

# A COMPETITIVE EDGE FOR BUSINESS IN THE AMERICAS

**CORPORATE PROFILE**

JUNE 2025

# Contents

01

History

p.03

02

About Us

p.05

03

Our Business

p.15

01

# History

Sumitomo Corporation's Legacy and Beginnings





## *Sumitomo Corporation of Americas*

**Enriching lives and the world**

### **Our Historical Roots**

Sumitomo's history dates back to its founder, Masatomo Sumitomo (1585-1652), who opened a book and medicine shop in Kyoto in the 17th century. Masatomo left his teachings in the form of his "Founders Precepts" in which he explains the points of conducting business. His precepts still serve as the foundation for "Sumitomo's Business Philosophy".

That book and medicine shop evolved into a business empire with the opening of the Besshi Copper Mine in 1691, an operation that led the industry in copper refining, smelting and distribution. The Besshi Copper Mine continued operations for 283 years, forming the backbone of Sumitomo's business which would further branch out to numerous industries, including the trading and investment company, Sumitomo Corporation.

Today, The Founders Precepts remain a constant for our business practices, calling on us to "Not only in matters of business, but all situations, make efforts with deepest gratitude in all aspects," as well as to refine ourselves to develop a trustworthy character rather than just pursuing money-making endeavors.

02

# About Us

About Sumitomo Corporation



# About Us

## Our Global Company



Number of Offices

127

Locations

63

Countries and regions

Net Income  
(attributable to owners of the parent)

**\$3.7 Billion**

Assets

**\$78 Billion**

Number of Consolidation Subsidiaries  
and Associated Companies

**507** 79 countries  
and regions

Consolidated Subsidiaries 637 (Japan:114 Overseas:523)  
Associated Companies: 256 (Japan:50 Overseas:206)

Number of Employees  
(Consolidated Base)

**83,288**

**Corporate Evaluation**  
Sumitomo Corporation has been ranked in the Fortune Global 500, an annual list compiled and published by US Fortune magazine, for 30 years, as one of the global companies leading the world's development.

**FORTUNE  
500**

International Financial Reporting Standards (IFRS)  
The US Dollar amount represents translations of Japanese Yen amounts at the rate of

# Who We Are

Sumitomo Corporation in the Americas has long been an important business network for SC Group’s global success. For more than 70 years, we have helped companies enter into new markets, expanding their investment throughout this region and beyond. By leveraging our global resources and relationships, we are able to provide advantages to our suppliers, partners and customers through a broad network, steeped in a tradition of integrity.



Asset Size

**\$16 Billion**



Group Companies  
(In the Americas)

**90+**



Office Locations  
(In the Americas)

**24 Offices**



Consolidated Employees  
(Across portfolio companies)

**12,000+**



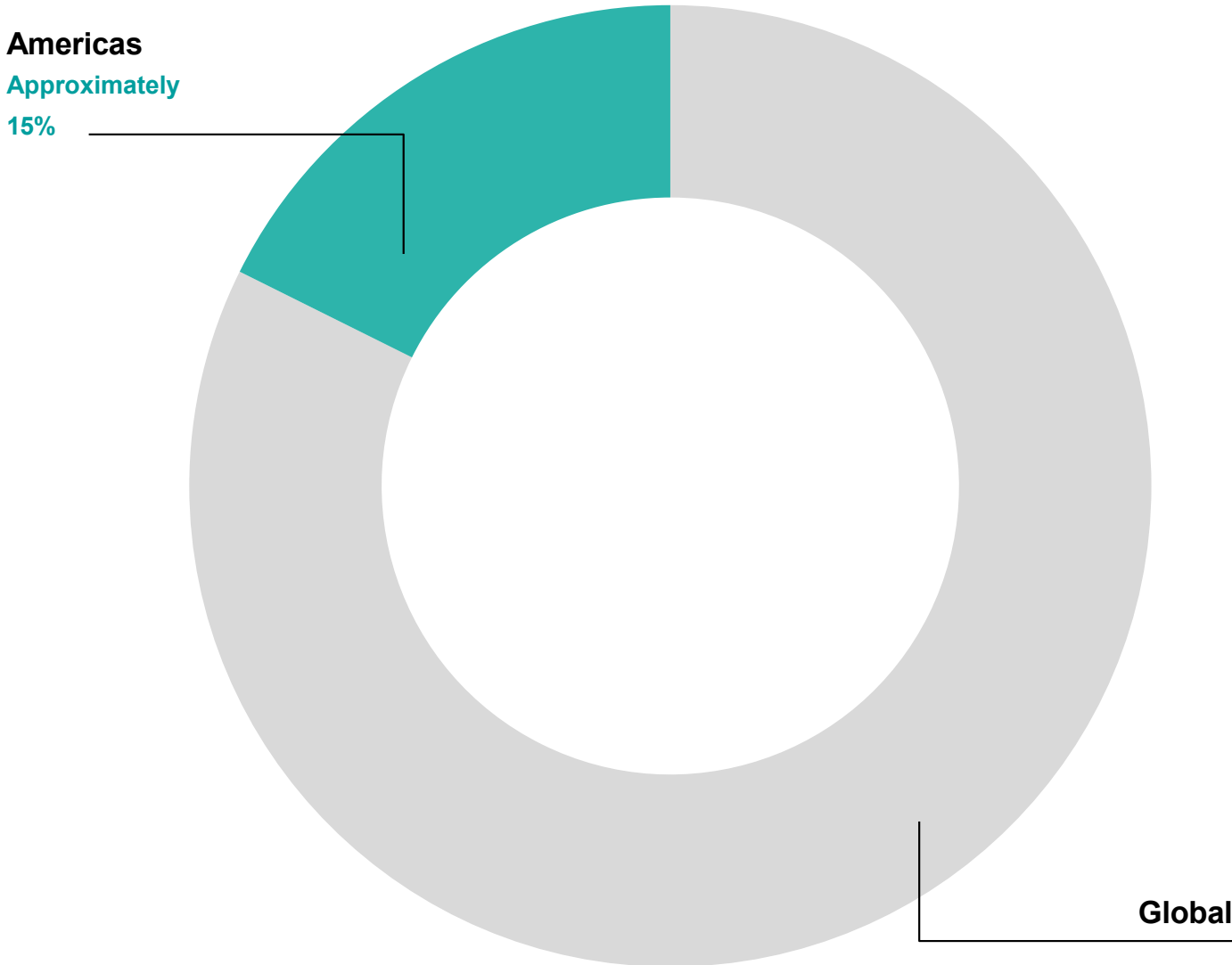
Employees  
(In the Americas)

