

Annual Results for FY2017

May 8th, 2018

Sumitomo Corporation

Cautionary Statement Concerning Forward-looking Statements

This report includes forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements.

The management forecasts included in this report are not projections, and do not represent management's current estimates of future performance. Rather, they represent forecasts that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its forecasts. The Company is under no obligation -- and expressly disclaims any such obligation -- to update or alter its forward-looking statements.

1. Annual Results for FY2017

Sumitomo Corporation

	FY2016					FY2017	Increase
(Unit: Billions of yen)	Resutls (A)	Q1 (AprJun.)	Q2 (JulSep.)	Q3 (OctDec.)	Q4 (JanMar.)	Results (B)	(B)-(A)
	, ,					` '	
Profit for the year	170.9	78.2	77.1	97.6	55.6	308.5	+137.6
Basic profit*1 (excl. impairment losses)	226.7	77.4	74.3	80.9	91.2	323.7	+97.1
Mineral resources*2	16.1	13.6	14.6	19.4	27.9	75.5	+59.4
Tubular Products ^{*2}	-12.5	2.4	1.5	2.0	<i>-</i> 1.1	4.7	+17.3
Non-mineral resources	223.1	61.5	58.1	59.5	64.4	243.5	+20.4
One-off profits/losses	approx. -46.0	approx. +6.0	approx. +9.0 appro	ox. +22.0	approx. -14.0	approx. +23.0	approx. +69.0

⟨Summary (Results)⟩

- Mineral resources : ✓ Increase in earnings due to higher commodity prices, etc.
- Tubular products : ✓ Recovery in earnings of tubular products business in North America
- : ✓ Stable performance of leasing business and construction equipment business ■ Non-mineral
 - ✓ Stable performance by domestic major group companies in Media, ICT, Lifestyle Related Goods & Services segment and real estate business
 - ✓ Progress in development and construction of projects in power infrastructure business
- One-off profits/losses

resources

: \checkmark (FY2017) U.S. tax reform impact (approx.+21.0),

Realized gains resulting from asset replacement,

Impairment loss in Indonesian commercial bank (-15.1), etc.

✓ (FY2016) Impairment loss in Copper-molybdenum mining business in Chile (-33.6), Tax provisions in Silver-zinc-lead mining project in Bolivia, etc.

+ Share of profit (loss) of investments accounted for using the equity method Excluding the impact of impairment losses in Copper-molybdenum mining business in Chile (-33.6) in FY2016 and in Indonesian commercial bank (-15.1) in FY2017

	(Referenc	FY2016	FY2017	
	•	(AprMar.)	(AprMar.)	
	Key indicators			Results
Exchan	Exchange rate (YEN/US\$)		108.38	110.85
Interest	LIBOR 6M	(YEN)	0.01%	0.01%
rate	LIBOR 6M	(US\$)	1.20%	1.66%
Copper	*1	(US\$/MT)	4,863	6,163
Zinc		(US\$/MT)	2,367	2,931
Nickel (US		(US\$/lb)	4.55	5.06
Iron ore *1 (US\$/M		(US\$/MT)	59	71
Hard coking coal ((US\$/MT)	165	198
Thermal coal ((US\$/MT)	78	94
Crude	Brent *1	(US\$/bbl)	44	54
Oil	WTI	(US\$/bbl)	48	54

^{*1} These commodities show the prices in Jan.-Dec.

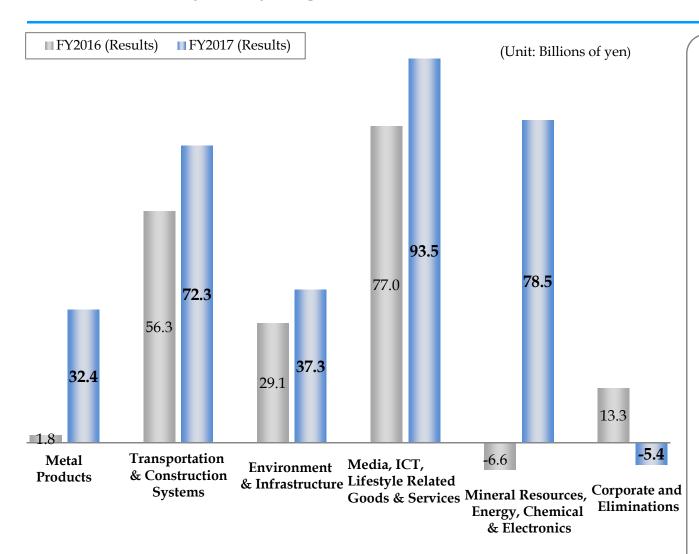
^{*1} Basic profit = (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividends) × (1-Tax rate)

