

Quarterly Results for FY2019 (Three-month period ended June 30, 2019)

August 2nd, 2019

Sumitomo Corporation

Cautionary Statement Concerning Forward-looking Statements

This report includes forward-looking statements relating to our future plans, forecasts, objectives, expectations and intentions. The forward-looking statements reflect management's current assumptions and expectations of future events, and accordingly, they are inherently susceptible to uncertainties and changes in circumstances and are not guarantees of future performance. Actual results may differ materially, for a wide range of possible reasons, including general industry and market conditions and general international economic conditions. In light of the many risks and uncertainties, you are advised not to put undue reliance on these statements.

The management forecasts included in this report are not projections, and do not represent management's current estimates of future performance. Rather, they represent forecasts that management strives to achieve through the successful implementation of the Company's business strategies. The Company may be unsuccessful in implementing its business strategies, and management may fail to achieve its forecasts. The Company is under no obligation -- and expressly disclaims any such obligation -- to update or alter its forward-looking statements.

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1. Operating Results(Profit for the period)

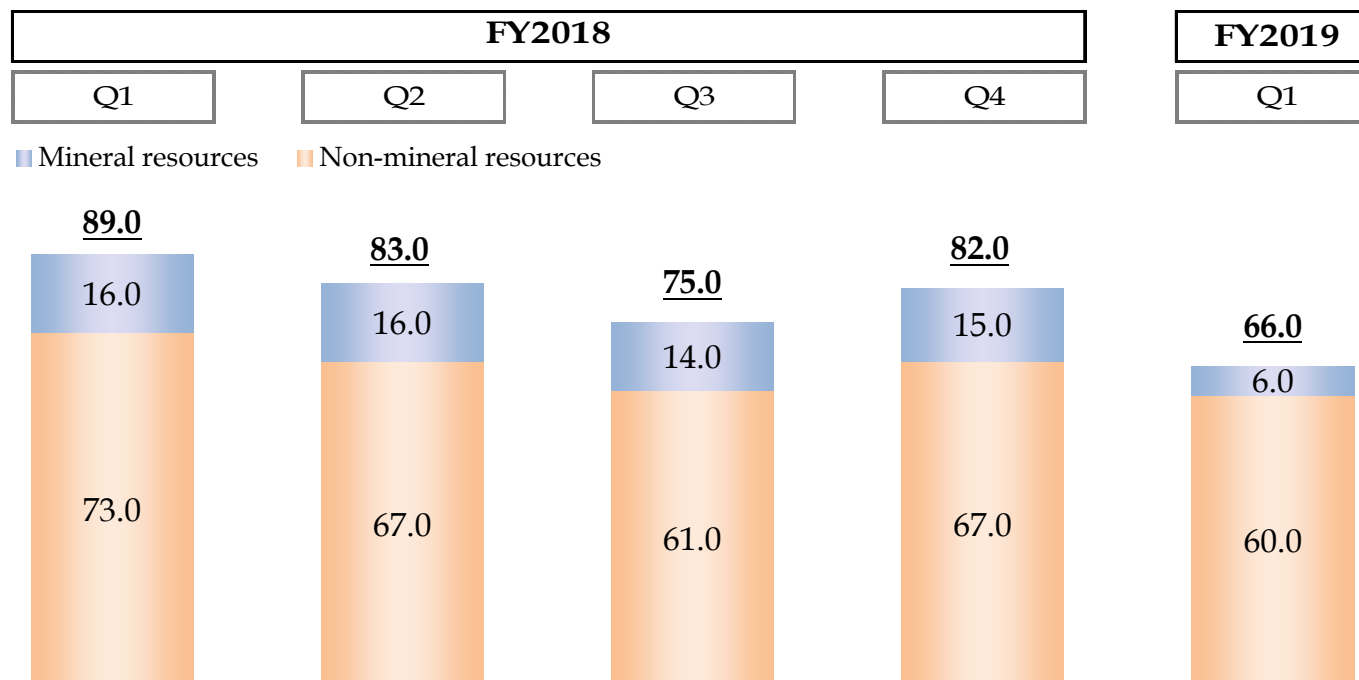
(Unit: Billions of yen)	FY2018 Q1 (Apr.-Jun.) (A)	FY2019 Q1 (Apr.-Jun.) (B)	Increase/ Decrease (B)-(A)	FY2019 Annual Forecasts (announced in May, 2019) (C)	Progress (B) / (C)
Profit for the period	91.4	79.7	- 11.6	340.0	23%
One-off profits/losses	approx. + 2.0	approx. + 14.0	approx. + 12.0	-	
excl. one-off profits/losses	approx. 89.0	approx. 66.0	approx. - 23.0	approx. 340.0	19%
Mineral resources *1	16.0	6.0	- 10.0	44.0	14%
Non-mineral resources *2	73.0	60.0	- 13.0	296.0	20%

〈 Summary (excl. one-off profits/losses) 〉 (Results)

- **Mineral resources**
 - ✓ Decrease in earnings of Silver-zinc-lead mining project in Bolivia
 - ✓ Low performance of Nickel project in Madagascar
- **Non-mineral resources**
 - ✓ Decrease in earnings of tubular products business in North America due to lower market indicators
 - ✓ Low performance of automotive related business
 - ✓ Progress in construction of large-scale projects in power infrastructure business
 - ✓ Stable performance of real estate business

〈 Quarterly Trend for excl. one-off profits/losses 〉

(Unit: Billions of yen)



(Reference) Key indicators		FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)		Annual Forecasts
Exchange rate	(YEN/US\$)	109.10	109.90		110.00
Interest rate	LIBOR 6M (YEN)	0.02%	0.00%		0.01%
	LIBOR 6M (US\$)	2.50%	2.50%		2.70%
Copper *1	(US\$/MT)	6,959	6,220		6,878
Zinc	(US\$/MT)	3,112	2,762		2,700
Nickel	(US\$/lb)	6.57	5.56		6.48
Iron ore *1	(US\$/MT)	74	83		86
Hard coking coal *2	(US\$/MT)	197	204		214
Thermal coal	(US\$/MT)	105	80		89
Crude Oil	Brent *1 (US\$/bbl)	67	64		61
	WTI (US\$/bbl)	68	60		53

*1 These commodities show the prices in Jan.-Mar. (Forecasts: Jan.-Dec.)

*2 Hard coking coal...Market price

*3 Sensitivity of profit for the year to exchange rate: Each appreciation of ¥ 1/US\$ will cause on decrease of approximately 1.0 billion yen.

