

# Data Section

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## Summary of key financial indicators

As of and for the years ended March 31

We have prepared the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS).

(Billions of yen)											
Financial data	(FY)	BBBO2014		BBBO2017			Medium-Term Management Plan 2020			SHIFT 2023	
		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022*3
Results of operations:											
Gross profit		¥ 894.4	¥ 952.9	¥ 894.1	¥ 842.7	¥ 956.5	¥ 923.2	¥ 873.7	¥ 729.5	¥ 1,009.6	¥ 1,234.8
Selling, general and administrative expenses		-706.4	-755.2	-762.7	-693.8	-731.6	-647.6	-677.4	-678.9	-713.9	-811.7
Interest expense, net		-17.4	-13.0	-2.6	-1.7	-5.8	-11.6	-15.6	-5.5	-1.2	-11.5
Dividends		14.9	17.2	10.6	9.4	10.7	12.1	11.1	8.6	27.3	20.1
Share of profit (loss) of investments accounted for using the equity method		126.2	49.1	-53.8	83.5	149.7	127.1	84.8	-41.4	176.8	252.4
Profit (loss) for the year attributable to owners of the parent		223.1	-73.2	74.5	170.9	308.5	320.5	171.4	-153.1	463.7	565.3
Financial position at year-end:											
Total assets		8,668.7	9,021.4	7,817.8	7,761.8	7,770.6	7,916.5	8,128.6	8,080.0	9,582.2	10,105.4
Equity attributable to owners of the parent		2,404.7	2,481.4	2,251.5	2,366.5	2,558.2	2,771.5	2,544.1	2,528.0	3,197.8	3,778.7
Interest-bearing liabilities (net)*1		3,123.5	3,517.5	2,770.3	2,627.9	2,521.5	2,427.1	2,468.8	2,300.4	2,273.7	2,484.4
Cash flows:											
Cash flows from operating activities		278.2	243.7	599.7	345.8	295.3	268.9	326.6	467.1	194.1	232.8
Cash flows from investing activities		-249.9	-399.6	-85.4	-180.7	-155.8	-51.3	-203.4	-120.1	49.0	-91.5
Free cash flows		28.4	-155.9	514.3	165.1	139.5	217.6	123.2	347.0	243.1	141.3
Cash flows from financing activities		145.9	-74.8	-507.2	-254.4	-229.6	-233.2	-57.7	-466.4	-139.9	-250.5
(Yen)											
Amounts per share:											
Profit (loss) for the year attributable to owners of the parent:											
Basic		¥ 178.59	¥ -58.64	¥ 59.73	¥ 136.91	¥ 247.13	¥ 256.68	¥ 137.18	¥ -122.42	¥ 370.79	¥ 452.63
Diluted		178.46	-58.64	59.69	136.81	246.91	256.41	137.03	-122.42	370.53	452.27
Equity attributable to owners of the parent		1,927.37	1,988.62	1,803.95	1,895.81	2,048.93	2,219.11	2,036.48	2,022.83	2,558.24	3,061.92
Cash dividends declared for the year*2		47.00	50.00	50.00	50.00	62.00	75.00	80.00	70.00	110.00	115.00
(%/Times)											
Ratios:											
Equity attributable to owners of the parent ratio (%)		27.7	27.5	28.8	30.5	32.9	35.0	31.3	31.3	33.4	37.4
ROE (%)		10.0	—	3.2	7.4	12.5	12.0	6.4	—	16.2	16.2
ROA (%)		2.7	—	0.9	2.2	4.0	4.1	2.1	—	5.3	5.7
Debt-equity ratio (net) (Times)		1.3	1.4	1.2	1.1	1.0	0.9	1.0	0.9	0.7	0.7

\*1 Interest-bearing liabilities (net) excludes cash and cash equivalents and time deposits from interest-bearing liabilities.

\*2 Cash dividends per share represents the cash dividends declared applicable to each respective year, including dividends paid after the year-end.

\*3 Due to application of Amendments to IAS 12 Income Taxes (issued in May 2021), figures for FY2022 have been re-presented retrospectively.

## Segment information

(Billions of yen)

	Metal Products		Transportation & Construction Systems		Infrastructure		Media & Digital		Living Related & Real Estate		Mineral Resources, Energy, Chemical & Electronics		Corporate and Eliminations		Total	
(FY)	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022
Gross profit	140.3	220.4	189.4	261.0	71.5	59.8	111.0	121.3	222.7	242.8	271.2	329.7	3.6	-0.2	1,009.6	1,234.8
Selling, general and administrative expenses	-74.9	-86.9	-149.4	-181.7	-57.9	-65.1	-85.1	-92.7	-187.4	-206.3	-129.3	-147.1	-29.8	-32.0	-713.9	-811.7
Share of profit (loss) of investments accounted for using the equity method	8.2	11.7	5.8	63.3	10.0	12.0	36.1	14.3	7.9	8.6	107.5	141.0	1.3	1.5	176.8	252.4
Profit for the year	55.2	110.4	34.9	92.0	33.3	20.8	39.3	13.0	44.2	59.0	247.3	266.9	9.5	3.3	463.7	565.3
One-off profits (losses) <small>Rounded figures</small>	-1.0	+ 10.0	-37.0	-4.0	+3.0	+1.0	+1.0	-17.0	-10.0	+6.0	+51.0	+15.0	0	+1.0	+7.0	+11.0
Profit (loss) excluding one-off effects <small>Rounded figures</small>	56.0	100.0	72.0	96.0	31.0	20.0	38.0	30.0	55.0	53.0	196.0	252.0	9.0	2.0	457.0	554.0
Basic profit cash flow*	53.1	95.2	41.5	65.8	23.1	17.5	41.4	57.5	43.9	30.8	154.6	224.5	2.0	18.1	359.5	509.3
Investments and loans <small>Rounded figures</small>	3.0	6.0	43.0	73.0	122.0	87.0	50.0	32.0	37.0	103.0	28.0	50.0	—	—	290.0	350.0
Total assets	981.3	1,161.1	1,751.7	2,005.0	1,228.7	1,379.6	1,008.0	1,062.7	1,527.7	1,704.4	2,747.4	2,490.1	337.4	302.5	9,582.2	10,105.4
Trade and other receivables	340.0	386.7	290.3	315.9	313.3	286.1	86.4	97.3	155.1	176.2	748.0	730.5	-95.4	-106.4	1,837.8	1,886.2
Goodwill	5.1	4.6	46.6	48.3	—	—	13.9	13.9	32.6	38.3	7.2	10.5	0.1	0.1	105.5	115.7
Number of employees (Non-consolidated basis)	517	472	650	639	633	614	509	506	459	485	899	873	1,483	1,479	5,150	5,068
Number of employees (Consolidated basis)	5,938	5,905	18,978	21,552	3,666	3,528	15,557	15,967	16,595	18,346	10,313	9,713	3,206	3,224	74,253	78,235

