

IR Supplemental Material

Consolidated Annual Results for FY2017

(Year ended March 31, 2018)

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May 8, 2018

Sumitomo Corporation

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results

Sumitomo Corporation

[Global basis by Segment]

Unit: billions of yen (rounded to the nearest 100 million)

	New Segment ^{*1}	Shares in equity (as of Mar. 31, 2018) (%)	Main Business	Equity in earnings		
				FY2016 Results	FY2017 Results	FY2018 Forecasts
Metal Products						
Aluminium smelting business in Malaysia		20.00	Aluminium smelting business in Malaysia	2.1	3.2	2.0
Sumisho Metalex Corporation		100.00	Sale of non-ferrous metal products, materials for home heat solution	0.9	0.8	1.4
Edgen Group ^{*2}		100.00	Global distributor of metal and tubular products for energy industry	(5.8)	0.2	1.0
ERYNGIUM Ltd.		100.00	Manufacturing, processing and distribution of speciality metals for OCTG market	(1.7)	(2.1)	(0.1)
Transportation & Construction Systems						
Sumitomo Mitsui Finance and Leasing Company, Limited		40.00	Finance & Lease	28.1	34.8	23.6
Automotive Financing Business in Indonesia		-	Car & Motorcycle finance in Indonesia	2.6	4.5	5.4
Sumitomo Mitsui Auto Service Company, Limited		46.00	Leasing of motor vehicles	4.8	3.8	4.4
TBC Corporation ^{*3}		100.00	Retail and wholesale of tires in the U.S.	0.2	2.1	-
Sumisho Machinery Trade Corporation		100.00	Trading of automobiles, construction equipment, machinery and equipment	1.4	1.9	0.8
PT. Bank Tabungan Pensiunan Nasional Tbk ^{*2,3}		20.33	Investment in Indonesian commercial bank	2.9	(13.0)	-
Environment & Infrastructure						
Sumisho Global Logistics Co., Ltd.	Infrastructure	100.00	Global logistics provider	1.8	2.6	2.3
Summit Southern Cross Power Holdings Pty Ltd	Infrastructure	100.00	Development, ownership and management of power plant in Australia	1.5	2.0	0.9
Media, ICT, Lifestyle Related Goods & Services						
Jupiter Telecommunications Co., Ltd.	Media & ICT	50.00	Operation of multiple cable TV systems (MSO) and channels (MCO)	34.9	35.6	34.0
SCSK Corporation	Media & ICT	50.76	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales	12.1	22.6	12.5
Jupiter Shop Channel Co., Ltd.	Media & ICT	45.00	Operation of TV shopping channel	8.5	8.8	8.3
Summit, Inc.	Living Related & Real Estate	100.00	Supermarket chain	3.6	4.7	4.4
T-Gaia Corporation	Media & ICT	41.89	Sale of cellular phones and fixed-line telecommunication services	4.2	4.2	4.3
SC Foods Co., Ltd.	Living Related & Real Estate	100.00	Import, development, and sale of foodstuffs	1.4	2.8	2.6
TOMOD'S Inc.	Living Related & Real Estate	100.00	Drug store chain	1.3	1.6	1.7
Summit Forests New Zealand	Living Related & Real Estate	100.00	Holding forest assets, Finance, Harvesting logs, Sales, Planting, Silviculture	0.8	1.1	1.1
S.C.Cement Co., Ltd.	Living Related & Real Estate	100.00	Sale of cement, ready-mixed concrete, and concrete products	0.9	1.0	1.0
Sumisho Realty Management Co., Ltd.	Living Related & Real Estate	100.00	Asset management business of real estate	0.7	0.8	1.0
Fyffes Limited	Living Related & Real Estate	100.00	Fresh produce production and wholesale business operator in Europe and the Americas	-	0.1	2.2
Grain business companies in Australia	Living Related & Real Estate	100.00	Grain accumulation and investment in grain storage and export terminal operating business	(0.3)	0.1	0.2
Sumifru Singapore Pte.Ltd. ^{*4}	Living Related & Real Estate	49.00	Production and marketing of fresh fruit	(0.8)	(1.6)	0.7
Mineral Resources, Energy, Chemical & Electronics						
Silver, zinc and lead business companies in Bolivia		100.00	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia	1.1	27.8	18.8
Oresteel Investments (Proprietary) Limited		49.00	Investment in Assmang iron ore and manganese mine in South Africa	6.3	15.4	14.5
Companies related to coal business in Australia		-	Investment in coal mines in Australia	12.7	10.1	13.7
SC Minerals America, Inc.		100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile	2.9	4.4	4.9
Iron ore mining business in Brazil		-	Iron ore mining business in Brazil	1.6	3.7	1.4
Sumitronics group ^{*5}		-	Electronics manufacturing service and trading of electronics materials	3.0	3.1	3.9
Sumitomo Shoji Chemicals Co., Ltd.		100.00	Sale and trade of chemicals and plastics	1.9	2.6	3.1
LNG Japan Corporation		50.00	Trading of LNG, investment and financing related to LNG business	1.7	2.3	2.3
SMM Cerro Verde Netherlands B.V.		20.00	Investment in the Cerro Verde copper mine in Peru	1.4	1.5	2.8
Companies with oil field interests in the North Sea		-	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	1.9	0.9	1.4
Pacific Summit Energy LLC ^{*3}		100.00	Trading of natural gas and electric power in the U.S.	1.1	0.4	-
Summit Rural Western Australia Pty. Ltd.		100.00	Import of fertilizer materials and sale of chemical fertilizers in Western Australia	0.8	0.4	0.5
Shale gas business in the U.S.		100.00	Exploration, development, production, sale of and investment in natural gas in the U.S.	(1.3)	0.2	(0.1)
Copper and molybdenum mining business in Chile ^{*2}		-	Investment in and financing of the Sierra Gorda copper mine in Chile	(38.3)	(0.8)	(1.1)
Nickel mining and refining business in Madagascar ^{*2}		-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(17.4)	(14.1)	(9.8)

