

IR Supplemental Material

Consolidated Quarterly Financial Results for FY2017

(Nine-month period ended December 31, 2017)

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February 8, 2018

Sumitomo Corporation

Principal Subsidiaries and Associated Companies Contributing to Consolidated Results

Sumitomo Corporation

[Global basis by Segment]

Unit: billions of yen (rounded to the nearest 100 million)

	Shares in equity (as of Dec. 31, 2017) (%)	Main Business	Equity in earnings	
			FY2017 Apr.-Dec. Results	FY2016 Apr.-Dec. Results
Metal Products				
Aluminium smelting business in Malaysia	20.00	Aluminium smelting business in Malaysia	2.4	1.3
Edgen Group	100.00	Global distributor of metal and tubular products for energy industry	0.5	(2.1)
Sumisho Metalex Corporation	100.00	Sale of non-ferrous metal products, materials for home heat solution	0.3	0.4
ERYNGIUM Ltd.	100.00	Manufacturing, processing and distribution of speciality metals for OCTG market	(0.5)	(1.1)
Transportation & Construction Systems				
Sumitomo Mitsui Finance and Leasing Company, Limited	40.00	Finance & Lease	20.8	18.2
TBC Corporation	100.00	Retail and wholesale of tires in the U.S.	5.4	0.3
Automotive Financing Business in Indonesia	-	Car & Motorcycle finance in Indonesia	3.5	2.9
Sumitomo Mitsui Auto Service Company, Limited	46.00	Leasing of motor vehicles	3.2	3.4
PT. Bank Tabungan Pensiunan Nasional Tbk	20.33	Investment in Indonesian commercial bank	2.3	2.3
Sumisho Machinery Trade Corporation	100.00	Trading of automobiles, construction equipment, machinery and equipment	1.6	0.7
Environment & Infrastructure				
Sumisho Global Logistics Co., Ltd.	100.00	Global logistics provider	2.1	1.4
Summit Southern Cross Power Holdings Pty Ltd	100.00	Development, ownership and management of power plant in Australia	1.5	1.6
Media, ICT, Lifestyle Related Goods & Services				
Jupiter Telecommunications Co., Ltd.	50.00	Operation of multiple cable TV systems (MSO) and channels (MCO)	27.0	27.9
SCSK Corporation	50.76	System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales	19.0	8.0
Jupiter Shop Channel Co., Ltd.	45.00	Operation of TV shopping channel	7.0	6.8
Summit, Inc.	100.00	Supermarket chain	4.5	4.5
T-Gaia Corporation	41.89	Sale of cellular phones and fixed-line telecommunication services	2.9	2.9
SC Foods Co., Ltd.	100.00	Import, development, and sale of foodstuffs	2.3	1.3
TOMOD'S Inc.	100.00	Drug store chain	1.1	1.0
S.C.Cement Co., Ltd.	100.00	Sale of cement, ready-mixed concrete, and concrete products	0.7	0.7
Grain business companies in Australia	100.00	Grain accumulation and investment in grain storage and export terminal operating business	0.4	(0.3)
Sumifru Singapore Pte.Ltd. ^{*1}	49.00	Production and marketing of fresh fruit	(0.4)	(0.4)
Mineral Resources, Energy, Chemical & Electronics				
Silver, zinc and lead business companies in Bolivia	100.00	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia	22.0	(3.3)
Companies related to coal business in Australia	-	Investment in coal mines in Australia	9.9	4.2
Oresteel Investments (Proprietary) Limited ^{*2}	49.00	Investment in Assmang iron ore and manganese mine in South Africa	8.3	0.5
SC Minerals America, Inc.	100.00	Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile	3.6	2.1
Iron ore mining business in Brazil	-	Iron ore mining business in Brazil	3.2	0.9
Sumitronics group ^{*3}	-	Electronics manufacturing service and trading of electronics materials	2.9	2.4
Sumitomo Shoji Chemicals Co., Ltd.	100.00	Sale and trade of chemicals and plastics	2.1	1.5
SMM Cerro Verde Netherlands B.V.	20.00	Investment in the Cerro Verde copper mine in Peru	0.5	0.9
Companies with oil field interests in the North Sea	-	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea	0.5	1.6
LNG Japan Corporation	50.00	Trading of LNG, investment and financing related to LNG business	0.4	0.3
Summit Rural Western Australia Pty. Ltd.	100.00	Import of fertilizer materials and sale of chemical fertilizers in Western Australia	0.3	0.6
Shale gas business in the U.S.	100.00	Exploration, development, production, sale of and investment in natural gas in the U.S.	0.0	(1.1)
Pacific Summit Energy LLC	100.00	Trading of natural gas and electric power in the U.S.	(0.7)	1.1
Copper and molybdenum mining business in Chile ^{*4}	-	Investment in and financing of the Sierra Gorda copper mine in Chile	(2.2)	(37.3)
Nickel mining and refining business in Madagascar	-	Investment in and financing of the Ambatovy nickel mining project in Madagascar	(9.6)	(8.5)

Notes)

(*) Shares in equity and equity in earnings for companies are the percentage shares and equity amounts company-wide including other segments(Global basis).