Notes: 1. Due to reorganization carried out as of April 1, 2022, FY2021 results are described on a reclassified basis.

2. Due to application of Amendments to IAS 12 Income Taxes (issued in May 2021), figures for FY2022 have been re-presented retrospectively.

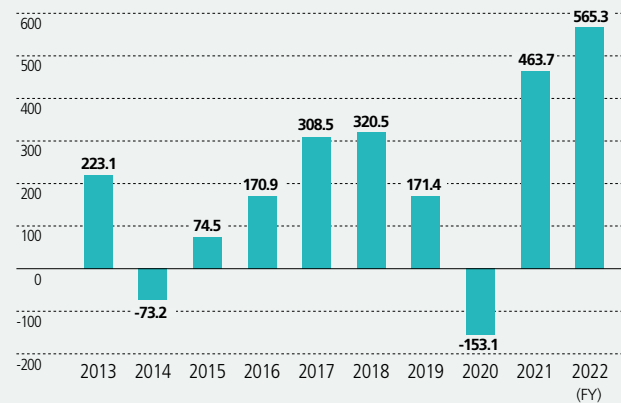
\* Basic profit cash flow = (Gross profit + Selling, general and administrative expenses (excluding provision for doubtful receivables) + Interest expense, net of interest income + Dividends) × ((1 – Tax rate) + Dividend from investments accounted for using the equity method)

## Financial highlights

We have prepared the consolidated financial statements in accordance with IFRS.

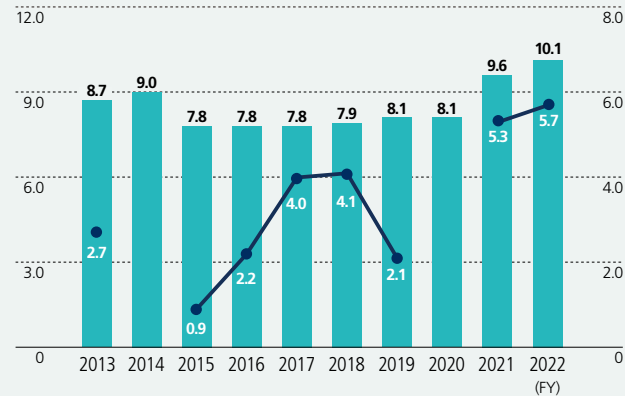
### Profit (loss) for the year attributable to owners of the parent

(Billions of yen)



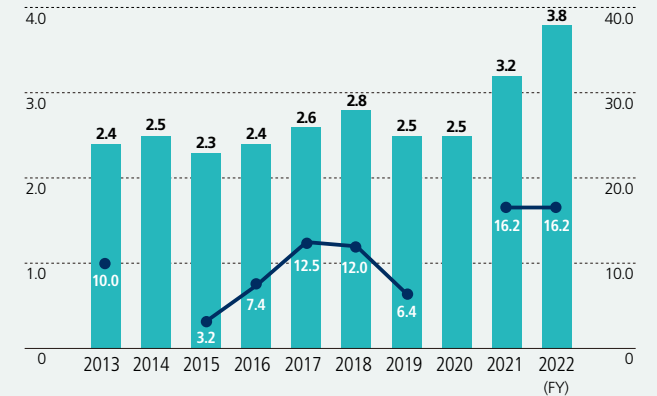
### Total assets and ROA

■ Total assets  
(Trillions of yen)



### Equity attributable to owners of the parent and ROE

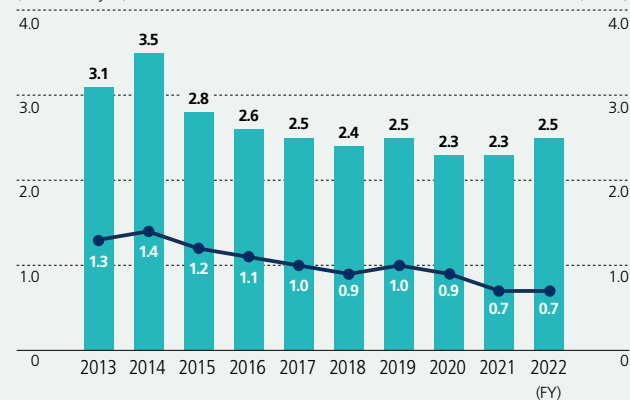
■ Equity attributable to owners of the parent  
(Trillions of yen)



### Interest-bearing liabilities (net) and DER (net)

■ Interest-bearing liabilities (net)  
(Trillions of yen)