Notes)

(*) Shares in equity and equity in earnings for companies are the percentage shares and equity amounts company-wide including other segments(Global basis).

(*1) On April 1, 2018, having strategically reviewed our five business units from the perspective of business fields and functions, we restructured them to six.

(*2) The impairment losses included in FY2017 Results: PT. Bank Tabungan Pensiunan Nasional Tbk -15.1 (billions of yen)

The impairment losses included in FY2016 Results: Edgen Group -2.5, Nickel mining and refining business in Madagascar -4.8, Copper and molybdenum mining business in Chile -33.6 (billions of yen)

(*3) We refrain from disclosing forecasts of FY2018.

(*4) We changed the name from "Banana business company" to "Sumifru Singapore Pte. Ltd."from the fourth quarter of FY2016.

(*5) From the first quarter of FY2017, equity in earnings of Sumitronics Taiwan Co.,Ltd. is included. FY2016 results is in the same manner.

Performance Overview

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Exposure of Upstream Mineral Resources & Energy Business

1 Metal Products



【FY17 Result^[Note] : 32.4 billion yen]
(30.6 billion yen increase from FY16)

- **Steel sheets**
Overseas steel service centers : stable
- **Non-ferrous metals**
Aluminium smelting business in Malaysia : stable
- **Tubular products**
Recovery in earnings of tubular products business in North America
- One-off profit from asset replacement
- Impact of U.S. tax reform : approx. +6 billion yen

【Investment & Replacement in FY17】

- Increased the stake in Malaysia coil center business company and made it a wholly-owned subsidiary (Dec. 2017)
- Sold a partial share of Taiwan coil center business company (Dec. 2017)
- Acquired all shares of U.S. based oil country tubular goods (OCTG) distributor (Mar. 2018)

	FY16 Results	FY17 Results			
(unit: billions of yen)					
Global Basis ^[Note]					
Profit for the year attributable to owners of the parent	1.8	32.4			
		1Q	2Q	3Q	4Q
		8.0	10.0	10.7	3.7
Segment Basis					
Gross profit	67.4	66.8			
Share of profit of Investments accounted for using the equity method	5.8	7.1			
Profit for the year attributable to owners of the parent	10.0	20.2			
		1Q	2Q	3Q	4Q
		5.6	7.7	5.1	1.8
Basic profit	11.8	17.0			
Total assets	676.1	663.5			

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)	
	FY16 Results	FY17 Results
• Aluminium smelting business in Malaysia :	2.1	3.2
• Sumisho Mrtalex Corporation :	0.9	0.8
• Edgen Group :	-5.8	0.2
• ERYNGIUM Ltd. :	-1.7	-2.1

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

2 Transportation & Construction Systems

【FY17 Result^[Note] : 72.3 billion yen】

(16.0 billion yen increase from FY16)