**800+**

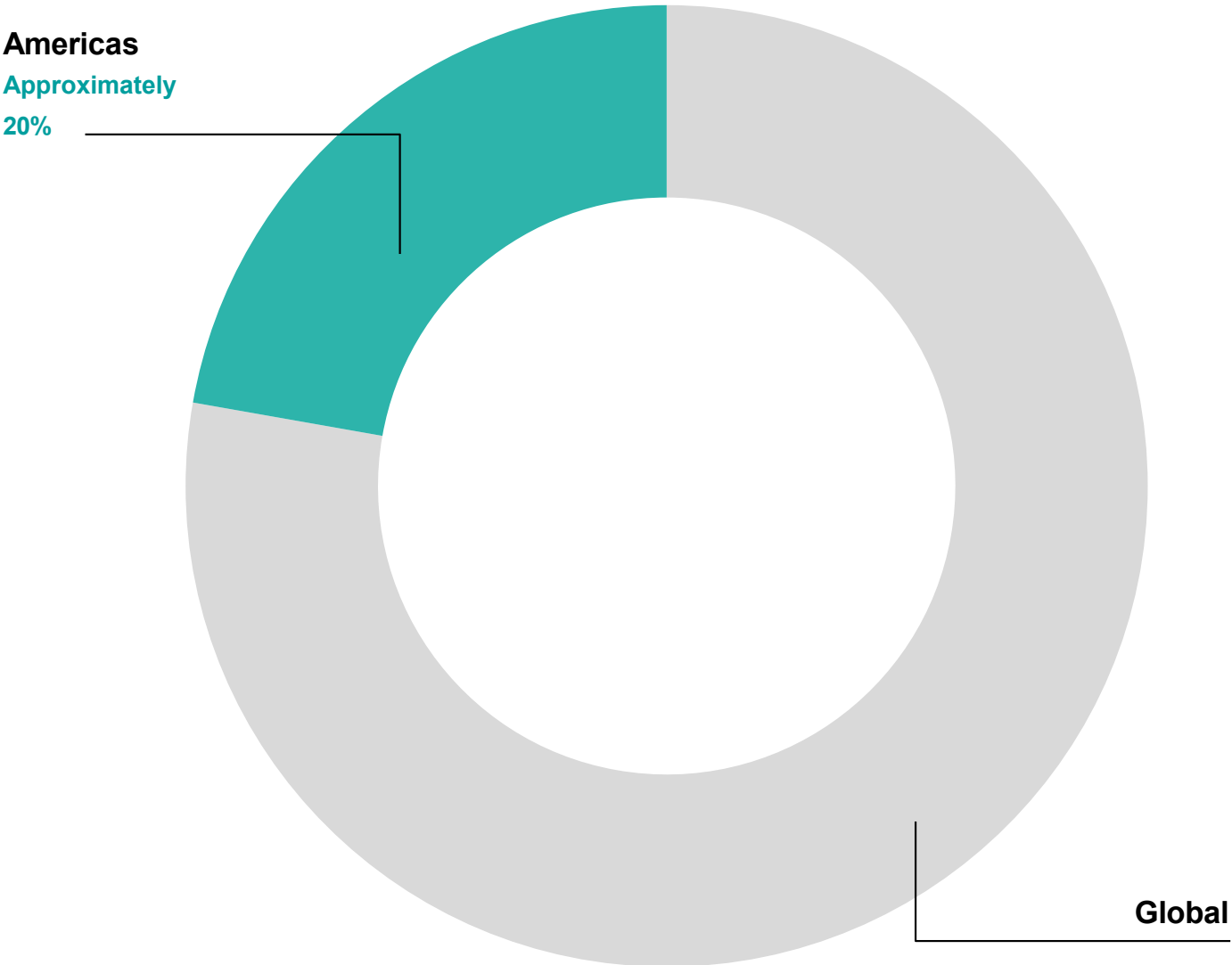


We are Sound Financiers and Trustworthy Business Partners.

GLOBAL NET INCOME FY2024 \$3.7 BILLION



GLOBAL ASSET FY2024 \$78 BILLION





## Our Executive Leadership



**KOTARO  
TAMEDA**  
PRESIDENT & CEO



**TAKASHI NANIWA**  
CSO & CDIO



**YASUO SUGAHARA**  
SMD & CFO



**TERESA A. OAKLEY**  
MD & CPO



**TIM SANDER**  
EVP & \*\*CECO



**LEWIS FARBERMAN**  
SVP & CLO



**YUJI WATANABE**  
PRESIDENT OF SCBR  
GM FOR SOUTH AMERICA

\*CDIO- Chief Development & Innovation Officer  
\*\*CECO - Chief Ethics & Compliance Officer