(*1) We changed the name from "Banana business company" to "Sumifru Singapore Pte. Ltd."from the fourth quarter of FY2016.

(*2) We recognize equity in earnings of Oresteel Investments semi-annually. Therefore, we described equity in earnings of Apr.-Sep. as equity in earnings of Apr.-Dec. in this period and same period of the previous year respectively.

(*3) From the first quarter of FY2017, equity in earnings of Sumitronics Taiwan Co.,Ltd. is included. FY2016 results is in the same manner.

(*4) The impairment losses included in FY2016 Apr.-Dec. Results: -33.6 (billions of yen)

Performance Overview

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1 Metal Products

BE THE BEST. BE THE ONE

【 Apr.-Dec. 2017 Result^[Note] : 28.7 billion yen 】

(23.6 billion yen increase from Apr.-Dec. 2016)

•Steel sheets

Overseas steel service centers : stable

•Non-ferrous metals

Aluminium smelting business in Malaysia : stable

•Tubular products

Recovery in earnings of tubular products business in North America

•One-off profit from asset replacement

•Impact of U.S. tax reform : approx. +5 billion yen

【Investment & Replacement in FY17】

- Increased the stake in Malaysia coil center business company and made it a wholly-owned subsidiary (Dec. 2017)
- Sold a partial share of Taiwan coil center business company (Dec. 2017)

【Business Outlook^[Note]】

- Recovery in earnings of tubular products business in North America
- Stable performance of the operation of overseas steel service centers
- Stable performance of aluminium smelting business in Malaysia
- Impact of U.S. tax reform : approx. +5 billion yen

(unit: billions of yen)	2016 Apr.-Dec.	2017 Apr.-Dec.	(Ref.)	
			2017 Forecasts (As of Nov. 2017)	2017 Initial Forecasts
Global Basis^[Note]				
Profit for the year attributable to owners of the parent	5.1	28.7	30.0	25.0
		1Q 2Q 3Q 8.0 10.0 10.7		
Segment Basis				
Gross profit	48.8	49.6		
Share of profit of investments accounted for using the equity method	3.9	5.4		
Profit for the year attributable to owners of the parent	8.0	18.5		
		1Q 2Q 3Q 5.6 7.7 5.1		
Basic profit	7.9	13.4		
Total assets	Mar. 2017 676.1	684.0		

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)			
	2016 Apr.-Dec.	2017 Apr.-Dec.	2017 Forecasts (As of Nov. 2017)	2017 Initial Forecasts
• Aluminium smelting business in Malaysia :	1.3	2.4	2.5	1.9
• Edgen Group :	-2.1	0.5	-0.3	-0.3
• Sumisho Metalex Corporation :	0.4	0.3	0.7	0.7
• ERYNGIUM Ltd. :	-1.1	-0.5	-0.3	-0.3

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

【Apr.-Dec. 2017 Result^[Note] : 65.9 billion yen】

(26.3 billion yen increase from Apr.-Dec. 2016)

- **Ships, Aerospace and Railway car**
Leasing business : stable
Ship business : shipping market is bottoming out
- **Automobile**
Automotive financing business in Indonesia : stable
Distribution & sales business : continued sluggish performance in emerging countries
- **Construction equipment**
Rental business and sales & marketing business : robust
- Impact of U.S. tax reform : approx. +13.0 billion yen

【Investment & Replacement in FY17】

- Participation of Sumitomo Precision Products Co., Ltd. (May. 2017)
- Participation and alliance of mobility service related businesses
- Participation of an automotive distribution & sales business in Bulgaria (Dec. 2017)
- Assets increase in leasing business and rental business
- Sold all shares in an automotive finance business in Europe (Sep. 2017)

【Business Outlook^[Note]】

- Stable performance by leasing business
- Shipping market is bottoming out
- Stable performance in automotive financing business in Indonesia
- Robust performance in construction equipment rental business and sales & marketing business
- Impact of U.S. tax reform : approx. +13.0 billion yen