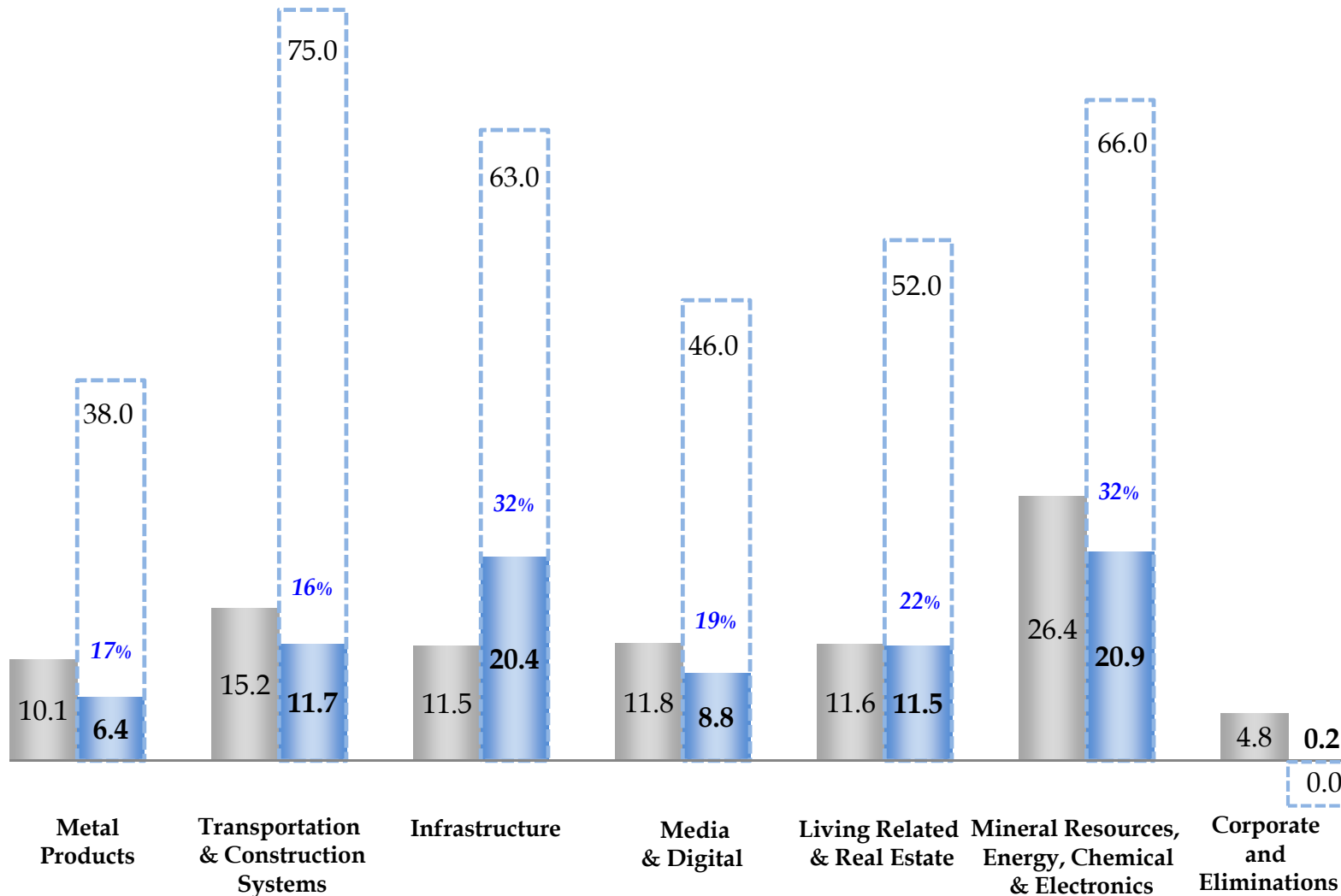
*1 Mineral resources is a sum of Mineral resources division No.1, Mineral resources division No.2 and Energy division.

*2 Non-mineral resources business is calculated by subtracting Mineral resources business from the total (excl.one-off profits/losses)

2. Profit for the period by Segment

(Unit: Billions of yen)

■ FY2018 Q1 (Results) ■ FY2019 Q1 (Results) ■ FY2019 (Annual Forecasts) (Percentage shows progress for Annual Forecasts)



One-off profits/losses included in profit for the period by segment (Left : FY 2018 Q1 , Right : FY 2019 Q1)

±0.0	±0.0	-1.0	±0.0	±0.0	+6.0	±0.0	±0.0	±0.0	-1.0	+3.0	+10.0	±0.0	±0.0
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* The segment information of FY2018 Q1 has been reclassified, according to organizational change on Oct. 1, 2018.

〈 Summary by segment (Results) 〉

■ Metal Products

- ✓ Decrease in earnings of tubular products business in North America due to lower market indicators
- ✓ Low performance of the operation of overseas steel service centers

■ Transportation & Construction Systems

- ✓ Stable performance of leasing business
- ✓ Stable performance of construction equipment sales & marketing and rental business
- ✓ Low performance of automotive manufacturing business

■ Infrastructure

- ✓ Progress in construction of large-scale projects in power infrastructure business
- ✓ Stable performance of IPP/IWPP business

■ Media & Digital

- ✓ Stable performance of domestic major group companies
- ✓ Change of fiscal year of telecommunication business in Myanmar in FY2018Q1

■ Living Related & Real Estate

- ✓ Stable performance of domestic major group companies
- ✓ Stable performance of real estate business

■ Mineral Resources, Energy, Chemical & Electronics

- ✓ Decrease in earnings of Silver-zinc-lead mining project in Bolivia
- ✓ Low performance of Nickel project in Madagascar

3. Cash Flows / Financial Position

● Cash Flows (Unit: Billions of yen)

	FY2018 Q1	FY2019 Q1
Operating activities	-42.3	+48.9
Investing activities	+11.4	-89.3
Free Cash Flow	-30.9	-40.4
▽		
<Cash in>		
Basic profit cash flow*1	+103.7	+109.8
(Dividend from investments accounted for using the equity method, included in the above)	(+51.0)	(+61.4)
Depreciation and amortization	+27.6	+38.4
Asset replacement	approx. +80.0	approx. +30.0
Others	approx. -170.0	approx. -100.0
<Cash out>		
Investment & Loan	approx. -70.0	approx. -120.0

〈 Summary 〉

- **Basic profit cash flow**
 - ✓ Core businesses generated cash steadily
- **Asset replacement**
 - ✓ Sale of offshore wind farm project in the U.K.
 - ✓ Restructuring of aircraft engine leasing company, etc.
- **Others**
 - ✓ Increase in working capital, etc.
- **Investment & Loan**
 - ✓ Acquisition of parking provider in northern Europe
 - ✓ Acquisition of domestic real estate assets, etc.