^{*2} Global basis, including operations in Overseas Subsidiaries and Branches segment (reference)

^{*2} Hard Coking coal: Market price

2. Profit for the year by Segment (Global basis*)





One-off profits/losses included in profit for the year for FY2017 by segment

 +7.0
 +7.0
 +2.0
 +8.0
 +6.0
 -7.0

⟨ Summary by segment (Results) ⟩

■ Metal Products

- ✓ Recovery in earnings of tubular products business in North America
- ✓ Stable performance of the operation of overseas steel service centers
- ✓ One-off profits from asset replacements

■ Transportation & Construction Systems

- ✓ Stable performance of leasing business
- ✓ Gradual recovery in shipping market
- ✓ Robust performance of construction equipment sales & marketing and rental business

■ Environment & Infrastructure

- ✓ Stable performance of overseas IPP/IWPP business
- ✓ Progress in development and construction of large-scale projects in power infrastructure business

■ Media, ICT, Lifestyle Related Goods & Services

- ✓ Stable performance by domestic major group companies and real estate business
- ✓ One-off profit from asset replacement

■ Mineral Resources, Energy, Chemical & Electronics

- ✓ Stable performance of Silver-zinc-lead mining project in Bolivia, Iron ore mining project in South Africa
- ✓ One-off losses in FY2016
- ✓ One-off profits in FY2017

^{*} Global basis, including operations in Overseas Subsidiaries and Branches segment (reference)

3. Cash Flows / Financial Position



• Cash Flows (Unit: Billions of yen)

	FY2016	FY2017
Operating activities	+345.8	+295.3
Investing activities	-180.7	-155.8
Free Cash Flows	+165.1	+139.5
		$\overline{}$
<cash in=""></cash>		
Basic profit cash flow	w* +210.6	+273.9
Depreciation	+114.3	+118.9
Asset replacement	approx.+180.0	approx. +180.0
Others		
Others	approx. ± 0.0	^{approx.} -150.0
<cash out=""></cash>	approx. ±0.0	^{approx.} -150.0
	approx. ±0.0	approx280.0

^{*} Basic profit cash flow = Basic profit

⟨Summary⟩

■ Basic profit cash flow

- ✓ Core businesses generated cash steadily
- ✓ Dividend from investments accounted for using the equity method (114.9 billion yen)

■ Asset replacement

- ✓ Sale of all shares in an automotive finance business in Europe
- ✓ Sale of a part of office buildings in the U.S., etc.

■ Others

✓ Increase in working capital, etc.

■ Investment & Loan

✓ Generic pharmaceutical business in the U.S., Water concession business in Brazil, etc.

• Financial Position (Unit: Trillions of yen)

As of Mar. 31, 2017 As of Mar.31, 2018 Total Asset 7.8 Total asset 7.8 Other Other Current liabilities Current liabilities assets 2.0 2.0 assets 3.5 3.3 Interest-Interestbearing bearing liabilities liabilities 3.2 (2.5)* 3.4 (2.6)* Non-Current Non-Current Assets assets Shareholders Shareholders' 4.3 4.4 equity* equity* D/E Ratio(Net): 1.1 D/E Ratio(Net): 1.0

"Shareholders' equity" includes

Exchange differences on translating foreign operations (157.6 billion yen \rightarrow 80.6), Financial assets measured at fair value through other comprehensive income (173.0 \rightarrow 189.8).

⟨ Summary (Unit: Billions of yen) ⟩

■ Total asset + 8.8

 $(7,761.8 \rightarrow 7,770.6)$

- ✓ Increase in trade receivables
- ✓ Increase in inventories
- ✓ Decrease due to the yen's appreciation, etc.

■ Shareholders' equity +191.7 (2,366.5→2,558.2)

- ✓ Increase in retained earnings
- ✓ Dividend paid, etc.

	As of	As of
	Mar. 31, 2017	Mar. 31, 2018
Exchange rate (YEN/US\$)	112.19	106.24

⁻ Share of profit (loss) of investments accounted for using the equity method

⁺ Dividend from investments accounted for using the equity method

^{*} Figures in parenthesis in "interest-bearing liabilities" show "interest-bearing liabilities, net ". "Shareholders' equity" is equivalent to "Equity attributable to owners of the parent" in Consolidated Statements of Financial Position.