## Our Business Divisions Leadership



**KOTARO  
TAMEDA**  
PRESIDENT & CEO

ENERGY BUSINESS  
DIVISION



**AL KAWAKAMI**  
DIVISION GM

AUTOMOTIVE BUSINESS  
DIVISION



**MICHITAKA TANOUE**  
DIVISION GM

SOCIAL INFRASTRUCTURE  
DIVISION



**YUICHI OGAWA**  
DIVISION GM

AGRI-FOOD & LIFE  
SCIENCE DIVISION



**HAJIME UCHIIKE**  
DIVISION GM

CONSTRUCTION &  
TRANSPORTATION SYSTEMS



**ICHIRO MUROFUSHI**  
DIVISION GM

REAL ESTATE  
DIVISION



**MINAKO SAKUMA**  
DIVISION GM

MINERAL RESOURCES  
DIVISION



**THOMAS ELLIOTT**  
DIVISION GM

ENERGY INNOVATION  
INITIATIVE AMERICAS



**TSUTOMU SAKAMOTO**  
DIVISION GM



About Us

We Are Reliable Investors

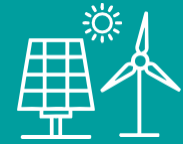


GROUP COMPANY BUSINESS DIVISION LEGENDS

Energy	Automotive	Agri-Food & Life Science	Mineral Resources
Construction & Transportation Systems	Social Infrastructure	Energy Innovation	Real Estate



## Our Industry Focus



### ENERGY

From tubular solutions throughout the supply chain to investments in new hydrogen technology, our Energy business is focused on enabling future power resources.



### ENERGY INNOVATION

We are committed to facilitating sustainable new business development through our cross organizational strengths and seek opportunities in the greening of Americas' industries and energy resources.



### AUTOMOTIVE

A key supplier of steel products for prominent brands and an owner of one of the world's largest marketers of tires and automotive services.



### CONSTRUCTION & TRANSPORTATION SYSTEMS

We provide various solutions through some of the most trusted names we own in the construction and mining equipment business and have operated a thriving aerospace and defense business both in the public and private sector for more than 40 years



### MINERAL RESOURCES

From traditional mining operations throughout the Americas to investments in new mining related technology, we are helping to source solutions that improve the mining process, product and sustainability of this industry.



### AGRI-FOOD & LIFE SCIENCE

As a supplier of various raw materials and food products and provider of the latest technology in crop science, we impact society by solving a paradoxical social agenda in sustainable agriculture. The agricultural world struggles to decarbonize while challenged to boost food production for a constantly growing population, and we help find solutions to help them promote clean farming.



### SOCIAL INFRASTRUCTURE

Our nearly 40 years as a rail products and railcar supplier has gained us a reputation as a trusted partner and project manager of these systems throughout North America



### REAL ESTATE

We have a long history of being visionary real estate partners and have a diverse portfolio of assets that include master planned community developments to premier commercial, residential and industrial properties.

 **Sumitomo Corporation of Americas**



## We are Solutions Providers



### International Trade

We connect suppliers with buyers anywhere in the world.

### Investments & Joint Ventures

We can be both Principal and Agent when investing in local business.



### Financing

We provide capital infusion when needed.

### Logistics Management

We are world-class logistics and supply chain managers.



### Technology Transfer

We find opportunities to introduce new technologically-driven and commercially promising products or ideas around the world.



### Research & Marketing

We do thorough research and market feasibility studies that help companies enter unfamiliar territories with expert knowledge.

### Product Development & Project Management

We add value in product development and can coordinate and manage every detail of domestic or international projects, whether a public or private contract.



# Recent Business Activities

## MERGING OUR SULFURIC ACID BUSINESSES UNDER A NEW BRAND



### C H E M I C A L

In 2025, SCOA merged SATCO and Saconix, two leaders in the North American sulfuric acid industry, to create Interacid North America – part of the global Interacid Group. The merger combines the strengths of both companies to maximize operational efficiency.

**Key advantages include:**

- ✓ Maintaining relationships with local contacts while benefitting from an expanded network;
- ✓ Access to technological and intelligence resources;
- ✓ World-class logistics and tank operations

## EXPANDING INTO THE U.S. HEALTHCARE MARKET



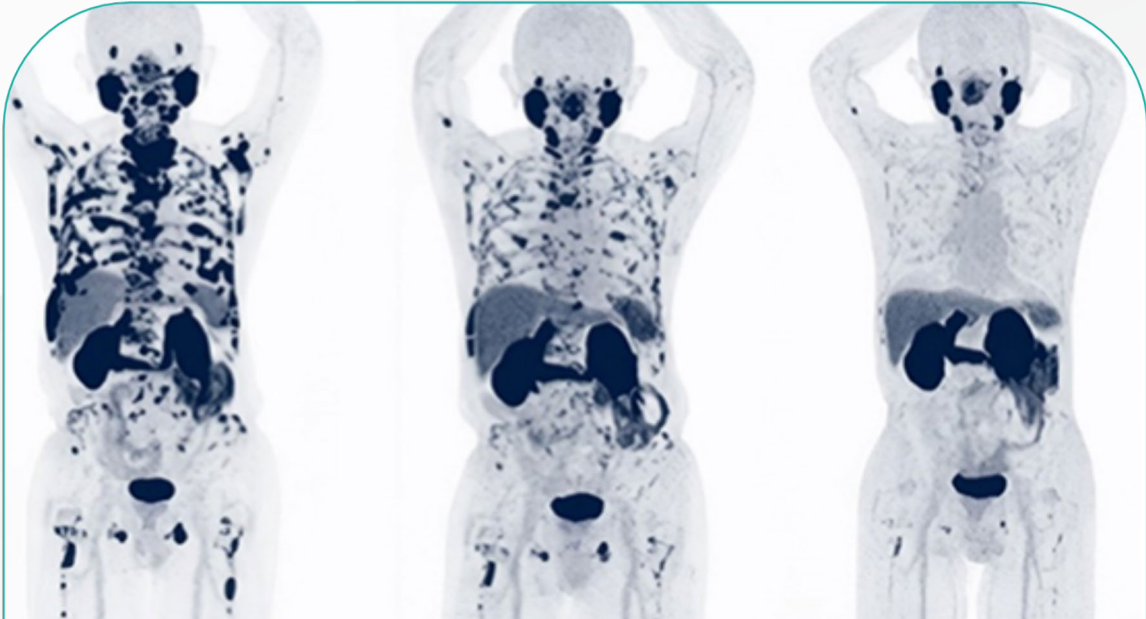
### H E A L T H C A R E

In 2024 SCOA entered the U.S. Healthcare market with an investment in Vast Medical Holdings, the parent company of Quest Health Solutions, a provider of CGM devices and monitoring services to patients with chronic diseases. In May 2025, SCOA made a full acquisition of ActivStyle, a U.S. provider of home medical supplies for patients with chronic conditions.

