IR Supplemental Material

Consolidated Quarterly Financial Results for FY2010

(Six-month period ended September 30, 2010)

[Prepared on the basis of accounting principles generally accepted in the United States of America]

- Principal Subsidiaries and Associated Companies Contributing to Consolidated Results p1
- Supplemental materials by Segment (Performance Overview, FOCUS'10 Strategies and Priority Fields) p2-10

October 29, 2010

Sumitomo Corporation

Unit: 100 millions of yen (rounded to the nearest 100 million)

| | Shares in | | I | Equity in earning | \$ |
|---|---|---|-------------------|-------------------|---|
| | equity (as of September 30, 2010) (%) | Main Business | FY2009 AprSep. | FY2010 AprSep. | Annual forecasts for FY2010 (As of Oct, 2010) |
| Metal Products | | | | | 2010) |
| SC Pipe Services Inc. | 100.00 | Investment in pipe manufacturing and sales company in the U.S. | 2 | 10 | 20 |
| ERYNGIUM Ltd. | *100.00 | Manufacture, processing and distribution of speciality metals for OCTG market | 16 | 8 | 15 |
| Asian Steel Company Ltd. | 100.00 | Shearing, slitting, and sale of steel plates | (0) | 6 | 7 |
| Sumisho Metalex Corporation | *100.00 | Sale of non-ferrous metal products, materials for home heat solution | 2 | 5 | 11 |
| Transportation & Construction Systems | | | | | |
| P.T. Summit Oto Finance | *99.56 | Financing of motorcycles in Indonesia | 23 | 32 | 56 |
| P.T. Oto Multiartha | | Financing of automobiles in Indonesia | 17 | 30 | 49 |
| Sumitomo Mitsui Auto Service Company, Limited | 60.00 | Leasing of motor vehicles | 12 | 23 | 40 |
| Infrastructure | | | | | |
| MobiCom Corporation | 33.98 | Integrated telecommunication service in Mongolia | 7 | 8 | 17 |
| Perennial Power Holdings Inc. | *100.00 | Development, ownership and management of power plant in the U.S. | 7 | 6 | 7 |
| Media, Network & Lifestyle Retail | | | | | |
| Jupiter Telecommunications Co., Ltd. | 40.12 | Operation of multiple cable TV systems (MSO) and channels (MCO) | 41 | 81 | 146 |
| Jupiter Shop Channel Co., Ltd. | 99.60 | Operation of TV shopping channel | 41 42 | 43 | 93 |
| | | System Integration; data processing services; development and sale of computer | | | |
| Sumisho Computer Systems Corporation | 60.55 | software and hardware | 5 | 9 | 21 |
| Summit, Inc. | *100.00 | Supermarket chain | 14 | 7 | 19 |
| Asmik Ace Entertainment Inc. | 76.59 | Production, distribution and sale of movies and videos | (10) | (1) | 1 |
| Mineral Resources, Energy, Chemical & Electronics | | | | | |
| Sumisho Coal Australia Pty. Ltd. | 100.00 | Investment in coal mines in Australia | 31 | 139 | 238 |
| Nusa Tenggara Mining Corporation | 74.28 | Investment in and financing of the Batu Hijau copper/gold mine project in Indonesia | 19 | 79 | 135 |
| 2 silver, zinc and lead business companies in Bolivia | 100.00 | Investment in silver, zinc, and lead mine operating, and ore concentrate sales companies in Bolivia | 71 | 52 | 147 |
| Oresteel Investments (Proprietary) Limited | *49.00 | Investment in Assmang iron ore and manganese mine in South Africa | 92 | 33 | 67 |
| 2 companies with oil field interests in the North Sea | *_ | Development, production and sale of crude oil and natural gas in the British and Norwegian zones of the North Sea | 4 | 23 | 34 |
| SC Minerals America, Inc. | *100.00 | Investment in the Morenci copper mine, the Pogo gold mine in the U.S. and the Candelaria & Ojos del Salado copper mines in Chile | 6 | 19 | 42 |
| SMM Cerro Verde Netherlands B.V. | 20.00 | Investment in the Cerro Verde copper mine in Peru | 4 | 14 | 28 |
| Sumi Agro Europe Ltd. | | Investment in agricultural chemicals business in Europe | 9 | 11 | 7 |
| Sumitomo Shoji Chemicals Co., Ltd. | | Sale and trade of chemicals and plastics | 2 | 11 | 18 |
| The Hartz Mountain Corporation | *100.00 | Manufacturing, distribution, and sales of pet care products in the U.S. | 5 | 6 | 8 |
| LNG Japan Corporation | 50.00 | Trading of LNG, investment and financing related to LNG business | 2 | 5 | 14 |
| Sumitronics Corporation | 100.00 | Electronics Manufacturing Service | 3 | 3 | 9 |
| Petro Summit Pte. Ltd. | *100.00 | International trade of crude oil and petroleum products | 15 | (0) | 8 |
| Cantex Inc. | *100.00 | Manufacture and sale of polyvinyl chloride pipes | (12) | (3) | (7) |
| General Products & Real Estate | | | | | |
| TBC Corporation | *100.00 | Retail and wholesale of tires in the U.S. | 20 | 30 | 45 |
| 2 companies in the banana business | - | Import and sale of fruits and vegetables | 22 | 14 | 16 |
| Summit Rural Western Australia Pty. Ltd. | *100.00 | Import of fertilizer materials and sale of chemical fertilizers in Western Australia | (32) | (4) | (6) |
| New Industry Development & Cross-function | | | | | |
| Sumitomo Mitsui Finance and Leasing Company, Limited | *40.00 | Finance & Lease | 37 | 56 | 78 |
| Sumisho Aircraft Asset Management B.V. | *100.00 | Aircraft operating lease | 1 | 2 | 4 |
| Overseas | | | | | |
| Sumitomo Corporation of America | 100.00 | Export, import, wholesale | 50 | 114 | 195 |
| Sumitomo Corporation Europe Holding Ltd. | | Export, import, wholesale | 40 | 31 | 60 |
| Sumitomo Corporation Asia Pte. Ltd. | | Export, import, wholesale | 27 | 22 | 50 |
| Total 9 subsidiaries in China | | Export, import, wholesale | 11 | 16 | 45 |
| Sumitomo Australia Limited | | Export, import, wholesale | (14) | 5 | 8 |