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2016 Apr.-Dec.	2017 Apr.-Dec.	(Ref.)			
			2017 Forecasts (As of Nov. 2017)	2017 Initial Forecasts		
Global Basis^[Note]						
Profit for the year attributable to owners of the parent	39.7	65.9			70.0	57.0
		1Q	2Q	3Q		
		15.7	19.5	30.7		
Segment Basis						
Gross profit	95.0	59.8				
Share of profit of Investments accounted for using the equity method	30.1	34.5				
Profit for the year attributable to owners of the parent	31.6	40.1				
		1Q	2Q	3Q		
		12.2	14.4	13.5		
Basic profit	34.8	40.8				
Total assets	Mar. 2017					
	1,471.9	1,376.6				

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)			
	2016 Apr.-Dec.	2017 Apr.-Dec.	2017 Forecasts	2017 Initial Forecasts
• Sumitomo Mitsui Finance and Leasing Company, Limited (SMFL)*1:	18.2	20.8	22.4	20.4
• TBC Corporation:	0.3	5.4	0.8	0.8
• Automotive Financing Business in Indonesia :	2.9	3.5	4.1	4.1
• Sumitomo Mitsui Auto Service Company, Limited:	3.4	3.2	4.9	4.9
• PT. Bank Tabungan Pensiunan Nasional Tbk (BTPN)*1,2:	2.3	2.3	-	-
• Sumisho Machinery Trade Corporation*1:	0.7	1.6	1.3	1.3

*1 Equity in earnings for companies marked with an asterisk are equity amounts company-wide including other segments. The percentage of this segment/companywide of each company is as follows:
SMFL: 35/40, BTPN: 17.79/20.33, Sumisho Machinery Trade Corporation: 60/100

*2 We refrain from disclosing both original and updated forecasts of FY2017 since BTPN does not disclose those.

3 Environment & Infrastructure

【Apr.-Dec. 2017 Result^[Note] : 28.3 billion yen】

(4.7 billion yen increase from Apr.-Dec. 2016)

- Power infrastructure business (overseas):
IPP/IWPP business : stable
Large-scale EPC* projects : progress in construction
 - One-off profit from renewable energy power generation business
 - One-off profit from overseas IPP business in FY16
 - Impact of U.S. tax reform : approx. -2.0 billion yen
- *EPC: Engineering, Procurement & Construction

【Investment & Replacement in FY17】

- Participated in water concession business in Brazil (Apr. 2017)
- Completed construction of biomass plant in Japan (Aichi prefecture, Jun. 2017)
- Constructing biomass and solar power plants in Japan (Yamagata and Fukushima prefecture, respectively)
- Constructing offshore wind farms in UK
- Constructing ultra-supercritical coal-fired power plant in Indonesia and combined cycle power plant in Ghana

【Business Outlook^[Note]】

- Power infrastructure business (overseas):
 - Stable performance of overseas IPP/IWPP business
 - Progress in construction of large-scale EPC projects
- One-off profit from renewable energy power generation business
- Impact of U.S. tax reform : approx. -2.0 billion yen

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2016 Apr.-Dec.	2017 Apr.-Dec.	(Ref.)			
			2017 Forecasts (As of Nov. 2017)	2017 Initial Forecasts		
Global Basis^[Note]						
Profit for the year attributable to owners of the parent	23.6	28.3			37.0	29.0
		1Q	2Q	3Q		
		10.6	10.0	7.8		
Segment Basis						
Gross profit	40.8	52.4				
Share of profit of Investments accounted for using the equity method	6.6	8.5				
Profit for the year attributable to owners of the parent	18.6	22.1				
		1Q	2Q	3Q		
		5.9	8.1	8.0		
Basic profit	11.8	21.1				
Total assets	Mar. 2017					
	666.3	673.7				

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)			
	2016 Apr.-Dec.	2017 Apr.-Dec.	2017 Forecasts	2017 Initial Forecasts
• Sumisho Global Logistics Co., Ltd.:	1.4	2.1	2.3	2.3
• Summit Southern Cross Power Holdings Pty Ltd :	1.6	1.5	1.8	1.8

【 Apr.-Dec. 2017 Result^[Note] : 74.6 billion yen 】

(18.4 billion yen increase from Apr.-Dec. 2016)

- Domestic major group companies and real estate business : stable
- One-off profit from asset replacement
- Impact of U.S. tax reform : approx. +2.0 billion yen

【Investment & Replacement in FY17】

- Additional investment in telecommunications business in Myanmar (Apr., Jul. 2017)
- Acquired stake in Canadian wood pellet manufacturer (Jul. 2017)
- Investment in Indonesian condominium project (Dec. 2017)
- Sold office buildings in the U.S. (Jun. 2017)
- Sold domestic real estates (Apr.-Jun., Jul.-Sep., Oct.-Dec., 2017)
- Sold QUO CARD Co., Ltd. by SCSK Corporation to T-Gaia Corporation (Dec. 2017)