- **Ships, Aerospace and Railway car**
Leasing business : stable, One-off profit from reorganization
Ship business : shipping market is bottoming out
- **Automobile**
Automotive financing business in Indonesia : stable
Distribution & sales business :
continued sluggish performance in emerging countries
Posted impairment loss in PT. Bank Tabungan Pensiunan Nasional Tbk (BTPN)
- **Construction equipment**
Rental business and sales & marketing business : robust
Impact of U.S. tax reform : approx. +13.0 billion yen

【Investment & Replacement in FY17】

- Participation of Sumitomo Precision Products Co., Ltd. (May. 2017)
- Participation of an automotive distribution & sales business in Bulgaria (Dec. 2017)
- Participation and alliance of mobility service related businesses
- Assets increase in leasing business and rental business
- Sold all shares in an automotive finance business in Europe (Sep. 2017)
- Capital reorganization of TBC (tire distribution business in North America) with Michelin (100%→50%) (Apr. 2018)

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

(unit: billions of yen)	FY16 Results	FY17 Results			
Global Basis^[Note]					
Profit for the year attributable to owners of the parent	56.3	72.3			
		1Q	2Q	3Q	4Q
		15.7	19.5	30.7	6.3
Segment Basis					
Gross profit	131.2	80.0			
Share of profit of Investments accounted for using the equity method	43.1	40.3			
Profit for the year attributable to owners of the parent	46.9	48.2			
		1Q	2Q	3Q	4Q
		12.2	14.4	13.5	8.1
Basic profit	50.1	47.8			
Total assets	1,471.9	1,343.7			

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)	
	FY16 Results	FY17 Results
• Sumitomo Mitsui Finance and Leasing Company, Limited (SMFL)* :	28.1	34.8
• Automotive Financing Business in Indonesia :	2.6	4.5
• Sumitomo Mitsui Auto Service Company, Limited :	4.8	3.8
• TBC Corporation :	0.2	2.1
• Sumisho Machinery Trade Corporation* :	1.4	1.9
• PT. Bank Tabungan Pensiunan Nasional Tbk (BTPN)* :	2.9	-13.0

* Equity in earnings for companies marked with an asterisk are equity amounts company-wide including other segments. The percentage of this segment/companywide of each company is as follows: SMFL:35/40, BTPN:17.79/20.33, Sumisho Machinery Trade Corporation: 60/100

3 Environment & Infrastructure

【FY17 Result^[Note] : 37.3 billion yen】

(8.2 billion yen increase from FY16)

- Power infrastructure business (overseas):
IPP/IWPP business : stable
Large-scale EPC* projects : progress in construction
 - One-off profit from renewable energy power generation business
 - One-off profit from overseas IPP business in FY16
 - Impact of U.S. tax reform : approx. +1.0 billion yen
- *EPC: Engineering, Procurement & Construction

【Investment & Replacement in FY17】

- Participated in water concession business in Brazil (Apr. 2017)
- Completed construction of biomass and solar power plants in Japan (Aichi prefecture, Jun. 2017 and Fukushima prefecture, Mar. 2018, respectively)
- Constructing biomass and solar power plants in Japan (Yamagata and Fukushima prefecture, respectively)
- Constructing offshore wind farms in UK
- Constructing ultra-supercritical coal-fired power plant in Indonesia and combined cycle power plant in Ghana

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

(unit: billions of yen)	FY16 Results	FY17 Results			
Global Basis^[Note]					
Profit for the year attributable to owners of the parent	29.1	37.3			
		1Q	2Q	3Q	4Q
		10.6	10.0	7.8	9.0
Segment Basis					
Gross profit	55.0	71.1			
Share of profit of Investments accounted for using the equity method	9.2	12.9			
Profit for the year attributable to owners of the parent	23.0	28.4			
		1Q	2Q	3Q	4Q
		5.9	8.1	8.0	6.3
Basic profit	15.4	29.9			
Total assets	666.3	717.3			

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)	
	FY16 Results	2017 Results
• Sumisho Global Logistics Co., Ltd. :	1.8	2.6
• Summit Southern Cross Power Holdings Pty Ltd :	1.5	2.0

【 FY17 Result^[Note] : 93.5 billion yen 】

(16.5 billion yen increase from FY16)

- Domestic major group companies and real estate business : stable
- One-off profit from asset replacement
- Impact of U.S. tax reform : approx. +2.0 billion yen