Base Policy	b _i	Aim to increase dividends by achieving medium- and long-term earnings growth while adhering to fundamental policy of paying shareholders a stable dividend over the long term				
BBBO2017 Dividend Policy	ir w	We will decide amount in view of the situations regarding basic profit and cash flow, with ¥50 per share as the minimum amount of annual dividend and a consolidated payout ratio of 25% or more as reference				
			Announced in Feb. 2018	Announced in May, 2018		
Dividend		Net income	300.0 billion yen	308.5 billion yen		
Dividend		Annual dividend/share (interim/year-end) 60 yen (28 yen/32 yen) 62 yen (28 yen/ 34 yen) (plan)				

5. BBBO2017, Profit for the year and Basic profit

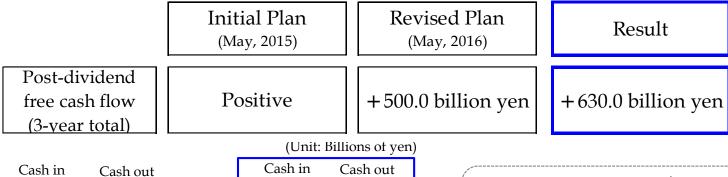


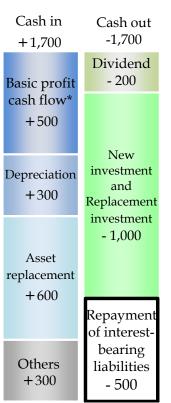
							(L	Init: Billions of	yen)
	Initial F	lans (May, 20	015)			Results			
		FY2017		FY2015		FY2016		FY2017	
Profit for the year	300	0.0 or more		74.5		170.9		308.5	
Basic profit (excl. impairment losses)	300	0.0 or more		193.2		226.7		323.7	
< Quarterly Trend for Basic profit *1	·>							(Unit: B	illions of yen)
FY2015			FY2	2016			FY	2017	
Q1 Q2 Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
■ Mineral resources*2									<u>91.2</u>
■ Tubular products*2					<u>74.1</u>	<u>77.4</u>		<u>80.9</u>	
■ Non-mineral resources					<u>/ 4.1</u>	<u>//.4</u>	<u>74.3</u>		27.9
<u>67.7</u>				<u>60.6</u>	10.6	13.6	446	19.4	
5.0 3.8 52.4			E0 0			2.4	14.6	2.0	
3.8 <u>52.4</u> 2.5 <u>39.9</u>	22.2	<u>41.1</u>	50.9 2.7	8.8			1.5	2.0	
2.5	<u>33.2</u>	71.1	2.7						
					67.2				64.4
58.9 51.1 49.9		40.1	52.7	54.1	07.2	61.5	58.1	59.5	04.4
31.1	47.5	49.1	02.7						
-1.2 -4.0	-3.3	-2.0 -6.0	-4.5	-2.3	-3.7				-1.1
-6.0	-11.0	- 6.U							

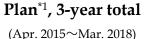
^{*1} Excluding the impacts of impairment losses *2 Global basis, including operations in Overseas Subsidiaries and Branches segment (reference)

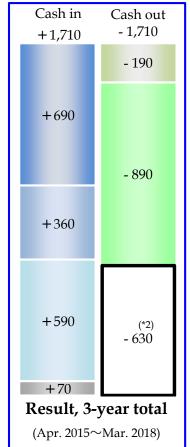
6. BBBO2017, Cash Flows











⟨Summary⟩

■ Basic profit cash flow

✓ Core businesses generated cash steadily

$$\begin{array}{cccc} \text{FY2015} & \longrightarrow & \text{FY2016} & \longrightarrow & \text{FY2017} \\ 204.3 & & 210.6 & & 273.9 \text{ (billion yen)} \end{array}$$

■ <u>Asset replacement</u>

- ✓ Value realization in renewable energy power generation business
- ✓ Value realization in real estate business in Japan and overseas
- ✓ Sale of whole interests in Batu Hijau Copper/Gold mine in Indonesia

■ New investment and Replacement investment

- ✓ Produce marketer and distributor in Ireland (Fyffes)
- ✓ Real estate business in Japan and overseas
- ✓ Nickel project in Madagascar

^{*} Basic profit cash flow = Basic profit

⁻ Share of profit (loss) of investments accounted for using the equity method

⁺ Dividend from investments accounted for using the equity method

^{*1} Announced in May, 2016

^{*2} Cumulative total of our post-dividend free cash flow(+/- reversal)