Notes)

* Shares in equity and equity in earnings for companies marked with an asterisk are the percentage shares and equity amounts company-wide including other segments.

Metal Products

| [FY10 Apr-Sep Results:9.3 billion yen] | ** Forecast for FY2010: Announc | | | illions of yen) |
|--|---|--------------------|-------------------|---|
| | | FY2009 Apr-Sep | FY2010 Apr-Sep | FY2010 (forecast**) |
| (5.1 billion yen increase from FY09 Apr-Sep) | Gross profit | 26.0 | 32.8 | - |
| Steel Sheets (steel service center) | Operating income | 4.6 | 11.8 | - |
| Overseas: steady progress due to demand increase | Equity in earnings of | 1.7 | 3.3 | |
| in Southeast Asia and China | associated companies, net | 1.7 | 9.3 | |
| •Tubular Products | Net income | 4.2 | 1Q: 5.5 2Q: 3.8 | 16.0 |
| North America: steady performance due to demand | Total assets | Mar, 2010 609.2 | 593.7 | - |
| [Investments in FY2010] acquisition of a tubular products threading/ trading company (Singapore, June, 2010)(operations at 10 sites in 7 countries) | SC Pipe Services: Asian Steel: Sumisho Metalex(90/100)* ERYNGIUM(30/100)*1.2: | 0.2 0.0 | 0.6 | FY10(forecast** 2.0 0.7 1.0 0.4 |
| participate in an aluminum smelting project (Malaysia, Sep, 2010) progress in tubular products manufacturing mill in Brazil | *1 (shares in equity owned *2 shares in equity of the se | by the segm | ient/ owned by w | hole company |
| Steel Sheets overseas steel service center: demand in demand in Tubular Products North America: tubular products demand shale gas | n Southeast Asia remains | stable | | Ŭ |

FOCUS'10 Strategies and Priority Fields

•Energy and automobile related business > enhancing value chain of tubular products

expansion of SCM operating bases (15 locations in 14 countries)

tubular products manufacturing (Brazil):

equity share: Vallourec group 56%, Sumitomo Metal Industries 39%, SC 5%

annual production: seamless tubular products 0.6 million tons/year

global expansion of processing tubular products/ steel products for oil-well

> upgrading our function of steel service centers

steel service center production capacity as of Sep, 2010:

Overseas (13 countries) : around 4.7 million tons

: around 2.3 million tons

Eco and new energy related business

> renewable energy

Japan

businesses of solar power generation related components

> materials for solar cells, secondary battery

[Investments & Asset replacements in FY2009]

•investment in stainless processing and sale business (China, May, 2009)

•established steel service center (India, started operation in Apr, 2010)

Transportation & Construction Systems

| [FY10 Apr-Sep Results 19.5 billion yen] | ** Forecast for FY2010: Announc | FY2009 Apr-Sep | FY2010 Apr-Sep | FY2010 (forecast**) |
|--|--|--|---|---|
| (9.6 billion yen increase from FY09 Apr-Sep) | Gross profit | 63.2 | 75.5 | (iorecast) |
| Automobile | Operating income | 10.9 | 23.4 | |
| Finance businesses in Indonesia and Japan: strong | Equity in earnings of associated companies, net | 4.6 | 6.0 | |
| Construction equipment | Net income | 9.9 | 19.5 1Q: 9.7 2Q: 9.8 | 32.0 |
| China: strong due to firm demand | Total assets | Mar, 2010 1,399.3 | 1,326.8 | |
| | | | | |
| • • • | (Results of major subsidia Company: | Eq | uity in earnings of | the segment |
| Ships, aerospace and railway car | Company: | Equity in earnings of the FY09 Apr-Sep FY10 Apr-Sep FY 1.7 3.0 | the segment | |
| | Company: | Eq Y09 Apr-Sep | uity in earnings of <u>FY10 Apr-Sep</u> 1 | the segment FY10(foreca |
| Ships, aerospace and railway car | Company: •Oto Murtiartha : | Eq Y09 Apr-Sep 1.7 2.0 | uity in earnings of <u>FY10 Apr-Sep</u> 3.0 | the segment FY10(forecas 4.9 |
| Ships, aerospace and railway car ship businesses: stable | Company: • Oto Murtiartha : • SOF(89.56/99.56)*1.2 : | Eq Y09 Apr-Sep 1.7 2.0 vice : 1.2 by the segm | uity in earnings of <u>FY10 Apr-Sep</u> 3.0 2.9 2.3 nent/ owned by w | the segment FY10(foreca 4.9 5.0 4.0 hole compa |

·Ships: Outlook for market conditions: uncertain Sumitomo Corporation

FOCUS'10 Strategies and Priority Fields

Automobile

- > Auto finance
 - overseas: further strengthening Oto Multiartha / Summit Oto Finance (Indonesia)

results of financing in FY10 1st Half: OTO 64,000 automobiles, SOF 436,000 motorcycles

- plans of financing in FY10: OTO 130,000automobiles, SOF 930,000 motorcycles plans of financing in FY10:OTO 130,000automobiles, SOF 930,000 motorcyclesresults of financing in FY09:OTO 86,000automobiles, SOF 656,000 motorcycles

promoting motorcycles financing in Asia (Philippines, etc.)

> Wholesale/Dealer

deeply cultivating sales in emerging countries

- > Manufacturing
- manufacturing and sales of Isuzu trucks and buses (India)

Construction equipment

- > enhance further distributor business (China, Russia, etc.)
- > enhance rental construction equipment business in abroad
- > enhance mining machinery sales/service business (emerging countries such as Mongolia and Russia)
- > expand sales of agricultural machineries (India, etc.)
- Ships, aerospace and railway car
 - > Ships: enhance portfolio through continuous asset replacement

[Investments & Asset replacements in FY2009]

 established motorcycle finance company (Philippines, Nov, 2009) investment in construction equipment rental business (U.S., Dec, 2009)