【Investment & Replacement in FY17】

- Additional investment in telecommunications business in Myanmar (Apr., Jul. 2017)
- Acquired stake in Canadian wood pellet manufacturer (Jul. 2017)
- Investment in Indonesian condominium development/sales projects (Dec. 2017, March. 2018)
- Investment in Indian condominium development/sales project (Feb. 2018)
- Sold office buildings in the U.S. (Jun. 2017)
- Sold domestic real estates
- Sold QUO CARD Co., Ltd. by SCSK Corporation to T-Gaia Corporation (Dec. 2017)

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

	FY16 Results	FY17 Results			
(unit: billions of yen)					
Global Basis^[Note]					
Profit for the year attributable to owners of the parent	77.0	93.5			
		1Q	2Q	3Q	4Q
		23.5	21.6	29.5	18.9
Segment Basis					
Gross profit	257.0	276.5			
Share of profit of Investments accounted for using the equity method	58.7	51.0			
Profit for the year attributable to owners of the parent	77.6	86.6			
		1Q	2Q	3Q	4Q
		21.2	21.6	25.7	18.2
Basic profit	88.1	84.7			
Total assets	1,909.3	1,888.8			

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)	
	FY16 Results	FY17 Results
• Jupiter Telecommunications Co., Ltd. :	34.9	35.6
• SCSK Corporation :	12.1	22.6
• Jupiter Shop Channel Co., Ltd. :	8.5	8.8
• Summit, Inc. :	3.6	4.7
• T-Gaia Corporation :	4.2	4.2
• SC Foods Co., Ltd. :	1.4	2.8
• TOMOD'S Inc. :	1.3	1.6
• SUMMIT FORESTS NEW ZEALAND LIMITED :	0.8	1.1
• S.C.Cement Co., Ltd. :	0.9	1.0
• Sumisho Realty Management Co., Ltd. :	0.7	0.8
• Fyffes Limited ¹ :	-	0.1
• Grain business companies in Australia :	-0.3	0.1
• Sumifru Singapore Pte. Ltd. ² :	-0.8	-1.6

* 1 We started to disclose the equity in earnings from this quarter due to the completion of Purchase Price Allocation after the acquisition.

* 2 We changed the name from "Banana business company" to "Sumifru Singapore Pte. Ltd."

【 FY17 Result^[Note] : 78.5 billion yen 】

(85.1 billion yen increase from FY16)

- **Mineral Resources & Energy**
Copper and molybdenum mining business in Chile: impairment loss posted in FY16
Silver, zinc and lead mining business in Bolivia : tax provisions posted in FY16, increase in price and volume
Iron ore mining projects in South Africa and Brazil : higher prices
- **Chemical & Electronics**
Major group companies : stable
Agriculture related business : stable
- Impact of U.S. tax reform : minor impact

【Investment & Replacement in FY17】

- Increase of shares in cosmetic ingredient and distribution business in Brazil (Jun. 2017)
- Making strategic investment in animal health pharmaceutical company in the U.S. (Sep. 2017)
- Acquisition of new shares in Nileworks, agriculture drone company (Oct. 2017)
- Increase of shares in Nickel mining and refining business in Madagascar (32.5%→47.7%) (Jan. 2018)
- Participation of a generic pharmaceutical business in the U.S. (Jan. 2018)
- Acquisition of new shares in Petgo, e-commerce business related to pet accessories (Feb. 2018)

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

	FY16 Results	FY17 Results			
(unit: billions of yen)					
Global Basis^[Note]					
Profit for the year attributable to owners of the parent	-6.6	78.5			
		1Q	2Q	3Q	4Q
		17.7	13.9	21.9	25.1
Segment Basis					
Gross profit	117.9	146.7			
Share of profit of Investments accounted for using the equity method	-46.0	25.6			
Profit for the year attributable to owners of the parent	-17.2	62.0			
		1Q	2Q	3Q	4Q
		15.1	11.5	16.6	18.8
Basic profit	-6.0	84.6			
Total assets	1,333.6	1,379.2			

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)	
	2016 Results	2017 Results
• Silver, zinc and lead business companies in Bolivia :	1.1	27.8
• Oresteel Investments (Proprietary) Limited :	6.3	15.4
• Companies related to coal business in Australia :	12.7	10.1
• SC Minerals America, Inc. :	2.9	4.4
• Iron ore mining business in Brazil :	1.6	3.7
• Sumitronics group* :	3.0	3.1
• Sumitomo Shoji Chemicals Co., Ltd. :	1.9	2.6
• LNG Japan Corporation :	1.7	2.3
• SMM Cerro Verde Netherlands B.V. :	1.4	1.5
• Companies with oil field interests in the North Sea :	1.9	0.9
• Pacific Summit Energy LLC :	1.1	0.4
• Summit Rural Western Australia Pty. Ltd. :	0.8	0.4
• Shale gas business in the U.S. :	-1.3	0.2
• Copper and molybdenum mining business in Chile :	-38.3	-0.8
• Nickel mining and refining business in Madagascar :	-17.4	-14.1

* From the first quarter of FY2017, equity in earnings of Sumitronics Taiwan Co., Ltd is included. FY2016 results is in the same manner.