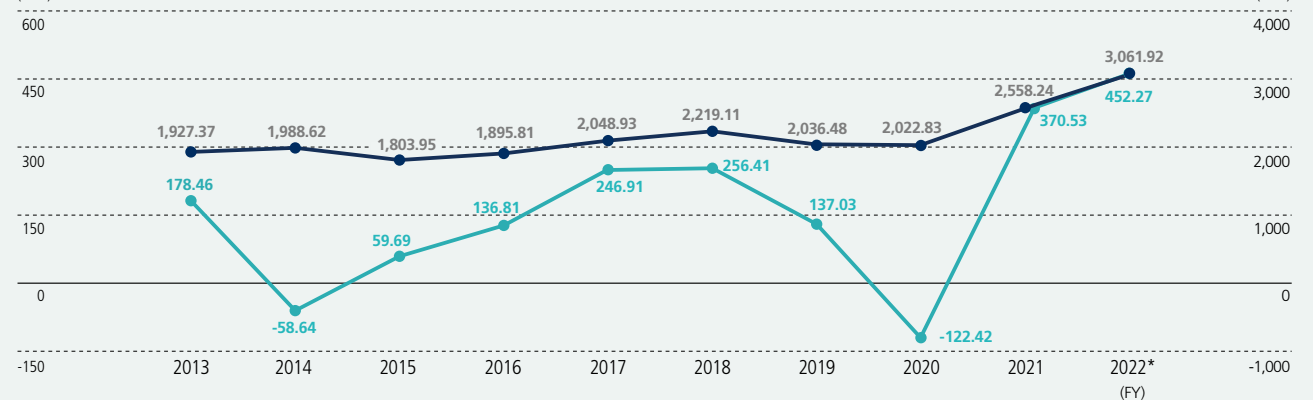
— Debt-equity ratio (net)  
(Times)



### Earnings per share (diluted) / Equity per share attributable to owners of the parent

■ Earnings per share (diluted)  
(Yen)

— Equity per share attributable to owners of the parent  
(Yen)



\* Due to application of Amendments to IAS 12 Income Taxes (issued in May 2021), figures for FY2022 have been re-presented retrospectively.

## ESG highlights

### Employee data (As of March 31 of each fiscal year)

	(FY)	2019	2020	2021	2022
Employee data	Number of employees (Consolidated basis)	72,642	74,920	74,253	<b>78,235</b>
	Number of employees (Non-consolidated basis)* <sup>1</sup>	5,376	5,390	5,300	<b>5,223</b>
	Number of employees dispatched overseas	1,144	1,098	976	<b>921</b>
	Number of new employees* <sup>2</sup>	209	154	106	<b>101</b>
	Male/Female	118/91	102/52	75/31	<b>72/ 29</b>
	Number of mid-career employees* <sup>2</sup>	35	27	20	<b>75</b>
	Ratio of differently abled employees to total employees* <sup>3</sup>	2.24%	2.11%	2.09%	<b>2.25%</b>
	Number of female managers* <sup>4</sup>	203	216	204	<b>232</b>
	Ratio of female managers to total managers* <sup>4</sup>	7.1%	7.5%	7.4%	<b>8.4%</b>
	Average age	42.5	42.7	43.1	<b>43.2</b>
	Average years of service per person (Years/Months)	17/11	18/1	18/6	<b>18/5</b>
	Male	18/8	18/10	19/2	<b>19/1</b>
	Female	15/7	15/10	16/4	<b>16/6</b>
Working styles	Gender wage gap between male and female* <sup>5</sup>	—	—	—	<b>58.7%</b>
	Average monthly overtime hours (Hours/Minutes)	7/47	12/49	12/20	<b>10/55</b>
	Average annual days of paid vacation acquired	17.1	12.3	12.8	<b>13.7</b>
	Spouse maternity leave	92	83	70	<b>86</b>
	Leave to look after a sick child	225	173	169	<b>194</b>
	Number of individuals acquiring childcare leave	65	107	103	<b>112</b>
	Male/Female	9/56	34/73	41/62	<b>61/51</b>
	Ratio of eligible male employees taking childcare leave* <sup>6</sup>	—	—	—	<b>67.0%</b>
Skills development training* <sup>7</sup>	Number of individuals using shortened work hour system	165	173	200	<b>195</b>
	Number of employees undergoing training overseas	67	34	76	<b>61</b>
	Total number of lectures	286	255	919	<b>1,705</b>
	Number of employees participating in training	14,963	12,211	44,876	<b>92,446</b>
	Total training hours	65,652	50,806	119,894	<b>177,320</b>
Average hours per employee		12.7	9.7	23.4	<b>32.3</b>

### Environmental data

Scope: Sumitomo Corporation, consolidated subsidiaries, and joint operations

(FY)	2019	2020	2021	2022* <sup>8</sup>
CO <sub>2</sub> emissions (Scope 1, 2)* <sup>9</sup> (1,000 t-CO <sub>2</sub> e)	1,475	2,175	2,062	<b>1,821</b>
Electricity consumption (MWh)	1,534,809	1,525,641	1,645,278	<b>1,336,280</b>
Water withdrawal (1,000 m <sup>3</sup> )	20,144	93,120	78,107	<b>66,452</b>
Waste emissions (t)	33,305	36,480	36,413	<b>33,200</b>

### Corporate governance data (As of March 31 of each fiscal year)

(FY)	2019	2020	2021	2022* <sup>10</sup>
Number of Directors	10	11	11	<b>11</b>
Number of Internal Directors	6	6	6	<b>6</b>
Number of Outside Directors	4	5	5	<b>5</b>

\*1 Figures include employees at overseas offices of the Company.

\*2 Figures for previous fiscal years have been restated following changes in the calculation method of the number of persons including medical professionals instituted in FY2022.

\*3 Figures are as of June 1 of each fiscal year.

\*4 Figures are as of April 1 of the subsequent fiscal year (previously, figures had been disclosed as of March 31 of each fiscal year).

Figures for previous fiscal years have been restated following changes in the calculation method instituted in FY2022.

Please visit our corporate website for Encouraging More Active Involvement of Women in Business.

<https://www.sumitomocorp.com/en/jp/about/talent/diversity/female>

\*5 Items subject to calculation of gender wage gap: Monthly salary (base pay, secondment allowance, separate living allowance, teleworking allowance, overtime work allowance, late-night premium allowance for managers, bonus)  
Reason for gap: While the ratio of female managers affects the wage gap for both regular and non-regular employees, there is no significant wage gap among employees with equivalent jobs (department general manager equivalent: 102.6%, section manager level: 100.3%, non-manager level: 85.4%). The wage gap is expected to decrease over the medium to long term as we aim to achieve its target female manager ratio (at least 20% female managers by FY2030).