Infrastructure

| [FY10 Apr-Sep Results:1.1 billion yen] | ** Forecast for FY2010: Announ | ced in Oct, 201 | ced in Oct, 2010. (unit: billions of yea | | | |
|---|--|------------------------------------|--|---|--|--|
| | | FY2009 | FY2010 | FY2010 | | |
| (5.1 billion yen decrease from FY09 Apr-Sep) | Gross profit | Apr-Sep 16.5 | Apr-Sep 10.8 | (forecast**) | | |
| ·IPP/IWPP businesses | Operating income | 4.5 | -0.9 | - | | |
| decreased earnings (Tanjung Jati B) | Equity in earnings of associated companies, net | 2.4 | 2.7 | - | | |
| •Others mobile phone business in Mongolia: stable | Net income | 6.2 | 1.1 1Q:0.6 2Q:0.4 | 3.5 | | |
| | Total assets | Mar, 2010 521.4 | 525.1 | - | | |
| | [Results of major subsidi Company: | Equit | ty in earnings of the | e segment | | |
| | Company: | Equit | ty in earnings of the | e segment | | |
| | Company: | Equit | | e segment | | |
| [Investments in FY2010] | Company: | Equit Y09 Apr-Sep | ty in earnings of the FY10 Apr-Sep | e segment FY10(forecas | | |
| 【Investments in FY2010】 • progress in Tanjung Jati B expansion project | Company: • MobiCom : | Equit Y09 Apr-Sep | ty in earnings of the FY10 Apr-Sep | e segment FY10(forecas | | |
| | Company: • MobiCom : • Perennial Power | Equit Y09 Apr-Sep 0.7 0.3 | ty in earnings of the <u>FY10 Apr-Sep</u> 0.8 0.3 | e segment FY10(forecas 1.7 0.4 | | |
| | Company: •MobiCom : •Perennial Power Holdings(50.01/100)* : | Equit Y09 Apr-Sep 0.7 0.3 | ty in earnings of the <u>FY10 Apr-Sep</u> 0.8 0.3 | e segment FY10(forecas 1.7 0.4 | | |
| | Company: •MobiCom : •Perennial Power Holdings(50.01/100)* : | Equit Y09 Apr-Sep 0.7 0.3 | ty in earnings of the <u>FY10 Apr-Sep</u> 0.8 0.3 | e segment FY10(forecas 1.7 0.4 | | |

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FOCUS'10 Strategies and Priority Fields

•IPP/IWPP

> further expansion in Asia, Middle East, Australia and the Americas

Tanjung Jati B project

> expansion project (completion planned in 2012)

Power Plant EPC

- > take in increasing demand for electric power mainly in Asia
- > focus on renewable energy such as geothermal power generation
- Wind power generation/Water business
 - > expand business portfolio in the U.S. and China (wind power generation)
 - > in addition to expansion in Mexico, enhance in Middle East and Asia (water business)

Telecommunication

> expand overseas earnings base in telecommunications business

[Investments & Asset replacements in FY2009]

- acquisition of wind power generation interest (U.S., July, 2009)
- acquisition of natural gas-fired combined cycle power plant interest (U.S., Nov, 2009)

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power generation capacity (contract base): 5,029MW (as of Sep, 2010)

Media, Network & Lifestyle Retail

| [EV10 Apr San Baculta 6 7 hillion yon] | ** Forecast for FY2010: Announc | ed in Oct, 20 ⁻ | 10. (unit: bi | illions of yen |
|--|---|----------------------------|--|------------------------|
| [FY10 Apr-Sep Results: 6.7 billion yen] | | FY2009 Apr-Sep | FY2010 Apr-Sep | FY2010 (forecast**) |
| (3.0 billion yen increase from FY09 Apr-Sep) | Gross profit | Apr-Sep 84.4 | Apr-Sep 87.4 | (IDIecast) |
| Major subsidiaries and associated companies | Operating income | 1.6 | 4.6 | |
| J:COM: stable (increase in shares in equity and decrease in tax expenses regarding reorganization of its subsidiary) | Equity in earnings of associated companies, net | 4.9 | 7.8 | - |
| | Net income | 3.7 | 6.7 | 18.0 |
| Sumisho Computer Systems: increased profits | Total assets | Mar, 2010 697.1 | 765.4 | - |
| | [Results of major subsidia | ries and a | associated co | ompanies |
| •Others | Company: | | ity in earnings of th p <u>FY10 Apr-Sep</u> I | • |
| production, distribution and sale of movies: | •J:COM*1: | 4.1 | 8.1 | 14.6 |
| recovering | Jupiter Shop Channel: | 4.2 | 4.3 | 9.3 |
| recovering | Sumisho Computer Syster | ms*2: 0.5 | 0.9 | 2.1 |
| [Investments in FY2010] | •Summit(92.5/100)*3: | 1.3 | 0.7 | 1.8 |
| acquisition of additional share of J:COM (Apr, 2010) | Asmik Ace Entertainment(methods) | ovies):-1.0 | -0.1 | 0.1 |
| | *1 shares in equity of FY09 Apr-Sep:27. *2 shares in equity of FY09 Apr-Sep:60. *3 (shares in equity owned by the segme | 56%, shares i | n equity of FY10 A | |