7. BBBO2017, Key Financial Indicators



(Unit: Billions of yen)	Start of BBBO2017	End of BBBO2017	change
	(as of Mar. 31, 2015)	(as of Mar. 31, 2018)	
Total Assets	9,021.4	7,770.6	approx1,250.0
		Yen's appreciation rease of receivables and inventories ive financing business in Indonesia	approx440.0 approx270.0 approx220.0
Shareholders' Equity	2,481.4	2,558.2	approx. +80.0
	(Major factors)	Retained earnings Dividend paid Yen's appreciation	approx.+550.0 approx190.0 approx290.0
Interest-bearing Liabilities (Net)	3,517.5	2,521.5	approx1,000.0
	(Major factors) Reorganization of automoti	Repayment with cash generated ive financing business in Indonesia Yen's appreciation	approx630.0 approx200.0 approx180.0
DER (Net, times)	1.4	1.0	-0.4pt
Risk-adjusted Assets [RA]	2,460.0	2,360.0	-100.0
Core Risk Buffer [RB]*	2,320.0	2,390.0	+70.0
(Core RB-RA)	(-140.0)	(+30.0)	Regained balance
	(Initial Plans, May, 2015)		
ROA	FY2017 3.0% or more	FY2017 4.0%	
ROE	FY2017 approx. 10.0%	FY2017 12.5%	

^{*} Core risk buffer = Common stock + Retained earnings + Foreign currency translation adjustments - Treasury stock, at cost

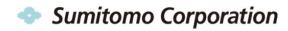
Improve corporate governance and decision-making process

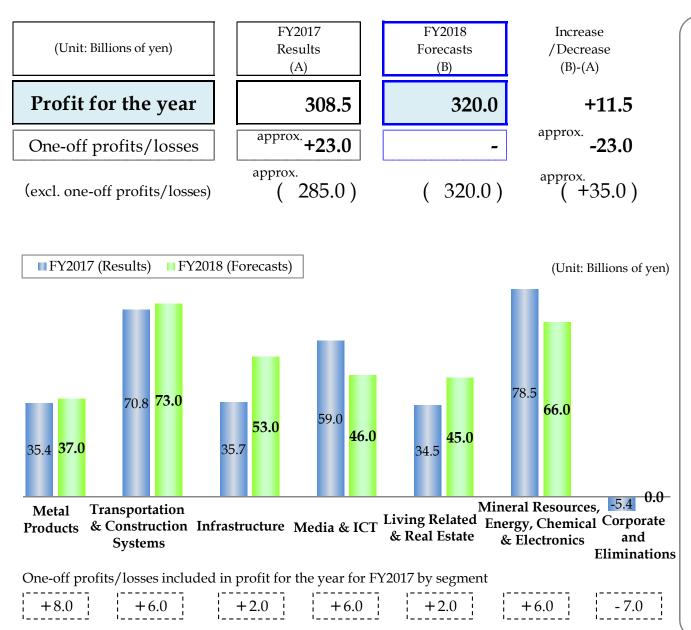
- > Update process in business management / Strengthen the function of Board of Directors
 - ✓ Changed the Management Council into the top executive decision-making body
 - ✓ Strengthened the system of deliberation and monitoring of material issues through review of deliberation items of the Board of Directors
 - ✓ Reviewed the constitution of the Board of Directors (Increased the number of Outside Directors and the ratio within the Board of Directors)
 - ✓ Established the Nomination and Remuneration Advisory Committee
 - ✓ Revised the Sumitomo Corporation Corporate Governance Principles

Strengthen risk management system

- > Establish a system of multiple-stage and multiple-layer deliberation of large-scale investments
 - ✓ Established the Unit Investment Committee, Introduced two-stage deliberation at initial assessment stage and execution stage
- > Update a monitoring process after investment
 - ✓ Strengthened follow-up actions after investment through "100 days plan"

9. Forecasts for FY2018 (Profit for the year)





■ Metal Products

- ✓ Recovery in earnings of tubular products business in North America
- ✓ Stable performance of the operation of overseas steel service centers

■ Transportation & Construction Systems

- ✓ Stable performance of leasing business
- ✓ Stable performance of automotive financing business in Indonesia
- ✓ Robust performance of construction equipment sales & marketing and rental business

■ Infrastructure

- ✓ Stable performance of overseas IPP/IWPP business
- ✓ Progress in development and construction of large-scale projects in power infrastructure business

■ Media & ICT

✓ Increase in costs of capital investment by domestic major group companies, etc.