● Financial Position (Unit: Trillions of yen)

As of Mar. 31, 2019		As of Jun. 30, 2019	
Total assets 7.9		Total assets 8.3	
Current assets 3.5	Other liabilities 2.0	Current assets 3.6	Other liabilities 2.4
Non-current assets 4.4	Interest-bearing Liabilities *2 3.1 (2.4)	Non-current assets 4.7	Interest-bearing Liabilities *2 3.2 (2.5)
	Shareholders' equity *3 2.8		Shareholders' equity *3 2.7
D/E Ratio(Net) : 0.9		D/E Ratio(Net) : 0.9	

〈 Summary (Unit: Billions of yen) 〉

- **Total assets +344.2**
(7,916.5→8,260.7)
 - ✓ Increase by adopting IFRS 16 (change in accounting treatment for "lease") (approx. +390 bil. yen)
 - ✓ Decrease due to the yen's appreciation (approx. -100 bil. yen), etc.
- **Shareholders' equity -97.0**
(2,771.5→2,674.5)
 - ✓ Increase in retained earnings
 - ✓ Dividend paid
 - ✓ Decrease due to the yen's appreciation, etc.

	As of Mar. 31, 2019	As of Jun. 30, 2019
Exchange rate (YEN/US\$)	110.99	107.79

* 2 "Interest-bearing liabilities" is sum of bonds and borrowings (current and non-current), excluding lease liabilities.
 Figures in parenthesis in "interest-bearing liabilities" show "interest-bearing liabilities, net".

* 3 "Shareholders' equity" is equivalent to "Equity attributable to owners of the parent" in Consolidated Statements of Financial Position.

* 1 Basic profit cash flow = Basic profit

- Share of profit (loss) of investments accounted for using the equity method
 + Dividend from investments accounted for using the equity method

Basic profit = (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables)
 + Interest expense, net of interest income + Dividends) × (1-Tax rate)
 + Share of profit (loss) of investments accounted for using the equity method

Appendix

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4. Summary of Consolidated Statements of Comprehensive Income

(Unit: Billions of yen)	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	change		Summary
			amount	%	
Revenues	1,230.8	1,313.1	+82.3	7%	«Gross profit » <ul style="list-style-type: none"> • Impact of lower mineral resources prices • Progress in construction of large-scale projects in power infrastructure business • Stable performance of SCSK • Stable performance of construction equipment sales & marketing and rental business, etc. «Share of profit (loss) of investments accounted for using the equity method» <ul style="list-style-type: none"> • Low performance in automotive related business • Change of fiscal year of telecommunication business in Myanmar in FY2018Q1, etc. «Gain (loss) on securities and other investments, net/ Gain (loss) on property, plant and equipment, net/ Other, net» <ul style="list-style-type: none"> • Sale of offshore wind farm project in the U.K. in FY2019Q1 • One-off profit from change in the shareholding structure of Gyxis Corporation in FY2019Q1, etc.
Gross profit	230.0	228.1	-1.9	-1%	
Selling, general and administrative expenses	-156.7	-159.1	-2.4	-2%	
(Provision for doubtful receivables, included in the above)	(-0.5)	(-0.8)	(-0.3)	(-69%)	
Interest expense, net of interest income	-3.1	-4.7	-1.6	-50%	
Dividends	5.8	5.1	-0.6	-11%	
Share of profit (loss) of investments accounted for using the equity method	39.8	27.9	-11.9	-30%	
Gain (loss) on securities and other investments, net	-0.7	5.8	+6.6	-	
Gain (loss) on property, plant and equipment, net	-0.4	3.1	+3.5	-	
Other, net	0.8	6.9	+6.1	760%	
Profit (loss) before tax	115.3	113.2	-2.2	-2%	
Income tax expense	-20.7	-29.9	-9.2	-45%	
Profit (loss) for the period	94.6	83.2	-11.4	-12%	
Profit (loss) for the period attributable to:					
Owners of the parent	91.4	79.7	-11.6	-13%	
Non-controlling interests	3.3	3.5	+0.2	7%	
Basic profit	92.5	76.4	-16.1	-17%	
Comprehensive income (Owners of the parent)	123.5	5.0	-118.4	-96%	

	FY2018 Q1	FY2019 Q1	change	change(%)
Exchange rate (Yen/US\$, average)	109.10	109.90	+0.80	+0.7%

5. Summary of Consolidated Statements of Cash Flows

(Unit: Billions of yen)	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	change	Summary
Net cash provided by (used in) operating activities	-42.3	48.9	+91.2	«Net cash provided by (used in) operating activities» <ul style="list-style-type: none"> • Core businesses generated cash steadily • Dividend from investments accounted for using the equity method, such as J:COM, Shop Channel, etc. • Increase in working capital «Net cash provided by (used in) investing activities» <ul style="list-style-type: none"> • Property, plant, equipment and other assets, net <ul style="list-style-type: none"> - Acquisition and sale of domestic real estate assets, etc. • Marketable securities and investment, net <ul style="list-style-type: none"> - Acquisition of parking provider "Q-Park" in northern Europe - Acquisition of steel service center in the U.S. - Restructuring of aircraft engine leasing company - Sale of offshore wind farm project in the U.K., etc. • Loan receivables, net <ul style="list-style-type: none"> - Loan to group finance, Collection from group finance, etc.
Basic profit cash flow*	103.7	109.8	+6.1	
(Basic profit)	(92.5)	(76.4)	(-16.1)	
(Share of profit (loss) of investments accounted for using the equity method)	(-39.8)	(-27.9)	(+11.9)	
(Dividend from investments accounted for using the equity method, included in the above)	(51.0)	(61.4)	(+10.4)	
Depreciation and amortization*	27.6	38.4	+10.8	
Others (increase/decrease of working capital etc.)	-173.6	-99.3	+74.3	
Net cash provided by (used in) investing activities	11.4	-89.3	-100.8	
Property, plant, equipment and other assets, net	-27.7	-30.8	-3.1	
Marketable securities and investment, net	19.8	-56.5	-76.3	
Loan receivables, net	19.3	-2.0	-21.4	
<i>Free Cash Flows</i>	-30.9	-40.4	-9.5	
Net cash provided by (used in) financing activities	52.6	64.4	+11.8	

* Segment Information

(Unit: Billions of yen)	Basic profit cash flow			Depreciation and amortization		
	FY2018 Q1	FY2019 Q1	change	FY2018 Q1	FY2019 Q1	change
Metal Products	9.1	5.6	- 3.4	2.7	2.8	+ 0.0
Transportation & Construction Systems	13.3	17.9	+ 4.6	8.9	9.4	+ 0.5
Infrastructure	10.2	14.2	+ 4.0	1.7	2.2	+ 0.5
Media & Digital	29.1	28.7	- 0.4	2.5	4.3	+ 1.7
Living Related & Real Estate	13.0	11.3	- 1.7	4.0	9.2	+ 5.2
Mineral Resources, Energy, Chemical & Electronics	22.2	20.6	- 1.6	5.0	5.6	+ 0.7
Segment total	96.9	98.4	+ 1.5	24.8	33.5	+ 8.7
Corporate and Eliminations	6.8	11.4	+ 4.6	2.8	5.0	+ 2.1
Consolidated	103.7	109.8	+ 6.1	27.6	38.4	+ 10.8