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: expected to progress steadily

FOCUS'10 Strategies and Priority Fields

•Strengthen and expand consumer business through integration of media, network and retail

- > Jupiter Shop Channel (largest TV shopping company in Japan):
- enhance products and programs while expanding customer base (market share of FY2009:around 27%)
- > online supermarket: Tokyo metropolitan area (started operations in Oct, 2009)
- > enhance multichannel retail business
- Strengthen earning power of J:COM (largest MSO in Japan, market share of Sep, 2009:around 36%)
 - > enhance content and service quality (invest in 17 channels, 12 companies)
 - > enhance community-based business through expanding directly-managed store
 - > higher services led by digitalization

Enhance core businesses

> Sumisho Computer Systems Corporation:

expand sales of self-developed ERP software and enhance the efficiency of developing software > Summit stores (supermarket)/Tomod's (drugstore): expand market share by new branch shops

(the number of locations as of Sep, 2010: Summit 96, SC Drug stores 135)

> T-GAIA Corporation (cell phone store): enhance sales network and increase business efficiency

[Investments & Asset replacements in FY2009]

sold shares of AJCC (CATV equipment leasing company in Japan, June, 2009)
 acquisition of Katsumata (drugstore in Japan, July, 2009)

| Y10 Apr-Sep Results: 36.4 billion yen | | | nced in Oct, 2 | | | ions of yen |
|--|---------------|---|-------------------|-----------------------|----------------|------------------------|
| | | | FY2009 Apr-Sep | FY2010 Apr-Sep | | FY2010 (forecast**) |
| 0.8 billion yen increase from FY09 Apr-Sep) |) | Gross profit | 33.4 | | 53.2 | - |
| oal mining operation in Australia | | Operating income | 6.0 | | 26.8 | |
| se in sales prices and increase in sales volum | e | Equity in earnings of | 15.8 | _ | 16.6 | |
| opper businesses rise in market prices | | associated companies, net | 15.6 | | | |
| capital gains regarding | a divestiture | Net income | 16.7 | 1Q:22.6 2Q | 36.4 0:13.8 | 68.0 |
| an Cristobal silver-zinc-lead mining o | 0 | Total assets | Mar, 2010 | 1.0 | 21.8 | |
| ecreased due to decline in sales volume 5.2 | - | | 1,079.2 | | | |
| | l (-1.4) | (Results of major subsid | | Equity in earnin | | |
| 0 0 | I (-1.4) | Company. | | pr-Sep <u>FY10 Ap</u> | | |
| il fields interests in the North Sea | | Sumisho Coal Australia: | | 3.1 13 | .9 | 23.8 |
| ise in oil market prices | | Nusa Tenggara Mining: | | 1.9 7 | ' .9 | 13.5 |
| hemical demand recovery mainly in China | | Silver, zinc and lead business i | | | 5.2 | 14.7 |
| | | Oresteel Investments(45/49)*: | | | 3.0 | 6.2 |
| capital gains of stocks | | Oil fields interests in the North | | | 2.1 | 3.1 |
| estments in FY2010] | | SC Minerals America(84.75/10 | - / | | .6 | 3.5 |
| d partial interest of Batu Hijau (Mar, 2010) | | SMM Cerro Verde Netherlands | - | | .4 | 2.8 |
| iched a definitive agreement regarding Brazilia | an | Sumi Agro Europe(80/100)*: | | |).9 | 0.6 |
| n ore mining business(Sep. 2010) | | Sumitomo Shoji Chemicals(75/ | | |).8 | 1.4 |
| ticipated in Marcellus Shale Gas drilling progra | am(Sep 2010 | •LNG Japan: | | |).5 | 1.4 |
| de a cosmetic chemical formulator & distributo | or | | | |).3 | 0.9 |
| | | •The Hartz Mountain(40.59/100) | *: | |).2 | 0.3 |
| mpany into a wholly owned subsidiary(U.S., Se | ep, 2010) | •Petro Summit Pte.(80/100)*: | | |).0 | 0.7 |
| gress in Ambatovy nickel project about 80% | | •Cantex(55/100)*: | - | -0.7 -0 |).2 | -0.4 |
| usiness Outlook 】 | | * (shares in equity o | wned by the s | egment/ owne | ed by wh | hole compa |
| coal mining operation in Australia mar | | | | | | |