**Supporting quality of life within the healthcare space:**

- The ActivStyle acquisition enables SCOA to expand its business foundation in terms of insurance coverage, product offerings and patient base.
- By leveraging synergies between Quest and ActivStyle, SCOA aims to improve patients' quality of life while contributing to medical cost optimization.

## INVESTMENT IN SHINE TECHNOLOGIES



### E N E R G Y

SCOA signed a memorandum of understanding with Shine Technologies, a U.S. company driving the development and commercialization of fusion energy. The partnership aims to explore the distribution and business development of SHINE's fusion-derived technologies and medical isotopes in Japan and other Asian countries.

**Gaining access to the global marketplace:**

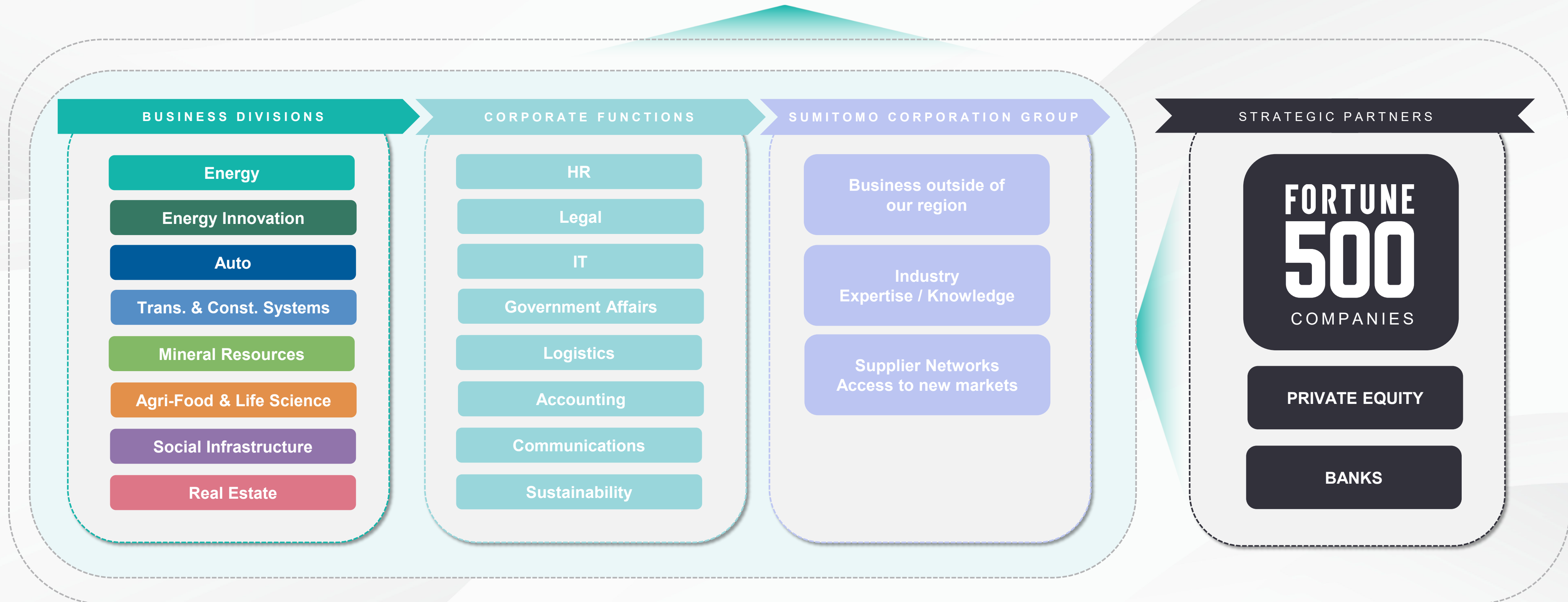
- This partnership aims to establish a stable supply chain for fusion-derived technologies and medical isotopes, through feasibility studies on commercialization as well as examinations of logistics and regulatory requirements.
- Sumitomo Corporation Group will conduct market research regarding SHINE's products and services
- If the business potential is confirmed, Sumitomo will serve as a sales agent in Japan and other Asian countries.



## Business Development Vision & Strategy

### BUSINESS DEVELOPMENT

Our Business Development function looks at the assets across our organization to identify opportunities that create new or enhance existing businesses

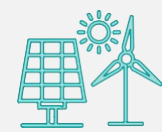


03

# Our Businesses

Supporting society through stable and continuous growth

# Energy Business Division



We contribute to the development of local communities and industries with our global value chains for various tubular products, energy projects spanning LNG, renewables, geothermal, and an expansive sulfuric acid trading business.



## Groups under the Division

- Tubular Products Group
- Power Infrastructure Group
- Basic Chemicals Group
- Energy Group

## Business Fields:

- Basic Chemicals \*\*
- Natural Gas & LNG
- Energy Equipment & Services \*
- Electric Utilities Gas Utilities
- Renewable/Thermal Electricity Generation
- Environmental Commodity

\*Approx. 35% share in Oil Country Tubular Goods field

\*\*Approx. 30% share in Sulfuric Acid seaborne import in US

## Group Companies and Projects:



Global supply chain management services for energy industries



A distributor of OCTG and upstream products for E&P



A distributor of pipe, valve and fitting for the energy and infrastructure market"



Specializes in high grade alloys for demanding applications.