\*6 "The ratio of eligible male employees taking childcare leave" is calculated based on the ratio of employees taking childcare leave or leave intended for childcare under Article 71-4, Item 2 of the Ordinance for Enforcement of the Act on Childcare Leave, Caregiver Leave, and Other Measures for the Welfare of Workers Caring for Children or Other Family Members (Ministry of Labour Ordinance No. 25, 1991) in accordance with the provisions of the Act on Childcare Leave, Caregiver Leave, and Other Measures for the Welfare of Workers Caring for Children or Other Family Members (Act No. 76, 1991).

\*7 Training hosted by the Head Office targeted at Head Office employees and locally recruited employees of overseas bases and business companies.

Figures from FY2021 include training conducted by business units in addition to the training organized by HR.

\*8 For details on environmental data, please visit our ESG Communication Book (ESG Data).

<https://www.sumitomocorp.com/en/jp/sustainability/communication/index.html#date>

\*9 CO<sub>2</sub> emissions factors for electricity are based on as follows:

Non-consolidated in Japan: The adjusted emission coefficients of individual power companies

Consolidated subsidiaries in Japan: The average emission coefficient of all power companies

Overseas: The country-specific data in 2020 listed in "Emissions Factors 2022," published by the International Energy Agency (IEA)

The amount of 1,821,000 t-CO<sub>2</sub>e for FY2022 is the total of 1,065,000 t-CO<sub>2</sub>e for the power generation business and 757,000 t-CO<sub>2</sub>e for businesses other than the power generation business.

\*10 We have 11 Directors (including 5 Outside Directors), as resolved at the 155th Ordinary General Meeting of Shareholders held in June 2023.

## Consolidated statement of financial position

Sumitomo Corporation and Subsidiaries

As of March 31, 2019, 2020, 2021, 2022, and 2023

						(Millions of yen)
ASSETS	(FY)	2018	2019	2020	2021	2022*
<b>Current assets:</b>						
Cash and cash equivalents		¥ 660,359	¥ 710,371	¥ 599,013	¥ 733,824	¥ 656,859
Time deposits		10,492	10,262	12,751	13,847	10,783
Marketable securities		1,989	2,014	1,621	2,308	1,741
Trade and other receivables		1,340,451	1,231,088	1,303,621	1,621,862	1,678,995
Contract assets		—	117,230	188,812	300,539	426,369
Other financial assets		62,692	112,723	115,041	250,892	123,827
Inventories		925,204	929,981	793,279	1,058,003	1,390,559
Advance payments to suppliers		161,037	131,520	135,217	116,795	135,177
Assets classified as held for sale		56,034	—	24,718	33,815	6,574
Other current assets		329,392	291,202	323,511	513,598	442,073
Total current assets		3,547,650	3,536,391	3,497,584	4,645,483	4,872,957
<b>Non-current assets:</b>						
Investments accounted for using the equity method		2,130,517	2,025,255	2,102,139	2,356,984	2,641,716
Other investments		429,532	358,961	416,934	416,667	388,767
Trade and other receivables		371,420	331,871	239,348	215,941	207,201
Other financial assets		75,576	94,981	87,422	204,415	190,736
Property, plant and equipment		746,647	1,054,042	1,050,648	1,023,733	1,046,316
Intangible assets		259,759	288,913	255,961	254,966	284,790
Investment property		275,273	355,844	340,451	339,336	346,355
Biological assets		22,858	21,075	26,183	40,241	36,891
Deferred tax assets		36,248	38,077	23,821	26,660	30,706
Other non-current assets		21,043	23,186	39,493	57,740	58,945
Total non-current assets		4,368,873	4,592,205	4,582,400	4,936,683	5,232,423
Total assets		¥ 7,916,523	¥ 8,128,596	¥ 8,079,984	¥ 9,582,166	¥ 10,105,380

We have prepared the consolidated financial statements in accordance with IFRS. Please refer to the annual financial report for detailed information on the financial situation. <https://www.sumitomocorp.com/en/jp/ir/report/yuka/2022>

\* Due to application of Amendments to IAS 12 Income Taxes (issued in May 2021), figures for FY2022 have been re-presented retrospectively.

## Consolidated statement of financial position

Sumitomo Corporation and Subsidiaries  
As of March 31, 2019, 2020, 2021, 2022, and 2023

LIABILITIES AND EQUITY	(FY)	2018	2019	2020	2021	(Millions of yen) 2022*
<b>Current liabilities:</b>						
Bonds and borrowings	¥	682,349	754,696	477,927	608,031	685,356
Trade and other payables		1,178,542	1,079,099	1,269,631	1,612,480	1,648,976
Lease liabilities		11,717	65,871	71,141	73,820	76,058
Other financial liabilities		50,787	87,578	90,402	292,185	119,170
Income tax payables		28,467	25,785	31,655	63,373	48,060
Accrued expenses		94,019	95,318	95,926	119,979	137,190
Contract liabilities		132,693	98,951	137,915	155,651	119,603
Provisions		8,356	4,837	6,578	6,429	12,152
Liabilities associated with assets classified as held for sale		8,841	—	6,295	16,917	5,487
Other current liabilities		82,935	84,411	80,937	127,925	113,103
Total current liabilities		2,278,706	2,296,546	2,268,407	3,076,790	2,965,155
<b>Non-current liabilities:</b>						
Bonds and borrowings		2,415,606	2,434,696	2,434,285	2,413,343	2,466,733
Trade and other payables		57,775	57,189	53,176	50,651	57,575
Lease liabilities		56,637	426,080	430,257	410,027	421,759
Other financial liabilities		23,660	46,051	36,404	95,764	57,243
Accrued pension and retirement benefits		34,869	44,946	29,619	20,742	21,841
Provisions		46,364	46,248	53,186	55,969	39,996
Deferred tax liabilities		96,707	84,253	79,100	77,595	98,491
Total non-current liabilities		2,731,618	3,139,463	3,116,027	3,124,091	3,163,638
Total liabilities		5,010,324	5,436,009	5,384,434	6,200,881	6,128,793
<b>Equity:</b>						
Common stock		219,449	219,613	219,781	219,894	220,047
Additional paid-in capital		258,292	256,966	251,781	255,996	254,114
Treasury stock		-2,501	-2,276	-2,063	-1,871	-39,563
Other components of equity		234,937	-4,054	187,041	454,136	637,538
Retained earnings		2,061,306	2,073,884	1,871,411	2,269,661	2,706,557
Equity attributable to owners of the parent		2,771,483	2,544,133	2,527,951	3,197,816	3,778,693
Non-controlling interests		134,716	148,454	167,599	183,469	197,894
Total equity		2,906,199	2,692,587	2,695,550	3,381,285	3,976,587
Total liabilities and equity	¥	7,916,523	8,128,596	8,079,984	9,582,166	10,105,380

\* Due to application of Amendments to IAS 12 Income Taxes (issued in May 2021), figures for FY2022 have been re-presented retrospectively.