■ Living Related & Real Estate

- ✓ Stable performance of real estate business
- √ Higher commodity price in fresh produce business

■ Mineral Resources, Energy, Chemical & Electronics

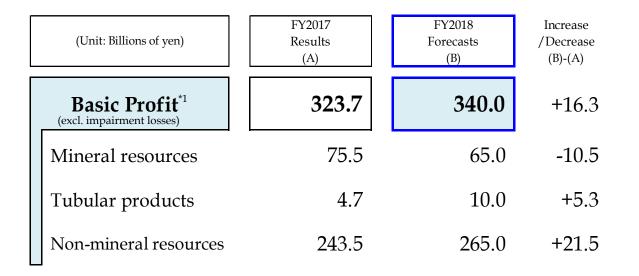
✓ Decrease in earnings of Silver-zinc-lead mining project in Bolivia

^{\(\}summary by segment \setminus

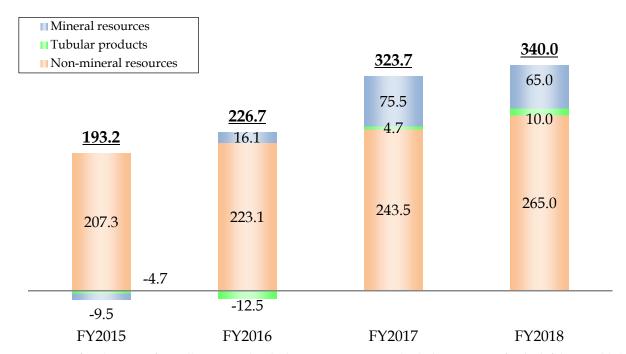
^{*} The segment information of FY2017 has been reclassified, according to organizational change on Apr. 1, 2018.

10. Forecasts for FY2018 (Basic profit)





〈Summary〉 : ✓ Assume no large fluctuation ■ Mineral in commodity prices resources ✓ One-off profits in FY2017 ■ Tubular : ✓ Increase in demand along with market recovery, etc. products ■ Non-: ✓ Stable performance of major business and group companies such as power mineral infrastructure business and real estate Resources business, etc.



^{*1} Basic profit = (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividends) × (1-Tax rate)

+ Share of profit (loss) of investments accounted for using the equity method

	(Reference	FY2017 (AprMar.)	FY2018 (AprMar.)	
	Key indicators			Forecasts
Exchan	ge rate	⟨YEN/US\$⟩	110.85	110.00
Interest	LIBOR 6M	(YEN)	0.01%	0.05%
rate	LIBOR 6M	(US\$)	1.66%	2.65%
Copper	*1	(US\$/MT)	6,163	6,482
Zinc		(US\$/MT)	2,931	3,100
Nickel		(US\$/lb)	5.06	5.52
Iron ore	e *1	(US\$/MT)	71	65
Hard coking coal		(US\$/MT)	198	190
Therma	l coal	(US\$/MT)	94	86
Crude	Brent *1	(US\$/bbl)	54	60
Oil	WTI	(US\$/bbl)	54	56

^{*1} These commodities show the prices in Jan.-Dec.

^{*2} Hard Coking coal : Market price

^{*3} Sensitivity of profit for the year to exchange rate: Each appreciation of ¥1/US\$ will cause on decrease of approximately 1.1 billion yen.

Appendix

(Unit: Billions of yen)	Results
Metal Products	+7.0
Trasnsportation & Construction Systems	+7.0
Environment & Infrastructure	+2.0
Media, ICT, Lifestyle Related Goods and Services	+8.0
Mineral Resources, Energy, Chemical & Electronics	+6.0
Corporate and Eliminations	-7.0
Total	+23.0

