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Unceasing Challenge for New Value Creation

Moving into our next century

Representative Director
President and Chief Executive Officer

Masayuki Hyodo

The world is currently deep in the process of the fourth Industrial Revolution. Sumitomo Corporation is working to promote its growth strategy outlined in the Medium-Term Management Plan 2020 so that we stay abreast of these changes. In order to globally embark on reforming our existing businesses while developing new ones and to accelerate strategies such as digital transformation, we established the new executive position of Chief Digital Officer (CDO) in April of this year, responsible for planning and executing the company-wide digital strategy. To reinforce the management bases that support

these strategies, we are enhancing our governance and human resources strategy while improving our financial soundness to meet the expectations of our shareholders.

The consolidated net income for fiscal 2018, the first year of the Medium-Term Management Plan 2020, was ¥320.5 billion, reaching a record high for the second year in a row due to the stable performance of the tubular products business in North America, the EPC projects in the power infrastructure business and real estate business. Our earning power in the frontlines is steadily improving, and we expect consolidated net income of ¥340.0 billion in fiscal 2019, aiming to reach a record high for the third year in a row.

This May marked the start of the new Reiwa era in Japan. This December will also be the start of a new age for Sumitomo Corporation, as we celebrate our 100th anniversary. To show our appreciation for the support of our shareholders so far, we will issue a commemorative dividend in fiscal 2019. In this milestone year, we have also created a new Corporate Message: “Enriching lives and the world” that conveys the determination and enthusiasm of the Sumitomo Corporation Group.

The entire Sumitomo Corporation Group intends to continue its “Unceasing Challenge for New Value Creation,” to achieve sustainable growth with society over the next 100 years. We thank our shareholders for the continued support of our endeavors.

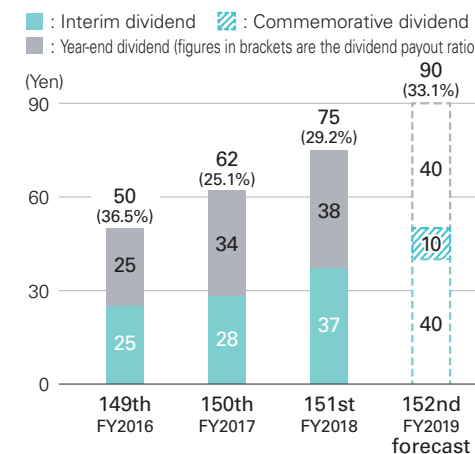
Annual Dividend in Fiscal 2018 is ¥75 per Share Annual Dividend Forecast in Fiscal 2019 will be ¥90 per Share

We aim to increase dividends by achieving medium and long-term earnings growth while adhering to our fundamental policy of paying shareholders a stable dividend over the long term. In the Medium-Term Management Plan 2020, we decide the dividend amount in view of the situations regarding basic profit* and cash flow, with a consolidated payout ratio of 30% as our guideline.

In light of the fact that our consolidated net income of fiscal 2018 totaled ¥320.5 billion, the annual dividend for fiscal 2018 is ¥75 per share. The year-end dividend is ¥38 per share since the interim dividend was ¥37 per share.

The annual ordinary dividend for fiscal 2019 is projected to be ¥80 per share (the interim and the year-end dividend: ¥40 per share respectively) as we forecast consolidated net income for fiscal 2019 of ¥340.0 billion. In addition to the ordinary interim dividend, we will award a commemorative dividend of ¥10 per share to commemorate the 100th anniversary of the Company's establishment. As a result, total annual dividend for fiscal 2019 is projected to be ¥90 per share (the interim dividend: ¥50 per share, the year-end dividend: ¥40 per share).

▶ Dividend per share

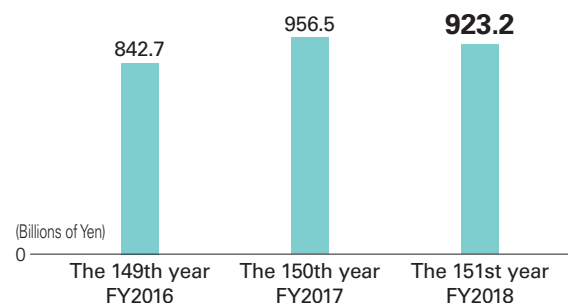


* Basic profit = (Gross profit + Selling, general and administrative expenses [excluding provision for doubtful receivables] + Interest expense, net of interest income + Dividends) × (1-Tax rate) + Share of profit (loss) of investments accounted for using the equity method

