

Historical Data① (P/L, C/F)

(Unit: billions of yen)

MEDIUM-TERM MANAGEMENT PLAN ▶ Fiscal Year ▶	BBBO2014		BBBO2017			Medium – Term Management Plan 2020			SHIFT 2023		
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Revenues	3,317.4	3,762.2	4,010.8	3,997.0	4,827.3	5,339.2	5,299.8	4,645.1	5,495.0	6,817.9	6,910.3
Gross profit	894.4	952.9	894.1	842.7	956.5	923.2	873.7	729.5	1,009.6	1,234.8	1,342.5
Selling, general and administrative expenses	-706.4	-755.2	-762.7	-693.8	-731.6	-647.6	-677.4	-678.9	-713.9	-811.7	-927.6
Gain (loss) on property, plant and equipment, net	-17.4	-13.0	-2.6	-1.7	-5.8	-11.6	-15.6	-5.5	-1.2	-11.5	-16.3
Interest expense, net	14.9	17.2	10.6	9.4	10.7	12.1	11.1	8.6	27.3	20.1	13.7
Dividends	126.2	49.1	-53.8	83.5	149.7	127.1	84.8	-41.4	176.8	252.4*	172.4
Gain (loss) on securities and other investments, net	8.8	12.4	72.2	12.9	27.8	2.2	20.7	2.9	48.2	29.1	3.7
Share of profit (loss) of investments accounted for using the equity method	-19.8	-269.2	-33.4	-19.7	-4.4	-4.0	-61.8	-85.6	-12.6	13.3	-30.7
Other, net	3.5	-13.0	15.8	-20.1	9.4	2.5	16.4	-23.8	55.9	-3.2	-30.0
Profit (loss) before tax	304.2	-18.6	140.1	213.1	412.3	404.0	251.9	-94.2	590.0	723.1*	527.6
Income tax expense	-70.4	-52.3	-51.5	-25.9	-78.4	-66.2	-62.4	-40.3	-105.5	-123.9*	-101.5
Profit (loss) for the year	233.9	-70.8	88.6	187.2	333.9	337.8	189.5	-134.5	484.6	599.2*	426.1
Profit (loss) for the year attributable to:											
Owners of the parent	223.1	-73.2	74.5	170.9	308.5	320.5	171.4	-153.1	463.7	565.3*	386.4
Non-controlling interests	10.8	2.4	14.0	16.3	25.4	17.3	18.2	18.6	20.9	33.9*	39.8

(Unit: billions of yen)

Fiscal Year ▶	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Net cash provided by (used in) operating activities	278.2	243.7	599.7	345.8	295.3	268.9	326.6	467.1	194.1	232.8	608.9
Net cash provided by (used in) investing activities	-249.9	-399.6	-85.4	-180.7	-155.8	-51.3	-203.4	-120.1	49.0	-91.5	-219.2
Free cash flows	28.4	-155.9	514.3	165.1	139.5	217.6	123.2	347.0	243.1	141.3	389.6
Net cash provided by (used in) financing activities	145.9	-74.8	-507.2	-254.4	-229.6	-233.2	-57.7	-466.4	-139.9	-250.5	-415.5

* The Company has applied IAS 12 "Income Taxes" (amended in May 2021) from the three-month period ended Jun. 30, 2023, and figures for the prior fiscal year are shown after retroactive application.

Historical Data② (BS, Key Financial Indicators)

(Unit: billions of yen)

MEDIUM-TERM MANAGEMENT PLAN ▶ Fiscal Year ▶	BBBO2014		BBBO2017			Medium – Term Management Plan 2020			SHIFT 2023		
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total assets	8,668.7	9,021.4	7,817.8	7,761.8	7,770.6	7,916.5	8,128.6	8,080.0	9,582.2	10,105.4 ^{*1}	11,032.6
Equity attributable to owners of the parent	2,404.7	2,481.4	2,251.5	2,366.5	2,558.2	2,771.5	2,544.1	2,528.0	3,197.8	3,778.7 ^{*1}	4,445.5
Interest-bearing liabilities	4,238.9	4,421.3	3,650.9	3,418.3	3,203.9	3,098.0	3,189.4	2,912.2	3,021.4	3,152.1	3,201.7 ^{*2}
Interest-bearing liabilities (net)	3,123.5	3,517.5	2,770.3	2,627.9	2,521.5	2,427.1	2,468.8	2,300.4	2,273.7	2,484.4	2,523.4
Risk-weighted Assets (RA)	2,190	2,380	2,200	2,240	2,360	2,290	2,280	2,260	2,390	2,600	2,850
Core Risk Buffer (RB)	2,270	2,320	2,140	2,220	2,390	2,640	2,520	2,410	3,050	3,570	4,150
Balance (RB-RA)	80	-60	-60	-20	30	350	240	150	660	970	1,300
Equity attributable to owners of the parent ratio (%)	27.7	27.5	28.8	30.5	32.9	35.0	31.3	31.3	33.4	37.4	40.3
ROE (%)	10.0	-	3.2	7.4	12.5	12.0	6.4	-	16.2	16.2	9.4
ROA (%)	2.7	-	0.9	2.2	4.0	4.1	2.1	-	5.3	5.7	3.7
Debt-Equity Ratio (net) (times)	1.3	1.4	1.2	1.1	1.0	0.9	1.0	0.9	0.7	0.7	0.6

(Unit: yen)

Fiscal Year ▶	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Stock price of Sumitomo Corp. (closing price)	1,313.0	1,286.0	1,118.5	1,497.5	1,791.0	1,531.0	1,239.0	1,577.0	2,119.0	2,341.0	3,652.0
(highest)	1,616.0	1,420.0	1,513.0	1,547.0	2,043.5	1,999.5	1,801.0	1,651.5	2,238.5	2,488.0	3,766.0
(lowest)	1,101.0	1,054.0	983.5	975.5	1,398.0	1,460.0	1,137.0	1,114.5	1,434.0	1,762.5	2,261.0
Nikkei stock average (closing price)	14,827.83	19,206.99	16,758.67	18,909.26	21,454.30	21,205.81	18,917.01	29,178.80	27,821.43	28,041.48	40,369.44
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,788	1,250,985	1,251,254	1,251,404	1,251,572	1,223,083
Earnings per share attributable to owners of the parent (basic)	178.59	-58.64	59.73	136.91	247.13	256.68	137.18	-122.42	370.79	452.63	315.87

*¹ The Company has applied IAS 12 "Income Taxes" (amended in May 2021) from the three-month period ended Jun. 30, 2023, and figures for the prior fiscal year are shown after retroactive application.

*² Interest-bearing liabilities of financing for motor vehicles and rental for construction equipment related business: ¥ 175.7 bil.

Interest-bearing liabilities of project finance (non-recourse): ¥ 295.1 bil.