 *U.S. tax reform impact (approx.+6.0) *One-off profits from asset replacements *Other one-off losses, etc. *U.S. tax reform impact (approx.+13.0) *One-off profit from reorganization of SMFL (approx.+6.0) *Impairment loss in Indonesian commercial bank, BTPN (approx13.0), etc. *U.S. tax reform impact (approx.+1.0) *One-off profits in renewable enegy power generation business, etc. *U.S. tax reform impact (approx.+2.0) *One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. *One-off profits/losses in mineral resources, energy business (approx.+8.0) *One-off profit in chemical business (approx.+2.0) *One-off loss in Coal mining projects in Australia, etc. 	Major one-off profits/losses	
 Other one-off losses, etc. U.S. tax reform impact (approx.+13.0) One-off profit from reorganization of SMFL (approx.+6.0) Impairment loss in Indonesian commercial bank, BTPN (approx13.0), etc. U.S. tax reform impact (approx.+1.0) One-off profits in renewable enegy power generation business, etc. U.S. tax reform impact (approx.+2.0) One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. One-off profits/losses in mineral resources, energy business (approx.+8.0) One-off profit in chemical business (approx.+2.0) 	- · · - · · · · · · · · · · · · · · · ·	
 One-off profit from reorganization of SMFL (approx.+6.0) Impairment loss in Indonesian commercial bank, BTPN (approx13.0), etc. U.S. tax reform impact (approx.+1.0) One-off profits in renewable enegy power generation business, etc. U.S. tax reform impact (approx.+2.0) One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. One-off profits/losses in mineral resources, energy business (approx.+8.0) One-off profit in chemical business (approx.+2.0) 	1	
 Impairment loss in Indonesian commercial bank, BTPN (approx13.0), etc. U.S. tax reform impact (approx.+1.0) One-off profits in renewable enegy power generation business, etc. U.S. tax reform impact (approx.+2.0) One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. One-off profits/losses in mineral resources, energy business (approx.+8.0) One-off profit in chemical business (approx.+2.0) 	•U.S. tax reform impact (approx.+13.0)	
 •U.S. tax reform impact (approx.+1.0) •One-off profits in renewable enegy power generation business, etc. •U.S. tax reform impact (approx.+2.0) •One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. •One-off profits/losses in mineral resources, energy business (approx.+8.0) •One-off profit in chemical business (approx.+2.0) 	•One-off profit from reorganization of SMFL (approx.+6.0)	
 One-off profits in renewable enegy power generation business, etc. U.S. tax reform impact (approx.+2.0) One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. One-off profits/losses in mineral resources, energy business (approx.+8.0) One-off profit in chemical business (approx.+2.0) 	·Impairment loss in Indonesian commercial bank, BTPN (approx	13.0), etc.
 One-off profits in renewable enegy power generation business, etc. U.S. tax reform impact (approx.+2.0) One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. One-off profits/losses in mineral resources, energy business (approx.+8.0 One-off profit in chemical business (approx.+2.0) 	•IIS tax reform impact (approx +1.0)	
 *U.S. tax reform impact (approx.+2.0) *One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. *One-off profits/losses in mineral resources, energy business (approx.+8.0) *One-off profit in chemical business (approx.+2.0) 	,	ota
 One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. One-off profits/losses in mineral resources, energy business (approx.+8.0 One-off profit in chemical business (approx.+2.0) 	*One-on proms in renewable enegy power generation business,	etc.
 One-off profit related to sale of QUO CARD Co., Ltd. (approx.+6.0), etc. One-off profits/losses in mineral resources, energy business (approx.+8.0 One-off profit in chemical business (approx.+2.0) 	•IIS tay reform impact (approx +2.0)	
•One-off profits/losses in mineral resources, energy business (approx.+8.0 •One-off profit in chemical business (approx.+2.0)		-6 0) ota
•One-off profit in chemical business (approx.+2.0)	*One-on proint related to sale of QOO CARD Co., Ltd. (approx.)	6.0), etc.
	•One-off profits/losses in mineral resources, energy business (a)	prox.+8.0)
	•One-off profit in chemical business (approx.+2.0)	
,	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
•U.S. tax reform impact (approx1.0)	•U.S. tax reform impact (approx1.0)	
•Impairment loss in Indonesian commercial bank, BTPN (approx2.0), etc.	·Impairment loss in Indonesian commercial bank, BTPN (approx	2.0), etc.

12. BBBO2017, Investments by Segment

	Inves	tment	
(Unit: Billions of yen)	Results (Apr.2015-Mar.2018)	3-year Plans* (Apr.2015-Mar.2018)	Major investments
Metal Products	60.0	120.0	Railcar axle machining business in the U.S.Automotive forged parts manufacturing business in Europe
Trasnsportation & Construction Systems	210.0	280.0	 Acquisition of 100% ownership of construction equipment rental subsidiary in the U.S. Manufacturing and sales business of forged parts for wind power generation in Brazil
Environment & Infrastructure	140.0	140.0	Water concession business in BrazilOff-shore wind power generation business in Europe
Media, ICT, Lifestyle Related Goods and Services	290.0	280.0	 Produce marketer and distributor in Ireland (Fyffes) Real estate business in Japan and overseas
Mineral Resources, Energy, Chemical & Electronics	180.0	180.0	•Nickel project in Madagascar
(Upstream interests)	(140.0)	(140.0)	•Generic pharmaceutical business in the U.S.
Total	890.0	1,000.0	

^{*} Announced in May, 2017

13. BBBO2017, Investments by Business Field

	Invest	tment	
(Unit: billions of yen)	Results (Apr.2015-Mar.2018)	3-year Plans* (Apr.2015-Mar.2018)	Major investments
Automobile & Transportation System-related	250.0	380.0	 Construction equipment rental business in the U.S. Aircraft engine leasing business Automotive forged parts manufacturing business in Europe
Lifestyle & Information service	210.0	190.0	 Real estate business in Japan and overseas Capital investments in ICT businesses in Japan Additional investment in telecommunications business in Myanmar
Infrastructure	150.0	140.0	 Off-shore wind power generation business in Europe Water concession business in Brazil Biomass power generation business in Japan
Food & Agriculture	110.0	100.0	Produce marketer and distributor in Ireland (Fyffes)Agricultural input & service business in Brazil
Mineral Resources & Energy related (excl. upstream interests)	30.0	50.0	•Manganese alloy manufacturing and sales business in Malaysia
Mineral Resources Upstream Interests	140.0	140.0	•Nickel project in Madagascar
Total	890.0	1,000.0	