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY16 Results	FY17 Results					FY18 Forecasts	Sensitivity to net income (annual base, excluding prices hedge, as of May 2018)
			1Q	2Q	3Q	4Q	Annual		
Coking Coal	Equity share of shipping Volume[mil MT]	1.8	0.3	0.4	0.3	0.3	1.2	1.2	¥80 mil (US\$1/MT)
	Prices[US\$/MT] ^{*1}	165	194	170	192	237	198	190	
Thermal Coal	Equity share of shipping Volume[mil MT]	5.2	1.0	1.3	1.3	1.3	4.9	5.3	¥350 mil (US\$1/MT)
	Prices[US\$/MT] ^{*2}	74	80	94	98	103	94	86	
Iron Ore^{*3}	Equity share of shipping Volume[mil MT]	3.9	0.2	1.8	0.4	2.1	4.6	5.2	¥360 mil (US\$1/MT)
	Prices[US\$/MT]	59	86	63	71	66	71	65	
Manganese Ore^{*3}	Equity share of shipping Volume[mil MT]	0.5	-	0.3	-	0.3	0.6	0.6	¥40 mil (US\$1/MT)
	Prices[US\$/MT]	202	237	249	271	283	260	289	
Copper	Equity share of Production[KMT]	59	14	15	15	14	57	56	¥430 mil (US\$100/MT)
	Prices[US\$/MT]	4,863	5,834	5,663	6,347	6,808	6,163	6,482	

Note) *1 Prices are general market price.

*2 Changed the reference prices from FY17 year end announcement

*3 The shipping volume of iron ore and manganese ore of Oresteel Investments are recognized semi-annually (in the second and fourth quarter).

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY16 Results	FY17 Results					FY18 Forecasts	Sensitivity to net income (annual base, excluding prices hedge, as of May 2018)
			1Q	2Q	3Q	4Q	Annual		
Silver	Equity share of Production[mil toz]	13.4	3.0	2.9	3.5	3.4	12.8	13.6	¥500 mil (US\$1/toz)
	Prices[US\$/toz]	17.8	17.2	16.8	16.7	16.8	16.9	16.0	
Zinc	Equity share of Production[KMT]	227	56	61	61	48	226	217	¥700 mil (US\$100/MT)
	Prices[US\$/MT]	2,367	2,596	2,963	3,234	3,421	2,931	3,100	
Lead	Equity share of Production[KMT]	60	18	20	21	17	76	54	¥200 mil (US\$100/MT)
	Prices[US\$/MT]	2,005	2,161	2,334	2,494	2,523	2,330	2,300	
Nickel	Equity share of Production[KMT] ^{*4}	13.2	2.8	2.6	3.0	2.7	11.1	22.8	¥5.5 bil (US\$1/lb)
	Prices[US\$/lb]	4.55	4.18	4.78	5.25	6.02	5.06	5.52	
Crude Oil,Gas (North Sea)	Equity share of Production[mil boe]	2.9	0.7	0.8	0.5	0.6	2.6	2.3	¥50 mil (US\$1/bbl)
	Prices[US\$/bbl,Brent]	44	54	50	52	62	54	60	
LNG	Equity share of Production[KMT]	350	80	70	90	90	330	340	-

Note) *4 It is reflected increase of share in Nickel mining and refining business in Madagascar (32.5%→47.7%) from Jan. 2018.

(The timing of sponsor structural change was revised from Dec 2017 to Jan 2018. The equity share of production amount in 3Q is changed as [3.5→3.0].)

