

## Historical Data(1) P/L, C/S



(Billions of yen)	U.S.GAAP					IFRS				
	GG Plan	FOCUS'10			<i>f(x)</i>		BBBO2014		BBBO2017	
	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017
Revenues	3,511.6	2,884.2	3,100.2	3,261.0	3,016.2	3,317.4	3,762.2	4,010.8	3,997.0	4,827.3
Gross profit	935.2	779.5	864.0	918.8	827.0	894.4	952.9	894.1	842.7	956.5
Selling, general and administrative expenses	(654.4)	(639.2)	(660.7)	(686.4)	(657.1)	(706.4)	(755.2)	(762.7)	(693.8)	(731.6)
Interest expense, net	(36.1)	(24.1)	(18.1)	(15.1)	(15.8)	(17.4)	(13.0)	(2.6)	(1.7)	(5.8)
Dividends	14.6	11.3	10.0	11.2	13.4	14.9	17.2	10.6	9.4	10.7
Share of profit (loss) of investments accounted for using the equity method	90.0	76.1	95.6	110.6	107.4	126.2	49.1	(53.8)	83.5	149.7
Gain (loss) on securities and other investments, net	4.5	32.9	9.5	14.8	51.5	8.8	12.4	72.2	12.9	27.8
Gain (loss) on property, plant and equipment, net	(15.1)	5.0	(17.6)	(9.0)	(5.8)	(19.8)	(269.2)	(33.4)	(19.7)	(4.4)
Other, net	(1.6)	1.5	(2.2)	(3.6)	(1.6)	3.5	(13.0)	15.8	(20.1)	9.4
Profit (loss) before tax	319.6	223.3	280.5	341.4	319.0	304.2	(18.6)	140.1	213.1	412.3
Income tax expense	(96.3)	(61.8)	(70.7)	(77.7)	(75.3)	(70.4)	(52.3)	(51.5)	(25.9)	(78.4)
Profit (loss) for the year	223.3	161.5	209.8	263.7	243.7	233.9	(70.8)	88.6	187.2	333.9
Profit (loss) for the year attributable to:										
Owners of the parent	215.1	155.2	200.2	250.7	232.5	223.1	(73.2)	74.5	170.9	308.5
Non-controlling interests	8.3	6.3	9.6	13.0	11.2	10.8	2.4	14.0	16.3	25.4
Basic profit	243.0	151.4	220.5	251.5	216.5	245.0	184.0	46.5	193.1	308.7
Net cash from operating activities	348.8	510.4	219.5	190.4	280.3	278.2	243.7	599.7	345.8	295.3
Net cash used in investing activities	(261.5)	(59.4)	(469.4)	(35.7)	(186.2)	(249.9)	(399.6)	(85.4)	(180.7)	(155.8)
Free cash flows	87.3	451.0	(249.9)	154.7	94.1	28.4	(155.9)	514.3	165.1	139.5
Net cash from (used in) financing activities	(5.8)	(150.1)	155.9	(33.3)	(24.7)	145.9	(74.8)	(507.2)	(254.4)	(229.6)

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## Historical Data(2) B/S, Key Financial Indicator



(Billions of yen)	U.S.GAAP					IFRS				
	GG Plan	FOCUS'10			<i>f(x)</i>		BBBO2014		BBBO2017	
	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017
Total Assets	7,018.2	7,137.8	7,230.5	7,226.8	7,832.8	8,668.7	9,021.4	7,817.8	7,761.8	7,770.6
Equity attributable to owners of the parent	1,353.1	1,583.7	1,570.5	1,689.1	2,052.8	2,404.7	2,481.4	2,251.5	2,366.5	2,558.2
Interest-bearing liabilities (gross)	3,702.7	3,600.7	3,767.4	3,613.8	3,861.4	4,238.9	4,421.3	3,650.9	3,418.3	3,203.9(*)
Interest-bearing liabilities (net)	3,186.8	2,781.8	3,056.3	2,786.7	2,930.3	3,123.5	3,517.5	2,770.3	2,627.9	2,521.5
Equity attributable to owners of the parent ratio (%)	19.3	22.2	21.7	23.4	26.2	27.7	27.5	28.8	30.5	32.9
ROE (%)	15.1	10.6	12.9	15.4	12.4	10.0	(3.0)	3.2	7.4	12.5
ROA (%)	2.9	2.2	2.8	3.5	3.1	2.7	(0.8)	0.9	2.2	4.0
Debt-Equity Ratio (net) (times)	2.4	1.8	1.9	1.6	1.4	1.3	1.4	1.2	1.1	1.0
(Yen)										
Stock price of Sumitomo Corp. (closing price)	843	1,075	1,189	1,196	1,178	1,313	1,286.0	1,118.5	1,497.5	1,791.0
(highest)	1,658	1,113	1,297	1,284	1,276	1,616	1,420.0	1,513.0	1,547.0	2,043.5
(lowest)	556	811	874	875	984	1,101	1,054.0	983.5	975.5	1,398.0
Nikkei stock average (closing price)	8,109.53	11,089.94	9,755.10	10,083.56	12,397.91	14,827.83	19,206.99	16,758.67	18,909.26	21,454.30
Shares of common stock issued (unit: thousand)	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603	1,250,603
Earnings per share attributable to owners of the parent (basic)	172.06	124.15	160.17	200.52	185.92	178.59	(58.64)	59.73	136.91	247.13

We have prepared consolidated financial statements in accordance with U.S. GAAP for FY2009 or earlier and International Financial Reporting Standards ("IFRSs") for FY2010 or later. Under U.S. GAAP, "Share of profit of investments accounted for using the equity method" corresponds to "Equity in earnings of associated companies, net," "Profit for the year attributable to owners of the parent" corresponds to "Net income attributable to Sumitomo Corporation," "Equity attributable to owners of the parent" corresponds to "Sumitomo Corporation shareholders' equity" and "Equity attributable to owners of the parent ratio" corresponds to "Sumitomo Corporation shareholders' equity ratio." (\*)Interest-bearing liabilities of financing for motor vehicles and rental for construction equipment related business ;68.3billion yen. Interest-bearing liabilities of project finance (non-recourse) ;125.7 billion yen.

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