Interacid North America is an industry-leading distribution and logistics partner for the sulfuric acid industry with strategically located assets across North America



OCTG supply and operations service provider.



Power supply company with renewable and thermal power plants throughout the U.S.



Soyventis is a global chemical distribution and supply chain company



ST Cove Point LLC

<PSE>  
Natural Gas/LNG/Power/Environmental Products Trading  
<ST Cove Point LLC>  
Export LNG from the Cove Point Terminal in Maryland, USA to Japan and around the world



# Energy Innovation Initiative Americas

The Energy Innovation Initiative - Americas (EII-A) is focused on developing decarbonization or clean energy projects to support the energy transition in the Americas region. EII-A will accelerate business development into next-generation energy fields while leveraging our global network and trading expertise to further the development of natural gas, LNG, and others on a global scale.

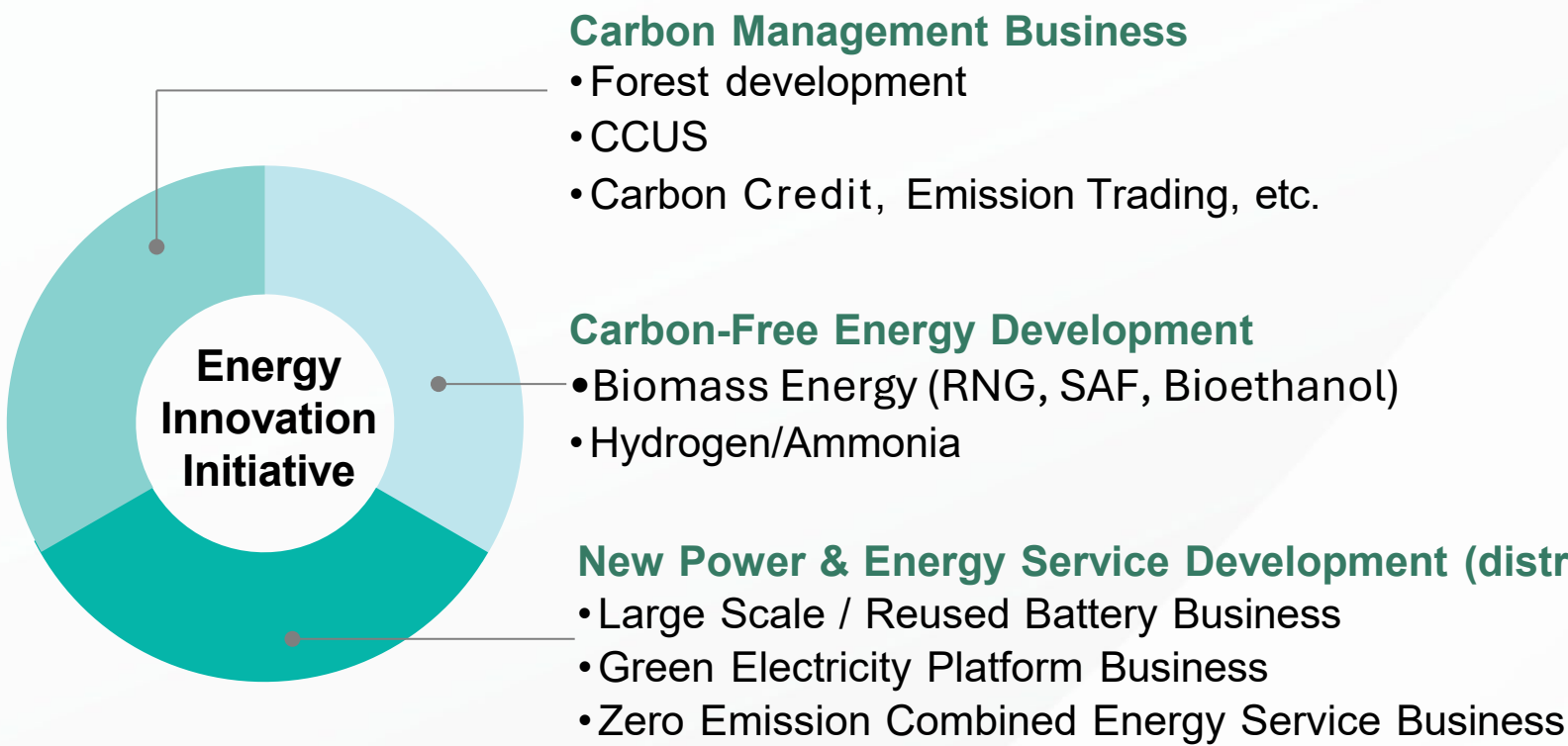


## Departments Under the Initiative:


- Biomass Energy
- Forest Resources
- Hydrogen Energy
- Energy Service
- CCS/CCUS

\*CCS: Carbon Capture & Sequestration  
 \*\*CCUS: Carbon Capture Utilization & Sequestration


## Business Fields:




## Group Companies and Projects:




Developing a series of deeply negative carbon footprint plants that convert forestry waste from responsibly managed and sustainable plantation forests into clean-burning renewable transportation fuels




Timberland investment and management with sustainable forestry business operation