Changes in primary management indicators

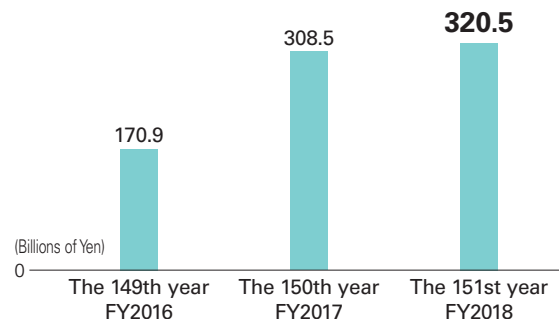
Gross Profit

¥923.2 billion



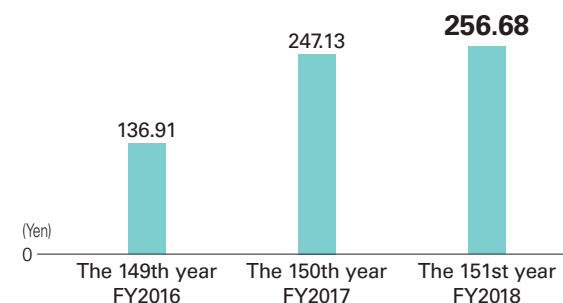
Consolidated Net Income

¥320.5 billion



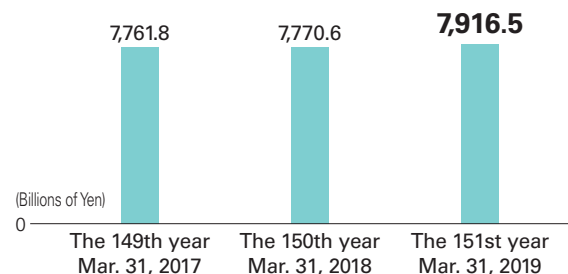
Consolidated Net Income per Share

¥256.68



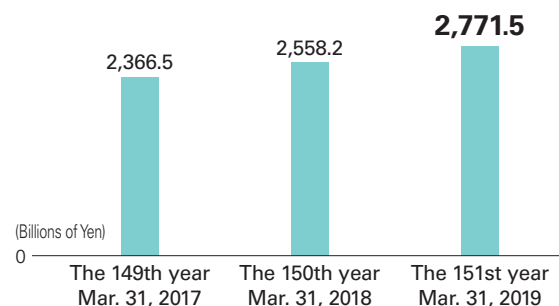
Total Assets

¥7,916.5 billion



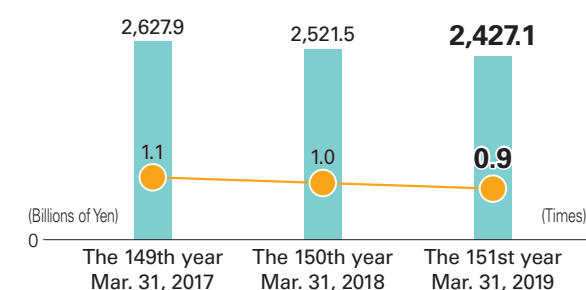
Shareholders' Equity

¥2,771.5 billion



Interest-Bearing Liabilities (Net) / Debt-Equity Ratio (Net)

Interest-Bearing Liabilities (Net) **¥2,427.1** billion
Debt-Equity Ratio (Net) **0.9** times



Glossary of terms

Interest-bearing liabilities (net)

Gross interest-bearing liabilities (bank borrowing, corporate bonds, commercial paper, etc.) that must be repaid with interest, minus cash and cash equivalents.

Debt-Equity Ratio (net)

The value of interest-bearing liabilities (net) divided by shareholders' equity; an indicator of financial soundness.

*In this publication, "consolidated net income" corresponds to "profit for the year attributable to owners of the parent" under IFRS and "shareholders' equity" corresponds to "equity attributable to owners of the parent."

Cash Flow Results

The basic profit cash flow* for fiscal 2018 resulted in an inflow of approximately ¥290.0 billion because our core businesses performed well in generating cash. Net cash used in other activities was ¥120.0 billion, mainly due to an increase in working capital associated with the expansion of the business foundation, while in asset replacement, we recovered ¥240.0 billion from the reorganization of U.S. tire business and the sale of Indonesian commercial bank.

Investment & loan also posted a cash-out of ¥300.0 billion due to the acquisition of interests in the specialty steel business in India and the acquisition of interests in the Quebrada Blanca copper mine in Chile.

As a result, free cash flow after dividends totaled ¥128.9 billion, indicating a steady progress overall toward the plan to secure free cash flow after dividends of over ¥200.0 billion for the three-year total.

► Cash flow plan (3-year total)

(Billions of yen)

	Plan (fiscal 2018 to 2020)	FY2018 results
Basic profit cash flow		+290
Depreciation and amortization	Approx. +1,200	+111.8
Asset replacement		Approx. +240
Others	Approx. +600	Approx. (120)
New investment and replacement	Approx. (1,300)	Approx. (300)
Dividend	Approx. (300)	(88.7)
Free cash flow (post-dividend)	Approx. +200	+128.9

* Basic profit cash flow = Basic profit – Share of profit (loss) of investments accounted for using the equity method + Dividend from investments accounted for using the equity method

Consolidated net income or loss by segment / Overview

Metal Products Business Unit

- Posted profit of ¥40.5 billion, an increase of ¥5.0 billion from the previous fiscal year, primarily owing to the recovery in earnings from tubular products business in North America and stable performances of overseas steel service centers in spite of absence of one-off profit due to U.S. tax reform in the previous fiscal year.