6. Summary of Consolidated Statements of Financial Position

(Unit: Billions of yen)	FY2018 (as of Mar.31,2019)	FY2019 Q1 (as of Jun.30,2019)	Change	Summary
Assets	7,916.5	8,260.7	+ 344.2	
Current assets	3,547.7	3,565.4	+ 17.7	«Trade and other receivables(Current/Non-current)» •Decrease : Impact of changes in accounting standards(IAS28) Lower sales compared to fiscal year-end , etc.
Cash and cash equivalents	660.4	675.8	+ 15.5	
Trade and other receivables	1,340.5	1,294.7	-45.8	«Inventories» •Increase : Impact of changes in accounting standards(IFRS16) Acquisition of real estate assets for sale, etc.
Inventories	925.2	973.1	+ 47.9	
Assets held for sale	56.0	12.9	-43.1	«Investments accounted for using the equity method» •Decrease : Collection of dividend, etc.
Other current assets	329.4	361.0	+ 31.6	
Non-current assets	4,368.9	4,695.3	+ 326.5	«Tangible fixed assets/intangible assets» •Increase : Impact of changes in accounting standards(IFRS16) , etc.
Investments accounted for using the equity method	2,130.5	2,088.1	-42.4	
Trade and other receivables	371.4	341.8	-29.6	«Lease liabilities» •Increase : Impact of changes in accounting standards(IFRS16) , etc.
Tangible fixed assets / intangible assets	1,006.4	1,356.6	+ 350.2	
Liabilities (Current / Non-current)	5,010.3	5,452.5	+ 442.1	«Shareholders' Equity» •Retained earnings -18.9 (2,061.3→2,042.4) - Include impact of changes in accounting standards(IAS28/IFRS16) -53.3 •Exchange difference on translating foreign operation -53.2 (99.5→46.3) •Financial assets measured at fair value through other comprehensive income -12.0 (159.0→147.0)
Trade and other payables	1,236.3	1,150.3	-86.0	
Lease liabilities	68.4	508.6	+ 440.2	
Liabilities associated with assets classified as held for sale	8.8	-	-8.8	
Interest bearing liabilities * (gross)	3,098.0	3,194.4	+ 96.4	
(net)	(2,427.1)	(2,506.2)	(+79.1)	
Equity	2,906.2	2,808.2	-98.0	
Shareholders' Equity	2,771.5	2,674.5	-97.0	
Shareholders' Equity Ratio	35.0%	32.4%	-2.6 pt	
D/E ratio (Net)	0.9	0.9	±0.0pt	

	FY2018	FY2019 Q1	change	change(%)
Exchange rate (Yen/US\$, closing)	110.99	107.79	-3.20	-2.9%

* Sum of bonds and borrowings (current and non-current)

7. Performance Overview(1) (Metal Products)

【Key Financial Indicators】

	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Initial Forecasts as of May 2019
(Unit: Billions of yen)			
Profit for the period attributable to owners of the parent	10.1	6.4	38.0

(One-off profit/loss) (0) (0)

Gross profit	35.9	29.6
Selling, general and administrative expenses	-24.4	-23.4
Share of profit (loss) of investments accounted for using the equity method	2.5	2.0

Total assets	1,245.2	1,215.7
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(As of Mar. 2019)

Basic profit cash flow	9.1	5.6
Depreciation and amortization	2.7	2.8

【Principal Subsidiaries and Associated Companies】

	Equity in earnings		
	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Forecasts (May 2019)
(Unit: Billions of yen)			
Sumitomo Corporation Global Metals Group *	1.2	1.7	10.1
Aluminium smelting business in Malaysia	0.5	0.3	2.1
ERYNGIUM Ltd.	0.2	0.2	0.5
EDGEN GROUP	0.6	-0.1	2.5

* We transferred a part of our metal products business to Sumitomo Corporation Global Metals, effective April 1, 2018, and will continue to transfer business in FY2019.

As Sumisho Metalex Corporation became a wholly owned subsidiary of Sumitomo Corporation Global Metals in April 2018, financial figures of Sumisho Metalex are included in Sumitomo Corporation Global Metals Group.

<Q1 Results>(¥3.7 bil. decrease from FY2018 Q1)

- **Steel sheets**
Overseas steel service centers : low performance
- **Non-ferrous metals**
Aluminium smelting business in Malaysia : stagnant market for aluminium
- **Tubular products**
Tubular products business in North America : decrease in earnings due to lower market indicators

<Business Outlook>

- Recovery in demand for tubular products in North America in 2H
- Low performance in the operation of overseas steel service centers
- Recovery in earnings for aluminium smelting business in Malaysia

Investment & Replacement

【Investment (Q1 Result : ¥9.0 bil.)】

- Acquisition of steel service center in the U.S. (Jun. 2019)

Topics

- Establishment of Metal One Sumisho Tubular Products (Apr. 2019)
- Sale of Sumisho Speciality Steel (Aug. 2019 : planned)

Shares in equity
(Jun. 30, 2019)

Main Business

100.00 %	Domestic and International trading of steel products / nonferrous metal products and related business
20.00 %	Aluminium smelting business in Malaysia
100.00 %	Processing, distribution and sale of specialty metals for OCTG market
100.00 %	Global distributor of metal and tubular products for energy industry

7. Performance Overview(2) (Transportation & Construction Systems)

【Key Financial Indicators】

	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Initial Forecasts as of May 2019
(Unit: Billions of yen)			
Profit for the period attributable to owners of the parent	15.2	11.7	75.0
(One-off profit/loss)	(approx. -1.0)	(0.0)	
Gross profit	38.2	39.3	
Selling, general and administrative expenses	-31.0	-32.8	
Share of profit (loss) of investments accounted for using the equity method	13.8	9.3	
Total assets	1,752.5	1,712.7	
	(As of Mar. 2019)		
Basic profit cash flow	13.3	17.9	
Depreciation and amortization	8.9	9.4	

【Principal Subsidiaries and Associated Companies】

	Equity in earnings		
	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Forecasts (May 2019)
(Unit: Billions of yen)			
Sumitomo Mitsui Finance and Leasing Company, Limited (SMFL) ^{*1,2}	7.0	8.1	36.9
Automotive Financing Business in Indonesia	1.3	1.3	5.5
Sumitomo Mitsui Auto Service Company, Limited ^{*3}	1.4	0.9	3.4
Sumisho Machinery Trade Corporation ^{*1}	0.4	0.3	0.8
TBC Corporation ^{*4}	-0.3	-0.7	-

*1 Equity in earnings for companies marked with an asterisk are amounts for company-total including other segments. The percentage of each company for this segment is as follows:

SMFL:45%(out of 50% company-total), Sumisho Machinery Trade Corporation: 60%(out of 100% company-total)

*2 Our share increased from 40% to 50% due to reorganization from Dec. 2018.

*3 Our share decreased from 46% to 34% due to reorganization from Jan. 2019.