Technology company developing nuclear fusion power



Hydrogen production and distribution company



Technology company developing an innovative photocatalytic reactor

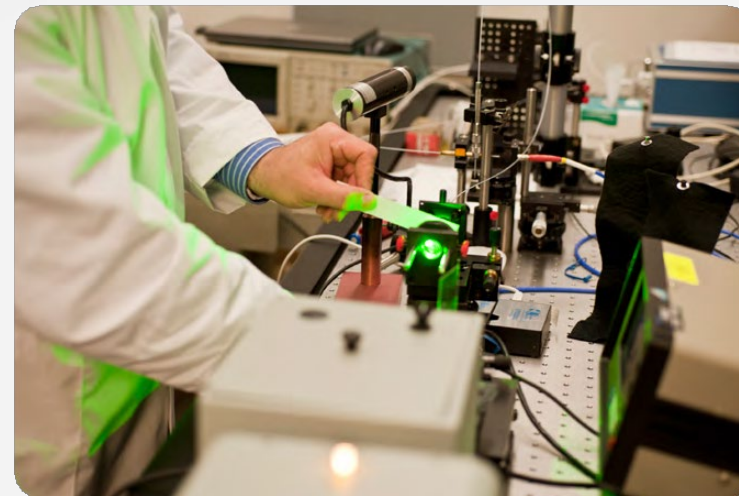


Tax equity investment in a portfolio of distributed solar and battery storage projects



# Automotive Business Division

The Automotive Group operates a wide range of businesses in the automotive sector, from manufacturing to distribution and financial services for automobiles, automotive components, motorcycles, and tires, while focusing on the next-generation mobility society with a bird's eye view of the industry value chain. We strive to promote sustainable mobility society through businesses that contribute to climate change mitigation and creation of circular economy.



## Groups under the Division

Metal Products Group  
Automotive Group  
Electronics Group

## Business Fields:

- Automobiles \*
- Automobile Components \*\*
- Semiconductors Equipment & Materials
- EMS Manufacturing

\*Approx. 20% share Kiriū and ACM group Companies brake rotor market in USA

\*\*Approx. 11% share in U.S. Tire Distribution Sector

## Group Companies and Projects:



ACM/Kiriū is a global automotive leader and environmentally friendly supplier of automotive brake rotors.



San Diego, CA & Tijuana, BC, Mexico  
EMS Manufacturing



Querétaro, Mexico  
Procures steel sheet and coil materials from major steelmakers worldwide to cut



Murfreesburg, TN  
A leading flat rolled metals processor/distributor producing specialized metal products.



TBC Corporation is one of the largest marketers of tires for the automotive replacement market



# Construction & Transportation Systems Division



The Transportation & Construction Systems Division is engaged in businesses dealing with aerospace projects and leasing, and construction equipment management and rental (including mining and industrial equipment). We evolve our business in response to the trends of the times, contributing to the improvement of social infrastructure and the establishment of a circular economy.














## Groups under the Division

Construction Equipment Solution Group  
Aerospace Defense &Technology Group  
Commercial Aviation Group.

## Business Fields:

- Construction & Engineering
- Machinery
- Aerospace & Defense

## Group Companies and Projects:

 <b>ASAS</b> Distribution of defense products for Japanese defense market	 <b>Hamilton Sundstrand</b> A United Technologies Company Spacesuits & Life support products	 <b>HawkEye<sup>360</sup></b> RF signal satellite constellation
 <b>Infleqtion</b> Infleqtion Processing & Sensing Hardware	 <b>OneSky</b> Unmanned traffic management	 <b>SPINLAUNCH</b> SpinLaunch is an innovative new space technology company that has created an alternative method for putting 200 kilogram class satellites into low earth orbit.
 <b>SUNSTATE</b> Equipment Co. Rental equipment provider for 100 locations across the U.S.	 <b>SMS</b> EQUIPMENT Komatsu dealer for 42 locations across Canada and Alaska	 <b>LINDER</b> Your Business Partner Komatsu dealer for 24 locations across Florida, the Carolinas and Virginia.
 <b>SINTAVIA</b> Metal additive manufacturing	 <b>WERNERAERO</b> Trading USM /Used Serviceable Materials	








# Mineral Resources Division

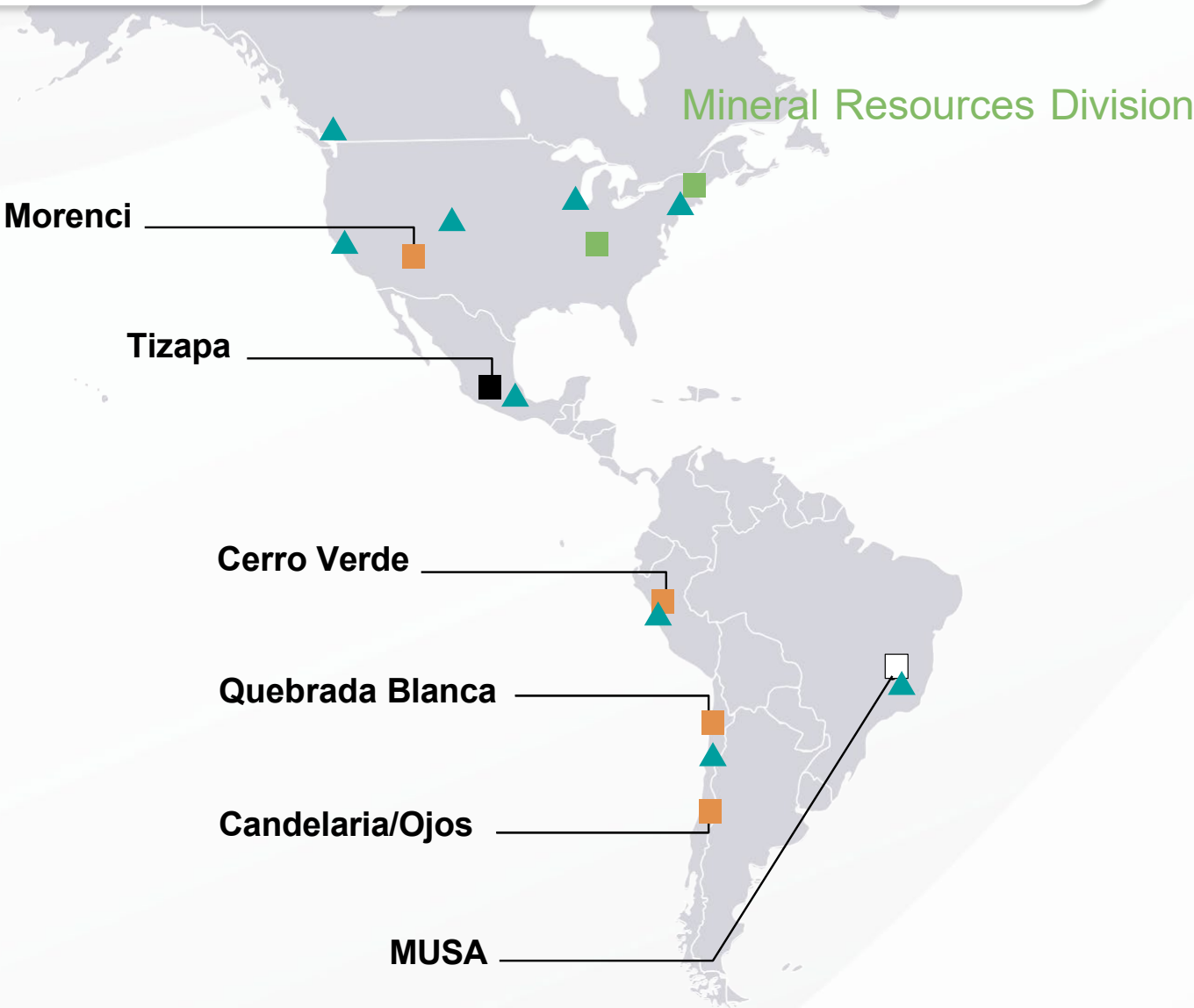
The Mineral Resources Division is engaged in various businesses throughout this industry. We hold interests in the production of copper, zinc, silver, aluminum and iron ore. We also operate a trading business that offers extensive functions, including realizing synergies between trading and operating assets and using commodity derivatives.

