Q4	Cumulative Results	
Metal Products	8.1	5.1	7.3	(19.4)	1.1	2.0	(0.1)	3.1		5.1	8.0
Transportation & Construction Systems	18.4	14.2	16.9	34.5	84.0	9.0	14.0	16.7		39.7	47.0
Environment & Infrastructure	8.9	5.4	7.7	17.6	39.6	4.4	5.9	13.4		23.6	26.0
Media, ICT, Lifestyle Related Goods & Services	21.6	14.7	9.9	17.7	63.9	15.2	16.9	24.1		56.2	72.0
Mineral Resources, Energy, Chemical & Electronics	20.0	3.3	(113.7)	(57.8)	(148.1)	(12.0)	(0.7)	(13.4)		(26.0)	(6.0)
Total	77.0	42.8	(71.9)	(7.4)	40.5	18.6	36.1	43.9		98.6	147.0
Corporate and Eliminations	5.0	4.5	3.9	20.6	34.1	4.1	7.0	1.9		13.0	(17.0)
Consolidated	82.0	47.3	(68.0)	13.2	74.5	22.7	43.1	45.7		111.5	130.0

Mineral resources business* ²	14.2	1.0	(113.9)	(55.7)	(154.3)	(18.1)	(3.0)	(16.1)		(37.1)
Non-mineral resources business	67.8	46.3	45.9	68.9	228.9	40.8	46.1	61.8		148.7

*1 Global basis, including operations in Overseas Subsidiaries and Branches segment (reference).

(FY2015 Results are shown on the organization as of April 1, 2016.)

*2 Mineral resources business is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

Operating Segment basis	FY2015					FY2016				
	Q1	Q2	Q3	Q4	Cumulative Results	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	5.4	4.0	5.2	(2.5)	12.0	2.1	2.0	3.8		8.0
Transportation & Construction Systems	15.5	11.3	13.9	33.3	74.0	7.4	10.9	13.2		31.6
Environment & Infrastructure	3.6	3.5	5.8	12.1	25.0	2.8	4.5	11.3		18.6
Media, ICT, Lifestyle Related Goods & Services	17.6	13.2	11.0	22.9	64.8	15.5	16.9	24.2		56.5
Mineral Resources, Energy, Chemical & Electronics	17.0	1.4	(113.4)	(56.7)	(151.6)	(12.9)	(2.3)	(19.0)		(34.2)
Overseas Subsidiaries and Branches	19.3	10.0	6.7	(15.0)	21.1	3.9	4.8	11.2		19.9
Total	78.5	43.4	(70.8)	(5.8)	45.3	18.8	36.8	44.7		100.3
Corporate and Eliminations	3.5	3.9	2.8	19.0	29.3	3.9	6.3	1.0		11.2
Consolidated	82.0	47.3	(68.0)	13.2	74.5	22.7	43.1	45.7		111.5

Supplemental materials by segment

Sumitomo Corporation

Unit: Billions of yen (rounded to the nearest 100 million yen)

Global basis ^{*1}	FY2016 Apr.-Dec. Results	FY2015 Apr.-Dec. Results	Increase/ (decrease)
Media, ICT, Lifestyle Related Goods & Services			
Profit for the period attributable to owners of the parent	56.2	46.2	10.0
Media and ICT ^{*2}	32.5	27.0	5.5
Lifestyle & Retail Business Division	15.2	6.6	8.7
Food & Agriculture Business Division	0.2	(2.2)	2.4
Materials, Supplies & Real Estate Division	8.2	14.7	(6.5)
Mineral Resources, Energy, Chemical & Electronics			
Profit (loss) for the period attributable to owners of the parent	(26.0)	(90.4)	64.3
Mineral Resources and Energy ^{*3}	(37.1)	(98.7)	61.5
Chemical and Electronics ^{*4}	11.0	8.1	2.9
Operating Segment basis			
Media, ICT, Lifestyle Related Goods & Services			
Gross profit	186.9	185.5	1.4
Media and ICT ^{*2}	60.7	57.8	2.9
Lifestyle & Retail Business Division	89.6	88.1	1.5
Food & Agriculture Business Division	13.6	15.0	(1.4)
Materials, Supplies & Real Estate Division	23.6	25.4	(1.8)
Profit for the period attributable to owners of the parent	56.5	41.8	14.7
Media and ICT ^{*2}	32.2	25.8	6.4
Lifestyle & Retail Business Division	15.3	6.9	8.4
Food & Agriculture Business Division	0.6	(1.0)	1.6
Materials, Supplies & Real Estate Division	8.3	10.0	(1.7)
Total assets	As of Dec 31, 2016 1,755.6	As of Mar 31, 2016 1,735.0	20.7
Media and ICT ^{*2}	807.8	793.5	14.2
Lifestyle & Retail Business Division	262.9	275.2	(12.3)
Food & Agriculture Business Division	170.3	182.1	(11.8)
Materials, Supplies & Real Estate Division	515.8	485.8	30.1
Mineral Resources, Energy, Chemical & Electronics			
Gross profit	80.8	62.6	18.2
Mineral Resources and Energy ^{*3}	43.5	23.2	20.3
Chemical and Electronics ^{*4}	37.3	39.5	(2.2)
Profit (loss) for the period attributable to owners of the parent	(34.2)	(95.0)	60.7
Mineral Resources and Energy ^{*3}	(42.2)	(101.3)	59.1
Chemical and Electronics ^{*4}	7.9	6.2	1.8
Total assets	As of Dec 31, 2016 1,498.2	As of Mar 31, 2016 1,434.4	63.8
Mineral Resources and Energy ^{*3}	1,204.2	1,151.5	52.7
Chemical and Electronics ^{*4}	294.0	284.3	9.7