Cantex flagging demand in housing and commercial facilities start continues

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[Mineral Resources Equity Share of Production and Sensitivity to Net Income]

| | | FY09 Equity share of production | FY10 Equity share of production Forecast | | Sensitivity to net income (annual base/excluding | FY09 Prices | FY10 Prices Forecast | |
|----------|--------------------------|---------------------------------------|--|------------------------|---|-------------------|----------------------------|--------------------|
| | | Results | (as of Oct, 2010) | Apr-Sep Results | • | | (as of Oct, 2010) | Apr-Sep Results |
| | oking coal ermal coal | 2.5 mil t 2.2 mil t | 2.7 mil t 2.0 mil t | 1.5 mil t 1.1 mil t | ¥0.15bil(\$1/t) ¥0.11bil(\$1/t) | \$128/t \$70/t | \$211/t \$99/t | \$213/t \$101/t |
| Iron ore | 1.1mil t | 1.5 mil t | 0.8 mil t | ¥0.04bil(\$1/t) | \$82/t | \$115/t | \$90/t | |
| Ма | Manganese ore | 0.3 mil t | 0.5 mil t | 0.2 mil t | ¥0.01bil(\$1/t) | \$510/t | \$330/t | \$330/t |
| Co | opper Batu Hijau | 85Kt 56Kt | 74Kt 45Kt | 38Kt 24Kt | ¥0.27bil (\$100/t) | \$5,200/t | \$7,385/t | \$7,130/t |
| Sil | lver | 501t (16.1mil oz) | 407t (13.1 mil oz) | 236t (7.6 mil oz) | ¥0.61bil (\$1/oz) | \$14.7/oz | \$19.3/oz | \$17.6/oz |
| Zir | nc | 246Kt | 214Kt | 100Kt | ¥1.12bil (\$100/t) | \$1,670/t | \$2,127/t | \$2,150/t |
| Le | ad | 70Kt | 62Kt | 29Kt | ¥0.3bil (\$100/t) | \$1,740/t | \$2,126/t | \$2,079/t |
| Cr | ude oil, gas | 4.1 mil bbl | 3.7 mil bbl | 2.0 mil bbl | ¥0.08bil (\$1/bbl) | \$63/bbl | \$78/bbl | \$78/bbl |
| LN | IG | 122Kt | 300Kt | 148Kt | - | - | - | - |

Note) Prices are general market price. Coking coal, Thermal coal, Iron ore, Manganese ore: Equity share of shipping volume is stated above. Production amount of Silver, Zinc, Lead: San Cristobal Project 100% base (FY09.1Q: SC equity in share 35%, from 2Q:100%)

FOCUS'10 Strategies and Priority Fields

•Pursue synergy in the businesses integration

> oil, natural gas and organic chemicals/nonferrous materials and inorganic chemicals

·Strengthen mineral resources portfolio

- > stable performance in coal mining and copper
- > acquisition in new interests in non-ferrous metal, iron& steel making raw materials and energy field

·Large-scale upstream interests project

- > silver-zinc-lead (Bolivia) : stable operation, further cost reduction
- > nickel (Madagascar) : steady execution of the project

Chemical

- > inorganic raw materials: strengthen trade of sulfur and sulfuric acid
- > agrichemical: expand global retail network (Americas, Asia)

[Investments & Asset replacements in FY2009]

•acquisition of oil field interests (British North Sea, May, 2009)/ additional interest of Pogo Gold Mine (U.S., July, 2009)/shale gas interest (U.S., Dec, 2009)