^{*} Announced in May, 2017

14. Summary of Consolidated Statements of Comprehensive Income



(Unit: Billions of yen)	FY2016 Results (Apr.2016-Mar.2017)	FY2017 Results (Apr.2017-Mar.2018)	change %		Summary of FY2017				
P	2.007.0	4.007.0			«Gross profit»				
Revenues	3,997.0	4,827.3	+830.3	21%	·Impact of higher mineral resources prices				
Gross profit	842.7	956.5	+113.8	14%	•Tubular products business in North America:Recovery in earnings				
Selling, general and administrative expenses	-693.8	-731.6	-37.9	-5%	·Robust performance in construction equipment				
(Provision for doubtful receivables, included in the above)	(-2.3)	(-0.6)	(+1.7)	(75%)	rental business and sales & marketing business • Large-scale EPC projects : Progress in construction				
Interest expense,	, ,	, ,	, ,	,	·Stable performance in Real estate business				
net of interest income	-1.7	-5.8	-4 .0	-234%	·Impact of Yen's depreciation, approx.+14.0				
Dividends	9.4	10.7	+1.3	14%	«Share of profit (loss) of investments				
Share of profit (loss) of investments	83.5	149.7	+66.3	79%	accounted for using the equity method»				
accounted for using the equity method Gain (loss) on securities					Impact of higher mineral resources pricesLeasing business: Stable				
and other investments, net	12.9	27.8	+14.9	116%	· Aluminium smelting business in Malaysia : Stable				
Gain (loss) on property, plant and equipment, net	-19.7	-4.4	+15.3	78%	• Posted impairment loss (FY2017:Indonesian commercial bank, FY2016:Copper and				
Other, net	-20.1	9.4	+29.6	_	molybdenum mining business in Chile), etc				
			+199.2	93%	«Gain (loss) on securities and other investments, net				
Profit (loss) before tax	213.1	412.3			/Gain (loss) on property, plant and equipment, net /Other, net» •One-off profits in asset replacement in FY2017, etc •Tax provisions in Silver-zinc-lead mining project in Bolivia				
Income tax expense	-25.9	-78.4	-52.5	-203%					
Profit (loss) for the year	187.2	333.9	+146.7	78%					
Profit (loss) for the year attributable to:					in FY2016 • Posted impairment loss in FY2016 (Ship business, Edgen group, etc), etc «Income tax expense» • Impact of U.S. tax reform in FY2017				
Owners of the parent	170.9	308.5	+137.6	81%					
Non-controlling interests	16.3	25.4	+9.1	56%					
Basic profit *	193.1	308.7	+115.6	60%	• Tax effects on impairment losses posted in the past in FY2016				
Comprehensive income (Owners of the parent)	169.7	256.3	+86.6	51%	FY2016 FY2017 change change(%)				

^{*} Basic profit = (Gross profit + Selling, general and administrative expenses(excluding provision for doubtful receivables)+ Interest expense, net of interest income + Dividends)
×(1-Tax rate) + Share of profit (loss) of investments accounted for using the equity method

15. Summary of Consolidated Statements of Cash Flows



(Unit: Billions of yen)	FY2016 Results (Apr.2016-Mar.2017)	FY2017 Results (Apr.2017-Mar.2018)	change	Summary of FY2017
Net cash provided by operating activities	345.8	295.3	-50.5	«Net cash provided by operating activities» •Core businesses generated cash steadily
Basic profit cash flow*1	210.6	273.9	+63.2	• Dividend from investments accounted for using the equity method, such as J:COM, Shop Channel, etc.
(Dividend from investments accounted for using the equity method, included in the above)	(101.0)	(114.9)	(+13.9)	•Increase in working capital
Depreciation and amortization*1	114.3	118.9	+4.6	«Net cash used in investing activities» • Property, plant, equipment and other assets, net
Others (increase/decrease of working capital etc.)	20.9	-97.5	-118.4	-Constructing biomass power plants and solar farms in Japan -Capital investment by SCSK
Net cash used in investing activities	-180.7	-155.8	+24.9	-Partial sale of office buildings in the U.S. etc.
Property, plant, equipment and other assets, net	-105.3	-87.1	+18.2	Marketable securities and investment, net Participation of a generic pharmaceutical business in the U.S. Participation in water concession business in Brazil
Marketable securities and investment, net	-112.1	-104.2	+7.9	-Additional investment in telecommunications business in Myanmar -Sold a part of listed shares etc.
Loan receivables, net	36.8	35.5	-1.3	·Loan receivables, net
Free Cash Flows	165.1	139.5	-25.6	- Sale of all shares in an automotive finance business in Europe etc.
Net cash used in financing activities	-254.4	-229.6	+24.8	