【Business Outlook^[Note]】

- Stable performance by major group companies in Japan and real estate business
- One-off profit from asset replacement
- Impact of U.S. tax reform : approx. +2.0 billion yen

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2016 Apr.-Dec.	2017 Apr.-Dec.	(Ref.)			
			2017 Forecasts (As of Nov. 2017)	2017 Initial Forecasts		
Global Basis^[Note]						
Profit for the year attributable to owners of the parent	56.2	74.6			88.0	86.0
		1Q	2Q	3Q		
		23.5	21.6	29.5		
Segment Basis						
Gross profit	186.9	201.1				
Share of profit of Investments accounted for using the equity method	38.9	35.6				
Profit for the year attributable to owners of the parent	56.5	68.5				
		1Q	2Q	3Q		
		21.2	21.6	25.7		
Basic profit	58.5	59.2				
Total assets	Mar. 2017					
	1,909.3	1,868.5				

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)			
	2016	2017	2017	2017
	Apr.-Dec.	Apr.-Dec.	Forecasts (As of Nov. 2017)	Initial Forecasts
• Jupiter Telecommunications Co., Ltd. :	27.9	27.0	35.5	35.5
• SCSK Corporation :	8.0	19.0	19.2	11.1
• Jupiter Shop Channel Co., Ltd. :	6.8	7.0	8.5	8.5
• Summit, Inc. :	4.5	4.5	4.5	4.5
• T-Gaia Corporation :	2.9	2.9	4.3	4.3
• SC Foods Co., Ltd. :	1.3	2.3	2.6	2.0
• TOMOD'S Inc. :	1.0	1.1	1.3	1.3
• S.C.Cement Co., Ltd. :	0.7	0.7	1.3	1.3
• Grain business companies in Australia :	-0.3	0.4	0.5	0.4
• Sumifru Singapore Pte. Ltd. *1 :	-0.4	-0.4	-1.2	0.5

* 1 We changed the name from "Banana business company" to "Sumifru Singapore Pte. Ltd.".

5 Mineral Resources, Energy, Chemical & Electronics

【 Apr.-Dec. 2017 Result^[Note] : 53.5 billion yen 】

(79.5 billion yen increase from Apr.-Dec. 2016)

• Mineral Resources & Energy

- Cooper and molybdenum mining business in Chile: impairment loss posted in FY16
- Silver, zinc and lead mining business in Bolivia: tax provisions posted in FY16, higher prices
- Iron ore mining projects in South Africa and Brazil: higher prices
- Coal mining projects in Australia : higher prices

• Chemical & Electronics

- Major group companies : stable
- Impact of U.S. tax reform : minor impact

【Investment & Replacement in FY17】

- Increase of shares in cosmetic ingredient and distribution business in Brazil (Jun. 2017)
- Making strategic investment in animal health pharmaceutical company in the U.S. (Sep. 2017)
- Acquisition of new shares in Nileworks, agriculture drone company (Oct. 2017)
- Increase of shares in Nickel mining and refining business in Madagascar (32.5%→47.7%) (Dec. 2017)
- Participation of a generic pharmaceutical business in the U.S. (Jan. 2018)

【Business Outlook^[Note]】

- Stable commodity prices

(Note) From the first quarter of FY2016, above Segment Information is presented by Global Basis for reference purpose. The numbers of "Global Basis" consist of results including operations in Overseas Subsidiaries and Branches segment.

◆ Sumitomo Corporation

(unit: billions of yen)	2016 Apr.-Dec.	2017 Apr.-Dec.	(Ref.)			
			2017 Forecasts (As of Nov. 2017)	2017 Initial Forecasts		
Global Basis^[Note]						
Profit for the year attributable to owners of the parent	-26.0	53.5			63.0	53.0
		1Q	2Q	3Q		
		17.7	13.9	21.9		
Segment Basis						
Gross profit	80.8	103.0				
Share of profit of Investments accounted for using the equity method	-44.9	14.7				
Profit for the year attributable to owners of the parent	-34.2	43.2				
		1Q	2Q	3Q		
		15.1	11.5	16.6		
Basic profit	-20.2	55.3				
Total assets	Mar. 2017					
	1,333.6	1,415.4				