*1 Global basis, including operations in Overseas Subsidiaries and Branches segment (reference).

*2 Media and ICT is a sum of Media Division and ICT Business Division.

Division name has been changed to ICT Business Division from Network Division on October 1, 2016.

*3 Mineral Resources and Energy is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

*4 Chemical and Electronics is a sum of Basic Chemicals & Electronics Division and Life Science Division.

FY2016 Results of Cash flow (supplement)

(Nine-month period ended December 31, 2016)

Sumitomo Corporation

1. Breakdown of Net cash provided by operating activities

(Unit: Billions of yen)	FY2015 (Apr., 2015 - Dec., 2015)	FY2016 (Apr., 2016 - Dec., 2016)	Increase / (decrease)
Net cash provided by operating activities	+ 391.3	+ 222.7	(168.6)
Basic profit cash flow	+ 149.8	+ 168.4	+ 18.6
Basic profit	+ 50.4	+ 118.9	+ 68.6
Share of (profit) loss of investments accounted for using the equity method	+ 29.3	(43.2)	(72.5)
Dividend from investments accounted for using the equity method	+ 70.1	+ 92.7	+ 22.6
Depreciation and amortization	+ 91.2	+ 86.2	(5.0)
Others (Increase / decrease in working capital etc.)	+ 150.4	(31.9)	(182.3)

2. Progress of Cash flow plans

(Unit: Billions of yen)	FY2015 (Apr., 2015 - Mar., 2016)	FY2016 (Apr., 2016 - Dec., 2016)	Cumulative total (Apr., 2015 - Dec., 2016)	BBBO2017 Revised plan * (three-year total) (FY2015 - FY2017)
Basic profit cash flow	+ 204.3	+ 168.4	+ 372.7	+ 500
Depreciation and amortization	+ 125.1	+ 86.2	+ 211.2	+ 300
Asset replacement	approx. + 230.0	approx. + 120.0	approx. + 350.0	+ 900
Others	approx. + 220.0	approx. (30.0)	approx. + 190.0	
Cash-in Total	approx. + 780.0	approx. + 340.0	approx. + 1,120.0	+ 1,700
Investment & Loan	approx. (270.0)	approx. (170.0)	approx. (440.0)	~ (1,000)
Additional and replacement investment to existing projects	approx. (230.0)	approx. (90.0)	approx. (320.0)	(600)
New investment	approx. (40.0)	approx. (80.0)	approx. (120.0)	~ (400)
Free cash flow	+ 514.3	+ 170.6	+ 684.9	+ 700 ~
Dividend	(62.4)	(62.4)	(124.8)	(200)
Free cash flow (post-dividend)	+ 451.9	+ 108.2	+ 560.1	+ 500

* As per revised medium-term management plan - Be the Best, Be the One 2017 - dated on May, 2016.