## Consolidated statement of comprehensive income

Sumitomo Corporation and Subsidiaries

For the years ended March 31, 2019, 2020, 2021, and 2022

	(FY)	2018	2019	2020	2021	2022*
(Millions of yen)						
<b>Revenues:</b>						
Sales of tangible products	¥	4,920,772	¥ 4,822,984	¥ 4,187,392	¥ 4,997,278	¥ 6,238,706
Sales of services and others		418,466	476,830	457,667	497,737	579,166
Total revenues		5,339,238	5,299,814	4,645,059	5,495,015	6,817,872
<b>Cost:</b>						
Cost of tangible products sold		-4,151,165	-4,180,175	-3,666,589	-4,219,322	-5,278,970
Cost of services and others		-264,880	-245,976	-249,009	-266,090	-304,150
Total cost		-4,416,045	-4,426,151	-3,915,598	-4,485,412	-5,583,120
Gross profit		923,193	873,663	729,461	1,009,603	1,234,752
<b>Other income (expenses):</b>						
Selling, general and administrative expenses		-647,553	-677,430	-678,935	-713,941	-811,737
Impairment reversal (loss) on long-lived assets		-7,567	-65,286	-80,967	-17,887	-6,861
Gain (loss) on sale of long-lived assets, net		3,581	3,507	-4,679	5,244	20,152
Other, net		2,502	16,436	-23,762	55,881	-3,241
Total other income (expenses)		-649,037	-722,773	-788,343	-670,703	-801,687
<b>Finance income (costs):</b>						
Interest income		28,975	30,621	25,159	28,989	48,340
Interest expense		-40,535	-46,191	-30,679	-30,194	-59,791
Dividends		12,107	11,099	8,643	27,255	20,068
Gain (loss) on securities and other investments, net		2,204	20,712	2,911	48,238	29,050
Finance income (costs), net		2,751	16,241	6,034	74,288	37,667
<b>Share of profit (loss) of investments accounted for using the equity method</b>		127,110	84,791	-41,367	176,831	252,390
Profit (loss) before tax		404,017	251,922	-94,215	590,019	723,122
<b>Income tax expense</b>		-66,230	-62,405	-40,269	-105,452	-123,875
Profit (loss) for the year		337,787	189,517	-134,484	484,567	599,247
<b>Profit (loss) for the year attributable to:</b>						
Owners of the parent	¥	320,523	¥ 171,359	¥ -153,067	¥ 463,694	¥ 565,333
Non-controlling interests		17,264	18,158	18,583	20,873	33,914
<b>Other comprehensive income:</b>						
Items that will not be reclassified to profit or loss						
Financial assets measured at fair value through other comprehensive income		-20,646	-47,001	74,747	14,188	4,735
Remeasurements of defined benefit pension plans		-10,799	-1,536	24,306	10,577	8,885
Share of other comprehensive income of investments accounted for using the equity method		-1,453	-6,903	7,711	-1,646	769
Total items that will not be reclassified to profit or loss		-32,898	-55,440	106,764	23,119	14,389
Items that may be reclassified subsequently to profit or loss						
Exchange differences on translating foreign operations		18,784	-133,359	98,096	246,071	123,559
Cash-flow hedges		5,183	-11,769	12,450	19,354	26,175
Hedging cost		—	—	2,654	-2,209	-1,596
Share of other comprehensive income of investments accounted for using the equity method		-6,887	-43,410	15,665	20,363	48,835
Total items that may be reclassified subsequently to profit or loss		17,080	-188,538	128,865	283,579	196,973
Other comprehensive income, net of tax		-15,818	-243,978	235,629	306,698	211,362
Comprehensive income for the year		321,969	-54,461	101,145	791,265	810,609
<b>Comprehensive income for the year attributable to:</b>						
Owners of the parent	¥	305,075	¥ -69,413	¥ 76,083	¥ 765,330	¥ 774,417
Non-controlling interests		16,894	14,952	25,062	25,935	36,192
(Yen)						
<b>Earnings (loss) per share:</b>						
Basic	¥	256.68	¥ 137.18	¥ -122.42	¥ 370.79	¥ 452.63
Diluted		256.41	137.03	-122.42	370.53	452.27

We have prepared the consolidated financial statements in accordance with IFRS. Please refer to the annual financial report for detailed information on the financial situation. <https://www.sumitomocorp.com/en/jp/ir/report/yuka/2022>

\* Due to application of Amendments to IAS 12 Income Taxes (issued in May 2021), figures for FY2022 have been re-presented retrospectively.