Exposure of Upstream Mineral Resources & Energy Business

(Unit: Billions of yen)

	As of Mar.31, 2017	As of Mar.31, 2018
Coking/Thermal Coal	90.0	90.0
Iron Ore	80.0	80.0
Copper	120.0	110.0
Silver, Zinc, Lead	110.0	100.0
Nickel	190.0	180.0
Crude Oil, Gas, LNG	80.0	80.0
Total	670.0	650.0

<Reasons of differences>

Decrease due to foreign exchange

* The amount of exposure is the total of investment, loan and guarantee.

Quarterly Trend for Profit for the year attributable to owners of the parent by Segment

Sumitomo Corporation

Unit: Billions of yen

Global basis * ¹	FY2016					FY2017				
	Q1	Q2	Q3	Q4	Cumulative Results	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	2.0	(0.1)	3.1	(3.3)	1.8	8.0	10.0	10.7	3.7	32.4
Transportation & Construction Systems	9.0	14.0	16.7	16.6	56.3	15.7	19.5	30.7	6.3	72.3
Environment & Infrastructure	4.4	5.9	13.4	5.4	29.1	10.6	10.0	7.8	9.0	37.3
Media, ICT, Lifestyle Related Goods & Services	15.2	16.9	24.1	20.8	77.0	23.5	21.6	29.5	18.9	93.5
Mineral Resources, Energy, Chemical & Electronics	(12.0)	(0.7)	(13.4)	19.4	(6.6)	17.7	13.9	21.9	25.1	78.5
Total	18.6	36.1	43.9	59.1	157.6	75.5	74.9	100.6	63.0	314.0
Corporate and Eliminations	4.1	7.0	1.9	0.3	13.3	2.7	2.2	(3.0)	(7.4)	(5.4)
Consolidated	22.7	43.1	45.7	59.4	170.9	78.2	77.1	97.6	55.6	308.5

Mineral resources business* ²	(18.1)	(3.0)	(16.1)	14.4	(22.7)	11.2	9.7	18.4	20.7	60.0
Non-mineral resources business	40.8	46.1	61.8	44.9	193.6	67.1	67.3	79.1	35.0	248.5

*1 Global basis, including operations in Overseas Subsidiaries and Branches segment (reference).

*2 Mineral resources business is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

Operating Segment basis	FY2016					FY2017				
	Q1	Q2	Q3	Q4	Cumulative Results	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	2.1	2.0	3.8	2.0	10.0	5.6	7.7	5.1	1.8	20.2
Transportation & Construction Systems	7.4	10.9	13.2	15.4	46.9	12.2	14.4	13.5	8.1	48.2
Environment & Infrastructure	2.8	4.5	11.3	4.4	23.0	5.9	8.1	8.0	6.3	28.4
Media, ICT, Lifestyle Related Goods & Services	15.5	16.9	24.2	21.0	77.6	21.2	21.6	25.7	18.2	86.6
Mineral Resources, Energy, Chemical & Electronics	(12.9)	(2.3)	(19.0)	17.0	(17.2)	15.1	11.5	16.6	18.8	62.0
Overseas Subsidiaries and Branches	3.9	4.8	11.2	0.1	20.0	16.1	14.1	28.5	12.8	71.6
Total	18.8	36.8	44.7	59.8	160.2	76.0	77.4	97.5	66.0	316.9
Corporate and Eliminations	3.9	6.3	1.0	(0.5)	10.7	2.2	(0.4)	0.1	(10.4)	(8.4)
Consolidated	22.7	43.1	45.7	59.4	170.9	78.2	77.1	97.6	55.6	308.5

Supplemental materials by segment

Sumitomo Corporation

Unit: Billions of yen (rounded to the nearest 100 million yen)