• sold stock of PSIUK (Nov, 2009), partial interest of Batu Hijau (Nov-Dec, 2009)

General Products & Real Estate

| FY10 Apr-Sep Results:6.7 billion yen 】 | ** Forecast for FY2010: Annound | ced in Oct, 201 | 0. (unit: b | FY2010 | |
|---|--|--------------------------------|----------------------|--------------|--|
| (2.3 billion yen increase from FY09 Apr-Sep) | | Apr-Sep | Apr-Sep | (forecast**) | |
| Food | Gross profit | 48.0 | 47.3 | - | |
| Banana business: market calming down | Operating income | 9.9 | 9.1 | - | |
| Fertilizer business: inventory valuation loss in the sar | Equity in earnings of associated companies, net | 0.3 | 2.3 | - | |
| period of the previous year | Net income | 4.3 | 6.7 | 15.0 | |
| | | 4.3 Mar, 2010 | 1Q:3.9 2Q:2.7 | 15.0 | |
| Materials & Supplies | Total assets | 747.5 | 686.4 | - | |
| TBC: tire unit sales increased along with the market | - | | | | |
| recovery | Results of major subsidi | aries and | associated of | companie | |
| Construction & Real Estate | Company: | | quity in earnings of | • | |
| office building leasing, sales of condominium: stable | | FY09 Apr-Sep FY10 Apr-Sep | | , | |
| Investments in FY2010] | Banana business: | 2.2 | 1.4 | 1.6 | |
| made a grain storage network company (possesses | •TBC(40/100)*1: | 0.8 | 1.2 | 1.8 | |
| grain terminal and country sites) a wholly owned | •Summit Rural WA(80/100) | * ^{1,2} : -1.6 | -0.3 | -0.5 | |
| subsidiary (Australia, Apr, 2010) joined into large-scale real estate development in Shanghai (June, 2010) | *1 (shares in equity owned *2 shares in equity of the s | | | | |
| Business Outlook] Food Banana business: weaker in 2 nd half(tend to m Materials & Supplies generally stable although TB Construction & Real Estate condo sales: expect m | C decelerates due to wo | orsening c | | onfidence | |

FOCUS'10 Strategies and Priority Fields

Food

- > Fertilizer: strengthen earnings base in overseas
 - (West Australia, Malaysia, China and Thailand)
- > Banana: enhance the production and sales network, strengthen high-value-added products (Japanese market share of Apr-Sep, 2010: around 26%)
- > Wheat: expand business in Asia utilizing upstream business value chain in Australia

Materials & Supplies

- > Tire : promote growth strategy of TBC (tire sales, maintenance business, retail network) (market share in North America as of Sep, 2010: around 11%)
- > Timber: promote timber processing business (Russia)
 - (full operation started in lumber and veneer processing plants in Apr, 2009)

Construction & Real Estate

- > Office building, commercial facilities: replace assets while acquiring profitable assets (manage 62 office buildings and 17 commercial facilities as of Sep, 2010)
- > Condominium: develop new property in order to build earnings base of post FOCUS'10

[Investments & Asset replacements in FY2009]

•replacement of an office building (Japan, Jan, 2010)

•investment in grain accumulation business (Australia, Mar, 2010)

New Industry Development & Cross-function

| [FY10 Apr-Sep Results:4.9 billion yen] | ** Forecast for FY2010: Announc | | • | lions of yen) |
|--|---|--------------------|--|------------------------|
| (4.2 billion yen increase from FY09 Apr-Sep) | | FY2009 Apr-Sep | FY2010 Apr-Sep | FY2010 (forecast**) |
| | Gross profit | 10.6 | 14.0 | - |
| Sumitomo Mitsui Finance &Leasing | Operating income | -2.7 | 0.3 | - |
| increased due to decline in credit costs | Equity in earnings of associated companies, net | 3.1 | 2.5 | _ |
| Domestic finance business | | | 4.9 | |
| provision for doubtful receivables in the same period | Net income | 0.7 | 1Q:5.3 2Q:-0.5 | 6.0 |
| of the previous year | Total assets | Mar, 2010 554.6 | 562.6 | - |
| •Others | | 554.0 | | |
| -reversal of deferred tax liability through receiving dividends of Sumitomo Mitsui Finance & Leasing | [Results of major subsidi Company: | Eq | uity in earnings of the presence of the presen | he segment |
| -impairment losses on securities | Sumitomo Mitsui Finance and Leasing(35/4 | 40)*: 3.3 | 4.9 | 6.8 |
| -impairment losses on securities [Investments in FY2010] | | 10)*: 3.3 | 4.9 | 6.8 |
| | Finance and Leasing(35/4 | , | 4.9 0.2 | 6.8 0.4 |