## Consolidated statement of cash flows

Sumitomo Corporation and Subsidiaries

For the years ended March 31, 2019, 2020, 2021, 2022, and 2023

	(FY)	2018	2019	2020	2021	2022*
(Millions of yen)						
<b>Operating activities:</b>						
Profit (loss) for the year	¥	337,787	189,517	¥ 134,484	¥ 484,567	¥ 599,247
Adjustments to reconcile profit (loss) for the year to net cash provided by operating activities:						
Depreciation and amortization		111,838	165,340	170,906	170,363	183,749
Impairment reversal (loss) on long-lived assets		7,567	65,286	80,967	17,887	6,861
Finance income, net		-2,751	-16,241	-6,034	-74,288	-37,667
Share of (profit) loss of investments accounted for using the equity method		-127,110	-84,791	41,367	-176,831	-252,390
(Gain) loss on sale of long-lived assets, net		-3,581	-3,507	4,679	-5,244	-20,152
Income tax expense		66,230	62,405	40,269	105,452	123,875
Changes in inventories		-46,038	505	217,409	-148,056	-264,356
Changes in trade and other receivables		-60,634	127,337	-10,383	-200,792	-9,911
Changes in prepaid expenses		-2,831	-7,228	-4,606	-28,476	-10,599
Changes in trade and other payables		108,735	-97,292	138,399	251,924	-39,662
Other, net		-133,370	-114,966	-91,962	-249,621	-118,258
Interest received		28,155	30,587	15,904	13,601	20,728
Dividends received		108,909	114,401	97,149	142,767	205,786
Interest paid		-38,933	-45,458	-27,134	-22,650	-46,483
Income tax paid		-85,090	-59,277	-65,349	-86,537	-107,967
Cash flows from operating activities		268,883	326,618	467,097	194,066	232,801
<b>Investing activities:</b>						
Proceeds from sale of property, plant and equipment		19,222	3,472	9,034	5,300	15,140
Purchase of property, plant and equipment		-110,028	-76,935	-66,342	-69,716	-70,295
Proceeds from sale of investment property		5,100	15,739	8,602	22,327	32,119
Purchase of investment property		-26,310	-42,424	-7,986	-7,576	-44,333
Proceeds from sale of subsidiaries, net of cash and cash equivalents disposed of		57,613	15,499	-1,700	63,737	31,530
Acquisition of subsidiaries, net of cash and cash equivalents acquired		-12,033	-73,238	-13,962	-1,792	-13,565
Proceeds from disposal of other investments		160,233	99,909	98,577	102,280	85,241
Acquisition of other investments		-170,566	-135,847	-123,271	-93,946	-131,653
Collection of loan receivables		63,407	42,145	23,249	50,492	20,273
Increase in loan receivables		-37,955	-51,737	-46,308	-22,067	-15,982
Cash flows from investing activities		-51,317	-203,417	-120,107	49,039	-91,525
<b>Financing activities:</b>						
Net increase (decrease) in short-term debt		36,570	152,687	-201,485	55,708	72,247
Proceeds from issuance of long-term debt		298,841	453,651	278,486	354,709	381,151
Repayments of long-term debts		-454,880	-547,690	-382,996	-369,915	-415,156
Repayments of lease liabilities		—	—	-62,586	-68,365	-71,509
Cash dividends paid		-88,653	-103,675	-87,461	-99,985	-153,139
Capital contribution from non-controlling interests		3,806	2,824	375	758	663
Payment for acquisition of subsidiary's interests from non-controlling interests		-21,055	-3,798	-280	-2,178	-3,247
Payment of dividends to non-controlling interests		-8,020	-11,821	-10,455	-10,708	-23,555
(Acquisition) disposal of treasury stock, net		195	80	34	52	-37,914
Cash flows from financing activities		-233,196	-57,742	-466,368	-139,924	-250,459
<b>Net increase (decrease) in cash and cash equivalents</b>		-15,630	65,459	-119,378	103,181	-109,183
<b>Cash and cash equivalents at the beginning of year</b>		667,152	660,359	710,371	599,013	733,824
<b>Effect of exchange rate changes on cash and cash equivalents</b>		4,821	-15,943	8,151	40,668	26,959
<b>Net increase (decrease) in cash and cash equivalents resulting from transfer to assets classified as held for sale</b>		4,016	496	-131	-9,038	5,259
<b>Cash and cash equivalents at the end of year</b>	¥	660,359	¥ 710,371	¥ 599,013	¥ 733,824	¥ 656,859

We have prepared the consolidated financial statements in accordance with IFRS. Please refer to the annual financial report for detailed information on the financial situation. <https://www.sumitomocorp.com/en/jp/ir/report/yuka/2022>

\* Due to application of Amendments to IAS 12 Income Taxes (issued in May 2021), figures for FY2022 have been re-presented retrospectively.

## Company information

### Corporate profile (As of March 31, 2023)

#### Trade name

Sumitomo Corporation

#### Establishment date

December 24, 1919

#### Paid-in capital

¥220 billion

#### Fiscal year

From April 1 of each year through March 31 of the following year

#### Number of consolidated subsidiaries

636 (Domestic 135, Overseas 501)

#### Number of associated companies [Equity method]

250 (Domestic 50, Overseas 200)

#### Total

886

#### Number of employees

5,223\*1

(Consolidated: 78,235)

#### Head Office

OTEMACHI PLACE EAST TOWER  
3-2 Otemachi 2-Chome, Chiyoda-ku,  
Tokyo 100-8601, Japan

#### URL

<https://www.sumitomocorp.com/en/jp>

\*1 Figures include 155 employees at overseas branches/offices of the Company.

### Stock information (As of March 31, 2023)

#### Stock listing

Tokyo

#### Securities identification code

8053

#### American depositary receipts

##### Ratio

1ADR:1ORD

##### Exchange

OTC (over-the-counter)

##### Symbol

SSUMY

##### CUSIP number

865613103

#### Depository and registrar

Citibank, N.A. Depositary Receipts Services, P.O. Box 43077, Providence, Rhode Island 02940-3077, U.S.A.

#### Overseas dial-in

1-781-575-4555

#### Toll-free number

1-877-248-4237 (CITI-ADR)

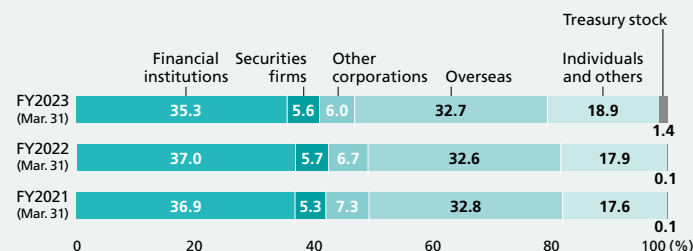
#### Number of issued shares

1,251,571,867  
(Including 17,478,130 treasury stock)