*4 We refrain from disclosing forecasts of FY2019 since TBC Corporation does not disclose those.

<Q1 Results>(¥3.6 bil. decrease from FY2018 Q1)

- Leasing business : stable
- Construction equipment sales & marketing business and rental business : stable
- Automotive manufacturing business : low performance
- Cost increase due to adopting IFRS 16 in TBC
- Sale of Indonesian commercial bank "BTPN" in FY2018 Q4
- One-off loss from reorganization of TBC in FY2018 Q1: approx. -¥1.0 bil.

<Business Outlook>

- Stable performance of leasing business
- Stable performance of construction equipment sales & marketing business and rental business
- Synergistic effect from reorganization of TBC

Investment & Replacement

【Investment (Q1 Result : ¥53.0 bil.)】

- Assets increase in rental business
- Acquisition of northern Europe parking provider "Q-Park" (Apr. 2019)

【Replacement】

- Completion of joint stake in aircraft engine leasing company (Apr.2019)

Topics

- Acquisition of manufacturer of automotive brake components "Asama Giken"

Shares in equity (Jun. 30, 2019)	Main Business
50.00 %	Finance & Lease
-	Car & Motorcycle finance in Indonesia
34.00 %	Leasing of motor vehicles
100.00 %	Trading of automobiles, construction equipment, machinery and equipment
50.00 %	Retail and wholesale of tires in the U.S.

7. Performance Overview(3) (Infrastructure)

【Key Financial Indicators】

(Unit: Billions of yen)	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Initial Forecasts as of May 2019
Profit for the period attributable to owners of the parent	11.5	20.4	63.0

(One-off profit/loss) (0) (approx.+6.0)

Gross profit	22.8	31.6
Selling, general and administrative expenses	-13.9	-14.4
Share of profit (loss) of investments accounted for using the equity method	4.8	2.8

Total assets	923.1	881.9
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(As of Mar. 2019)

Basic profit cash flow	10.2	14.2
Depreciation and amortization	1.7	2.2

<Q1 Results> (¥8.9 bil. increase from FY2018 Q1)

- Large-scale EPC* projects : progress in construction
- IPP/IWPP business : stable
- One-off profits from IPP/IWPP business, etc. in FY2019 : approx. +¥6.0 bil.

*EPC: Engineering, Procurement & Construction

<Business Outlook>

- Stable performance of IPP/IWPP business
- Progress in construction of large-scale EPC projects

Investment & Replacement

【Investment (Q1 Result : ¥14.0 bil.)】

- Participation in independent combined cycle power plant in the Emirate of Sharjah, UAE (Jun. 2019)

【Replacement】

- Sale of offshore wind farm project (Race Bank) in the U.K. to our renewable energy fund (Apr. 2019)

【Principal Subsidiaries and Associated Companies】

(Unit: Billions of yen)	Equity in earnings		
	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Forecasts (May 2019)
Sumisho Global Logistics Co., Ltd.	0.6	0.6	2.5
Summit Southern Cross Power Holdings Pty Ltd	0.2	0.5	1.5

Shares in equity
(Jun. 30, 2019)

Main Business

100.00 % Global logistics provider

100.00 % Development, ownership and management of power plant in Australia

7. Performance Overview(4) (Media & Digital)

【Key Financial Indicators】

	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Initial Forecasts as of May 2019
(Unit: Billions of yen)			
Profit for the period attributable to owners of the parent	11.8	8.8	46.0
(One-off profit/loss)	(0)	(0)	

Gross profit	20.0	22.6
Selling, general and administrative expenses	-17.4	-18.6
Share of profit (loss) of investments accounted for using the equity method	14.0	9.7

Total assets	813.2	838.7
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(As of Mar. 2019)

Basic profit cash flow	29.1	28.7
Depreciation and amortization	2.5	4.3

【Principal Subsidiaries and Associated Companies】

	Equity in earnings		
	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Forecasts (May 2019)
(Unit: Billions of yen)			
Jupiter Telecommunications Co., Ltd.	8.5	8.0	32.4
SCSK Corporation	2.2	2.9	14.3
Jupiter Shop Channel Co., Ltd.*	2.0	1.9	8.0
T-Gaia Corporation	0.9	0.8	3.9

* Equity in earnings for company marked with an asterisk is amounts for company-total including other segments.
The percentage of this segment is 30%(out of 45% company-total).

<Q1 Results>(¥3.0 bil. decrease from FY2018 Q1)

- Domestic major group companies : stable
- Change of fiscal year of telecommunication business in Myanmar in FY2018 Q1

<Business Outlook>

- Stable performance of domestic major group companies

Investment & Replacement

【Investment (Q1 Result : ¥6.0 bil.)】

- Capital investment in SCSK Corporation (data center/software etc.)
- Venture capital investment in technology companies

Shares in equity (Jun. 30, 2019)		Main Business
50.00 %		Operation of multiple cable TV systems (MSO) and channels (MCO)
50.75 %		System Integration, IT infrastructure implementation, IT management, BPO, and IT hardware software sales
45.00 %		Operation of TV shopping channel
41.89 %		Sales and services of cellular phones and gift cards

7. Performance Overview(5) (Living Related & Real Estate)

【Key Financial Indicators】

	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Initial Forecasts as of May 2019
(Unit: Billions of yen)			
Profit for the period attributable to owners of the parent	11.6	11.5	52.0

(One-off profit/loss) (0) (approx. -1.0)

Gross profit	55.3	54.8
Selling, general and administrative expenses	-41.6	-42.0
Share of profit (loss) of investments accounted for using the equity method	2.5	1.8

Total assets	1,243.3	1,512.5
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(As of Mar. 2019)

Basic profit cash flow	13.0	11.3
Depreciation and amortization	4.0	9.2

【Principal Subsidiaries and Associated Companies】

	Equity in earnings		
	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Forecasts (May 2019)
(Unit: Billions of yen)			
Summit, Inc.	1.3	1.2	5.0
SC Foods Co., Ltd.	0.9	0.8	2.6
Fyffes Limited	0.9	0.8	0.7
Sumifru Singapore Pte.Ltd.	0.1	0.4	1.8
S.C.Cement Co., Ltd.	0.3	0.3	1.2
SUMISHO BUILDING MANAGEMENT CO., LTD.	0.2	0.3	1.1
Sumisho Realty Management Co., Ltd.	0.2	0.2	1.6
SUMMIT FORESTS NEW ZEALAND LIMITED	0.5	0.2	1.4
U.S. Residential Business	0.6	0.1	2.2
TOMOD'S Inc.	0.3	0.0	1.5

<Q1 Results>(¥0.1 bil. decrease from FY2018 Q1)

- Domestic major group companies and real estate business : stable
- Other one-off loss in FY2019 : approx. -¥1.0 bil.