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FOCUS'10 Strategies and Priority Fields

New Business Development & Promotion

| > Solar business: | Further strengthening solar power generation value chain |
|--|---|
| > Environmental Solution Business: | Developing businesses in recycling, emission and low carbon business field |
| > Next-Generation Battery Business | : Build and promote value chain in Lithium-ion battery |
| > Incubation Business: | Finding new technology and business seeds in growing fields and create new business |
| Financial business | |
| > Leasing business: strengthen coo | peration with Sumitomo Mitsui Finance & Leasing Company, Ltd. |
| (own 28 aircrafts a | as of Sep, 2010, including 10 owned by JV with Sumitomo Mitsui Finance & Leasing) |
| | |

> Commodity: take in the needs of hedging commodity prices

Logistics business

- > Logistics: strengthen global network
- > Industrial park (overseas) : strengthen selling Thang Long Industrial park II in Vietnam, explore the feasibility of development in other regions

Overseas Subsidiaries and Branches

Performance Overview

| [FY10 Apr-Sep Results:20.6 billion yen] | | | FY2009 Apr-Sep | FY2010 Apr-Sep | FY2010 (forecast**) |
|---|------------------------------------|-----------------------------------|---|--|------------------------|
| (7.6 billion yen increase from FY09 Apr-Sep) | Gross p | rofit | 80.3 | 88.8 | · · · · · · |
| America: 11.4 billion yen(6.3 billion yen increase) | Operatir | g income | 17.6 | 24.2 | - |
| Europe: 3.1 billion yen (0.9 billion yen decrease) | | earnings of ed companies, net | 3.0 | 4.4 | - |
| Asia: 2.2 billion yen (0.5 billion yen decrease) | Net inco | me | 13.0 | 20.6 | 38.5 |
| China: 1.6 billion yen(0.4 billion yen increase) | Total as | sets | Mar, 2010 1,117.8 | 1,079.1 | - |
| Australia: 0.5 billion yen(1.9 billion yen increase) | Results o | of major subsidi | aries and | associated | companies |
| • | Company: | - | Eq | uity in earnings of | the segment |
| | | | FY09 Apr-Sep | FY10 Apr-Sep | FY10(forecast*) |
| America and China: | ERYNGIUM(| 70/100)*1 : | 1.1 | 0.6 | 1.1 |
| | •SOF(10/99.56)*2 : | | 0.3 | 0.3 | 0.6 |
| metal products business: stable | | wer Holdings(49.99/10 | , | 0.3 | 0.3 |
| Assetuation instants we had been in the same | •The Hartz Mountain(59.41/100) : | | 0.3 | 0.4 | 0.5 |
| •Australia: inventory valuation loss in the same | Cantex(45/10 | , | -0.5 0.2 | -0.1 | -0.3 |
| period of the previous year | 0 | urope(20/100): t Pte.(20/100): | 0.2 | 0.2 0.0 | 0.1 0.1 |
| ponod of the provided your | | America(15.25/100) : | 0.3 | 0.3 | 0.7 |
| | | estments(4/49) : | 0.8 | 0.3 | 0.5 |
| | •TBC(60/100) | , , | 1.2 | 1.8 | 2.7 |
| | •Summit Rura | I WA(20/100)*3 : | -1.6 | -0.1 | -0.1 |
| | Sumisho Aircra | aft Asset Management(5 | /100) : 0.0 | 0.0 | 0.0 |
| Business Outlook • metal products businesses: expected to show stat • concerns regarding yen appreciation | ble performar | ice | owned by wh *1 shares in eo *2 shares in eo | ity owned by the ov hole company) quity of FY09 Apr-Si quity of FY09 Apr-Si quity of FY09 Apr-Si | ep:63/90 ep:10/99.6 |
| | | | | | |
| | | | | | |