#### Number of shareholders

259,677

### Shareholder composition



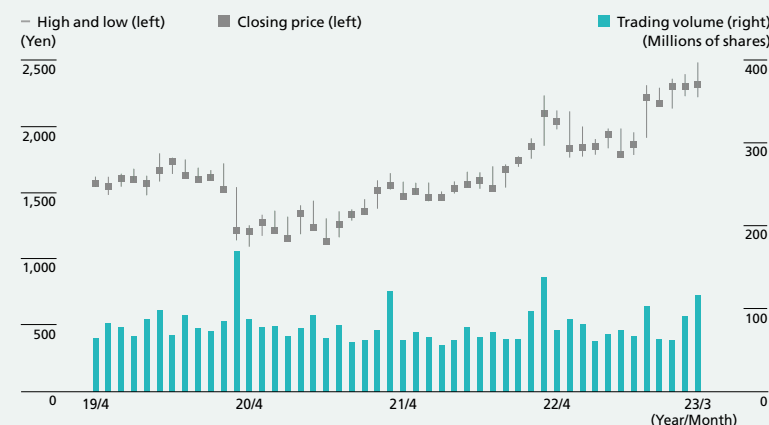
Note: The total of the shareholding ratios may not equal 100% because of rounding to the first decimal place.

### Major shareholders

Rank	Name	Number of shares (Thousands of shares)	Shareholding ratio (%) <sup>*2</sup>
1	The Master Trust Bank of Japan, Ltd. (trust account)	203,004	16.45
2	EUROCLEAR BANK S.A./N.V.	92,803	7.52
3	Custody Bank of Japan, Ltd. (trust account)	71,710	5.81
4	Sumitomo Life Insurance Company	30,855	2.50
5	STATE STREET BANK WEST CLIENT - TREATY 505234	19,222	1.56
6	Mitsui Sumitomo Insurance Company, Limited	15,000	1.22
7	Nippon Life Insurance Company	14,879	1.21
8	JP MORGAN CHASE BANK 385781	14,782	1.20
9	NORTHERN TRUST CO. (AVFC) RE SILCHESTER INTERNATIONAL INVESTORS INTERNATIONAL VALUE EQUITY TRUST	14,385	1.17
10	JPMorgan Securities Japan Co., Ltd.	13,236	1.07

\*2 The shareholding ratio is calculated by dividing the number of shares held by the number of shares outstanding—which is derived by deducting treasury stock (17,478,130 shares) from the total number of issued shares—and rounding to the nearest hundredth of a percent.

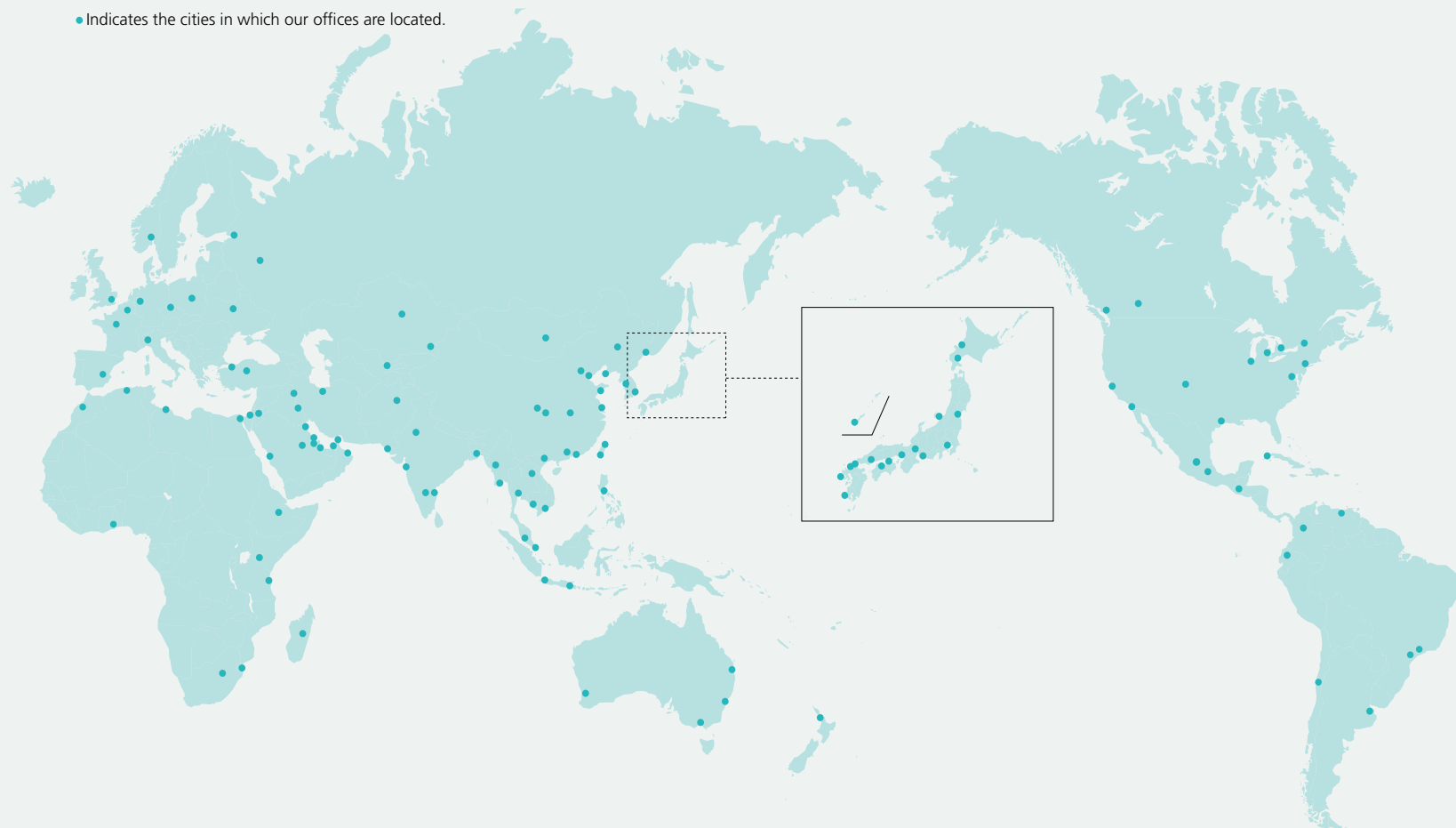
### Stock price and trading volume



## Global network (As of April 1, 2023)

### Domestic and overseas offices

● Indicates the cities in which our offices are located.