<Business Outlook>

- Stable performance in domestic major group companies and real estate business

Investment & Replacement

【Investment (Q1 Result : ¥28.0 bil.)】

- Additional investment in condominium development/sales business in India (May. 2019)
- Acquisition of domestic real estates
- Refurbishment of Summit store, etc

【Replacement】

- Sale of domestic real estates

Topics

- Sale of Sumifru Singapore Pte.Ltd. (Jul. 2019)

Shares in equity
(Jun. 30, 2019)

Main Business

100.00 %	Supermarket chain
100.00 %	Import, development, and sale of foodstuffs
100.00 %	Fresh produce production and wholesale business operator in Europe and the Americas
49.00 %	Production and marketing of fresh fruit
100.00 %	Sale of cement, ready-mixed concrete, and concrete products
100.00 %	Operation, management, planning and consulting service for office buildings
100.00 %	Asset management business of real estate
100.00 %	Holding forest assets, finance, harvesting logs, sales, planting, silviculture
100.00 %	Investment in multi-family apartment projects and land development
100.00 %	Drug store chain

7. Performance Overview(6) (Mineral Resources, Energy, Chemical & Electronics)

【Key Financial Indicators】

(Unit: Billions of yen)	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Initial Forecasts as of May 2019
Profit for the period attributable to owners of the parent	26.4	20.9	66.0
(One-off profit/loss)	(approx. +3.0)	(approx. +10.0)	
Gross profit	54.4	46.7	
Selling, general and administrative expenses	-23.2	-24.3	
Share of profit (loss) of investments accounted for using the equity method	1.3	1.5	
Total assets	1,701.0	1,643.7	
	(As of Mar. 2019)		
Basic profit cash flow	22.2	20.6	
Depreciation and amortization	5.0	5.6	

<Q1 Results>(¥5.5 bil. decrease from FY2018 Q1)

- Silver, zinc and lead business in Bolivia: lower prices and decrease in production
- Nickel mining and refining business in Madagascar: lower prices and decrease in production
- One-off profit from change in the shareholding structure of Gyxis Corporation in FY2019: approx. +¥7.0 bil.
- The profit from reversal of provision for uncollected VAT in Nickel mining and refining business in Madagascar in FY2019: approx. +¥3.0 bil.
- One-off profit in Mineral Resources & Energy field in FY2018 Q1

<Business Outlook>

- Commodity prices: lower than initial forecast
- Trading business in Mineral Resources & Energy field: stable
- Major group companies in Chemical & Electronics field: stable

Investment & Replacement

【Investment (Q1 Result : ¥7.0 bil.)】

- Participation in Mahindra Group's crop care distribution business in India (Apr. 2019)

Topics

- Additional acquisition of Australian Clermont coal mine interest (2019 : planned)

7. Performance Overview(6) (Mineral Resources, Energy, Chemical & Electronics)

【Principal Subsidiaries and Associated Companies】

(Unit: Billions of yen)	Equity in earnings			Shares in equity (Jun. 30, 2019)	Main Business
	FY2018 Q1 (Apr.-Jun.)	FY2019 Q1 (Apr.-Jun.)	FY2019 Forecasts (May 2019)		
Companies related to coal business in Australia	3.9	4.9	16.2	_* ¹	Investment in coal mines in Australia
PACIFIC SUMMIT ENERGY	0.2	2.7	2.9	100.00 %	Trading and marketing of natural gas and electric power, and the exporting business of natural gas in the U.S.
Sumi Agro Europe Limited	1.2	1.2	1.9	100.00 %	Investment in agricultural materials business in Europe
Silver, zinc and lead business companies in Bolivia	9.8	1.1	9.3	100.00 %	Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia
Sumitronics group	0.9	1.1	4.1	_* ¹	Electronics manufacturing service and trading of electronics materials
Iron ore mining business in Brazil	0.3	1.1	2.5	30.00 %	Iron ore mining business in Brazil
Summit Rural Western Australia Pty. Ltd.	0.7	1.0	0.8	100.00 %	Import of fertilizer materials and sale of chemical fertilizers in Western Australia
SMM Cerro Verde Netherlands B.V.	0.6	0.9	3.3	20.00 %	Investment in the Cerro Verde copper mine in Peru
SC Minerals America, Inc.	1.0	0.7	4.1	100.00 %	Investment in the Morenci copper mine and the Candelaria & Ojos del Salado copper mines in Chile
Sumitomo Shoji Chemicals Co., Ltd.	0.8	0.7	3.6	100.00 %	Sale and trade of chemicals and plastics
Companies with oil field interests in the North Sea	0.8	0.6	1.0	_* ¹	Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea
LNG Japan Corporation	-0.2	0.5	3.3	50.00 %	Trading of LNG, investment and financing related to LNG business
Tight oil and Shale gas business in the U.S.	0.3	0.2	-0.4	100.00 %	Exploration, development and production of oil and gas in the U.S.
Copper and molybdenum mining business in Chile	-0.2	0.1	-0.9	13.50 %	Investment in and financing of the Sierra Gorda copper mine in Chile
Oresteel Investments (Proprietary) Limited* ²	-	-	18.1	49.00 %	Investment in Assmang iron ore and manganese mine in South Africa
Nickel mining and refining business in Madagascar	-2.7	-4.2	-17.4	47.67 %	Investment in and financing of the Ambatovy nickel mining project in Madagascar

*1 Group of companies with different ratio of shares

*2 Earnings of this company are recognized semi-annually (in the second and fourth quarter)

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY2018		FY2019		Sensitivity to net income (Annual base, excluding prices hedge, as of May 2019)
		Q1	Results	Q1	Forecasts (As of May 2019)	
Coking Coal	Equity share of Shipping volume[mil MT]	0.3	1.3	0.4	1.3	¥80 mil. (US\$1/MT)
	Prices[US\$/MT]*1	197	204	204	214	
Thermal Coal	Equity share of Shipping volume[mil MT]	0.9	4.7	1.2	6.7	¥410 mil. (US\$1/MT)
	Prices[US\$/MT]	105	106	80	89	
Iron Ore ^{*2}	Equity share of Shipping volume[mil MT]	0.4	5.0	0.5	5.8	¥400 mil. (US\$1/MT)
	Prices[US\$/MT]	74	69	83	86	
Manganese Ore ^{*2}	Equity share of Shipping volume[mil MT]	-	0.6	-	0.6	¥50 mil. (US\$1/MT)
	Prices[US\$/MT]	338	318	286	290	
Copper	Equity share of Production[KMT]	13	54	14	57	¥430 mil. (US\$100/MT)
	Prices[US\$/MT]	6,959	6,526	6,220	6,878	

*1 Prices are general market price.

*2 The shipping volume of iron ore and manganese ore of Oresteel Investments are recognized semi-annually (in the second and fourth quarter).