## Business Fields:

- Mineral Resources
- Carbon & Steel Raw Materials
- Commodity Business
- Light Metals



-  (9 located through North, Central and South America)
-  Group Companies (SUMI US in NY, Tri Arrows in Kentucky)
-  Copper
-  Zinc/Silver
-  Iron Ore



## Mineral Resources

Through our business, we produce several mineral commodities in the Americas and also provide services for miners, smelters and metal consumers through trading and new technologies.

Our mining operations include:

- Morenci: Copper mine in the US. JV with Freeport McMoRan (Freeport) & Sumitomo Metal Mining SP (SMM).
- Cerro Verde: Copper mine in Peru. JV with Freeport, Buenaventura & SMM.
- Quebrada Blanca: Copper mine in Chile. JV with Teck, SMM & Codelco.
- Candelaria/Ojos: Copper mine in Chile. JV with Lundin Mining & SMM.
- MUSA: Iron ore mine in Brazil. JV with Usiminas
- Tizapa: Zinc/Silver mine in Mexico, JV with Penoles and Dowa.

## Carbon & Steel Raw Materials Business

We offer a complete range of carbon products and battery raw materials including Lithium Carbonate, Nickel and Cobalt for Steel /Aluminum / Battery value chains.

## Commodity Business

SCMI US is a commodity trading company that is focused on growing our interests in the US. We offer spot and forward physical trading, leases, consignments and financing, physically settled derivatives and other structures, upon client's request.

## Light Metals

We are an active player across the aluminum value chain through our group companies like Tri-Arrows Aluminum, a leading supplier of rolled aluminum sheet in the North American Market focusing on the Beverage Can Sheet and Automotive Sheet markets. Additionally, we contribute to the Aerospace industry by supplying Titanium sponges.



# Agri-food & Life Science Division

The Agri-food and Life Science Division is building upon its global sales network and supply chains in the Americas in cooperation with diverse partners. Its businesses contribute to the stable supply of foodstuffs and the sustainable development of agriculture through its businesses in agricultural inputs. On the personal care side, we engage in the trade and distribution of raw materials for our cosmetics business as well as for our animal health business.



## Groups under the Division











Food & Lifestyle Group  
Life Science Group

## Business Fields:

- Food Products \*
- Chemicals
- Pharmaceuticals
- Personal Care Products
- Pet Care Products
- Agricultural Input Products

\*Approx. 15% share in North American mushroom

## Group Companies and Projects:

 <p>Found in 1983, Agro Amazonia is one of the largest Agricultural &amp; livestock input retailers group in Brazil. HQ is in Cuiaba, Mato Grosso and sales network covers 10 states in the area of mid-west part of Brazil. In 2022, Agro Amazonia acquired Nativa, which is the retailers in Minas Gerais with fertilizer factory.</p>	 <p>Cosmotec is specialized in providing innovative ingredients to the cosmetic market in Brazil.</p>	 <p>Cyns is a leading producer of insects for the Brazilian animal nutrition market.</p>
 <p>A leading manufacturer and distributor of high-purity hydrocarbons, specialty gases and blends.</p>	 <p>Summit Agro USA, Summit Agro Mexico, and Summit Agro South America (Argentina, Paraguay, Chile, Peru, Ecuador, Colombia) are the agrochemical distributors. This group is handling Japanese and non-Japanese plant protection products in Americas, providing farmers with plant protection solution.</p>	 <p>For more than 90 years, Hartz has been solely focused on delivering exceptional pet care products for consumers in U.S., and now expanded to Canada and Mexico.</p>
 <p>IHARA BRAS is Agrochemical producer and distributor in Brazil and the Joint Ventures with several Japanese agrochemical companies, accumulating Japanese quality &amp; know-how.</p>	 <p>Founded in 2002, Bio Nativa is a biotechnology company dedicated to the development, production and marketing of biological agricultural inputs.</p>	 <p>Presperse is delivering value to the global personal care industry mainly in US through innovation and operational excellence</p>
 <p>For over 30 years, SCOA Meat Dept. has been engaged in pork trading business. Focusing on the specialty products such as 'Silky Pork' for the comfortable lifestyle of consumers.</p>		



# Social Infrastructure Division

The Social Infrastructure Division is focused on creating reliable and sustainable transport and city development solutions for communities across the Americas region. From a world-class logistics enterprise to commuter rail, freight rail, and utility operations, we are committed to making the world around you more convenient and efficient.