【Results of major subsidiaries and associated companies^[Note]】

Company	Equity in earnings of the segment (unit: billions of yen)			
	2016	2017	2017	2017
	Apr.-Dec.	Apr.-Dec.	Forecasts (As of Nov. 2017)	Initial Forecasts
• Silver, zinc and lead business companies in Bolivia :	-3.3	22.0	29.2	29.3
• Companies related to coal business in Australia :	4.2	9.9	10.6	8.1
• Oresteel Investments (Proprietary) Limited*1 :	0.5	8.3	13.7	13.7
• SC Minerals America, Inc. :	2.1	3.6	5.5	4.6
• Iron ore mining business in Brazil :	0.9	3.2	3.1	3.4
• Sumitronics group*2 :	2.4	2.9	3.8	3.8
• Sumitomo Shoji Chemicals Co., Ltd. :	1.5	2.1	2.3	2.3
• SMM Cerro Verde Netherlands B.V. :	0.9	0.5	1.1	2.5
• Companies with oil field interests in the North Sea :	1.6	0.5	0.6	0.6
• LNG Japan Corporation :	0.3	0.4	1.7	1.7
• Summit Rural Western Australia Pty. Ltd. :	0.6	0.3	0.7	0.7
• Shale gas business in the U.S. :	-1.1	0.0	-0.3	-0.7
• Pacific Summit Energy LLC :	1.1	-0.7	0.8	0.8
• Copper and molybdenum mining business in Chile :	-37.3	-2.2	-3.0	-3.3
• Nickel mining and refining business in Madagascar :	-8.5	-9.6	-14.2	-17.8

*1 We recognize equity in earnings of Oresteel Investments semi-annually. Therefore, we described equity in earnings of Apr.-Sep. as equity in earnings of Apr.-Dec. in this period and same period of the previous year respectively.

*2 From the first quarter of FY2017, equity in earnings of Sumitronics Taiwan Co., Ltd is included. FY2016 Apr.-Dec., FY2017 Forecasts and Initial Forecasts are in the same manner.

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY16 Results		FY17 Results				FY17 Forecasts		(Ref.) FY17 Forecasts	Sensitivity to net income (annual base, excluding prices hedge, as of Feb. 2018)
		1-3Q	Annual	1Q	2Q	3Q	1-3Q	4Q	Annual (As of Feb. 2018)	Annual (As of Nov. 2017)	
Coking Coal	Equity share of shipping Volume[mil MT]	1.4	1.8	0.3	0.4	0.3	0.9	0.3	1.2	1.2	¥80 mil (US\$1/MT)
	Prices[US\$/MT]*1	126	165	194	170	192	185	205	190	182	
Thermal Coal	Equity share of shipping Volume[mil MT]	4.0	5.2	1.0	1.3	1.3	3.6	1.3	4.9	5.1	¥310 mil (US\$1/MT)
	Prices[US\$/MT]*1	78	78	85	-*2	95	90	-*2	90	85	
Iron Ore *3	Equity share of shipping Volume[mil MT]	2.1	3.9	0.2	1.8	0.4	2.4	2.0	4.4	4.2	¥360 mil (US\$1/MT)
	Prices[US\$/MT]	55	59	86	63	71	73	66	71	70	
Manganese Ore *3	Equity share of shipping Volume[mil MT]	0.2	0.5	-	0.3	-	0.3	0.2	0.5	0.5	¥40 mil (US\$1/MT)
	Prices[US\$/MT]	148	202	237	249	271	253	283	260	261	
Copper	Equity share of Production[KMT]	44	59	14	15	15	43	14	57	58	¥300 mil (US\$100/MT)
	Prices[US\$/MT]	4,724	4,863	5,834	5,663	6,347	5,948	6,808	6,163	6,191	

Note) *1 Prices are general market price

*2 No applicable price

*3 The shipping volume of iron ore and manganese ore of Oresteel Investments are recognized semi-annually(in second and fourth quarter).