Global basis* ¹	FY2017 Results	FY2016 Results	Increase/ (decrease)
Media, ICT, Lifestyle Related Goods & Services			
Profit for the year attributable to owners of the parent	93.5	77.0	16.5
Media and ICT* ²	53.3	43.2	10.2
Lifestyle & Retail Business Division	10.6	12.9	(2.3)
Food & Agriculture Business Division	0.8	(2.6)	3.4
Materials, Supplies & Real Estate Division	28.7	23.5	5.2
Mineral Resources, Energy, Chemical & Electronics			
Profit for the year attributable to owners of the parent	78.5	(6.6)	85.1
Mineral Resources and Energy* ³	60.0	(22.7)	82.8
Chemical and Electronics* ⁴	18.5	16.1	2.4
Operating Segment basis			
Media, ICT, Lifestyle Related Goods & Services			
Gross profit	276.5	257.0	19.5
Media and ICT* ²	83.4	83.9	(0.5)
Lifestyle & Retail Business Division	116.1	116.9	(0.9)
Food & Agriculture Business Division	34.0	17.8	16.3
Materials, Supplies & Real Estate Division	43.9	39.2	4.7
Profit for the year attributable to owners of the parent	86.6	77.6	9.1
Media and ICT* ²	51.8	42.8	9.0
Lifestyle & Retail Business Division	10.8	13.2	(2.4)
Food & Agriculture Business Division	0.9	(1.9)	2.7
Materials, Supplies & Real Estate Division	23.2	23.4	(0.3)
Total assets (as of March 31)	1,888.8	1,909.3	(20.5)
Media and ICT* ²	741.7	833.9	(92.2)
Lifestyle & Retail Business Division	257.3	251.6	5.7
Food & Agriculture Business Division	317.9	302.8	15.1
Materials, Supplies & Real Estate Division	573.3	522.3	51.1
Mineral Resources, Energy, Chemical & Electronics			
Gross profit	146.7	117.9	28.9
Mineral Resources and Energy* ³	91.1	65.3	25.9
Chemical and Electronics* ⁴	55.6	52.6	3.0
Profit for the year attributable to owners of the parent	62.0	(17.2)	79.2
Mineral Resources and Energy* ³	49.8	(28.7)	78.5
Chemical and Electronics* ⁴	12.2	11.5	0.7
Total assets (as of March 31)	1,379.2	1,333.6	45.6
Mineral Resources and Energy* ³	1,051.9	1,037.5	14.4
Chemical and Electronics* ⁴	327.3	296.2	31.1

*1 Global basis, including operations in Overseas Subsidiaries and Branches segment (reference).

*2 Media and ICT is a sum of Media Division and ICT Business Division.

*3 Mineral Resources and Energy is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

*4 Chemical and Electronics is a sum of Basic Chemicals & Electronics Division and Life Science Division.

FY2017 Results of Cash flow (supplement)

(Year ended March 31, 2018)

Sumitomo Corporation

1. Breakdown of Net cash provided by operating activities

(Unit: Billions of yen)	FY2016 (Apr., 2016 - Mar., 2017)	FY2017 (Apr., 2017 - Mar., 2018)	Increase / (decrease)
Net cash provided by operating activities	+ 345.8	+ 295.3	(50.5)
Basic profit cash flow	+ 210.6	+ 273.9	+ 63.2
Basic profit	+ 193.1	+ 308.7	+ 115.6
Share of (profit) loss of investments accounted for using the equity method	(83.5)	(149.7)	(66.3)
Dividend from investments accounted for using the equity method	+ 101.0	+ 114.9	+ 13.9
Depreciation and amortization	+ 114.3	+ 118.9	+ 4.6
Others (Increase / decrease in working capital etc.)	+ 20.9	(97.5)	(118.4)

2. Progress of Cash flow plans

(Unit: Billions of yen)	Two-year total (Apr., 2015 - Mar., 2017)	FY2017 (Apr., 2017 - Mar., 2018)	Cumulative total (Apr., 2015 - Mar., 2018)	BBBO2017 Revised plan * (three-year total) (FY2015 - FY2017)
Basic profit cash flow	+ 415.0	+ 273.9	+ 688.8	+ 650
Depreciation and amortization	+ 239.3	+ 118.9	+ 358.2	+ 350
Asset replacement	approx. + 410.0	approx. + 180.0	approx. + 590.0	+ 600
Others	approx. + 220.0	approx. (150.0)	approx. + 70.0	+ 100
Cash-in Total	approx. + 1,280.0	approx. + 420.0	approx. + 1,710.0	+ 1,700
Investment & Loan	approx. (610.0)	approx. (280.0)	approx. (890.0)	~ (1,000)
Additional and replacement investment to existing projects	approx. (360.0)	approx. (130.0)	approx. (490.0)	(600)
New investment	approx. (250.0)	approx. (150.0)	approx. (400.0)	~ (400)
Free cash flow	+ 679.4	+ 139.5	+ 818.9	+ 700 ~
Dividend	(124.8)	(66.2)	(191.0)	(200)
Free cash flow (post-dividend)	+ 554.6	+ 73.3	+ 627.9	+ 500

* The plans of three-year total were revised in Nov., 2017.