## Groups under the Division

- Infrastructure Metal Products Group
- Social Infrastructure Group
- Logistics Group

## Business Fields:

- Infrastructure Metal Equipment & Services
- Ocean / Air Freight & Logistics
- Digital / AI Solution for Logistics
- Transportation Infrastructure\*
- Water Utilities

\*Approx. 25% share in Automated People Mover (APM) field

## Group Companies and Projects:



ASA is a provider of products to a number of businesses and is the leading producer of railroad



One of the largest water supply companies in Brazil.



Operation and maintenance provider for the Crystal Mover Automated People Mover systems manufactured by Mitsubishi Heavy Industries America and installed throughout



A leading supplier of composite railroad tie to the railroad market in North America



Leading supplier of forged crankshafts to the automotive market in North America



A leading manufacturer of forged steel wheels and axles for freight railcars, locomotives and passenger railcars.



Sumisho Global Logistics is a full-service global transportation company licensed with the Federal Maritime Commission as an Ocean Transportation



# Real Estate Division

Through our Real Estate Division, we support communities through the development of commercial, residential and multi-family properties.

In addition, we’ve broadened our business focus to support the growing demand for industrial parks and warehouses.



## Departments Under Division

- Commercial Real Estate Dept.
- Real Estate Fund Dept.
- Investment Management Dept.
- Business Development Dept.
- Materials &Supplies Dept.

### Commercial Office Buildings

In 1981, SCOA began its real estate activities in commercial real estate, with the acquisition of Central Pacific Bank and Kaimuki Plaza in Honolulu, followed by 600 Third Avenue in New York City (sold in 2004). Throughout the years, SCOA has been an active investor in the commercial market, acquiring and selling properties in New York, San Francisco, Washington D.C., Los Angeles, Phoenix, Tempe, Minneapolis and Miami. SCOA’s current office building investments include 203 N. LaSalle in Chicago, SPS Tower in Minneapolis, and 201 E. Washington in Phoenix.



SCOA Real Estate Partners is a subsidiary of Sumitomo Corporation of Americas. Established in 2023 and based in Atlanta, GA, SREP targets its investments into development of following 3 types of business.

## Business Fields:

- Real Estate Management & Development
- Multi-family Development
- Master Planned Communities
- Industrial Developments
- Commercial Office Buildings

### 1. Multi-family Developments

SCOA entered the rental apartment market in 1988, when, along with the company’s development partners, they constructed a 20-story apartment complex in Virginia. Since then, SCOA has invested in apartment projects in Houston, Phoenix, Denver, and Atlanta, in excess of 3,200 rental units.

### 2. Master Planned Communities

Starting with Atlanta’s Medlock Bridge in 1990, SCOA has been involved in the acquisition, development and sales of both single-family homes and several master planned communities, as sole owners and in partnerships with local developers. These include communities that are regarded as some of the finest in the US, with key successes including Hamilton Mill in Atlanta and Towne Lake in Houston. We work in joint-venture partnerships with other developers

### 3. Industrial Developments

We are diversifying our U.S. real estate portfolio and investing in industrial development projects as the industrial/logistics market has been the most sought-after property sector in commercial real estate for more than 5 years now. The demand fundamentals are strong from the growing trends of globalization and e-commerce/online shopping especially after the global pandemic since 2020. A two Texas property and a Chicago property are currently under development.

 *Sumitomo Corporation of Americas* | Enriching lives and the world

THANK YOU





***Sumitomo Corporation of Americas*** | Enriching lives and the world

277 Park Ave, New York, NY 10172 | Tel: 212.207.0700 | Fax: 212.207.0456

Sumitomo Corporation of Americas (SCOA) was established in 1952 and is headquartered in New York City and has nine offices in major U.S. cities. SCOA is the largest subsidiary of Sumitomo Corporation, one of the world's leading traders of goods and services. As an integrated business enterprise, the firm has emerged as a major organizer of multinational projects, an expeditor of ideas, an important international investor and financier, and a powerful force for distribution of products and global communications through a network of offices worldwide. Its core businesses include Energy, Automotive, Social Infrastructure, Agri-food and Life Science, Construction and Transportation Systems, Real Estate, Mineral Resources and Energy Innovation. For more information, visit [www.sumitomocorp.com](http://www.sumitomocorp.com)

## YOUR CONTACTS:



**NAME LAST NAME**  
EMPLOYEE TITLE

+1 234 567 8901  
Name.lastname@sumitomocorp.com



**NAME LAST NAME**  
EMPLOYEE TITLE

+1 234 567 8901  
Name.lastname@sumitomocorp.com



Enriching lives and the world

**NEW YORK, NY 10017**  
277 PARK AVENUE

+1 212 207 0700  
[sumitomocorp.com/en/us/scoa](http://sumitomocorp.com/en/us/scoa)

Sumitomo Corporation of Americas (SCOA) was established in 1952 and is headquartered in New York City and has nine offices in major U.S. cities. SCOA is the largest subsidiary of Sumitomo Corporation, one of the world's leading traders of goods and services. As an integrated business enterprise, the firm has emerged as a major organizer of multinational projects, an expeditor of ideas, an important international investor and financier, and a powerful force for distribution of products and global communications through a network of offices worldwide. Its core businesses include Energy, Automotive, Social Infrastructure, Agri-food and Life Science, Construction and Transportation Systems, Real Estate, Mineral Resources and Energy Innovation. For more information, visit [www.sumitomocorp.com](http://www.sumitomocorp.com)