Transportation & Construction Systems Business Unit

- Posted profit of ¥52.0 billion, a decrease of ¥18.8 billion. Despite of the robust performance of construction equipment sales & marketing and rental business, the earning decreased due mainly to the absences of one-off profits such as U.S. tax reform in the previous fiscal year.

Infrastructure Business Unit

- Posted profit of ¥64.4 billion, an increase of ¥28.7 billion, due to progress in construction of large-scale projects in power infrastructure business and stable performance of overseas IPP/IWPP business.

Media & Digital Business Unit

- Posted profit of ¥47.5 billion, a decrease of ¥11.5 billion, due to the absence of gain from stock re-valuation by IPO and capital gain from the sale of QUO CARD in the previous fiscal year, while major domestic group companies and telecommunication business in Myanmar showed stable performance.

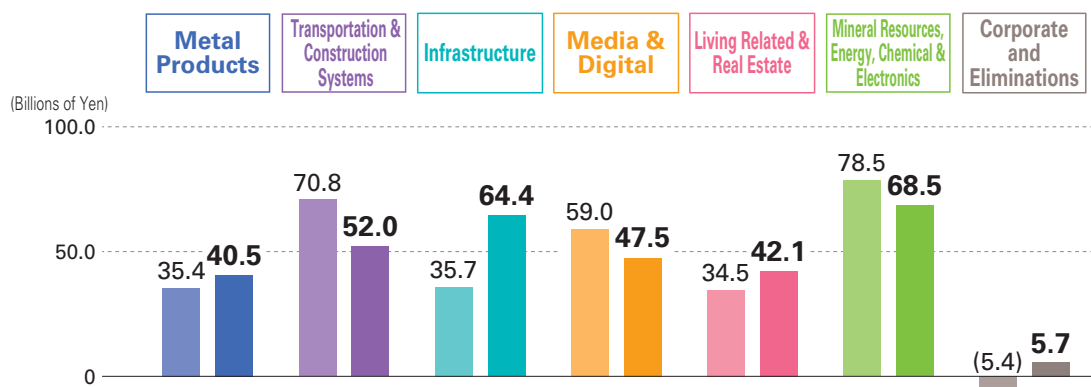
Living Related & Real Estate Business Unit

- Posted profit of ¥42.1 billion, representing an increase of ¥7.6 billion from the previous year. Real estate business has kept solid performance and banana business in Asia increased the profit due to recovery in commodity price, despite stagnant performance of fresh produce production and wholesale business in Europe and the Americas.

Mineral Resources, Energy, Chemical & Electronics Business Unit

- Posted profit of ¥68.5 billion, a decrease of ¥10.1 billion, due to the impairment loss posted in the nickel mining and refining business in Madagascar and one-off losses from other projects, while coal mining projects in Australia and other projects showed robust performances due mainly to the higher mineral resources prices.

Left side: The 150th year (FY2017) Right side: The 151st year (FY2018)



On April 1, 2018, we reorganized our product-based business units from five to six after strategically reviewing them from the perspectives of business fields and functions, and the Overseas Subsidiaries and Branches segment has been incorporated into each business segment. Accordingly, the segment information of the previous fiscal year has been reclassified.

Business Topics

Sumitomo Corporation Group deploys its global business operations in a wide range of industries, placing the “Six Material Issues to Achieve Sustainable Growth with Society” as the core of corporate management.

Metal Products Business Unit



Pinpointing Changing Market Needs for Optimization in Every Field

Reforming Japanese steel business for a stronger business base

To prepare for a fall in demand for steel in Japan due to the declining population, Sumitomo Corporation is boosting the domestic business base via business integration and partnerships with industry peers.

Part of the steel sheet business of the Metal Products Business Unit was transferred to subsidiaries Sumitomo Corporation Global Metals and Sumisho Metalex. We made a mutual capital subscription to joint subsidiaries Summit Steel and NSM Coil Center in February 2019 to collaborate with NIPPON STEEL & SUMIKIN BUSSAN (now NIPPON STEEL



TRADING) for our coil center business. In April we integrated our tubular products business with Metal One Group to combine the management resources of both for sustainable growth.

We will continue to restructure our operations for greater efficiency to boost our earnings capacity and serve a diverse range of customer needs.



The third choice: **KiNTO** Beloved-car subscription service

Transportation & Construction Systems Business Unit



From Owning to Using A New User-Car Relationship

Launching of a new car subscription service company

Sumitomo Mitsui Auto Service Company of the Sumitomo Corporation Group has jointly founded with Toyota Financial Services of the Toyota Group a company called KINTO, to provide Japan's first new car subscription service from February 2019. The company and its products and services are named after *kintoun* (flying nimbus) with the meaning of something that comes quickly when called and moves freely.

The aim is to create a new market driven by demand to freely choose and enjoy cars rather than simply seeing them as a means of travel. Users pay a monthly fee to change to the latest Lexus model every six months, receiving diverse services such as packages comprising everything for cars from insurance to maintenance.