Historical Data(1) P/L, C/S

BE THE BEST. BE THE ONE

(Billion yen)	U.S.GAAP						IFRS			
	GG Plan		FOCUS'10		f(x)		BBBO2014		BBBO2017	
	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016 3Q
Revenues	3,670.9	3,511.6	2,884.2	3,100.2	3,261.0	3,016.2	3,317.4	3,762.2	4,010.8	2,854.9
Gross profit	934.5	935.2	779.5	864.0	918.8	827.0	894.4	952.9	894.1	610.9
Selling, general and administrative expenses	(669.4)	(654.4)	(639.2)	(660.7)	(686.4)	(657.1)	(706.4)	(755.2)	(762.7)	(506.6)
Interest expense, net	(42.8)	(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)	(2.6)	(1.2)
Dividends	15.3	14.6	11.3	10.0	11.2	13.4	14.9	17.2	10.6	6.9
Share of profit (loss) of investments accounted for using the equity method	56.9	90.0	76.1	95.6	110.6	107.4	126.2	49.1	(53.8)	43.2
Gain (loss) on securities and other investments, net	94.9	4.5	32.9	9.5	14.8	51.5	8.8	12.4	72.2	(0.2)
Gain (loss) on property, plant and equipment, net	(10.1)	(15.1)	5.0	(17.6)	(9.0)	(5.8)	(19.8)	(269.2)	(33.4)	(2.3)
Other, net	(0.7)	(1.6)	1.5	(2.2)	(3.6)	(1.6)	3.5	(13.0)	15.8	(10.6)
Profit(loss) before tax	367.6	319.6	223.3	280.5	341.4	319.0	304.2	(18.6)	140.1	140.1
Income tax expense	(119.8)	(96.3)	(61.8)	(70.7)	(77.7)	(75.3)	(70.4)	(52.3)	(51.5)	(17.2)
Profit(loss) for the year	247.8	223.3	161.5	209.8	263.7	243.7	233.9	(70.8)	88.6	122.9
Profit(loss) for the year attributable to:										
owners of the parent	238.9	215.1	155.2	200.2	250.7	232.5	223.1	(73.2)	74.5	111.5
Non-controlling interests	8.9	8.3	6.3	9.6	13.0	11.2	10.8	2.4	14.0	11.4
Basic profit	197.1	243.0	151.4	220.5	251.5	216.5	245.0	184.0	46.5	118.9
Net cash from operating activities	323.7	348.8	510.4	219.5	190.4	280.3	278.2	243.7	599.7	222.7
Net cash used in investing activities	(298.0)	(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)	(85.4)	(52.1)
Free cash flows	25.6	87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)	514.3	170.6
Net cash from (used in) financing activities	7.9	(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)	(507.2)	(226.4)

Sumitomo Corporation

Copyright© Sumitomo Corporation All Rights Reserved.

Historical Data(2) B/S, Key Financial Indicator

BE THE BEST. BE THE ONE

(Billion yen)	U.S.GAAP						IFRS			
	GG Plan		FOCUS'10		f(x)		BBBO2014		BBBO2017	
	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016 3Q
Total Assets	7,571.4	7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	7,817.8	7,891.4
Equity attributable to owners of the parent	1,492.7	1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,251.5	2,328.7
Interest-bearing liabilities (gross)	3,709.8	3,702.7	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	3,650.9	3,454.7
Interest-bearing liabilities (net)	3,247.6	3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	2,770.3	2,624.0
Equity attributable to owners of the parent ratio (%)	19.7	19.3	22.2	21.7	23.4	26.2	27.7	27.5	28.8	29.5
ROE (%)	16.1	15.1	10.6	12.9	15.4	12.4	10.0	(3.0)	3.2	-
ROA (%)	3.0	2.9	2.2	2.8	3.5	3.1	2.7	(0.8)	0.9	-
Debt-Equity Ratio (net) (times)	2.2	2.4	1.8	1.9	1.6	1.4	1.3	1.4	1.2	1.1
(Yen)										
Stock price of Sumitomo Corp. (closing price)	1,313	843	1,075	1,189	1,196	1,178	1,313	1,286.0	1,118.5	1,375.5
(highest)	2,445	1,658	1,113	1,297	1,284	1,276	1,616	1,420.0	1,513.0	1,436.5
(lowest)	1,221	556	811	874	875	984	1,101	1,054.0	983.5	975.5
Nikkei stock average (closing price)	12,525.54	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	16,758.67	19,114.37
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	192.51	172.06	124.15	160.17	200.52	185.92	178.59	(58.64)	59.73	89.35

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRSs") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio."

Sumitomo Corporation

Copyright© Sumitomo Corporation All Rights Reserved.