◆ Sumitomo Corporation

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY16 Results		FY17 Results				FY17 Forecasts		(Ref.) FY17 Forecasts	Sensitivity to net income (annual base, excluding prices hedge, as of Feb. 2018)
		1-3Q	Annual	1Q	2Q	3Q	1-3Q	4Q	Annual (As of Feb. 2018)	Annual (As of Nov. 2017)	
Silver	Equity share of Production[mil toz]	11.1	13.4	3.0	2.9	3.5	9.4	3.6	13.0	13.8	¥500 mil (US\$1/toz)
	Prices[US\$/toz]	17.9	17.8	17.2	16.8	16.7	16.9	16.0	16.7	17.0	
Zinc	Equity share of Production[KMT]	181	227	56	61	61	178	51	229	242	¥1.0 bil (US\$100/MT)
	Prices[US\$/MT]	2,229	2,367	2,596	2,963	3,234	2,931	3,183	2,994	2,985	
Lead	Equity share of Production[KMT]	46	60	18	20	21	59	16	75	67	¥300 mil (US\$100/MT)
	Prices[US\$/MT]	1,914	2,005	2,161	2,334	2,494	2,330	2,511	2,375	2,363	
Nickel	Equity share of Production[KMT]*4	10.1	13.2	2.8	2.6	3.5	8.9	3.5	12.4	16.1	¥4.8 bil (US\$/lb)
	Prices[US\$/lb]	4.52	4.55	4.18	4.78	5.25	4.74	5.25	4.87	4.89	
Crude Oil, Gas (North Sea)	Equity share of Production[mil boe]	2.1	2.9	0.7	0.8	0.5	2.0	0.7	2.7	2.6	¥80 mil (US\$1/bbl)
	Prices[US\$/bbl, Brent]	42	44	54	50	52	52	62	54	54	
LNG	Equity share of Production[KMT]	260	350	80	70	90	240	90	330	330	-

Note) *4 It is reflected increase of share in Nickel mining and refining business in Madagascar (32.5%→47.7%) from Dec. 2017.

Quarterly Trend for Profit for the period attributable to owners of the parent by Segment

Sumitomo Corporation

Unit: Billions of yen

Global basis * ¹	FY2016					FY2017				
	Q1	Q2	Q3	Q4	Cumulative Results	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	2.0	(0.1)	3.1	(3.3)	1.8	8.0	10.0	10.7		28.7
Transportation & Construction Systems	9.0	14.0	16.7	16.6	56.3	15.7	19.5	30.7		65.9
Environment & Infrastructure	4.4	5.9	13.4	5.4	29.1	10.6	10.0	7.8		28.3
Media, ICT, Lifestyle Related Goods & Services	15.2	16.9	24.1	20.8	77.0	23.5	21.6	29.5		74.6
Mineral Resources, Energy, Chemical & Electronics	(12.0)	(0.7)	(13.4)	19.4	(6.6)	17.7	13.9	21.9		53.5
Total	18.6	36.1	43.9	59.1	157.6	75.5	74.9	100.6		251.0
Corporate and Eliminations	4.1	7.0	1.9	0.3	13.3	2.7	2.2	(3.0)		1.9
Consolidated	22.7	43.1	45.7	59.4	170.9	78.2	77.1	97.6		252.9

Mineral resources business* ²	(18.1)	(3.0)	(16.1)	14.4	(22.7)	11.2	9.7	18.4		39.4
Non-mineral resources business	40.8	46.1	61.8	44.9	193.6	67.1	67.3	79.1		213.5

*1 Global basis, including operations in Overseas Subsidiaries and Branches segment (reference).

*2 Mineral resources business is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

Operating Segment basis	FY2016					FY2017				
	Q1	Q2	Q3	Q4	Cumulative Results	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	2.1	2.0	3.8	2.0	10.0	5.6	7.7	5.1		18.5
Transportation & Construction Systems	7.4	10.9	13.2	15.4	46.9	12.2	14.4	13.5		40.1
Environment & Infrastructure	2.8	4.5	11.3	4.4	23.0	5.9	8.1	8.0		22.1
Media, ICT, Lifestyle Related Goods & Services	15.5	16.9	24.2	21.0	77.6	21.2	21.6	25.7		68.5
Mineral Resources, Energy, Chemical & Electronics	(12.9)	(2.3)	(19.0)	17.0	(17.2)	15.1	11.5	16.6		43.2
Overseas Subsidiaries and Branches	3.9	4.8	11.2	0.1	20.0	16.1	14.1	28.5		58.7
Total	18.8	36.8	44.7	59.8	160.2	76.0	77.4	97.5		250.9
Corporate and Eliminations	3.9	6.3	1.0	(0.5)	10.7	2.2	(0.4)	0.1		2.0
Consolidated	22.7	43.1	45.7	59.4	170.9	78.2	77.1	97.6		252.9

Supplemental materials by segment

Sumitomo Corporation

Unit: Billions of yen (rounded to the nearest 100 million yen)