This revolution in the automobile industry is a unique opportunity that we will seize, working with partners all over the world to develop mobility services to enrich and simplify people's car life and transport.

Infrastructure Business Unit

Streamlining Logistics for Industrial Development and Economic Growth

Stake acquired in port terminal operating company in Myanmar

In April 2019 Sumitomo Corporation became involved in operation of the port terminal constructed at Thilawa in the economically growing nation of Myanmar. Together with Toyota Tsusho and the Japan Overseas Infrastructure Investment Corporation for Transport & Urban Development (JOIN), we formed a special purpose company (Japanese SPC) to acquire a stake in the terminal operating company established by Kamigumi, a major port logistics firm.

We are engaged in industrial park and logistics operations in the Thilawa Special Economic Zone adjoining the port. The terminal began operation this May, linking with existing businesses to streamline logistics and improve customer convenience.

Myanmar's economic growth has spurred a rapid rise in container cargo handling, 90% of which is handled by Yangon Port. But the lack of room for expansion at that port means that ocean cargo is likely to shift to Thilawa. Our engagement with this cargo demand will help Myanmar's economic growth, and active involvement in port terminal operations abroad will benefit the industrial development of other countries.



QUO Card Pay is a simple and convenient digital gift immediately usable in smartphones.

Media & Digital Business Unit

Digital QUO Card Start of "QUO Card Pay" Service

Entering into the digital gift card business for smartphone payments

QUO CARD, a subsidiary of T-GAIA, which Sumitomo Corporation holds equity in, issues prepaid cards usable nationwide. From March 2019 it started the QUO Card Pay digital gift service for smartphones. QUO cards have for over 30 years been used by individuals and multiple companies for gifts, complimentary items, or campaigns. As many as 50 million cards with a value of ¥70.0 billion are issued yearly. Utilizing this universality and level of recognition, the new service will bring simple and convenient digital gifts to smartphones, benefiting user convenience while meeting diverse gift-giving needs under the new brand message of "On Your Side, QUO CARD."

Sumitomo Corporation is committed to expanding opportunities to use QUO Card Pay and employ it in digital marketing, to create business in the financial technology field involving money transfers and mobile payments.



Developing Local Communities for Comfortable Lifestyles via Global Real Estate Business

Master planned community development project in Houston, Texas

Sumitomo Corporation launched a master planned community development project in Houston, Texas, in October 2018, involving acquisition of around 790 ha for developing 4,000 housing lots, as well as schools, offices, and commercial facilities, over 20 years. Development starts in 2019 and sales per section in 2020.

Houston is the major metropolitan statistical area of the Southern U.S., with high growth potential underpinned by significant population and employment growth. The site is located near a business center that accommodates large companies, where strong demand for housing is expected.

We have engaged in five large-scale residential development projects in the U.S. since 1990. The Towne Lake project in Houston since 2004 is developing around 990 ha into 3,400 housing lots along with commercial land. The expertise from the Towne Lake project will be leveraged in this new project to provide a superb community-based living environment.



The Towne Lake residential land development project in Houston, Texas



Nileworks' drone



Solutions for Japanese Agriculture through Innovative Technology

Extending smart agriculture from the Tohoku rice-producing region nationwide

Sumitomo Corporation is expanding smart agriculture using innovative technology.

In August 2018 we established a partnership with Japan Agricultural Cooperatives Miyagi Tome, and began proposing package-based advanced agricultural systems for paddy rice combining multiple technologies. The JA Miyagi Tome area serves as the verification test site for technologies and systems identified by Sumitomo Corporation, such as agricultural drones for agrochemical application and crop growth monitoring by Nileworks, which we have invested in, and remote water level management by Internet Initiative Japan (IIJ), with whom we formed a partnership in October last year.

Last November we also invested in Agri Info Design, a company that develops and provides automatic steering devices for agricultural machinery. Our proposed packages of systems optimized for the realities of agriculture and development of advanced agricultural systems will bring greater efficiency to Japan's farming and raise its international competitiveness.

Please visit the website below to view the details of Material Issues of the Sumitomo Corporation Group.

<https://www.sumitomocorp.com/en/jp/sustainability/material-issues>

Sumitomo Corporation Material Issues

Search

100th

ANNIVERSARY
SINCE 1919

Enriching lives and the world

We have created a new Corporate Message to commemorate our milestone 100th anniversary year.

Sumitomo Corporation will celebrate its 100th anniversary on December 24 this year.

In this milestone year, we have created a new Corporate Message that conveys the determination and enthusiasm of the Sumitomo Corporation Group employees around the world, looking back at our history over the past 100 years in which our company has advanced together with society, and looking toward the next 100 years and the achievements yet to come.

The message also represents the group's unwavering pledge to further enrich the world, society, and people's lives through sound business activities.

We hope you look forward to the continued evolution of the Sumitomo Corporation Group as we step into our next century.

Our determination conveyed by the Corporate Message

Enriching lives and the world

We have become who we are today
by evolving with the times in unison with people and society.