Mineral Resources Equity Share of Production and Sensitivity to Profit for the Year

		FY2018		FY2019		Sensitivity to net income (Annual base, excluding prices hedge, as of May 2019)
		Q1	Results	Q1	Forecasts (As of May 2019)	
Silver	Equity share of Production[mil toz]	3.1	10.6	3.5	10.0	¥400 mil. (US\$1/toz)
	Prices[US\$/toz]	16.5	15.4	14.9	16.0	
Zinc	Equity share of Production[KMT]	51	207	55	204	¥800 mil. (US\$100/MT)
	Prices[US\$/MT]	3,112	2,746	2,762	2,700	
Lead	Equity share of Production[KMT]	19	68	17	39	¥200 mil. (US\$100/MT)
	Prices[US\$/MT]	2,388	2,123	1,884	2,000	
Nickel	Equity share of Production[KMT]	4.6	16.8	4.1	19.1-21.0	¥5.1 bil. (US\$1/lb)
	Prices[US\$/lb]	6.57	5.85	5.56	6.48	
Crude Oil,Gas (North Sea)	Equity share of Production[mil boe]	0.6	2.4	0.6	2.1	¥50 mil. (US\$1/bbl)
	Prices[US\$/bbl,Brent]	67	72	64	61	
LNG	Equity share of Production[KMT]	90	340	80	330	-

8. Supplemental materials by segment (Living Related & Real Estate Business Unit)

(Unit: Billions of yen)

	FY2018 Q1 Results	FY2019 Q1 Results	Increase/ Decrease
Living Related & Real Estate			
Gross profit	55.3	54.8	-0.5
Lifestyle & Retail Business Division	28.8	29.7	+0.8
Food & Agriculture Business Division	11.6	10.3	-1.4
Materials, Supplies & Real Estate Division	15.0	15.0	+0.0
Share of profit (loss) of investments accounted for using the equity method	2.5	1.8	-0.6
Lifestyle & Retail Business Division	0.5	0.4	-0.1
Food & Agriculture Business Division	0.5	0.8	+0.3
Materials, Supplies & Real Estate Division	1.4	0.6	-0.9
Profit for the period attributable to owners of the parent	11.6	11.5	-0.1
Lifestyle & Retail Business Division	1.7	1.1	-0.6
Food & Agriculture Business Division	1.4	-0.0	-1.4
Materials, Supplies & Real Estate Division	8.5	10.4	+1.9
Total assets	As of Mar 31, 2019 1,243.3	As of Jun 30, 2019 1,512.5	+269.2
Lifestyle & Retail Business Division	211.1	367.2	+156.1
Food & Agriculture Business Division	320.2	343.4	+23.2
Materials, Supplies & Real Estate Division	712.6	802.8	+90.1

8. Supplemental materials by segment

(Mineral Resources, Energy, Chemical & Electronics Business Unit)

(Unit: Billions of yen)

	FY2018 Q1 Results	FY2019 Q1 Results	Increase/ Decrease
Mineral Resources, Energy, Chemical & Electronics			
Gross profit	54.4	46.7	-7.7
Mineral Resources and Energy ^{*1}	33.1	25.6	-7.4
Chemical and Electronics ^{*2}	21.3	21.1	-0.2
Share of profit (loss) of investments accounted for using the equity method	1.3	1.5	+0.1
Mineral Resources and Energy ^{*1}	-0.4	0.7	+1.1
Chemical and Electronics ^{*2}	1.8	0.8	-1.0
Profit for the period attributable to owners of the parent	26.4	20.9	-5.5
Mineral Resources and Energy ^{*1}	18.6	16.0	-2.6
Chemical and Electronics ^{*2}	7.6	4.7	-2.9
Total assets	As of Mar 31, 2019 1,701.0	As of Jun 30, 2019 1,643.7	-57.3
Mineral Resources and Energy ^{*1}	1,206.0	1,148.8	-57.2
Chemical and Electronics ^{*2}	493.9	493.6	-0.3

*1 Mineral Resources and Energy is a sum of Mineral Resources Division No.1, Mineral Resources Division No.2 and Energy Division.

*2 Chemical and Electronics is a sum of Basic Chemicals & Electronics Division and Life Science Division.

9. Quarterly Trend for Profit for the period attributable to owners of the parent Sumitomo Corporation

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【Profit for the period attributable to owners of the parent】

(Unit : billions of yen)	FY2019 Results				
	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	6.4				6.4
Transportation & Construction Systems	11.7				11.7
Infrastructure	20.4				20.4
Media & Digital	8.8				8.8
Living Related & Real Estate	11.5				11.5
Mineral Resources, Energy, Chemical & Electronics	20.9				20.9
Total	79.6				79.6
Corporate and Eliminations	0.2				0.2
Consolidated	79.7				79.7

【Major one-off profits/losses (Q1 Results)】

Infrastructure	<ul style="list-style-type: none"> • One-off profits from IPP/IWPP business, etc (approx. +6.0)
Living Related & Real Estate	<ul style="list-style-type: none"> • One-off loss from asset replacement (approx. -1.0)
Mineral Resources, Energy, Chemical & Electronics	<ul style="list-style-type: none"> • One-off profit from reorganization of shareholder composition of Gyxis Corporation (approx. +7.0) • The profit from reversal of provision for uncollected VAT in Nickel mining & refining business in Madagascar (approx. +3.0), etc

【One-off profits/losses】

(Unit : billions of yen)	FY2019 Results				
	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	0.0				0.0
Transportation & Construction Systems	0.0				0.0
Infrastructure	6.0				6.0
Media & Digital	0.0				0.0
Living Related & Real Estate	(1.0)				(1.0)
Mineral Resources, Energy, Chemical & Electronics	10.0				10.0
Total	14.0				14.0
Corporate and Eliminations	0.0				0.0
Consolidated	14.0				14.0

※One-off profits/losses are rounded to the nearest 1 billion.

9. Quarterly Trend for Profit for the year attributable to owners of the parent Sumitomo Corporation

Enriching lives and the world

【Profit for the year attributable to owners of the parent】

(Unit : billions of yen)	FY2018 Results				
	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	10.1	10.8	11.0	8.6	40.5
Transportation & Construction Systems	15.2	17.4	17.3	2.0	52.0
Infrastructure	11.5	11.6	18.8	22.5	64.4
Media & Digital	11.8	12.7	10.1	12.9	47.5
Living Related & Real Estate	11.6	14.3	7.0	9.2	42.1
Mineral Resources, Energy, Chemical & Electronics	26.4	20.0	(0.4)	22.5	68.5
Total	86.6	86.8	63.9	77.8	314.8
Corporate and Eliminations	4.8	1.1	(1.4)	1.2	5.7
Consolidated	91.4	88.0	62.5	78.7	320.5

【One-off profits/losses】

(Unit : billions of yen)	FY2018 Results				
	Q1	Q2	Q3	Q4	Cumulative Results
Metal Products	0.0	0.0	0.0	0.0	0.0
Transportation & Construction Systems	(1.0)	(1.0)	2.0	(8.0)	(9.0)
Infrastructure	0.0	0.0	3.0	(1.0)	2.0
Media & Digital	0.0	3.0	0.0	0.0	3.0
Living Related & Real Estate	0.0	1.0	2.0	(2.0)	1.0
Mineral Resources, Energy, Chemical & Electronics	3.0	1.0	(19.0)	2.0	(13.0)
Total	2.0	5.0	(13.0)	(10.0)	(16.0)
Corporate and Eliminations	0.0	0.0	0.0	8.0	8.0
Consolidated	2.0	5.0	(13.0)	(2.0)	(8.0)

※One-off profits/losses are rounded to the nearest 1 billion.