Global basis* ¹	FY2017 Apr.-Dec. Results	FY2016 Apr.-Dec. Results	Increase/ (decrease)
Media, ICT, Lifestyle Related Goods & Services			
Profit for the period attributable to owners of the parent	74.6	56.2	18.4
Media and ICT* ²	42.6	32.5	10.1
Lifestyle & Retail Business Division	9.5	15.2	(5.7)
Food & Agriculture Business Division	2.6	0.2	2.4
Materials, Supplies & Real Estate Division	19.6	8.2	11.4
Mineral Resources, Energy, Chemical & Electronics			
Profit for the period attributable to owners of the parent	53.5	(26.0)	79.5
Mineral Resources and Energy* ³	39.4	(37.1)	76.5
Chemical and Electronics* ⁴	14.0	11.0	3.0
Operating Segment basis			
Media, ICT, Lifestyle Related Goods & Services			
Gross profit	201.1	186.9	14.2
Media and ICT* ²	59.9	60.7	(0.8)
Lifestyle & Retail Business Division	87.3	89.6	(2.3)
Food & Agriculture Business Division	25.6	13.6	12.0
Materials, Supplies & Real Estate Division	28.9	23.6	5.3
Profit for the period attributable to owners of the parent	68.5	56.5	11.9
Media and ICT* ²	41.1	32.2	8.9
Lifestyle & Retail Business Division	9.7	15.3	(5.6)
Food & Agriculture Business Division	2.5	0.6	1.9
Materials, Supplies & Real Estate Division	15.0	8.3	6.7
Total assets	As of Dec 31, 2017 1,868.5	As of Mar 31, 2017 1,909.3	(40.8)
Media and ICT* ²	723.9	833.9	(110.0)
Lifestyle & Retail Business Division	257.1	251.6	5.4
Food & Agriculture Business Division	309.9	302.8	7.1
Materials, Supplies & Real Estate Division	578.9	522.3	56.6
Mineral Resources, Energy, Chemical & Electronics			
Gross profit	103.0	80.8	22.2
Mineral Resources and Energy* ³	63.6	43.5	20.1
Chemical and Electronics* ⁴	39.4	37.3	2.2
Profit for the period attributable to owners of the parent	43.2	(34.2)	77.4
Mineral Resources and Energy* ³	33.7	(42.2)	75.9
Chemical and Electronics* ⁴	9.3	7.9	1.4
Total assets	As of Dec 31, 2017 1,415.4	As of Mar 31, 2017 1,333.6	81.9
Mineral Resources and Energy* ³	1,102.9	1,037.5	65.5
Chemical and Electronics* ⁴	312.4	296.2	16.2

*1 Global basis, including operations in Overseas Subsidiaries and Branches segment (reference).

*2 Media and ICT is a sum of Media Division and ICT Business Division.

*3 Mineral Resources and Energy is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

*4 Chemical and Electronics is a sum of Basic Chemicals & Electronics Division and Life Science Division.

FY2017 Results of Cash flow (supplement)

(Nine-month period ended December 31, 2017)

Sumitomo Corporation

1. Breakdown of Net cash provided by operating activities

(Unit: Billions of yen)	FY2016 (Apr., 2016 - Dec., 2016)	FY2017 (Apr., 2017 - Dec., 2017)	Increase / (decrease)
Net cash provided by operating activities	+ 222.7	+ 162.3	(60.3)
Basic profit cash flow	+ 168.4	+ 215.4	+ 47.0
Basic profit	+ 118.9	+ 232.6	+ 113.6
Share of (profit) loss of investments accounted for using the equity method	(43.2)	(114.9)	(71.7)
Dividend from investments accounted for using the equity method	+ 92.7	+ 97.8	+ 5.1
Depreciation and amortization	+ 86.2	+ 89.8	+ 3.6
Others (Increase / decrease in working capital etc.)	(31.9)	(142.9)	(111.0)

2. Progress of Cash flow plans

(Unit: Billions of yen)	Two-year total (Apr., 2015 - Mar., 2017)	FY2017 (Apr., 2017 - Dec., 2017)	Cumulative total (Apr., 2015 - Dec., 2017)	BBBO2017 Revised plan * (three-year total) (FY2015 - FY2017)
Basic profit cash flow	+ 415.0	+ 215.4	+ 630.4	+ 650
Depreciation and amortization	+ 239.3	+ 89.8	+ 329.1	+ 350
Asset replacement	approx. + 410.0	approx. + 130.0	approx. + 540.0	+ 600
Others	approx. + 220.0	approx. (170.0)	approx. + 60.0	+ 100
Cash-in Total	approx. + 1,280.0	approx. + 270.0	approx. + 1,560.0	+ 1,700
Investment & Loan	approx. (610.0)	approx. (190.0)	approx. (800.0)	~ (1,000)
Additional and replacement investment to existing projects	approx. (360.0)	approx. (100.0)	approx. (460.0)	(600)
New investment	approx. (250.0)	approx. (90.0)	approx. (340.0)	~ (400)
Free cash flow	+ 679.4	+ 83.7	+ 763.0	+ 700 ~
Dividend	(124.8)	(66.2)	(191.0)	(200)
Free cash flow (post-dividend)	+ 554.6	+ 17.5	+ 572.1	+ 500

* The plans of three-year total were revised in Nov. 2017.