We never pursue easy gains. Integrity and strong unity are
cherished principles from which we work to create value for society.

As we face a fast-changing world, we look toward the future with renewed anticipation
and reflect on the meaning of our mission.

To engage, commit and contribute.
To overcome challenges and come out ever stronger.
To cultivate the seeds of opportunity, bridge possibilities and create a better tomorrow.

We know that the passions of each individual create our indelible values.
But we also acknowledge that the power of many is far greater than the effort of one.

So we are united in all our will and determination.

We represent different regions, diverse cultures, and all walks of life.
Yet we know that the strength of unity begins with respect.
With this as our foundation, we aim to create a world never seen before.

Passion. Determination. Values.
These ideas we share universally together to achieve prosperity and realize dreams for all.

This is our enduring promise.

 **Sumitomo Corporation**



Future of Logistics Infrastructure Business Division



Executive Officer
General Manager, Logistics
Infrastructure Business
Division

Yasushi Fukuda

Joined Sumitomo Corporation in 1982. General Manager of Logistics Business Development Dept. No. 2 in 2004, then Logistics Business Planning & Coordination Dept. and Overseas Industrial Park Dept. Corporate Officer, Deputy General Manager of Logistics & Insurance Business Div. in 2013. Assumed current position in April 2018.

Underpinning a Broad Range of Businesses to Contribute to the Sumitomo Corporation Group Overall

Logistics Infrastructure Business Division, renamed from Logistics & Insurance Business Division in April last year, is active in logistics, insurance, and industrial parks abroad. The division employs over 5,000 people in its operations, including group companies, spanning 17 countries worldwide.

Growing scale and functions of logistics business

The logistics business started out integrating the arrangement and management of customs and transportation for trade of Sumitomo Corporation, but has now branched out into integrated logistics business, last one mile delivery, port terminals and other businesses. Domestically, Sumisho Global Logistics (SGL)



The MAXICON foldable container. This reusable 1,000-liter container is designed for the transport and storage of food, cosmetics, or other products. Its excellent environmental and hygienic properties have gained a high reputation among our trading partners.



SGL's Akanehama Center. This B2C logistics center for e-commerce stores, sorts, and delivers products for various online shopping companies, including Sumitomo Corporation's own TV shopping.

engages in wide-ranging logistics operations from international logistics and trade arrangements to online shopping logistics, and rental of MAXICON containers for liquid transport. Outside Japan, we established logistics companies in industrial parks to handle logistics for plant equipment cargo, raw materials, and products for tenant companies and their partners. For new areas, we started last one mile delivery business in Indonesia and are involved in container terminal business in Myanmar. Our role in the future will be to streamline logistics in collaboration with existing businesses, and contribute to development of countries mainly in Asia, where logistics volume is expected to increase.

Constantly evolving insurance risk management functions

The insurance business, together with the logistics business, underpins the broad-ranging activities of the Sumitomo Corporation Group. This business centers on group companies Sumisho Insurance and Bluewell Insurance Brokers, acting as the mainstay to design and provide the optimum insurance to cope with the diverse risks the Sumitomo Corporation Group faces. It continues to evolve with the changing times, developing insurance products for the recent focal areas of cyber and natural disaster risks.

Overseas industrial park business contributing to manufacturing and community development

The overseas industrial park business operates industrial parks and act as sales agents in 13 industrial parks in 7 countries. By providing high quality infrastructure equipped with electricity and industrial water supply, it underpins both local manufacturing and entry into foreign markets, particularly by Japanese manufacturers. There are now over 500 tenant companies, employing more than 210,000 employees. Industrial parks play a vital role in providing a safe and comfortable manufacturing environment for tenant companies and employment opportunities and social contribution for local residents.

Logistics Infrastructure Business Division acts as a platform for the Sumitomo Corporation Group's business, providing functions stretching across the entire group to contribute to greater profits overall.



The opening ceremony at Thang Long Industrial Park III held in November last year. Guests from both the Vietnamese and Japanese governments attended. Located in Vinh Phuc Province, the park's development area covers up to 213 ha. The "Vinh Phuc Japan Desk" was established in the park to actively support operations of Japanese companies in Vietnam.

Contributing to economic growth in Vietnam through industrial park operations

Sumitomo Corporation has been developing and operating industrial parks in Vietnam for 20 years since 1997, attracting 180 companies so far to 3 parks. These parks employ 80,000 people and have a combined investment value of USD 4.5 billion. Besides stably supplying electricity, water, communications and other infrastructure to facilitate the manufacturing activities of the tenant companies, the parks also help companies to become established and support operations by providing legal and labor information. Industrial parks are vital to the Vietnamese government in creating employment and developing industry. Government funds are utilized to improve nearby rivers and establish road interchanges, while the Japan Desk acts as a special public-private organization to coordinate with the government, for example by enabling rapid administrative procedures. The parks are a part of the wider community, donating stationery to local primary schools and gifting a garbage collection truck together with tenant companies, as well as holding traffic safety seminars. Their contributions to the development of Vietnam's economy through attracting foreign capital and underpinning operations were recognized last October with a commendation from the Vietnamese prime minister. Sumitomo Corporation will continue to support the stable operation of tenant companies, while ensuring better industrial parks together with members of the local community.