### Overseas 65 countries and regions

35 subsidiaries	82 locations
2 branches	2 locations
1 sub-branch	1 location
24 offices	24 locations

**Total 109 locations**

### Japan

Head Office

3 subsidiaries	9 locations
6 offices	10 locations

**Total 20 locations**

### Offices

**129 locations**  
**66 countries and regions**

### Consolidated subsidiaries and associated companies

(As of March 31, 2023)

**886 companies**  
**78 countries and regions**



For further details, please visit our corporate website for Messages from Regional Heads.  
<https://www.sumitomocorp.com/en/jp/about/point/area-organization>




## IR/SR\*1 activities

We are working to build relationships with shareholders, investors, and other stakeholders outside the Company following our Corporate Disclosure Policy.


The Investor Relations Department has established four guidelines for its activities. These are Proactive Disclosure, Sincere Dialogue, Timely and Appropriate Sharing, and Constructive Proposals. We actively disseminate information in cooperation with internal related departments and collect opinions through dialogue. Based on feedback from these opinions, we make proposals and hold discussions to realize management conscious of cost of capital and stock price.

Through this cycle of activities, we will deepen external stakeholders' understanding of the Group and also contribute to the strategy execution and value creation capabilities of all officers and employees as internal stakeholders, thereby fulfilling our stated mission of "obtaining the correct evaluation from the market and contributing to the enhancement of our corporate value."

\*1 SR: Shareholder relations

 **p.28** Management conscious of cost of capital and stock price



 For further details, please visit our corporate website.  
<https://www.sumitomocorp.com/en/jp/ir>



### Guidelines and activities



#### Proactive disclosure to and sincere dialogue with external stakeholders

We strive for appropriate disclosures and expanded explanations of both financial and non-financial information based on our Corporate Disclosure Policy. Additionally, we have established opportunities for proactive dialogue with shareholders and investors throughout the year to deepen understanding of the Group and solicit the opinions of stakeholders.

##### FY2022 results

Number of individual meetings: Approx. <b>250</b> (24 of which were ESG/SR related)		
[ Number of times management attended <b>President: 15 CFO: 22</b> ]		
<b>Business unit meetings Held</b>	<b>Investor Day 2022 Held</b>	
Briefings for individual investors	<b>12 times annually</b>	<b>Total participation 6,379</b>

#### Details of dialogue

##### Shareholder return policy

Shareholders and shareholder returns from various perspectives including comparisons with other trading companies

##### Vision for our business portfolio and growth drivers

Details of business portfolio shift under SHIFT 2023 and issues to be addressed

##### Matters related to sustainability management

Initiatives for achieving carbon neutrality of our operations and society as a whole

#### Timely and appropriate sharing with and constructive proposals to management and internal stakeholders

We provide evaluations and opinions received from external stakeholders to internal stakeholders including management as feedback, which are used for proposals and discussions that help to improvement management.

##### FY2022 results

Management Council <b>12 times annually</b>	Board of Directors' meetings <b>6 times annually</b>	Number of regular meetings with the President and Chief Executive Officer <b>4 times annually</b>
<b>Corporate Communication Committee Quarterly</b>		<b>IR/SR Subcommittee Monthly</b>
<b>IR quarterly report*2 Published quarterly</b>		<b>Internal IR meetings Held</b>

\*2 In-house IR activity report

#### Measures implemented based on feedback

##### Shareholder return policy

Feedback and opinions from shareholders, including minority shareholders, were effectively reflected in a series of discussions held at the Board of Directors' level as one of the important management agenda. A new shareholder return policy was introduced in FY2022, with the concept of dividend on equity (DOE) range.

##### Vision for our business portfolio and growth drivers

Specified ROE of 12–15% as profitability that exceeds the cost of shareholders' equity and disclosed the profit plan for the next three years at the same time as specific growth factors.

##### Matters related to sustainability management

Internal carbon pricing was put in place for the purpose of accelerating our business portfolio shift in order to promptly address potential future risks and opportunities attributed to climate change.

## External recognition

In addition to being selected for inclusion in the stocks tracked by major Japanese and overseas ESG indices, Sumitomo Corporation receives high ratings from a wide range of external organizations.

### Inclusion in ESG indices

- FTSE4Good Index Series
- FTSE Blossom Japan Index
- FTSE Blossom Japan Sector Relative Index



FTSE4Good



FTSE Blossom  
Japan



FTSE Blossom  
Japan Sector  
Relative Index

- S&P/JPX Carbon Efficient Index
- Sompo Sustainability Index
- MSCI Japan Empowering Women Index\*



Sompo Sustainability Index

2023 CONSTITUENT MSCI JAPAN  
EMPOWERING WOMEN INDEX (WIN)

\* The inclusion of Sumitomo Corporation in any MSCI index, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement or promotion of Sumitomo Corporation by MSCI or any of its affiliates. The MSCI indexes are the exclusive property of MSCI. MSCI and the MSCI index names and logos are trademarks or service marks of MSCI or its affiliates.

### Other external evaluations

- CDP: Awarded A- Leadership level in the Climate Change, Water Security, and Forests questionnaires and Management level in the Climate Change questionnaire
- Ministry of Economy, Trade and Industry (Japan): Zero-Emissions Challenge (October 2020)



- Ministry of Economy, Trade and Industry (Japan): "White 500" enterprise with outstanding health and productivity management
- Ministry of Health, Labour and Welfare (Japan): "Eruboshi" (L Star) company on the basis of the Act on Promotion of Women's Participation and Advancement in the Workplace
- Ministry of Health, Labour and Welfare (Japan): "Platinum Kurumin" as a company that provides superior childcare support
- work with Pride: Certified as Silver in PRIDE INDEX



- Ministry of Internal Affairs and Communications: Top Hundred Telework Pioneers
- Ministry of Economy, Trade and Industry (Japan): DX Certified Business Operator under the DX Certification





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