Historical Data(1) P/L, C/S

(Billions of yen)	U.S.GAAP					IFRS				
	GG Plan	FOCUS'10			<i>f(x)</i>	BBBO2014		BBBO2017		
	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017
Revenues	3,511.6	2,884.2	3,100.2	3,261.0	3,016.2	3,317.4	3,762.2	4,010.8	3,997.0	4,827.3
Gross profit	935.2	779.5	864.0	918.8	827.0	894.4	952.9	894.1	842.7	956.5
Selling, general and administrative expenses	(654.4)	(639.2)	(660.7)	(686.4)	(657.1)	(706.4)	(755.2)	(762.7)	(693.8)	(731.6)
Interest expense, net	(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)	(2.6)	(1.7)	(5.8)
Dividends	14.6	11.3	10.0	11.2	13.4	14.9	17.2	10.6	9.4	10.7
Share of profit (loss) of investments accounted for using the equity method	90.0	76.1	95.6	110.6	107.4	126.2	49.1	(53.8)	83.5	149.7
Gain (loss) on securities and other investments, net	4.5	32.9	9.5	14.8	51.5	8.8	12.4	72.2	12.9	27.8
Gain (loss) on property, plant and equipment, net	(15.1)	5.0	(17.6)	(9.0)	(5.8)	(19.8)	(269.2)	(33.4)	(19.7)	(4.4)
Other, net	(1.6)	1.5	(2.2)	(3.6)	(1.6)	3.5	(13.0)	15.8	(20.1)	9.4
Profit (loss) before tax	319.6	223.3	280.5	341.4	319.0	304.2	(18.6)	140.1	213.1	412.3
Income tax expense	(96.3)	(61.8)	(70.7)	(77.7)	(75.3)	(70.4)	(52.3)	(51.5)	(25.9)	(78.4)
Profit (loss) for the year	223.3	161.5	209.8	263.7	243.7	233.9	(70.8)	88.6	187.2	333.9
Profit (loss) for the year attributable to:										
Owners of the parent	215.1	155.2	200.2	250.7	232.5	223.1	(73.2)	74.5	170.9	308.5
Non-controlling interests	8.3	6.3	9.6	13.0	11.2	10.8	2.4	14.0	16.3	25.4
Basic profit	243.0	151.4	220.5	251.5	216.5	245.0	184.0	46.5	193.1	308.7
Net cash from operating activities	348.8	510.4	219.5	190.4	280.3	278.2	243.7	599.7	345.8	295.3
Net cash used in investing activities	(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)	(85.4)	(180.7)	(155.8)
Free cash flows	87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)	514.3	165.1	139.5
Net cash from (used in) financing activities	(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)	(507.2)	(254.4)	(229.6)

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Historical Data(2) B/S, Key Financial Indicator

(Billions of yen)	U.S.GAAP					IFRS				
	GG Plan	FOCUS'10			<i>f(x)</i>	BBBO2014		BBBO2017		
	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017
Total Assets	7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	7,817.8	7,761.8	7,770.6
Equity attributable to owners of the parent	1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,251.5	2,366.5	2,558.2
Interest-bearing liabilities (gross)	3,702.7	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	3,650.9	3,418.3	3,203.9(*)
Interest-bearing liabilities (net)	3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	2,770.3	2,627.9	2,521.5
Equity attributable to owners of the parent ratio (%)	19.3	22.2	21.7	23.4	26.2	27.7	27.5	28.8	30.5	32.9
ROE (%)	15.1	10.6	12.9	15.4	12.4	10.0	(3.0)	3.2	7.4	12.5
ROA (%)	2.9	2.2	2.8	3.5	3.1	2.7	(0.8)	0.9	2.2	4.0
Debt-Equity Ratio (net) (times)	2.4	1.8	1.9	1.6	1.4	1.3	1.4	1.2	1.1	1.0
(Yen)										
Stock price of Sumitomo Corp. (closing price)	843	1,075	1,189	1,196	1,178	1,313	1,286.0	1,118.5	1,497.5	1,791.0
(highest)	1,658	1,113	1,297	1,284	1,276	1,616	1,420.0	1,513.0	1,547.0	2,043.5
(lowest)	556	811	874	875	984	1,101	1,054.0	983.5	975.5	1,398.0
Nikkei stock average (closing price)	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	16,758.67	18,909.26	21,454.30
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	172.06	124.15	160.17	200.52	185.92	178.59	(58.64)	59.73	136.91	247.13

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRSs") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio." (*)Interest-bearing liabilities of financing for motor vehicles and rental for construction equipment related business ;68.3billion yen. Interest-bearing liabilities of project finance (non-recourse) ;125.7 billion yen.

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