Thang Long Industrial Park II, developed and operated by Sumitomo Corporation. Equipped with a water and sewage processing plant and electricity distribution and transformation equipment, and also supplies tenant companies with high added value services such as flood measures and onsite security.

To be the No. 1 Solutions Provider

Endless journey on customer focus and operational excellence embracing digital transformation

With its head office located in Edmonton, Alberta, SMS Equipment is a leading solutions provider with a wide range of equipment operating in the construction, forestry, mining and utility industries across Canada. SMS Equipment was created on May 12, 2008, through the merger of three Canadian equipment dealers: Federal Equipment (established in 1952), Coneco Equipment (1966), and Transwest Mining Systems (1986). These leading dealers' cumulative experience placed SMS Equipment in a unique position with a reputation in the industry as a one-stop supplier of a broad range of world-renowned brand name equipment. To maintain that reputation, SMS Equipment focuses on customer support and service, especially in cold-weather applications, regardless of industry or location. The company continues to grow, enlarging its footprint and extending its infrastructure. In 2009, SMS Equipment moved into Mongolia with the creation of its subsidiary, Transwest Mongolia, and in 2018 expanded into the U.S., announcing its flagship branch in Anchorage, Alaska.

This growth is boosted by offering customers full support in adopting new and differentiating technologies. For example, SMS Equipment is a trailblazer in smart technologies, particularly in the construction and mining sectors. Its future success lies in providing exceptional customer support while embracing digital technologies such as intelligent machine control, telematics, and autonomous haulage systems resulting in improved safety, efficiency and total cost optimization for customers. Digital transformation in equipment is streamlining customers' operations as never before, and SMS Equipment drives that by offering state of the art and ever-advancing smart solutions.

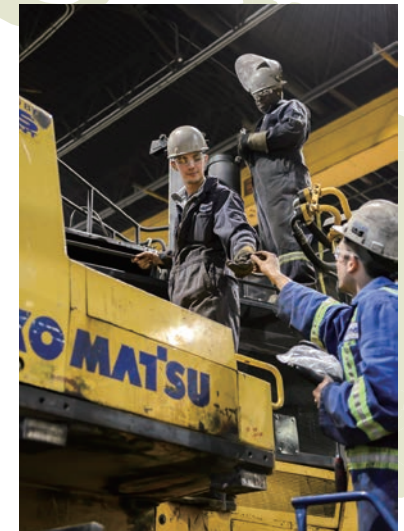
SMS Equipment head office in Edmonton, Canada



● SMS Equipment Head Office
● SMS Equipment Branches



An autonomous truck contributing to safety and efficiency of customer operations



Employees with excellent customer service capabilities



Mike Granger,
President & CEO
SMS Equipment Inc.

There is a vast amount of space to cover for infrastructure development across Canada, Mongolia and Alaska. With 40 branches and just over 2,400 employees, SMS Equipment provides extensive sales and service capabilities that help our customers work more efficiently. In 2018, our service truck fleet travelled just under 10 million kilometres to service our customers' equipment.

My Favorite

Edmonton is known for its festivals and events including sports, concerts, films, and celebrations of food and culture. There's always something interesting to do in any of our four seasons.



Fireworks light up the skies over Edmonton, the capital of the province of Alberta

Sumitomo Corporation Group's activities in Canada

Aiming at further growth through regionally-oriented business

HISTORY ● 64 years of history

Sumitomo Corporation established a representative office in Vancouver in 1955 and Sumitomo Canada Limited through incorporation in 1961. In April 2009, its operations were integrated with Sumitomo Corporation of America. Sumitomo Canada Limited has its head office in Calgary since 2011, and operates business through its offices in Toronto, Vancouver and Montreal.

The building that housed the office in the 1970s



PRESENT ● Business development in line with regional characteristics

Each office targets key fields in their respective regions, with the Montreal Office supplying railway products, the Toronto Office automotive steel materials, the Calgary Office tubular products for the energy sector, and the Vancouver Office mineral resources and food stuff.

The building where the Vancouver Office is located



FUTURE ● Promoting businesses that utilize abundant resources

With its vast land area, Canada is rich in mineral, oil and gas, forestry, food and other types of resources. We aim to exist in harmony with the global environment and contribute to regional and industrial development.



Wood pellets manufactured by Pacific BioEnergy, which Sumitomo Corporation has invested in since 2017



With Sumitomo's business philosophy as a pillar, the Group has adapted to the changes, overcome the challenges and successfully developed. We will introduce the achievements of the forefathers of Sumitomo.