Historical Data(1) P/L, C/S

BE THE BEST. BE THE ONE

	U.S.GAAP					IFRS				
	GG Plan	FOCUS'10			<i>f(x)</i>		BBBO2014		BBBO2017	
(Billions of yen)	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017 3Q
Revenues	3,511.6	2,884.2	3,100.2	3,261.0	3,016.2	3,317.4	3,762.2	4,010.8	3,997.0	3,478.5
Gross profit	935.2	779.5	864.0	918.8	827.0	894.4	952.9	894.1	842.7	710.4
Selling, general and administrative expenses	(654.4)	(639.2)	(660.7)	(686.4)	(657.1)	(706.4)	(755.2)	(762.7)	(693.8)	(546.6)
Interest expense, net	(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)	(2.6)	(1.7)	(3.5)
Dividends	14.6	11.3	10.0	11.2	13.4	14.9	17.2	10.6	9.4	9.2
Share of profit (loss) of investments accounted for using the equity method	90.0	76.1	95.6	110.6	107.4	126.2	49.1	(53.8)	83.5	114.9
Gain (loss) on securities and other investments, net	4.5	32.9	9.5	14.8	51.5	8.8	12.4	72.2	12.9	33.5
Gain (loss) on property, plant and equipment, net	(15.1)	5.0	(17.6)	(9.0)	(5.8)	(19.8)	(269.2)	(33.4)	(19.7)	3.3
Other, net	(1.6)	1.5	(2.2)	(3.6)	(1.6)	3.5	(13.0)	15.8	(20.1)	4.6
Profit (loss) before tax	319.6	223.3	280.5	341.4	319.0	304.2	(18.6)	140.1	213.1	325.8
Income tax expense	(96.3)	(61.8)	(70.7)	(77.7)	(75.3)	(70.4)	(52.3)	(51.5)	(25.9)	(52.5)
Profit (loss) for the year	223.3	161.5	209.8	263.7	243.7	233.9	(70.8)	88.6	187.2	273.3
Profit (loss) for the year attributable to:										
Owners of the parent	215.1	155.2	200.2	250.7	232.5	223.1	(73.2)	74.5	170.9	252.9
Non-controlling interests	8.3	6.3	9.6	13.0	11.2	10.8	2.4	14.0	16.3	20.4
Basic profit	243.0	151.4	220.5	251.5	216.5	245.0	184.0	46.5	193.1	232.6
Net cash from operating activities	348.8	510.4	219.5	190.4	280.3	278.2	243.7	599.7	345.8	162.3
Net cash used in investing activities	(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)	(85.4)	(180.7)	(78.7)
Free cash flows	87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)	514.3	165.1	83.7
Net cash from (used in) financing activities	(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)	(507.2)	(254.4)	(115.8)

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Historical Data(2) B/S, Key Financial Indicator

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	U.S.GAAP					IFRS				
	GG Plan	FOCUS'10			<i>f(x)</i>		BBBO2014		BBBO2017	
(Billions of yen)	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017 3Q
Total Assets	7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	7,817.8	7,761.8	8,029.8
Equity attributable to owners of the parent	1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,251.5	2,366.5	2,629.2
Interest-bearing liabilities (gross)	3,702.7	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	3,650.9	3,418.3	3,374.6
Interest-bearing liabilities (net)	3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	2,770.3	2,627.9	2,614.6
Equity attributable to owners of the parent ratio (%)	19.3	22.2	21.7	23.4	26.2	27.7	27.5	28.8	30.5	32.7
ROE (%)	15.1	10.6	12.9	15.4	12.4	10.0	(3.0)	3.2	7.4	-
ROA (%)	2.9	2.2	2.8	3.5	3.1	2.7	(0.8)	0.9	2.2	-
Debt-Equity Ratio (net) (times)	2.4	1.8	1.9	1.6	1.4	1.3	1.4	1.2	1.1	1.0
(Yen)										
Stock price of Sumitomo Corp. (closing price)	843	1,075	1,189	1,196	1,178	1,313	1,286.0	1,118.5	1,497.5	1,915.0
(highest)	1,658	1,113	1,297	1,284	1,276	1,616	1,420.0	1,513.0	1,547.0	1,944.5
(lowest)	556	811	874	875	984	1,101	1,054.0	983.5	975.5	1,398.0
Nikkei stock average (closing price)	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	16,758.67	18,909.26	22,764.94
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	172.06	124.15	160.17	200.52	185.92	178.59	(58.64)	59.73	136.91	202.57

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRS") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio."

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