*1 Segment Information (Global Basis^{*2})

(billion yen)	Basi	c profit cash f	low	Depreciation and amortization		
(binori yeri)	FY2016	FY2017	change	FY2016	FY2017	change
Metal Products	6.2	23.9	+17.7	13.5	13.0	-0.5
Transportation & Construction Systems	29.3	37.3	+8.0	42.4	42.5	+0.0
Environment & Infrastructure	16.6	26.6	+10.0	4.4	5.2	+0.8
Media, ICT, Lifestyle Related Goods & Services	69.6	93.0	+23.4	24.7	28.6	+3.9
Mineral Resources, Energy, Chemical & Electronics	77.6	84.6	+6.9	21.2	20.2	-1.0
Segment total	199.4	265.4	+66.0	106.3	109.6	+3.2
Corporate and Eliminations	11.3	8.5	-2.8	8.0	9.4	+1.4
Consolidated	210.6	273.9	+63.2	114.3	118.9	+4.6

^{*2} Global basis, including operations in Overseas Subsidiaries and Branches segment (reference)

16. Summary of Consolidated Statements of Financial Position



(Unit: Billions of yen)	FY2016 Results (as of Mar.31,2017)	FY2017 (Results) (as of Mar.31,2018)	Change	Summary of FY2017					
Assets	7,761.8	7,770.6	+8.8	■ Summary					
Current Assets	3,321.2	3,477.3	+156.1	○Total Assets: 7,770.6 billion yen (increased by 8.8 billion yen from the end of Mar, 2017)					
Cash and cash equivalents	776.5	667.2	-109.3	•Increase in Accounts receivable and Inventories					
Trade and other receivables	1,206.4	1,266.8	+60.4	(excluding translation adjustments) • Decrease caused by Yen's Appreciation - 140.0					
Inventories	830.9	877.8	+46.9	• Allocation to Assets held for sale (US Tire Business) etc.					
Assets held for sale	-	247.7	+247.7	○Shareholders' Equity: 2,558.2 billion yen (increased by 191.7 billion yen from the end of Mar, 2017)					
Other current assets	253.2	196.8	-56.4	•Profit for FY2017 +308.5 •Dividend -66.2 etc.					
Non-current Assets	4,440.6	4,293.3	-147.3	«Inventories»					
Investments accounted for using the equity method	1,870.9	1,994.4	+123.4	 Increase: Tubular Products, Real Estate, Precious Metal, etc. Decrease: Allocation to Asset held for sale etc. «Investments accounted for using the equity method» Participation of a generic pharmaceutical business in the U.S., Participation in water concession business in Brazil, Additional investment in telecommunications business 					
Trade and other receivables	472.5	381.1	-91.3						
Tangible fixed assets / intangible assets	1,153.3	1,014.7	-138.5						
Liabilities (Current / Non-current)	5,274.8	5,076.3	-198.5	in Myanmar, etc. «Trade and other receivables (non-current) » • Collection of Lease Receivables, Sale of all shares in an automotive					
Trade and other payables	1,150.4	1,142.8	-7.6	finance business in Europe, etc.					
Interest bearing liabilities (gross)	3,418.3	3,203.9	-214.4	«Tangible fixed assets/intangible assets»• Allocation to Asset held for sale etc.					
(net)	2,627.9	2,521.5	-106.4	«Shareholders' Equity»					
Equity	2,487.0	2,694.3	+207.3	 •Retained Earnings + 250.7 (1,828.0←1,577.3) •Exchange difference on translating foreign operation: 					
Shareholders' Equity	2,366.5	2,558.2	+191.7	-77.0 (80.6←157.6) •Financial assets measured at fair value through other comprehensive income +16.8 (189.8←173.0)					
Shareholders' Equity Ratio	30.5%	32.9%	+2.4pt						
D/E ratio (Net)	1.1	1.0	+0.1pt	FY2016 FY2017 Change Change% Exchange Rate (Yen/US\$) 112.19 106.24 -5.95 -5.3%					

^{*} Shareholders' Equity is the "Equity attributable to owners of the parent" shown in the Consolidated Statements of Financial Position