Tomonobu Sumitomo (1647 – 1706)

The great undertaking of the Yoshioka copper mine

Tomonobu Sumitomo (1647-1706) became the third head of the Sumitomo family at age 16 on the death of his father Tomomochi, taking over the family's copper refining business. His younger brother, Tomosada, split off as a branch family, entering the financial industry and showing prowess in cooperating with the Shogunate's financial measures. Japan at that time was a closed country with extreme trade controls. Copper could only be exported after refining it of silver using the Nanban-buki technique (copper cupellation). The Sumitomo family handled over 30% of the 3,600 tons of Japanese annual copper exports at the end of the 17th century. The family began cargo shipping in earnest in Nagasaki, 60% of which was in yarn, then roughly 10% each for silk fabric, sugar, and minerals. Raw silk, the most precious import, was quickly placed under controls by the Shogunate, which prohibited traders to import in exchange for copper. The traders responded by switching to brokerage of imported goods, but the

Shogunate soon began to regulate that as well.

Seeing this, Tomonobu decided to go all out in the copper mine business. In 1672 he established a branch in Edo (Tokyo) to buy copper from Northeast Japan and manage the copper mines, then in 1681 he opened another branch in Nagasaki for trade in copper. The family also began the work of exploring the Yoshioka copper mine in present-day Takahashi City, Okayama Pref. In 1680, Tomonobu started work on large-scale drainage of the dilapidated Yoshioka copper mine, ruined by previous overmining, in order to get it running again.

Yet he was unable to see through this project, being forced to abdicate his position at the age of 39 due to a mistake involving financial transactions at a branch of his brother's in 1684. His youngest son, Tomoyoshi (1670-1719), succeeded him to become the fourth head of the family, successfully completing the Yoshioka copper mine project and increasing production. These accomplishments

Map of the Kitakata and Yoshioka copper mines (c. 19th century)



Weighing a copper bar

and financial capabilities were recognized by the Shogunate in 1691 with the awarding of permission to open the Besshi copper mine, which proved to be a major turning point in the future prosperity of the family.

Corporate Profile / Stock Information

Corporate Profile (As of March 31, 2019)

Establishment:	December 1919
Paid-in Capital:	¥219,448,669,983
Status of Employees:	Number of Employees 5,295 ^(Note) Number of Employees (Consolidated basis) 65,662 (Note) It includes 169 persons whom overseas branches and offices of the Company employ.
Status of Subsidiaries and Associated Companies:	Number of Consolidated Subsidiaries 626 Number of Associated Companies 305
Status of Operating Locations, etc.:	Domestic 22 Overseas 110
Accounting Auditor:	KPMG AZSA LLC

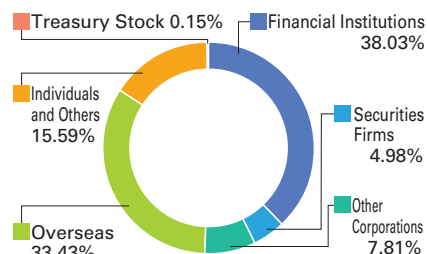
Stock Information (As of March 31, 2019)

Number of Shares Authorized for Issuance: 2,000,000,000 shares

Number of Issued Shares: 1,250,787,667 shares

Number of Shareholders: 157,060

Shareholders Composition:



(Note) The total is not 100% as the ratio is rounded to the nearest hundredth of a percent.

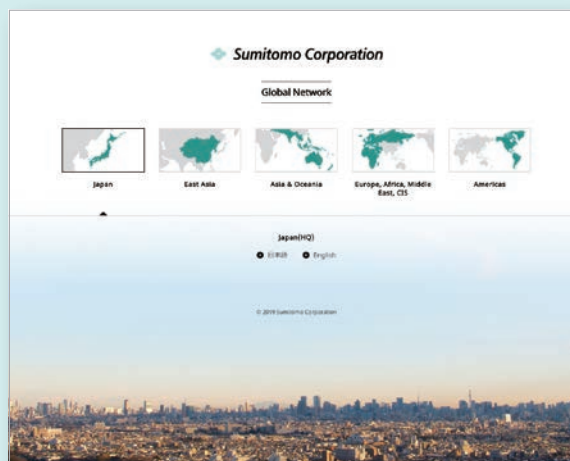
Major Shareholders

Name	Number of Shares (In Thousands of Shares)	Shareholding Ratio (%)
The Master Trust Bank of Japan, Ltd. (trust account)	97,744	7.83
Japan Trustee Services Bank, Ltd. (trust account)	66,383	5.32
Sumitomo Life Insurance Company	30,855	2.47
Japan Trustee Services Bank, Ltd. (trust account 5)	22,883	1.83
Japan Trustee Services Bank, Ltd. (trust account 9)	21,130	1.69
Mitsui Sumitomo Insurance Company, Limited	20,000	1.60
State Street Bank West Client - Treaty 505234	17,450	1.40
JP Morgan Chase Bank 385151	17,372	1.39
Japan Trustee Services Bank, Ltd. (trust account 4)	16,954	1.36
JP Morgan Chase Bank 385632	16,211	1.30

(Note) The shareholding ratio is calculated by dividing the number of shares held by the number of shares outstanding – which is derived by deducting treasury stock (1,872,865 shares) from the total number of issued shares – and rounding to the nearest hundredth of a percent.