【Major one-off profits/losses(Annual Results)】

Transportation & Construction Systems	<ul style="list-style-type: none"> •One-off loss related to sale of Indonesian commercial bank, (BTPN) (approx.-10.0) •One-off loss from reorganization of TBC (approx.-2.0) •One-off profit from reorganization of Leasing business (approx.+7.0) •Other one-off losses, etc
Infrastructure	<ul style="list-style-type: none"> •One-off profit from renewable energy power generation business (approx.+3.0) •Other one-off losses, etc
Media & Digital	<ul style="list-style-type: none"> •One-off profit from asset replacement, etc
Living Related & Real Estate	<ul style="list-style-type: none"> •One-off profits from asset replacement •Impairment loss of FYFFES (approx.-2.0), etc
Mineral Resources, Energy, Chemical & Electronics	<ul style="list-style-type: none"> •Impairment loss in Nickel mining & refining business in Madagascar, etc (approx.-15.0) •One-off profits/losses in Mineral Resources, Energy field, etc
Corporate and Eliminations	<ul style="list-style-type: none"> •One-off tax effect, etc

10. Historical Data(1) PL, CF

	FOCUS'10	<i>f(x)</i>		BBBO2014		BBBO2017			Medium - Term Management Plan 2020	
(Unit: Billions of yen)	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019 Q1
Revenues	3,100.2	3,261.0	3,016.2	3,317.4	3,762.2	4,010.8	3,997.0	4,827.3	5,339.2	1,313.1
Gross profit	864.0	918.8	827.0	894.4	952.9	894.1	842.7	956.5	923.2	228.1
Selling, general and administrative expenses	-660.7	-686.4	-657.1	-706.4	-755.2	-762.7	-693.8	-731.6	-647.6	-159.1
Interest expense, net	-18.1	-15.1	-15.8	-17.4	-13.0	-2.6	-1.7	-5.8	-11.6	-4.7
Dividends	10.0	11.2	13.4	14.9	17.2	10.6	9.4	10.7	12.1	5.1
Share of profit (loss) of investments accounted for using the equity method	95.6	110.6	107.4	126.2	49.1	-53.8	83.5	149.7	127.1	27.9
Gain (loss) on securities and other investments, net	9.5	14.8	51.5	8.8	12.4	72.2	12.9	27.8	2.2	5.8
Gain (loss) on property, plant and equipment, net	-17.6	-9.0	-5.8	-19.8	-269.2	-33.4	-19.7	-4.4	-4.0	3.1
Other, net	-2.2	-3.6	-1.6	3.5	-13.0	15.8	-20.1	9.4	2.5	6.9
Profit (loss) before tax	280.5	341.4	319.0	304.2	-18.6	140.1	213.1	412.3	404.0	113.2
Income tax expense	-70.7	-77.7	-75.3	-70.4	-52.3	-51.5	-25.9	-78.4	-66.2	-29.9
Profit (loss) for the year	209.8	263.7	243.7	233.9	-70.8	88.6	187.2	333.9	337.8	83.2
Profit (loss) for the year attributable to:										
Owners of the parent	200.2	250.7	232.5	223.1	-73.2	74.5	170.9	308.5	320.5	79.7
Non-controlling interests	9.6	13.0	11.2	10.8	2.4	14.0	16.3	25.4	17.3	3.5
Basic profit	220.5	251.5	216.5	245.0	184.0	46.5	193.1	308.7	320.7	76.4
Net cash provided by (used in) operating activities	219.5	190.4	280.3	278.2	243.7	599.7	345.8	295.3	268.9	48.9
Net cash provided by (used in) investing activities	-469.4	-35.7	-186.2	-249.9	-399.6	-85.4	-180.7	-155.8	-51.3	-89.3
Free cash flows	-249.9	154.7	94.1	28.4	-155.9	514.3	165.1	139.5	217.6	-40.4
Net cash provided by (used in) financing activities	155.9	-33.3	-24.7	145.9	-74.8	-507.2	-254.4	-229.6	-233.2	64.4

10. Historical Data(2) BS, Key Financial Indicators

	FOCUS'10	<i>f(x)</i>		BBBO2014		BBBO2017			Medium - Term Management Plan 2020	
(Unit: Billions of yen)	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019 Q1
Total assets	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	7,817.8	7,761.8	7,770.6	7,916.5	8,260.7
Equity attributable to owners of the parent	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,251.5	2,366.5	2,558.2	2,771.5	2,674.5
Interest-bearing liabilities (gross)	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	3,650.9	3,418.3	3,203.9	3,098.0	3,194.4
Interest-bearing liabilities (net)	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	2,770.3	2,627.9	2,521.5	2,427.1	2,506.2
Risk-adjusted Assets [RA]	1,500	1,530	1,810	2,190	2,380	2,200	2,240	2,360	2,290	-
Core Risk Buffer [RB]	1,660	1,640	1,950	2,270	2,320	2,140	2,220	2,390	2,640	2,560
Balance [RB-RA]	160	110	140	80	-60	-60	-20	30	350	-
Equity attributable to owners of the parent ratio (%)	21.7	23.4	26.2	27.7	27.5	28.8	30.5	32.9	35.0	32.4
ROE (%)	12.9	15.4	12.4	10.0	-3.0	3.2	7.4	12.5	12.0	-
ROA (%)	2.8	3.5	3.1	2.7	-0.8	0.9	2.2	4.0	4.1	-
Debt-Equity Ratio (net) (times)	1.9	1.6	1.4	1.3	1.4	1.2	1.1	1.0	0.9	0.9
(Unit: Yen)										
Stock price of Sumitomo Corp. (closing price)	1,189	1,196	1,178	1,313	1,286.0	1,118.5	1,497.5	1,791.0	1,531.0	1,632.5
(highest)	1,297	1,284	1,276	1,616	1,420.0	1,513.0	1,547.0	2,043.5	1,999.5	1,646.0
(lowest)	874	875	984	1,101	1,054.0	983.5	975.5	1,398.0	1,460.0	1,480.0
Nikkei stock average (closing price)	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	16,758.67	18,909.26	21,454.30	21,205.81	21,275.92
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,788	1,250,788
Earnings per share attributable to owners of the parent (basic)	160.17	200.52	185.92	178.59	-58.64	59.73	136.91	247.13	256.68	63.85