

# Historical Data(1) PL, CF

	U.S.GAAP		IFRS							
	FOCUS'10		<i>f(x)</i>		BBBO2014		BBBO2017			Medium - Term Management Plan 2020
(Unit: Billions of yen)	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
Revenues	2,884.2	3,100.2	3,261.0	3,016.2	3,317.4	3,762.2	4,010.8	3,997.0	4,827.3	5,339.2
Gross profit	779.5	864.0	918.8	827.0	894.4	952.9	894.1	842.7	956.5	923.2
Selling, general and administrative expenses	-639.2	-660.7	-686.4	-657.1	-706.4	-755.2	-762.7	-693.8	-731.6	-647.6
Interest expense, net	-24.1	-18.1	-15.1	-15.8	-17.4	-13.0	-2.6	-1.7	-5.8	-11.6
Dividends	11.3	10.0	11.2	13.4	14.9	17.2	10.6	9.4	10.7	12.1
Share of profit (loss) of investments accounted for using the equity method	76.1	95.6	110.6	107.4	126.2	49.1	-53.8	83.5	149.7	127.1
Gain (loss) on securities and other investments, net	32.9	9.5	14.8	51.5	8.8	12.4	72.2	12.9	27.8	2.2
Gain (loss) on property, plant and equipment, net	5.0	-17.6	-9.0	-5.8	-19.8	-269.2	-33.4	-19.7	-4.4	-4.0
Other, net	1.5	-2.2	-3.6	-1.6	3.5	-13.0	15.8	-20.1	9.4	2.5
Profit (loss) before tax	223.3	280.5	341.4	319.0	304.2	-18.6	140.1	213.1	412.3	404.0
Income tax expense	-61.8	-70.7	-77.7	-75.3	-70.4	-52.3	-51.5	-25.9	-78.4	-66.2
Profit (loss) for the year	161.5	209.8	263.7	243.7	233.9	-70.8	88.6	187.2	333.9	337.8
Profit (loss) for the year attributable to:										
Owners of the parent	155.2	200.2	250.7	232.5	223.1	-73.2	74.5	170.9	308.5	320.5
Non-controlling interests	6.3	9.6	13.0	11.2	10.8	2.4	14.0	16.3	25.4	17.3
Basic profit	151.4	220.5	251.5	216.5	245.0	184.0	46.5	193.1	308.7	320.7
Net cash provided by (used in) operating activities	510.4	219.5	190.4	280.3	278.2	243.7	599.7	345.8	295.3	268.9
Net cash provided by (used in) investing activities	-59.4	-469.4	-35.7	-186.2	-249.9	-399.6	-85.4	-180.7	-155.8	-51.3
Free cash flows	451.0	-249.9	154.7	94.1	28.4	-155.9	514.3	165.1	139.5	217.6
Net cash provided by (used in) financing activities	-150.1	155.9	-33.3	-24.7	145.9	-74.8	-507.2	-254.4	-229.6	-233.2

## Historical Data(2) BS, Key Financial Indicators

	U.S.GAAP				IFRS					
	FOCUS'10		<i>f(x)</i>		BBBO2014		BBBO2017			Medium - Term Management Plan 2020
(Unit: Billions of yen)	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
Total assets	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	7,817.8	7,761.8	7,770.6	7,916.5
Equity attributable to owners of the parent	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,251.5	2,366.5	2,558.2	2,771.5
Interest-bearing liabilities (gross)	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	3,650.9	3,418.3	3,203.9	3,098.0(*)
Interest-bearing liabilities (net)	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	2,770.3	2,627.9	2,521.5	2,427.1
Risk-adjusted Assets [RA]	1,380	1,500	1,530	1,810	2,190	2,380	2,200	2,240	2,360	2,290
Core Risk Buffer [RB]	1,570	1,660	1,640	1,950	2,270	2,320	2,140	2,220	2,390	2,640
Balance [RB-RA]	190	160	110	140	80	-60	-60	-20	30	350
Equity attributable to owners of the parent ratio (%)	22.2	21.7	23.4	26.2	27.7	27.5	28.8	30.5	32.9	35.0
ROE (%)	10.6	12.9	15.4	12.4	10.0	-3.0	3.2	7.4	12.5	12.0
ROA (%)	2.2	2.8	3.5	3.1	2.7	-0.8	0.9	2.2	4.0	4.1
Debt-Equity Ratio (net) (times)	1.8	1.9	1.6	1.4	1.3	1.4	1.2	1.1	1.0	0.9
(Unit: Yen)										
Stock price of Sumitomo Corp. (closing price)	1,075	1,189	1,196	1,178	1,313	1,286.0	1,118.5	1,497.5	1,791.0	1,531.0
(highest)	1,113	1,297	1,284	1,276	1,616	1,420.0	1,513.0	1,547.0	2,043.5	1,999.5
(lowest)	811	874	875	984	1,101	1,054.0	983.5	975.5	1,398.0	1,460.0
Nikkei stock average (closing price)	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	16,758.67	18,909.26	21,454.30	21,205.81
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,788
Earnings per share attributable to owners of the parent (basic)	124.15	160.17	200.52	185.92	178.59	-58.64	59.73	136.91	247.13	256.68

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRS") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio."

(\*) Interest-bearing liabilities of financing for motor vehicles and rental for construction equipment related business ;62.1 billion yen

Interest-bearing liabilities of project finance (non-recourse) ; 110.3 billion yen

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