Websites Unified Globally

The websites of our global sites were reorganized in April 2019 into a common platform. Now you can enjoy access to information for the entire Sumitomo Corporation Group, helping to develop a greater sense of solidarity.



<https://www.sumitomocorp.com> Sumitomo Corporation

Information for Shareholders

Fiscal Year:	From April 1 of each year through March 31 of the following year
Ordinary General Meeting of Shareholders:	June
Record Date:	Ordinary General Meeting of Shareholders March 31 Year-end Dividends March 31 Interim Dividends September 30
Stock Transfer Agent and Account Management Institution for Special Accounts:	Sumitomo Mitsui Trust Bank, Limited 4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo
Stock Transfer Agent, Handling Office:	Sumitomo Mitsui Trust Bank, Limited Stock Transfer Agency Business Planning Department 4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo
(Mailing Address)	Sumitomo Mitsui Trust Bank, Limited Stock Transfer Agency Business Planning Department 8-4, Izumi 2-chome, Suginami-ku, Tokyo, 168-0063
(Telephone Inquiries)	0120-782-031
(URL)	https://www.smtb.jp/tools/english/
Shares per Unit:	100 shares
Stock Listings:	Tokyo, Nagoya, Fukuoka
Stock Exchange Code:	8053
Public Notices:	Public notices shall be made electronically. If electronic notice is impossible due to accident or other unavoidable reason, the notice shall appear in the <i>Nihon Keizai Shimbun</i> .
(Public Notice URL)	https://www.sumitomocorp.com

● Contact for Notifications and Inquiries Concerning Shares

For shareholders having an account with a securities company, please contact your securities company for notifications of change of address, etc. and inquiries. For shareholders not having an account with a securities company, please contact the telephone inquiries number on the left.

● About Special Accounts

For shareholders who have not used the custody and book-entry transfer system for securities prior to introduction of electronic share certificate system, a special account has been established with Sumitomo Mitsui Trust Bank, Limited. For inquiries concerning special accounts, please contact the telephone inquiries number on the left.

Everyday Life



Summit is making supermarket shopping in Japan enjoyable

Summit

Summit, Sumitomo Corporation Group's supermarket, operates 115 stores* in Tokyo, Kanagawa, Chiba, and Saitama. It has grown to become one of the leading supermarkets in the Tokyo metropolitan area under its business vision "To make supermarket shopping in Japan enjoyable," with FY2017 consolidated sales of ¥280.0 billion, its highest ever.

Summit is increasing store openings in urban areas, adapting to social changes such as population aging and the rise in single-person and dual-income households. It opened Mita store in Minato Ward in November 2018, and Nabeyayokocho store in Nakano Ward in March 2019.

The open kitchen areas are designed so that customers can see the food being freshly cooked and prepared.



Summit Mita store (Minato Ward, Tokyo)

Summit takes various creative approaches to make the shopping experience enjoyable and exciting. These include shopping concierges to help customers find just what they want, unique and fun-filled flyers, and a Summit App to make shopping more pleasant and convenient.

Summit works with our Real Estate Business Division for opening new stores, and our Food & Agriculture Business Division for procurement, with the aim of establishing a foundation for comfortable and enriching lifestyles with the entire Sumitomo Corporation Group.

* As of the end of March, 2019



Summit Honamanuma store (Suginami Ward, Tokyo)

Summit constantly adapts to the increasing demand for ready-to-eat/cook meals

Summit is emphasizing "sozai" (prepared meals) to meet the high demand for ready-to-eat/cook meals. Summit's "Two Kinds of Saury Sushi (Grilled/Broiled in a Sweet Sauce)" and "Triple Mushroom Salad" won top prizes in the sushi and salad categories of the "Bento and Prepared Meal Awards 2019, respectively.

Summit has gained top prizes at this competition for 5 consecutive years. Summit will make further developments to create delicious and satisfying dishes.

The top prize-winning "Two Kinds of Saury Sushi (Grilled/Broiled in a Sweet Sauce)" is available only from August to October.



"Beef Sukiyaki Box (made with Black Angus beef)" which won a prize at the "Bento and Prepared Meal Awards 2019" is available all year round - why not give it a try!

Sumitomo Corporation
Retail Business Dept.

Kohei Suzuki

Sumitomo Corporation

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Editor's Note

Sumitomo Corporation will celebrate its 100th anniversary on December 24, 2019. In this milestone year, the Corporate Message of "Enriching lives and the world" was created to represent the determination of Sumitomo Corporation Group employees. From the end of June, we are rolling out a new series of corporate ads through newspapers, TV, and other media with this theme. We certainly hope you will watch and enjoy.

● Caution Concerning Forward-looking Statements

Statements included in this publication regarding future performance and other matters have been determined on the basis of information currently available. Such statements may differ in future depending on changes in the business environment, etc., and Sumitomo Corporation does not guarantee their reliability.